

BRING BACK SHAME

Moral benefit of a sense of disgrace

Immanuel Jakobovits, page 16



RACHEL KELLY

Survival guide to student living

Property, p23; Degree service, p34



THE LONGEST DAY

The hell of D-Day, by those who lived it

First of three parts, page 14

30p SAVE 15p

THE TIMES

No. 64,755 WEDNESDAY SEPTEMBER 22 1993

Yeltsin, Rutskoi locked in struggle for power

FROM ANATOL LIEVEN IN MOSCOW

RUSSIA was plunged into chaos last night when President Yeltsin dissolved parliament and announced he was taking control of the country; minutes later his arch-rival Aleksandr Rutskoi, the vice-president, declared his assumption of the presidency.

Mr Yeltsin called new elections for December and said parliament would not be reconstituted in its present form. He appealed to foreign leaders to support him, declaring that he had had to move to defend democracy and freedom.

"I appeal to the leaders and peoples of foreign states, to our friends abroad — there are lots of them around the world — your support is important for Russia," he said in a televised address. "In the most crucial moments of the most difficult changes in this country, you were with us. I call on you to understand once again the complexity of the situation in this country."

To any who might oppose his action, Mr Yeltsin added: "Any actions aimed at preventing elections will be considered illegal and persons involved in these actions will be brought to account under criminal law."

Georgia's new thinker.....13
Ukraine leader quits.....13
Leading article.....17

Minutes later Mr Rutskoi, said that crack interior ministry troops of the Dzerzhinsky division, based at Balashikha 30 miles away, were on the move and some were heading for Moscow, but this could not be confirmed. Mr Yeltsin had visited Balashikha last week and had been told the forces could be in Moscow within 90 minutes.

Mr Rutskoi told journalists: "The Dzerzhinsky division is on full combat alert and is partially being moved towards Moscow. Combat action is not excluded. We must act now to stop a slide towards civil war," he said.

The Russian constitutional court, which has frequently clashed with the president in the past, was summoned by its chairman, Valery Zorkin, to debate Mr Yeltsin's decree. Shortly afterwards Mr Rutskoi was named acting president by parliament as it was bound to do under the constitution.

Prices of gold and the dollar, meanwhile, soared. In the US the dissolution came shortly after midday and immediately gold prices shot up $6 (£4) to $361.50 an ounce.

To succeed, Mr Yeltsin's gamble to break his long-standing stalemate with parliament will need the strong backing of the military and security services, which have supported him in the past.

His chief opponent, the parliamentary speaker, Ruslan Khasbulatov, called Mr Yeltsin's actions "a state coup" and appealed to the police and military to ignore any instructions from the president. He also called for a nationwide general strike.

"Do not fulfil any illegal decrees coming from the president," Mr Khasbulatov said inside parliament. "These decrees are considered invalid."

The public was so taken by surprise by their leader's announcement that the streets were quiet in the aftermath of his address. It was not immediately clear how the people would respond although opinion polls have repeatedly showed little support for the communist-dominated parliament.

The Interfax news agency said parliament would try to impeach Mr Yeltsin. The country's senior jurist, Mr Zorkin, joined Mr Khasbulatov at parliament and offered his support. Mr Khasbulatov said he was organising the defence of the building and called deputies into emergency session.

Under constitutional amendments passed by parliament during a stormy clash with Mr Yeltsin last December, the president is immediately stripped of his powers if he tries to dissolve parliament. The vice-president, Mr Rutskoi, an Afghan veteran with some influence in the armed forces, then automatically assumes presidential powers, including the position of commander-in-chief of the armed forces. It was not clear how the army or security ministry, the former KGB, would react.

Mr Rutskoi, talking to reporters in the White House, the parliament building, 20 minutes after Mr Yeltsin's address, was asked if he now considered himself president. "Yes, sir," he replied. "This is an open coup d'etat."

Mr Yeltsin had ordered Mr Rutskoi, a former ally now in open opposition to him, suspended from his powers on September 1.

Brian Fall, the British ambassador to Moscow, was among foreign diplomats called to the Russian foreign ministry and given an hour's notice of Mr Yeltsin's action.

Mark Gearan, the White House communications director said: "We are just learning of the events unfolding in Russia ourselves. We're waiting to see how best to respond."

The administration's dilemma was whether to back Mr Yeltsin, whom it regards as the champion of Russian reform, even though he appeared to have violated Russia's constitution. Some commentators interpreted a reference by Mr Yeltsin to his country's huge nuclear arsenal as a warning to the US to support him or face a new regime hostile to the West.

Last night Mr Major said in a statement from the government guest house in Kuala Lumpur: "We support the democratic process and reform."





President Yeltsin, left, and Vice-President Rutskoi clashed head-on when the president said he had dissolved the conservative parliament

Major assailed by Malaysian leader over war in Bosnia

BY NICHOLAS WOOD IN KUALA LUMPUR AND PHILIP WEBSTER

JOHN Major's trouble-hit tour of the Far East ran into further controversy last night with a savage attack by the Malaysian prime minister on Britain's handling of the war in Bosnia.

Dr Mahathir Mohamad cast aside protocol at a formal dinner in honour of Mr and Mrs Major on their arrival in Kuala Lumpur from Japan. He demanded military action to end "this ongoing holocaust".

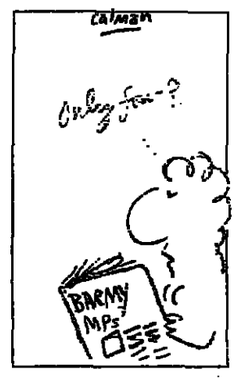
Mr Major, who had drafted a conventional speech praising Malaysia, was forced to rewrite part of his text as the Malaysian leader, a Muslim, lambasted his guest. The prime minister, who looked taken aback by the unexpected attack, defended Britain's role, saying that it had led the world and taken steps that probably had saved hundreds of thousands of lives.

Mr Major said: "I and my cabinet feel as strongly as anyone else about the wickedness and intolerance that we see daily in Bosnia. We have taken over the last year or so a whole range of practical steps to assist. On many occasions they led not just the West but the whole world."

He added that Britain had been among the first to send troops to secure the passage of humanitarian aid. "If we had not taken that action a year or so ago, there are tens, perhaps hundreds, of thousands of Bosnians alive today who would not have been alive."

The latest setback to Mr Major on his travels came after his plans to confront Tory rebels at the party conference next month leaked out in a bizarre repetition of his "bastards" gibe against cabinet dissidents. Off-the-record comments, apparently made between a series of television interviews given on Sunday night at the British embassy in Tokyo, were picked up by a reporter's tape recorder and published in a newspaper yesterday.

In the pirate tape of his private conversation, the prime minister echoed his previous attacks on Tory critics, this time describing



them as "barmy". He also gave away his plans to attack his opponents in the highly charged atmosphere of the party conference in Blackpool, presumably during his closing speech on the Friday.

He said in the tape: "I could name eight people — half of those eight are barmy. How many apples short of a picnic. The reason

Continued on page 2, col 7

Philip Howard, page 15
Diary, page 16
Letters, page 17
Roy Greenslade, page 21

Records library faces BBC axe

BY ALEXANDRA FREAN, MEDIA CORRESPONDENT

THE BBC's Gramophone Library, which holds 1.5 million records and is the foremost collection in the world, is to be sold or given to a national museum or library under plans by the corporation to rationalise its entire music, film and picture archive.

The plans, outlined in a confidential BBC memo, *BBC Libraries & Archives: A Whole Service*, intend to introduce the concept of "market testing" to the library. This involves savings on storage and preservation costs, and will streamline access to the part of the collection most used by programme makers.

David Price, head of marketing and contracts for BBC libraries and archives, confirmed that the British Library, whose National Sound Archive section includes an extensive record collection, or the British Film Institute could be the main beneficiaries. "These collections are priceless, but there are parts of them which are no longer used every day and we are looking at different ways of storing them," he said.

BBC library staff are concerned, however, that moving parts of the collection to a museum would lead to job losses and could devalue the collection by breaking it up. The move follows complaints from some programme-makers that as a result of the BBC's new internal market system, Producer Choice, it is sometimes cheaper for producers to buy records or CDs from a shop than to borrow them from the corporation's own library. Under Producer Choice, which was introduced on April 1, individual units within the BBC now have to pay for services brought in from other units.

The archive reforms, masterminded by Peter Cox, new head of libraries and archives, will start to be introduced on October 1. According to his plans, units within the archive that "are similar to collections that can be found elsewhere" will now have to "exploit some unique selling point, their closeness to their customers and their speed and quality of service" to justify their continued existence.

The Gramophone Library appears on a list of BBC archive units at risk. Though the memo says that the collection is "of international importance" it says that "certain older and less used parts of the collections" could be "relocated to other national archives".

Other units, such as the art and design graphics libraries, could be sold off altogether, the document suggests. The gramophone library was founded in 1932 and is expanding at the rate of 3,000-4,000 recordings a month.

Kasparov stretches his lead

BY IAN MURRAY

NIGEL Short lost the seventh game of *The Times* World Chess Championship against Garry Kasparov yesterday, resigning in a hopeless position after 36 moves.

The victory gives Kasparov a formidable 5½ to 1½ lead in the 24-game match, leaving him with only 6½ more points needed to retain his title. Despite support at the start of the game from the Princess of Wales, the British challenger, with the disadvantage of playing Black, was under pressure. He made no obvious blunder but Kasparov's strategic manoeuvres posed too many problems for him to solve quickly.

The result was a particular disappointment for Short, who had made most of the running in the previous two games.

Hopeless position, page 9
Winning move, page 48

Police say justice system is collapsing

BY STEWART TENDLER, CRIME CORRESPONDENT

ANGRY and frustrated senior police yesterday issued a warning that the criminal justice system faces collapse.

Already intensely unhappy at government plans for police reform, delegates at a national police conference voiced their bitterness at the difficulties of protecting law-abiding citizens and punishing criminals. They unanimously carried a motion that the courts, lawyers, the government and the police themselves were failing the country.

Speaking at the annual conference of the Police Superintendents' Association in Torquay, Chief Supt Brian MacKenzie, vice-president of the association, said the motion "would have the support of all decent, law-abiding people. They are tired of being bullied, burgled, beaten, battered and butchered in their own homes."

Officers accused the government of failing to carry out its promises to make changes to improve the criminal justice system, and suggested that ministers were more interested in saving money.

The motion follows more than a year of growing unhappiness within all police ranks at the direction of government policy on policing and cutting crime. The Sheehy report on pay and conditions brought 23,000 officers to a protest rally in London this summer.

☐ Last night the leader of the largest police organisation echoed the concern about criminal justice. Speaking at a fringe meeting at the Liberal Democrats' conference, Sergeant Richard Coyles, chairman of the Police Federation, accused the government of demoralising the police.

Collapse of justice, page 6

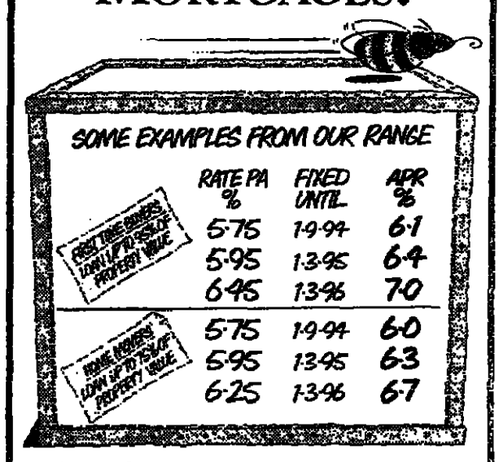
Charlton's Olympic lift

BOBBY Charlton, the former Manchester United and England forward whose name is the best-known English phrase in some countries, won a warm welcome in Monte Carlo when he arrived to support Manchester's bid for the 2000 Olympic Games.

The International Olympic Committee decides tomorrow between the front-runners, Peking, Sydney and Manchester, and Charlton said yesterday that Manchester had a heart for sport unrivalled anywhere in the world, and made light of its notorious weather.

Olympic challenge, page 2
Peking's tune, page 11
Peter Brookes, page 16
Photograph, page 24
David Miller, page 48

GET A MOVE ON WITH N&P'S BEST EVER FIXED RATE MORTGAGES!



For further details, pop into your local branch or call us, free, on

0800 80 80 80

N&P — No-one's busier on your behalf

At the end of the fixed rate deals, N&P's variable rate will be charged. APR calculated on assumption that variable rate throughout the term will be identical to the fixed rate. In all cases Buildings & Contents insurance must be arranged through N&P. A non-refundable fee will be payable. A charge will be made if the mortgage is redeemed before the expiry of the fixed rate period. A security guarantee payment will be required for mortgages exceeding 75% of the purchase price or valuation of property (whichever is the lower). Typical example of £7,500 pa. APR 8.0%, fixed until 1·9·94. 300 monthly payments of £176.61 net of MIPAS. Total amount payable, £309,150.33. Example assumes the following: Endowment mortgage of £44,000 to suitable policy of life assurance must be in force on completion, purchase price of £60,000, 25 year term. Mortgage completes on 15 October 1993, variable interest charged from expiry of fixed rate period until the end of the term is identical to the fixed rate. Interest payable £63,225, accrued interest £99.59, reservation fee £100 payable on application, valuation fee £165, sealing and vacating fee £95, Land Registry fee £120 (England and Wales), and additional charges will be payable. Homepact (Buildings and Contents) insurance premium £2.04 (based on 11 monthly payments during fixed period only). Mortgages subject to status and satisfactory valuation. Applicants must be over 18. Written quotations on request from National & Provincial Building Society, Provincial House, Bradford BD1 1NL.

National & Provincial Building Society.

YOUR HOME IS AT RISK IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR OTHER LOAN SECURED ON IT.

T22/9.93/M

INDEX

Arts.....35-37
Births, marriages, deaths.....18
Chess.....9,48
Crossword.....24
Diary.....16
Leading articles.....17
Letters.....17,29
Media.....20-21
Weather.....24
TV & Radio.....47

Buying The Times overseas
Austria Sch 32; Belgium B Frs 65; Canada $2.75; Canaries Pes 250; Cyprus C£1.00; Denmark Dkr 16.00; Finland Mk 15.00; France F 12.00; Germany DM 4.00; Gibraltar 80p; Greece Dr 350; Netherlands Fl 4.50; Irish Republic 45p; Italy L 3,300; Luxembourg Lf 60; Madeira Esc 275; Malta 43c; Morocco Dir 25.00; Norway Kr 16.00; Portugal Esc 275; Spain Pes 250; Sweden Skr 17.00; Switzerland S Frs 3.50; Tunisia Din 2.00; USA $3.00.

38

9 770140 046435

هكذا من الأصل

NEWS IN BRIEF

Commonwealth Institute funds cut

Staff and governors of the Commonwealth Institute learnt yesterday that the government intends to end its funding in two and a half years, threatening it with closure. They claimed the Foreign Office had ignored the recommendation of its own review committee that the grant be maintained and the institute helped to fund repairs to its grade-II listed headquarters in west London.

The institute said the grant of £3 million a year represented 80 per cent of the institute's income and withdrawing it "could well result in the institute's closure". The FO said the decision to continue the grant until March 1996 would give the institute "the opportunity to reconstitute itself on a fresh basis".

Suicide pact acquittal

A man who made a suicide pact with his wife but survived was found not guilty at the Old Bailey yesterday of helping his wife to kill herself. Peter Kimble, 36, and his wife Tracy, 26, of Luton, Bedfordshire, were so upset at putting down a pet dog that they blocked up their garage, got in their Land-Rover and started the engine. She and another dog died.

Hammer killer jailed

A man who killed his wife with a hammer when she ignored his last-ditch effort to save their marriage was cleared of murder yesterday. A jury convicted Martin Gilles, 35, from Byfleet, Surrey, of manslaughter and he was jailed for six years. He told the Old Bailey that his wife Elaine, 27, read a newspaper rather than listening to him.

Courtroom breakdown

An early adjournment in the trial of a 14-year-old babysitter accused of hanging a child was ordered yesterday when a friend, giving evidence, became too distressed to answer questions. The girl, 15, had told Winchester Crown Court that she saw the defendant tie Stephen Jarvis, aged 23 months, to his cot. Murder is denied. The trial continues.

Man attacked in park

A young man was hacked almost to death yesterday in Wimbledon Park, southwest London. The victim, white and aged about 25, is unconscious in St George's Hospital, Tooting, south London, after suffering more than a dozen wounds. He was dressed in a jacket, shirt and trousers, but had nothing in his pockets to identify him.

European editor resigns

Charles Garside yesterday resigned as editor of *The European* to be replaced by Herbert Pearson, a former managing editor of the title. Since Mr Garside became editor in 1991, weekly sales have risen from 80,000 to about 185,000. His decision to leave was described by management as mutual and that the parting was amicable.

Royal couple take train

Prince and Princess Michael of Kent were given a colourful welcome in Bangkok yesterday when they alighted from the 22-coach Eastern and Oriental Express after its inaugural two-day, 1,200-mile journey from Singapore. Thai girls dressed in traditional silk skirts sprinkled flower petals as the royal couple and other passengers left the train.

Scaffold collapse injures two

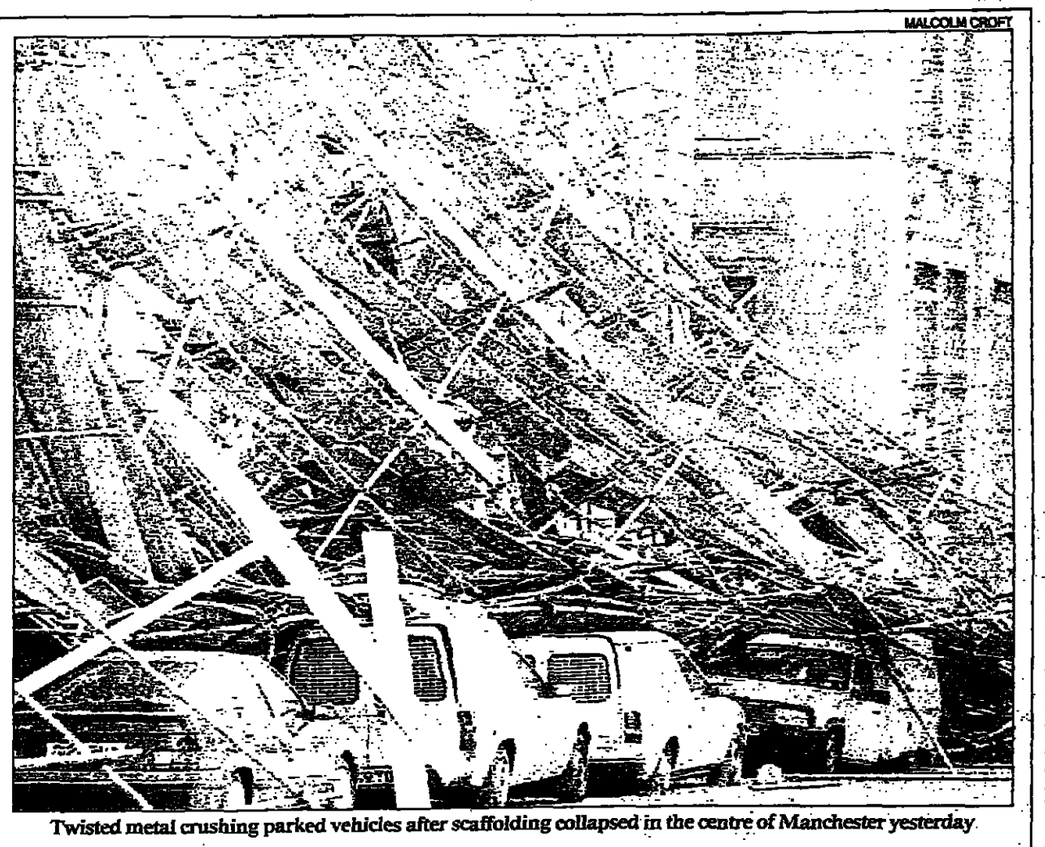
TWO people were taken to hospital with head and back injuries when scaffolding collapsed in a Manchester city centre street yesterday. Four parked vehicles were crushed.

The woman, aged 18, and man, aged 51, were not thought to be seriously ill. Supt. Keith Homan, of Greater Manchester police, said: "The road is normally chock-a-block with traffic and shoppers and it could have been an awful disaster. The two people buried were extremely fortunate to be alive."

Norman Brownrigg, 50, said: "I heard a huge crash and looked round to see tons of scaffolding crashing to the ground. I ran over with my workmate and heard someone crying and lifted a man from under at least 10ft of planks and metal."

The five storeys of scaffolding, set up the day before, collapsed as workmen painted a seven-storey former warehouse converted into flats. A witness said they "dived for their lives".

MALCOLM CROFT



Twisted metal crushing parked vehicles after scaffolding collapsed in the centre of Manchester yesterday

Charlton shines in Olympic challenge

FROM JOHN GOODBODY, SPORTS NEWS CORRESPONDENT, IN MONTE CARLO

BOBBY Charlton got a warm reception as he arrived in Monte Carlo yesterday to support Manchester's bid for the 2000 Olympic Games and refuted the city's reputation for perpetual rain.

As Manchester's chances appeared to increase, Charlton said the city had a heart for sport unrivalled anywhere in the world. "It also has a sense of humour so that life is not too serious and sport is not too serious."

Although the International Olympic Committee (IOC), which makes its decision tomorrow, still seems to be favouring Peking or Sydney, there are hopes that John Major, who will address the session tomorrow, will sway some of the uncommitted 89 voting members.

Charlton said that if Manchester wins: "There will be an explosion of happiness and enthusiasm as has never been seen before in Britain." The former Manchester United and England forward, who has met almost all the IOC members, was an unequalled attraction as the five candidate cities tried to seem eager but not overwhelming.

He spoke about the transformation of Manchester in his 40 years of living there. "When I arrived at the age of 15 there were the dark satanic mills." Now the mills were no longer black and there was no smog. The bid, which has been underwritten by the government at £2.5 billion, was one with no problems, he said. "If we get a fair crack of the whip then we can win."

Charlton, who has travelled the world promoting Manchester's attempt to bring the Olympics to Britain for the first time since London in 1948, even made light of the city's notorious weather.

His daughter Suzanne, a meteorologist and BBC weather forecaster, had confirmed that the image of it always raining was false. He said: "We even had to have stand pipes last year because of the shortage of water."

Photograph, page 24
David Miller, page 48

Tory constituency chiefs tell Major that he must stay on

BY JONATHAN PRYNN AND ARTHUR LEATHLEY

■ Local Conservative chairmen blame a few irresponsible Tory rebels, egged on by the press, for the prime minister's troubles

GRASS-ROOTS Tory activists have rallied round the prime minister, pledging their full loyalty in the face of mounting media speculation about a leadership challenge to John Major later this autumn.

Most local party chairmen contacted yesterday blamed a handful of "irresponsible" Tory rebels egged on by the press for the damaging publicity that has dogged Mr Major's trip to Japan. They believe that a leadership challenge this year would be a disaster and would serve only to deepen splits in the party.

Ken Jones, chairman of the Conservative association in Gravesham, Kent, said: "Of course there are problems, we know that. But they will not be helped by changing horses in mid-stream."

Donald Shearer, chairman of the Tory association in Aylesbury, Buckinghamshire, said: "A lot has been made out of nothing. There is no leadership challenge and there are no vacancies, as Mr Major said."

However, beyond the distraction of potential leadership challenges and "barmy" backbenchers, there is still widespread unease about poor presentation of government policies and Mr Major's apparent inability to stamp his authority on the party.

Richard Pinhorn, chairman of the Isle of Wight Conservative Association, said: "There is an air of disquiet about the way that some policies are perceived by the public. A lot of people in the party are very frustrated but I would be very surprised if there were a leadership challenge."

There was praise for Mr Major's performance under fire and harsh criticism of the media's role in the embarrassing mud-slinging between the prime minister and some of his backbenchers.

Dennis Brierly, chairman of the Falmouth and Camborne Conservative Association in Cornwall, said Mr Major still had the full loyalty of his officers. "He has shown great personal courage during a period of unprecedented sniping and carping," he said. "I am certain he will use the conference to pull the party together to make it a conference of loyalty and unity."

Maurice Jones, chairman of the South Staffordshire association, condemned the "absolutely unwarranted attacks" on the prime minister, which he described as "an attack on the legitimately elected government by the media behaving like Her Majesty's Opposition". Local members were "furious" with the media for "preventing the government from doing its work".

No local Tory party officers contacted yesterday were prepared to back a challenge from Kenneth Clarke or Michael Portillo, who are seen as the front runners if a leadership contest does take place after the party conference.

Gary Johnson, chairman of the Bexleyheath association in Kent, said: "We have not had one letter from any member of the association saying he wanted Kenneth Clarke, or anyone else, as the prime minister." His members were happy with Mr Major's performance. With the Maastricht disputes behind the party and the conference looming it was "time to move forward together".

The Isle of Wight's Mr Pinhorn said: "The bluster has come from those associated with the right but I can't believe that anyone would be so silly as to risk a leadership election which would endanger their own future.

"There are some making mischief just for the sake of it and we want the government to batten down the hatches."

Philip Winter, chairman of the Orpington association in Kent, admitted that the rebels did have some support but added: "John Major should continue and not waste his time on this, although he should take note of what is being said."

Major in Malaysia, page 1
Diary, page 16
Media, gunning for Major, page 21

I'm blind, not invisible.



Many of the blind and partially sighted people in this country can't get a job and most are desperately poor.

That's why the work of the Royal National Institute for the Blind is so important.

We are committed to challenging blindness by providing education, training and support – giving blind and partially sighted people the confidence they need to get on with their lives.

RNIB's sixty services help people of all ages to challenge blindness. Please help us to continue our vital work.

Ask for our free information pack today and find out how.

One million people in Britain are blind or partially sighted.

For your free RNIB information pack complete the coupon below or FreeCall

0500 500 125

RNIB
challenging blindness

Royal National Institute for the Blind

Please send me a free RNIB pack and car sticker.

Name_____

Address_____

_____ Postcode _____ T2A

Please return this coupon to:
RNIB Challenging Blindness, FREEPOST (GL119), Cirencester, Glos GL7 1SY Reg Charity No 226227

VIEWPOINT

Prickly leader lets the carpers thrive

John Major is not about to resign as prime minister. There is not, as he has insisted, a vacancy, nor is there likely to be one in the immediate future. Some of the latest speculation about the Tory leadership is froth produced by fringe MPs with open mouths and little judgment, such as Teresa Gorman, Nicholas Winterton and Tony Marlow. A few fit Mr Major's alleged label of "barmy". But that is not the end of the story. Political froth, even when encouraged by an over-eager press, is seldom completely divorced from reality.

Most prime ministers have faced similar leadership tremors. Attlee, Macmillan, Wilson and Heath all had their wobbly moments.

Contrary to what ministers pretend in public, Mr Major's leadership is being seriously discussed by mainstream, heavyweight figures. Most hope he will survive (though many are no longer sure he will), a handful hope he will fall, but all accept that the Tory party is, as Kenneth Clarke said on Sunday, "still in a dreadful hole". Mr Major is obviously central to the effort to climb out.

The Tories' difficulties are not an invention of the press. Splits over the Maastricht bill, widespread public concern over the extension of VAT and rank-and-file disquiet over crime are real. The *Conference Countdown* articles in *The Times* have highlighted the anxieties of Tory constituency chairmen over the alleged lack of grip by the national leadership. Mr Major's personal ratings remain low. That restless, uncertain background is likely to be amply confirmed at the Tory conference.

Mr Major is in an impossible position. The more strongly he denies any leadership challenge, the more prominent the story becomes. That is partly just bad luck since his every word, and gesture, is being watched by the press on his Far East tour. They can give the appearance of dogs hunting prey. It is no wonder that the prime minister's party, and the accompanying company chairmen, are angered by the coverage. By sounding defensive, and at times prickly, however, Mr Major has stimulated, rather than dampened, questions about his leadership. He takes what is written, and said, too seriously, which makes matters worse. A touch of Harold Macmillan's insouciance would help.

The government has obviously made mistakes over the national curriculum, rail privatisation and the pre-election decisions to raise public spending. Mr Major has played his part in all of these. Some of the criticism can be discounted. Unreconciled Thatcherites cannot forgive him for not being his predecessor and for leading the Tories to victory 17 months ago. Others blame him for backtracking on the alleged policies of the 1980s.

The main charge against Mr Major is that, while he is a good tactician, party manager and whip, he is a weak strategist and inspirer. He has failed to give coherence to post-Thatcher politics, not that anyone else has succeeded. Majorism is an elusive aspiration rather than a widely understood Big Idea.

Much of this is because the Tories have been in office for so long rather than because of Mr Major's alleged failings. Kenneth Clarke may now be in fashion but there is no certainty that putting him in 10 Downing Street, even in alliance with Michael Portillo, would solve the Tories' difficulties. The very act of replacing their leader for the second time, and the associated agonies, might merely underline their staleness.

Nonetheless, froth or not, the leadership will remain in the headlines until Mr Major shows whether he can turn the electoral tide running against him.

PETER RIDDELL

Iraqi arms reports kept from minister

BY MICHAEL DYNES, WHITEHALL CORRESPONDENT

EXPORTS of machine tools capable of manufacturing armaments for Iraq were approved by David Mellor, the former Foreign Office minister, the Scott enquiry was told yesterday.

But Mr Mellor was not shown secret intelligence reports that the equipment was destined for Iraqi munitions factories or told that defence ministry officials had classified the exports as a breach of government arms export guidelines.

Foreign Office officials were notified by the security services in November 1987 that Iraq was buying machine tools from three British companies to manufacture munitions. After a two-month delay, the officials recommended that the export licences should not be revoked, without telling ministers that the equipment breached government guidelines.



Mellor: "Britain traded with dodgy countries"

Mr Mellor said that he would have "undoubtedly rejected" the export licences if the application were a fresh one. But the issue was whether "we intended to stop a contract that was already in process".

Mr Mellor told the enquiry that Britain "lived or died by trade", and had to maintain markets in "some dodgy countries". Although Saddam Hussein was to become an "international pariah", this was not evident at the time, he said.

Mr Mellor later told the enquiry that the Foreign Office raised no objections to a Home Office decision to grant a visa in 1988 for Dr Safa al-Habobi, who was in charge of Baghdad's arms procurement programme. Mr Mellor said he was confident Whitehall would be able to restrict Dr al-Habobi's activities by monitoring his movements and using the export licensing regime.

Major attacked again

Continued from page 1

I am so frustrated about this is that all this is pre-empting what I wanted to do in ten days. I want to do it in the forum where they suffer the most damage."

It was not clear from Mr Major's remarks whether he would now go ahead with his planned showdown. He clearly intended to rival Neil Kinnock's celebrated personal attack on Derek Hatton, the Liverpool Militant, at a Labour conference in the mid-1980s.

By inadvertently disclosing his plans, the prime minister has lost the element of surprise needed to give the maximum impact to an outspoken counter-offensive against the people pressing for him to step down as Tory leader. Irrespective of the circumstances of the leak, many Conservative MPs will view Mr Major's latest mishaps as signs that he is becoming increasingly accident prone.

Mr Major sought to shrug off the disclosures. He said he was feeling "very chipper" and dismissed the leak as a "silly story".

Philip Howard, page 15
Diary, page 16
Letters, page 17
Roy Greenslade, page 21

CORRECTION

A photograph (September 21) captioned as Lord Northampton was of Martin Summers, a director of the Lefevre Gallery. We apologise to both men for the error.

هكذا من الأصل

Spy suspect lured to telephone kiosk by MI5 man's call

BY RICHARD DUCE

A BRITISH secret service agent told yesterday how he posed as a Russian to trap an engineer suspected of selling military defence secrets.

Giving evidence from behind a screen at the Old Bailey, the MI5 agent, named as Mr B, told how in a telephone call to Michael Smith he posed as a friend of the KGB colonel who is alleged to have recruited Smith almost 20 years ago.

The purpose of the call, which Mr B made in a cheerful foreign accent on August 8 last year, was to establish that Mr Smith, 44, knew the KGB agent, Viktor Oschenko, and to lure him to a nearby telephone box for further instructions.

Mr Smith, who had access to secret defence information in his job at the GEC Research Centre at Wembley, northwest London, was photographed by special branch officers leaving his flat in Kingston upon Thames, and heading for the nearby kiosk.

However, Mr Smith was late for the second call from the MI5 man, who used the name George, and as he walked home he was arrested, bundled into a car by plain clothes special branch officers, and taken for questioning to the high-security police station at Paddington Green, west London. A transcript of the brief conversation at 9.02am between "George" and Mr Smith was played to the jury yesterday.

Mr B: "Hello, I'm George speaking. I'm a colleague of your old friend Viktor. Do you remember him?"

Mr Smith: "Yes."

Mr B: "OK, that's good. Now listen, it's very urgent for me to talk to you. You understand, Mr Smith, OK? But I think maybe we do this another way. You understand?"

Mr Smith: "Yes."

Mr B: "I think there's a telephone at corner of Durlston Road and Cardinal Avenue. You can maybe be there in 15 minutes. OK?"

Mr Smith: "OK."

The prosecution alleges that Mr Smith was unmasked as a spy soon after the defection of Mr Oschenko to the West in July last year, six days before Mr Smith was made redundant from his job at GEC, when, it is alleged, he took with him sensitive defence material.

Mr Smith denies four charges under the Official Secrets Act. Two allege that between January 1990 and July 1992 he communicated sketches, plans, notes or other documents for a purpose prejudicial to the safety or interest of the state. He is also alleged to have made a sketch or note, and obtained or collected material for a purpose prejudicial to the safety or interest of the state.

Much of the trial, expected to last eight weeks, before Mr Justice Blofeld, will be heard in camera.

Earlier, the Solicitor-General, Sir Derek Spencer QC, for the prosecution, said a warming of East-West relations at the time of the alleged defences did not detract from their severity. "Although our relations were different from what they had been during the Cold War, there is at least a potential threat linked to the role of their armed forces, including the KGB and its successor.

"That is the answer to anyone who is attempting to argue that the world has moved on so much that it is no longer possible for the Crown to prove those ingredients in this type of case."

Sir Derek said the Crown could not prove what secrets had been leaked by Mr Smith.

The trial continues today.





Vicky Caldwell received hundreds of telephone calls from her unwanted admirer, Jonathon Knight

Churchman plagued widow for years

BY HELEN NOWICKA

A SENIOR parish church official became so obsessed with a village hairdresser after photographing her bare-shouldered that he telephoned her hundreds of times a day, a court heard yesterday.

Jonathon Caldwell-Knight, of Polstead, Suffolk, was alleged at Sudbury magistrates court to have driven Vicky Caldwell, 48, a widow of Nayland, to a nervous breakdown by his unwelcome advances over three years.

Knight, 49, a retired hospital administrator and and parish representative to the deanery synod, was found guilty of six charges of making threatening telephone calls. He was fined £1,080 and costs, and bound over to keep the peace for three years. Susan Gratwicke, for the prosecution, said the accused's real surname was Knight but he had adopted Mrs Caldwell's surname and placed a bogus engagement notice in the local paper.

Knight's obsession began when he photographed Mrs Caldwell bare-shouldered and wearing a brassiere for a local sculptress. The pictures were never forwarded.

Mrs Caldwell told the court: "I have had a nervous breakdown because of the calls. Our relationship was just platonic and I didn't want it to be more than that."

The hearing was told that on one occasion the Rev David Stranach, the parish vicar, and Maurice Powell, a friend of Mrs Caldwell's late husband, went to her home and received up to 300 calls from Knight. The prosecution also alleged that Knight made death threats against Mr Powell.

Mrs Caldwell said the calls, which came at all hours of the day and night, were sometimes silent and she had to take the phone off the hook if she wanted to sleep.

knight was arrested last May after British Telecom traced calls to his home three miles away. A condition of his bail was that he did not contact Mrs Caldwell, but between May and June a further 26 calls were traced to his number.

Mrs Caldwell told the court she had sent Knight holiday postcards signed with love and kisses, but said she had sent similar cards to all her friends. She said she and Knight had never slept together or discussed marriage, and that he had photocopied her signature on to a bogus engagement notice.

Knight, who was also ordered to forfeit photographs of Mrs Caldwell, told the court they had become lovers a year after their first meeting. "I proposed marriage and she said she would be only too delighted. I have never abused, harassed or tormented her. I love her with every fibre of my body and soul."

After the trial, he said: "My profound love for her remains undiminished."

TODAY IN SECTION 2

An eight-ton corker



● What is a 35ft, eight-ton bottle of tempered steel doing in the middle of Middlesbrough? Providing the British debut for the husband-and-wife team of sculptors Claes Oldenburg and Coosje van Bruggen, whose provocative monument sets a new standard for public art in this country.

PLUS: getting Luciano Pavarotti and Placido Domingo onto the same stage, and raising the stakes in the battle of London's orchestras. **Arts, pages 35-37**

Best for business

● In the business pages today, Financial Editor Graham Searjeant explains why the tax concessions on profit-related pay may be a luxury the Chancellor cannot afford: **page 25.** And Tim Eggar, energy minister, confirms an exclusive story by Ross Tieman, Industrial Correspondent, on British Coal: **page 25**

Best for sport

● On the sports pages, Derrick Collier recalls why golf's Ryder Cup is as famous for its off-the-course shenanigans as much as its on-the-course dramas: **page 44**



Raymond Blanc failed to provide guard

Top chef's hotel fined for breach of safety

BY ROBIN YOUNG

Britain's most highly rated country house hotel, owned by the top chef Raymond Blanc, was fined £5,500 yesterday for a breach of kitchen safety.

Steven Williams, 28, a second sous chef at Le Manoir aux Quat' Saisons in Great Milton, Oxfordshire, was using a bandsaw blade to slice veal bones, magistrates at Thame in Oxfordshire were told.

Yesterday, M Blanc's company, Blanc Restaurants Ltd, pleaded guilty to not having a blade guard on the machine, and of failing to report the accident within seven days to the local authority, South Oxfordshire District Council.

Eric Xuereb, for the prosecution, told the magistrates that Mr Williams had severed the knuckle of his left hand while slicing veal bones. He was taken to the local cottage hospital, but the wound became infected and his hand had to be operated on. He required extensive physiotherapy and was away from work for seven weeks.

Mr Xuereb said: "Where a person at work is incapacitated for more than three consecutive days because of a work injury there is a responsibility to report this to the authority within seven days. The accident happened on January 23. No notification was received by the environmental health office until March 3."

Blanc Restaurants was fined £5,000 for not providing a guard for the blade and £500 for failing to report the accident within the prescribed time. The council was awarded £868.50 costs.

Two charged over canoe deaths

BY MICHAEL HORSNELL

TWO men were charged yesterday with the unlawful killing of four teenagers who perished during an organised adventure canoeing expedition off the Dorset coast in March.

The four sixth-formers from Southway comprehensive school, Plymouth, died after their canoes were swamped during a two-mile paddle in Lyme Bay. They spent hours in the water before the alarm was raised.

Joseph Thomas Stoddart, 53, manager of the St Albans Centre, Lyme Regis, and Peter Baylis Kite, 44, managing director of Active Learning and Leisure, operators of the centre, were both charged at Weymouth police station with four counts of unlawfully killing the youngsters, contrary to common law, on March 22. Their home addresses were not disclosed. They were released on police bail to appear before Weymouth magistrates on November 2.

It is understood that Active Learning and Leisure, of Kingston upon Thames, will face the same four charges and Dorset police said steps were being taken to ensure that the company appeared in court on the same day as the two individuals.

Simon Dinne, Claire Langley and Rachel Walker, all 16, and Dean Sayer, 17, set off from the St Albans adventure centre with four school friends, a teacher and two instructors for a two-mile paddle to Charmouth. One by one, they were swept out to sea. They sang and joked to keep up their spirits. But they got into difficulty in the choppy sea, where the canoes capsized. The sea took its toll as the hours passed and the four died from hypothermia before help arrived.

John Patten, the education secretary, said he had promised the parents that once the local enquiries were completed he would consider urgently what further action might be necessary to safeguard other pupils. "I expect to make an announcement fairly soon."

Abused girl denies plot to murder stepfather

A TEENAGER asked a friend to kill her stepfather, who had sexually abused her and a four-year-old girl, an Old Bailey jury was told yesterday. Archibald Bigham, 46, was stabbed to death at home.

David Spens, for the prosecution, said that Karen Bigham, who was 16 at the time, had been repeatedly molested by her stepfather since she was 11. In 1991, he admitted three charges of indecent assault, asked for 11 similar offences to be considered and was put on probation for three years.

Last year, a 36-year-old woman told police that Bigham, of Dagenham, Essex, had raped her and indecently assaulted her four-year-old daughter. Bigham, who was still taking part in a project for sex offenders, was arrested on suspicion of indecently assaulting the girl and was granted police bail. Five days later he was dead.

Mr Spens said: "What Karen believed her stepfather had done to the woman and four-year-old girl made her extremely angry. She recruited Vincent Scott to attack her stepfather." She had met Scott at a burger bar.

Mr Spens said Mr Scott, 27, told police: "I asked, do you want him pine-boxed or badly hurt? She told me it did not matter if he was pine-boxed."

Mr Scott, John Stewart, 28, and Karen's brother Paul Bigham, 18, all of Southend, deny murder. Karen, 18, of Shoeburyness, Essex, and Gary Lee, 28, of Southend, deny aiding and abetting murder. Mr Lee denies encouraging murder. The case continues today.

Man gets 12 years for scalding baby

BY A STAFF REPORTER

A MAN who held a baby girl in scalding bathwater as punishment for dirtying her nappy was jailed for 12 years yesterday.

Thomas Harris, 26, inflicted such horrific injuries that 12-month-old Laura Lancaster is scarred and may never walk properly. She may never be able to have children because of the internal injuries. Medical experts said the hot water peeled skin from the lower half of her body, which looked as if it was painted red.

Laura, still undergoing treatment six months after the incident, has had 12 operations including three skin grafts. Dr Martin Milling, a plastic surgeon, told Cardiff Crown Court that her skin looked more like the surface of a lobster than that of a child.

Judge Prosser told Harris he was guilty of almost unimaginable cruelty and must have realised the child could have died. "Laura's injuries were some of the worst I have ever seen on a human being. You are a cold and cruel young man. Her injuries were dreadful, quite horrible. Anyone seeing them will know she will suffer a great deal of pain and sorrow. Her young life has been critically, cruelly altered and shattered."

Harris, unemployed, of Abertridwr, Mid Glamorgan, was found guilty on charges of inflicting grievous bodily harm with intent, and child neglect.

Greg Bull, for the prosecution, said Laura's injuries were consistent with being held in water of 145F for at least ten seconds. She was so traumatised that she went into deep shock and could not cry.

The court was told Harris lost his temper when Laura soiled her nappy while his then girl friend, divorcee Christine Baker, 26, was taking her two oldest children to nursery. She discovered Laura's scalds when she undressed her after returning home and called the family doctor 2½ hours after the incident. Because Harris had dressed Laura, three layers of clothing had led to a "cooking process" of her legs.

Handsome charmers outwit justice

BY NIGEL HAWKES
SCIENCE EDITOR

IF YOU want to be believed, look attractive and speak confidently. But don't expect anybody to remember a word you say.

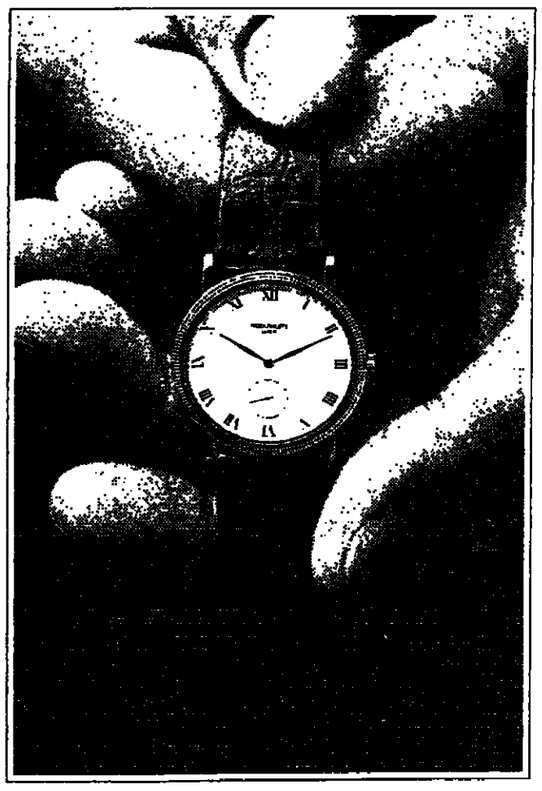
Research at the psychology department at Surrey University has shown that the credibility of witness statements depends more on the witness's looks and how confidently he speaks than on the content of the evidence. The results are to be presented today at the annual conference of the British Psychological Society's social psychology section at Jesus College, Oxford.

Katherine Bennett and Dr Chris Fife-Schaw asked 96 students to look at pictures of male witnesses and listen to recordings of the same basic evidence, about the theft of a bicycle, presented either confidently or with hesitation. Each student saw only one picture and heard only one statement, and believed the research was on how accurately the statements could be recalled.

They were then interviewed about the credibility of the witnesses, and asked to recall what they had said. The better looking a witness was, the more likely he was to be believed, consistent with comparable American research that shows that good-looking defendants generally get lighter sentences.

A confident delivery also helps, in spite of the fact that earlier work has shown no real relationship between confidence and accuracy. But recall of what the witnesses said was poor: 60 per cent could not remember how many suspects were identified, and more than a third could not remember what the witness said he had been doing at the time of the incident.

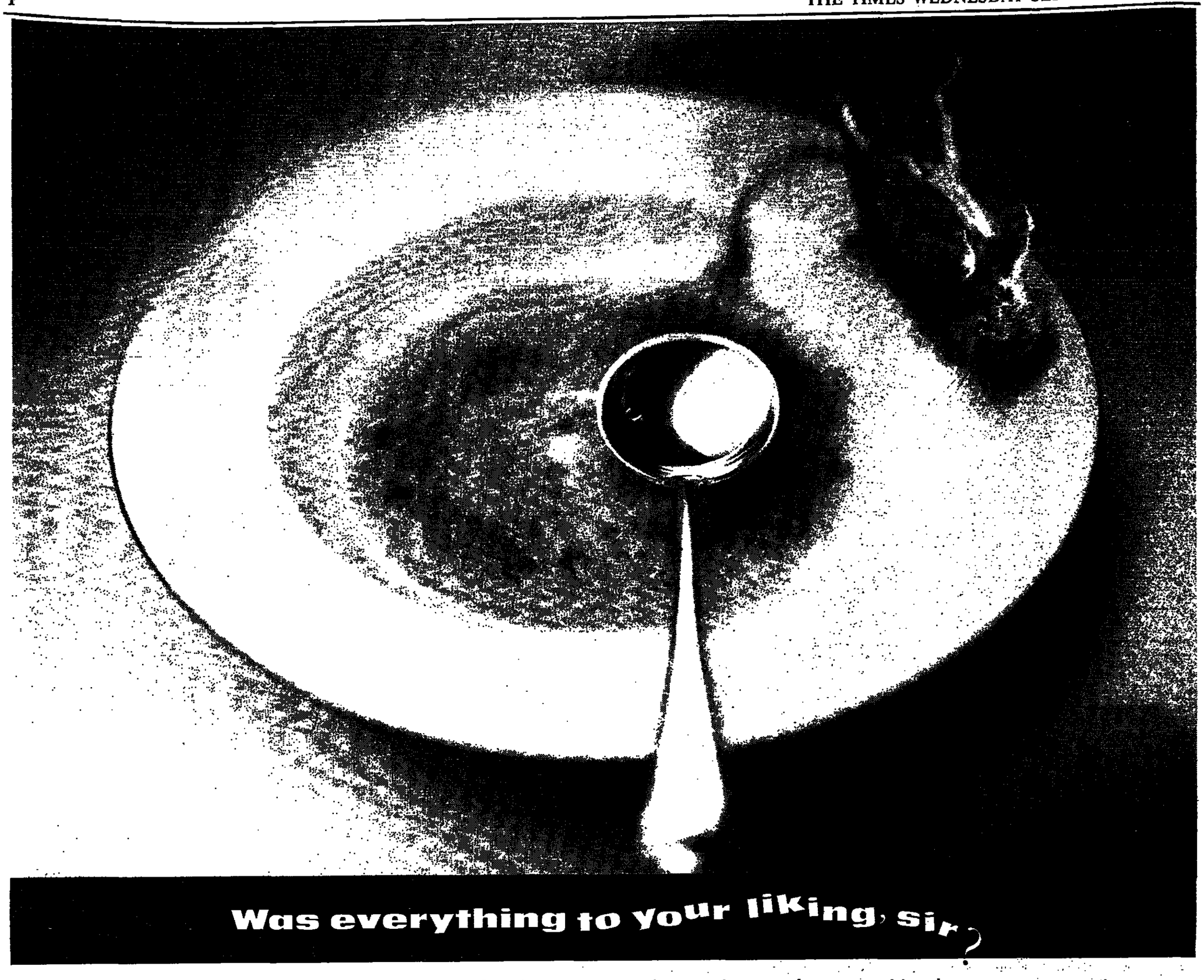
For more than a century and a half, Patek Philippe has been known as the finest watch in the world. The reason is very simple. It is made differently. It is made using skills and techniques that others have lost or forgotten. It is made with attention to detail very few people would notice. It is made, we have to admit, with a total disregard for time. If a particular Patek Philippe movement requires four years of continuous work to bring to absolute perfection, we will take four years. The result will be a watch that is unlike any other. A watch that conveys quality from first glance and first touch. A watch with a distinction: generation after generation it has been worn, loved and collected by those who are very difficult to please: those who will only accept the best. For the day that you take delivery of your Patek Philippe, you will have acquired the best. Your watch will be a masterpiece, quietly reflecting your own values. A watch that was made to be treasured.



PATEK PHILIPPE
GENEVE

Exclusive Patek Philippe showroom. 15 New Bond Street, London · A.prey & Co Ltd. 165 New Bond Street, London
Garrard & Co Ltd. 112 Regent Street, London · George Pragnell Ltd. 5 Wood Street, Stratford-upon-Avon
Hettich Ltd. 1 King Street, Jersey, Channel Islands
Available from all showrooms of [illegible] throughout the United Kingdom

هكذا من الأصل



Be honest. How often have you felt like complaining about something but kept your mouth *shut?*

Research shows us that for every HUNDRED people who feel like complaining, it's likely that only ONE person actually takes the trouble to do so.

This should hardly come as a surprise. After all, the art of not complaining is one of the great British diseases. Unless properly treated, it can prove fatal to all manner of businesses and services. Whether they be in the private or the public sector.

Think of the effect it could have on your own particular area of operation. In terms of lost customers. Lost reputation. Lost opportunities. Lost profit.

And remember, once a customer is lost, it's always far, far more difficult to win him back again.

But the all important question has to be: *How can you possibly know you've got a problem if no one's telling you you've got a problem?*

BEM can tell you if you've got a service problem. More importantly, we can show you how to overcome it.

At BEM, we not only pioneered the all important area of customer service research in the UK. We're still the only people totally dedicated to this critical part of your operation.

Our techniques are innovative. Our methods are specifically tailored to evaluate the level of service that you and your organisation are offering.

Most importantly, our results provide you with clear and actionable plans for improvement. Improvements that you could never hope to achieve without first measuring the extent of the problem.

Amongst our most satisfied customers are some of the UK's leading companies and utilities as well as government bodies.

If you'd like to find out more, contact *Stephen* Hurst or *Steve* Jolliffe at BEM, Ambassador House, Cavendish Avenue, Harrow, Middlesex HA1 3RW. Or phone 081 422 8683.

They'll be happy to give you a more detailed presentation of what BEM has to offer. ***Now you can't complain about that, can you?***

BEM
customer service evaluation

BECAUSE

THE

BRITISH

DON'T

COMPLAIN.

'Obsession with league tables'

Tory academics say curriculum reforms are wrong answer

BY JOHN O'LEARY, EDUCATION EDITOR

TWO former government education advisers yesterday presented the first concerted opposition to the government's plans to reform the school curriculum and its associated tests.

Initial proposals from a review team led by Sir Ron Dearing to slim down the curriculum and reduce the number of subjects tested nationally have won general approval from teachers and politicians. John Patten, the education secretary, has said that he accepts the recommendations lock, stock and barrel.

However, Lord Skidelsky and John Marenbon, Conservative academics who resigned from the School Examinations and Assessment Council at the height of this year's dispute over the tests, attacked government policy at a conference in London at which Sir Ron was the main speaker. The meeting, organised by the Centre for Policy Studies (CPS), a free-market think-tank, uncovered continuing concern at the level of central prescription in schools.

Professor Anthony O'Hear, a member of the new School Curriculum and Assessment Authority, called for a "minimalist curriculum" with shorter classroom tests. The shortcomings of the government's original reforms had been exposed in the way that Latin and ancient Greek had been driven out of schools.

An earlier CPS conference, in March, proved to be crucial in galvanising Conservative pressure for further school reforms. Lord Skidelsky, who made the original attack on the curriculum and its tests, yesterday accused successive ministers of lacking a vision for state education.

Lord Skidelsky, professor of government at Warwick University, said that Sir Ron's review amounted to crisis management and was being used as a substitute for government policy on education. At no point in the government's reform programme had there been a real debate on the fundamental requirements of an education service.

The school curriculum and assessment remained a compromise between radical and conservative agendas, Lord Skidelsky said. "Unwilling to trust either teachers or parents, the government has plumped for bureaucratic control to 'raise national standards'."

Dr Marenbon, a fellow of Trinity College, Cambridge, called for further reductions in the scale of the curriculum and less emphasis on test results. "Ministers have shown an unhealthy obsession with league tables. They often talk as if the main purpose of education was to provide figures for assessment that can be put into league tables."

Sir Ron, however, hinted that his final report would recommend less prescription after the age of 14, and said that the reductions in teaching load brought about by his proposals had been underestimated. He is due to present his final report before the end of the year.

PETER TREVNOR



Bruce Tulloh, the first long-distance athlete to run bare-foot for Britain, shows the sort of winning form in a race at the White City 26 years ago that he will hope to recapture on Sunday in the Reebok/*Times* National Fun Run. He may find his family hard on his heels (Andrew Pierce writes). Tulloh's son Clive, who is returning from his honeymoon in Italy for one of the biggest national open air events of its kind, will also be striving for the honours at Hyde Park. Bruce Tulloh's wife Sue, 51, will be competing to try to regain her winner's title in the 50-59 years section. Like her husband, she will be running the two and a half mile course in bare feet. Tulloh, 57, the European 5,000 metres champion in 1962, who trains Richard Nerurkar, one of Britain's brightest Olympic medal prospects, and who teaches biology at Marlborough College, has won his age category race more times than anyone else in the 16 years of the event. There are 30 age categories, from juniors to 70-year-olds. Wendy Sly and John Treacy, both Olympic silver medallists in 1984, will run and join the presentations.

THE TIMES

Labour stalls on fees for students

BY BEN PRESTON, EDUCATION CORRESPONDENT

LABOUR postponed the launch yesterday of a document expected to dilute the party's support for free higher education as John Patten, the education secretary, signalled a shift in government policy.

Ann Taylor, shadow education spokeswoman, was expected in a consultative green paper to drop Labour's long-standing support for the present system that guarantees the state pays the tuition fees of those on full-time degree courses. It was expected to argue that it would be "simply unrealistic" to rule out charges on students while seeking a huge expansion of higher education. But publication of the paper was delayed yesterday that the issue was firmly on the political agenda: "I think there is a very strong moral argument that those who benefit from higher education for a lifetime should make some contribution."

Mr Patten said he would present options for increasing the amount students paid towards the costs of their education today in a speech to university vice-principals in Leicester.

But he stressed that he sought a consensus, and would listen to alternatives already suggested by the vice-chancellors. These include a graduate tax, alternative loans schemes and top-up fees which would require students to pay £1,000 annually towards their tuition.

Mrs Taylor ruled out support for a graduate tax and top-up fees. She refused to comment on whether Labour favoured greater student contributions, but said the present system was unfair to part-timers and those on training courses who had no automatic entitlement to a state grant.

Asked if Labour would require university and college students to pay more, Mrs Taylor said: "Our document does not say that. It simply says we cannot guarantee that the public purse will always be able to fund everything."

The consultation paper is being revised for publication after the Labour party conference in Brighton next week.

Instead, Mrs Taylor unveiled proposals to replace A levels and vocational examinations with a new General Certificate of Further Education, as disclosed in *The Times* last week.

☐ University vice-chancellors and the National Union of Students yesterday criticised as a "*missed opportunity*" the launch of government charters for higher and further education. One charter confirms that ministers will shortly introduce legislation to end compulsory membership of student unions.

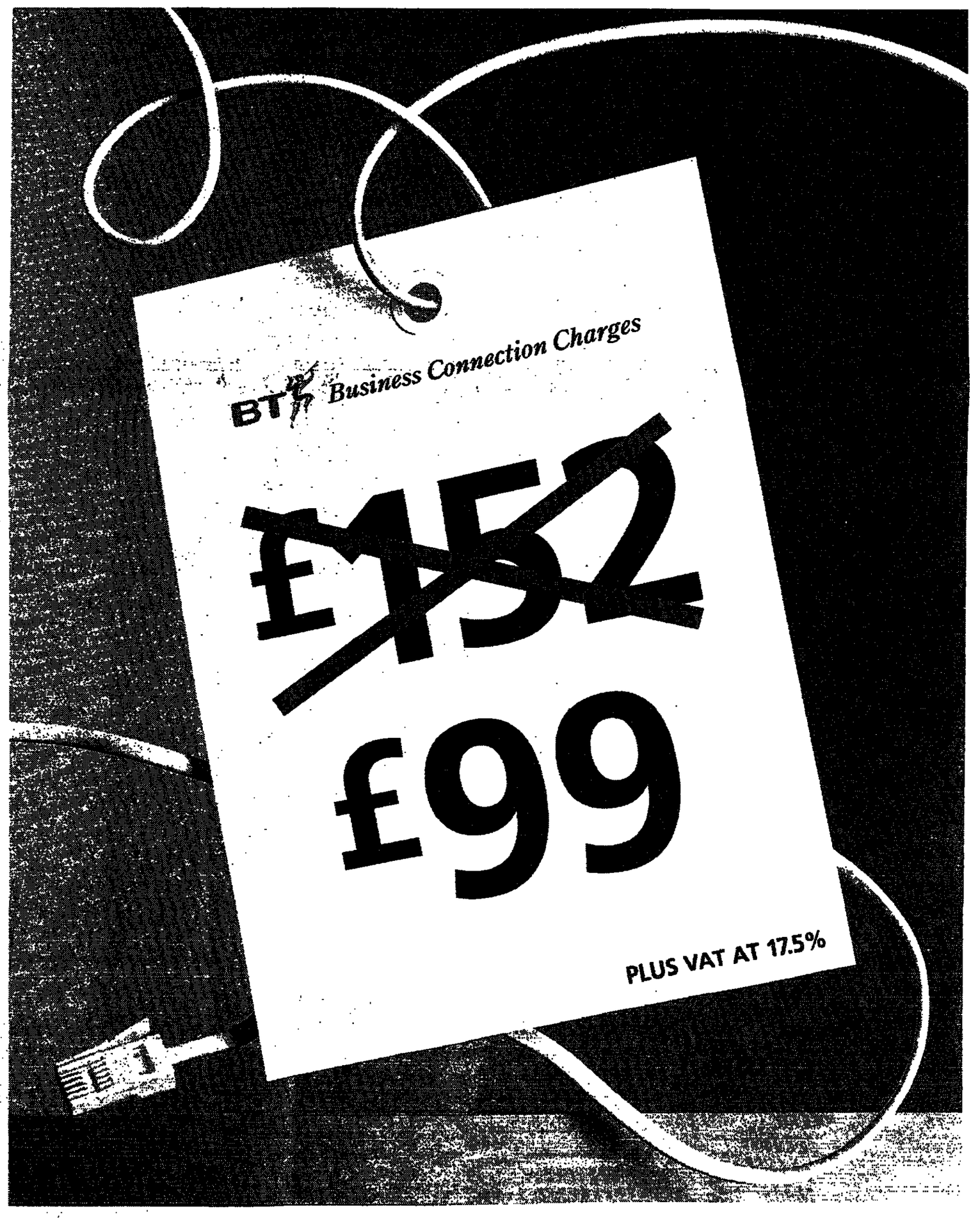


Patten: reluctant to spell out changes

as Mrs Taylor was put on the defensive by Mr Patten. He claimed at a news conference that Labour now favoured students making a greater contribution towards the cost of higher education.

Both Labour and the Conservatives are reluctant to spell out how they might fund the future expansion of higher education despite mounting pressure from universities. Vice-chancellors argue that an extra source of cash is essential because institutions require billions of pounds to maintain standards while satisfying rising demand for places.

However, Mr Patten acknowledged for the first time



Some news about the cost of your next business line.
(In a language all businesses understand.)

We want your business to save money. Our new low connection charges are part of the proof. From September 6th they go down by one third. It's a permanent cut, not a limited offer, and it applies to any standard business exchange line. This is just one of many competitive pricing initiatives from BT. Your BT account manager will be happy to give you all the details, or you could simply call free on 152. Either way, it's an opportunity for you to make more savings and for us to make something very clear. We want your business.

BT

هكذا من الأصل

The public's lack of confidence in officers and the legal system 'is leading towards anarchy'

Police chiefs claim British justice is close to collapse

BY STEWART TENDLER

BRITAIN'S criminal justice system has become a "national disgrace", facing collapse and raising the risk of anarchy, a national conference of senior police officers was told yesterday.

Law-abiding people were tired of being "bullied, burgled, beaten, battered and butchered in their homes." Chief Supt Brian MacKenzie told the annual conference of the police superintendents' association in Torquay, Devon. The vulnerable were no longer protected and the guilty went unpunished, he said.

Mr MacKenzie was launching a debate on the motion "that this conference believes the criminal justice system has failed the people of this country". It was carried unanimously by the 150 delegates.

Delegates heard speeches critical of government performance from police officers, a victim of crime and a filmed interview with a persistent criminal. Mr MacKenzie said there were fatal flaws in the fabric of justice and parliament was out of tune with the electorate. One thing was certain, he said: if the rule of law failed then anarchy prevailed.

■ *Bureaucracy is hampering the job of solving crime, the conference of the police superintendents' association was told*

Seconding the motion, Supt Des Parkinson, from Dyfed, said it was depressing to have such a debate 14 years after the election of a government traditionally linked to law and order.

Chief Supt Peter Murphy, from West Mercia, said a recent poll showed support for vigilante action and a lack of confidence in the government's ability to cut crime. Once the population lost faith in criminal justice and the police "we are very close to anarchy", he said.

Sergeant David Wilkie, a Dorset beat officer, described the results of too much bureaucracy. He analysed five shifts he worked totalling 50 hours in Bournemouth last summer: 41 hours were spent on administration and paper work, and seven and a half hours on the beat. Sergeant Wilkie said he took four hours to process a shoplifting suspect before he was charged and it would take another four hours to produce the paperwork for a case in court.

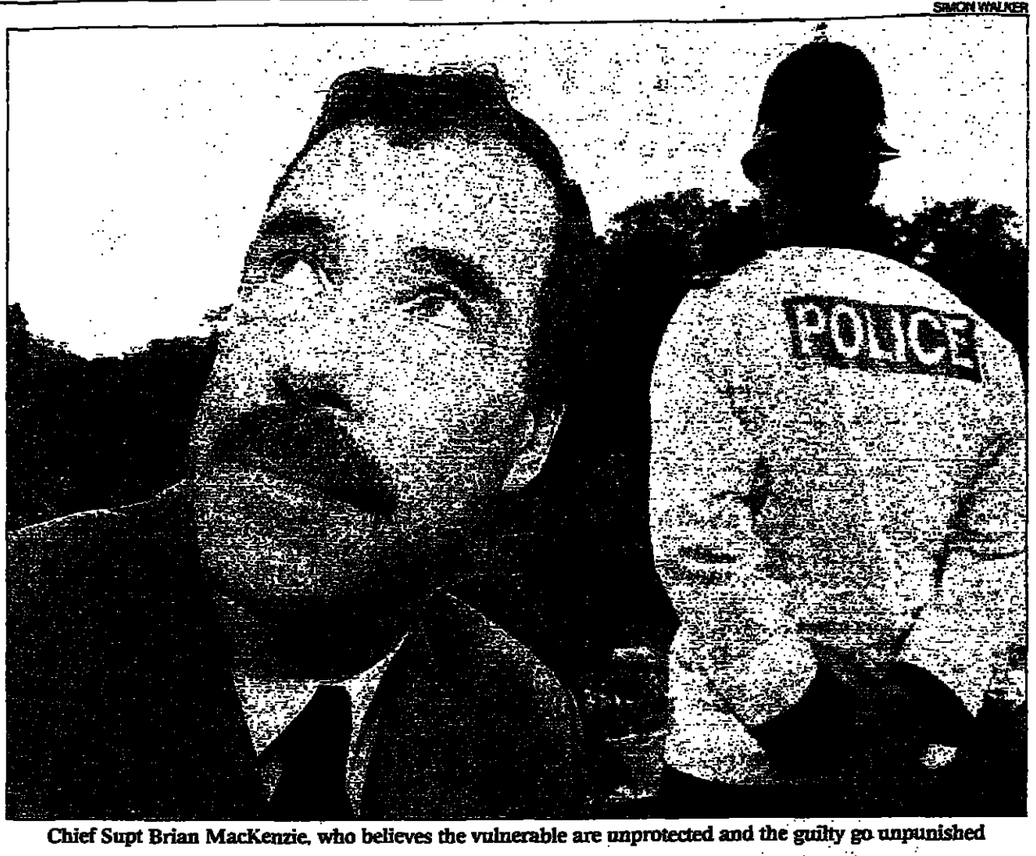
He said the work on his shifts had been simple first-aid policing and he challenged any minister to come with him and see how much time he spent in bureaucracy even though his force was computerised.

The legal system was criticised by Chief Supt Brian Ridley of the Metropolitan police, who pointed out the waste of manpower in supplying written records of taped interviews. Research showed that 1,500 officers were deployed nationally writing up records, and one police study showed that only three out of 11,000 interviews were required by a court.

He said the criminal justice system showed an unwillingness to admit anything in evidence unless it was written. It was time for modern standards and the use of technology such as video interviews, he said.

Examining the problems of dealing with young offenders, Chief Supt Ted Parry from Northamptonshire described the difficulties of current policy. Six secure homes in Wales reported 176 cases of inmates absconding in the first six months of this year. One 15-year-old escaped eight times, was arrested 11 times and committed 37 offences. Children needed to be set a better example at an early age, and violence on television and video films should be controlled, he said.

SIMON WALKER



Chief Supt Brian MacKenzie, who believes the vulnerable are unprotected and the guilty go unpunished

CONTRACT R&D
DECOMMISSIONING
PLANT PERFORMANCE
WASTE MANAGEMENT
SAFETY MANAGEMENT
SOFTWARE ENGINEERING
ENVIRONMENTAL PROTECTION
MANUFACTURING TECHNOLOGY
PROJECT ENGINEERING
RISK MANAGEMENT

MONSANTO
OXFORD INSTRUMENTS
PLC · LAPORTE PLC · ROTHMANS
OF PALL MALL INTERNATIONAL LTD
DEPARTMENT OF TRADE AND INDUSTRY
THE GENERAL ELECTRIC COMPANY PLC
AMERSHAM INTERNATIONAL PLC · IMPERIAL
CHEMICAL INDUSTRIES PLC · ENTERPRISE OIL
PLC · TAYLOR WOODROW PLC · ISHIKAWAJIMA-
HARIMA HEAVY INDUSTRIES COMPANY LTD
BRITISH NUCLEAR FUELS PLC · EXXON CHEMICAL
LIMITED · THE BRITISH PETROLEUM COMPANY
PLC · DAVY INTERNATIONAL LIMITED · LUCAS
INDUSTRIES PLC · SCOTTISH NUCLEAR LTD
TEXACO LTD · AMERADA HESS LTD
BRITISH RAIL RESEARCH · NORSK
HYDRO · KOBE STEEL EUROPE
LIMITED · HEALTH & SAFETY
EXECUTIVE · SUMITOMO
CORPORATION · SHELL
U.K. EXPLORATION AND
PRODUCTION · KODAK
NUCLEAR ELECTRIC
WHERE DID ALL
THESE COMPANIES
GO TO HELP SOLVE
THEIR SCIENTIFIC
& ENGINEERING
PROBLEMS?

Eurek AEA!

All these companies and many more know that working with AEA Technology gives access to a world class scientific and engineering skills base, advanced equipment and facilities and, above all, the know-how of more than 3,000 graduate scientists and engineers, many recognised internationally as experts in their fields.

We have a unique track record. Our original mission, as the UK Atomic Energy Authority, was to lead development of technology for the nuclear industry. There, we worked at the forefront of the most technically demanding areas of science and engineering. In addition, for almost thirty years now, we have been active in many fields outside the nuclear industry, with world-beating capabilities in environmental protection, safety and reliability, and technological services and products for industry, mainly focused on optimising plant performance.

Today, AEA is a fully commercial, high quality services business, dedicated to helping our customers benefit from innovation and technology.

To find out more about how our expertise can help your business, telephone us now for a brochure.

☎ 0272 76 89 76
AEA. Science and engineering at your service.

TTP22/S

AEA Technology

45 tons of paper needed for court case

BY STEWART TENDLER

POLICE are expected to supply 45 tons of records and investigation details to defence lawyers in a child murder case because of new disclosure rules on evidence, the police conference was told yesterday.

More than 15 tons of records have already been supplied after a team of six officers spent a year printing out material from computers. The case is legally aided and the disclosure will involve tens of millions of pages of material.

The amount of material needed under court rules was fiercely criticised yesterday at the annual conference in Torquay. Describing the case, Chief Supt Brian Ridley, a London officer, said defence lawyers could now trawl through police material; the rules had created "an uncontrolled cannon let lose in the criminal justice system".

He said another case involving fraud would mean that one million pages of material would have to be supplied to defence lawyers and millions more would have to be given to eight agencies who had also asked for material.

Mr Ridley, who prepared evidence for the royal commission on the criminal justice system, said that providing the paper alone in the fraud case would cost £2 million and would take a lawyer almost five and a half years to read.

The court rules, which allowed lawyers access to all police material, even though it was not central to a prosecution, meant they could read police files, computer records, personal information, log books, code books and observation data.

Howard challenged, page 10

Grow up, Sheehy adviser tells police

BY RICHARD FORD
HOME CORRESPONDENT

A LEADING member of the Sheehy enquiry into police pay and conditions yesterday told the service to grow up and act more responsibly in its attitude to reform.

Eric Caines accused some chief constables of creating an atmosphere of fear throughout the police service by the way they had condemned the blueprint for changes in pay, conditions and ranks.

His attack, in the presence of Paul Condon, Commissioner of the Metropolitan police, is the latest in a counter-offensive against strong opposition from all ranks of the 148,000-strong service.

Mr Caines, professor of health care management at Nottingham University, said that there must be public concern at the way police had reacted to the Sheehy report. "There has been no attempt at reasoned debate. It is time for the police service as a whole to grow up and start to be more reflective and start a debate, rather than shout at people and vilify people."

Opposition to the proposals has resulted in a well-publicised battle that has united all ranks of the service. Tens of thousands of officers have attended meetings organised by the Police Federation to protest against important recommendations.

Earlier, Mary Tuck, former head of the research and planning unit at the Home Office, predicted that it would be difficult for the home secretary to introduce the Sheehy proposals. "The power of the opposition has been so strong that no home secretary will have the guts to implement Sheehy," she said.

Women ignore advice on Aids

BY LUCY BERRINGTON

AIDS and HIV infection are regarded as "someone else's problem" by some 75 per cent of women, according to a study of attitudes to sex and contraception. The survey of more than 1,000 women aged 16 to 44 found that only 12 per cent took full precautions against catching HIV.

The survey, carried out by NOP market researchers for Schering Health Care, also revealed that 22 per cent of the women surveyed took no contraceptive precautions against unplanned pregnancy.

The survey found that 90 per cent of women had taken the pill at some time, and that there had been a steady increase in its use since 1987. Despite widespread advice to use the condom and pill simultaneously, as the best means of guarding against both pregnancy and sexually transmitted diseases, only 12 per cent of women under 25 routinely did so.

Most women rated the pill and vasectomies the most satisfactory methods available. Condoms, particularly the version designed for female use, were seen as messy and inconvenient. The IUD (interuterine device) and cap were used by relatively few women, while natural methods were thought to be the least satisfactory.

Only 38 per cent of women saw sterilisation or vasectomies as an ideal method, a fall from 51 per cent three years ago.

The survey also reflected widespread concern about the effectiveness of condoms, with most women citing 85 per cent reliability as the acceptable minimum. A study in the latest issue of *British Journal of Family Planning*, found that in 1991, more than 40 per cent of women requesting terminations cited condom failure for their unwanted pregnancies.

☐ Students from Scotland and northern England are more sexually active and promiscuous than those in the South, according to a survey carried out for Femidon, makers of the female condom.

Eighty per cent of respondents believe fidelity is important, but one in ten said they will never get married.

Risk of race attacks leads councillors to cancel meeting

BY EDWARD GORMAN

THE danger of further racial violence has forced the cancellation of the first meeting of councillors tonight since the election of a British National Party candidate last week in Millwall, east London.

The cancellation comes amid a virtual paralysis of decision-making by the five Labour councillors on the Isle of Dogs, who have yet to decide whether they will even sit around the same table as Derek Beackon, the new BNP councillor.

In a brief statement, Tower Hamlets neighbourhood committee said: "The council and the neighbourhood do not wish to have a public meeting in the current climate, following the events of the weekend and last week. Therefore, the standing neighbourhood committee has been postponed and a date will be rearranged in due course."

The decision, which affects local services that include housing, street cleaning and environmental health, follows fresh clashes at the weekend between BNP supporters and the Anti-Nazi League in Brick Lane in nearby Stepney, during which 33 people were arrested and ten police officers were injured.

It also comes as Liberal Democrats, who control the borough, face an enquiry into allegedly racist election literature issued by them during the campaign, which has embarrassed the party in the week of its annual conference.

A council spokeswoman for the Isle of Dogs, which includes Millwall, was unable to give a full explanation for the cancellation of the meeting. It is understood, however, that Labour councillors on the island are extremely worried about a potentially deteriorating situation and feel a great responsibility to stamp out the BNP's gains and to ensure the party's success is not repeated elsewhere in the country.

As one source put it: "They are still formulating a political response. They have not even decided if they are going to sit around the same table as Derek Beackon. They are trying to work out a way to proceed which will contain this as much as possible."

In place of tonight's meeting, the Labour group will be consulting officials from party headquarters who will include David Wilkinson, of the Greater London Labour Party, on how to go forward.

The difficulties facing Labour in Millwall in the wake of Mr Beackon's election are likely to persist as the BNP tries to build a power-base on the island. The party, which advocates forced repatriation of all non-whites, is not thought to have many members in the area but is now likely to follow up its victory with a recruiting drive aimed at the disenchanted and increasingly vociferous white population.

Already council officials, many of whom staged a walk-out in protest at Mr Beackon's election, have noted an increase in race-related abuse by callers to council offices. There have been cases of people refusing to accept social workers employed by the council who are from an Asian background.

The use of tenant consultation meetings, a favourite tactic of Millwall councillors that involves a visit to an individual estate to hear local views at first hand, could be one of the first casualties of the emergence of the BNP.

"Obviously, we are going to have to work out ways of doing them without every single one becoming a complete bear garden," a Labour source said.



Beackon: shunned by other councillors

UFF admits bombing homes

BY A STAFF REPORTER

THE Ulster Freedom Fighters (UFF), the banned Loyalist terror group, said yesterday that it planted bombs at the homes of Dr Joe Hendron, the Social Democratic and Labour Party MP for West Belfast, and four SDLP councillors early yesterday.

The UFF said it placed 11lb devices at the homes of what it called "five pan-nationalist targets". Nobody was injured in the attacks and damage was not extensive.

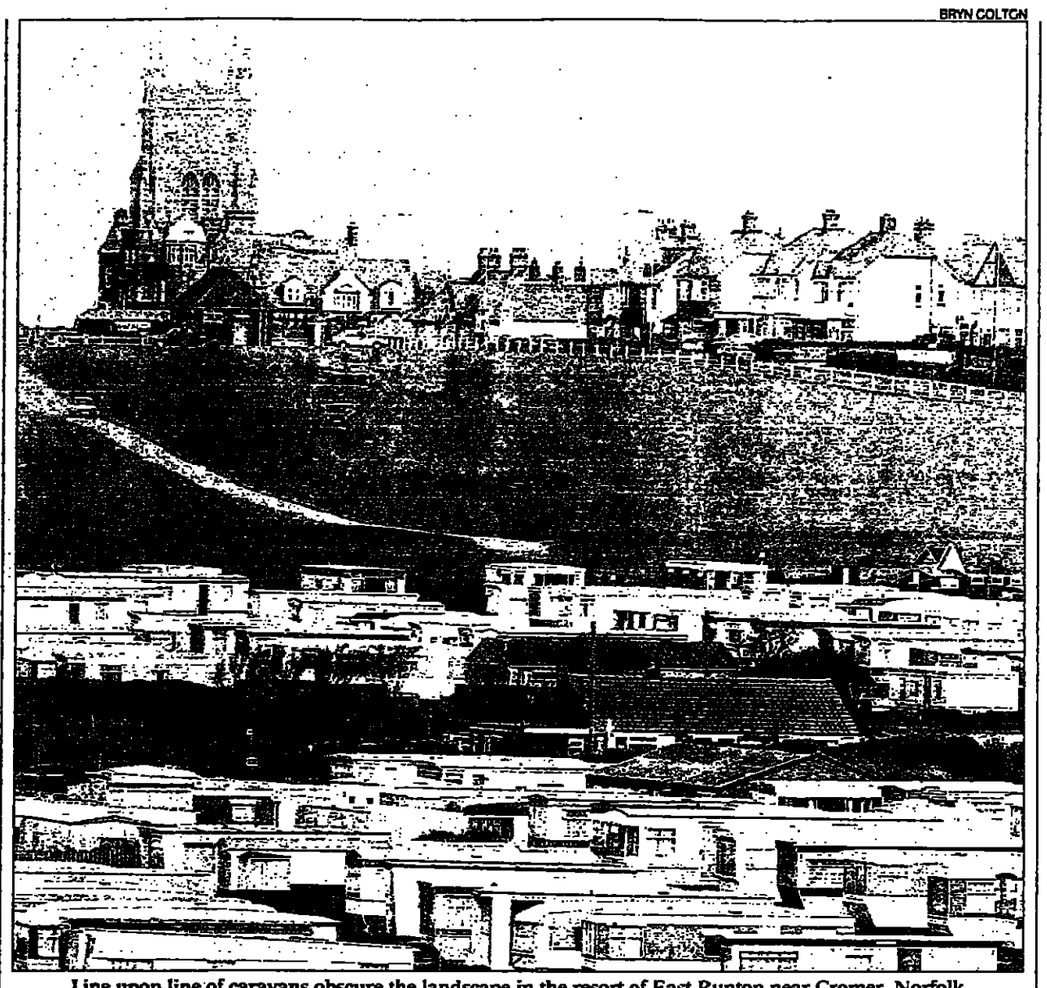
The UFF linked the bombings to the discussions between John Hume MP, the SDLP's leader, and Gerry Adams, the president of Sinn Fein, and said further attacks would be made if the talks continued.

Sir Patrick Mayhew, the Northern Ireland secretary, denounced the attacks. "Any democratically elected representative is entitled to carry out his or her duties and put forward policies without facing violence or intimidation," he said.

Mr Hume said last week after meeting John Major at Downing Street that he would carry on with the talks for as long as he thought they could achieve peace in Northern Ireland. His stance has raised concerns within his party and senior figures are due to meet him soon to discuss the talks.

Seamus Mallon MP, deputy leader of the SDLP, condemned the attacks and challenged the terrorists to meet him. He said: "I would like to hear at first hand their spurious reasons for carrying out violence such as this and the horrific killings we saw in Belfast in recent weeks."

BRYN COLTON



Line upon line of caravans obscure the landscape in the resort of East Runton near Cromer, Norfolk

Caravan groups embrace environment

BY ANDREW PIERCE

A NEW environmental code will be unveiled by the caravan industry next month to try to ease public fears about holiday parks swallowing up the coast and countryside.

The nine-page document has been drawn up with three government departments, the Countryside Commission and UK tourist boards. It spells out the need to protect the countryside but contains only principles for park and site operators. They are not enforceable by law.

The code has been given a lukewarm reception by conservation bodies set up to counter the perceived threat to the countryside from what has become known as "suburbanisation by stealth".

The code was the idea of the British Holiday & Home Parks Association, which represents most licensed commercial caravan parks. After talks with the government, the Caravan Club, National Caravan Council and the Camping and Caravanning Club joined the three-year consultation.

The main thrust of the code is a determination to ensure that proposals for new parks and extensions to existing ones consider the surroundings and the views of local residents. The draft, a copy of which has been obtained by *The Times*, says that location in a "beautiful place", such as a designated area, has to be treated with extra care.

It says: "Aside from meeting the requirements of the statutory authorities, the contours of the land and surrounding landscape, elevation above sea level, whether an inland or coastal location, are important factors to consider."

The guidelines say that potential sites for new parks and extensions are becoming increasingly hard to find. Local opposition must be considered. Hostile local authorities should be wooed by stressing the positive attributes, such as more jobs and customers.

The guidelines come when caravanning has never been so popular. More than 13 million people holiday in caravans, there are up to 500,000 touring caravans and the Caravan Club and the Camping and Caravanning Club have about 400,000 members.

But the measures do not go far enough for pressure groups et up to fight the spread of caravan sites. Only last week, residents in Trevose, an area of outstanding natural beauty in Cornwall, formed a society. Andrew Leslie, the chairman, said: "The first task is to persuade the district council to use existing powers to control the proliferation. No one is against caravan sites or anything which brings prosperity to the county. Existing planning law is being abused."

■ The mountaineer Chris Bonington said yesterday that the future of national parks was in the balance unless urgent legislation was passed to provide better protection. "Modern pressures, particularly road building, quarrying and military intensification, are of great concern," he said. A priority was giving independent status to all parks. "Local government reorganisation is pressing ahead without any adequate arrangements being made to safeguard them."

NEWS IN BRIEF

Wheelchair man drunk in charge

A retired coffin maker yesterday admitted being drunk in charge of a wheelchair. Fred Wood, 64, of Lingfield, Surrey, was twice found by police slumped over his three-wheeled motorised wheelchair in East Grinstead, West Sussex. Haywards Heath magistrates were told.

Wood pleaded guilty to two charges of being drunk in charge of a carriage on the public highway and was given a one-year conditional discharge. He was also ordered to pay £35 prosecution costs. On both occasions, blood samples showed that he had more than three times the legal alcohol limit for driving.

Wood said he bought the wheelchair nearly 20 years ago after six convictions for drink-driving.

Blast remand

A steelworker accused of trying to murder four police officers in a gas explosion at his home was remanded by magistrates at Blackwood, Gwent. John Davies, 29, of Risca, was also charged with trying to kill his girl friend and with arson with intent to endanger life.

Rock star's ban

Mike Rutherford, guitarist with the rock group Genesis, of Loxwood, West Sussex, has been banned from driving for seven days after admitting speeding at 102mph. Magistrates in Yeovil, Somerset, fined him £200, with £25 costs.

Murder charge

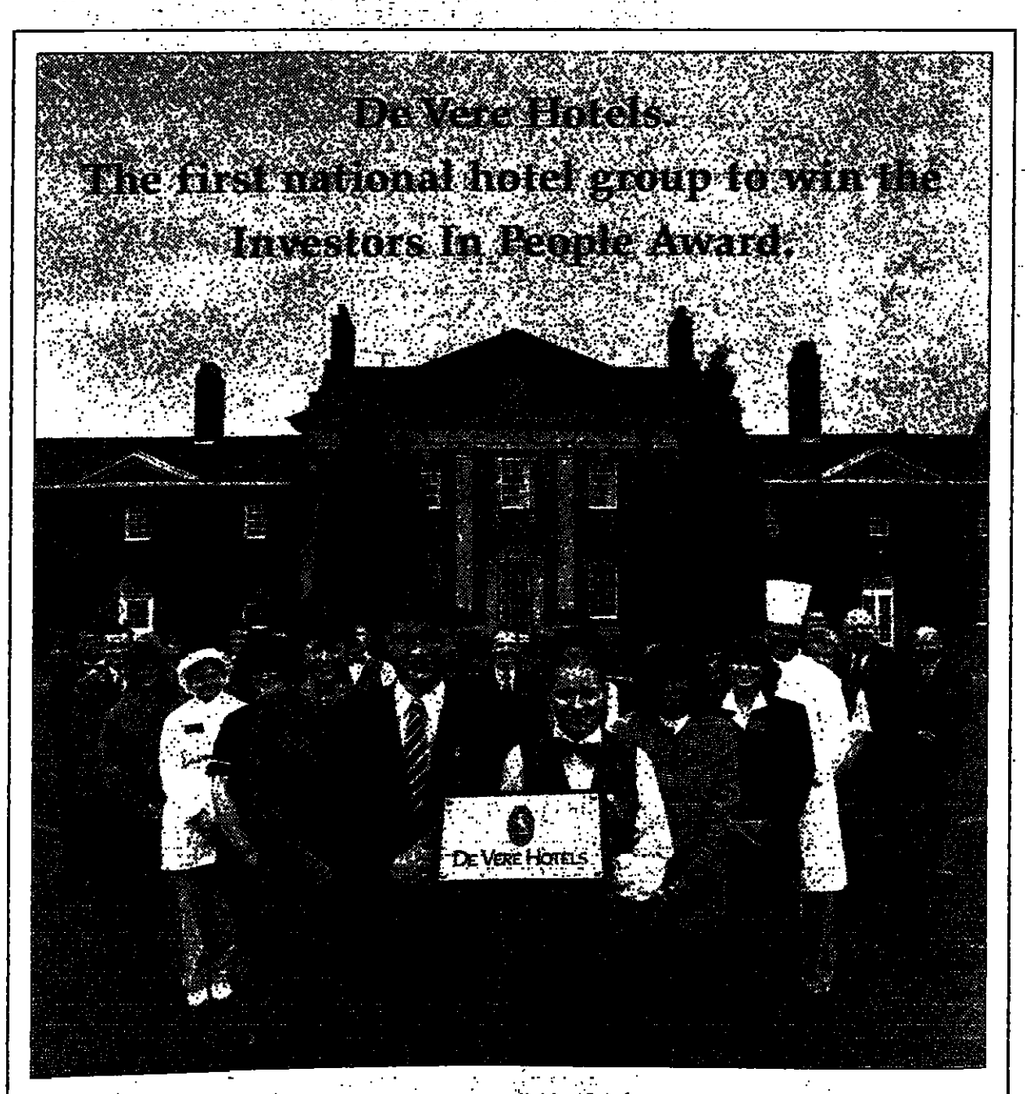
John Buckley, 57, of Virginia Water, Surrey, has been charged with the murder of gypsy Vanny Kefford, 60, from Lewisham, southeast London, who was shot in the chest after a dispute.

Heroin haul

Heroin worth £100,000 has been found under the floorboards of a house in Edmonton, north London. A man who lives there had earlier been arrested in Peckham.

Teenage death

A boy aged 15 has been found dead in his bedroom in Baughurst, Hampshire, with two plastic bags over his head. His name is being withheld until relatives have been told.



De Vere is the first national hotel group to achieve the prestigious Investors In People Award for all of its hotels.

The Award aims to encourage businesses to invest in their future by training and developing their teams in line with their business objectives.

The dividends of investment in training are enthusiasm, company pride and above all a total commitment to the highest quality of service for all our customers. Our assets are our people and they're the pride of De Vere.

Throughout the UK, they provide the supreme standards of service and care that are the hallmarks of every De Vere Hotel.

We welcome you to De Vere Hotels, to enjoy the benefits of this award.

INVESTOR IN PEOPLE

DE VERE HOTELS

De Vere Hotels, Chester Road, Daresbury, Warrington, Cheshire, WA4 4BN. Telephone: 0925 265050.
A member of the Greenalls Group

Start your business where help is at hand.

See your nearest NatWest Small Business Adviser.

NatWest have over 4000 Small Business Advisers on hand to help your business get off on the right foot.

They'll help you to open a business account and talk you through our Business Start-Up Guide.

It covers many aspects of setting up such as planning, cashflow, book-keeping and legal considerations.

And should you need more specialist advice, our Small Business Advisers will help you to get in touch with the right people.

For your free copy of our Business Start-Up Guide, call us free on 0800 777 888, or return the coupon.

Better still, why not contact your local NatWest Small Business Adviser?

Phone FREE
0800 777 888
Monday to Friday 8am to 8pm. Saturday 9am to 6pm.

Please send me my free NatWest Business Start-Up Guide.
Fill in this coupon and return to: NatWest Small Business Services, FREEPOST, Hounslow TW4 5BR.

Mr/Mrs/Ms/Miss _____ Initials _____
Address _____
_____
Town/City _____
_____ Postcode _____
Phone No _____
Would you like your Small Business Adviser to contact you to arrange a meeting? Yes ☐ No ☐

Do you have an account with NatWest? Yes ☐ No ☐
Branch Name _____
_____
Account Number
Sort Code

Data Protection Act – 1984 The information requested on this form will enable NatWest to prepare the items necessary for you to enjoy a beneficial relationship with the Bank. The information may also be used to offer you other NatWest products and services as part of the Mail Information Programme. This is designed to keep you well informed of all the services we offer and anything new we introduce. Tick this box *only* if you wish to *opt out* of the NatWest Customer Mail Information Programme. ☐

Ref No 50212

National Westminster Bank
We're here to make life easier

National Westminster Bank Plc, 41 Lothbury, London EC2P 2BP. Member of IMRO. Member of NatWest Life and NatWest Unit Trust Marketing Group.

هكذا من الأصل

Rural retreat offers best value for the seller in London

By Rachel Kelly
Property Correspondent

■ Foreign buyers are pushing up house prices in the capital, but in town or country prime properties are the best investment

NOW is the time to exchange a London home for a country mansion, say leading estate agents. While property prices are beginning to edge up in the capital, buoyed by foreign buyers, the slump is continuing in the country.

Savills estimates that nearly half its London sales are to foreigners. Yolande Barnes, head of residential research, said: "The London market has been kick-started by American and European buyers, especially after the collapse of sterling. But the country market recovery is lagging behind." Its latest figures, to be published next month, will show the gap between country and London prices widening. The trend, which began in June, has continued over the summer.

Ms Barnes said: "Our figures, which we are still collating, will show that there have been further price rises since June in London, though we can't exactly quantify the upturn. London is leading the way out of the recession, with a ripple effect through the Home Counties and beyond, but the key point is that there is a time lag between them." Savills offices in the North and Midlands were not so bullish. "If you have property in London and wish to move to the South West or the Midlands or Yorkshire, now is a good time to do so."

However, agents point out that there is little in the country being put on the market and others that are not selling because they are overpriced.

Other Savills figures show that in town or country, prime property has defied the country's worst housing market recession since the war. While values of less desirable property have slumped by about 30 per cent in London and 20 per cent elsewhere since the peak of the boom in 1989, top quality properties in premium locations have fared better.

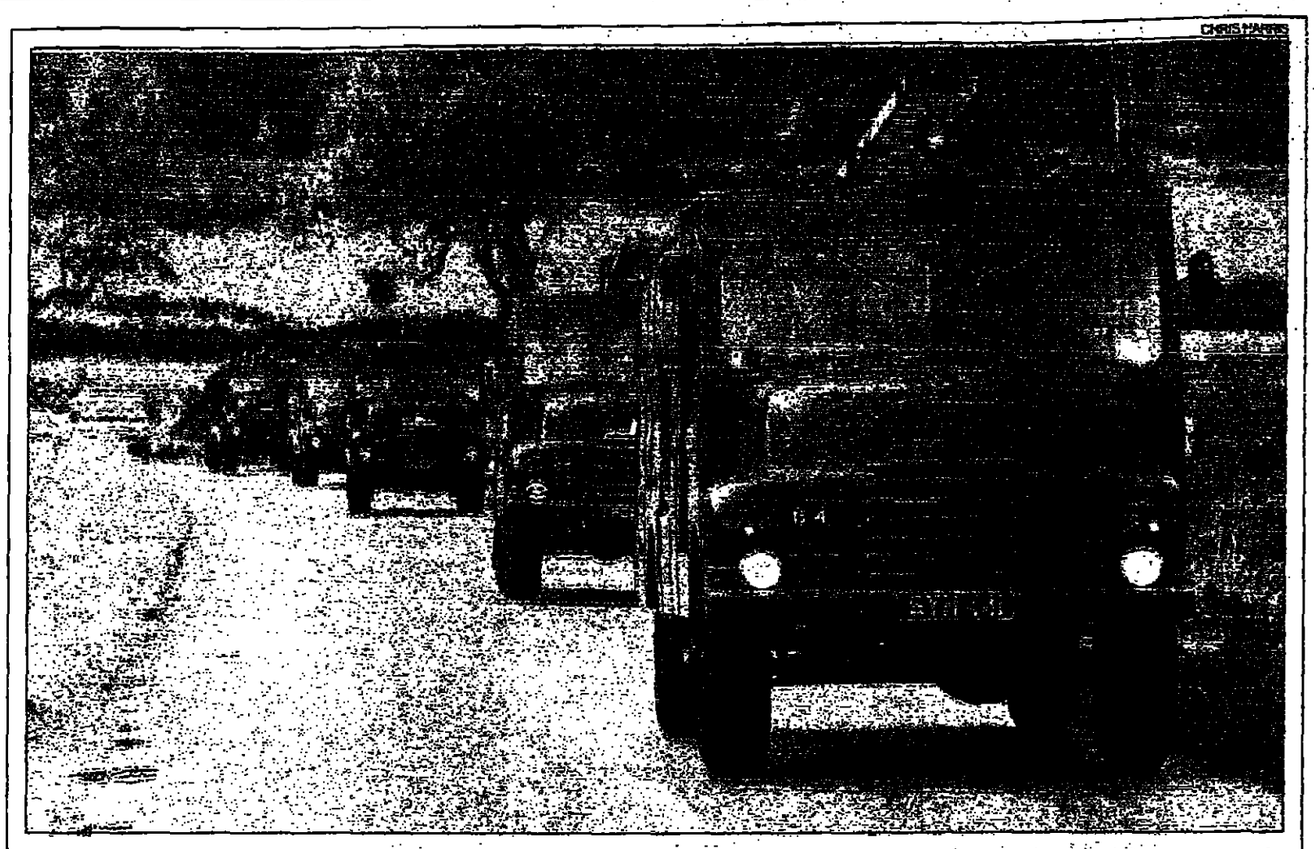
On behalf of Property Vision, an agency which acts for buyers, Savills tracked the selling prices of two houses which it identified as best holding their value of all types of property in all locations. The first was a seven-bedroom Wiltshire vicarage with a self-contained annexe and secluded gardens, on the edge of a village near Salisbury. The second was a four-bedroom white stucco house in a Victorian terrace a few minutes' walk from Kensington High Street in west London.

While the Kensington house has seen a dip in value from a peak of £570,000 at the end of 1988 to £495,000 this year, the 13 per cent fall is less than half the average for London property measured by the Halifax house price index. The Wiltshire vicarage performed even better, falling from £320,000 at the 1988 peak to £280,000 when it was last sold in 1992, a fall of 12.5 per cent.

William Gething, a director of Property Vision, said that Kensington had maintained its prime status throughout the recession because "the demand for these houses does not depend on the whim of foreign buyers or highly-geared young bankers. There is, and always has been, a steady demand from English families to live in this sort of home. Who really believed that a whole raft of traditional English families were going to go and live in Limehouse?"

The Kensington home's price has risen by 135 per cent in ten years, against an overall London increase of 107 per cent. Wiltshire and Hampshire have also remained prime buying areas throughout the decade. "For 20 years, the best access from London has been westwards," Mr Gething said. "Therefore the most convenient place to own a home in a genuinely rural setting has been, and remains, somewhere down the A3, M3, M4 and M40 corridors."

Property, page 23



A daily run has been keeping these Green Goddess fire engines in good working order at their base in Marchington, Staffordshire. They have now been placed on stand-by by government emergency planners in the event of a national strike by the Fire Brigades Union over this year's 1.5 per cent public sector pay ceiling.

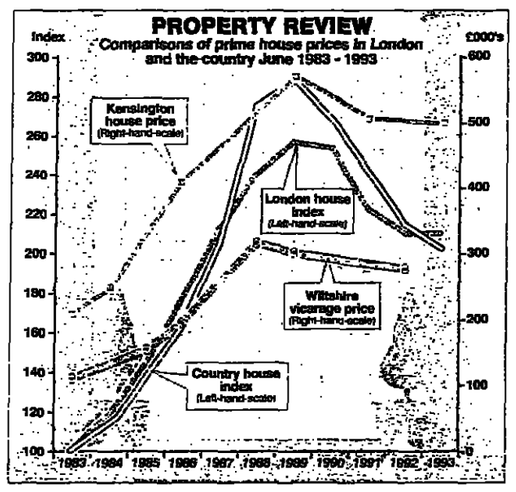
The 1,000-strong fleet of four-wheel drive, 300-gallon fire tenders has a long list of battle honours for military and civil action around the world. Some of the tenders are more than 40 years old and, when they were last brought out of mothballs during the first national fireworkers' strike in 1976-7, six were written off in accidents. Two servicemen were killed in one crash.

Secret plans to deploy troops have been ordered by the Home Office, which told chief executives of 54 fire authorities in England and Wales to draw up preparations in talks with local police chiefs and the "appropriate military commander".

On Friday, fire employers are expected to insist that they cannot pay more than the 1.5 per cent limit, despite the long-standing pay indexation formula for firefighters. Union leaders are expected to recommend a postal ballot of their 48,000 members on strike action when a conference reconvenes on Saturday. The first in a series of one-day strikes could be on November 8.

Trades Union Congress leaders will consider today a confidential document on pay settlements. A separate TUC paper also to be examined by the unions today suggests that the pay policy could cause up to 200,000 job losses.

Letters, page 17



Continental slump forces Nissan to scrap shift

By Kevin Eason
and Paul Wilkinson

THE effect of the collapse in European car sales swept through British factories yesterday as Nissan announced it was to put 2,400 workers on short-time at its showpiece plant in the North East.

The plant at Washington, Tyne and Wear, will scrap its night shift during November and December to bring down this year's planned production of 270,000 cars by 9 per cent to 246,000. Nissan is the latest company to be handicapped by the recession in car sales, down by 17 per cent in the first eight months of this year on the Continent.

Vauxhall has cancelled all production this week at its Luton plant in Bedfordshire, which makes the best-selling Cavalier, and will lose output of 5,000 cars worth about £50 million. At the company's Ellesmere Port plant in Cheshire, another 3,000 cars worth about £27 million will be lost.

Ford has put production at all three of its main plants under review after losing output worth over £14 million from its Halewood plant on Merseyside. Dagenham will close for a day on October 1, costing the loss of 500 cars worth about £4 million.

Peugeot has ended production of its 405 mid-range car at Ryton, Coventry, because of a slump in overseas orders.

Nissan has suffered because it sends 80 per cent of output overseas. The 2,400 assembly staff will work alternate weeks of day shifts, having the other week off, until the Christmas shutdown.

Although they will remain on full pay, it will mean a loss of about £300 in bonus for each of the 2,400, who earn a basic £13,000 a year with an additional £2,000 for night work. They will be expected to report for training or extra work away from the assembly areas.

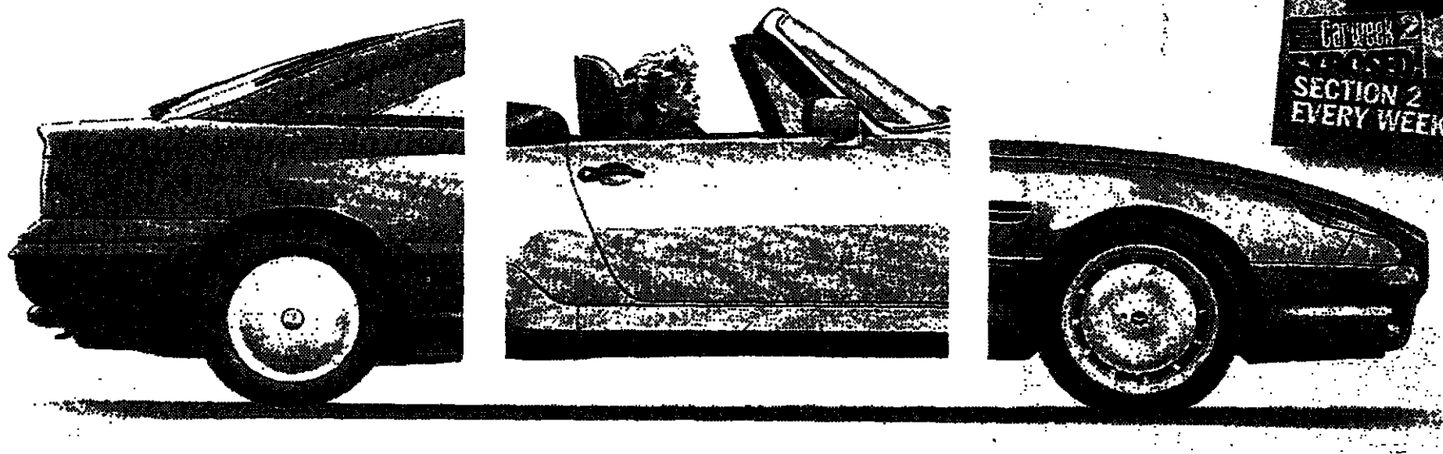
The remainder of the 4,600 employed at the Washington plant are unaffected as they work days only. The company emphasised that there would be no redundancies.

Peter Flowers, 35 a production supervisor, said: "There is an undercurrent of uncertainty among the lads. Although it has been on the cards, it has still come as a bit of a shock. Nissan has done all it can to avoid this happening but if the European market is at rock bottom there is nothing we can do about it."

This year, Nissan has improved sales in the UK on the back of the 11.8 per cent rise in new car registrations. But with such a high dependency on exports, Nissan was bound to suffer with sales in Germany, its main market, down by 20 per cent, in Spain by 26 per cent and in France by 17 per cent.

THE EXCITING NEW MOTORING NEWSPAPER





ONLY £1 OUT NOW



• The first ever test of Vauxhall's new smoothy, the powerful V6 Calibra. • Scoop colour pictures of Porsche's new sleek 911 Cabrio. • Part four of our competition to win the £80,000 Aston Martin DB7 and fifty other fabulous prizes. Keep the token on this page. • How does Mercedes new C Class, the 190 replacement, face the tough comparison with BMW 320i and Rover 623iS?

CUT OUT AND KEEP THIS ENTRY TOKEN FOR THE ASTON MARTIN DB7. COLLECT A TOTAL OF FIVE TOKENS FROM CARWEEK TO ENTER. 2ND FREE TOKEN

Carweek

SCOOPS AND TESTS • BUYERS' GUIDE • CLASSIFIEDS • THE WORKS

AT YOUR NEWSAGENT NOW. FIND IT WITH THE NEWSPAPERS

THE TIMES WORLD CHESS CHAMPIONSHIP

Kasparov strategy pushes Short into hopeless position

BY RAYMOND KEENE, IAN MURRAY AND ALAN HAMILTON

NIGEL Short slipped further behind in *The Times* World Chess Championship yesterday, resigning to Garry Kasparov, the reigning champion, after 36 moves in the seventh game.

The championship attracted its first royal spectator yesterday, when the Princess of Wales visited the Savoy Theatre in London to see the opening moves. The princess's appearance in the royal box was a surprise to contestants and audience, particularly as the game is not known to be among her foremost enthusiasms.

The princess arrived with Dominic Lawson, editor of *The Spectator*, a chess *aficionado* and close friend of Short. Mr Lawson's wife Rosa is a close personal friend of the princess.

Sitting in the box with Short's Greek-born wife, Rea, the princess declined the headphones offering a simultaneous commentary, preferring the explanations of her immediate companions. She smiled broadly and applauded enthusiastically when Short appeared on stage, and watched intently as the opening moves were made. Resting her head on her hand, she watched the progress of the game with obvious interest, and left again after 22 minutes.

Short, with the disadvantage of playing Black, seemed less positive in his play than in his previous two games in which he forced two good draws. He was more hesitant in finding answers to the champion's opening moves, although he built a strong early defensive position.

The British challenger now trails by 5½ points to 1½ in the 24-game match. Although he had yet to win a game, he was clearly more concerned to avoid losing than playing the aggressive moves which cost him three defeats. With his commanding lead safely established, Kasparov also seemed content to play for a draw, while waiting to pounce if Short made a mistake.

The game followed the first and third games in the series, with the world champion deploying the Ruy Lopez opening. All of Short's attempts to steer the game into a sharp counter-attacking system were rebutted by the champion, who believes he can outplay his less experienced challenger on the strategic plane.

Short's 21st move surprised onlookers, creating weaknesses in his king's flank. In exchange, he gained a powerful square for a knight. Kasparov's 23rd move offered a sacrifice of a pawn to dislodge the black knight and gain attacking chances of his own.

Short made no obvious blunder, but Kasparov's strategic manoeuvring posed too many problems for him to solve quickly, and he began to run into serious time trouble. He resigned in a hopeless position after 36 moves, just before he would inevitably have lost on time.

White: Garry Kasparov
Black: Nigel Short

1	e4	e5
2	Nf3	Nc6
3	Bb5	a6
4	Ba4	Nf6
5	0-0	Be7
6	Re1	b5
7	Bb3	0-0
8	a4	Bb7
9	d3	d6
10	Nbd2	Nd7
11	c3	Nc5
12	axb5	axb5
13	Rxa8	Bxa8
14	Bc2	Bf8
15	b4	Ne6
16	Nf1	Bb7
17	Ne3	g6
18	Bb3	Bg7
19	h4	Bc8
20	h5	Kh8
21	Nd5	g5
22	Ne3	Nf4
23	g3	Nxh5
24	Nf5	Bxf5
25	exf5	Qd7
26	Bxg5	h6
27	Nh4	Nf6
28	Bxf6	Bxf6
29	Qh5	Kh7
30	Ng2	Ne7
31	Ne3	Ng8
32	d4	exd4
33	cxd4	Bxd4
34	Ng4	Kg7
35	Nxf6	Bf6
36	Bxf7	resigns



The Princess of Wales watches the opening of game seven from the royal box

Players squirming for a king's ransom

SAVOY SKETCH by Simon Barnes

As the match moved into its third week, the players' concentration so intense it hurt even the spectators, one of the sillier remarks of the weekend came back to me: "Of course the money they get is too much, really, just for playing chess, you know ..."

Well, it is an awful lot of money, as we know, a prize fund of £1.7 million and all that, but if you can measure money in pain, Garry Kasparov and Nigel Short are earning it all right.

I get irritated at the subject of the "obscene" ammount of money that top performers in sport can earn: the other Nigel, Mansell, is on the verge of signing a contract worth £10 million, while the money a top golfer can earn by being bribed to wear a pink woolly is spectacular. I think it all comes down to the fact that these games-players, athletes, racers, and chess-players, are doing something a lot of people do for relaxation.

And they don't only get paid: they get paid fortunes. For fun. Is this right, is this fair, is this just?

But competition at this level is not fun. The mind-pulverising combat we are witnessing at the Savoy Theatre is about many things, but fun is not one of them. No one who has seen Short in defeat, Kasparov in victory can find weekend exuberance in either. This is not a break from real life: for these people, this game is reality. And it hurts.

Jan Timman, the eccentric Dutchman playing Anatoly Karpov in the Fide championship, put it rather well. "Chess is a narrow way. I leave all pleasure behind. It is a time without pleasure, yes. People normally go for fun, for pleasure, but chess players through this very narrow way, try to get to God."

All top level competition is narrow and painful and paved with a thousand stresses. Fun is for those who have taken a broader way. "Professional and amateur football have as much in common as a strawberry milkshake and a skyscraper," Toni Schumacher, the former West German goalkeeper, said.

Bobby Fischer, the thinking man's Toni Schumacher, has talked about how he likes to see his opponents squirm. "I like to torture the guys slowly. Slowly is important. If I can humiliate the guy at the same time, that's even better."

Will the £1.7 million compensate Kasparov for the loss of a childhood, Short for the scarifice of his parent's marriage? Both have given up not a weekend but a lifetime to take part in this battle.

Winning Move, page 48

Mephisto® CHESS COMPUTERS

THE TIMES checkmate

£1,000 to be won every day on the chess board

CHECKMATE is the new instant cash game that anyone can play — you don't need to be a chess expert.

All you have to do is check the positions on your Checkmate Card against those printed on the daily Checkmate Chess Board, marking the pieces off on the Checkmate Table as the positions on your card match those of the Checkmate Board. It's so simple to take part — and perhaps win £1,000 in cash.

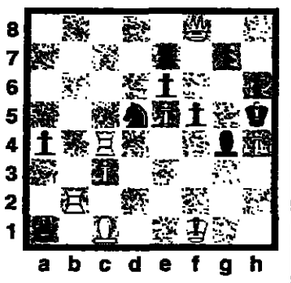
HOW TO PLAY

On your Checkmate Card there are 20 letter-number combinations — g6, h2, a5 and so on. These represent the positions on a standard chess board.

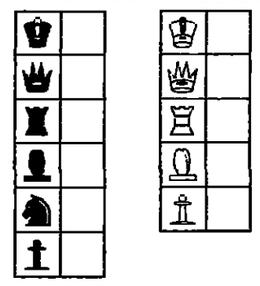
Compare the positions on your Checkmate Card against those on Today's Chess Board (right). If a combination on your card matches a chess piece on the Checkmate Chess Board mark off that piece in the Checkmate Table.

If you are able to mark off all the pieces in the Checkmate Table in any one day, in any order, you win or share in the daily prize of £1,000 cash.

TODAY'S CHESS BOARD



TODAY'S CHECKMATE TABLE



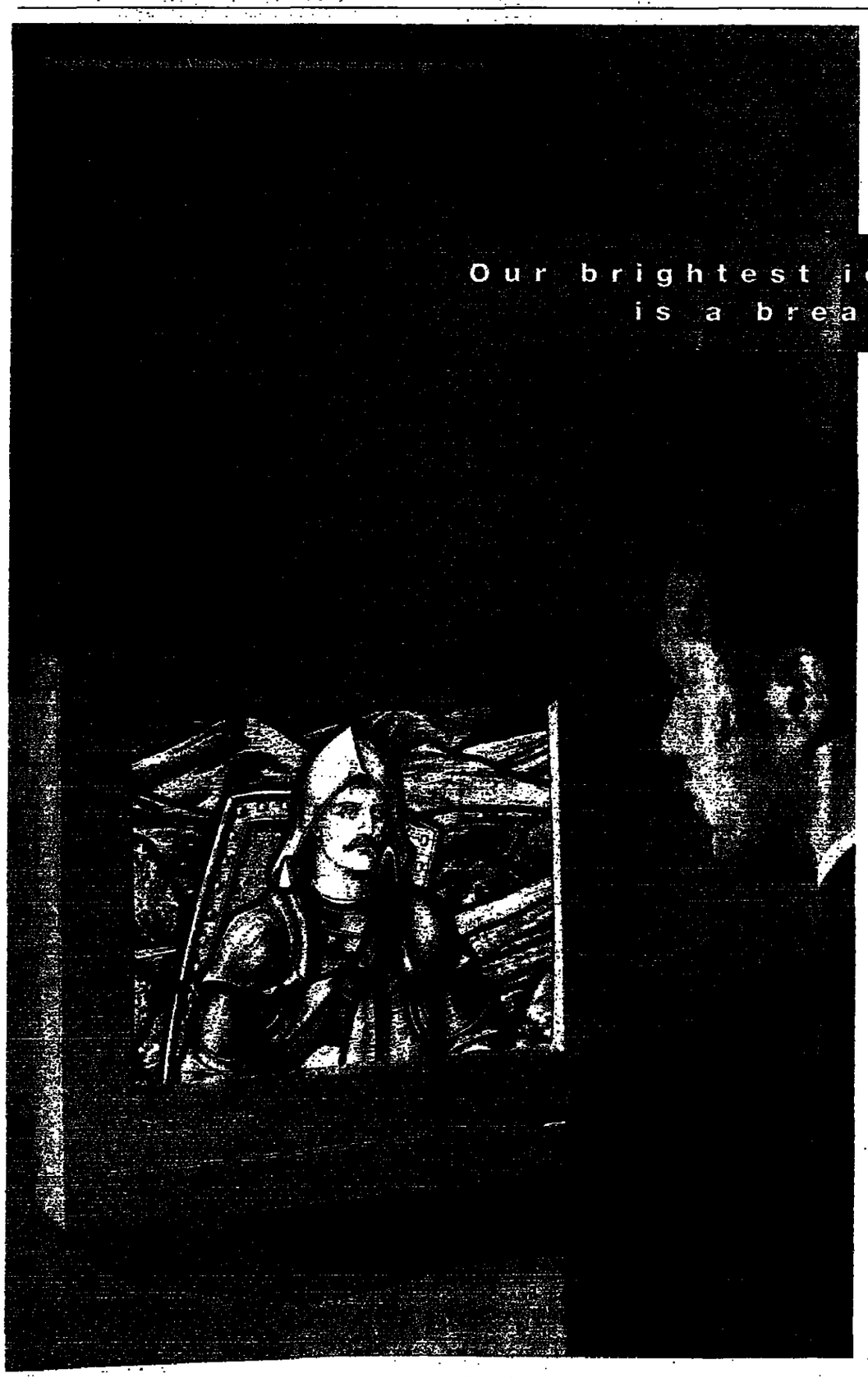
☐ **HOW TO CLAIM:** If you mark off all the pieces in the Checkmate Table you must claim your prize on the same day by phoning the **Checkmate claims line 091-567 0629 between 10am and 3.30pm.**

Claims cannot be accepted outside these hours. You must have your Checkmate Card with you when you claim.

In the event of more than one valid claim for any prize, that prize will be divided equally among the winners.

If you do not have a Checkmate Card and would like one, please phone 071-867 0404, leaving your name and address. For General Rules, see the reverse of your Checkmate Card.

☐ **TODAY'S WINNER** will be announced in *The Times* tomorrow. There were no winners today.



This is the new MultiSync™ 5FGe. One in a range of award-winning monitors which make the demands of working in Windows™ very much easier to cope with. Notice how NEC's FullScan™ technology extends the picture right to the edges of the screen. Further enhanced by an Invar shadow mask CRT you have a 20% brighter, clearer image to work with. One that with the MultiSync's superb flicker-free performance offers a truly new perspective on the Windows environment.

MultiSpin 74. Dual speed CD-ROM drive.

The MultiSync monitors are just part of our C&C vision. Compute and Communicate is a concept that brings together a variety of technologies toward a single goal; the creation of a world where people can think together, compute together and share new ideas, regardless of their language or location.

Silentwriter S62P. Fully featured with all leading emulations.

Through our printers, like the class-leading Silentwriter™ S62P, with its full range of leading emulations; our state-of-the-art MultiSpin™ 74 CD-ROM reader which opens new worlds of information before your very eyes, and the supremely flexible, high performance Image™ computers, we're already putting windows in the barriers to truly seamless communications.

Image 466 with 4FGe monitor. Power and flexibility for complex graphics.

So now you know where to look to see things a lot more clearly.

C&C for Human Potential

NEC

For more information on MultiSync monitors and any other NEC products call us now on 0345 300103. Lines are open 24 hours a day, 7 days a week. Calls are charged at local rate. Or send the coupon to NEC Computer Peripherals Division, NEC (UK) Ltd, FREEPOST (BS4335) Bristol BS1 3YX.

NAME (MR/MRS/MISS) _____ POSITION _____ ORGANISATION _____
(PLEASE USE BLOCK CAPITALS)

ADDRESS _____

POSTCODE _____ TELEPHONE _____ FACSIMILE _____

Windows is a trademark of Microsoft Inc. NEC, C&C, MultiSync, Silentwriter, FullScan, Image and MultiSpin are trademarks and registered trademarks of NEC Corporation 08.0121.(1).AD.061.0693

TT 32

هكذا من الأصل

Full steam ahead for conference season gravy trains

BY ALICE THOMSON
POLITICAL STAFF

THERE are parties and parties at the political conferences. There are the political parties who are hosting these bun fights on the beach, there are also parties where activists gossip and plot about each other. The most lucrative parties during the conference season are, however, held by lobbying companies.

Taking a punt on influencing a politician or two, companies flood to the seaside towns during the conference season. They might take a stall at the conference centre or host an intimate dinner for a minister (every decent restaurant in town is booked months in advance). Others hold drinks parties that often end up the focus of an evening's entertainment. British Gas takes advantage of Blackpool's location to send influential people for tea on one of their gas rigs.

Yesterday the Liberal Democrat conference looked like a bring and buy sale, with homemade cakes from the Welsh Liberal Democrats, cuddly toy foxes for sale at the League against Cruel Sport and old Liberal magazines at the book stall.

For political parties, conferences beat jam-making as a way of raising money. In stall fees alone, the Tory party could come away with £500,000. More than 130 stalls have been booked into Blackpool for next month and a stall-holder can be expected to pay on average £4,500 for the week.

LIBERAL DEMOCRATS IN TORQUAY



The amount of parties given by companies such as British Airways and the Scotch Whisky Association mean that crafty delegates need not think about food and drink for the whole week. It is more difficult to see what the companies get out of the deal, but Jackie Bate, exhibition organiser for the Labour party, says she sold all her stalls six months ago. "Over 10,000 people come to the conference. They can't listen to speeches all day so they are a captive audience."

At Lib-Dem conference Kingfisher stall, Sandra Roycroft-Davis said: "Ours isn't a free party. We want delegates to get to know our name and to lobby MPs on Sunday trading." Next door, at the Eurotunnel exhibition, Simon Storer, corporate affairs executive, has only a stand. "Parties are a waste of money; a lot of people just come for the free booze and it is cheaper to see MPs in Westminster," he said.

The Terrence Higgins Trust has never managed to get a stall at the Tory conference. "They tell us it is because we use literature of a sexual nature. We go to the Liberal Democrat conference to meet local councillors and lobby them on housing policy," said Martin Taylor, chairman of directors.

Nick DeLuca, account manager for political consultants Westminster Strategy, said: "It has picked up in the past ten years. But we don't advise all our companies to go to the conferences unless they are pushing a cause." According to Mr DeLuca, you have to know your market. "The Liberals prefer lunches, Labour like informal suppers and the Conservatives like drinks parties," he said. Companies have been known to upgrade their wine for the Tory conference. The British Entertainment and Discotheque Association is going to Blackpool for the first time this year and will sponsor the Young Conservatives Ball. "They have no profile and are affected by areas such as licensing laws. By holding the ball they hope to show MPs the benefits of healthy entertainment for the young," said Mr DeLuca.

Outside, Stuart Holmes was holding a blow-up cigarette with the motto "No Smoking". He says he is the original conference lobbyist. "I have been coming here for over 15 years getting soaked but it has been worth it. Hardly anyone smokes here now.".

Diary, page 16

Fruitless search for job led to suicide

BY ARTHUR LEATHLEY

HUSHED Liberal Democrats listened intently yesterday as a young speaker told how his brother's fruitless search for a job had led to suicide.

Simon Rix told delegates that after undergoing 12 years of naval training, his brother Paul had left the Royal Navy but was able to find only brief employment in jobs unsuited to his skills. Although he had extensive experience in catering management, the recession in the restaurant industry left him with few hopes of long-term employment.

"Paul eventually found a job, but a job which was wholly unsuited to him," Mr Rix, the president of the University of London Students' Union, said. "It caused enormous family tensions. He tried to cope. Eventually he could cope no more. Paul became more and more depressed. Sadly, he is no longer with us. He committed suicide.

"He did so because of these tensions. He did so because of inadequate training. He did so because of structural unemployment. He did so because this government has lost its way so much it doesn't even recognise it as a problem."

Mr Rix said his brother, 31, had done everything the government could have asked for in terms of training. Once he had found work in Devon, he had even moved to Hull with his wife and son to keep the job when the firm moved.

After his speech, Mr Rix said: "It is up to us all to think beyond the statistics. I hope my speech has made that difference. Our party has made unemployment a top priority but it is up to us to ensure that we move away from the Thatcher view that unemployment is always with us."

He called for radical steps to expand the economy and said more than 15 per cent of graduates leaving university last year were still unemployed. "We are paying to educate people and making them less likely to get jobs. This is crazy."



Rix: pleaded for action on jobs

Pollution tax proposals watered down after protests

BY PHILIP WEBSTER AND ARTHUR LEATHLEY

LIBERAL Democrats yesterday softened plans for a new anti-pollution tax after protests from MPs and activists in rural constituencies about the impact on petrol prices.

In a vote welcomed by the leadership, the party conference in Torquay took the first tentative steps towards a fundamental shift from taxing people to taxing resources by backing European Community plans for a carbon tax.

Revenue raised from it would be poured into compensation measures to help those hardest hit, investment in energy conservation and reductions in generation taxation, including income tax and value-added tax.

However, against the leadership's wishes the conference voted against a speedy introduction of the new tax, and avoided committing itself to detailed plans. In a move to meet concerns raised by other MPs, Simon Hughes, the environment spokesman, promised adequate compensation arrangements for pensioners, people on and just above benefit levels, and those in rural communities who had no alternative to private cars.

He said that for those activities where the private vehicle was the only method, there would be no additional taxation. He emphasised that the proposals were only a basis for further consultation.

Three MPs, Alex Carlile, Malcolm Bruce and Jim Wallace, had earlier criticised the plans, warning of the potential effects on the type of rural communities that most Liberal Democrat MPs represent.

Mr Wallace, MP for Orkney and Shetland, warned delegates of the damaging effects the policy could have on pensioners and those on low incomes. He questioned the need for an "across-the-board tax" on all motorists and suggested that it could be targeted at areas suffering most from traffic congestion. "No-one is questioning the commitment. We are questioning whether we can do it. While it is right to tell it tough, it is more important to get it right."

Malcolm Bruce, the party's trade and industry spokesman, said that constituents in his Scottish seat of Gordon relied on their cars, could not opt for public transport and feared energy taxes. "The very strong environmentalists want to grasp the nettle but they must be realistic and not pursue policies that will undermine support for our party in rural areas."

Alex Carlile, MP for Montgomery and the party's employment spokesman, said he would be arguing for more generous compensation schemes for those heavily reliant on their cars. "We must ensure that the tax systems are not regressive, and recognise the dangers of an energy tax for people who represent areas where it will have the most effect."

Alan Renwick (Caithness and Sutherland) said: "How can pollution pay tax? People pay tax and to pretend anything else is nonsensical and the voters will see it as nonsensical." Plans to compensate those unable to afford the tax would be administratively unworkable and would cause the same outrage as had imposition of value-added tax on fuel.

Lord Ezra, former chairman of the National Coal Board and now a Liberal Democrat peer, welcomed the package but said cleaner ways of burning coal should be found. He said Britain had the highest winter mortality rates in Europe, and added: "Any attempt to increase the cost of home heating would add to those mortality rates."

Issues on today's conference list

There will be debates on:
- Genetic engineering
- Systemised rape as a war crime
- Crime prevention
- Government economic policy
- United Nations and the new world order
- Central and eastern European issues
- British regions within the European Community

Party rejects cabinet places scheme

BY SHEILA GUNN
POLITICAL CORRESPONDENT



PADDY Ashdown suffered a rebuff from his own party yesterday when Liberal Democrats threw out his pet scheme for appointing non-elected outsiders to fill up to one third of cabinet places.

Although the party conference sanctioned a package of radical constitutional reforms after holding nine separate votes, Mr Ashdown's plan for cabinet appointees was condemned as entirely contradictory to the party's democratic principles. The party leader had promoted the plan as adding expertise to a government. Many activists also objected to plans to include non-elected members to a proposed senate and to hold regular non-binding referenda.

In one of the key debates of the conference, the leadership was forced to promise a full debate on the future of the monarchy at the party's next conference to appease activists. However, they voted in support of the abolition of the royal prerogative and the removal of sex and religious discrimination in the rules of royal succession.

Approval was also given to: a bill of rights and written constitution; home rule for Scotland and Wales; regional assemblies in England; fixed-term parliaments; a proportional representation voting system; state funding for political parties; and the election of the prime minister by the Commons.

Opening the debate, Robert Maclennan, the party's home affairs spokesman, attacked the appointment by Conservative ministers of "friends" to fill seats on public bodies, commissions, enquiries and agencies. Mr Maclennan said the government had "corrupted" the political system by stealth.

"In the 18th century seats in the House of Commons were bought and sold. Today, when parliament is merely expected to be a rubber stamp, it is not seats which are handed out to ministers' friends — and their wives." The "corruption" was spreading to ministers' own offices, citing the arms to Iraq scandal and the government's plans for breaking up Scottish local authorities.

Stephanie Ripley, a councillor from east Surrey, criticised the plan for non-elected cabinet ministers. "I find it completely contradictory that we deplore the abuse of democratic rights by the present government and then suggest one-third of ministers could be non-parliamentarians. I don't want another Lord Young (of Graffham) in the government."

Peter Roberts from Ceredigion and Pembroke North also opposed non-elected cabinet ministers and the idea of allowing some non-elected members to sit in a reformed second chamber. Wales was suffering from the transfer of power to a plethora of quangos, he added. Liberal Democrats should not help to make government into a quango.

Lord Tordoff, the party's chief whip in the Lords, argued that, although there was not place in a democracy for hereditary peers stuffing the government's voting lobbies, some non-elected members would bring particular expertise to a second chamber. The party should not throw out the baby with the bathwater, he added.

Anthony Lester, QC, who takes his seat in the Lords on November 3, said the government made a big mistake in underestimating popular discontent in the way power was exercised in Britain. Ministers opposed every proposal in the Liberal Democrats' *Here We Stand* white paper on constitutional reform because they were "stupified" by power. He disliked the idea, however, of consultative referendums. That kind of direct democracy could so easily degenerate into the tyranny of populism, he warned.

Enid Lakeman, a veteran campaigner for electoral reform, said that Derek Beackon, of the British National Party, would have suffered an ignominious defeat in last week's council by-election in east London if proportional representation had been used.

☐ The Liberal Democrat leadership withdrew its policy for trade and the Third World yesterday for fear of a further defeat at the party's annual conference. Under the proposals put down for debate, the party would be committed to advocating that trade agreements, such as the General Agreement on Tariffs and Trade, would be slanted to give special help to underdeveloped countries.

As anxieties about diluting the policy of free trade emerged among activists in Torquay, the leadership asked representatives to refer it back to the policy makers.

Howard told to jettison Sheehy

BY SHEILA GUNN
POLITICAL CORRESPONDENT

MICHAEL Howard, the home secretary, was challenged by the Liberal Democrats to promise senior police officers today that he would abandon the Sheehy reforms and restore confidence in the criminal justice system.

Opposition to the government's white paper and the Sheehy report on police pay and conditions provoked the conference into declaring solid support for the police.

With Mr Howard due to speak in the resort today at the Police Superintendents' Association conference, the Liberal Democrats yesterday warned him that the reforms would lead to fewer, older and poorer officers.

Angela Harris, a North Yorkshire county councillor, said that after defence the first role of government was maintaining the rule of law. The plethora of legislation had added only to the police's disillusionment.

The Sheehy proposals, she added, were ill thought-out, destructive and did nothing about rising crime or increasing the number of police officers on the streets.

Zerbanoo Gifford, from Hertsmere, said: "The Tories' claim to be the party of law and order is as bogus as their financial accounts. We are becoming a society imprisoned in our own homes."

Nan Kirsen, from Woodspring, commented that a vote for Sheehy was a vote for fewer police, total demoralisation for the police force, and a drop in standards to the public.

Lesley Watkinson, from Buckingham, argued that the process started by the government's use of officers in the miners' strike led to police being regarded as the enemy by the growing underclass in Britain. The police themselves were not entirely blameless and remained largely uncritical of their political masters.

David Belloti, the former MP and chairman of Sussex police authority, challenged Sir Patrick Sheehy's reported comment that police were paid over the market rate. "Let him stand in front of 2,000 youngsters coming out of a disco in West Street, Brighton, on a Saturday night and say what the market rate for the job is," he said.

Police protests, page 6

Odd bedfellows gather under a patchwork quilt

CONFERENCE SKETCH

MATTHEW PARRIS

LIBERAL Democrats at play produce an overall impression best compared with a patchwork quilt. It is a merry confusion. The design is chaotic and the texture is various. Colours and patterns jar, and everything — and everyone — seems to come in funny shapes and sizes. Some have spots and some have eyepatches. Some wear shorts and some sport purple hair. Nothing quite goes.

Yet, though full of internal contradictions, the complete picture has a sort of joyous harmony. The inconsistencies cause no pain and, though there are boos and hisses, nobody *really* rejects anybody else. The ambience is cosy.

So it was no surprise to hear from the podium a voice exactly redolent of those *Pathé News* broadcasters in the 1950s. Full of upper-class bonhommie, a tall, distinguished looking gent was telling us some jolly interesting things about our splendid police force. It was David Rendel, MP, the by-election victor of Newbury. He resembled not a new MP but a man who *had* been an MP in the 1950s.

How do you reconcile him with Simon Hughes, the young environment spokesman and Bermondsey MP? The eternal student politician, Hughes once appeared at conference in yellow Lycra cycling shorts. His accent is classless, his energy prodigious, his goodwill unquestioned, his ideas all over the place. Especially yesterday. Simon's task was to justify a set of green proposals which include a tax on fuel. But his party is profiting mightily from the unpopularity of an apparently similar Conservative plan.

The Hughes plan was different. It was "taxing pollution, not people". If it is indeed possible to raise funds by taxing inanimate objects, then the Liberal Democrats could well be onto an election winner. His plan, he said, would not hurt anyone who actually used fuel. Then how it would restrain consumption of fuel? Mr Hughes did not explain.

An Islington councillor, Sarah Ludford, with progressive earrings, got up and lovingly shot the Hughes plan to pieces. Then a brainy looking boy, Alan Renwick, fresh out of school and Scotland, rather *unlovingly* shot the Hughes plan to pieces. "Taxing pollution, not people," he said, was disingenuous. How exactly did you extract money from a tonne of coal? It was a fluent but cool speech, full of intellectual scepticism: well-reasoned, well-put and exactly what his party is short of. If you can imagine such a thing as baffled applause, then that is what young Renwick got. He was followed by a lady from Surrey who sounded rather grand and plainly didn't like roads. She, too, was applauded.

But then *everybody* gets applauded at Liberal gatherings. The Islington earrings, the Scottish prodigy, the Surrey lady who doesn't like roads, the *Pathé* newscaster and the Bermondsey livewire alike. A pleasing mayhem. If you like patchwork.

Ashdown plans to share limelight

BY PHILIP WEBSTER, POLITICAL EDITOR

PADDY Ashdown is planning to raise the public profile of some of his key spokesmen in an attempt to counter accusations that he is a "one-man band" and to enhance his party's credibility as a potential government.

The Liberal Democrat leader, who claims that his party is on the verge of a breakthrough, is aware of the difficulties of presenting his team of only 21 MPs as an alternative force, particularly as he alone is instantly recognisable to the public. He is trying to increase the prominence of at least four of his most-valued colleagues, Menzies Campbell, his defence spokesman, Charles Kennedy, the party president, Matthew Taylor, his campaigns chief, and Simon Hughes, the environment spokesman. They are are to be given wider responsibility for party organisation, formulation of policy, and media presentation.

Mr Ashdown's close confidants believe he will benefit from a broadening of the leadership because they expect him to become the target of a personal campaign by the Tories as the next election approaches. "Paddy will need others to help him take the flak," one senior colleague said.

He is expected to carry out a reshuffle within the next few months. There is speculation that Mr Campbell and Mr Kennedy could soon be moved into the key posts of Treasury and foreign affairs spokesmen, now held by Alan Beith and Sir David Steel.

Mr Ashdown believes that if the Liberal Democrats can build on the apparent breakdown of morale and discipline inside the Conservative party, they could enter the next general election campaign at their highest watermark. He has envisaged the possibility of the next campaign beginning with about 30 per cent support for the three main parties. If the Liberal Democrats are to reach that point, however, they will have to prove that they have the organisation to sustain a force of such size, and the ideas and discipline to be considered as an alternative government.

Simon Jenkins, page 16

Polls show success could flow as far as the Avon

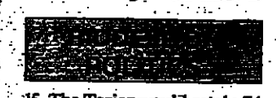
PADDY Ashdown raised eyebrows at the weekend when he talked of the Liberal Democrats being "on the verge of a breakthrough". We have been here too often before, in 1981 and 1985-6. Spectacular mid-term gains have evaporated at subsequent general elections.

But this mid-term advance is different: not so far in scale, since the party's overall rating is less than in the past. More significant is the distribution. Instead of the previous, largely even geographical spread of support, the party is doing well in its target areas. That was reflected in its gains in the South, and especially the South West, on May 6 and has been brought out by a fascinating new MORI poll.

A week ago, MORI interviewed unusually large regional samples of 530 in the South East, excluding London, and of 490 in the South West. When the 1992 election results are adjusted for these figures, the Liberal Democrats would gain 46 Commons seats in the two regions.

The party would do particularly well in the South West, raising its total of six seats to 37, in the process winning every seat in Cornwall and Somerset and all but three in Devon. Labour would boost its total from four to ten. Paradoxically, on these figures, the sole Tory-held seat in the South West would be Christchurch, which the Liberal Democrats won in a by-election two months ago.

In the South East, the main gains would be to Labour, raising its total from three to 20, while the Liberal Democrats would go from none to



15. The Tories would retain 74 seats. This exercise is entirely theoretical since votes will obviously be very different on election day. But it points to areas of Tory vulnerability.

More significant in the medium term are the implications for next June's Euro-elections. MORI has applied the latest poll findings to the redrawn boundaries for the Euro-constituencies that have just been unveiled. On that basis, the Tories would retain 15 seats in the South East and South West while the Liberal Democrats would capture eight, including every Euro-seat from the tip of Cornwall up to the Solent, the Cotswolds and Bristol (the latter from Labour).

Slightly different results emerge from applying national, rather than regional, poll findings, where the Liberal Democrats score less strongly. The party would still win seven seats in England, some by very small margins, and Bristol would remain firmly in Labour hands. Overall, Labour would capture 44 seats in England, with the Tories holding 20, down from 32. The Liberal Democrats' best prospects would be Somerset, Cornwall and West Plymouth and Devon and East Plymouth.

If the Liberal Democrats capture even two or three of these Euro-seats, there would be alarm, bordering on panic, among the region's mainly Tory MPs. Mr Ashdown may be fantasising in suggesting that his party can advance to the Thames, but it may go well beyond the Tamar up to the Avon.

PETER RIDDELL

Protests grow over China's rights record as old men of IOC weigh Games options

Students march to Peking's tune for Olympic honours

By John Goodbody in Monte Carlo and Stephen Taylor

CHINA'S campaign to host the millennium Olympic Games was raised another notch yesterday when what correspondents described as the largest gathering of students since the Tiananmen Square demonstrations rallied at the Great Wall in support of Peking's bid.

Organisers claimed that 50,000 people joined the carefully staged rally, including students from about 30 colleges and workers from more than 100 factories. They draped national flags and banners of their schools and companies from the wall, turning the country's ancient symbol into a festive propaganda billboard.

While this final push was being given to Peking's bid, ahead of tomorrow's decision by the International Olympic Committee, further questions were being raised over China's human rights record, which critics believe should disqualify it as a host nation.

Peking claimed yesterday that a Roman Catholic cardinal had backed its bid, but was attacked by an American human rights group which said that about 200 priests remain in Chinese prisons.

A foreign ministry spokesman said that Cardinal Roger Etchegaray, who this month became the first papal envoy officially invited to China in decades, had "endorsed" Peking's bid. During the cardinal's visit China freed two Catholics jailed for working in the underground church, which rejects government demands that it should renounce ties with Rome and join the "patriotic" Catholic church.

Diplomats in Peking said a new offer by China to co-operate with a human rights investigation should be seen in the context of tomorrow's decision. No new era should be expected in the treatment of pro-democracy dissidents, the diplomats said.



Samaranch: attempts to modernise the IOC

The group that will make the decision between Peking, Manchester, Sydney, Berlin and Istanbul is a self-elected oligarchy. But it has successfully guided the Games for almost a century through two world wars and immumerable controversies.

Since the first modern Olympics in 1896, the IOC has been assailed with criticisms of its undemocratic structure. It has recently been trying to change its membership, which includes three princes, two princesses, a grand duke, an Indian rajah, a shaikh, a South Seas chief, a general and several lords and ladies.

Nearly a third of the membership is aged 70 or more and the oldest, Major Sylvio de Magalhaes Padilha, of Brazil, is 84. The youngest is Prince Albert of Monaco who is 35 and is expected to participate in next year's Winter Olympics as a bobsleigh driver.

The 91-strong membership includes Anton Geesink, of The Netherlands, a 20-stone former Olympic judo champion, and Ivan Slavkov, of Bulgaria, who is unable to attend the meeting here because he is facing gun and fraud charges at home. Much of the modernisation has been due to Juan Antonio Samaranch, 72, the IOC's president since 1980. Although a supporter of the Franco regime in Spain, he became ambassador to the Soviet Union which strongly supported his candidature as president.

Señor Samaranch has insisted that the members of the IOC elected since 1965 must retire at the age of 75. He has also encouraged the election of members who have been competitors and urged the appointment of the six women, the first of whom was elected only in 1981. Señor Samaranch has tried, with only partial success, to counter claims that IOC members travel the world, stay in luxurious hotels, eat lavish meals and receive gifts from cities anxious to stage the Olympics.

The British Olympic Association has no direct influence on Britain's IOC representatives, but it is likely that when Dame Mary Glen-Haig retires next year her successor will be Craig Reedie, the BOA chairman, or Sebastian Coe, twice winner of the Olympic 1500 metres gold medal.

Charlton's plea, page 1
Tension mounts, page 48



Thousands of students gathering on the Great Wall of China north of Peking for an official rally to show support for Peking's bid to host the 2000 Olympic Games

Academics fear chaos after Deng

From Jonathan Mirsky, East Asia Editor, in Hong Kong

THE Chinese academy of sciences has just said something every Chinese knows in his bones but is careful never to say out loud: "If a political strongman such as Deng Xiaoping dies, it is possible that a situation like post-Tito Yugoslavia will emerge."

An 86-page report, prepared by the country's most respected intellectuals, suggests that in a period of perhaps 20 years the country might move from economic collapse to political break-up, ending in disintegration.

It projects a picture of future disintegration that is discussed endlessly in every quarter of Chinese political and intellectual life, together with the questions: After Deng What and Who? But like many pieces of analysis and possible answers in China, intimate conversation is one thing, public debate is another: it can be labelled as causing chaos, stirring up turmoil, or even counter-revolution.

What may save the authors is that they suggest exactly what Zhu Rongji, the vice-prime minister, is attempting with his recent policies to control galloping inflation and economic overheating.

The projected national disintegration resembles what heralded the fall of the traditional dynasties: uprisings and revolts, secret societies and criminal gangs, corruption to the point that virtually anything is for sale, an uncertain army tainted by acts of violence such as Tiananmen, and a dying leader surrounded by competing disciples of great ambition but uncertain ability.

On to this scene has suddenly burst Wei Jingsheng, the long-serving political prisoner released from prison last week, daring to demand democracy and saying publicly that national chaos has resulted from the suppression of democracy — for which he is prepared to die.

Woman to be Patten deputy

By Jonathan Mirsky

ANSON Chan, 53, has succeeded Sir David Ford as Chief Secretary of Hong Kong. Thus for the first time the colony's second most powerful official, immediately after the governor, is Chinese and a woman. Sir David becomes the Hong Kong Commissioner in London.

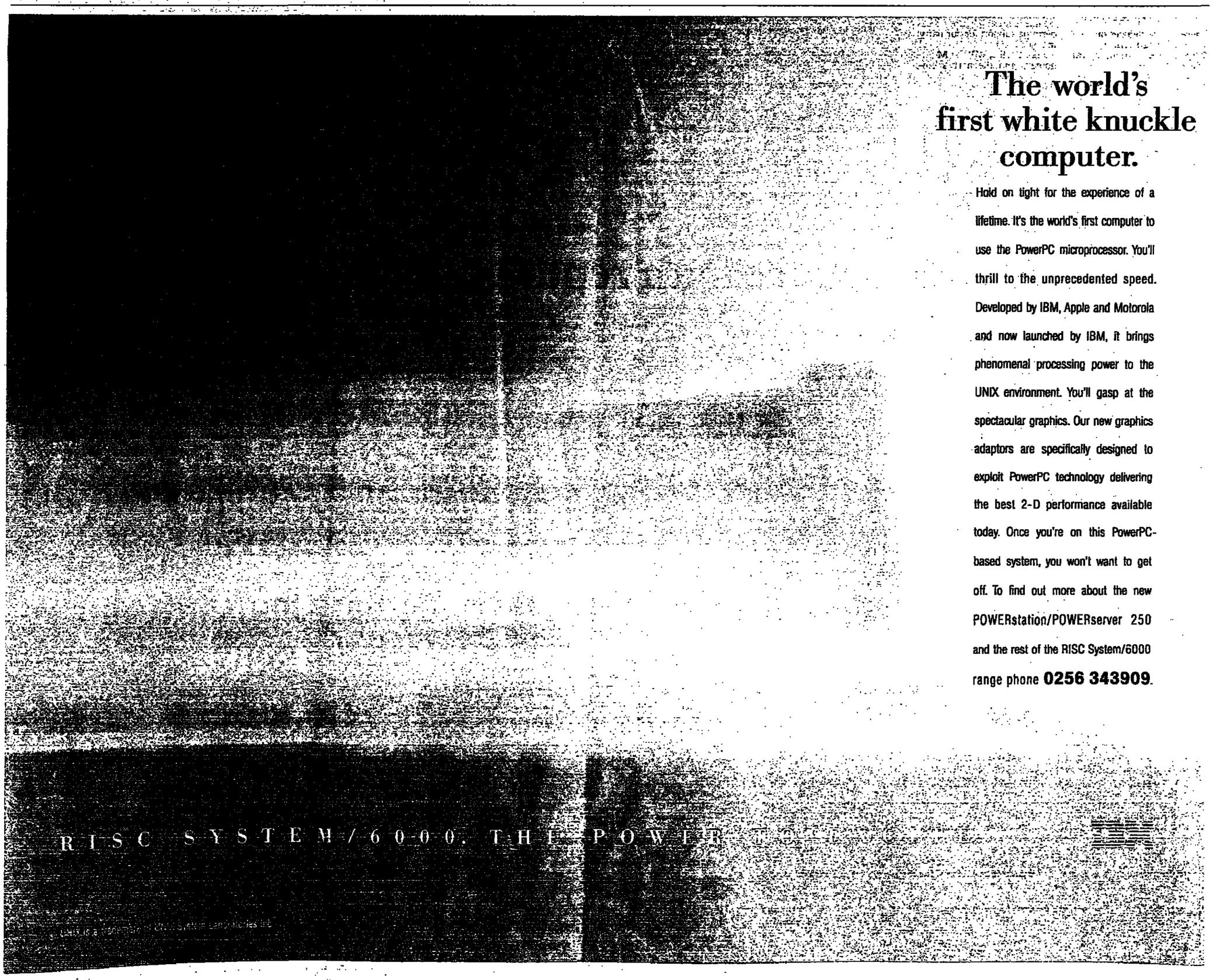
Ms Chan was born in Shanghai, but was educated in the colony and after 31 years almost to the day in the civil service has reached its zenith. She said yesterday that she expects to stay and work in Hong Kong after the Chinese takeover in 1997 "because my roots are here".

In her last job, as civil service secretary, Ms Chan annoyed local bureaucrats by implementing the transfer into the local service of expatriates; that has provoked accusations that the foreigners, already said to be better paid for the same work, will block the advancement of the mostly Chinese local officials.

In 1987, after a long career in the social services, Ms Chan became economic services secretary, which involved overseeing the costs of the hugely expensive new airport project that Peking continues to block.

Ms Chan fended off questions yesterday about the stormy Anglo-Chinese relationship, which she characterised as one of "ebbs and flows". She praised China's achievements, but said: "Hong Kong's way of life is different" and would be protected by the concept "one country, two systems".

☐ **Hong Kong:** Zhao Ziyang, the disgraced Chinese Communist Party chief, has agreed to be honorary chairman of the Hong Kong-based International Golf and Yacht club. *(AFP)*



هكذا من الأصل

American commandos seize aide of warlord

■ The Somali warlord General Aidid has been dealt a severe blow by the United Nations. His supporters are expected to hit back. Tension is high in Mogadishu

FROM SAM KILEY IN MOGADISHU

AMERICAN special forces commandos yesterday dealt a powerful blow in their fight with Mogadishu's main warlord and captured his second-in-command during a daring daylight raid.

Ali Hassan Osman, General Muhammad Farrah Aidid's closest aide and main financier, was trapped by Rangers as he clambered through a broken window in his efforts to escape as the soldiers swung down by rope from helicopters into a narrow street in the centre of the Somali capital.

The 50 Rangers and their helicopters came under fire from dozens of rocket propelled grenades as they arrested Mr Osman. The seizure was over in just five minutes, but the helicopters took at least another ten to penetrate the barrage, which included an anti-aircraft cannon, and land to pick up the commandos and their captives.

The anti-aircraft gun, a massive two-barrelled relic of the second world war, was moved away from the scene dismantled inside an old car pushed by three women and a young boy. Militiamen hurried away through the streets clutching do-it-yourself rocket launchers made from old piping.

The success of the mission has also raised tension to unprecedented levels in the city. As news of Mr Osman's capture spread hundreds of gunmen loyal to General Aidid's Somali National Alliance and his Habre Gedir clan, gathered rifles and heavy weapons to avenge his arrest. The Save the Children Fund (UK) quickly evacuated seven expatriates from their compound close to where Mr Osman was snatched, leaving a skeleton staff of three behind.

Mr Osman, better known by his nom-de-guerre of "Ato", meaning "Slim", was seized with three other senior figures on General Aidid's staff, including a colonel who is thought to have been behind the planning of some of the ambushes of UN troops.

A few hours before the raid, three Pakistani troops were killed when their armoured personnel carrier was struck by a rocket-propelled grenade on Mogadishu's busiest street less than a mile from the UN headquarters. That brings the death toll of UN troops to 52 since June. Seven other Pakistanis were injured in the ambush.

Mr Osman was last night being held by the Rangers at the military base inside the airport while moderate members of the SNA desperately tried to control their supporters who threatened to launch mass attacks on the 14,000 UN troops stationed in the south of the city.

Professor Issa Mohamed Siad, one of the few executive members of the SNA able to move around Mogadishu without the threat of arrest by the UN, asked correspondents for *The Times* and the *Guardian* to mediate in talks with the UN.

But when he met Lansana Kouyate, the senior UN official in Somalia, it was clear that a gulf separated the SNA and UN. Mr Issa insisted that a bloodbath would ensue if Mr Osman was not released. Mr Kouyate offered no olive branch.

"I am in no doubt that there will be the biggest and the worst fighting ever to be seen in Mogadishu if the captives are not released by sunset," said Mr Issa.



Osman: financier for Aidid



A Pakistan UN soldier stands guard on his armoured personnel carrier while another armoured vehicle burns in the background after being hit by a Somali rocket-propelled grenade. Three soldiers were killed and seven injured

Pope prepares for visit to Jerusalem

FROM JOHN PHILLIPS IN ROME

THE Pope met one of Israel's two chief rabbis yesterday and said "the time is approaching" for the Roman Catholic leader to visit Jerusalem.

The historic talks between the Pope and Chief Rabbi Israel Meir Lau lasted 30 minutes at the papal summer palace at Castel Gandolfo in the Alban Hills south of Rome. The chief Vatican spokesman, Joaquin Navarro Valls, said the discussions were "very cordial" and a "chance to overcome serious historical misunderstandings" between Jews and Catholics. The conversation was the first official meeting between a pope and an Israeli chief rabbi and appeared to signal a breakthrough after 14 months of delicate negotiations between Israel and the Holy See.

The two men exchanged the greeting "Shalom", meaning "peace". Then they spoke in English for 20 minutes before the talks were widened for a further ten minutes to include officials from the entourages of the two spiritual leaders.

The agenda was "of a religious nature" but the meeting also happened at "a propitious moment to offer political leaders in the [Middle East] all the necessary moral support" for the peace accord under way between Israel and the PLO, Dr Navarro Valls said. "The meeting ... has a special significance in these particularly important and difficult days for peace in the Holy Land and the Middle East."

Dr Navarro Valls added that "the chief rabbi repeated to the holy father the invitation already issued a year ago by the foreign minister of the Jewish state to visit Israel. The holy father [said] he hoped that providence would allow him one day to make a new pilgrimage to the Holy Land".

Although the Vatican has held regular contacts with Israeli ministers and diplomats, the Holy See has consistently refused to recognise Israel since its creation in 1948. The last papal visit to the Holy Land occurred in 1964 when Pope Paul VI arrived in east Jerusalem, then under Jordanian control, and crossed over into Israel for only one day.

Rabin pleads for his PLO pact

FROM RICHARD BEESTON IN JERUSALEM AND CHRISTOPHER WALKER IN CAIRO

YTZHAK Rabin, the Israeli prime minister, yesterday made an impassioned appeal for support for his historic agreement with the PLO as Israel's parliament began its most crucial debate in the country's 45-year history.

The house reverberated to cheers and heckling as the Israeli leader and Benjamin Netanyahu, the head of the main opposition Likud Party, opened the session to decide the fate of last week's declaration of principles signed in Washington.

All 120 Knesset members are expected to address parliament and vote either tonight or tomorrow. Mr Rabin can depend on a 61-seat majority, including Arab Israelis outside his government, while right-wing opponents can muster at least 49 votes against. The remaining ten members, belonging to two ultra-Orthodox Jewish parties, are likely come out in favour of the opposition or abstain.

Mr Rabin said that he was prepared to take a risk by signing an agreement with PLO leader Yassir Arafat because it was time to end conflict.

Mr Netanyahu demanded that the government hold elections before it put into practice the transfering of power in the occupied territories to Palestinian self-government.

Mr Netanyahu predicted a bleak future where Palestinian gunmen would attack Israeli and escape to the security of a Palestinian state. In spite of a campaign by the right to torpedo the deal, opinion polls suggest that about two thirds of Israelis are in favour.

King Husain of Jordan yesterday publicly threw his diplomatic weight behind the peace accord after talks with Mr Arafat in Amman.

The atmosphere between Damascus and Jerusalem soured further yesterday, however, when *al-Baath*, the mouthpiece of Syria's ruling party, accused Israel of moving to a new stage of "implicit and explicit" threats against Syria after the accord was signed.

Bodyguard will protect Demjanjuk in America

FROM BEN MACINTYRE IN NEW YORK

JOHN Demjanjuk, the retired Cleveland car worker, will achieve a unique feat this week by becoming the first person in American legal history to return to the United States after being accused of war crimes and extradited. Mr Demjanjuk was stripped of his US citizenship and deported to Israel in 1984, where he was tried and condemned, and then finally acquitted, on charges of being the Treblinka camp guard "Ivan the Terrible".

Now Mr Demjanjuk's unprecedented odyssey through the Israeli courts has come full circle after the Israeli supreme court rejected last-minute appeals for a new trial last Sunday, and he is expected to return to the US as early as today. His arrival is awaited in triumph by his family and friends in Cleveland, with fury by many of America's Jewish community and with embarrassment by Washington.

Mr Demjanjuk's impending return, after eight years in Israeli prisons, is a big setback to the US justice department, which has made every legal effort to keep him out of the country. Officials insist that eventually he will be deported to his homeland of Ukraine or Russia, on the ground that he lied about his war record on immigration papers in the 1950s.

Meanwhile, hostile reception committees are being prepared for Mr Demjanjuk, 73, whose accusers insist that, while he may not have been "Ivan the Terrible", he participated in other war crimes at the Sobibor, Flossenburg and Regensburg death camps.

The Demjanjuk family is reported to have hired bodyguards after receiving death threats from Israel's ultra-nationalist Kach party, and the US justice department has offered to provide additional protection if requested. Members of the Simon Wiesenthal Centre in Los Angeles have deluged the White House with more than 12,000 telegrams demanding Mr Demjanjuk's deportation, while other Jewish groups plan to demonstrate outside his home, although the local authority has banned picketing of private residences.

A special Israeli guard unit will escort Mr Demjanjuk from his Tel Aviv prison to a waiting flight bound for the US, but after that, an Israeli prisons official said, "he is on his own". The justice department has said that Mr Demjanjuk will be issued with a letter by the US Embassy in Israel permitting him to enter the US and that it has no plans to arrest him again when he lands.

NEWS IN BRIEF

Afrikaners warned of civil war

Johannesburg: Willie Snyman, the deputy leader of the Conservative Party and its defence spokesman, added to right-wing talk of civil war yesterday in the parliamentary debate on the transition to democracy (Michael Hamlyn writes). He warned the Afrikaners to prepare for "a final crossroads" and said: "If you side with the enemy against your *volk*, the ultimate split will come ... yes unfortunately even a civil war as my leader (Ferdi Hartzenberg) warned." Mr Hartzenberg had said acceptance of the bill would be a declaration of war against the Afrikaner.

In the notorious black township of Thokoza, police and troops had to prevent an angry crowd from storming a migrant workers' hostel after five people had been shot dead and nine wounded in an AK-47 ambush on a minibus taxi. Police said gunmen had closed in and continued firing after the taxi had overturned.

Bribery alleged

Tokyo: Prosecutors arrested Teruzo Yoshino, 75, chairman of the Shimizu corportion and head of the Japan Federation of Construction Contractors, the most powerful man in the construction industry, to face bribery charges over alleged payments to a provincial governor. *(Reuter)*

Nepal protest

Katlmandu: A general strike called by four small communist parties against Girija Prasad Koirala, Nepal's prime minister, closed most shops, offices, factories and schools. The strikers accuse him of sacrificing Nepal's interests to India. *(Reuter)*

Strike spreads

Bombay: Lorry drivers in Bombay have joined a week-long national haulage strike in protest at an increase in the annual licence fee. The move has paralysed Bombay, which handles a fifth of India's import-export cargo.

Boy shot dead

Akron, Ohio: A boy of 10 watching cartoons at a friend's home was shot dead by a boy, aged 12, after he allegedly refused the boy's request for oral sex, police said. The victim, Rodney Wakefield, died of chest wounds. *(Reuter)*

Bug business

Delhi: Indian scientists claim to have developed a new strain of bacteria that can clear oil spills, the Press Trust of India reported. The agency quoted a research company director as saying that "oil-hungry bugs" could deal with the biggest spills. *(AFP)*

Clinton stakes more than reputation on health reform

FROM MARTIN FLETCHER IN WASHINGTON

■ Although he is offering the American people an alluring vision of health security and peace of mind, Mr Clinton has still to explain how he will finance his hugely ambitious plans

PRESIDENT Clinton will tonight launch a plan for reforming America's health care system which some critics contend is the biggest exercise in wishful thinking since Ronald Reagan promised simultaneously to increase defence spending, cut taxes and balance the budget.

Mr Clinton will use his nationally televised address to Congress to offer the public an alluring vision of life-long security and peace of mind, but he will gloss over the real weak spot of the plan, how it will be financed.

The White House claims it can extend health coverage to the 37 million uninsured, offer every American a generous package of guaranteed benefits, and still cut the federal deficit over the next five years. Mr Clinton would do all this while raising a mere $105 billion (£69 billion) in new taxes on tobacco and possibly spirits.

Echoing the view of numerous independent experts, Daniel Moynihan, the independent Democrat who chairs the Senate finance committee, counters that the administration has "lost touch with reality." He calls its figures a "fantasy", adding: "They won't last. They can't last."

Moderate Republicans have embraced some central concepts of the plan, though they would introduce them more gradually. Former presidents Ford and Carter called yesterday for the nation to "put aside partisanship" to mend a system in "real crisis." Everett Koop, President Reagan's surgeon-general, said Mr Clinton had already "accomplished more in health care reform in the past four months than all his living predecessors put together." His wife Hillary's place in history is riding on the success of the Health Security Act as much as his.

But bipartisanship may quickly disintegrate if the critics are right. Despite the individual horror stories generated by the present system, polls suggest that three-quarters of Americans are broadly satisfied with their medical care. They are worried about losing their coverage, but probably not worried enough to stomach the consequences of Mr Clinton's figures being proved wrong: higher taxes, rationed medical care, or both.

"Sin taxes" apart, the White House argues that it can fund the plan primarily by eliminating waste and inefficiency through greater competition. In particular, it aims to squeeze $238 billion from Medicaid (for the poor) and Medicare (for the elderly) over the next five years. Experts say this is politically impossible. They point out that liberal Democrats nearly ditched Mr Clinton's budget plan this summer when he tried to save $6-$8 billion on Medicare.

The administration also plans to restrict premium increases for private health care to barely more than the inflation rate. It insists the guaranteed new benefits could be delivered for the sums available, but this is pure hypothesis. If they cannot, the American middle classes might well find their cherished health care rationed.

The administration calculates that the standard new insurance package should cost the average American family about $4,200, roughly the same as at present. However, that package does not include the right to choose one's doctor, and does not offer the sort of comprehensive coverage which many Americans enjoy. The administration plans to make consumers pay more for these.

Perhaps the most striking example of the administration's economic optimism is its claims that it will receive an extra $51 billion in tax revenues as lower corporate health costs translate into higher wages or profits. However, it forecasts no corresponding loss in tax revenues as small businesses cut their workforces because they will be for the first time compelled to provide health coverage. More than a million jobs could be lost.

The New York Times said yesterday that the Clinton plan was in many ways "promising just what the American people want, and have grown used to: more services than they are willing to pay for because of their disdain for taxes." It could be a hugely expensive promise, one which actually swells the federal deficit instead of cutting it.

Price to pay, page 29



Mrs Clinton: partner in alluring health plan

US medical shake-up will offer basic care to all

FROM WOLFGANG MÜNCHAU IN WASHINGTON

THE health care reform planned by President Clinton amounts to the biggest shake-up of American health care in history and aims to give at least a basic health care package to every American.

At present, America does not operate a unitary system, like Britain's, but has different ones for the employed, self-employed, pensioners and poor. The second aim is to cut the rise in health costs. The main points follow:

☐ **Coverage**: At present, 37 million Americans, more than 14 per cent of the population, are without health insurance. Under the plan, everybody will be covered, irrespective of whether they have a job. Everybody will be entitled to a basic service.

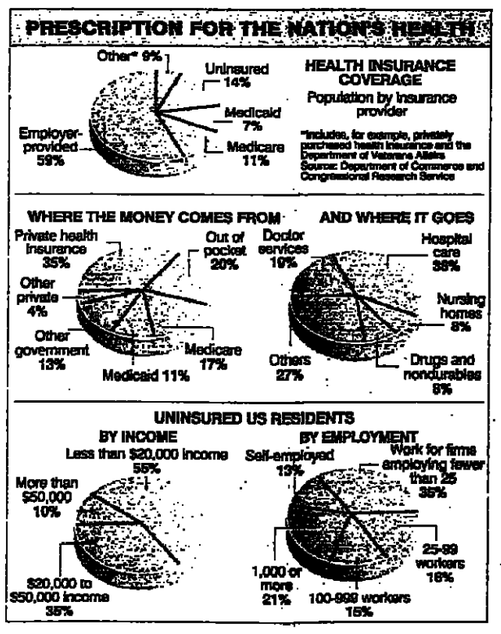
☐ **Managed Competition**: The plan will force states to form regional health alliances, in effect giant co-operatives which will shop around the best deals from health insurance companies. The National Health Board will be established to police the regime.

☐ **Financing**: America's health is traditionally financed by the corporate sector, and this will not change under the Clinton plan. Every company will have to pay under a pre-defined formula.

☐ **Economics of the plan**: The plan envisages a total of $91 billion (£61 billion) in deficit cuts from 1994 to the year 2000, a figure disputed by many of its critics.

☐ **Medicaid and Medicare**: At present there are two nationalised schemes, Medicare, for the disabled and elderly, and Medicaid, available for the very poor or unemployed. Under the reforms Medicaid will eventually join the regional health alliances, while Medicare recipients will have the chance to join an alliance.

☐ **Standard benefits**: The package will provide unlimited care by doctors, specialists and hospitals, and annual prescription drugs after the first $250.



Hillary launches blitz to sell the nation her cure

FROM IAN BRODIE IN WASHINGTON

SUDDENLY, Hillary Clinton is everywhere. In recent days it has become all but impossible to turn on a television or radio news broadcast without encountering her sales blitz for President Clinton's plan to reform health care.

She holds press conferences, visits hospitals and has been moved almost to tears by stories of Americans scarcely able to pay for essential medical aid. Yesterday she was helping to explain the proposals her husband will outline in his speech to Congress this evening to 150 radio talk-show hosts invited to the White House from around the country.

No First Lady has ever played such a prominent role. Her place in history is riding on the success of the Health Security Act just as much as Mr Clinton's. So far Mrs Clinton's grasp of the complex health-care issues and her willingness to listen to all sides has confounded those who initially criticised her appointment as chairman of the president's health-care task force last January.

Even Robert Dole, the Senate Republican leader who would be hostile if anybody was, has admitted that she has avoided bipartisan confrontation. Mrs Clinton emphasises that health reform is beyond politics as usual in which Democrats and Republicans each stake out their own, inflexible approach. During a congressional briefing on Monday, she said: "We're open to ideas."

Members from both sides of Congress have described her understanding of health care as extraordinary. Still, the hardest part — getting the act through a sceptical Congress — lies ahead.

For months to come she will be traversing America to convince the public and politicians that her husband's administration can provide universal health care. From Mr Clinton's standpoint, she must seem like just what the doctor ordered.

Georgia's new thinker sees Moscow returning to old habits



Shevardnadze: in danger of losing Sukhumi

Looking to Russia for help, Eduard Shevardnadze could be forgiven for wondering what has happened to the Gorbachev strategy that he helped to create, ***Lawrence Freedman*** *writes*



A FEW years ago Eduard Shevardnadze was the Soviet foreign minister and the leading exponent of "new thinking". This was the term used to describe the more innovative aspects of Mikhail Gorbachev's strategy, as he emphasised interdependence with the West, the need to replace the arms race with co-operation, and the use of international institutions to resolve regional conflicts.

Where is new thinking now that Mr Shevardnadze needs it? Georgia, of which he is leader, is in a desperate economic and political situation, fraying at every edge. When the extreme nationalist Zviad Gamsakhurdia was deposed as president, Mr Shevardnadze hoped to play his peacemaker role and draw on his good connections with Moscow to restore order. Part of Mr Gamsakhurdia's legacy was the suspicion of the largely Muslim Abkhazians that Georgia was determined to deny them any independence. Instead of overcoming Abkhazian suspicions, Mr Shevardnadze found himself leading the battle to prevent their secession.

He is now under bombardment in Sukhumi, the regional Abkhazian capital, which has been under the control of Georgian troops but seems about to fall to the rebels. Russia had organised an agreement for both sides to pull out of the war zone. But Marshal Pavel Grachev, the Russian defence minister, now claims that there is no space left for his troops to insert themselves as a buffer and is advising Mr Shevardnadze to accept the loss of the region.

As Russian "volunteers" appear to be backing the rebels, Mr Shevardnadze could be forgiven for wondering what has been the fate of new thinking under President Yeltsin — not least in the light of the new showdown between Mr Yeltsin and Aleksandr Rutskoi.

The simple answer is that the sort of liberal thinking which could ease the end of the Cold War is unable to cope with the illiberal forces which have rushed into the vacuum created by the collapse of communism.

The Caucasus had been in turmoil even before the Soviet Union collapsed, with a state of war between Armenia and Azerbaijan over the disputed province of Nagorno-Karabakh. Next door, Georgia appeared plagued by divisions from the start. Western states have never pretended that their governments could play a serious role in stabilising the region, beyond the dispatch of fact-finding missions or small contingents of peacekeeping forces.

Russia's strategic interest appears at times to be based on encouraging the steady fragmentation of successor states to the former Soviet Union. This is despite the fact that Russia confronts numerous separatist groups within its own borders. Its interest should be in encouraging co-operation rather than mini-states of 500,000 — the size of the Abkhazian population.

However, the Abkhazians claim to want to strengthen their ties with Russia, and for Russian hardliners (some of whom back Mr Rutskoi) this encourages hopes of recreating the old union, as well as getting access to an attractive Black Sea port.

A point is being made to all new republics about the hazards of life alone. The message from Moscow is that they have nowhere else to turn for their security as well as for energy supplies and markets. Mr Yeltsin is aware — doubly so now that he is confronting Mr Rutksoi — that he dare not let his opponents claim that he is ignoring the needs of the 25 million Russians still found in the "near abroad" of the former Soviet Union. The old union may not be being put back together but Russia is recreating a sphere of influence.

☐ **Moscow:** An aircraft carrying Western and Georgian journalists was shot down yesterday — reportedly by a heat-seaking missile fired from an Abkhaz gunboat — as it attempted to land at the besieged city of Sukhumi (Anatol Lieven writes). The Tupolev-134, with four crew and 21 passengers, crashed into the sea.

Rutskoi challenge, page 1

Peace hopes boosted as Muslims get access to sea

■ **The HMS *Invincible* peace talks seem to be bearing fruit. President Izetbegovic of Bosnia, though doubtful about details, is putting the new proposals to his parliament**

BY EVE-ANN PRENTICE, DIPLOMATIC CORRESPONDENT, AND TIM JUDAH IN SARAJEVO

HOPES for peace in Bosnia revived last night after a key dispute — Muslim access to the sea — appeared to have been resolved.

Although big problems still remain over the map dividing a postwar republic into Serb, Croat and Muslim mini-states, Lord Owen and Thorvald Stoltenberg, the peace negotiators, said yesterday that they were nearer to a settlement than ever. Mr Stoltenberg said in Zagreb, the Croatian capital: "I believe we can say that we are closer to a solution than at any time."

Talks on board the aircraft carrier, HMS *Invincible*, on Monday were thought to have ended in disarray when a ceremony to sign a peace plan in Sarajevo yesterday was cancelled. However, it seemed later that the leaders of the warring sides moved closer together when President Izetbegovic of Bosnia-Herzegovina, the Muslim leader, said he would put the modified plan to the Bosnian parliament next week.

Mr Izetbegovic seemed to cast a shadow over the altered peace package when he said in Sarajevo last night: "I personally am not inclined towards that proposal." However, he then added: "Unless I change my mind." Parliament would make the final decision, he said, and the plan for access to the sea was more or less acceptable economically.

The plan involves the construction of a port on the Neretva River near Celjevo, inland from the Adriatic. It also would give Muslims a 99-year lease of a dock in the Croatian port of Ploce on the Adriatic, from which seagoing ships could unload cargo for transfer to the river port.

A team of German and French experts has reported that Bosnia's only present access to the sea, at Neum, could not be developed into a viable commercial port. However, John Mills, the negotiators' spokesman, said that because of its "political and psychological" significance Neum would be held by the Croats, but a small peninsula there would be granted to the Muslims.

The Bosnian Serbs have also made concessions to the Muslims. Under an earlier plan, a corridor linked two eastern Bosnian Muslim enclaves, Gorazde and Zepa. That area will now be widened to become, according to Mr Mills, "no longer a corridor but part of the Muslim Republic".

Haris Silajdzic, Bosnia's foreign minister, said in Zagreb: "The Croat side partly agreed to what we were asking in the Adriatic. It is a good omen for future relations."

A 400-strong British army medical unit which has been deployed in Croatia for nearly 18 months is to be withdrawn, it emerged yesterday. The return home of 5 Field Ambulance will reduce the British military presence in Croatia and Bosnia to about 2,000 troops. The British medical role was taken over yesterday by a unit from Pakistan.

Roger Graef, page 21





Tansu Ciller, right, prime minister of Turkey, being welcomed yesterday in Bonn by Rita Süssmuth, president (Speaker) of the German parliament, before her meeting with Klaus Kinkel, the foreign minister. Herr Kinkel told Ms Ciller that he favoured her country's call for dual nationality for Germany's large Turkish minority to assist integration. Herr Kinkel's small liberal party, the Free Democrats, back the concept, but their larger coalition partners, the Christian Democrats of Helmut Kohl, the chancellor, oppose it. Herr Kinkel also supported Ankara's desire for a ban on exiled Kurdish groups linked to the Kurdistan Workers' Party (PKK) which has waged a war for independence in southeast Turkey in which about 6,300 people have been killed since 1984. Germany has 1.8 million Turkish residents, many born in Germany. *(Reuter)*

Universe's missing link found

BY NIGEL HAWKES
SCIENCE EDITOR

ASTRONOMERS claim to have found evidence of the invisible matter that is believed to make up 90 per cent of the universe. If confirmed, the discovery is likely to rank among the most important of recent years.

The team of Australians and Americans have identified signals that they interpret as having come from an object larger than a planet but smaller than a star. Such objects, known as massive astronomical compact halo objects, or Machos, are one of the possible explanations why the universe does not seem to contain sufficient mass to explain its behaviour.

The missing mass, if it exists, is evidently invisible. The latest results suggest that it is invisible because it is too small to generate the heat to become a star. The trick is working out a way of seeing it.

The joint Australian and American team did so by pointing telescopes at the edge of our galaxy and analysing the images on computers. They were looking for evidence of a Macho moving in front of a visible star and last Tuesday the signal they had been hoping for was detected.

Hurd calls hard-fought Brussels farm deal a draw in Gatt's favour

FROM GEORGE BROCK IN BRUSSELS AND NICHOLAS WOOD IN KUALA LUMPUR

THE compromise reached by EC foreign and farm ministers in Brussels early yesterday encouraged only cautious hopes that the 12-hour argument has cleared the air and helped to revive the slow-moving Gatt trade talks in Geneva.

"I would sum this up as a draw, but I hope a draw in favour of Gatt," Douglas Hurd, the foreign secretary, said after a meeting at which ministers and the European Commission had fought each other to a standstill over how far to go in response to a French demand to renegotiate a deal clinched with America last year.

Mr Hurd said that the French had failed in their objectives of tying the hands of Sir Leon Brittan, the EC's chief negotiator, who could now continue negotiating with America towards a 111-nation trade liberalisation treaty due to be finished in December. Sir Leon leaves for Washington this weekend carrying the ambiguous conclusions of yesterday's meeting with him. The Americans have said repeatedly that there is very little room to manoeuvre over interpreting or amplifying the 1992 Blair House deal to lower farm subsidies, particularly since the Clinton administration is already under fire in Congress as it seeks approval for the North American Free Trade Agreement.

Sir Leon said yesterday that since the EC had resolved its internal differences, other countries negotiating in Gatt now had "no excuse" for failing to make offers on the outstanding issues in the world trade negotiations.

Peter Sutherland, Gatt's director-general, said in San Francisco that there is a "substantial risk of failure" because of lingering disputes about agricultural issues. Referrring to the deadline of December 15, when President Clinton's negotiating authority expires, Mr Sutherland said: "We can't do everything on the back of an envelope on the 14th of December ... There are a lot of difficult areas to be negotiated."

John Major welcomed the compromise last night. "The Brussels agreement means that the huge benefits of a Gatt deal by mid-December are within our grasp," the prime minister said before flying into Kuala Lumpur for the second leg of his Far East trade mission.

"We must not let it slip. The EC, US and Japan, indeed all governments, must now go flat out for this. There can be no excuse for failure because the price of failure is too high."

He said the deal would not mean a reopening of the Blair House accord.

Officials travelling with the prime minister describe the deal as reasonable.

Leading article, page 17

French revive threat of trade veto

FROM CHARLES BREMNER IN PARIS

WHILE sceptical farmers grumbled from the sidelines, the French government claimed victory yesterday in the Brussels compromise on agricultural trade but immediately signalled its uncertainty by reviving its threat to veto the US-EC accord.

"This is a clear success. We got exactly what we wanted", Alain Juppé, the foreign minister, said after European Community ministers agreed to send Sir Leon Brittan, the trade commissioner, to Washington on Sunday to reopen discussions with the Americans. The Brussels meeting was marked by sharp clashes between M Juppé and Sir Leon, whom France accuses of acting in British and American interests. Edouard Balladur, the prime minister, said the Brussels accord had "satisfied the objectives given to the French negotiators ... thanks to the force of their conviction and their talents". France had defended the interest of Europe, he said.

Despite such claims, however, it was clear that Paris was aware that it had failed to win a commitment from its partners to reopen negotiations on the Blair House farm accord. As Sir Leon and British and German ministers confirmed this, M Juppé and M Balladur brandished the threat of a veto. "If nothing is changed or obtained, and if the [European] Commission does not stick to the mandate it was given yesterday, then France will exercise its right" to a veto, M Juppé said.

The mainstream farmers' union, the FNSEA, said it would be satisfied only when Europe had obtained new terms. Two smaller, militant, unions accused the government of outright surrender.

NEWS IN BRIEF

Ukrainian leader quits over union with Russia

Moscow: Thousands of Ukrainian nationalist demonstrators picketed the opening of parliament in Kiev yesterday to protest against planned economic union with Russia. They carried banners declaring that the Commonwealth of Independent States was "a trap", and warned of the creation of a new Russian empire (Anatol Lieven writes).

After a tortuous debate, parliament accepted the resignation of Leonid Kuchma, the prime minister, and his government and asked President Kravchuk to form a new administration.

The protesters appeared to have a point. Vyacheslav Kostikov, President Yeltsin's spokesman, boasted this month that Moscow had recently seen a "veritable parade" of republican leaders seeking closer ties, and that "in the wake of economic union, political union will inevitably follow".

Signs of renewed Russian hegemony are visible elsewhere. Azerbaijan decided yesterday to rejoin the CIS. The previous nationalist administration of President Elchibey had left the CIS in protest over alleged Russian support for Armenia in the Nagorno-Karabakh conflict.

Bomb defused

Rome: Police defused a powerful bomb planted on a crowded Palermo-Turin passenger train. It was found when the train was searched at a small Rome station. Italian television said a disaster had been narrowly averted. *(Reuter)*

Minister cleared

Moscow: Vladimir Shumeiko, Russia's first deputy prime minister, has been cleared of corruption by the prosecutor's office. Mr Shumeiko, who was suspended by President Yeltsin, was expected to resume his duties soon. *(AFP)*

Coalition hiccup

Warsaw: Poland's ex-communists, the Democratic Left Alliance, which emerged triumphant from the general election, have failed to persuade the centrist Democratic Union of Hanna Suchocka, the prime minister, to join a new coalition. *(Reuter)*

Royal fight lost

Athens: Former King Constantine of Greece has lost a legal battle to stop tourists visiting a palace on the island of Corfu. A magistrate ruled that he had no rights over the Mon Repos estate, birthplace of Prince Philip. *(Reuter)*

U-boat found

Istanbul: A submarine found on a Black Sea beach has been identified as a first world war U-boat. The German embassy said the submarine was UB-46, which hit a mine on December 7, 1916 and sank with its crew of 20. *(Reuter)*

0787 88 22 33

The new Health & Safety Executive publications catalogue is out now. For your FREE copy or to order any literature directly from HSE Books, call the number above.

From October 4th 1993 all Health and Safety Executive publications will be sold through Dillons Bookstores, Ryman the Stationer and Ryman Computer Store, or by mail order directly from HSE Books.

HSE BOOKS

هكذا من الأصل

Starting today: Russell Miller's gripping history of the D-Day landings, described by those who were there

Living through the longest day

For the first time the story of the Normandy landings is told through the lips of those who, almost 50 years ago, fought their way through hell and into France



"Shells exploded on land and in the water. Unseen snipers concealed in the cliffs were shooting down at individuals, causing screams from those being hit. The water was turning red from the blood."

D-Day was the greatest amphibious operation the world has ever seen, a staggering feat of logistics which involved 176,475 men, 3,000 guns, 1,500 tanks and 15,000 other vehicles. Some 11,000 ships were committed to the invasion force; 10,500 air sorties were flown.

Though Allied commanders secretly predicted that as many as 10,000 men might die in the initial assault, fewer than 2,500 Allied soldiers were killed and total casualties were under 12,000.

But none of these figures meant anything to the men who were there. For the soldiers huddled in the assault craft approaching the beaches, for parachutists waiting to jump into the unknown night, for men packed into wooden gliders swooping down onto the Normandy countryside and braced for impact, D-Day was nothing but fear, confusion, noise, muddle, chaos . . .

Sergeant William T. Dunfee
aged 21, I Company, 3rd Battalion, 505th Parachute Infantry

THERE is no greater bore than waiting around to go into combat. You know damned well there is nothing you can do to change anything. Everyone sweats it out in his own way.

I observed one young replacement who was really down. I got the company "barber kit" out and told him he needed a haircut, that I wanted him to look good when we entered Paris. I was able to talk him out of his funk and trim his hair in the process. I assured him that every man in that hangar was as scared as he was, including myself.

I feel I relieved him of some of his anxiety. I hope so anyway: he was one of the first killed.

Sergeant John R. Slaughter, *aged 19, D Company, 1st Battalion, 116th Infantry*

SOME would be very brave men, others would soon be dead men, but all of those who survived would be frightened men. Some wet their britches, others cried unashamedly, and many just had to find it within themselves to get the job done. This is where the discipline and training took over.

As we approached the beach the ramp was lowered. Mortar and artillery shells exploded on land and in the water. Unseen snipers concealed in the cliffs were shooting down at individuals, causing screams from those being hit. The water was turning red from the blood. The noise from artillery fire, the rapid-fire rattle from nearby MG42s, and naval gunfire was deafening. The smell of cordite was something that would for ever become fixed in our minds, always associated with death."

Sergeant Louis E. Traux
1st Battalion, 506th Parachute Infantry

THE FRONT men were jumping. The first 12 men got out pretty close together. I was running down the aisle. Suddenly the plane was hit in the left wing by flak. The wing went straight up. My left shoulder crashed into a window. With ammo, a 1903 Springfield rifle, 12 grenade-launcher rounds, two cans of blood plasma, two cans of distilled water, gas mask, helmet, K rations . . . I must have weighed 225-250lb. Stripped, I weighed 130. The pilot was fighting to right the plane. I was the only one standing.

Four men lay in a tangled heap on the floor. It was almost impossible for them to stand up with their equipment loads. The closest man to the door crawled out head first. I grabbed the ammo belt of the man who was next and gave him a heave out nose first. The next man made it crawling on his own power. I reached up and pulled the salvo switch which released the machine gun and mortars attached to the bomb racks under the plane, then I dived out.

Corporal J Frank Brumbaugh
aged 23, I Company, 508th Parachute Infantry Regiment

JUST before we got on the aircraft the Red Cross gave us two cartons of Pall Mall cigarettes which I stuffed inside my pants on the inside of each leg. When I jumped a stream of tracer, obviously from a machine gun, looked like it was coming directly at me. In an obviously futile, but normal, gesture, I guess, I spread my legs widely and grabbed with both hands at my groin as if to protect myself. Those machine-gun bullets traced up the inside of my leg, missed my groin but split my pants, dropping both free cartons of Pall Mall cigarettes onto the soil of France.

Sergeant John Wilson
aged 23, A Squadron, Glider Pilot Regiment

WHEN we landed, we did what we called a "kangaroo". We bounced, because we were not at the right altitude, and then hit a house. I never saw the house until we were about 25 yards from it. There was one hell of a bloody noise and I got this terrible pain from the waist down, virtually paralysed. My co-pilot was killed outright. Somebody came to try and drag us out. He stood me up on my legs but both legs were smashed and the pain was intense. I never felt a pain like it. I lost consciousness then, I just remember saying, "Leave me, leave me. I'll be all right when it's daylight."

When I came round two-and-a-half days later, I was still in the glider. They'd come round to bury the dead and found that I was still alive. But I lost one leg.

Sergeant Dan Furlong
aged 21, 508th Parachute Regiment

A BIG branch broke off as I went thorugh a tree and I landed flat on my back in a cement cow trough. It was full of water, you bet it was.

We hit pretty close to where we were supposed to be, but we were very scattered. I was completely alone. There was a farmhouse back up about 150 yards from where I dropped, so I snuck up to it and inside I could hear Germans talking. I was going to sneak away and was going round the side when one of them came out. He came round the corner. I was standing flat against the wall and I killed my first German right there. I hit him on the side of the head with my rifle butt, then gave him the bayonet treatment. Then I took off, ran like hell.

Corporal J. Frank Brumbaugh
aged 23, I Company, 508th Parachute Infantry Regiment

BUT when I saw those two German officers, in my mind's eye I saw two beautiful Lugers, which was a souvenir I wanted badly. Since I couldn't make any noise, I tossed a white phosphorous grenade down at their feet. This makes a small pop when it goes off, very little noise, but it devastates anything in the area and can't be put out. It burned the two men to death.

I waited until the thing had finished burning. When I went to collect my Lugers the Germans were hardly recognisable as humans. Unfortunately the ammunition had exploded in the clips and blown the Lugers apart. They were totally worthless. So that was not the best idea I'd ever had, but at least it got rid of two Germans, my first two Germans.

Captain Hal Hudson
9th Battalion, The Parachute Regiment

I WAS just short of the gap in the wire when something hit my right buttock. I assumed it was a piece of earth, or a stone, thrown up by mortar or shell fire. I was extremely surprised to find myself thrown on my back and assumed that some sort of blast must be responsible. However, on attempting to get back on my feet, I found that I was unable to do so. I put my hand on my right buttock to find it smothered in blood. I felt no pain, but a curious weakness.



'Some would be brave men, others would soon be dead men; all those who survived would be frightened men'

Sergeant John Slaughter

Lying on my back, looking towards the battery, I could see German troops. With infinite pains I took up my revolver, aimed carefully at the nearest German, and pulled the trigger. The bullet went straight through my left foot.

This self-inflicted wound caused me the most exquisite pain. A soldier, stopped beside me and said: 'Are you all right, sir?' I said I thought I was, but something had hit me on my right side. He bent down and looked. I can still hear his involuntary intake of breath.

At that point Terence Otway came running down the pathway through the mines. He stopped beside me and said, "Are you all right?" "I think so," I said. "He's been hit in the stomach," said the soldier. "Oh bad luck," said the CO. "We've got the battery, Hal."

I take it as eternal credit that I did not say what he could do with the battery.

Omah beach was a nightmare for the men of the US 1st Infantry Division, many of whom were pinned down under murderous fire for most of the day. Unknown to the assault troops, a crack German infantry division had moved into the sector to stiffen the defences . . .

Sergeant Bob Sales
aged 19, B Company, 116th Infantry

THE FIRST person I saw on the beach was Sergeant Wright. He hollered over to me that he was badly hit. Trying to raise up on his arms he was spotted by a sniper and was shot through the head. I didn't try to go to him because I knew that he was dead.

While pinned down on the beach, I watched incoming landing craft being shot at. One of them carried battalion surgeon Captain Robert Ware, a man I knew from my home town, Madison Heights, Virginia. The doctor had flaming red hair. I watched him as he disembarked and that machine gun opening up, cutting him down. I'll never forget his helmet flying off and seeing all that red hair. I'll swear that scene haunts me to this day.

Pfc Harry Parley
aged 24, E Company, 116th Infantry

WHAT I found when I finally reached the sea wall at the foot of the bluffs is difficult to describe. Men were trying to dig or scrape trenches or foxholes for protection against incoming fire. Others were carrying or helping the wounded to shelter. We had to crouch or crawl on all fours when moving about. To communicate, we had to shout above the din of the shelling from both sides, as well as the explosions on the beach. Most of us were in no condition to carry on. All we could do was try to stay alive.

On Sword beach, the eastern flank of the invasion, British infantry came ashore supported by floating tanks and armour to face up to a German panzer division known to be in the area. Within an hour, advance units had got off the beach and were penetrating inland . . .

Major Patrick Porteous VC
aged 26, No 4 Commando

WE PASSED a small house and a frantic Frenchman came running out and said that his wife had been wounded and asked if we had a doctor. At that very moment I heard a mortar bomb approaching and threw myself flat on the ground. The Frenchman was a little slow on the uptake, presumably he had never been mortared before, because there was an explosion and as I looked up I saw his head rolling down the road. It was very sad, kind of off-putting.

Sergeant Major H E Harrison
Royal Engineers

WE WERE all well provided for in the way of creature comforts, having been thoughtfully issued with a tin each of self-heating cocoa and soup. None of my companions appeared enamoured at the idea of hot soup just then, but I thought we would need them when we got ashore so I collected up as many of the tins as I could find and stuffed them in the pockets of my combat jacket.

The soup may not have been hot but our reception was. The sight of so many of my comrades falling around me was one I shall never forget.

Then came my own turn — I felt a severe blow in the abdomen. I did not feel any pain but this figured: we had been told there was often no pain when actually struck and at any rate I was still upright. But it was serious, because I was covered in blood.

In shock or fright, I managed to stagger to a casualty station without, miraculously, being hit again. There I discovered, to my embarrassment, that I was not covered in blood, but in tomato soup.

● *Extracted from* Nothing Less Than Victory *by Russell Miller (published by Michael Joseph at £18.99).*

FORTE HOTELS



3 NIGHTS AT A FORTE HOTEL
FROM £89 PER PERSON INCLUDING BREAKFAST AND 3-COURSE DINNER

THIS OFFER INCLUDES:
- 3 consecutive nights in a twin or double room with private bathroom, based on 2 people sharing.
- Single rooms available at hotels marked*.
- Full breakfast each morning.
- 3-courses table d'hôte dinner with coffee each evening. Under 5's EAT FREE. At Forte Posthouse, there's a choice from the full restaurant menu.
- Colour TV and tea and coffee making facilities at most hotels.
- Kids stay free* when sharing with their parents.
- FREE access to leisure clubs where applicable.
- VAT at 17.5%.

SEE YOUR LOCAL TRAVEL AGENT OR BOOK NOW ON
0345 40 40 40
PLEASE QUOTE REF: G120007
Bookings should be made by 25th September 1993.

NOW BOOKING UNTIL 23RD OCTOBER

£89-£99 per person for 3 nights
The Angel (£89),† Abergavenny. White Hart Hotel (£95), Andover. The Crown (£89),† Bawtry. Forte Posthouse (£90), Bexley. Plough & Harrow (£89), † Birmingham. Forte Crest (£98),† Cardiff. Forte Posthouse (£90), Cardiff. The Two Brewers Inn (£99),† Chipperfield. Chace Hotel (£95),† Coventry. Forte Posthouse (£90), Croydon. Forte Posthouse (£90), Derby. The White Horse Hotel (£99),† Dorking. The Bush Hotel (£99),† Farnham. The Angel & Royal (£89),† Grantham. The Saracen's Head (£99),† Great Dunmow. The Green Dragon (£99),† Hereford. The White Horse Hotel (£89),† Hertingfordbury. Forte Posthouse (£90), Leicester. The Gladstone Hotel (£89),† Liverpool. The Blue Boar (£99),† Maldon. The Chequers (£89),† Newbury. Forte Crest (£89), Nottingham. Forte Posthouse (£90), Peterborough. Forte Posthouse (£90), Plymouth. The Grosvenor (£89),† Shaftesbury. The Lion (£99),† Shrewsbury. The Dolphin (£99),† Southampton. The Thames Lodge (£99), Staines. Forte Crest (£89),† Swindon. The Cosmy (£99),† Taunton. Forte Posthouse (£90), Wakefield. The Homestead Court Hotel (£89), Welwyn Garden City.

£108-£116 per person for 3 nights
Whately Hall (£109),† Banbury. The Suffolk (£109),† Bury St. Edmunds. Hotel De La Bere (£109),† Cheltenham. Forte Crest (£114), Guildford. Forte Crest (£108), Heathrow. The Excelsior (£116),† Heathrow. Royal Hotel (£109), Isle of Wight/Ventnor. Forte Crest Regent's Park (£116), London. The Saracen's Head (£109),† Southwell/Nr. Nottingham. The Manor Hotel (£109),† Yeovil.

£119 per person for 3 nights
The Beaudon Hall,† Braudon/ Warwickshire. The Palace Hotel,† Buxton. Blossoms Hotels,† Chester. The Crown, Framlingham. The Royal, Llangollen. Forte Posthouse, Sherborne. The Unicorn, Stow-On-The-Wold. The Bedford, Tavistock.

£120-£139 per person for 3 nights
The Star Inn (£129),† Alfriston. The Berystede (£138),† Ascot. The Francis (£139),† Bath. Forte Crest (£120),† Bristol. The Castle (£135),† Conwy. Kingston Lodge Hotel (£129),† Kingston-Upon-Thames. Hotel Russell (£138), London. The Radnorshire Arms (£129), Prestaigne. Forte Crest (£128), Winchester. The Castle Hotel (£138), Windsor.

£148-£198 per person for 3 nights
Forte Grand Royal Bath Spa (£198), Bath. The Speech House (£169),† Forest of Dean. The White Hart (£149),† Lincoln. The New Bath Hotel (£149),† Matlock Bath. The Atholl Palace (£149),† Pitlochry. Forte Grand Alveston Manor (£148), Stratford-Upon-Avon. Forte Grand Imperial (£198), Torquay.

All hotel bookings subject to availability with a limited number of rooms available at these promotional rates.
Offer valid only on hotels listed above and cannot be used in conjunction with any other offer.
Single rooms available at hotels marked*. †Up to 2 children under 16 stay free when sharing a twin room with 2 adults at all hotels (subject to availability of a suitable room). Breaks must be completed by 23rd October.

TOMORROW: D-DAY SEEN FROM THE GERMAN LINES

Can saving the life of little Laura really be worth £1 million?





While surgeons battle to save a child, basic health care is neglected. **Kate Muir** reports

From Lourdes to the New Testament, the miracle cure has always met with popular and widespread acclaim. Every time the sick pick up their beds and walk, there is an outpouring of life-affirming hope and amazement. Miracles were the bread and circuses of early medicine; and the avid following of the recent seven-organ transplant of five-year-old Laura Davies shows that little has changed.

Instead of gasping crowds and confirmations of sainthood, we have television cameras and instant celebrity for innovative doctors. The drama of an adorable, lollipop-licking child is impossible to resist; her survival story touches everyone. It is uplifting, and exactly what we want to hear.

Laura is alive and recovering in a Pittsburgh hospital at this moment because the American health care system is structured to allow expensive, one-in-a-million operations to be tried, even when the chance of success is minimal. In Britain, health service surgeons were unwilling or unable to take that risk, and Laura's parents were forced abroad, helped by donations from, among others, King Fahd of Saudi Arabia.

Today, when President Clinton unveils his health care plan, it will challenge the elevation of a named and widely-photographed patient over the needs of hundreds of others. The whole philosophy of the American medical establishment, which has long celebrated the individual, high-technology miracle while often neglecting the basic health care of the larger community, is about to be shaken up. Operations, such as last month's attempt in Philadelphia to separate Siamese twins, giving one twin a 1 per cent chance of survival, may be considered too expensive and time-consuming.

"It's a combination of reverence for high technology and the rescue ethic — as soon as a victim is identified by the media, like your Laura Davies and our Siamese twins, we see infinite resources being poured into one case," says Dr Steven Miles, a physician and bioethicist at the University of Minnesota. "The media makes it a public event, and without that doctors might just say: 'The child has too many injuries to survive, and is now going to pass away naturally'."

The eventual cost of Laura Davies' medical care is estimated at £1 million and her family still desperately needs further donations. Last year's double transplant of a new small intestine and liver failed to take, and now doctors are hoping Laura does not reject a second transplant of a stomach, large intestine, small intestine, liver, pancreas, and two kidneys.

The emotional cost to her parents, and to the child herself, should also be counted. Yet whatever philosophers say against artificially prolonging a life which may be mostly one of agony and upset for a child, the emotions of loving parents can only look to the short-term gain of a new operation, and hang on to a sliver of hope. Allowing a terminally ill adult to choose death is quite different from making that decision for a child.

In 1985, Britain closely followed the similar case of liver-transplant toddler Ben Hardwick, who died after a second transplant paid for by an appeal on the television programme *That's Life*. Such charity appeals are the minority, the result of determined parents unwilling to take "no" for an answer. Little is heard of the vast majority of parents and patients who let life take its natural course.

Even with money, complex moral questions remain for doctors. Dr Miles points out that a seven-organ transplant for one child who has already rejected a previous transplant is not necessarily the best use of rare organs. "Maybe two or three different children could have used those individual organs with a better chance of survival. Who knows?"

For the very rich, and the few who can galvanise a charity appeal, there are only medical restrictions, not economic ones. But for the other 90 per cent of the population, the choice is taken out of their hands. Arthur Caplan, director of the Minnesota biomedical ethics centre, recently said: "American society is going to have to accept that there are odds that are not worth pursuing. A slow, painful, miserable death is not better than a quick, peaceful death."

Of course, without determined patients and doctors, the boundaries of medical expertise would never expand. The first kidney transplants were predicted to be time-wasting failures, but now the operation is almost routine and a better economic bet in the long run than dialysis. In America, doctors fear that the new plan for universal health case may curb their most experimental work.

Dr Alan Fleischman, chairman of the bioethics committee at the Montefiore Medical Centre in the Bronx, New York, asks: "Will groundbreaking operations such as the separation of Siamese twins fall by the wayside? What will happen to medical innovation under the Clinton plan?" He fears that short of a successful research proposal, ad hoc experiments on patients that take medicine to expensive extremes will be precluded by budget restrictions.

Some doctors see emphasis on preventive, basic medicine rather than high-profile, high-technology rescue attempts as a step forward, particularly when one seventh of Americans have no health insurance. Dr Miles says: "One of the amazing things about American health care is that we can find ways to produce these kind of bizarre treatments, while within a mile of the transplant hospital, most children are not vaccinated for the most basic diseases.

"How much can we afford to take from the common welfare to spend on one exceptional and risky case?"

Within a mile of the hospital where Laura Davies received seven new organs most children are not vaccinated

Chat-shows that came unplugged

Michael Aspel escaped the celebrity circus with a refreshing lack of cant

I think I am in love. This time it is ol' bag eyes *himself, Michael Aspel.* Losing his chat show after a non-recommissioning encounter of the LWT kind, he failed to express either the traditional outrage — "That show was my life!" — or the equally traditional "I've been so lucky, ten marvellous years". Instead, he observed with a dry grin that he was delighted to be off, because modern stars are a pain in the neck.

He remains in work, and is particularly looking forward to "an animated children's series about bats". *One can see* that it might be refreshing, after all those years of having to deliver verbal massage to frozen-faced Geres and MacLaines with a "glazed look in their eyes". The last pronouncement by a TV star to give me so much pleasure was when a departing seventies newsreader remarked "It's no job for a grown man". That was Aspel, too. They should put up a statue to him.



LIBBY PURVES

The celebrity TV chat show still had some point *in the seventies, when the* audience was naive enough to be thrilled at seeing stars in an "informal" context. But watch old clips of Parkinson now and *you will cringe. Ditto Harty* and Wogan: although they were wittier men, they were bound by the conventions to fawn, smirk, recite researchers' lists of every film or book or record of their guest and play along with the airbrushed version of the guest's private life. They never got near the human person who powered the glittery carapace of the star. Newspapers did, radio did, but TV chat shows never. And the trouble is that when you have seen four or five glittery Dalek-suits going through the motions, you have seen them all.

Do not blame the hosts. In the dim intimacy of the radio studio *Russell Harty* was a perceptive, quirky and humble interviewer; on screen he was just a good clown. Terry Wogan has a sharp eye for *cant; but not under the lights.* Michael Aspel was the brightest, overcoming many of the problems of his dreadful medium; now he is gone. All that is left is the smart-alecky scornfulness of a generation of interviewers who really want to be comedians: and as Mr Aspel old-fashionedly observes of them, "by talking to a person quietly, you can get just as much out of them as if you *throw a pie in their face*".

But pies make better television than anything else the stars can now give. A few, of minor calibre or fading fame, will agree to trade their drug problem or abused childhood for some high-octane publicity; the rest give dust and ashes. They are the entertainment equivalent of the chap who tries to sell you insurance over dinner. The only things which, in the end, make anyone worth listening to are honesty and spontaneity, idiosyncrasy and *unpredictability: those who* have them see no particular reason to express themselves in front of a large braying studio audience, under bright lights, and with the consciousness that their wrinkles are getting more attention than their words from a vast, invisible multitude with its mouth full of oven chips.

Private people, interesting people, *keep their heads* down, or stick to the radio and the press.

It is a pity: for once in a decade, a guest hits *the chat-show circuit who is* neither star nor salesperson, neither cheeky nor vain. They are nearly always older than the medium. Can you remember *anything that Michael* Caine, Joan Collins, or Jason Donovan ever actually said on a chat show? Bet you can't. But I bet you remember the Salvation Army Commissioner, Catherine Bramwell Booth, reproving Michael Parkinson with "I hope you're not a betting man" when he said he was putting his money on her reaching her hundredth birthday. Or perhaps the same lady, by now more than 100, joining with her sisters Olive and Dora to see off Russell Harty a few years later. They didn't care. They had nothing to sell, nothing to show off, nothing to fear except God.

And they are, alas, extinct.

DISCOVER AUTUMN AT NEW

South Quay



South Quay is a brand new collection of classic casuals, chosen to be as flexible as your lifestyle.

Designs of distinction that are a pleasure to wear now and forever. And quality, comfort and value are guaranteed.

Find out what's waiting for you this Autumn at South Quay.



PHONE TODAY
081 878 8000
9AM - 9PM - 7 DAYS A WEEK
Quoting reference CR3

OR POST

Please send my FREE copy of the NEW South Quay Autumn catalogue. CR3

Miss Ms Mrs Mr _____ I AM OVER 16

Address _____ PLEASE PRINT CLEARLY

_____

_____

_____ Postcode _____

Post to: South Quay, FREEPOST TK 1636, 1-13 Market Rd, Surrey TW9 4LZ.

We may provide your details to other organisations who may wish to offer you their goods and services. If you do not wish to receive these offers please tick this box ☐

Raffles reinvented

Rachel Kelly on the fascination of a modern rogue

WRITING in one of the tabloids last week, Patricia Guppy, wife of Darius, bemoaned the inaccuracies that she says litter a new drama to be screened tonight about her husband, the old Etonian and convicted fraud. "I can't think what the point of this film is," she lamented.

Yet like millions of others, I will be tuning in. *His story is as riveting as any episode of The Saint* or any chapter of *Raffles*. Just as a couple of plots underpin every love story, so do a few stock characters ensure our fascination with crime. One is the gentleman thief.

Ever since Robin of Locksley robbed the rich to help the poor, the rest of us have been enraptured by these ne'er-do-well scions of the upper class. It is part admiration (how thrilling that they should break the rules which we obey); part envy (that they will never be a wage-slaves again); and part *schadenfreude* — when it all goes wrong.

And partly, it is what we expect. As any student of early modern history will know, no sooner did the robber-barons abandon their sheep-stealing ways to become sheep farmers than we blessed them with the title aristocrat. Class-obsessed, we observe their ups and downs, for the upper-classes are famously mobile, delighting in a tradition as long as our history and immortalised in our literature. Dickens, Thackeray and even Trollope are peopled with no-good aristos.

For all they are rotters, these upper-class heroes charm. Raffles was a cricketer whose willow would send leather for six, even if he did burgle the country house afterwards. Though driven to frustration by The Saint, Chief Inspector Claud Eustace Teal of Scotland Yard nurses a sneaking regard for his foil. Bulldog Drummond sometimes takes the law into his own hands, but he is the book's hero nonetheless. Even George Macdonald Fraser's Flashman has a devilish charm about him.

They must be men, and they must be good-looking. (Guppy clearly qualifies here.) Although the female of the species is deadlier than the male, there are far fewer women criminals in fiction. Irma Peterson, mistress of Bulldog Drummond's deadly foe, is a dashing exception. Women somehow fail to engage our sympathies in quite the same way. Perhaps we need an element of the bungling public schoolboy for the rogue to *win our hearts.*

But this is fiction. Real life is more painful and serious. Darius's own case has commanded acres of newsprint. When I asked to look at Darius's press cuttings in the *Times* library, the response was "How far back do you want to go?" One might have imagined that his story would stop when he went to jail in March, but it continues to snowball. He seems to have behaved gracefully in adversity, commenting that there are many less fortunate than him in prison and indeed in the world outside, and he couldn't possibly feel sorry for himself.



Darius Guppy: jailed

The snowballing will continue, I'm sure, as nothing succeeds like excess, and the story now has a momentum of its own. Its own soap-opera stars have been created, and there will be more episodes.

Those who, like myself, were contemporaries of his at Oxford have no special wisdom to add to the much that has been already written. Our memories of Darius bear little relation to the character now paraded on the tabloid or celluloid stage.

The myth has lost contact with the person we once partied with. Rather like those who sailed on the Titanic and are periodically questioned for their memories, we may tell our grandchildren we once knew Darius, but then they will be sadly disappointed by the banality of our memories. The story has moved on from fact to semi-fiction, the stuff of television drama which bears little relation to the more complex truth. But jolly good drama I suspect it will make.

● Crime Story: The Prince is screened this evening on *ITV at 9pm.*

Mr Major and his metaphors

*In describing his mos*quitoes in the Tory party as "barmy" and "bastards", the prime minister was deploying Sarf London invective of a generation ago. "Devils on the fringes" sounds like Chinese abuse. But when he asked of his rebels "How many apples short of a picnic?" he was using the latest slang, and possibly adding a new twist — coining language, if not quite as a lion or a fox of the political jungle, at any rate as a mina bird.

The orthodox version of his phrase, used in Ayckbourn's *Time of My Life in the West End,* goes, "A couple of sandwiches short of a picnic". Perhaps John Major was dropping another hint about his diet. *Perhaps he just got it* wrong, slipping on another al fresco banana skin. But perhaps he was innovating.

His expression is one of a *cluster from America to* indicate battiness: "A couple of rashers short of a full breakfast." These are cognate with phrases indicating that *something is missing:* "The lights are on, but nobody's at home." A modern British variant is "a token short of a toaster".

But the roots are deeper than the recent craze. In the pedigree of slang, British phrases such as "a shilling short of a pound" and "a few pennies short of a *shilling*" go back to before the war. An important patriarch of the phrase is to have lost one's marbles. The American variant is not to have all one's buttons, referring to slovenliness in dressing.

Marbles are said to mean testicles, by rhyming slang for marble halls, as in, "I dreamt I dwelt in marble halls," from Balfe's *The Bohemian Girl,* whose easy-flowing melody, unembarrassed by subtleties of harmony or orchestration, made it a favourite on the smaller English stages. The flaw here is that to have lost one's testicles is a metaphor for cowardice, not lunacy.

The far-fetched derivation suggests a Canadian (the *marbles metaphor occurred* in Canada before the US) mistaking of marbles for *meubles.* This would refer to the old Lancashire de*scription of an elderly per*son who is still all there as having all his/her chairs at 'ome. But my best bet is that the metaphorical marbles refer to the fragile ball bearings between the ears, rather than testicles.

P.G. Wodehouse, a sen*sitive barometer of* slang, asked a question in *Cocktail Time* expecting the answer no: "Do men who have got all their marbles go swimming in lakes with their clothes on?" Australian slang from about 1910 spoke of someone mentally deficient as "short of a sheer" (not bed, but bark, as on a eucalyptus tree). But metaphors about something being missing and not being all there go back to the dark linguistic ages. Nevertheless, the prime minister is to be congratulated for bringing a bit of off-white colour into the drab rhetoric of politics.

PHILIP HOWARD

Advertisement

DESIGNER CLOTHES AT GIVEAWAY PRICES

A new book reveals how and where to buy designer clothes at up to 75% discount. This book is *of vital importance to everyone* interested in presenting themselves in the very best light at all times without having to spend a fortune. Here are a few of the tips covered in this *Designer Clothes Discount Guide:*

- Where to find original samples, including designs which were never sold to the general public and which are quietly sold off at cost prices.
- How to get cancelled and returned orders of designer clothes at steep discounts.
- What to look for when buying overcuts, which go at whatever price they will fetch.
- What to look for in seconds, some of which have nothing more than a drawn thread or a *few missed stitches and then* only apparent on close inspection.
- How and where to find surplus fabric at a fraction of their original cost.
- How to get on a top designer's mailing list for end of season sales.
- 24 'permanent' sales shops where you can buy top designer clothes at large discounts all through the year.
- 4 important group sales events where you can purchase designer clothes at wholesale prices or less.
- 10 places handling designer fabrics at steep discounts.
- Where to buy Karl Lagerfeld, *Ungaro, Gianni Versace,* Giorgio Armani, Byblos, Valentino, Gucci, Christian Lacroix, Miyake, Ralph Lauren, Chrstian Dior, Frank *Usher, Arabella Pollen,* John Galliano and many, many other top designer clothes for less cost than you could ever imagine.

Get all the facts. Order *The Designer Clothes Discount Guide* today direct from the publisher and save. To order send name, address and the book title together with £9.95 *(includes handling and despatch)* to Carnell Ltd, Dept. DC193, Alresford, nr. Colchester, Essex CO7 8AP, allowing up to 21 days for delivery. You can return the book within 30 days for a full refund if not completely satisfied.

هكذا من الأصل

Alan Coren



■ Wizard wheezes and the all-conkering secret weapon

It is not generally known (ie, I have just found out) that what Barnes Wallis actually invented was the bouncing conker. It is, of course, altogether right and proper that it should have been: has any military engagement ever sprung more patently from the pages of the *Boy's Own Paper* than the dambusters' raid? The dear old school in trouble, a madcap scheme which might just work, a dotty boffin, a daft invention, the fresh-faced chums of Lancaster House slipping from their dorm after lights-out, a breathless hush in the Ruhr tonight, and Guy Gibson hurtling in from the Wuppertal End to fling his short-pitched stuff at Johnny Hun — is that not how we have ever regarded it?

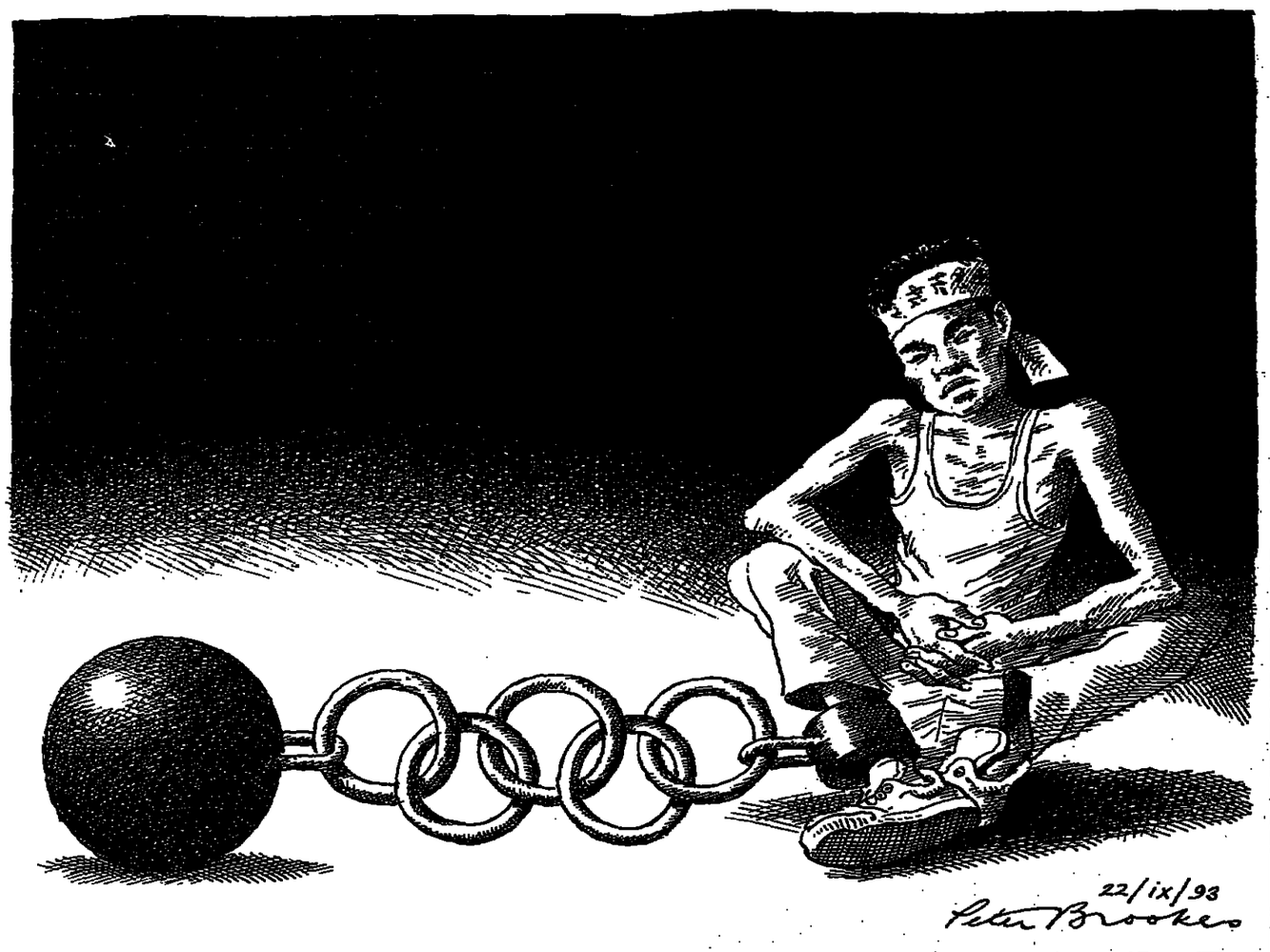
If so, we have been working. I now discover, from a slightly skewed scenario: the game which was afoot that night was not quite the game we had imagined. For the weapon we had always thought of as scattering the Möhne stumps was not the world's biggest cricket ball at all, it was the world's biggest horse-chestnut. In evidence of which (since I am blessed with a sort of sixth sense when it comes to an audience's mistrust), I cite that impeccable authority, Kew Botanical Gardens.

This is the place you telephone if you have planted a horse-chestnut tree and it has not borne fruit. You planted it only to get the fruit. It is the best fruit there is. Who can ignore a fresh-fallen conker, not pick it up, stare at it, fondle it? From the glorious colour, the rich patina, the silken texture, conkers might not be new-born veg at all, but 200-year-old offcuts of mahogany, whittled and buffed in their tea-breaks by Sheraton's more talented apprentices. Do you know how much you would have to pay for conkers if they were sideboards? That is why I wanted a tree of my own; that, and the fact that the only practical point of conkers — they could not be converted into cutlets or sweets or liquor or poultices — was to wizen into free kids' toys, representing a considerable saving on minor gifts should I ever have grandchildren.

So I bought a nursery sapling eight years ago, and each year it grew sturdier, and each year it blossomed, and each year I waited for the blossom to do the stuff that blossom is supposed to do; but each year nothing happened, so this year I looked at what was by now a pretty big tree, and I telephoned Kew and the man went to get his conker book, and when he came back, and before we could get down to cases, he informed me that horse-chestnuts, contrary to what I had always believed about their practical valuelessness, were a prime source of dimethyl ketone, without which high explosive devices would be unable to go bang. Get off, I said, straight up, he replied, and went on to explain that during the Last Lot, thousands of tons of horse-chestnuts were harvested by the Land Army to be pressed, quite literally, into pyrotechnic service. This, as you can imagine, tickled me no end; we major philosophers are ever on the *qui vive* for succinct exemplars of life's little ironies, and the proposition that war's abominable folly could be reduced to so pertinent an absurdity as a game of conkers could not be allowed to go unsavoured.

But that wasn't why I'd rung him. What of my tree? Why was it barren? Why would it not produce offspring so that my offspring's offspring would have something to put on a string and lash out with until they were old enough to find a proper battlefield to fight on? Ah, he said, what you almost certainly have there is a sterile cultivar. Surely not, I said, it cost twelve quid, a nursery would not stay long in business if a capital investment of that order did not cough up an annual dividend. On the contrary, he said, the sterile cultivar is what customers favour these days, they do not want acorns and beech-nuts and sycamore seeds converting their lawns into bonsai forests, and they particularly do not want trees full of conkers likely to encourage passing boys to chuck things up to bring them down. I strained to catch a nuance of judgment in his voice (surely a botanist must be on the side of fecundity, if only in the cause of job-security?) but he was only an information desk, partiality was not his brief.

It's mine though. I do not relish the prospect of a landscape in which conkers no longer fall. To say nothing of our being totally defenceless when the Next Lot breaks out.



He cannot be serious

Despite all his platitudes about change, Paddy Ashdown is a humbug content to enjoy a certain status — most of it quo

Simon Jenkins

The Right Honourable Jeremy John Durham Ashdown stands under arclights on the Torquay front, narrows his eyes to a slit, stitches his brow and pleads with Britain to take him seriously. "Come on," he says proferring his famous jaw. "Hit me like you hit the big guys. Let me show you I can take it. Try me." A faintly desperate sneer brushes his upper lip.

This is not an easy challenge. The media treats Mr Ashdown as a political Walter Mitty, the Screaming Lord Sutch of the shires. His fantasies are patronised. His mid-term successes are welcomed euphorically. He is to be let off lightly. Kicking Paddy Ashdown is bad form, like complimenting John Major. So can he really be told the truth? Can he watch a politics video with an 18 certificate?

In my view, Mr Ashdown is a disaster for the left in British politics and fate's one gift to John Major. He is a waffler and a humbug. By keeping open the old Liberal dustbin for Tory protest votes and by refusing all talk of pacts with Labour, he cheats a clear majority of the electorate of a change of government and offers hope of salvation to the Tories. This week's confused Liberal Democrat conference in Torquay should more than cancel out Mr Major's gloom over his sniping backwoodsmen.

Mr Ashdown's dustbin strategy must one day collapse. For the moment it demands of him a vapidity that defies analysis. His sentences burble senselessly from his lips. Neil Kinnock's windbag at least had a bag, an assortment of old socialist slogans. Mr Ashdown's wind is unconstrained, a susurration of clichés barely turning a leaf. They are intended to frighten nobody. Each phrase is laced with laudanum.

This year "the word is opportunity . . . opportunity to every citizen in this land of ours". Last year Mr Ashdown was fearlessly "facing up to the future", a future that "challenges each and every one us". The year before he was "putting people first: changing Britain for good". Now he has "turned the corner" and his mood is "serious, workmanlike and determined to ensure that the position we now have we hold". He told *The Times* he was "thinking new thoughts and facing up to the issues". He told the *Financial Times* bravely that he wanted people "to take sides about the Liberals", but did not explain which side. To *The Independent* he confided that he was engaged in "new, radical and realistic ideas to confront the real problems".

There is a killer adjective to every Ashdown cliché. Every problem is "real". Every idea is radical and realistic, controversial and consensual, black and white. The Liberal Democrat leader seems to possess a nightmare lexicon in which all the words have merged into an impenetrable *mélange*. Strung together they compose a political musak, a background hum. We search in vain for the knob to turn them off.

I assume the current strategy requires such a mindless fog. Even the slightest shift from abstract to concrete might endanger Mr Ashdown's "sincerity" rating, now at a remarkable 73 per cent. Last year, his economic policies were discerned as being too right-wing (to my untutored eye they were wholly wing-free). So appalled was Mr Ashdown that he declared 1993 to be left-wing year, with employment as "the issue" and opportunity as "the solution". Mr Ashdown feels strongly about unemployment and reveals, to selected journalists, that he has long done so.

Yet when asked if this means a move towards Labour, Mr Ashdown pales with horror. Did we not know that he had supported the Tories over Maastricht? Asked whether the public supports Maastricht, he pales again and calls for "humility" in the face of public opinion, and a U-turn on federalism. His most concrete proposal, for a "green" tax on energy, once led him to support VAT on fuel. Now that VAT on fuel is a painful prospect, Mr Ashdown runs horrified in the opposite direction. He is against it.

I simply cannot take Mr Ashdown seriously. The most impressive Liberal Democrats are in local government, the diminished status of which he has done so little to defend against Tory attack. Liberal success in local elections is the one solid dividend to the dustbin policy. Here, at least in the shires, the mould that Mr Ashdown is so keen to protect is being broken. Liberal Democrats are taking over from Labour as the left-wing alternative to the Tories: up from 800 council seats in 1979 to 4,250 today. Alliances are everywhere. Pacts must be just round the corner. As long as the Tories reign in Westminster — and treat local government with contempt — the Liberal Democrats will prosper locally.

The sensible strategy for any voter eager to oust the Tories would be to await John Smith's reforms of the Labour party and then demand that the Liberal Democrats "cease trading" nationally and merge into a new Labour party. Liberal Democrats are strong locally, and in an excellent position to bargain for seats and policies, as the Liberals did with the Social Democrats in the mid 1980s. There is no daylight visible between most Labour MPs and most Liberal Democrats, certainly none that the electorate cares to notice. Hence the 62 per cent support for a Lib-Lab alliance in yesterday's ICM/Guardian poll.

Mr Ashdown will have none of this. Frantic not to alienate any dissident Tories, he lamely protests that Labour is corporatist whereas he is "radical, tough, individualistic". But his party has opposed the Tories' anti-corporatist legislation for ten years. Mr Ashdown is no Ross Perot, no Free Democrat, no sub-nationalist, no Poujardist, no anti-bureaucratic radical. His policies on the public sector and on Europe are conventional and much the same as Labour.

Put Mr Ashdown in a Labour cabinet and he would sink gently to the bottom, leaving only silver bubbles on the surface. That he refuses to countenance any electoral pacts with Labour is a measure of his unreadiness for the compromises and graft required of those who wish to exercise power. He is patently happy where he is. Lord Owen was likewise reluctant to give up the status as head of the rump SDP when political logic turned against him. So Mr Ashdown prefers the exposure and the perks of Westminster leadership to the grind of alliance or the bloodshed of merger.

The Liberal Democrats need be no threat to the Tories. They boast that they are, as they have done in the middle of every Tory government since the 1960s. But mid-term polls are a crude form of proportional representation by proxy. They reflect the second preferences of government supporters. Disgruntled Tories dump their mid-term second preferences on the Liberal Democrats. All experience shows that these preferences are soft and forgiving. They are a plea not for a change of government but for a change of policy, perhaps, as in 1990, for a change of leader. When Labour is in power the Liberals do badly in mid-term: Labour second preferences appear to go straight to the Tories. Labour governments are bad for Liberals and Mr Ashdown knows it.

So the Labour party is the real victim of Liberal Democrat success. Mr Ashdown is at present telling the electorate that he prefers to keep the Tories in power, rather than to risk his own party and position in any closer link to Labour. He is for the status quo. If the electorate wants a change of government, it must give John Smith a big enough vote to obliterate Tory and Liberal Democrat candidates alike. The Conservatives can be ousted only on this basis — if Mr Ashdown's Liberal Democrat vote collapses into the arms of Labour.

Such is the bankruptcy of the dustbin strategy. We know that last year, in his Chard speech, Mr Ashdown offered an olive branch to Labour and it was brushed aside. Mr Smith is no more a mould-breaker than Mr Ashdown. Two fools do not make one wise man. But at least Mr Smith can see a plausible path to Downing Street over the horizon.

Could anyone be less radical, less controversial, more reactionary than Mr Ashdown? For him to parade as something mould-breaking is ludicrous. He is as old-fashioned as his speech-writer's lexicon. He and his party are the greatest single obstacle to a change of government in Britain — and thus to any shift in the country's political character.

Or have I fallen into his trap? Have I taken him too seriously?

Restoring a sense of disgrace

Immanuel Jakobovits on the benefits of shame

When I lived in America, I once heard of a school-teacher warning an unruly child "I will tell your father", only to be answered: "My mother doesn't even know who my father is, how can you?" Today, this is not a joke nor an exception.

The "nuclear" family as the basic unit of the social fabric is now under siege. This latest moral threat to contemporary society exceeds, I believe, all previous challenges. The new fad assaults the sanctity of the marriage bond, and indeed questions the need for enduring and exclusive unions between men and women. These insidious trends may well lead to the collapse of our civilised order altogether, as happened to the Roman Empire under the weight of its moral degeneracy.

That our age has witnessed a dramatic decline of moral standards, few will dispute. Whatever statistical indicators we apply — rising rates of crime, illegitimate births, divorce, cohabitation without marriage, child abuse, dishonesty in business and professional dealings — the conclusions are the same: decency and integrity are in retreat.

It is argued that moral lapses have always been rampant, though they were not so widely publicised. Even in the vaunted age of "Victorian values", scandals in high places abounded. But the conventions of the time — perhaps its prudery — militated against their being broadcast. And there were no investigative journalists snooping with electronic devices to expose private immorality. Publicly, peeping-toms were still held in contempt.

All that is no doubt true. But there is a most important distinction between moral lapses then and now.

Pain protects health. Without it, we would not repair to a doctor or a dentist. Our bodies might waste away, and we would not notice. Shame does the same for moral health. Without shame, we would disport ourselves like the brutes. Only when Adam and Eve, in the Biblical story, felt a sense of shame did they clothe themselves. So began the history of human civilisation. Today, shame is being systematically displaced by brazen vulgarity, often bordering on lewd exhibitionism.

What, then, is preferable: an attitude of openness, avoiding pretence and concealment; or a respect for keeping some matters discreetly private, and for preserving at least a semblance of commonly-accepted proprieties? More specifically, what better enhances the moral sensitivities of society, presenting human failings without any gloss or shyness, or allowing a sense of guilt and shame to be nurtured by public censure and denial, keeping some skeletons securely locked from public view?

When the prophet Jeremiah castigated the turpitude of his contemporaries, he reserved his fiercest denunciation for those "who were not even ashamed". With the loss of shame, the last ramparts of decency are breached; depravity becomes acceptable and the contagion spreads.

True enough, marital infidelity has always existed. But it was not paraded in public. Divorce, adultery and promiscuity were still regarded as a considerable disgrace. Consequently, they occurred on a far smaller scale than we witness today, when more than a third of marriages break up in divorce. The cost to society is incalculable: above all in terms of the millions of children now being raised in a moral wasteland, without the shelter of a loving home. Is it any wonder that from their number countless embittered, selfish, lonely and sometimes violent citizens are recruited to swell the ranks of the anti-social?

Because there is no shame, unhappy couples no longer work hard at mending their marriages. Nor do their parents, who simply and readily take their failed children back. With such easy and unembarrassed exits, it is hardly surprising that so many enter marriage irresponsibly, even frivolously.

In the past, shame made people try harder. Mostly they succeeded, and most marriages endured.

The removal of shame has changed our moral vocabulary, encouraging the unacceptable to become accepted. Homosexuals are now "gays", illicit unions are termed "stable partnerships", and extra-marital liaisons, with their offspring, have become "single-parent families" (there are, of course, many perfectly legitimate ones, too). These euphemisms are used, or intended, to overcome social disapproval.

Can a sense of shame be restored? Of course it can. If skilful propaganda, persistent lobbying and determined attempts to pervert our value system can enable a minority to prevail over the majority in suppressing feelings which are natural (as the sense of shame is), how much more can a majority assert itself over the artificial cultivation of attitudes which are unnatural and infinitely damaging to society.

Man was created with free choice, as "little lower than the angels", with the capacity to rise above innate natural cravings and to sublimate them. Any surrender to them is a testimony of defeat and despair, while any triumph over them manifests what makes man unique as master over his fate.

The author was Chief Rabbi, 1967-91.

No conferring

AT LAST some good news for John Major. Sir Richard Body, a man whose impeccable agricultural credentials make him a bit of a expert on apples and picnics, is boycotting the Conservative party conference. The event, he says, is "too much tilted towards the media. It is not a genuine conference. It is stage-managed — everyone has to say the same thing."

The prime minister — who no doubt feels his trip to Japan was also rather too much tilted towards the media — will not miss him. For Body, the MP for Holland with Boston, has been one of Major's most vehement critics, calling on him to step down "sooner rather than later".

Body prefers the way Labour and the Lib Dems run things. "At the Conservative conference, you cannot make criticisms in good faith. It has evolved differently from the other conferences, where ideas are still discussed."

He is not, he adds, the only Tory MP who will be staying away from Blackpool. "A lot feel the way I do." Instead, he is calling for the establishment of a rival conference, which could be organised by the Conservative Political Centre, a group which sets up meetings where party members debate policy. "The CPC should set up a parallel conference which would begin a debate in the party, which after 14 years in power is in danger of running out of ideas."

Meanwhile, Body is endeavouring to keep a low profile, out of consideration for his constituency association which, he says, is under continual attack. "I am used to the rough and tumble of politics but they are not. I don't mind the prime minister calling us bastards and all that . . . but you would think after a fortnight's holiday he would be more relaxed."

Book early

THIS morning, 36 hours after Salman Rushdie scooped the Booker of Bookers award, the four judges for this year's prize gather in the Savile Club in London to decide the shortlist of six books, with the award to be made next month.

Yesterday, bookmakers were hedging their bets until the official announcement, but William Hill, in preparation, had already divided the field into "probables", "possibles" and "outsiders". Top of the list are William Boyd's *The Blue Afternoon*, Roddy Doyle's *Paddy Clarke Ha Ha Ha*, David Malouf's *Remembering Babylon*, Carol Shields' *The Stone Diaries* and the hot favourite, Vikram Seth's *A Suitable Boy*. Possibles include Anthony Burgess's *Dead Man in Deptford* and Iris Murdoch's *The Green Knight*.

But there is discouraging news for former winners Bernice Rubens and Anita Brookner — *Autobiopsy* and *A Family Romance* are only outsiders.

● *Nothing like editorial consistency, is there? From the* Daily Mail *last Friday: "So far this much heralded chess championship has been a huge yawn in which the rooks look like turning into massively expensive turkeys." One day later, however, the same paper was inviting readers to subscribe for a* Daily Mail *chess set: "Interest in chess is growing all the time, especially as a result of Britain's meteoric rise to the top ranks of world chess."*

DIARY

Babes up in arms

BABIES on benefit, as abuse of the social security system by young mothers has become known, looks certain to be one of the hot issues of the Tory conference. But Michael Portillo and John Redwood, whose views on the subject are well known, may not get it all their own way.

Sue Slipman, director of the National Council for Single Parent Families, is hoping that a fringe meeting the council is organising may enlighten them. "They should come and listen to the facts," she says. Yesterday she was still recovering from an uncompromising BBC1 *Panorama* programme on the subject — "How many expletives would you like?", she asks.

But despite her zeal for the challenge that lies ahead, Slipman may be relieved to learn that she will not have to confront the star of Monday's programme, Margaret Mervis, the straight-talking chairman of the social services committee in true-blue Wandsworth, who confronted her borough's young mothers head on. Family commitments will keep Mervis away from this year's conference. Yesterday she too was getting over the programme — celebrating her 15th wedding anniversary.

Tasting success

THE END of an era is in sight at Berry Bros & Rudd, the London wine merchants who have quenched the thirst of the nation's connoisseurs for almost 300 years. Breaking with centuries of tradition, bottles of wine are to be put on display for the very first time — and on shelves, no less.

Not that such modern mores will permeate the panelled, 18th-century premises of No 3, St James's, where customers will continue to select their requirements from a list and a nice gentleman will retrieve them from the cellars below. No, the shelves and bottles will be in Berry Bros' new duty-free shop, to open at Heathrow's terminal three in January, behind a replica of the St James's shopfront. "People have much less time at Heathrow," says Simon Berry, marketing director and seventh generation Berry. "They want to take it away with them immediately." But bargain-hunting account holders should beware — the duty-free limit is just two litres. Better make it *grand cru*.



● *A good omen for the European team as they prepare for the Ryder Cup this weekend. Yesterday's traditional pre-Cup tournament between American and European golf journalists was won by the Europeans in a closely fought finish. Since 1989 the result of the journalists' match has mirrored the outcome of the competition itself. Everything hung on John Hopkins, the* Times *correspondent, sinking the final putt at the Moor Hall course, five miles from The Belfry. But no Bernhard Langer problems for him. "I was left with a five-foot putt to make sure. Amazingly, I holed it."*

RUSSIA MUST CHOOSE

How well has President Yeltsin judged his moment?

The "battle of laws", which has bedevilled Russia's liberation from communism since the first battles between Mikhail Gorbachev and Boris Yeltsin, reached a logical end last night. President Yeltsin has dissolved the Russian Parliament and the Parliament has removed President Yeltsin.

The natural first reaction of democrats around the world will be to cheer Mr Yeltsin for finally making a clean break. Mr Yeltsin is a committed anti-communist and economic reformer. He is also a democrat. He was fairly elected in the first and only free election in the history of Russia. His position was confirmed this year in a nationwide referendum, which also rejected the appeals of parliamentary reactionaries to abandon economic reform.

By contrast, the Parliament abolished by Mr Yeltsin yesterday was a relic of the communist era. Its membership was not democratically elected. Its policies were reactionary. Its economic ignorance and unwieldy procedures had helped to destroy Russian industry and impoverish the people by thwarting all efforts at economic reform. For more than a year, the president had been urged by radical reformers to do away with this rabble of ex-communist time-servers.

By the time Mr Yeltsin acted last night, economic reform and even the everyday business of government had almost ceased. In the legislative stalemate that had paralysed the Parliament and president, nothing could be achieved by either side — leaving a vacuum of power to be filled by the mafia, corrupt local officials and armed warlords on the peripheries of the old Russian empire. Something had to give, and surely it was better that the initiative should be taken by Mr Yeltsin, the democrat and reformer.

That, broadly, is how Russia's double coup looked last night to most Western governments and observers, whose lack of preparation for this sudden turn of events was exceeded only by the astonishment of politicians in Moscow itself. The West will be inclined to answer Mr Yeltsin's call for support. "The measures to which I had to resort were the only way to defend democracy and freedom in Russia," the president declared in his televised appeal to the nation.

Who can disagree? Probably not a Western leader; but possibly the Russian people and their armed forces. The question now is whether anyone will challenge Mr Yeltsin and, if so, how. Much as the West would like to believe that Russians will now rally enthusiastically round their democratically elected president, this is by no means certain. The parliamentary interest commands considerable support among Russia's ruling elite, while Vice-President Rutskoi is a popular air force general with strong military connections. He too can claim to be a democrat and anti-communist, having played a role almost as brave as Mr Yeltsin's in thwarting the 1991 coup. As for the Russian people, the chances are that they will rally around whomever they perceive to be the strongest leader.

Today the Russian people fear anarchy above all other dangers. Many may want order more than democracy. They may be more concerned about bread, fuel and shelter than about economic reform. And looking around at the bloody, diseased and hungry periphery of the former Soviet Union, who can blame them? The nightmare that this fearsomely armed nation will be ruled by the man who commands the largest number of weapons is one that should terrify Western leaders as much as it haunts the Russian *muzhik*.

The West must clearly support Mr Yeltsin as Russia's only democratically elected leader. But it would be too complacent to assume that the Russian people will necessarily back this choice. If it turns out that Mr Yeltsin has misjudged his moment, and power starts to slip from his grasp, the Russian people may follow their history and pay less heed to the logic of democracy than of power.

GATT ON THE BRINK

Germany must tell France some home truths

After hearing their politicians cry wolf for three years about an international trade war, businessmen and investors on both sides of the Atlantic are understandably relaxed about the approach of the latest "final deadline" of December 15 for an agreement in the Uruguay Round of trade talks. Since 1985, when these negotiations started, the Gatt — General Agreement on Tariffs and Trade — has fully lived up to its nickname of General Agreement to Talk and Talk.

Apart from France, every important trading nation in Europe, America, Asia and the Third World is now ready to do a deal which would, for the first time, liberate international trade in services, textiles, food and investments, as well as in industrial goods. The Gatt deal would create tens of millions of jobs and enrich the world by hundreds of billions of dollars. And it would offer Third World and ex-communist countries their best chance to raise living standards towards western levels and thereby consolidate fragile democratic reforms. The French government has now, however, set itself up as a lone Don Quixote, prepared to take on the whole world if necessary to defend the medieval mercantilist values of its unruly farm unions.

Could all these hopes be dashed by the whims of a handful of French politicians? After the many false alarms over Gatt, the natural answer might be no. Another deadline could always be set; another agreement to talk and talk could surely be cobbled together.

Yet in Aesop's fable the wolf finally did eat the little boy. The chances are that the US Congress will not extend President Clinton's negotiating mandate beyond the present deadline of December 15. Mr Clinton's political capital is in short supply and a long struggle lies ahead to win support for his health reforms.

The British government, to its credit, appreciates the urgency of breaking the deadlock over Gatt. In Monday's all-night negotiations in Brussels, Douglas Hurd called the French bluff about "vetoing" the Blair House deal by threatening to veto the European Community's other operations. This is the kind of tough talking the French seem to understand. But the French will pay scant attention to Britain alone. Only Germany has the diplomatic and economic influence to force France to change its position. Germany, like Britain, must therefore make its position clear. The Blair House agreement cannot and should not be modified. If anything, it is already too generous to French farmers.

American farm interests have criticised their government for giving too much away. For Mr Clinton to offer any further concessions in agriculture would be economically wrong and politically perilous. The French hope that America might agree to drop agriculture completely from the Gatt negotiations is simply absurd.

The message that Sir Leon Brittan takes to Washington next weekend should be clear. The French government has foolishly backed itself into a political corner by supporting its farmers' demands to renegotiate Blair House. If some purely semantic formula can be found to help Edouard Balladur in this political fix, America should try to offer it. But America should make no further concessions on agriculture. Mr Clinton should then confront the German government with a straight choice. Are good relations with America and the chance of a much richer world more or less valuable than good relations with France?

VOICES OF NORMANDY

Oral history illuminates our knowledge of D-Day

If the battle of Dunkirk is a potent symbol of British stoicism in defeat, then D-Day is an equally powerful symbol of the military glory that awaits the stoic nation. Few events have assumed such significance in the national consciousness as the Normandy landings of June 6, 1944. Today, *The Times* begins its serialisation of Russell Miller's oral history of D-Day, *Nothing Less than Victory*, the first of many tributes to mark the battle's 50th anniversary.

D-Day was a logistic gamble which committed 176,000 men, 3,000 guns, 1,500 tanks and 11,000 ships to direct conflict with the German occupying force. Churchill is even alleged to have lost his nerve early in 1944 and ordered Field Marshal Alanbrooke, chief of the Imperial General Staff, to remap the invasion route through Portugal and across the Pyrenees. But courage prevailed and the gamble paid off: Cherbourg fell on June 27 and the Allies were in Paris by August.

Such lustrous moments in history naturally arouse sensitivities. Five years ago, the opening of the official D-Day musuem in Caen provoked disagreement between American and British veterans. American plans for an anniversary television spectacular next June — with Hollywood relar enactment of the landings — have already angered the EC nations involved. Germany, meanwhile, is lobbying for inclusion in an event whose principal purpose will be to mark one of its greatest defeats.

Friction should not be allowed to mar this great anniversary. Fresh historic investigation into D-Day must also play a part. Though there are many distinguished accounts of the landings, Russell Miller's book is significant because it assembles a wealth of information from diaries, letters and interviews.

Although oral history is one of the great achievements of modern historiography, it has yet to be granted the respect it deserves. Electronic media have revolutionised historians' ability to record the words of those who might otherwise, in the late E.P. Thompson's phrase, fall prey to the "condescensions of posterity".

For the historian of the second world war oral history is the best way to reclaim the emotions and fears of those who fought the century's most important battles. Miller's anthology records the hardships of D-Day that lay beyond the grand strategy: what it was like to be hit in the foot by your own bullet, a doomed man's last haircut, the sheer *ennui* of battle, the terror of the German trooper who knew that defeat was only a matter of time. It is in recorded details such as these that courage finds its truest memorial.

LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 071-782 5000

Support for Major from the regions

From Dame Wendy Mitchell and others

Sir, Between us we have been present at recent Conservative party meetings held by the prime minister around the country. As officers and area chairmen of the National Union, we represent hundreds of thousands of party workers in every part of Britain. With respect, we are therefore better qualified than reporters based in Westminster to judge the mood of the Conservative party in the country.

What we see daily — and what we saw very clearly at the prime minister's meetings with those who work for the party day in, day out — bears no relation whatsoever to the impression the media seeks to create of the feeling in the party.

There is of course an awareness that many people have suffered during the world recession and that the government is paying a political price for that. We can assure you that there is also a belief that we are now out of recession and back into growth.

People like us who have worked for the Conservative party for many years are fed up with seeing a tiny minority of Conservative MPs claiming to speak for the party when they in fact speak only for themselves. We believe this malcontent minority do not represent the parliamentary party, nor do we believe that they represent the party in the country.

The prime minister has succeeded in leading the party through a long and difficult recession and in winning an election that many people thought we would lose. Now that we are poised once again to be the fastest-growing economy in the European Community, he deserves our support and loyalty more than ever. We can assure you that he has it.

Yours faithfully,
WENDY MITCHELL (President),
BASIL FELDMAN (Chairman),
ROBERT BALCHIN (Area Chairman, South East),
BEATA BROOKES (AC, Wales),
HAZEL BYFORD (Vice-President),
PAT COLLINS (AC, Northern),
PETER HODGSON (AC, Western),
ROBIN HODGSON (AC, West Midlands),
MICHAEL HOLT (AC, Eastern),
ELISABETH JONES (AC, Wessex),
DAVID KELLY (Vice-President),
DOREEN MILLER (AC, Greater London),
GRAHAM PARK (AC, North West),
CHRIS POOLE (Secretary),
ADRIAN SHINWELL (President, Scottish Conservative Association),
WILLIAM STUTTAFORD (Vice-President),
JOHN TAYLOR (AC, East Midlands),
DAVID TIPTAFT (AC, Yorkshire),
National Union of Conservative and Unionist Associations,
32 Smith Square, SW1.
September 21.

Childbirth litigation

From Mr Arnold Simanowitz

Sir, The suggestion that fear of litigation among consultant obstetricians is the chief reason for the increase in caesarean sections is a myth that persists despite the evidence (National Childbirth Trust report, details, later editions, September 9).

I have no doubt that many gave that as the reason, but when one looks at the variation in regions and countries, the argument does not stand up. For example, the highest rate of caesarean sections is in Scotland, where the amount of litigation is considerably less than in England. The difference between 21.5 per cent in Hammersmith and 7.8 per cent in Chelmsford could surely not be put down to a breed of frightened obstetricians in the former.

To the extent that awareness of the possibility of causing damage which may result in substantial compensation makes doctors engage in good practice is a good rather than a bad thing. If doctors mistakenly believe that by undertaking a caesarean section which is not clinically indicated they are protecting themselves against litigation, their education is at fault. Lawyers, after all, can succeed in a case only if the doctor has been negligent.

Yours faithfully,
ARNOLD SIMANOWITZ
(Executive Director),
Action for Victims of Medical Accidents,
Bank Chambers,
1 London Road,
Forest Hill, SE23.

Incomes policy and control of pay in the public sector

From Mr John I. Edmonds

Sir, The government introduced its current control on public-sector pay for one year only. Now the Chancellor proposes more severe public-sector pay controls for the year to come.

This is an incomes policy, but of a most unfair kind. It is accompanied by high unemployment but no other economic planning. Its background is great variation in pay after a decade of market economics, where even a period of low inflation has done nothing to deter the conspicuous presence at the trough of the people running our privatised utilities.

Now that incomes policies are back we are desperately in need of a good one. It is no good saying they don't work, for look at the alternative.

An incomes policy should embrace everyone and be based on widespread understanding and acceptance. While reflecting the present low-growth conditions, it should be geared to prospects of a planned improvement in the economy. It is only in this way that we can hope for some economic stability and harmony from which we may all benefit.

Yours faithfully,
JOHN I. EDMONDS,
14 Old Bath Road,
Cheltenham, Gloucestershire.
September 14.

From the Director of the National Council for Voluntary Organisations

Sir, Michael Portillo accepts in his speech to church leaders (article, "The immorality of misguided charity", September 17) that the public want government to spend more on social provision, but he then argues against high generosity with other people's money.

Taxpayers are the public and we elect governments to spend money collectively on our behalf.

The voluntary and charitable sector knows how much can be achieved by good public spending and also knows the increasing penalties we all pay for the encouragement we are given to spend on imported consumer unnecessaries rather than housing, health, transport, education, care, the environment, etc.

The public are generous to charities because they know there is no moral case for reducing spending. The government should not only be encouraging this giving but, just as importantly, also be setting a good example by raising more taxes for the benefit of society.

Yours sincerely,
JUDY WELEMINSKY,
Director,
National Council for Voluntary Organisations,
Regent's Wharf,
8 All Saints Street, N1.
September 20.

From Mr John Grieve Smith

Sir, Mr Clarke's ill-conceived public-sector pay policy is in danger of throwing away a good opportunity to tackle the endemic problem of wage inflation on a more permanent basis. The need is to find ways of preventing wages and salaries rising faster than productivity across the economy as a whole, not just in the public sector.

As Anatole Kaletsky points out ("Pay will find its own level", September 15), linking pay in particular sectors (be it the health service or the motor industry) to the increase in productivity in that sector is no solution in a market economy. Initially it creates growing disparities between sectors, particularly public services and manufacturing. Then it leads to large increases for those that have been held back in order to catch up again.

The government should rather be taking the opportunity provided by low price increases to open discussions with the CBI and TUC on lasting ways of avoiding renewed pay inflation in both private and public sectors when the economy starts to recover.

Yours faithfully,
JOHN GRIEVE SMITH
(Senior Bursar),
Robinson College, Cambridge.
September 15.

From Mr Peter Wood

Sir, If the public-sector unions and the TUC had the slightest tincture of ordinary wit and imagination, they would be reacting in positive and reassuring terms to the Chancellor's so-called pay freeze, instead of resorting to the boorish language of conflict. Do they not understand the whole operation is an absurd political game?

The first step is to find out from the Treasury what precisely would constitute "productivity improvements". Since it is highly unlikely that the Treasury knows, the various sectors could spend many joyous hours devising "efficiencies" and do better in their pay settlements than they might otherwise have done.

Yours faithfully,
PETER WOOD,
Newbold Farm,
Duntisbourne Abbots,
Cirencester, Gloucestershire.
September 14.

From Dr Bob Bury

Sir, I for one am delighted to hear that public-sector workers will receive pay rises only if they can be justified by increased productivity. I have the great good fortune to work in a National Health Service trust hospital. As Mrs Bottomley has told us many times, trusts have been an enormous success, treating more patients than ever before. I therefore look forward to a bumper pay rise next April.

Yours, more in hope than expectation,
BOB BURY,
3 Elmete Avenue, Oakwood,
Leeds, West Yorkshire.
September 14.

From Mr William Brook

Sir, Many ideas are best learnt by good example. Perhaps the government could more easily sell the idea of wage restraint (reports, September 14, 15) by giving a lead from the top. After ministers, MPs and senior civil servants, some of the over-rewarded captains of commerce and sport could follow the example. The general *esprit de corps* created might encourage others.

I suspect, however, that if we are to await such leadership, the firemen and others need not worry for quite a while.

Yours faithfully,
WILLIAM BROOK,
3 The Triangle, Fulwood,
Preston, Lancashire.
September 15.

Price of 'The Times'

From the Reverend M. J. Pearson

Sir, I have become a regular reader since the price of *The Times* dropped to 30p. Previously I had bought it only twice a month.

Yours faithfully,
MICHAEL PEARSON,
The Manse,
42 Bedford Road,
Sandy, Bedfordshire.
September 15.

From Mrs Judith Argent

Sir, As my husband is a civil servant and I am a teacher we are hoping *The Times* will be able to maintain its price of 30p.

Yours faithfully,
JUDITH ARGENT,
The Old Stables,
Lower Coldrenick,
Helland, Bodmin, Cornwall.
September 14.

From Mr B. L. Spink

Sir, The 30p cover price appears to have achieved the desired results; we are now a twice *Times* family.

Yours faithfully,
B. L. SPINK,
30 Liverpool Road,
Birkdale, Southport, Merseyside.
September 16.

Olympics decision

From Mrs Margaret Rigal

Sir, You report (September 21) that members of the International Olympic Committee are, once again, claiming that they are considering only the Games. It seems to us that they have abrogated their responsibilities as members of the human race to be concerned about human rights and the effects of the Games on citizens of the host country.

In 1978 and 1979 we campaigned for the Moscow Games to be moved from the Soviet Union. We were met by the same negative response and in 1980 the Moscow Olympics took place. Hundreds of so-called dissidents, anyone not totally subservient to the Communist party, were sent into internal exile by the KGB and the flow of emigrants fell to almost zero.

We had hoped that lessons might have been learned. No one, we believe, be he or she athlete, artist or politician, should eschew responsibility for the results of their own actions and decisions. Human rights should be considered by us all, whether they be those of our own countrymen or of Chinese dissidents.

Yours faithfully,
MARGARET RIGAL (Co-Chairman),
Women's Campaign for Soviet Jewry,
Pannell House,
779-781 Finchley Road, NW11.

VAT on books

From Professor George Allen

Sir, Little has been heard lately of the proposal to tax books and newspapers and everything else that we read, by imposing VAT in November. I hope this does not mean that those who, like me, fear and hate the whole notion have given it up for lost.

I remember, in the spring of 1940, when we were fighting for our lives and what was then called purchase tax was first introduced, being profoundly impressed by the exemption of books and print generally. Freedom here, total freedom, was one of the causes for which we were fighting; and some of us felt proud.

It has never been easy, particularly though not only in education, to encourage good reading as a control element in good learning: and now it is harder than ever. Schools are chronically short of books; so are libraries; we are told that the individual has his part to play. But our civilisation as a whole will suffer if we make it even harder for the individual to read seriously.

Yours sincerely,
GEORGE ALLEN,
4 East Street,
Lewes, East Sussex.

Hurdles overcome

From Mr Jeremy Thorpe

Sir, Your admirable obituary of Sheelagh Murnaghan (September 18) reminds me of one of the first remarks she made to me on meeting her: "In Northern Ireland politics," she confided in her broad brogue, "I don't know which is the greatest obstacle: to be a woman, a Catholic, or a Liberal. I am all three."

For me, this typified the courage and humour that she brought to public life.

Yours faithfully,
JEREMY THORPE,
2 Orme Square, W2.

Soccer first

From Mr Alan M. Ferguson

Sir, Marcus Binney is correct in his assertion, in his article on sports stadiums ("Temples of the sports gods", Arts, September 14), that the first ever soccer international was played at a cricket ground. But it was not at the Oval.

It was at the West of Scotland Cricket and Football Club, Partick, Glasgow, on November 30, 1872, that England and Scotland drew nil-nil.

Yours sincerely,
ALAN M. FERGUSON,
18a Cleveden Gardens,
Kelvinside, Glasgow 12.

Tyne Tees identity

From the Managing Director of Tyne Tees Television

Sir, In her letter of September 16, Ann Clwyd, MP, is wrong to suggest Tyne Tees Television has been stripped of any meaningful identity since its merger with Yorkshire Television. I can assure her that I run the company along with my fellow Tyne Tees executives.

We welcome the support we receive from Yorkshire-Tyne Tees Holdings, as do my colleagues in Yorkshire Television. Our News Centre established this year on Teesside has meant a great expansion in both the quantity and quality of coverage of events for local viewers. I am also confident that we shall continue to sustain our characteristic programme style and reputation for many years to come.

Yours sincerely,
JOHN CALVERT,
Managing Director,
Tyne Tees Television Ltd,
The Television Centre,
City Road, Newcastle upon Tyne.
September 16.

Consultant delays

From Mr D. L. Crosby

Sir, Professor Fielder (letter, September 17) is right to point out that there are wide discrepancies between the waiting times patients experience before reaching hospital consultants of different specialties; but although this does suggest an unfair bias in the distribution of resources, it is more complicated than that.

Some specialties deal with more life-threatening disease than others, and it is preferable therefore that one should not wait so long to see, for example, a cardiologist, a breast surgeon or a cancer specialist than to see a dermatologist or an infertility expert. Obviously there are exceptions, but specialist referral for any particular patient deemed to be clinically urgent by a general practitioner can usually be expedited by a telephone call or personal letter.

Professor Fielder also mentions that the variation in waiting times within his own specialty of ophthalmology is between 14 and 61 weeks — more than a fourfold difference. This should be explained. Presumably all ophthalmologists in his region are capable of dealing with routine eye surgery. Such differences are common in many specialties, and must surely be of some public interest.

The suggested reasons are diverse and include the personal reputation or popularity of some consultants, specific expertise, sloth by some, and workaholism by others.

Whatever the reasons, "league tables" must be of some guidance to prospective patients who are anxious to be seen as soon as possible. Personally, I believe that the public should be provided with as much relevant and accurate information as possible about the workings of the NHS, particularly since they are paying for it.

Yours sincerely,
DAVID CROSBY
(Consultant surgeon),
University Hospital of Wales,
Heath Park, Cardiff.
September 20.

From Mr Roger Bentley

Sir, I note with interest the publication of consultants' waiting lists by the West Midlands Health Authority (report, September 10). As a child in north-western England I was told by my mother that the best market stalls could be identified by the length of their queues.

Yours faithfully,
ROGER BENTLEY,
37 Orchard Way,
Stratford-upon-Avon, Warwickshire.

Fruitless endeavour

From the Bursar of William Hulme's Grammar School

Sir, The Royal Mail must have missed an opportunity with its new stamps showing various British fruits. With a little ingenuity the gum could have been made to taste of the appropriate fruit and a whiff of its perfume would have added to the total sensual experience. It could have boosted sales.

Yours faithfully,
M. H. PETERS, Bursar,
William Hulme's Grammar School,
Spring Bridge Road, Manchester 16.
September 14.

Business letters, page 29

Letters should carry a daytime telephone number. They may be faxed to 071-782 5046.

هكذا من الأصل

COURT CIRCULAR

BUCKINGHAM PALACE
September 21: The Prince Edward, Trustee, The Duke of Edinburgh's Award, today gave a Luncheon at Buckingham Palace.

KENSINGTON PALACE
September 21: The Princess of Wales, Patron, Centrepoint Soho, this morning opened the Mother and Baby Project at Breakspears Road, London SE4.

Captain Edward Musto RM was in attendance.

September 21: The Princess Margaret, Countess of Snowdon, this afternoon opened Minnie Kidd House, West Lambeth Community Care (NHS) Trust's Nursing Home for the Elderly in Clapham.

The Lady Juliet Townsend was in attendance.

YORK HOUSE
ST JAMES'S PALACE
September 21: The Duke of Kent, President of the Council, King Edward VII's Hospital for Officers, this evening attended a charity reception at Kensington Palace, London W8.

Captain Alex Tetley, Scots Guards was in attendance.

The Duchess of Kent today opened the new Headquarters of the Isle of Man Newspapers, Peel Road, Douglas, and later visited St Bridget's Hospice, Kensington Road, Douglas, Isle of Man, and was met on arrival by the Lieutenant Governor for the Isle of Man (His Excellency Air Marshal Sir Laurence Jones).

Her Royal Highness this evening attended a Banquet and Flower Festival at Castledown Golf Links Hotel, Fort Island, Isle of Man.

Mrs Julian Tomkins was in attendance.

THATCHED HOUSE LODGE
RICHMOND PARK
September 21: Princess Alexandra and the Hon Sir Angus Ogilvy left Heathrow Airport, London, for France this afternoon to attend a performance of "Die Fledermaus Cabaret" by Pavillon Opera, in aid of the European Organization for Research and Treatment of Cancer, at the British Embassy in Paris.

The Lady Nicholas Gordon Lennox is in attendance.

Today's royal engagements

The Princess of Wales will visit the United in Drug Prevention fair at St James's Park, Newcastle upon Tyne, at 11.45; and will visit St Benedict's Hospice, Havelock Hospital, Sunderland, at 1.55.

The Duke of Kent, as Vice-Chairman of the British Overseas Trade Board, will visit Tidco Croft, Lower Charlton Trading Estate, Shepton Mallet, at 11.15; will visit Mulberry Company (Design), The Rookery, Chilcompton, at 12.15; and will visit Cuprinol at Adderwell, Frome, at 2.20.

The Duchess of Kent will visit the Douglas Steam Railway Station, Douglas, Isle of Man, at 10.25; the Edwardian Railway Station at Port Erin at 11.45; and will attend a reception at Billown Mansion House at 12.10, in aid of the Manx Community Housing Trust.

Lecture

Wellington Society
Dr Arthur Levin, Chairman of the Wellington Society, presided at a joint lecture delivered yesterday at the Wellington Hospital by Dr Martin Rossor and Mrs Jane Jason. Dame Josephine Barnes also spoke.

Appointment

Malcolm Lee to be assigned to the Midland and Oxford Circuit as a Circuit Mercantile Judge.

Dinners

Army Board
General Sir Peter Inge, Chief of the General Staff, was host last night at a dinner given by the Army Board at HM Tower of London in honour of Lieutenant-General Helge Hansen, Inspekteur des Heeres, Germany. Among those present were:
The German Ambassador and Freifrau Lonny von Blomberg, Hartmann, Lord and Lady Armstrong of Ilminster, Sir Oliver and Lady Wright, Sir Michael and Lady Quinlan, Sir Robin and Lady Butler, Field Marshal Sir Nigel and Lady Bagnall, Lady Inge, Frau Hansen, General Sir Michael and Lady Wilkes, General Sir John and Lady Wilsey, General Sir Martin and Lady Farndale, General Sir Brian and Lady Kenny, Lieutenant-General Sir Jeremy and Lady Blacker, Lieutenant-General Sir Peter and Lady Duffell and Lieutenant-General Sir Richard and Lady Swinburn.

ICSA
Mr Ken Livingstone, MP, was the guest speaker at the annual dinner of the London branch of the Institute of Chartered Secretaries and Administrators held last night at the Institute of Directors, Pall Mall. Miss Joan Young, chairman, presided.

Service dinner

HMS Victory
The Archbishop of Canterbury and Mrs Carey were among the guests at a dinner held last night on board *HMS Victory*. Admiral Sir John Kerr, Commander-in-Chief Naval Home Command, and Lady Kerr were the hosts.

ADRIAN BROOKS



Sam Wanamaker shows the actress Rosemary Harris how work is progressing on the rebuilding of Shakespeare's Globe Theatre, at Bankside, south London. Two new sections of the theatre were unveiled yesterday. Mr Wanamaker, his arm in a sling from an inflamed shoulder, is chief executive of the project. Six of the 20 sections have been built; seven more will be in place by Shakespeare's birth date next year—April 23

Forthcoming marriages

Mr R.W.C. Ayles and Miss F.M. Gilbert
The engagement is announced between Richard, eldest son of Dr and Mrs William Ayles, of Moray Place, Edinburgh, and Frances, daughter of Mr and Mrs David Gilbert, presently of Renetschwiel, Black Forest, Germany.

Mr T.J. Beardson and Miss J.L. Chen
The engagement is announced between Timothy, only son of the late Mr Reginald Beardson and of Mrs Hilda Beardson, of Knightsbridge, London, and Ling, younger daughter of the late Mr James Wen Po Chen and of Mrs John Hart, of Beijing, China.

Mr E.G. Boultwood and Miss S.A.J. Piggott
The engagement is announced between Edward, son of Mr and Mrs Patrick Boultwood, of London, and Sarah, elder daughter of Mr F.J.R. Piggott, of London, and Mrs S.C.M. Scott, of Nice, France.

Mr D. Denman and Miss L.J. Peters
The engagement is announced between David, youngest son of Mr and Mrs H.W. Denman, of Weybridge, Surrey, and Laurel, youngest daughter of Mr and Mrs D.G. Peters, of Glenview, Illinois, USA.

Mr I.T. Denton and Miss S.A. Bassil
The marriage arranged between *Sandy Bassil, SRN, SCM*, of Southampton, and Ian Denton, BSc, MICE, of Romsey, Hampshire, and Essex, will take place at St James Methodist Church, Southampton, on Saturday, September 25, 1993.

Lieutenant B.J. Key, RN, and Miss E.J. Morton
The engagement is announced between Benjamin, elder son of the Rev J.C. and Mrs Key, of Laurieton, Australia, and Eleanor, younger daughter of Mr and Mrs M.L. Morton, of Sherborne, Dorset.

Professor R.S. Dale and Mrs J.E. Snow
The engagement is announced between Professor Richard Dale and Mrs Jane Snow, both currently at Ramsdell, Hampshire, soon to be at Owslebury, near Winchester, Hampshire.

Mr B.E. Kiley and Miss F.S.J. Bacon
The engagement is announced between Bruce, son of the late Mark Kiley and of Mrs Helen Kiley, of Hamden, Connecticut, and Fenella, daughter of Mr and Mrs Colin Bacon, of Fritton, Norfolk, and Zimbabwe.

Mr S.G.N. Tuck and Miss R.M. Briffa
The engagement is announced between Stephen, son of Mr and Mrs George Tuck, of Selly Park, Birmingham, and Rebecca, daughter of Dr and Mrs Francis Briffa, of Guildford, Surrey.

Mr J.S. Woolger and Miss A.J. Price
The engagement is announced between Jarvis Stuart, son of Mr and Mrs Stuart Woolger, of Old Heathfield, East Sussex, and Alison Jane, daughter of Dr and Mrs Noel Price, of Cowies Hill, Natal, South Africa.

Mr P.I.R. Zvegintzov and Miss S.J. Stephens
The engagement is announced between Piers, son of Colonel I.D. Zvegintzov, MBE, and Mrs Zvegintzov, of Byton, Presteigne, Powys, and Sarah, daughter of Mr and Mrs E.J. Stephens, of Peterborough, Cambridgeshire.

Marriage

Mr R.A. Chandler and Dr S.M. Burns
The marriage took place on Friday, September 17, 1993, at Bishop Eton Church, Liverpool, between Richard Chandler and Sally Burns.

The bride was given away by her father, Dr James Burns, and attended by three bridesmaids. Mr Nick Chandler was best man.

A reception was held at The Logwood Mill Hotel, Liverpool, and the honeymoon is being spent in the Maldive Islands.

Church news

The Rev Clifford Offer, Team Rector, Hitchin, and Vicar, St Mary's, diocese St Albans: to be Archdeacon of Norwich and Residentiary Canon of Norwich Cathedral, diocese Norwich.

Appointments

The Rev David Acott, Priest-in-charge, Hove Holy Trinity: now Team Vicar, Hove Team Ministry (Chichester).

The Rev Canon Ken Barham, Priest-in-charge, Ashburnham w Penshurst (Chichester): to be *also* Assistant Bishop of Cyangugu, Rwanda.

The Rev Christopher Breeds, Priest-in-charge, Hove St Andrew (Old Church): now Team Vicar, Hove Team Ministry (Chichester).

The Rev Ian Bunting, Southwell Diocesan Director of Ordinands, Curate, Lenton, Nottingham, Holy Trinity and Bishop's Co-ordinator for Urban Mission and Ministry: to be *also* an Honorary Canon of Southwell Minster (Southwell).

The Rev Canon John Caldicott, Vicar, Hove All Saints and Priest-in-charge, Hove St John the Baptist, now Team Rector, Hove Team Ministry (Chichester).

The Rev Dr David Cantrell, Curate, St Margaret's, Horsforth (Ripon): to be Associate Anglican Chaplain (Clifton) at the Nottingham Trent University (Southwell).

The Rev Ian Chandler, Curate, Hove All Saints: now Curate, Hove Team Ministry (Chichester).

The Rev Jan Cotman, Curate, Hove All Saints: now Team Vicar, Hove Team Ministry (Chichester).

The Rev Stephen Gallagher, Curate, St Paul, Hartlepool: to be Rector, Loftus-in-Cleveland and Carlin How w Skinningrove (York).

The Rev William Girard, Rector, Balsham and Priest-in-charge, Horseheath and West Wickham: to be *also* Rural Dean of Linton (Ely).

The Rev Clifton Graham, permission to officiate, diocese Birmingham: to be Assistant Curate, St Matthew, Perry Beeches, same diocese.

The Rev Martin Gray, Vicar, Sheringham: to be Priest-in-charge, St Margaret's, Lowestoft (Norwich).

The Rev Michael Gudgeon, Vicar, Hove St Thomas: now Team Vicar, Hove Team Ministry (Chichester).

The Rev Chris Gwilliam, Religious Programmes Producer at BBC Radio Nottingham (Southwell): to be Religious Producer for BBC Radio 4 based in Manchester.

The Rev Canon John Hardy, until recently Rector, St Mary Magdalene, Keyworth and Priest-in-charge, All Saints, Stanton-on-the-Wolds (Southwell): to be a Canon Emeritus of Southwell Minister upon retirement.

The Rev Jeremy Haselock, Priest-in-charge, Boxgrove: to be Vicar, Boxgrove (Chichester).

The Rev Christopher Hayward, Rector, Linton: to be *also* Rural Dean of Skipton (Bradford).

The Rev Hugh Hellicar, non-stipendiary Curate, Hove All Saints; now non-stipendiary Curate, Hove Team Ministry (Chichester).

The Rev Geoffrey Holmes, Rector, Telscombe w Piddinghoe and Southease: to be Priest-in-charge, Barlavington, Burton w Coates and Sutton w Bognor (Chichester).

The Rev John Lloyd-James, Vicar, Billingshurst: to be Vicar, Brighton, St Mary the Virgin (Chichester).

The Rev John Ottley, Rector, West Retford, and Priest-in-charge, East Retford: to be *also* an Honorary Canon of Southwell Minister (Southwell).

Birthdays today

Dr Dannie Abse, poet, 70; Mr John Caird, theatre director and writer, 45; Sir George Cartland, former vice-chancellor, University of Tasmania, 81; Miss Maria Charles, actress, 64; Dr David Drewry, director, British Antarctic Survey, 47; Mr William Franklyn, actor, 67; Miss Gina Fratini, fashion designer, 62; Mr Colin Graham, opera director, 62; the Earl of Guilford, 60; Sir James Henry, former chairman, Foreign Compensation Commission, 82; Professor Sir Frederick Holliday, former vice-chancellor, Durham University, 58; Mr Graham Jones, headmaster, Repton School, 49; Miss Deborah Lavin, president, Howlands Trust, Durham University, 54; Professor Norbert Lynton, art historian, 66; Sir Charles Mander, company chairman, 72; Sir Nigel Mobbs, chairman, Slough Estates, 56; Lord Moran, 69; Captain Mark Phillips, equestrian trainer, 45; Lord Saye and Sele, 73; Sir John Wickerson, former president, Law Society, 56; Lord Younger of Prestwick, 62.



Fay Weldon, the writer, is 62 today

Anniversaries

BIRTHS: Anne of Cleves, fourth wife of King Henry VIII, Cleves, Germany, 1515; Philip Dormer Stanhope, 4th Earl of Chesterfield, statesman and writer, London, 1694; John Emery, actor and painter, Sunderland, 1777; Theodore Hook, novelist, London, 1788; Michael Faraday, chemist, London, 1791; Dame Christabel Pankhurst, suffragette, Manchester, 1880; Sir George Stapledon, pioneer of grassland science, Northam, Devon, 1882; Erich von Stroheim, actor and film director, Vienna, 1885; Paul Muni, actor, Lemberg, Austria, 1895.

DEATHS: Johann Agricola, Lutheran reformer, Berlin, 1566; Thomas Morton, bishop, Northampton, 1659; John Biddle, unitarian, London, 1662; Gerbrand van den Eeckhout, painter, Amsterdam, 1674; Nathan Hale, American revolution patriot, hanged, 1776; Ivan Vazov, poet, Sofia, 1921; Sir Charles Santley, baritone, London, 1922; Frederick Soddy, chemist, Nobel laureate 1921, Brighton, 1956; Oliver St John Gogarty, surgeon and writer, New York, 1957; Irving Berlin, song writer, Manhattan, 1989.

The coronation of George III, 1761.

Proclamation of the French Republic, 1792.

Commercial television began in Britain; the first advertisement for Gibbs SR toothpaste, 1955.

Forces appointments

Royal Navy and Royal Marines
COMMANDER: M J D Farrow - Staff of FO Portsmouth, 1.11.93; N R J Hiscock - MoD London, 4.3.93; R D Sanderson - HMS Collingwood, 17.12.93; J R Smith - Staff of FONA, 15.10.93

Retirements
COMMANDER: W N Bowman - 13.11.93; D J Childs - 1.12.93; I B Deane - 1.12.93; V S V Duke - 13.11.93; J R C Foster - 1.12.93; C J Gillooly - 1.12.93.
SURGEON COMMANDER (D): N G Daws - 1.12.93

The Army
BRIGADIER: J H Thoyts - to be DA/MA Rome, 23.9.93
COLONEL: N J Holland - to be Comd HQ SDIST, 20.9.93; T R Bradwell - to BLO Post USA, 24.9.93; R G Greenham - to LOMOD FRG, 20.9.93; K A Price - to RSA Larkhill, 20.9.93.
LIEUTENANT-COLONEL: D G Bailey RA CHD - to ATR Pirbright, 20.9.93; R M Brunt R Anglian - to be CO 1 R Anglian, 25.9.93; D R Burns RE - to be CO 36 Engr Regt, 20.9.93; D P C Cairns RLC - to HQ BAOR, 20.9.93; V P G Harwood AGC (ETS) - to RMCS, 20.9.93; M L Jackson WFR - to be CO 1 WFR, 22.9.93; H L Jones RA CHD - to HQ Bulford Area, 21.9.93; D J Kent RLC - to DPCS Mill Hill, 21.9.93; M O'Donoghue AAC - to HQ AAC, 22.9.93; D J Peerless AGC (SPS) - to MoD, 20.9.93.

Retirements
BRIGADIER: D J W Browne late R Anglian, 21.9.93
COLONEL: J C Lucas late RCT, 25.9.93

Royal Air Force
Air Vice-Marshal T Garden to be Commandant Royal College of Defence Studies: in the rank of Air Marshal, in March 1994, in succession to Vice Admiral Sir John Coward

Air Commodore J B Main to be Director General Support Services (RAF) in the rank of air vice-marshal from October 5 in succession to Air Vice-Marshal R H Kyle.

AIR COMMODORE: J E Rooum - to SHAPE 15.9.93; R D Elder - to HQNATS 17.9.93

WING COMMANDER: C S Burns - to D of PA 6.9.93; D I Harrison - to MoD DGSTI 6.9.93; W Lasseter - to Diss 6.9.93; C M Sweeney - to MoD AFD/AIR OFF 13.9.93; C G Kennedy - to RAF Uxbridge 20.9.93; C S Davidson - to RAF Lossiemouth 20.9.93; M Lewis - to DGSM (RAF) London 20.9.93; A G O'Neill - to MSST (RAF) 20.9.93; J D Trussler - to MoD ACDS (CIS) 20.9.93; A M Verdon - to DDSM (HELS) 7 (RAF) 20.9.93; A M Watson - to RAFC Cranwell 20.9.93.

Memorial service

Sir Richard Norman
A memorial service for Sir Richard Norman was held yesterday at the University Church of St Mary the Virgin, Oxford. The Rev Graham Ward, Chaplain of Exeter College, officiated and the Rev Professor Michael Langford, University of St John's, Newfoundland, led the prayers.

Dr James Hiddleston, Sub-Rector of Exeter College, read the lesson and Mr Robert Neale, Public Orator, Massey University, New Zealand, read from T.S. Eliot's *Little Gidding*. Professor David Waddington, York University, gave an address.

Latest wills

Lieutenant Colonel Reginald Gordon Atkinson, of Monxton, Andover, Hampshire, a former commanding officer of the Durham Light Infantry, left estate valued at £770,743 net. He left his own medals to the Regimental Museum of the Durham Light Infantry.

Other estates include (net before tax):
Mrs Esther Mary Green, of Lower Peover, Cheshire ..... £1,118,843.
Mr Alan Charles Hoare, of Enborne, Newbury, Berkshire ..... £1,249,846.
Mr John Frederick Jossaume, of Thaxted, Essex ..... £859,739.

TRADE: 071 481 1982
PRIVATE: 071 481 4000

PERSONAL COLUMN

FAX: 071 481 9313
FAX: 071 782 7828

Envy and anger shorten life, and anxiety brings premature old age. He who has a light heart has a good appetite and relishes the food he eats.
Ecclesiasticus 30: 24.25

ACKNOWLEDGEMENTS

ELLIOTT - The family of the late Bruce John Elliott wish to thank most sincerely all relatives, friends and neighbours for their kind expressions of sympathy, cards and letters received during their recent sad bereavement and for the support given by all who attended the service at St Mary's Luton and the donations given to SSAFA.

BIRTHS

BEAZLEY - On September 19th, to Sarah (née Flory) and Nicholas, a daughter, Camilla Elizabeth, a sister for Harriet.
BRAZENDALE - See Kentish.
DAVIES - On September 19th, to Sarah (née Kemp) and Simon, a son, Benjamin Oliver Lloyd, a brother for Jennifer.
ELLIS - On September 15th, to Kirstan (née Rhodes) and Frank, a son, William Alexander Groves, a brother for Lucy.
FISHER - On 12th September, to Alexa (née Martine) and Nicholas, a son, Alexander James Napier.
GRUENSTERN - On September 19th, to Elizabeth (née Wolff) and Neil, a daughter, Helena Sarah.
HAIG - On September 18th, to Jamey (née Maitland) and Hugo, a son, Christopher Edward 'Kit', a brother for Archiamne.
HOWARD - On September 16th, to Helen (née Garlick) and Richard, a son, William Montgomery Arthur, a brother for Unity.
IWASZKO - On 16th September, to Mandy and Mark, a beautiful boy, Luke Hartley.

BIRTHS

KENTISH - On Tuesday 31st August at Queen Charlotte's, to Ginette and Roderick, a son, MacdmBlan Edward Roderick, a brother for Ajax and Francesca.
LORD - On September 19th, to Sarah (née Pyne) and Simon, a daughter, Olivia, a sister for Victoria and Alice.
MACKRILL - On September 18th, to Jeannine (née Sauvage) and James, a son, Charles David, a brother to Laura and Caroline.
MAKIN - On September 14th at The Portland Hospital, to Claire, a beautiful daughter, Julia.
MATTHEWS - On September 19th, to Emma (née Griffiths) and Duncan, a son, George William Hugh.
MAUDSLAY - On September 16th, to Arabella (née Jasmoey) and Jamie, a son, Angus Charles Pemble.
MILLIGAN-RAMSEY - On September 16th, to Lizzie (née Forrester) and Richard, a son, William Alexander.
MONTGOMERY - On September 18th, to Miranda (née Milne) and Patrick, a son, Nicholas Patrick, 28 Glassford Street, Armadale, Victoria 3143, Australia.
PYBUS - On September 15th in London, to Keelin and Peter, a daughter.
ROLLS - On September 18th at The Portland Hospital, to Annie and Edmund, their first son, Sammy, a fine baby boy.
SCHNEIDER - On 7th September, to Emma and Robert, a son, Dillon Malcom Mirek, a brother for Kester.
SOUTH - On September 1st, to Anne (née Dungey) and David, a son, Henry David William, a brother for Frederick.
STAFFORD-DEITSCH - On September 11th at The Royal United Hospital, Bath, to Nicola (née McConville) and Nicholas, a daughter, Lara Claire, a sister for Toby.
WHELDON - On September 20th at The Portland Hospital, to Deborah (née Mendoza) and Wynn, a startlingly handsome fellow, Jacob Alexander Huw.

DEATHS

CHANDLER - On 19th September in Ixworth (Bury St Edmunds), David aged 65 years. Dearly loved husband of Yvonne. For funeral details contact L. Fulcher on (0284) 754049.

CHARVET - Peacefully on September 19th, Patrice Edouard, after a long illness. Beloved widower of Eleanor and greatly loved father of Richard and Caroline. Cremation service private. Thanksgiving Service at 2pm on Saturday 20th November at St James's Church, Clerkenwell Green, London EC1.

CORNFIELD - Albert Edward. Affectionately known as Bert, of Unit 5, 84 Wynyard Street, Cleveland Queensland Australia 4163. Passed away 17/9/93 aged 86 years. Beloved husband of Gladys, loved father of Ricky, father-in-law of Barry and grandfather of Tracy and Andrew. The funeral service will be held on 22nd September 1993 in Brisbane, Australia. White Lady Funerals 61 7 801 4777

CURRAN - On September 17th, peacefully in hospital after a very short illness, Anthony (Tony), beloved husband of Peggy, devoted father of Ann, Susan and Jacquelyn and loving grandfather and friend. Funeral at Church of St Helen, Great Crosby and Thornton Crematorium, Thornton, Merseyside, on Friday 24th September at 10.30 am. Family flowers only. Donations if desired to Marie Curie Cancer Care.

FENWICK - On June 10th 1993, peacefully in hospital, Sir Clifford Fenwick (Bart) C.B., D.S.C., M.B.E., aged 82 years. He spent a distinguished career as Captain in the Royal Navy. Beloved husband of Lady Marrion.

DEATHS

GORDON STUART - Charles R, born 18th February 1909, died peacefully in Ealing on 17th September. Husband of the late Katherine (Donah). Traveller, raconteur, chronicler and a first rank collector, who spanned the fields of scriphology, philately and railway ephemera, invariably in a pioneering role. He will be remembered by steam enthusiasts in Europe and South Africa. "And now I see with eyes serene The very pulse of the machine. A being breathing thoughtful breath A traveller betwixt life and death." Cremation at Mortlake on Friday at 2 pm. Flowers to Holmes & Son on (081) 672-3277.

GRIFFITHS - On September 18th following a long illness in West Suffolk Hospital, Oswald Owen Griffiths, of Bury St Edmunds, formerly of Chelsworth, will be sadly missed by his remaining family and many friends. Funeral Service at All Saints Church, Hitcham, Suffolk, at 3 pm on Friday 26th September. No flowers by request but if wished donations for British Heart Foundation may be sent to W.A. Deacon Funeral Services, High Street, Lavenham, Suffolk.

KAUFELER - Eugene, on September 17th, peacefully at Princess Louise Hospital after a short illness. Dearly loved husband of Maggy and dear father of Pierre, Robert and Margaret. Funeral Service at Farm Street, London W1, at 10.30 am on Friday 24th September. Family flowers only, please. Charity donations. If desired, to Parkinsons Disease Society, 22 Upper Woburn Place, London WC1H 0RA.

DEATHS

MANT - On September 15th, 1993, Barbara, (née Spackman), aged 76, widow of Roy and dearly loved mother of Hugh and grandmother of Richard. Suddenly at Enbridge N/H, Woolton Hill and formerly of Burghclere, Newbury. Funeral and burial at The Church of the Ascension, Burghclere, on Monday 27th September at 11 am. Flowers and enquiries to Camp Hopson Funeral Directors, Newbury. (0635) 522210.

MENAGE - On September 18th at Verrington Hospital, Wincanton, after a short illness borne with great dignity, Ruth, devoted wife of the late Lt. Col. Rosnle Menage, mother of Jo, Michael and Jennie and grandmother of 10. Service at Yeovil Crematorium at 2.30 pm Friday September 24th. Family flowers only, donations to Friends of Verrington Hospital, c/o Mr Harold F. Miles F.D., South Cadbury, Yeovil, Somerset BA22 7ES.

NEWMAN - On September 20th peacefully at home, Denise Worsey, OBE beloved mother of Peter, Trevor and Derek. Funeral at The Church of St Christopher, Salisbury Avenue, Warden Hill, Cheltenham at 2.30 pm Tuesday September 28th. Flowers or donations if desired to Age Concern, c/o W.S. Trenhaile, 174 Bath Road, Cheltenham, Glos.

NORTON - David John Gibson (Jack), Sqdn. Ldr. RAF (rtd) A.F.C. of Cowes, I.W. died September 18th. Dear husband of Jill, father of David and Jonathan, grandpa to Matthew, Kevin, Daniella and Alexander. Family flowers only please, donations if desired may be sent to the RAF Benevolent Fund.

DEATHS

PARSON - On 20th September 1993, peacefully after a brave struggle against illness, of, Pickering, North Yorkshire, Leonard, aged 64 years. Beloved husband of Barbara and dearly loved father of Jeremy. Service at St Peter and St Paul's Church, Pickering, on Friday 24th September at 2 pm followed by private cremation. No flowers please. Donations, if desired, to St Catherine's Hospice, Scarborough. A plate will be provided in Church or donations may be sent c/o F.A. Stockill & Son, Funeral Directors, Station Road, Snainton, Scarborough, N. Yorks.

REES - On Friday 17th September, Yvette, dearly loved mother of Simon. Funeral at Hanworth Crematorium, Friday 24th September at 4 pm.

WASTIE - On September 21st, peacefully at home, Stenisale Darley, beloved wife of The Revd. David Wastie, mother of Peter, Alice and Mary. Funeral St Luke's, Jersey, Channel Islands, 28th September 1993 at 12 noon. Family flowers only. Donations to St Luke's Music Fund.

MEMORIAL SERVICES

JENKINS - A Thanksgiving Service for the life of David Jenkins, Chairman, The Wine & Spirit Association, 1991-93, will be held at St Olave's Church, Hart Street, London EC3, on November 30th at noon.

LETWIN - A Memorial Service for Shirley Robin Letwin, who died on 18th June, will be held at St Martin-in-the-Fields, Trafalgar Square, on 12th October at 5.30 pm.

IN MEMORIAM – PRIVATE

FRIGENTI - Ninetta, 22nd September 1986. Always near and forever more in my heart and in my thoughts, cherie. Treasured memories of your sweet love, your never ceasing care of everything and of us all, your constant devotion and your wonderful exhilarating presence while with me, but my sorrow is continually before me. The greater the love, the greater the grief. You live in the hearts of all the family here and in Italy who love and miss you always. Arrivederci cherie. ILYVVMMD.

KRAILSHEIMER - Audrey. Remembering you with love and affection today and for always. Sheila.

WRIGHT - R.B.D. (Douglas) September 22nd 1977. Remembering and loving you always. Olivia.

ANNOUNCEMENTS

COPPIN - Would any person having any knowledge of the whereabouts of Suzanne Coppin, daughter of Lucy Roberts, please contact HOWLETT CLARKE CURHAM, Solicitors, 29 Boundary Road, Hove, East Sussex.

SINGLE Mothers - "Are you an Unmarried Mother?" Please Reply to Box No 4092

ANNOUNCEMENTS

PUTNEY HIGH SCHOOL
1893 - 1993
A Thanksgiving Service to celebrate the Centenary will be held in Westminster Abbey on *Friday 22nd October at 11 am.*
Past pupils who would like to attend the service should send a stamped addressed envelope to the school to obtain a ticket.
35 Putney Hill
London SW15 6BH

FLATSHARE

BATTERSEA Oct Lavender Hill. Prof n/s lge rm, superb house, all mod cons, 8 mins BR. £90 pw excl. 071 924 2905 Home

BATTERSEA PARK 2 Prof lady n/s, well mod hse, pdn, patio, mod cons £78pw 071 731 2281

CLAPHAM COMMON West Side prof n/s- F. large room, period house, 5 mins tube £80 pw excl. 071 350 1467(eves)

EALING B'WAY dble room in 2 bed flat nr tube. Prof female. £280 pcm. Eves 081 998 2091 day 071 727 3842

FLATMATES London's foremost (Est 1970) Professional flat sharing service. 071-589 8491

ANNOUNCEMENTS

Multiple Sclerosis. Stroke. Parkinson's Disease. Cerebral Palsy. Head Injuries. Arthritis. Cancer.
WE COULD CARE MORE.
The British Home and Hospital for Incurables provides nursing care for people who are chronically sick and disabled. Please help us to care more by leaving a legacy and sending a donation. Write today to: Matron Kelly, BHHI, Crown Lane, Streatham, London SW16 3LB or telephone: 081 670 8251.
BHHI
Reg Charity No 206222

FLATSHARE

GRAND Sw/S flat share with owner, own dble bedrm, bath + study for prof n/s. £100 pw. + bills. 071 373 7594.

PUTNEY female n/s large family house, bedsit, own kit & bathrm £85 pw incl. 081 789 2787

SE12 (Nr Blackheath) Female 25+ to share sunny flat. £200 pcm excl. 081 852 9425 Eves

SHEPHERDS BUSH o/r in 2 bed flat all mod cons prof m/f £260 pcm inc. 081 749 7740

ST JOHNS WOOD Mon-Fri. Quiet single bedsit. Own entr. £280 pcm incl. 071 624 8726

ST KATHS DOCK 5 mins prof n/s own house bedroom en suite priv use £253 871470

ANNOUNCEMENTS

MAKING YOUR WILL?
Please remember Parkinson's Disease Society. Men and women all over the world suffer from Parkinson's Disease, over 100,000 in this country alone. There is no known cure. Researchers need your help. Help us ease the burden and find the cure for Parkinson's Disease with a donation and remember us when making your Will.
Parkinson's Disease Society
22 Upper Woburn Place, London WC1H 0RA

To: Parkinson's Disease Society, 22 Upper Woburn Place, London WC1H 0RA
☐ I enclose a donation of £
☐ Please send me your Will leaflet
Name
Address
Postcode
Data Protection Act: We may occasionally wish to contact you about our work. If you would prefer that we do not, please tick the box. ☐
Patron: HRH The Prince of Wales. Charity Reg. No. 258197

FLATSHARE

SOUTHFIELDS Prof n/s for lge sunny rm in cont hse, 2 mins tube £280 pcm excl. Tel: 081 870 1472 after 7 pm

ST JOHNS WOOD Mon-Fri. Quiet single bedsit. Own entr. £280 pcm incl. 071 624 8726

ST KATHS DOCK 5 mins prof n/s own house bedroom en suite priv use £253 871470

OBITUARIES

C. L. SULZBERGER

C. L. Sulzberger, foreign correspondent and columnist of *The New York Times*, died at his home in Paris on September 20 aged 80. He was born in New York on October 27, 1912.



WHAT Cy Sulzberger had as a journalist above all else was entrée. Over a period of nearly 40 years as a foreign correspondent and columnist for *The New York Times* he enjoyed extraordinary access to a sweeping array of heads of state and government.

It can hardly be doubted that this entrée was brought about — initially at least — by the fact that, in addition to being a good, indeed prize-winning, reporter, he was a member of the family that owned the newspaper for which he worked — which in pre-television days was at its most influential. And as such he would have appeared to have had a better chance than most of ensuring that the outcome of his interviews would be published with suitable prominence, no matter that such interviews might have been classifiable mostly — though not always — as dull but worthy and a platform from which world figures could make public their views. To this must be added his single-minded devotion to the nuances of international diplomacy and his unquestionable sense of discretion — attributes that enabled him to build upon first opportunities and to establish valuably intimate relationships, not just in the corridors but in the dining-rooms of power.

Sulzberger's style of reportage was of an era when confidences were there to be boasted about rather than broken and the authority and prestige of world leaders to be respected rather than challenged. Thus, roving the world from Taipei to Cape Town and Kathmandu to Lisbon, from his base in Paris, he was able to enjoy "one to one" interviews with presidents, dictators, prime ministers, generals, ambassadors and royalty: from Churchill, de Gaulle, Eisenhower, Kennedy and Nixon, at one end of the spectrum, to Stalin, Khrushchev, Mao Tse-tung and Chou En-lai at the other, with innumerable less prominent world figures in between.

His reputation for discretion and dependability was illustrated in 1961 when Khrushchev asked him, during an interview, to take a message to President Kennedy which Sulzberger did, without ever revealing the contents.

In 1966 he was the first non-communist correspondent to interview Nicolae Ceausescu, the newly-installed president of Romania. He recorded, with some prescience, that while the new Romanian leader was an "unabashed nationalist" who had shown considerable ingenuity in fending off the Russians, it was doubtful whether he would prove much of an "ideological innovator" or "deliberately and consciously lead Romania to Westernisation, de-communisation or neutralisation". In October the same year, following a briefing from King Constantine of Greece, he wrote that Greece was once again "polarising dangerously toward left and right" and speculated that the king might have to suspend some of the Constitution. Six months later the king was deposed by a military coup.

Cyrus Leo Sulzberger was a nephew of Arthur Hays Sulzberger, the publisher and proprietor of *The New York Times* from 1935 to 1961, and a first cousin of Arthur Ochs Sulzberger, the publisher of the paper from 1963 to 1992 and still chairman of the Times company. After graduating from Harvard, he began his career, not at *The New York Times* but as a general reporter with the Scripps-Howard newspaper chain in Pittsburgh, going from there to the Washington bureau of the United Press International news agency. He joined *The New York Times* as a foreign correspondent in 1939.

In his first three years with the paper he travelled 100,000 miles through 30 countries reporting from the Balkans, North Africa, Italy, the Soviet Union and the Middle East as well as the capitals of Europe. As a war correspondent Sulzberger upset the British authorities by refusing to respect their censorship regulation on the ground that they had refused to accredit him.

In the Balkans he described the heroic resistance of the Greeks to the Italian invasion and witnessed the collapse of the Yugoslav kingdom. (He also travelled from Kabul to Jalalabad to provide a vivid account of that timeless frontier territory.) One result of his Balkan activities was that he came to know the men around Tito and, on the other side, the leaders of the Greek resistance to the communist take-over bid which was backed at that time by Tito.

He was arrested by the Gestapo in Slovakia in 1941 and accused of being a British spy but was released without trial. His pungent reporting also led to him being banned from Hungary, Romania, Bulgaria and Italy.

For ten years from 1944 he was his paper's chief correspondent, reporting on the beginnings of the Cold War, and in 1951 he won a special Pulitzer Prize for an exclusive prison cell interview in Yugoslavia with Archbishop Alojzije Stepinac whose conviction in 1946 on war crimes charges marked the beginnings of church-state conflict in Eastern Europe.

In 1954 Sulzberger began writing a thrice weekly "Foreign Affairs" column in which he explored and criticised American foreign policy and international developments. The column, which continued until his retirement in 1978, gave him the perfect vehicle for his exclusive interviews with world leaders. Although it was his access to those in power that built his reputation, Sulzberger always adhered to the dictum of "keeping in with those who are out" and maintained that he first established his particularly close relationship with de Gaulle by cultivating the French general in the postwar years when he was out of office. He later described de Gaulle as a "benevolent despot" and "the greatest gentleman, save for Churchill, I have ever met".

He was not always so polite. After the assassination of President Kennedy he referred to Lyndon Johnson as "the weeping, belly-scratching, beagle-loving night-clubbing Texan who takes power".

In 1977 Sulzberger was accused, in an article in *Rolling Stone* magazine, of having had a secret relationship for years with the Central Intelligence Agency and a CIA official claimed that one of his columns, in September 1967 on the Soviet KGB, had been lifted, almost verbatim, from an agency briefing paper which had been prepared for him. After carrying out an investigation *The New York Times* reported that the CIA had counted a number of American journalists among its paid agents but denied that Sulzberger had been among them. Sulzberger himself denied that he had ever worked for the CIA or that he had used an agency briefing paper as a column. Given his prestige and his thoroughness in cultivating contacts, however, it is more than likely that CIA figures would have been among such contacts.

In addition to his newspaper reports and columns, Sulzberger wrote a score of books including *The Big Thaw* (1956), on the progress of the Cold War, *Long Row of Candles* (1969) and *Forty Years* (1977), reminiscences of his experiences and interviews with world leaders.

Cy Sulzberger was a tall, bespectacled man with white hair and ready smile remembered by friends and acquaintances as a convivial figure.

His Greek-born wife Marina, whom he married in 1942, died in 1976. He is survived by a son, David Alexis Sulzberger and a daughter, Marina Sulzberger Berry, both of whom live in London.

A. L. F. RIVET

A. L. F. Rivet, Professor of Roman Provincial Studies at the University of Keele, 1974-81, died on September 6 aged 77. He was born on November 30, 1915.

THE death of Leo Rivet, nearly two years after a cruelly incapacitating stroke, has deprived the world of Roman studies of one of its most versatile exponents. His career was many-sided and he was able to exploit his wide experience of peoples and places in his mature academic work, especially that concerned with ancient geography and the nomenclature of places in Western Europe. Although he came relatively late to a formal university post, he was superbly equipped, both for scholarship and for teaching, as well as for the varied social demands of a modern university.

Albert Lionel Frederick Rivet went to Felsted School as a scholar and thence to Oriel College, Oxford, where he read Classical Moderations and Greats. His archaeological interests were first aroused intellectually by R. G. Collingwood, and then more practically by his participation in Mortimer Wheeler's excavations at Maiden Castle in the mid-1930s. These interests found little scope for development before the outbreak of war in 1939.

Briefly a schoolmaster in 1938-39, Rivet enlisted as a private soldier before service with the Royal Signals, eventually rising to the rank of major, took him to East Africa for the years 1940-46. His time there left a deep impression on him. In later years he was liable to illustrate some point of place-name studies by reference to colonial practice or tribal politics among the Masai, or to break into a Swahili version of a modern song.

After the war, he was a bookseller in Cambridge for five years before, by a fortunate chance, the post of assistant archaeology officer in the Ordnance Survey fell to him. No one was better suited for this role and it was no coincidence that for the next 13 years the division enjoyed what can in retrospect be seen as its palmiest days.

Rivet's own monument from this time was the excellent third edition of the *Map of Roman Britain*, one of the best maps of any Roman province ever produced. Another notable product of these years was his *Town and Country in Roman Britain* (1958), a landmark in the study of the political geography of early Britain, still not wholly replaced. No conference on Roman Britain in the 1960s and 1970s was complete without a contribution from him and, preferably, a witty (and occasionally subversive) summation.

A meticulous and exacting editor, he brought out two substantial volumes of conference papers, one of northern Britain in the Iron Age, the other on the Roman villa in Britain, both of which have stood the test of time. A sound classical scholar himself, he sought high standards in others.

His major works on ancient place-names began to appear after his appointment to a lectureship in classics at Keele in 1964. The problems of individual sources were lucidly analysed in a series of papers, the eventual fruit being the magisterial volume *The Place-Names of Roman Britain*, produced in collaboration with Professor Colin Smith in 1979. A revised edition of this standard work is just about to appear. Rivet was also deeply interested in Roman Gaul and his many years of work on Provence under Roman rule were distilled in his *Gallia Narbonensis* (1988), a fine work of synthesis which has no serious rival in French.

Many other activities were pursued, for Rivet was no desk-bound savant. He served terms on the Royal Commission on Historical Monuments (England) and on the executive committee of the British School of Rome. He was much involved for many years with the Society for the Promotion of Roman Studies, serving on its editorial committee for many years and holding the office of president from 1977 to 1980. An excellent chairman, Rivet knew instinctively when it was time to cut through the verbiage and propose a solution. Academic honours came late to him but deservedly: a personal Chair at Keele in 1974 and fellowship of the British Academy in 1981, the year of his retirement.

Slight of stature, Rivet nevertheless had remarkable presence, enhanced by a fine speaking voice. A polished performer at the lectern, he was also a brilliant raconteur and conversationalist. There was no more entertaining companion at table or on a journey. His humour, which owed something to the Marx brothers, was of a generous sort, without malice and infectious. Above all, he loved words and their mysteries. To him *The Times* crossword was rarely a challenge. Much more challenging, for his guests at least, was the elaborate putting course in his garden.

Rivet's help to students and young scholars was unstinted, though he could be brusque with anything he thought pretentious or second-rate. A learned as well as a clever man, he never stooped to display his learning.

He married his wife Audrey in 1947 and she survives him, along with their son and daughter.

CAPTAIN MICHAEL GIBSON

Captain Michael Gibson, soldier and tennis referee, died on August 29 aged 64. He was born on March 20, 1929.



CAPTAIN Michael Gibson was the Wimbledon referee for a dozen years. During his colourful tenure, he employed a naturally brisk and authoritative manner to guide the championships through one of the most turbulent periods in their history. In 1968 tennis became open. In 1972 several contracted professionals were banned and the following year 80 competitors boycotted the men's singles in support of Niki Pilic, a Yugoslav who had been suspended by his nation's federation for missing a Davis Cup fixture.

Gibson, sporting a bushy moustache which marked his military background, was the last of the old breed of referees at Wimbledon whose control was virtually supreme. He once told Jimmy Connors to reduce the number of times he bounced the ball before serving. He ordered Rosie Casals to change a dress bearing the legend "You've come a long way baby". His autocratic style was not universally welcomed. Ilie Nastase, the flamboyant Romanian, described him as "the worst referee in the world. He thinks he's God or a little higher."

Born in Manchester, Michael Bradford Gibson was educated at Taunton School, the Royal Military Academy Sandhurst and at Sidney Sussex College, Cambridge. He was commissioned into the Royal Engineers in 1948 and served in Tripoli, Cyprus and Germany before retiring in 1961. Later that year he began his Wimbledon apprenticeship under Colonel John Legg, the referee who was also his father-in-law. When appointed as his successor in 1963, he accepted the advice to retain his military title. "It made it easier for the players," he explained, "and I liked them calling me captain."

This desire for respect was extended to other parts of the world. When not indulging in his favourite pastimes of riding to hounds, boating and golf near his home in Horsham, he accepted invitations to supervise the championships in the United States, South Africa and Germany.

Amid suggestions that he had been ousted by the Wimbledon management, he resigned from his post in 1975. In doing so, he expressed disenchantment and concern. "Tennis is much more serious nowadays," he said. "There are vast sums of money to be won and it is not as much fun as it used to be. I worry more and more about whether the decisions are fair."

Although he recently suffered from a debilitating illness and was confined to a wheelchair, he insisted on returning to Wimbledon for this year's championships. There the son of Lieutenant-Colonel B. T. Gibson put on "a good show", as he called it, and demonstrated the spirit he expected from players.

He married Elizabeth Legg in 1953 and they had two sons.

CHRISTOPHER HERZIG

Christopher Herzig, CBE, former civil servant and international atomic energy official, died from heart disease on September 1 aged 66. He was born on October 24, 1926.



AS PRINCIPAL private secretary to four cabinet ministers, Christopher Herzig appeared to have all the qualities to become a high-flying civil servant. That he never became permanent secretary of a government department was undoubtedly Whitehall's loss — though there was perhaps a sense in which fashion had passed him by.

The opposite of the thrusting figures favoured for promotion by Margaret Thatcher, Herzig was of a quiet, reflective disposition and was probably at his happiest when serving such intellectually-minded ministers as Lord Hailsham and the late Sir Edward Boyle (who held a particularly high opinion of him). He played a major part in setting up the original Ministry for Science — to which new outpost of government Hailsham had been banished after helping Harold Macmillan to win the 1959 general election.

The former chairman of the Conservative party used wryly to remark that all his staff at Richmond Terrace could be accommodated on a No 11 bus — but it was a bus on which, if Hailsham was the conductor, Herzig had some claim to be considered the driver. Certainly, in helping establish this embryonic ministry — which never looked as if it was going to last for long — Herzig faced a much tougher task than most private secretaries. It was only fitting that he was later rewarded with the appointment as private secretary to Sir Edward Boyle within the more orthodox Ministry of Education and Science set up in 1963.

When Labour came to office in 1964 Herzig was transferred to another newly-created government department, the Ministry of Technology, where he became successively private secretary to the department's first two ministers, the ill-fated Frank Cousins and Anthony Wedgwood Benn, then very much in his whizz-kid phase.

After seeing Benn through his first few months he stayed on at Millbank in the rank of assistant secretary, moving at the same level to the Department of Trade and Industry in 1970, where he ultimately became a deputy secretary. His last seven years in the civil service were spent back at his old ministry, now renamed the Department of Energy, again as a deputy secretary.

Christopher Herzig was educated at Christ's Hospital and at Selwyn College, Cambridge, where — despite having won a history exhibition — he read modern languages, taking a first in Italian. He entered the civil service, joining the old Ministry of Fuel and Power, soon after coming down from Cambridge. There was nothing scientific in his background so it was all the more remarkable that he should have come to play a key role both on oil policy and over the whole nuclear power debate that increasingly came to preoccupy Whitehall. He was appointed the United Kingdom governor of the International Atomic Energy Agency in 1978, moving full-time to the service of the agency, as its director of external relations, in 1981.

This posting, which he was encouraged to take on the ground that he was unlikely to rise any higher in the civil service, brought him back to his father's native city of Vienna. With his love of music and opera he enjoyed living there and became a much admired international official.

He had a great capacity for inspiring loyalty in his staff and had some solid achievements to his credit in terms of negotiating the agency's global system of inspection with sometimes reluctant national governments. (The Chernobyl disaster took place during his time in Vienna and it was a source of gratification to him that the Soviet authorities offered much greater co-operation following it than they ever had in the past.)

Ill-health forced his retirement from the agency in 1987 and he was appointed CBE the following year. His last years, clouded by heart trouble, were spent living in Sussex. He leaves his widow, Rachel, and four sons and one daughter.



M. PROUST IN ENGLISH.

AN ANALYST OF MIND.

SWANN'S WAY. BY MARCEL PROUST. Translated by C. K. SCOTT MONCRIEFF. Two volumes. (Chatto and Windus. 15s. net.)

Here is M. Marcel Proust in our tongue. What are we to make of him? He has been honourably conducted across the Channel, with an excellent translator for *cicerone*. He makes the trip with every literary and social advantage. To that wider British public which will now scrutinize him he appears with the highest introductions. No merit that he possesses is likely to be overlooked in this country.

He has caused dispute in France. We fancy that he will cause dispute here, and that it will be long before his place in English estimations is definitely assigned. In a land where the psychological analysis of M. Bourget has often been voted over-luxuriate and tedious, he will certainly find many *impatient critics. For ourselves* we will frankly own that we find it a physical strain to keep our attention upon his interminable decompositions of mental processes, and are left wondering, after a long bout, whether the energy has been expended to good purpose.

The three intermingling themes of "Swann's Way" are the personal impressions and reflections of childhood, the spectacle of the fashionable world, and a love affair in that *milieu*. To our mind there is one character only who counts in this book, and that is Charles Swann. And even there we have said too much. Swann as a character is unimportant. It is Swann as a spectacle that we admire. Not in our time has the "man about town" at his best been so perfectly and lovingly drawn.

The love affair with the vicious Odette de Crécy is interesting at its beginnings from the purely human point of view. The manner in which the man of fine taste is captured step by step by the adventuress, with her refined beauty and her vulgar mind, till, completely subjugated, he enjoys the second almost more than the first, is excellently related and true to life.

Swann in society! There at least is a triumph. Swann, with his air, his tuft, his monocle, his phrases, is inimitable. It is due to the extraordinary skill of M. Proust that we accept this personage and his position without question. His creator has accentuated in him not a single striking characteristic, save that of simplicity. And in that one he embodies all that is most sought after in, all that goes so far to redeem from the reproach of idle frivolity, French fashionable society. If your host has yielded to his wife's insistence and is taking you out to tea at some *chateau*, when he knows you would sooner go and shoot with him, he will excuse himself with: "In any case, you will meet at that house all that is most charming and most *simple*."

M. Proust has had the luck to find a translator who realizes that his version will fail if it reads as if it were taken from a foreign language at all.

ON THIS DAY

September 22 1922

This skilful English translation of the first part of Marcel Proust's great work appeared only a few weeks before Proust's death. C.K. Scott-Moncrieff, MC, whose skill as translator was widely praised, was at one time on the editorial staff of The Times.

PERSONAL COLUMN

FOR SALE

THE TIMES - 1791-1993 other titles available. Ready for presentation - also "Sundays". £17.50. Remember When. 081-668 6525.

GIFTS

A BIRTHDATE Newspaper. Original. Superb personalisations. Open 7 days a week. Freephone 0800 908609

MUSICAL INSTRUMENTS

DEAR GRAND-MA

The children are progressing fast! Little things make babies happy. Little things make babies happy. Katie's piano is overdue. Katie's mastered her scales & her music teacher said she was delighted her parents had hired me. I'm so relieved I wasn't born a circle or a triangle - to be hired is to be loved! Love your Baby Grand.

Bring Music to your ears. Hire a Markson Upright, Grand or Digital pianos from only £20 per month with an option to buy later!

MARKSON PIANOS
Est 1910
071 935 8662 (NW1)
081 864 4817 (SE18)
071 381 4132 (SW8)

PIANO SALE. Huge reductions on our large range of new, s/h and digital pianos. Free estimates. Hire scheme available. The Piano Workshop, 30 Highgate Road, NW5 1NS. 071 267 7671

OVERSEAS TRAVEL

BARBADOS Holidays & flts. Cyprus, Greece, Spain, Malta, and Morocco. Pan World Hols. 071-734 2662 Abta Abol 1438

BEST deals for Canada, USA, Caribbean, Europe, India. Far East, Aus/NZ. TTS 081 547 4899 Open 7 days (9am to 7pm)

CANADA, USA, S.Africa, Australia, N.Z. Europe. Good discount fares. Longmore Intl. 081 668 1101. ABTA 73196

COSTCUTTERS on flights & hols to Europe, USA & most destinations. Destinat Travel Services Ltd. 071-792 2200. ABTA 25700, IATA/ATOL 1366.

GERMANY Daily low cost flights. 071-836 4444 Visa/Access. ABTA IATA ATOL.

LOW Fares Worldwide - USA, N/S America, Australia, Far East, Africa. Airline Ass'd Air Travels, 36 East Castle Street W1. 071 580 2928 (Visa Access)

PORTUGAL. All areas, villas/apts, hotels, pousadas, golf hols, flights. Lansdowne Intl. 081 668 1101. ABTA 73196

CARIBBEAN

BERMUDA/Caribbean 5 star luxury Royal Caribbean Cruise, 25th October, October, 12-nights £1249, fly London or Manchester. Sterling handcraft Ltd, Chiltern Cruising 0494 580780. ABTA B0154.

OVERSEAS TRAVEL

TRAILFINDERS
LOW COST FLIGHTS WORLDWIDE
and up to 60% discount on hotels & car hire.
Around the world from £661
Sydney return from £243
First class hotels from £35 per night
Call Trailfinders for the complete travel service
Kensington: (Longhaul) 071-938 3939 (USA & Europe) 071-938 3232
Earls Court: (Longhaul) 071-938 3366 (USA & Europe) 071-937 5400
Manchester: 061-839 6969 Glasgow: 041-353 2224
ATOL 1458 IATA ABTA 69701

LONDON

AVAIL. Kensington/Holland Luxury serviced apts. Tel 081 451 3094 Fax 081 459 4422.

TICKETS FOR SALE

TICKETS FOR SALE
When responding to advertisements readers are advised to establish the face value and full details of tickets before entering into any commitment. Most sports tickets are subject to strict re-sale and transfer rules.

BUCKINGHAM PALACE TOUR
HOSPITALITY INCLUDED
24th September
071 329 8012
071 323 4480

ALL TICKETS
MADONNA
VICTORIA WOOD
ENG V ALL BLACKS
PHANTOM, SUNSET, CAROUSEL, GREASE.
All pop, sports and theatre
071 323 4480

ACQUIRE Virtually impossible tickets. All theatre and sporting events 081 599 9944 Accs/Visa

ALL AVAIL: Phantom, Cruise, Sunset, Carousel, Wembley, all pop & rugby. 071 480 6166.

ALL AVAIL Sunset, Les Mis, Cats, Crazy Phantom Joseph Shogun, Carousel. 071 497 1407.

ALL BEST TICKETS. Sunset, Phantom, Shogun, Madonna. All sport. 071 839 2122. o/s.

TICKETS FOR SALE

ALL TICKETS, Sunset, Phantom, Rugby, Whitney, Houston, World Cup '94, All major sport, pop, theatre. 071-925 0066/930 0800 CCs Accepted.

ALL TICKETS, Phantom daily, Les Mis, Cats, Sunset Blvd, Shogun, Crazy For You. 071 706 0553 or 0966

ALL TICKETS ..... Sunset & Phantom, concerts & sporting events. Tel 071 287 2705 / 071 287 2709 / Fax 071 734 0660.

ALL TICKETS Phantom, Sunset & all other sold out events. Tel 071 839 8363 Fax 071 839 4367.

CITY TICKET BROKERS offer anything, theatre, sport & concerts Tel 071 621 9893 (Cllr)

AMERICANS SEEK friendship, romance and marriage with British ladies & gentlemen! All ages! English Rose/English Connection (Dept LD, Suite 2, 24 Cecil Square, Margate, Kent. 0843-290725. As featured on Wogan. Where There's Life, Kilroy etc.

PLUMP PARTNERS National Dating Agency. If you are plump or prefer a plump partner ring 0582 712609.

SINGLES DINNER Parties in Yorkshire. Midsummer introductions. Leeds 0532 704809.

THE ULTIMATE in small, made-to-measure marriage bureaux! (S.Tel.) Est. 1960. Wadeville Alen, 10 Thayer St, London W1M 6LD. Tel: 071-486 3116

WANTED

EARLY Gramophones, music boxes, radios, TVs, records wanted. Tel 071 229 0618

ROLEX & Cartier Bought for cash. Highest cash prices paid. 071 486 4663 / 0831 305 201.

WANTED Large wardrobes bookcases desk tables and all old furniture 071 729 7088

ANNOUNCEMENTS

How near we are to the cure... ...depends on you.
LEUKAEMIA RESEARCH FUND
43 Great Ormond Street, London WC1N 3JJ 071-405 0181
voluntary branches throughout Britain

RETIRED?
Your know-how is needed!
If you are recently retired (or redundant,) and know that you still have plenty to offer, come and work part-time, expenses only, for a charity.
Your business or professional skills could be vital to the success of a voluntary organisation – and help give yourself a new lease of life into the bargain!
REACH provides a free service throughout Great Britain and could find you a satisfying, voluntary job nearby.
Write or 'phone for details. Now.
reach
89 Southwark Street (TT)
London SE1 0HD.
Tel: 071-928 0452
Registered Charity No.278837

BRITISH HEART FOUNDATION
THE HEART RESEARCH CHARITY
We're leading the fight against heart disease by funding research into its causes, prevention and treatment. Please send a donation to your regional office (see Yellow Pages) or to the British Heart Foundation, 14 Fitzhardinge Street, London W1H 4DH

هكذا من الأصل

Cellphone providers are ringing up big bills as they push their product at the public. **Robin Hunt** reports on the new line

Falling in love with the mobile phone





Robert Lindsay, top left, inadvertently dials a cellphone and gets through to Béatrice Dalle, an au pair

With the death of the yuppie and the emergence of the depressed thirtysomething, cellphone jokes have largely disappeared. Not for long. In an unprecedented burst of activity by Vodafone, Cellnet and Mercury, almost £30 million is being spent on television and press advertising to prove that more and more of us need mobile communications.

The new breed of mobile telephone comes with a new breed of advertisement. Out has gone the male model in the Armani suit; in his place has come a long-distance affair from Mercury, a series of commercials from Vodaphone that could be out-takes from Paul Merton's Imperial Leather ads and the promise of big-name stars in recognisably normal situations from Cellnet, whose campaign breaks in a few weeks' time.

What is going on? The answer is, of course, that the marketing people have decided it is time to develop another "white good" technology beyond its traditional "early adopters" in the same way that videocassette recorders and facsimile machines have been in the past. The market appears ripe: there are about 1.6 million cellphones in this country and Vodaphone estimates that the figure will rise to 5.6 million by the turn of the century. Cellnet believes numbers may reach 8 million, and Mercury predicts 12 million.

If any of these estimates are accurate, there are big profits to be made. Numerous newspaper articles have already shown that mobile communication is more costly than landline technology. Hence the need for a new kind of advertising.

> The blanket advertising will confuse the consumer

Mercury's *One 2 One* service, with free calls between 7pm and 7am, is the most radical proposition. To sell the idea, Abbot Mead Vickers, Mercury's advertising agency, has created a commercial soap opera that it hopes will echo the successes of Gold Blend's winsome couple.

Robert Lindsay, once Citizen Smith in a 1977 television comedy series, plays a hack actor, dressed as a spicy sausage for a product launch. He is an everyman cheat who, dialling the wrong number on a Mercury phone, finds himself in conversation with a sexy French au pair, who appears to be threatening suicide. Béatrice Dalle, the French actress famous for both her suicide and acts of wantonness in the film *Betty Blue*, brings voluptuousness to the part, and several children provide sweet-as-pie appeal. Thus, the advertisers hope, male and female viewers will like the ad.

Roy Doughty, Mercury's marketing director, says: "The execution of the ad falls in line with the strategy behind the product. We're breaking the traditional mode of telephone advertising and getting away from the solely business image/slice of life approach."

More than that, Mercury is seducing us with the possibility that we might fall in love over a mobile phone. Mr Doughty says, with a hint of irony, that early publicity "... put two and two together and made seven when Béatrice Dalle was mentioned".

Mercury hopes the commercial will encourage householders to buy a One 2 One phone to be used as second-hand set in the house to prevent what Mr Doughty calls "telecongestion" in the evenings. Mercury needs a bold campaign because it is the newcomer in a market dominated by Vodaphone and Cellnet, which have so far concentrated on business usage.

Vodaphone's new campaign — in nine 20-second vignettes made by the Leopard advertising agency with a spend of about £7 million — emphasises specific facts about the service; for example, that calls can be made in many parts of Europe and that the UK service is almost nationwide.

The ads are quirky, suggesting that they are aimed at the domestic user — but often they have too much information for a would-be user of cellphones to comprehend.

William Ostram, Cellnet's head of corporate affairs, says: "You have to see them as corporate advertisements. Vodaphone wants to expand into Europe much more, and these ads are a good way of getting that message across to foreign governments."

Terry Barwick, Vodaphone's head of corporate relations, says there have been 6,000 enquiries in the first week of the campaign. "We are still aiming for the business and small business user. We don't consider we are competing with BT. I think that most consumers will want to keep their fixed phones," he adds, aiming a subtle blow at Mercury, which probably has BT in its sights.

Cellnet was much criticised last year when it moved into the domestic market by appearing to play on the fears of women in a commercial called "Bus Stop". A middle-aged woman was shown anxiously pacing about a darkened street, having missed the last bus home. She takes out her mobile phone to ask her husband for a lift. The mood was scarey, aiming to sell the mobile phone as an emergency product, but it succeeded only in being exploitative. This year's strategy will not be the same, Mr Ostram says. Viewers can expect familiar and famous faces.

Mr Ostram can point to the 400 per cent year-on-year uptake in mobile phones between January and August — 74,000 last year and 285,000 this year — as the sign that change is coming. "Our campaign", he says, "will focus on the benefits of a national network, and the increasing cheapness of the handsets." It will cost £10 million.

With blanket advertising with all three competitors — the consumer is going to be a little confused this autumn. Nevertheless, another great "white good" will almost certainly begin its drift towards mass-market acceptance.

TO ADVERTISE CALL: 071 481 1066

MEDIA, SALES & MARKETING

FAX: 071 481 9313

MARKETING MANAGERS

YOUR RECORD SAYS IT ALL, THE CHALLENGE SPEAKS FOR ITSELF

NEW PRODUCT DEVELOPMENT - HEALTH SERVICES

c. £45,000 + generous bonus + car

In a relatively short period of time, you've achieved goals that take most of your colleagues years. Now, you're ready for your next challenge.

And here it is. The challenge of new product development in the health services.

At the top of an industry that's characterised by change, we've put energy and resources behind an ambitious new product development initiative. And to work at the sharp end - analysing market potential and developing products through to launch - we want the cream of the profession. Energetic young marketing professionals with the imagination and expertise to hit the ground running and make an immediate impact.

An ambitious graduate with sharp business instincts, and a thorough grounding in the theory and application of product marketing techniques, you should ideally have honed your skills in an fmcg environment.

For our part, we offer an exceptional salary package and unlimited potential for development.

To apply, please send your cv to Stephanie Twigg or Mary Lawrance, **Ref: 6080/CST/ST, PA Consulting Group,** 123 Buckingham Palace Road, London SWTW 9SR.

BUPA

PA Consulting Group
Creating Business Advantage
Executive Recruitment · Human Resource Consultancy · Advertising and Communications

Marketing Consultant

Business Applications Software

To £40,000 + Bonus + Benefits **M4 Corridor**

Our Client, a multi-national subsidiary of a substantial British Plc, is recognised as the world's leading name in its specialist field of business applications software. As a result of continued investment and considered global strategy for their main product range, a key role has been identified for a high level marketing professional.

The challenge of this new position is to design the strategic framework for the international launch of new products, engineer promotional campaigns and provide ongoing expert advice and high quality support to the Sales/Account/Product Marketing management, to ensure achievement of product business objectives.

You should possess impressive marketing/sales expertise gained at management level within a recognised software supplier, and be able to demonstrate proven success in the introduction of new commercial and/or technical software to major blue chip accounts worldwide. With at least 10 years relevant experience, to include a thorough understanding of the software development process, you will be a highly motivated individual of graduate calibre, with excellent communication skills and a strong business acumen.

Please send your full CV, stating details of your current salary package to Sandra Welland, Sterling Associates, Clarendon House, Saddlers Close, Guildford, Surrey GU4 7DA. Please quote Ref. 1023. (No agencies please)

Sterling Associates
Recruitment Consultancy

NRS REVIEW

- A quick, user-friendly guide to the new NRS

We have just distributed, to our users, this update on what is happening with the National Readership Survey and how it can be made best use of.

If you would like a copy or more information about the NRS, contact Sharon Forde on 071 379 0344.

National Readership Surveys Ltd

Marketing Director

West Country **c £40,000 + Bonus + Car**

Our client, part of a UK PLC, is a major player within the coach and cruising marketplace with UK, European and long haul products. They are able to boast an excellent profits record despite an increasingly competitive sector. Specialising in holidays for the over fifty-fives, they are in an excellent position to take advantage of a fast growing market and they are now looking to appoint their first Marketing Director.

Reporting to the Managing Director, you will control all aspects of the company's marketing with an emphasis on direct response advertising and direct marketing activities. With the assistance of a strong marketing team you will have full responsibility for public relations, brochure production, market research, advertising and strategic planning. In addition you will be expected to create and implement an effective brand building awareness programme and to oversee the development of new sales channels for the company.

We are seeking a well trained marketeer with strong commercial acumen, aged 30-40, with experience in a direct response driven environment. An ability to generate profitable direct response sales is essential. You will be able to combine a strategic and disciplined marketing approach with a desire to achieve results in a fast moving and competitive market. Career prospects within this expanding group are excellent. The package is negotiable and will include a company car and a performance related bonus up to 40% of salary.

Interested candidates should write to our advising consultant **David Bodmer**, enclosing a full curriculum vitae and current salary details, at **Michael Page Marketing, Bennetts Court, 6 Bennetts Hill, Birmingham B2 5ST. Please quote reference: 165161.**

MP
Michael Page Marketing
Specialist Recruitment Consultants
London, Windsor, Birmingham & Leeds

IPI Area Sales Manager Middle East/Africa IPI

IPI represents a leading American information publisher in international markets. Publishing programmes range across all subject fields, produced in print and microform formats with a fast growing commitment to electronic publishing - CD-ROM'S.

We are seeking an Area Sales Manager to cover the Middle East and Africa. The candidate (aged 25 - 45 years) ideally will have previous international sales experience and will be expected to travel up to 4 months a year. The post involves direct contact with libraries and working closely with sub-agents to achieve agreed sales targets.

The post offers an attractive salary package according to age and experience, including company car and BUPA membership.

Although presently located in Godstone (M25) it is possible that we shall be moving office southwards to the East Grinstead/Uckfield areas.

Please apply in writing with full C.V. to:

Tim Smartt, Managing Director, IPI Ltd, White Swan House, 60 High Street, Godstone, Surrey RH9 8LW.

THE SUNDAY TIMES

Are You Ready For A Rewarding Career In National Newspapers?

It takes a special person to get to the top in any field, and it certainly doesn't happen overnight... but it could be you!

We are looking for Telephone Sales Executives to join our busy Recruitment Advertising Department based in Wapping.

Ours is a story of success against the recessionary tide. Our Recruitment department is second to none and we now need to expand our various specialist categories. Working as part of a team, we want young, enthusiastic people who thrive under pressure and are not afraid of hard work.

Exceptional communication skills are a priority. Great emphasis is placed on the ability to build successful relationships with Advertising Agencies, Consultancies and clients at all levels and the achievement of sales targets is paramount.

We should particularly like to hear from you if you already have advertising sales experience in a regional or national newspaper or within the Recruitment industry.

A package of OTE £17,000 will be offered and usual large company benefits.

If you feel you can contribute to the success of our business and at the same time are ready for a move into national newspapers telephone Mandy Jones on 071 782 7227.

Alternatively, please send you c.v. to Rachel Pilgrim, Advertisement Manager Recruitment, Times Newspapers Ltd, 1 Virginia Street, London E1 9BD.

Alexandra Frean charts how the *Daily Mirror* recovered from being rocked by Robert Maxwell's misdeeds

Monty's bloody battle pays dividends

IT IS hard to believe that today's *Daily Mirror* is the same newspaper which only 18 months ago seemed dangerously close to drowning in the mire of Robert Maxwell's crimes.

After a painful upheaval involving 600 job cuts and an undignified public row with some of its journalists, the Mirror Group has come out fighting with strong financial results, respectable circulation figures and new premises at Canary Wharf in London's Docklands to house *its five national titles*.

In the past 12 months the company's share price has risen more than 300 per cent. The *Mirror's* remarkable revival under the stewardship of David Montgomery, its group chief executive, has removed the last obstacle to the sale of 54.8 per cent of its shares held by the administrators of Mr Maxwell's private companies, finally clearing the way for the company's ambitious expansion plans.

Pick up a copy of the *Mirror* this week and you could be reading a corporate prospectus for the group's impending share placing. On Monday the front page promoted a £250,000-prize competition, while page seven carried a story entitled "MONEY and how to make it" about Britain's self-made millionaires. Tucked away on page two was a modest piece on the troubled Tory leadership — a story that the old *Mirror* would have made the front-page lead.

A key to Mr Montgomery's success — there is little doubt in the City and the newspaper industry that he is personally responsible for the Mirror Group's turnaround — has been in identifying and building up the *Mirror's* core market. New research has shown that the paper's readers are better off and better educated than had previously been thought. Sixty per cent have a mortgage, 48 per cent own two cars, more than half go on foreign holidays and 13 per cent have private health insurance.

As a direct response, the paper has introduced a new life-style section on Mondays called *Life*, beefed up its money pages, introduced a finance supplement on Tuesdays and made the women's section on Wednesdays more upmarket.

At a press conference last week, Mr Montgomery denied that the *Mirror* was abandoning its traditional left-wing stance. "The paper is remaining left of centre but is intelligent as opposed to strident and abusive," he said.

By attempting to hold and win new readers in this way, the group has so far managed to meet increased competition from rivals and raise its circulation by 2 per cent. The immediate result of these changes has been a 6.5 per cent increase in advertising revenue and a 15 per cent rise in advertising volume.

Another part of Mr Montgomery's strategy has been to increase capacity and productivity by sacking workers and moving the company's old central London printing presses to its larger and more modern plant in Watford. He has also strengthened the group's Scottish title, *The Daily Record*, by building a new printing plant outside Glasgow, which is due to open next July.

However, the company still looks more vulnerable than most to the threatened imposition of VAT on newspapers in the November Budget. Unlike rival groups, such as United Newspapers — owner of the *Daily Express* — which depends on newspapers for only 20 per cent of its business, the Mirror Group has no revenue source other than papers which could help offset the effects of the new tax.

This is why Mr Montgomery *is seeking to diversify*, particularly into the electronic media. He is believed to be seriously considering participation in a cable or satellite television channel.

Mr Montgomery still has many problems to overcome, however. His dispatch of two editors in less than a year at the *Mirror* and *The People* has had a debilitating effect on staff morale. The *Mirror* has also lost many of its most distinguished columnists, such as Paul Foot and Ann Robinson, who built up a loyal following of readers.

As a start in rebuilding a team spirit at the group's titles, Mr Montgomery has reintroduced its graduate training scheme in an effort to grow its own talent. As a former *Mirror* trainee himself, *it is one development* Mr Montgomery is particularly proud of.

Messengers of conflict

Are negotiations for peace better conducted away from journalists? **Roger Graef** on a new argument



At the sports hall in Tuzla, Bosnia, evacuees from the besieged Muslim enclave of Srebrenica find a respite from the fighting

People have always blamed the messenger for bringing bad news. But the love-hate relationship of politicians with the media has taken a new twist. The success of secret diplomacy between Israel and the PLO has prompted respected figures like Douglas Hurd and Boutros Boutros Ghali to complain that the media have made such effective diplomacy almost impossible. They argue that the subtleties of such negotiations are brutally simplified by media coverage.

The argument continued at the Royal Television Society Conference in Cambridge last weekend. The former army minister Archie Hamilton accused the media of prolonging the war in Bosnia. He said the three sides would have settled matters more quickly if less attention had been paid.

Mr Hamilton's unprovable assertion defended the government's decision two years ago to avoid sending troops to Bosnia. He blamed extended coverage and media pressure for "dragging" *Britons into sending a modest* number of soldiers.

Both Messrs Hurd and Hamilton think that the imbalance of Bosnia coverage obscured far more violent and destructive wars in other parts of the world. The "randomness of media attention" turns the world searchlight onto a running conflict as though it had just begun, while neglecting others *equally worthy of attention*.

Professionals on the ground in Bosnia are equally certain of the media's positive effect. General Philippe Morillon, former commander of UN forces in Bosnia, called journalists "essential collaborators" because the troops are on a peace-making mission. The media were vital to explain this distinction internationally and to the bemused local population, who keep expecting more aggressive responses. Such expectations are hardly the fault of the media, but of the rhetoric used by politicians to justify the great use of force in, say, the Gulf.

Larry Hollingsworth, the UN relief force chief, is sure the presence of cameras is saving lives. *If the media left, the UN would also* have to leave, he says: it would be too dangerous. He adds: "Who knows what atrocities would be committed with the media safely out of the way?" Moreover, if media pressure is so influential, how is it that after two years the West still has not used force in *Bosnia? It is true, as Mr Hurd* points out, that inconsistent coverage — such as the focus on the Kurds that led to the safe havens — left Shias to be massacred by Saddam's helicopters unobserved. But this seems an odd criticism to level at the media — that journalists helped to save some lives, but not as many as need saving in a world with 15 Bosnias. Journalists risked their lives to do so — 58 have recently been killed in war zones.

The imbalance of coverage is no accident. Presenting news to British audiences, editors focus on what most affects their viewers, using limited air time and resources. The BBC sent a team to Angola, now regarded as the world's worst conflict. *The trip cost £50,000. Bosnia* is nearer and Britons are involved *in the military, diplomatic, and humanitarian efforts in a way they are* not in Nagorno-Karabakh, a much more murderous war.

> What atrocities would occur without the media there?

Media judgements may make the news agenda, but wars, cruelty and tribalism thrive without television. The presence of cameras may inspire local activity — and on occasion, the exploitation of cruelty. But the tension between realpolitik, including the calculated decision to keep out of Bosnia or lie to Parliament about selling weapons to Iraq, has played a constructive part in major political events that might never have happened without them.

How much longer would the Vietnam war have lasted without *relentless television coverage?* Would the corruption of Watergate have emerged without *The Washington Post* and televised hearings? How much aid would have reached the Sudan and Ethiopia without Charles Stewart's film and Michael Buerk's reporting? The fact is that the political *establishment fiercely resisted the* above. This matters because of new developments that intensify the awkward link between broadcasting and decision-makers. New media technology outstrips the ability of the usual diplomatic and intelligence channels to communicate with the powers that be.

During the Gulf war, Bush and Hussein were glued to CNN — itself hamstrung by American pool reporting and Iraqi censorship. Gorbachev thanked the BBC World Service for keeping him informed during the coup attempt. Lightweight video cameras and portable satellite links can send footage around the world within minutes of shooting.

Technology now allows one journalist to shoot and edit on television. That not only eliminates delays, it cuts out intervention by other minds. This instant digest of unfolding events excites those in the increasingly competitive news business. Being first matters more to some hacks than being right.

But a direct connection to the world's stage places a huge *responsibility on journalists. Even* now, our errors are taken as read by the vast majority with no other source of information. When those people are diplomats trying to reconcile intractable conflicts, misinformation does indeed make difficult situations worse. Stretching that real problem into a case for less coverage is, however, deeply problematic.

Gunning for Major's scalp

A 'get the prime minister' season is well under way, **Roy Greenslade** writes

During the Liberal Democrat conference on Monday, Charles Kennedy boasted that there were "more *political editors here in Torquay* than with the prime minister in Tokyo". Not many of them heard him — most were huddled around a television in the press room to see John Major undergoing another bout of questioning on BBC's *Newsnight*.

Journalists watched excitedly as one of their colleagues baited the beleaguered prime minister, quoting *from the Daily Express*. Mr Major, said the article is "near to political despair" and "has complained of being isolated by his own cabinet".

"Heaven alone knows where these nonsenses come from," replied Mr Major, hardly retaining his mask of good humour. "It's not for me to speculate. If I did, I would probably feel more lonely and *isolated. I don't, so I am not.*"

On Monday, *The Sun* said of Mr Major: "He seems hellbent on raising taxes, eager to throw himself upon the sword of VAT on fuel bills." Yesterday's *Sun* featured an article: "10 Signs Major's Going The Same Way As Maggie".

The *Daily Mail's* leader page asked rhetorically: "Have the Tories got it in for the middle classes?" *The Daily Telegraph* loftily accused Major of "chronic sensitivity" for worrying about press criticism and called on him to "steer clear of belittling entanglements." On BBC Radio 4's *Today* programme yesterday , Sue McGregor was supposedly interviewing Michael Portillo, the Treasury minister, about the Liberal Democrat conference — but she managed to slip in a *question about Major's future as* well. Right-wing backbenchers, with loud mouth reputations, such as Teresa Gorman and Tony Marlow, are finding themselves on *Newsnight* almost as often as Peter Snow.

Despite the sense in Sir Bernard Ingham's withering view of the rebels as a "tiny minority of pests", television and newspapers are providing them with a regular platform.

Is the media reporting a genuine political crisis, or is there a hidden agenda? *Is there a real story about* a challenge to the prime minister or has it been created by the press? Anthony Bevins, political editor of *The Observer*, believes a challenge to Mr Major's leadership is out of the question. "The Tory press are talking it up and they know they are. If you read far enough down the stories you will find the reality when it states that a challenge is *extremely unlikely. The story is* about the fact that Major has lost the respect of the Tory press. Therefore they have decided he should go — and he probably will."

Alastair Campbell, assistant editor of *Today*, thinks the stories "do have a basis in reality but it's being blown up out of all proportion, not least by John Major himself". There's the rub. Whether or not *there is any truth to the stories, the* knife is now so firmly in Major, there is no respite.

Encouraged by editors and proprietors — who have moved from scepticism to hostility — Tory political journalists are enjoying their new, central role as crisis-makers. "There is a self-sustaining, self-serving, self-*fulfilling relationship between journalists* and MPs," says Bevins. "They are enjoying themselves."

Newspapers, having spent more than a year humbling Major, are also playing to the gallery. His poll rating is at an all-time low and readers are unlikely to protest at further criticism. The press will not take Major's "no vacancy" quote at face value either. Major's record on *saying no must give newspapers* heart. He said that he would not leave the ERM, he would not devalue the pound, he would not dismiss David Mellor, he would not sack Norman Lamont, and he would not reshuffle.

The question now is: if the press can bring down a prime minister at will, who is going to want the job in future — and who could keep it?

TO ADVERTISE CALL: 071 481 1066

MEDIA, SALES & MARKETING

FAX: 071 481 9313

Sales & Marketing Manager
fmcg
Saudi Arabia US$60,000 + major benefits

Our client is a Saudi Arabian frozen foods company with ambitious plans to expand the business throughout the Kingdom and surrounding countries. Planned substantial growth will include entry into new sectors, exports, and possibly acquisitions and mergers with the aim of becoming one of the major manufacturing and marketing companies in the region.

They now seek a truly professional Sales & Marketing Manager, dynamic and highly experienced at working in a similar capacity, preferably in Saudi Arabia or the Middle East.

It is unlikely that anyone under 40 would have the necessary experience to fill this important position which encompasses every facet of modern sales and marketing management. Naturally this would involve close liaison with both the financial and production management.

The single status benefits package is impressive, it includes free housing and utilities, fully expensed car, free return flights twice a year and annual bonus.

Please write in confidence with a detailed C.V. quoting ref JR101 to Corporate Resourcing Group, 5 Buckingham Place, London SW1E 6HR.

Corporate Resourcing Group
Management Consultants · Executive Search
AMSTERDAM · BARCELONA · BRUSSELS · COPENHAGEN · FRANKFURT · GENEVA · HELSINKI · LISBON LONDON · MADRID · MILAN · NEW YORK · OSLO · PARIS · STOCKHOLM · VIENNA · ZURICH

CVs £24
COMPILED BY PROFESSIONAL RECRUITMENT CONSULTANTS
LASER PRINTED
By Post, Telephone or Personal Consultation
071 436 0766
9 Gt Russell St London WC1B 3NH
ACCESS VISA DINERS AMEX

Qualitative Market Researcher
Management Consultancy seeks Qualitative Market Researcher with UK retail client experience (min. 3 years). We offer a competitive salary and benefits.
Apply in writing with CV to Box No 4115

RESIDENTIAL LETTINGS
We require 2 experienced lettings negotiators for our Kensington and Parsons Green offices. Basic + commission £20,000 OTE, car essential.
Hamptons Lowndes 071 736 7272

BARNARD MARCUS REQUIRES A SALES NEGOTIATOR FOR THEIR BATTERSEA AND PUTNEY OFFICES.
We are looking for a hard working, well presented individual with excellent communication skills, to join our residential sales team. You must be able to work on your own initiative as well as with your colleagues and be determined to succeed in a challenging and pressurised environment. Ideal position for a second jobber, 23 plus. Clean full driving licence essential
Telephone Olivia Fennell on 071 228 8686.

SALES EXECUTIVES OTE £25/£50K
We are a national group and market leaders in our field. We require specialist Sales Executives, 25/55 years of age, who need to earn a minimum of £25K p.a. and would relish the opportunity to join our top achievers earning around £50K p.a. Our executives work continuously with selected Estate Agents, Health Centres, Schools, Colleges and Golf Courses throughout the UK, for 2/3 weeks at a time. During the last 20 years we have built an unrivalled reputation for reliability and performance. Our open-ended commission scheme has excellent bonus features and is available on an equal opportunity basis. Sales professionals of integrity and ability should ring- JOHN CROXALL 0253 788300

All Box number replies should be addressed to:
BOX No:- ____
C/o The Sunday Times
P.O. BOX 484,
Virginia Street,
London E1 9DD

CONSIDERING A CHANGE OF CAREER? LONDON/BRISTOL/MANCHESTER
Expanding consultancy seeks 3 high calibre individuals to train to executive positions. We offer an excellent training programme, basic salary, generous bonuses and early management opportunities in a stimulating environment. Candidates should ideally be educated to degree level with at least one year's work experience and excellent communication skills.
Telephone 071 930 5353 or send a CV to The Henley Group, Panton House, 25 Haymarket, London SW1Y 4EN.

MANAGERS REQUIRED POSITIONS VACANT NOW
£15K - £17K SUBJECT TO EXPERIENCE
American Company - initially located in the London area. Candidates for these positions must possess good oral and written communication skills, be self motivated and have man management experience as it is a requirement to supervise and manage a workforce of 20 employees. Ideally you will be aged between 23 to 28 years of age and possess a degree or a similar formal qualification. Knowledge of marketing and computers would be an advantage but not essential. You must have a full clean UK driving licence. The position requires strong organisational skills, common sense and a dedication to customer service. Past retail experience desirable.
A comprehensive management training programme is offered to the successful candidates.
Your personal desire to achieve, coupled with our management training programme will give you all the ingredients essential for rapid promotion. Relocation may be required for promotion.
In the first instance please attach a recent photograph of yourself to your CV and state your present salary and date you would be able to commence this position and send to: Mr Wes Smith, 39 Scrutable Villas, Kensington, LONDON W8 6PU
We Are An Equal Opportunities Employer

OVERSEAS JOBS EXPRESS
MORE JOBS · MORE CHOICE · MORE OFTEN
The newspaper with the BIGGEST selection of worldwide vacancies
Professional · Technical · Contract · Seasonal
Working Holidays · Trade · Skilled · Unskilled
Published every 2 weeks. Just £18 for 3 months!
Payment by cheque (to OJE), P.O. or credit card.
Or for FREE information send large SAE or 2 x 24p stamps to:
OVERSEAS JOBS EXPRESS TS, PO BOX 22, Brighton BN1 6HX
Info. 0273 440220 or 24 hour credit card line 0273 454522
BRITAIN'S NO 1 FOR JOBS ABROAD

DISCOVER! The Institute of Sales & Marketing Management
An invitation to
EUROPE'S PREMIER CONFERENCE & EXHIBITION for Sales & Marketing Professionals
incorporating
THE 1993 BRITISH EUROPEAN SALES & MARKETING AWARDS
at the
INTERNATIONAL CONVENTION CENTRE, BIRMINGHAM
4-5 NOVEMBER 1993
Royal Mail International "Europe's postal carrier of first choice"
IN ASSOCIATION WITH THE TIMES
Reuters Lautentian Financial Group
OFFICIAL CONFERENCE SPONSORS
NON MEMBER PRICES
1 DAY ticket for either day
£150 + VAT
or a combined 2 DAY ticket
£220 + VAT
SPECIAL OFFER for THE TIMES readers
£15 off the 1 day rate
£30 off the 2 day ticket
when you quote this advert
PHONE 0582 411130
Successful Selling 93

TO ADVERTISE CALL: 071 481 1986

PROPERTY

FAX: 071 782 7828

LONDON PROPERTY

One of the most prestigous residential areas on the outskirts of London

"COPPERFIELDS"
BARNET LANE, ELSTREE HERTFORDSHIRE

A LUXURY 5 BEDROOMED RESIDENCE (WITH GUEST ROOM) OF HIGH QUALITY IN A UNIQUE & SECLUDED LOCATION

Built in security in house and grounds. Price £595,000.

For your invitation to our open evening 6.30 to 8.00pm Thurs 23rd September phone WARD HOMES on 0634 855111

SHOW KITCHENS WANTED URGENTLY

WE WILL BUILD YOU A SUPERB KITCHEN AT A FRACTION OF THE NORMAL COST - IF YOU LET US SHOW IT TO 6 PROSPECTIVE CUSTOMERS

This is a genuine offer to enable us to quickly establish a network of LUXURY SHOW KITCHENS across the country to support our national advertising campaign. Over 15 eyecatching ranges with many combination options in a multitude of finishes to choose from.

Arthur Rathbone KITCHENS LIMITED

*PHONE NOW 0582 29404
ASK FOR EXT 5059
CHRIS PLUMMER
Sorry no tenants

ARTHUR RATHBONE KITCHENS LTD.
The Old Bancroft Building,
Kingham Way, Reginald Street.
Luton, Beds LU2 7RG

CHELSEA & KENSINGTON

W8 CAMPDEN ST.

Period terrace house, quiet, South facing. 4 beds, 1 bathroom, 2 cloakrooms, double reception, kitchen and patio garden. Well maintained. Needs updating. £297,500 F/H ono.

071 381 5488.

APPOINT SAUNDERS 1985 HomeSearch to find your ideal property. We'll save you time and money. 071 581 3525

CHELSEA SW10 Ground floor flat in quiet road. 1 bed. 1 recep, k & b. lease 72 years. low charges. immediate possession £74,000. Viewing after 1900. Tel: 071 352 0571.

EARLS COURT SQ. SW5 Herbert Ct. Mans. Grd flr flat. 2 recepa. 4 beds. 2 baths, use of comm. gdns. Needs updating. 106 yrs lse. £147,000. Barnard Marcus 071 244 7337.

EMBANKMENT GARDENS, SW3. Bright top floor flat, recep with doors to priv.terr. Kit. 2 dbl beds. bath, ent storage. long lse. Lease 63yrs. £185,000. Malverns 071 589 8122.

JOHNSTONE and Pyecraft (Homesearch) specialise in the aquisition of properties for clients. Details 071 352 0775.

OLD BROMPTON ROAD 4th flr flat. Bft. 2 beds, priv parking. lease approx 80yrs. £187,000 Ruck & Ruck 071 581 1741.

UPPER CHEYNE ROW, SW3. 4 story. 5 bed, 2 rec, c/l hse, Sth Facing gdn. scope for ext. F/H £650,000. 071 352 0775.T.

CITY & WEST END

Where the SQUARE MILE meets the WEST END or BARBICAN

Apartments available including studios from approx £58,000

Daytime call 071 628 4848 or 071 628 4341.

Evenings call 071 628 4372

LANC GATE w2 Studio flat. recp fitted kit & bath, parking. lift. £58,000 Tel: 081 743 3596.

PATIO FLAT, W2. - Immac one bed flat, newly refurb kit & bathroom. sep WC Located in tree lined st nr to Portobello. close to bus & tube routes. £110,000. Tel: 071 229 8684

WC1 One bed gr flr to pb, modernised kitchen. bath. long lease. Bargain! £54,000. Tel: 071 723 1675 (eves).

NORTH OF THE THAMES

WEST KEN W14.

In Perham Rd, 5 mins tube 1 min Queens Club, 3 habitable but unmod converted flats at bargain prices. Gd flr studio. Approx 15'x13'. Show rm. 39.5K. 1st flr 1 bed, Small bed. 5th fcag balc. 62.5K. 2nd flr. Lge 1 bed with kit/diner or 2 bed with o/p kit/rec 64.5K. Newly dec Common parts 99 yrs

071 286 7686

CHISWICK Bedford Park. Substantial six bed family house in conservation area. Large recep. 19' kitchen/breakfast room. separate dining room, cellar. W. Facing garden. £398,000. 081 995 9394. Raymond Bushell.

CHISWICK Strand on The Green, 2 mins from river. Edwardian 3 bed cottage style property with double recep. well maintained. Pretty rear gdn. £143,500. Raymond Bushell 081 995 9394.

HYDE PARK W2 Excellent refurbished duplex on 1st + rest of fine Victorian development. 3 recepa. fld kitchen. 4 bds, 2 bths. strwr. balc with roof terrace. £375,000. 071 727 7227 Axecombe & Ringland.

LITTLE VENICE/Maida Vale. The specialist local agents. Vickers & Co 071 289 1692

PIMLICO Warwick Sq. Bright & airey Penthse apt. Good dec order. 2 beds. 2 baths, recep, dining. kit. L/h £280,000 Winkworth 071 828 1795

QUEENS PARK Carlisle Rd NW6. Mid terrace, 2 storey old style house. close to park. 3 beds. thru lounge. breakfast room, kitchen. bathroom/w.c. 30' approx garden. £195,000 Freehold. Tel: 071 328 2928 Queens Park Partnership.

MAYFAIR

Fiona Rudy
International Property Consultants

GEORGIAN HOUSE
2 bed, ph bth, dt, porter. Good order. Rental investment 24 yr lse. £150,000

DALMENY COURT
2 bed, ph bth, dt, caretaker. Newly refurb throughout. Long lse. £295,000

JERMYN STREET
2 bed, ph bth, dt, porter. Unmodernised good size flat. Long lse. £235,000

(All Top Floor flats in St James's)

Tel: 071 495 6115/6114
Fax: 071 495 6113

SOUTH OF THE THAMES

CLAPHAM SOUTH Garden flat 1 bed. FHLD, 5 min walk tube. £62,500. Tel: 081 673 3577.

CRYSTAL PALACE SE19. New Executive detached 4 bedroom houses now available from £159,950. Furnished Show House. Tel 081 771 6134 and 0989 868766

BERKSHIRE

WOKING For house buyers The County Homesearch Co offers professional service in Berks and adjacent counties. Brochure (0494) 766140 24hr

BUCKINGHAMSHIRE

GERRARDS CROSS In a class of its own. most beautifully converted 2 bed 2 bath flat in stunning manor house set in 8 acres. 2 swim pools. 1 covered, 2 tennis courts & gym. Must be seen to be believed! 25 mins London. Reduced to £299,000. 07853 664116 or 0831 891088.

CAMBRIDGESHIRE

CAMBS/Northants/Beds border. Superb detached grade II listed 5 bedroom manor house of stone and brick construction. set under a slate roof. Courtyard gardens and outbuildings. 16mls views. (08332 732188

COTSWOLDS

TETBURY Listed town house 4 beds. 2 baths. lge living room etc. Walled gdn. F/hold £172,500. Tel 0666 503983

WORKING For home buyers The County Homesearch Co offers a professional service in Glos and adjacent Counties. Brochure 0242 262260 (24hr).

DEVON & CORNWALL

BARNSTAPLE 15 mins. Peaceful Hamlet. Impeccably maintained 4 bed. 3 rec cottage adn secluded gdns. with option to purchase upto 9 acres paddocks and stabling. £110,000 or £120,000 with land. North Devon Property Sales, Barnstaple, N.Devon. EX31 1BE Tel:(0271) 44918.

FOR a totally professional service g'ted to save you time & money. The County Homesearch Co. The specialists in Devon/Cwll Brochure. (0872) 223549 24hr

MODBURY South Hams. A secluded 4 dble bed det family house within walking distance town centre. 3 recepa. Garage. Mature gardens £176,000. Stratton Creber 0752 666686

SOUTH HAMS For a selection of coastal and waterside properties, Salcombe, Kingsbridge, Dartmouth and surrounding villages, contact Marchand Pettit, 94 Fore St, Kingsbridge, TQ7 1PP. Fax: 0548 857582. Tel: 0548 857868.

EAST ANGLIA

COUNTRY HOUSES in Suffolk & Essex. Peter Andrews Ltd. Long Melford 0787 880560.

EAST SUFFOLK full colour 6 page property guide Clarke & Simpson Chartered Surveyors tel 0728 724700 fax 724667

MID SUFFOLK Nr Woodbridge. rural totally renovated 4 beds. stunning location. 30 metre river frontage. ¼ of an acre. £140,000. Tel: 0728 747892

PERIOD farmhouse & extensive outbuildings on the Essex & Suffolk border in need of modernisation. 3 rec. 4 beds. bath. Gdn & Paddock £200,000 Apply: Jackson-Stops & Staff, 22 Mann Place, London SW1X 0EP. Tel: 071-589 4535.

ESSEX

HOCKLEY rural thatched det cottage grade II. 3 beds. 3 recs, kit. B/R. OCH. ¼ acre. L'pool St. 45 mins. £184,000. 0702 201474

HANTS., DORSET, AND I.O.W.

AA—AA—AA—CHOO!!!
THESE HOMES ARE NOT TO BE SNEEZED AT!
Only 14 very high specification N.H.B.C. Award winning 3 bedroom houses & bungalows situated close Bournemouth Chine & Seafront £148,950
'Probably the best built houses & bungalows in the U.K.'
CORNELL ESTATE AGENTS BOURNEMOUTH 0202 555345

FOR a totally professional service g'ted to save you time & money. The County Homesearch Co. The specialists in Hants/Dorset Brochure. (0962) 715766 24hr

HAYLING ISLAND Sea front town house overlooking Solent. 4 bed. 2 reception, south facing balcony, sea views. Gas CH. Garage and carport. Small garden £95,000 Freehold. Millers 0705 469951.

HERTFORDSHIRE

HARPENDEN - Moorgate 35 mins. Exceptional split level house. cul-de-sac. backs onto Golf course. 4 reception rooms. Billiard room. 6 bedrooms, 3 bathrooms. Sunny garden. pool. tennis court. £495,000. Viewing today 0582 713396. Lane Fox: 0582 764343.

HERTS/CAMBS bdr. Victorian Schoolhouse attractive village. 5 beds. 2 recep rms, dining rm, kit & 2 bathrms. Lovely garden. Easy access to M11, A10 and Audley End & Royston B.R. (Liverpool St & Kings X 40/50 mins) £220,000 0763 838774

RABLETT 5 bed 3 bath 3 rec brand new show hse. Dbl gge. corner plot. £309,950. Lloyd Knox 0923 852711

IRELAND

IRELAND
COUNTY LIMERICK.
Fine residential estate on c281 acres. Main house (1805) 4 recp rooms, 5 beds, 2 baths, basement. In need of renovation. 2 mews houses, gardens. Excellent hunting area. 45 minutes Shannon Airport. Price Guide IR £400,000. Contact Hamilton Osborne King, 32, Molesworth Street, Dublin 2. Tel: 01 6760251 Fax: 01 6767066

IRISH Property Exhibitions. National Property Network (Irl) major property exhibition Sat. 25th Sept - Strand Palace Hotel. London. Also at World property fair Armitage Centre, Manchester - Sept 24th. 25th. 26th. 000's properties all over Ireland. Tel: 010 353 81 40041.

KENT

LEEDS, MAIDSTONE Magnificent Cast House. 4,500sqft.. 5 beds. 4 baths. 4 recept. kitchen. w.c./cloaks. utility. 8 acres with garaging for 6/7 cars. stables. lockwood/store & pavilion/summer house. Probably the finest new conversion available. £565,000 freehold. Owlquest Ltd 0622 817999 office. 0622 832577 (eves.& wknds.)

LINTON/STAPLEHURST. Last of three superb Oasthouses Spacious2300 sq.ft.. 5 beds/2 baths. garden. 2 miles station. 55 mins Charing X. £187,000.- P% possible - Owlquest Ltd (0622) 817999 (off hrs). (0622) 832577 (eves/wknds).

LINCOLNSHIRE

STAMFORD Riverside Maltings. Excellent development, built in natural stone, adjacent to Burghley Park & 2 mins walk from historic town centre. Offering 1 bed flats at £64,950 and 3 & 4 bed town houses from £78,950 & semi det houses from £89,950. Show houses open Mon & Fri 2-5pm & Sat & Sun 1-5pm. Tel Jelson Ltd Leic (0533) 661641 or our sales hot line 0831 898600.

NORTH WEST

CUMBRIA Duddon Valley. An attractive 4 bedroom country cottage situated in a peaceful rural position with wonderful views. Hall, 3 reception rooms, conservatory, 4 bedrooms, 2 bathrooms, lge gdn, price in region of £145,000 Contact Davis & Bowring. 08242 71711

OXFORDSHIRE

GORING ON THAMES Delightful riverside village. Modern 4 bed det. 2 baths. secluded garden. 2 garages. 6 mins walk school. shops. mainline station. London 40 mins. £169,000 or offer for quick sale. Tel Mr.Foster 0256 463656 (O).

ODDINGTON Oxford 6 miles. 6 new traditional stone det houses by "Juniper Country Homes". Superb spec. From £200,000. Regent Estates 0442 877878.

SUTTON COURTENAY (Oxford 10m. BR 3m). Period house off village green. 3 recs, 4 beds, 2 baths, ch, dbl garage. Walled gardens facing south at rear. £315,000. Brecken & Breckon. Tel: 0865 244736.

SOMERSET & AVON

SOMERSET Crewkerne & Chard. For details of det houses & bungalows, all with Gch from £75-130,000 contact Charles Bishop Ltd on (0935) 22198

NORTH YORKSHIRE

HARROGATE Superb det house in prestigious quiet private road. Ideally suited for professional people working from home. 6 bed 4 recep plus large Baronial oak panelled hall. Vast dry cellars and attics. Many unique features on ½ acre with detached double garage with ample park. 1og within 1 mile of M23. M25, fortunately not seen or heard. ½ mile mainline station. Village atmosphere. Gatwick and Croydon 8 miles. Three owners in 70 years. For around £510,000 you could be another four. For brochure ring 0737 643171.

SURREY/Hants border 3 mile Farnham. Cast house conv. 1 acre. views. det. 5 beds. 3 rec. flexible accom. s/c grad flr annexe suitable as granny, bedsit, prof/let. 3 apts swimpool £250,000 Tel 0420 22448

WORKING For house buyers The County Homesearch Co offers a professional service throughout Surrey. Brochure (03741) 100077 (24hr)

SUSSEX

HORAM 4 bed det country views gge, 15 mins stn, train 1 hr London £96,000. 04363 2665

RUSTINGTON, West Sussex. Luxury 2 bdrm flat with balcon facing sea. 4 years old, Bargain of the year. Price £66,000 Cost £123,250. Tel day 0737 362889 / eve 0737 845765.

UNIQUE sel position, newly thatched cottage, det. 3 beds, 3 acres. £164,500. West Cuttington (0798) 812141.

WALES

ABERGWESYN POWYS Small holding with stone built farmhouse needing renovation. Traditional outbuildings. 21.25 acres of land & fishing on River Irfon. Offrs £75,000. Woonam & Tyler 0982 553248.

COUNTRY PROPERTY

BUDLEIGH SALTERTON DEVON

A development of 30 apartments situated on Cliff Road, affording panoramic views over town, beach and East Devon Coastline. Included in the specification of all apartments are video entry systems, fitted kitchens and fully fitted carpets (except for kitchen). There is one 2 bed apartment remaining at £118,500, other 2 and 3 bed apartments from £155,000.

Please for further details ringing:

THE ROSEMULLION
(03954) 42846 or (03954) 42201



2 MILES FROM DORKING TOWN IN SURREY

*An architect designed residence set in an area of outstanding natural beauty, close to Buxted. 7 bedrooms, 3 bathrooms, 5 reception rooms * self contained annexe, 3 acres, two garages * Easy access for the M25 and rail service to London.*

Offers in excess of £800,000
WOOLWICH PROPERTY SERVICES 0306 742300

NEW HOMES

BARRATT FULL VALUE PROMOTION

'HOUSE OF THE WEEK'



4 BEDROOM DETACHED HOUSE
◆ HALL ◆ CLOAK/W.C. ◆ LIVING ROOM ◆ DINING ROOM
◆ FITTED KITCHEN ◆ FITTED UTILITY ROOM
◆ EN SUITE MASTER BEDROOM ◆ DOUBLE GARAGE

MOVE FAST

FULL VALUE
PLUS
HOME EXCHANGE
◆ Carpets ◆ Curtains ◆ Kitchen appliances

5 YEARS MORTGAGE REDUNDANCY PROTECTION

SOVEREIGN FIELDS

BARRATT

Rowden Hill, Chippenham, Wiltshire
Showhouses open Thursday to Monday (including weekends) 11am to 6pm.
Telephone (0249) 443532 or 0800 37 38 39

AUCTIONS

GA General Accident Property Services

REGIONAL WELSH AUCTION SOUTH AND MID WALES 51 LOTS

MOSTLY BY ORDER OF MORTGAGES

INCLUDING HALIFAX BULIDING SOCIETY HOUSES-FLATS

DYFED, GWENT, GWYNEDD, HEREFORDSHIRE MID GLAMORGAN, SOUTH GLAMORGAN WEST GLAMORGAN

TO BE HELD AT THE CARDIFF MOAT HOUSE HOTEL COMMENCING AT 12 NOON ON THE TUESDAY 12TH OCTOBER 1993

TO OBTAIN A CATALOGUE TELEPHONE 0705 871171
(24 hour Hotline)

SCOTLAND

SHOWHOUSES FOR SALE
At Kelvin Homes we have now released our 3 individually designed showhouses for immediate entry at fixed prices.

EARLSTON ONE THE BORDERS
Detached 3 bedrooms, 3 public rooms with double garage. Tel 0896 848122.

WEST LINTON — HANDY FOR COMMUTING TO EDINBURGH
Detached 4 bedrooms, 3 public rooms with double garage. Tel 0968 60308.

BRIGHTONS — FALKIRK
Detached 4 bedrooms, 2 public rooms, spacious throughout with a double garage. Outstanding views. Tel. 0324 716253.

All properties have landscaped gardens so hurry now and don't miss this unique opportunity to buy these bright spacious luxury homes.

4.85% FIXED RATE FOR 2 YEARS APR 8.1%

Variable and rates may vary. Written quotations available on request. Example based on a couple aged 24 years taking a 25 year endowment mortgage of £30,000. Interest payments net of MIRAS in the first 24 months would be £180.32. Assuming a rate of 7.75 thereafter. Repayments would revert to £245.71 for the remaining 276 months, with the total payment over the 25 years term being £87,805.45

KELVIN HOMES
87 CALDER STREET
COATBRIDGE ML5 4ET

SMITHS GORE

SUTHERLAND SCOURIE

One of the most outstanding houses in this beautiful area of North West Scotland.

Comprehensively restored and refurbished cresprising:

2 reception, kitchen.
5 bedrooms, 2 bathrooms
2 shower rooms.
Garaging. Stable block.
Paddock.
Woodland. Gardens
ABOUT 5 ACRES

EDINBURGH 031 555 1200

WILTSHIRE

NR SALISBURY. Subst det hse, sec gdn. 7 acres, 7/8 beds. 4 recep. 4 bath, consv, s/pool, lge outbldgs. £360k. 0725 77355.

COUNTRY RENTALS

DATCHET (Windsor) restored period cottage 2/3 bed. centre of riverside village. unfurnished £1500 pcm. 0753 855550

FRANCE

ALPINE LAKESIDE. Superb portfolio, new resale. £30k - £300k. Beaches 0562 886181.

AUDE (SW) Carcassel. 17thC stone house 3 lge bedrooms. sm garden. £28,000. Tel Anita Dickets at Trinkel on (0165?) 68 75 18 15.

BRITTANY (9). 7Kms Redon. Detached renovated 5 bed stone house. beams, gas. gdn. furn. £19,600. Tel: F.P.S. 0424 778386. T.

RETIREMENT HOMES

A "SUMMER SPECIAL" FOR YOUR RETIREMENT

Full Value Home Exchange*
EVEN IF YOUR PRESENT PROPERTY VALUE EXCEEDS THAT OF OURS.

BARRATT SUMMER SPECIALS

Retire in style in the security of your own home on this managed development near to the centre of Chipping Sodbury on the edge of the Cotswolds.

PROPERTY OF THE WEEK
2 BEDROOM SHOW BUNGALOW
◆ Full value for your present home* ◆ Oven, Hob and automatic Washer/Dryer ◆ Carpets ◆ Curtains ◆ Light fittings ◆ Fitted wardrobe in master bedroom ◆ Economical heating ◆ Management services ◆ Attractive maintained gardens ◆ 24 hour call system
£79,950

Also available 2 bedroom apartments from £63,950

RYDDENWOOD COURT
Gorlands Road, Chipping Sodbury, Avon
Open Tuesday and Wednesday 11am to 6pm or viewing by appointment.
Telephone 0800 37 38 39



BARRATT
Britain's Premier Home Builder

*Limited period offer on selected properties. Subject to status, approval and normal Barratt Home Exchange Conditions. Our Full Value Home Exchange Scheme is only available when we operating area.

MORTGAGES

GROSVENOR MORTGAGE SERVICES LTD

MORTGAGE AND REMORTGAGE FINANCE

★ Status & Non-Status Loans
★ Capped rates from 4.49% (APR 5.2%)
★ Fixed rates from 4% (APR 4.36%)
★ 2 year fixed rate from 5.45% (APR 8.2%)
★ 3 year fixed rate from 5.99% (APR 7.2%)
★ Variable Rates from 3.95% (APR 8.4%)
★ Written Quotations available on request

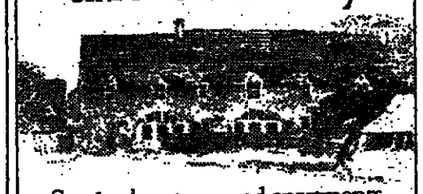
071-637 7292

7 Portland Place
London W1N 3AA

Licenced Credit Brokers

YOUR HOME IS AT RISK IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR OTHER LOAN SECURED ON IT. LIFE INSURANCE MAY BE REQUIRED. AN ARRANGEMENT FEE OF UP TO 1% MAY BE CHARGED.

Enjoy your retirement in the country



Serviced cottages and apartments set in attractive grounds with swimming pavilion.

Moreton-in-Marsh – Gloucestershire
Cerne Abbas – Dorset
Alton – Hampshire

£115,000 - £195,000

BEECHCROFT
CLASSIC COUNTRY HOMES
1 Church Lane, Wallingford,
Oxfordshire OX10 0DX 0491 834975

OVERSEAS PROPERTY

The World of Property
OVERSEAS PROPERTY EXHIBITION
24th-26th SEPT 1993
THE ARMITAGE CENTRE, FIRS ATHLETIC GROUNDS, MOSELEY RD, FALLOWFIELD, MANCHESTER M14
10.00-6.00 Friday & Saturday 10.00-5.00 Sunday
FREE ADMISSION AND PARKING
The UK's largest Overseas Property Exhibition with leading agents and developers offering property for sale in:
● SPAIN PORTUGAL CYPRUS FLORIDA FRANCE ●
● ANDORRA ITALY SWITZERLAND IRELAND CANADA ●
● EXPERT FINANCIAL AND LEGAL ADVICE ●
● HEALTH CARE ● REMOVALS ●
ENQUIRY LINE (24HRS) 081 542 9088

FRANCE

LOT Beautiful 6 bedrm house with tower and sc. pool. FF1,700,000 Tel: 01033 65 56 60 79 Fax: 65 56 62 05

NORMANDY. Farmhse with stabling & extensive outbuildings in 5 hctre overlooking important chateau. Mod gites. Quick sale FF 795,000.(010 33)33) 857660 or 399999.

PROPERTY to let. France. Mid July-mid Aug. Reliable lady, & 15 year old son wish to rent/house sit or exchange. Refs avail. Ph Reply Box No 4058

OVERSEAS PROPERTY TO LET

COLORADO, USA. Private family home in beautiful Steamboat Springs for rent (min 2 weeks). 3 bdrms, modern kit with all amenities. 2 bthrms. spa (with Hoosh car inc). 2 TVs. VCR. HiFi (with CD player). washing machine etc. etc. Located in the quiet old western town area, just 15 mins from some of the world's finest skiing. All utilities inc. Phone 0101-303-879-8878 or Fax 0101-303-879-8070 for details and prices.

VENICE - Italy. Stunning apartment 200 sq. metres - excellent apartment 70 sq. metres, in historic noble building in Venice, possible to let all year. Please call 010 331 42980258

SPAIN

DENIA. Palm tree and orange groves. 5 bed farmhouse. £99,000 Tel: 0769 3899

MARBELLA/ESTEPONA Discounted new and resale properties. For brochure & listings Ocean Estates Tel 0954 715992

MORAIRA/JAVEA. 40K-300K. new & resale. brochures/photos 0562 886181

SPAIN BUYING/SELLING For free copy of UK's largest classified tel: 081-542 9088.

THE last corner of Spain. Escape the usual crowds and discover a little of tranquility in a small Andalucian fishing village. Apartments built by member of substantial British development group, in the beautiful La Portada Courtyard, from as little as £28k. Excellent exchange rate. Valle del Almanzora 0242 260940.

U.S.A.

FLORIDA Stunning Gulf Coast homes from £70k. Buy for themselves with rental income. Full finance & management facilities available. Tel 0705 813922/ fax 0705 814341

FLORIDA - Orlando/Kissimmee/Gulf Coast. Over 30,000 properties from £34,000 to £5m. F.P.C. 02022 296096

FLORIDA For free copy of UK's largest classified tel: 081-542 9088

PROPERTY WANTED

WE CAN HELP sell exchange or find you a home. Call Link Up Properties Nationwide Ltd for Free Information 0444 457999.

COUNTRY PROPERTY

3 BEDROOM DETACHED FROM £115,500 TO £135,000

Exclusive Comfort in a Sought-After Location

Seize this rare opportunity to own a newly-built quality home within sight of Windsor.

Conveniently located for access to the railway station & M4 motorway, this exclusive new development offers a choice of traditional-style homes with modern luxuries and private garages, fitted kitchens, central heating, double glazing & cable TV points.

Take your place in comfort at Round Tower Park & come home to the renowned quality of Fairclough Homes.

Sell your home for 100% FULL VALUE with Easy Move Part Exchange and Save on Stamp Duty, Legal Fees & Agents' Fees.

Round Tower Park,
off Eton Wick Road, Eton, Berkshire

0753 833847
24 HOURS

Visit Round Tower Park Today:
Leave the M4 at Junction 7. At the roundabout turn left on the A4 to Maidenhead. Go straight over the traffic lights to the next roundabout & turn left onto the B3026 to Eton (3 miles). Go through the villages off Dorney & Eton Wick. As you enter Eton, you will go under a bridge. Round Tower Park is immediately on the left.

Fairclough Homes
SOUTHERN
Come home to quality
A PART OF THE AMEC GROUP PLC



THE SANDRINGHAM SHOW HOUSE AT ROUND TOWER PARK

SHOW HOUSE OPEN 10AM - 5PM 7 DAYS A WEEK

FRANCE

BRITTANY. Charente. Alps. New/resale. Reservations from 100,000 Fr. Bld apts from 280,000 Fr. Tel 0392 211022

CHATEAU in Provence. Rare opportunity to acquire well situated historical chateau in good order. 735 sqm hab. accept. with cimperios & towers. 8,500 sqm park. Near airports, autoroute & TGV. ½ hour Med. Further constr. poss. FF 4.5 mill. Contact C Longbotham 01033 66 32 67 32

FOR SALE brick built house in the SOMME region, France. 1 hour from Paris. 70 miles autoroute A1, house containing 20 rooms, hot central heating, bathroom, WC + master room 140 m². Excellent conditions. Situated in 2000 m². Tel: 010 33 22 78 35 00 010 33 22 86 23 06

FRENCH PROPERTY NEWS Monthly. for a free copy. Telephone 081 942 0320.

GASCONY Old farm of characte. ter. entirely stoneboult hse & numerous outbldgs. dovecote. For restoration. With 2.66 hectares of land. Beautiful views. 400,000 FF. Le Tuc Interdit, 6 ave de la Tesserene. 32800, Eauze, France. Tel: (010 33) 62 09 92 45 Fx: 62 09 85 93

PENTHIMMIRE - LOCH TAY. Danish Pine Retirement/holiday lodges. £85,000 freehold parcb. (gross annual income sharing in excess of 10% on parch price) Secluded 10C. Waters edge. Stunning views. 2 hrs Edin/Glasgow. Lux furnishings & equip. Pass loc. Riding Centre. Harbour. Mini Lds. Centre. Brochure 0567 820323

FRANCE

BRITTANY. Charente. Alps. New/resale. Reservations from 100,000 Fr. Bld apts from 280,000 Fr. Tel 0392 211022

CHATEAU in Provence. Rare opportunity to acquire well situated historical chateau in good order. 735 sqm hab. accept. with cimperios & towers. 8,500 sqm park. Near airports, autoroute & TGV. ½ hour Med. Further constr. poss. FF 4.5 mill. Contact C Longbotham 01033 66 32 67 32

FOR SALE brick built house in the SOMME region, France. 1 hour from Paris. 70 miles autoroute A1, house containing 20 rooms, hot central heating, bathroom, WC + master room 140 m². Excellent conditions. Situated in 2000 m². Tel: 010 33 22 78 35 00 010 33 22 86 23 06

FRENCH PROPERTY NEWS Monthly. for a free copy. Telephone 081 942 0320.

GASCONY Old farm of characte. ter. entirely stoneboult hse & numerous outbldgs. dovecote. For restoration. With 2.66 hectares of land. Beautiful views. 400,000 FF. Le Tuc Interdit, 6 ave de la Tesserene. 32800, Eauze, France. Tel: (010 33) 62 09 92 45 Fx: 62 09 85 93

SCALING NEW HEIGHTS

Steps and stairways can become a problem with age or disability. At English Courtyard, stairlifts will carry you and your shopping to your front door. We make sure that every part of the garden can be reached by level or gently sloping path. So a gentle walk doesn't become a major expedition. Instead, as the years add beauty to our pleasure. It's a pleasure. Propelled there ourselves at Ranelagh Court, our latest retirement development at Stanford in the Vale, Oxon. Prices from £97,500. To find out more about these and other properties in Bucks, Kent, Wilts and Somerset, ring us for a brochure.

The English Courtyard Association,
8 Holland Street, London W8 4LT. Freefone 0800 220888

GREECE

AEGEAN ISLANDS Crete & Peloponnese area villas special-ists. J Goodwin 07035 864460

ITALY

SOUTH TUSCANY Unusual house and boarding lodge. 5 beds. olive grove. lovely views. £150,000. 01039 564984049

PORTUGAL

ALGARVE - Bebida Village with pools, tennis, restaurant etc. Apartments & villas from £65,000 & 4 Owners Schemes from £17,370. 0628 778841, 24 hrs.

ALGARVE OWNERS. We need more villas & apts to sell at our property exhibitions in Hong Kong & Dubai. Full details from ABM Ltd tel 0276 686366. Fax 0276 686373

ALGARVE Sitves Land with old cottage. Many other bargains. Contact Portogeos, UK Tel: 081 951 1012 Portugal Tel: 0820 341035 Fax: 0820 341288

SPAIN

DENIA. Palm tree and orange groves. 5 bed farmhouse. £99,000 Tel: 0769 3899

MARBELLA/ESTEPONA Discounted new and resale properties. For brochure & listings Ocean Estates Tel 0954 715992

MORAIRA/JAVEA. 40K-300K. new & resale. brochures/photos 0562 886181

SPAIN BUYING/SELLING For free copy of UK's largest classified tel: 081-542 9088.

THE last corner of Spain. Escape the usual crowds and discover a little of tranquility in a small Andalucian fishing village. Apartments built by member of substantial British development group, in the beautiful La Portada Courtyard, from as little as £28k. Excellent exchange rate. Valle del Almanzora 0242 260940.

U.S.A.

FLORIDA Stunning Gulf Coast homes from £70k. Buy for themselves with rental income. Full finance & management facilities available. Tel 0705 813922/ fax 0705 814341

FLORIDA - Orlando/Kissimmee/Gulf Coast. Over 30,000 properties from £34,000 to £5m. F.P.C. 02022 296096

FLORIDA For free copy of UK's largest classified tel: 081-542 9088

PROPERTY WANTED

WE CAN HELP sell exchange or find you a home. Call Link Up Properties Nationwide Ltd for Free Information 0444 457999.

As university costs rise, **Rachel Kelly** and **Christine Webb** discover that some parents are buying properties for students

The young bed-sit landlords

For many students, notching up the right A level grades for a university place is a small hurdle compared with the nail-biting race to find accommodation before college term begins.

Even with less than two weeks to go, some students had still not heard if they had a place in a hall of residence, and the last-minute scramble for flats in the private sector could be made worse because universities cannot turn down offers of a place to entrants who have made the grades.

Colleges cannot give an accurate count of their intake until the dust has settled after the clearing procedure ends on October 1. But the University of London's central accommodation office in Malet Street, Bloomsbury, was dealing with 300 students a day by the end of August.

Many universities have new, purpose-built accommodation as a result of a five-year expansion plan launched three years ago. The University of Leicester opened 150 new units last year, have another 260 due this year, and an extra 450 planned. Rents start from £28 a week for self-catering units.

Other students will not be so fortunate. At Southampton, the demand for university-owned accommodation outstrips supply, says Morag Murchie, the accommodation officer. "This year, our first-year intake will be 2,500 — 200 more than last year. On our campus, that's going to be noticed. Very few second and third-year students live in university accommodation."

Even Oxford and Cambridge, traditionally seen as providing the most architecturally desirable rooms throughout most of a student's career, are feeling the pinch.

In the past, undergraduates lived in college only for the first and last years. In the second year, students lived in digs.

But private rents in bed-sitter land are now often too high for most student purses and the colleges are under pressure to provide accommodation for all three years if they are not to miss attracting the brightest and best students.

Colleges are doing what they can to help. One trend is for colleges to rent private flats and houses to sub-let to students, a practice known as "head leasing". Warwick University has done this successfully for some time, and the idea has caught on in London, while Cambridge is taking on ten houses this year as an experiment. Elsewhere, students living in halls of residence pay up to £80 a week, including food. Many others fend for themselves in private flatshares.

> 'Buying has never made better sense'

The luckiest students have parents who will buy them a house, thus circumventing any of the usual hassles of finding student digs. Agents report that in recent months purchasing, as opposed to renting, property has become more popular among students from affluent families.

According to Roger Hicklin, the business development director of Royal Life Estates, in the mid-1980s, parents might have subsidised the cost of funding their children's higher education through a tax-deductible deed of covenant. But that was abolished in 1988.

Today, the cost of keeping a student at university approaches £4,500 a year, depending on how generous parents want to be. Because grants are means-tested on parents' income, most middle-class families will have to pay the full cost of keeping a child at university.

ROBIN MAYES



Melanie Biget, left, and Donna Augustine check the college list for flats and bedsits

Buying a house could be the easiest way to help with the cost.

"The market is at rock-bottom," Mr Hicklin says. "In fact it's past rock bottom. Buying has never made better sense." That, plus the lowest mortgage rate for 15 years and fixed-rate loans, make house-buying attractive.

Mr Hicklin claims that buying can reap rewards if property is rented out to other students. The student with parents wealthy enough to buy him or her a house or flat can act as a ready-made property manager. Income received by the student from renting rooms to friends is tax free up to £3,250 a year, and this can help towards the grant or mortgage.

After graduating, students are tending to put down their roots where they studied, Mr Hicklin says, so purchasing can give leavers a foothold in the property market, avoiding the burden of first-time buying.

SURVIVAL GUIDE FOR STUDENTS

Tips to avoid the tears and tantrums

Jenny Goble, the University of London's accommodation officer, has advice for beginners: "It is most important for people to know what they're letting themselves in for, to read a lease before signing it and, if they are unsure, to go to a citizen's advice bureau.

"If they pay cash, they must get a receipt stating what it is for. We've heard awful stories of people handing money to an agency and going back to sign up, only to find that the office has closed down. It makes sense to withhold the deposit until the keys are handed over.

"It is vital to check that someone is entitled to let a property, possibly by getting a letter from the landlord's mortgagee or bank manager. A group of students had bailiffs come round because the landlord hadn't paid the mortgage. Luckily, they negotiated to pay the building society the rent."

Usually a lease is an assured short-hold tenancy, which lasts a minimum of six months, at a set rent. Tenants cannot be evicted during this time except by breaching a condition of the lease. After that, the landlord can give notice to end the agreement.

Most agencies and landlords want references from a bank or former employer. Amanda McCaw, of Chestertons Residential, London's largest letting agency, says many young people forget that they will need a deposit of at least a month's rent, plus a month's rent in advance, to secure a flat.

Accommodation agencies belonging to the Association of Residential Letting Agents (ARLA) have to meet certain criteria and are regulated. Otherwise, be cautious.

When tenants move on, deposits are the most common bone of contention: one in four tenants surveyed by the National Consumer Council said their landlord had kept their deposit.

Landlords can be sued in the small claims court for the return of deposits, and it is worth photographing a flat before moving, to prove there is no damage.

Tenants can withhold the final month's rent in lieu of the deposit if they suspect a landlord will keep it for no reason.

Fire risks should be noted when viewing a bedsit. Every week, three people die and 72 are injured in homes of multiple occupation. If there are no smoke alarms or fire extinguishers, they should be fitted.

Some students prefer lodging with a family, a halfway house between home and the outside world that might stave off loneliness. But those living in the same property as their landlord, even if it is self-contained, have few rights unless they have signed a fixed-term agreement which prevents eviction. If any rooms are shared with the landlord, the only notice he has to give is the rental period: a week if rent is paid weekly.

But the vast majority prefer sharing a rented house or flat with friends, even if sparks fly over money. It is best to put bills in joint names so that no one person is in the hot seat if someone fails to pay. A foolproof solution is for everyone to chip in to buy gas and electricity stamps in advance.

> It makes sense for flatmates to agree ground rules

It makes sense for flatmates to agree ground rules. Will you all tolerate smoking indoors? Are your musical tastes compatible?

A "kitty" is useful for communal essentials such as cleaning materials or rubbish bags, but they rarely work well for food. Varied social lives and eating habits guarantee clashes, especially if one sharer insists on having wild parties at the expense of the others.

Instead, it makes sense to earmark a cupboard shelf for each occupant. There is nothing worse than buying milk daily only to find it has always gone when you want it.

Most people are more comfortable if house rules insist that everyone washes up immediately after meals and each takes a turn putting out the rubbish, or cleaning the lavatory. A rota helps. It pays to be a good neighbour.

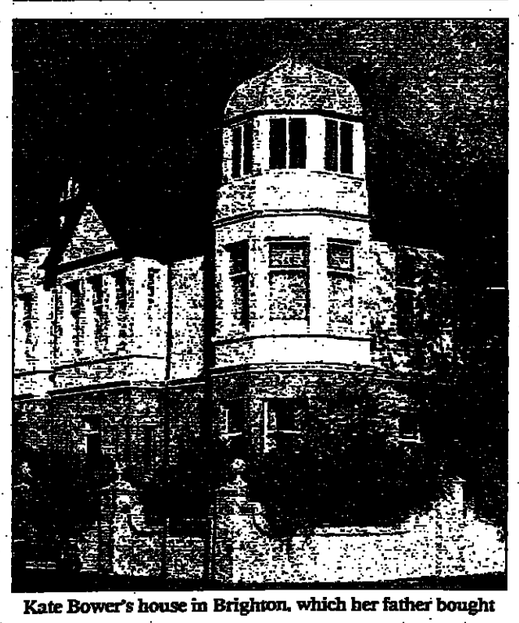
CHRISTINE WEBB

● *Chestertons tenants' guide is available on 071-262 5060*

A safe home for investment

Buying their daughters a house brought peace of mind

CASE STUDIES



Kate Bower's house in Brighton, which her father bought

David Bower, a solicitor, and his wife Jane decided to buy a house for their daughter Kate, who is about to begin her second year reading Business Studies at Brighton University, rather than rent.

"I considered it financially sensible," Mr Bower says. "My daughter will be at university for four years. There's a good reason to buy." Kate is the eldest of four, but the Bowers do not expect their other children will necessarily attend university in Brighton. They took out a £70,000 mortgage and have no mortgage on their existing home.

Their reasons for buying the £102,000 house in Preston Park, Brighton, are mixed. Kate was offered a place in a hall of residence only for her first year, so she was forced to look elsewhere for the remainder of her course. Buying a property, Mrs Bower says, meant that they were certain their daughter had an adequate place to live. "Primarily we could be assured of Kate's safety," she says.

Brighton's rented student housing can often be unpleasant, Mr Bower says, and as a new academic year begins the most desirable properties are swiftly taken. Many students are left with rooms at the bottom end of the market.

Conditions for Kate will be significantly better than for most of the students in the area. The house is a five-bedroomed Victorian, with a small garden and a kitchen equipped with washing machine, dishwasher and microwave.

But the decision was also a financial one. After buying a house for their child, parents have a built-in property manager on the premises. Kate will be living with three other friends in the house, for which they will be charged £35 a week, the average weekly rent for students in Brighton. With the £420 the Bowers receive in monthly rent, they are almost able to cover their £500 a month mortgage repayments.

Yet the Bowers are more interested in using the property as a base for Kate when she has finished university than renting it to students. "We hope the house will appreciate and form a decent deposit for another home when she leaves," Mr Bower says.

By escaping the autumn housing panic, the Bowers consider they have avoided most of the problems associated with university housing. "Brighton is a place where there is tremendous pressure in finding appropriate accommodation," Mr Bower says. "And particularly for a girl in 1993, it is much safer this way."

Stuart Thirston also bought a house for his daughter Kerry — in Bournemouth, earlier this year — after finding guesthouses for students in the area unsuitable. "Some of the rented housing was the pits. Students got a bed and that was it. I didn't want my daughter in that sort of place."

Kerry, who studies International Marketing with Modern Languages at Bournemouth University, is sharing the house in Winton with three other friends, each paying £140 per month. The £560 monthly rental income almost covers the mortgage repayments. Kerry herself is paying her rent out of a grant that her father has given her. She would have paid at least £140 per month in rent had her parents not bought the house.

Mr Thirston says that the decision to buy was a logical one. "Taking out a mortgage was very similar to paying rent elsewhere. The monthly payments were comparable, but this way is clearly advantageous."

Like the Bowers, Mr Thirston was concerned for his daughter's safety. The house, a detached four-bedroomed Victorian, is in a residential area of Bournemouth. "When I am at home, I like the idea of her being in a road where I know the neighbours."

In the long run Mr Thirston plans to rent the property to future students, but for now the house provides Kerry with a comfortable alternative to the usual student housing. "I think we were extremely lucky. It's a very spacious house. And her grandfather does the garden once a week."

GREG JACKSON

In the footsteps of Paddington Bear

Finding a home in the capital can be expensive, but there is plenty of help

Paddington Bear didn't know how lucky he was, fetching up in London bearing only marmalade sandwiches and a trusting nature and then landing a home with the Browns, *Christine Webb writes*. These days newcomers need to be more worldly wise.

But terror-struck newcomers soon learn that London is a series of villages strung around the bright lights, and familiarity breeds content.

The city is expensive: a room in a shared house starts at £40 a week, excluding bills, and a bed-sit with shared bathroom averages £50-£60.

The University of London's central accommodation office in Malet Street, Bloomsbury, keeps a bed-sit list running to 57 pages.

Jo Owen, of the Kensington and Chelsea Private Tenants' Rights Project, in Earls Court, notes a slight decrease in market rents this year. She says it makes sense to concentrate a flat search in one area or "village". Apart from the London *Evening Standard*, *Timeout*, *City Limits* and *Loot*, Capital Radio is a source for accommodation addresses. The radio station displays a list in its Euston Road foyer every Tuesday. Some housing advice centres keep lists of accommodation agencies and even provide an office telephone to call them on.

Sometimes it is second time lucky. Husain Husaini, a trainee journalist at the BBC's World Service, moved from Manchester to Camden Town in north London. "I only had a day to find somewhere, as I could not afford a hotel. I ended up paying £78 a week for a room, and the bills were enormous.

"The landlord was fine, and I liked the people I lived with, but there was no communal living room which I now think is essential."

He now rents a room for £50 a week at a colleague's house and is much happier.

● *The Camden Federation of Private Tenants at 30 Camden Road, London NW1 9DP, will dispatch their* Survival Guide *free on receipt of a large self-addressed envelope with a 28p stamp*

PROPERTY

RENTALS

HOMES TO RENT IN ALL THE BEST PLACES.

Are you looking to rent a house or flat, furnished or unfurnished?

We'll offer you the finest selection in London.

We're rental specialists, with 30 years experience of finding rented homes.

We're helpful and friendly.

We'll soon help you settle into the right place for you.

Or call us 24/7 for the best in Kensington, W. & SW. London.

BENHAM & REEVES

5 THACKERAY STREET KENSINGTON SQUARE LONDON W8 5ET

FREE LIST

Shares/Studios/flats & houses. All areas £30pw-£1,000pw. 071 713 7134

PROPERTIES OF THE 90's

Abingdn 3 bd £267 0235 554695
Coulsdn 2 rms £50 0818450544
E4 1sh £88 0279 812487
E5 1bd £140 0981 8058959
E17 1rm £50 081 505 1215
EC4 1std £175 071 7977979
EN11 2bd £104 0992611253
Mitchm 1sh £55 08171562334
Northlt 2bd £138 0818898731
N1 1bd £95 071 792 0953
N1 2bd £500 071 359 4992
NW4 1sh £90 081 202 1854
NW5 1sh £90 071 267 5531
NW10 2bd £120 08120653894
SE3 1bd £125 081 8588245
SE10 1sh £85 07347891B5
SE26 1bst £80 08177824B8
SW2 1bd £100 071 2704964
SW3 2bd £300 071 352 8832
SW6 1sh £91 071 736 0323
SW10 1rm £55 081 673 4765
SW12 1sh £90 081 673 0063
SW16 2bd £210 081 673 0012
Wallingtn 2sh £88 08147-23B3
W1 1bd £200 071 723 1948
W4 2bd £180 0773 828542
W7 2sh £78 081 857 1492

PREMIER LOCATION SLOANE AVENUE SW3

Fully serviced spacious 1/2 flats. Prices from £240 per week inclusive of rates, central heating & hot water, maid service, linen, Health Club, parking, excellent transport & shopping facilities. Minimum let 6 months.

NELL GWYNN HOUSE

CHISWICK W4 New development. A selection of luxury 2 bedroom apartments with brand new furnishings throughout, underground parking and lift. The development is conveniently situated for gunnersbury underground/BR station and access roads to the M4 motorway. Available immediately. Furnished £220 - £260pw Tel 081 995 5439

CHISWICK 2 bed flt. £150 pw. SE11 2 bed £700 pcm. Cooney Duffy 081 785 2229.

FINCHLEY N3 Huge luxury studio in pb block. f/furn. ope. £100 pw Tel: 071 727 3257.

FITZROVIA W1. Mod 2 bed flat, newly dec & furn, close tube. f/furn & equip £250pw Drury 071 379 4816

FLATS Urgently required for Japanese Executives in W8, SW3 & SW7. 071 437 9168 or 081 880 8291 !

FULHAM - F/F. 2 bd grnd flr flat. Gdn. Suit prof couple. £200 pw. Tel: 071 384 1328

HAMPSTEAD Lux new refurb 2 dble bed flat (d/b) lge rec new fl kit. washer/dryer ope £320 inc heating 081 963 8911.

HENRY & JAMES Contact us now on 071-236 8861 for the best selection of furnished flats and houses to rent in Belgravia, Knightsbridge and Chelsea.

HIGHBURY FIELDS 2 pors flat at top of Georgian family home. £78 pw pw. 071 359 9877

HOLLAND PARK Attractive raised gr fl 1 bed flat, share garden, close all amenities. £160 pw. Tel: 0587 86834.

ARE YOU LOOKING TO PURCHASE OR RENT A PROPERTY IN LONDON?
And are you tired of searching?
Chalfield Relocation who act exclusively for the client will find the ideal property for you and can assist you in all aspects of your move.
For further information of how we can help you call 071 371 7644.

ISLINGTON Spacious bright 2 bed top floor flat, all mod cons, near shops and tube. £260pw. Tel: 081 444 2545

ISLINGTON flat for couple, s.c. 660 sq. ft; 2 rms + useable ample bookshelves. £145 pw inc gas, elec. 071 607 7009

KENS W8. Modern decor spac 2 bed flat 2 bath (1 e/s) recep. f/f wash/dryer or tube £335 pw 081 952 8911.

KINGSTON HILL Elegt exec residence, unfurn, 4 bed, 2 ½ bath, 2 recept, f/f kitchen, all appliances, patio, gge. Charming garden, backing golf course. £2,200 pcm. 081 546 6413.

KNIGHTSBRIDGE. Lux 4 bed flat. 2 bath. Newly decorated. Short or long let. 071 638 3838

LANCASTER GATE W2 Unfurn/furn 2 bed flt 2 bath 2 rec newly decor. f/ let £280 pw inc heating 081 963 8911.

LONDON E18 20 mins City lovely 4 bed family house, gge & gdn. No shares. £220 pw. 071 794 1128 & 081 346 8334

LUX 3 bedroom Marina house with mooring, many extras including jacuzzi, balcony, superb water views. £300 pcm. 0235 (Abbingdon) 554023

MAIDA VALE W9 Lge 2 bed 2 bath (en suite) unfurn penthouse apt in 24hr service block. 1yr £335pw. also 2 bed apt with balcony in same block 1 yr £250pw 081 641 4621 !

MAIDA VALE Lux new refurb 3 beds p/b flat 2 bath (1 e/s) recep new fl kit/diner washer, carpet etc £280 pw 081 963 8911.

MAIDA VALE mod deco 2 bed flat (dble + sgle) lge rec f/fit washer/dryer sep phone 5 min tube £180 pw 081 963 8911.

MAYFAIR, Marlebone, Hyde Park. Largest selection of short let apts. From 1 week. Friendly service and advice. Globe Apartments 071 935 9612

NW3 Bridge Park. 2 bed luxury furn/unfurn flat. £280 pw ono. 071 435 6060 or 0800 597987.

SW7 Large 2 bed, 2 bath (ensuite) apt to let. 1year. £240 pw. 081 641 4621. T

SW1 PIMLICO. Smart & elegantly furnished gdn flat. Lge liv rm, dbl bed, k & b & patio. £168pw. Ring 071 828 5666.

SW1 Pimlico New conversion 1 bed, rec bath & super kitchen. £200 pcm. 071 834 1026 (T).

F.W. GAPP

We offer a personal and probe local service to Landlords and Tenants in all aspects of the Lettings market and would be delighted to hear from you.
ARLA MEMBER

The Property Managers
071-243 0964

TOTTERIDGE N20 3 bed semi house with gge, newly refurb, nr tube £230pw 071 727 8257

TOWER BRIDGE Selection of superb studios, 1, 2, 3 & 4 bed luxury apartments, many with river views, original warehouse conversions, fully furn. From £175pw 071 231 1833 !

TOWER BRIDGE 3 bed riverside flat overlooking Tower Bridge, porterage, underground parking £450pw William H Brown 071 626 2726 ARLA

UNFURNISHED flats to let in well maintained character building. Panoramic views from Boscombe Cliff top over Bournemouth Bay. 1-3 beds £4,800-£7,500pa inc services. Fully carpeted For 1-2 yrs or longer by arrangement. Car parking. No children or pets. Details Manager, Sun Reno Towers, Sea Rd, Boscombe Bournemouth, BH5 1JT. 0202 397331 (Ofns).

WANDSWORTH COMMON 4 bd, 2 bath, lux throws bac. Ope. gdn. Fully furn. All mod cons. £1,200 pcm. 071 221 1960 day or 081 870 2446 eves.

WW3 South Hill Park overlooking Hampstead Heath. Charming 2 rooms K&B 1st floor ff flat gas CH fitted carp, re dec. £400 pcm avail immed 071 435 9477

PRIVATE W1 let 4 bedrms 2 bath 2 recep furn/unfurn long (£495pw) or short 071 7245611

PROFESSIONAL Female to share Hammersmith Flat. £60pw + bills. 081 741 5720.

QUEENS GDNS W2. Apt. recep, 2 dbl beds, F/F K + B, nr tube + park. £230pw. 071 794 8660

RICHMOND HILL 1 bed flat, all mod cons, close to Park & BR / tube £165pw Ph 071-967 4805

STOCKWELL SW9. furn flat dbl bed liv rm kit bath c/h wash mach. £125 pw excl util. bike shed. 20 min C & WE. 071 9260435 (d) 071 582 1577 (ev)

STUDIO FLT. stripped wd flrs, din rm . kit. mod bath pwr shwr. nr Hyde Pk. £190pw inc ch & hw. 071 938 3822 t.

SW1. Charming split-level penthouse, overlooking gdns sq. 2 dbl berms, drawing rm, din rm, eat-in kit, all machines, bathrm. £576pw. 071 828 0040.

SW1. Pimlico 2 bed recep, kitchen & 2 bathrms (1 e/s). £1,000 pcm. 071 834 1026 (T)

SW8 Aldebert Terr. Spacious 2 bd mais. with lovely gdn. 2 open-plan wdn flr recs lead to kit & French windws to terr. Sep bth & cll rm. 5 mins tube. £175pw. 071 278 3131.

SW7 Garden Square, unique/lux pied a terre, 1/2 bedrms, 70 sq ft, award winning patio. £540 pw. 071-730 8000 (Office Hrs)

SW8 Pimlico. Brand new conversion 3 bed 2 bath recep & kit with all appliances. £1,300 pcm. 071 834 1026 (T)

FLATS TO LET

HIGHGATE - Luxury F/F Studio. Nr. Tube N/S only £120 p.w. Tel: 081 341 7817

S KEN - Queensgate Terr. 3 Bed F/F Lux Flat. £450 pw. Tel: 071 589 3189 (Eve).

PORTUGAL

BOVIS IN THE ALGARVE



QUINTA DO LAGO
One of Portugal's top golfing and leisure resorts.
Apartments from £100,000, villas from £185,000.
Interest free terms or free golf membership.

QUINTA DA BOAVISTA
Villa Plots from £60,000
(Construction prices available on request).

VISIT NOW!
Inspection visits arranged.

All figures exclude purchase tax and service charge

P&O

BOVIS ABROAD
0800 252235
FAX 071-225 0696

هكذا من الأصل

SSL

THE TIMES TODAY

WEDNESDAY SEPTEMBER 22 1993

NEWS

Yeltsin dissolves Russian parliament

■ Russia was plunged into politial chaos when President Yeltsin dissolved parliament and announced he was taking complete control of the country; minutes later his arch-rival Aleksandr Rutskoi, the vice-president, declared his assumption of the presidency.

Mr Yeltsin called new elections for December and said that parliament would not be reconstituted in its present form ..... Page 1

Major flies in to embarrassing attack

■ John Major's trouble-hit tour of the Far East hit further controversy with a savage attack by the Malaysian prime minister on Britain's handling of the war in Bosnia. Dr Mahathir Bin Mohamad demanded military action to end "this ongoing holocaust" ..... Pages 1, 15, 16, 17

Kasparov wins

Garry Kasparov won the seventh game against Nigel Short in The Times World Chess Championship, going 5½ points to 1½ points ahead in the series ..... Pages 1, 9

Justice 'a disgrace'

Britain's criminal justice system has become a "national disgrace", a senior police officer told a national conference ..... Pages 1, 6

BBC discs for sale

The BBC's Gramophone Library, which holds 1.5 million records and is the foremost collection in the world, is to be sold or given to a national museum or library under plans by the corporation to rationalise its entire music, film and picture archive ..... Page 1

Spy trap plan

An unidentified British secret service agent told the Old Bailey how he posed as a Russian to trap an engineer suspected of selling military defence secrets ..... Page 3

Canoe death charges

Two men have been charged with the unlawful killing of four teenagers who died during an organised adventure canoeing expedition off the Dorset coast in March ..... Page 3

Lib Dem compromise

Liberal Democrats voted at their conference in Torquay to soften plans for a new anti-pollution tax after protests from MPs and activists in rural constituencies about the impact on petrol prices ..... Page 10

Aidid aide taken

American special forces commandos in Somalia have captured Ali Hassan Osman, the closest aide and main financier of warlord General Mohamed Farah Aidid ..... Page 24

Race clash fears

The danger of further racial violence has forced the cancellation of the first meeting of Tower Hamlets councillors tonight since the election of a British National Party candidate last week in Millwall, east London ..... Page 7

Nissan cuts hours

Nissan announced it was to put 2,400 workers on short-time at its showpiece plant in the North East. The plant at Washington, Tyne and Wear, will scrap its night shift during November and December ..... Page 8

Cautious welcome

The compromise reached by EC foreign and farm ministers on trade talks with the US encouraged only cautious hopes that the argument has helped revive the Gatt trade negotiations .. Page 13

Bosnia peace hopes

Hopes for peace in Bosnia revived after a key dispute — Muslim access to the sea — appeared to have been resolved ..... Page 13

Hong Kong deputy

Anson Chan has become Chief Secretary of Hong Kong — the first time the colony's second most powerful official is Chinese and a woman ..... Page 11

Beauty is truth, psychologists find

■ Psychology researchers have shown that the credibility of witness statements depends more on the witness's looks and how confidently he or she speaks than on the content of evidence. The findings agree with American research showing that good-looking defendants generally get lighter sentences ..... Page 3

MARC ASHLAND



Bobby Charlton, the Manchester United and England footballing hero, soaking up the atmosphere in Monte Carlo where he is backing Manchester's bid for the Olympic Games in 2000. The decision will be made tomorrow. Reports, pages 2, 11, 16, 48

BUSINESS

Coal: The government may sell some of Britain's coal reserves to companies bidding for parts of British Coal upon privatisation. Ministers are believed to envisage a bidding process along the lines of North Sea oil exploration licensing ..... Page 25

Economy: Britain's fragile economic recovery was boosted yesterday by new growth and trade figures which were better than forecasts ..... Page 25

Markets: The FT-SE 100 Index fell 2.9 points to 3001.6. Sterling's trade-weighted index remained unchanged at 80.8 after a fall from $1.5325 to $1.5295 and from DM2.4727 to DM2.4694 .... Page 28

SPORT

Golf: Bernhard Langer, the Masters champion who has been suffering from a neck injury, is expected to take his place in the European team to play the United States for the Ryder Cup which starts on Friday ..... Page 48

Athletics: Mike Stulce, of the United States, the Olympic shotput champion, has tested positive for drugs for the second time. He was tested after finishing third in the world championships in Stuttgart last month ..... Page 46

Racing: Frankie Dettori was last night confirmed as stable jockey to Shaikh Mohammed's principal trainer, John Gosden, for next season ..... Page 45

Staggering feat: "Some would be very brave men, others would soon be dead men, but all of those who survived would be frightened men." Russell Miller on the D-Day landings ..... Page 14

Glittery carapace: "The celebrity TV chat show still had some point in the seventies, when the audience was naive enough to be thrilled at seeing stars in an 'informal' context." Libby Purves on the demise of the chat show ..... Page 15

Essential collaborators? Roger Graef asks whether television journalists are prolonging the war in Bosnia ..... Page 21

A new vintage: Middlesbrough has acquired "one of the finest public sculptures ever erected in Britain", writes Richard Cork. It is a 35-foot high bottle by Claes Oldenburg and Coosje van Bruggen, to be unveiled on Friday ..... Page 35

Gate swings again: Benedict Nightingale welcomes the return to life of west London's Gate Theatre, its stage larger but its artistic adventurousness unimpaired Page 36

Here's Harry: Sir Harrison Birtwistle has been appointed composer-in-residence to the London Philharmonic. Will his appointment improve the orchestra's chances of retaining its public subsidy? ..... Page 37

PEOPLE IN THE NEWS



Ellery Hanley, whose extraordinary talent lifted British rugby league, has announced his retirement from the international scene Page 44



Hillary Clinton, the highest-profile First Lady, whose place in history rests as much as the president's on health care reforms Page 12



Raymond Blanc, whose hotel The Manoir aux Quat' Saisons was fined £5,500 for a breach of kitchen safety Page 3

THE TIMES TOMORROW

Women sailing into history?

■ Can an all-women crew win the Whitbread Round the World Race? Nance Frank, the skipper of US Women's Challenge, talks to Sally Jones

Harrison Ford on the run

■ Geoff Brown welcomes Harrison Ford's latest film, The Fugitive: "a Hollywood spectacular that does not sell the audience short"

Peace dividend for tourism

■ Will you be visiting Gaza, Jericho and Hebron on holiday? Travel News looks at the effects of the peace initiative on tourism in the Middle East

Mark Rylance plays an Irish Republican prisoner who spends his parole tracking down the gunmen who killed his girlfriend in *Love Lies Bleeding* (BBC2, 9pm) Page 47

Russia must choose

The west must clearly support Mr Yeltsin as Russia's only democratically elected leader. But it would be too complacent to assume that the Russian people will necessarily back this choice ..... Page 17

Gatt on the brink

President Clinton should confront the German government with a straight choice. Are good relations with America and the chance of a much richer world more or less valuable than good relations with France? ..... Page 17

Voices of Normandy

If the battle of Dunkirk is a potent symbol of British stoicism in defeat, then D-Day is an equally powerful symbol of the military glory that awaits the stoic nation ..... Page 17

SIMON JENKINS

Paddy Ashdown is a disaster for the left in British politics, and fate's one gift to John Major. He is a waffler and a humbug. By keeping open the old Liberal dustbin for Tory protest votes and by refusing all talk of pacts with Labour, he cheats a clear majority of the electorate of a change of government and offers hope of salvation to the Tories ..... Page 16

IMMANUEL JAKOBOVITS

The threat to the "nuclear" family exceeds, I believe, all previous challenges. Shame is being systematically displaced by brazen vulgarity. The new fad assaults the sanctity of the marriage bond, and indeed questions the need for enduring and exclusive unions between men and women ..... Page 16

What sort of incomes policy should the government be contemplating? ..... Page 17

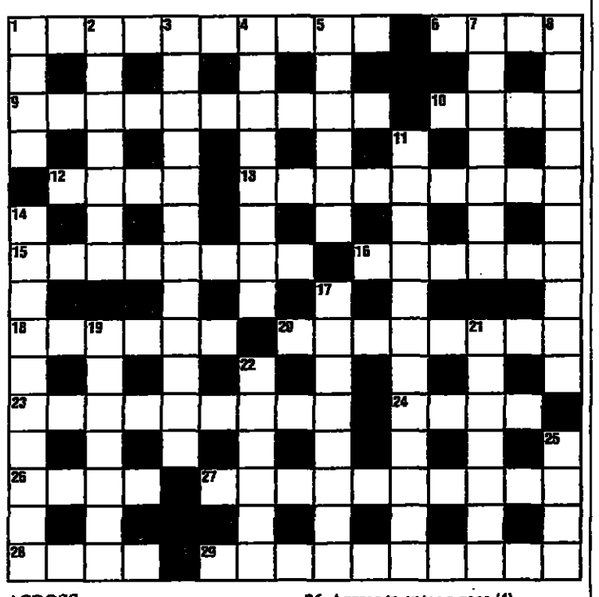
Of the five cities seeking the Olympics in the year 2000, Peking has the weakest claim

The New York Times

The danger for Poland is not that it will head back to communism but that the reform impulse will erode

The Washington Post

THE TIMES CROSSWORD NO 19,342



ACROSS

1 Oppressed by stern upbringing (10).
6 English rugby player, a six-footer seen on the wing (4).
9 Fruit to hand for bushbaby? (10).
10 Whence divine inspiration for *The Times*? (4).
12 Duck followed by another bird up in the air (4).
13 A military alliance, semi-formed, subject to scrutiny (9).
15 Insensitive to so-called lady's misfortune (4,4).
16 It's jolly in mid-thaw — could be because of this (6).
18 Region that's been divided is in turmoil as result (6).
20 Issue that's in doubt (8).
23 Domestic affairs in Parliament *pursued by Labour* (9).
24 New Jersey? One's left a West coast state briefly (4).
26 Agrees to enter a race (4).
27 Realm again affected by reforms of those in control (10).
28 Errant character held by county police (4).
29 Trick to beat people running races (6,4).

DOWN

1 It may frighten a child, around midnight (4).
2 One who harvests in the fall (7).
3 Romantic air of immature record-holders (12).
4 Accomplished, knowing how to vault (8).
5 Monarchy's emphatic refusal to go without king (6).
7 This includes termination of credence in a mass (7).
8 Distraught peers call Queen down under (10).
11 Scientific experts in court? (5,7).
14 However, a dope peddler is given careful consideration (7-3).
17 Crease loose dress in a bag (8).
19 Robbed, in vain (5-2).
21 Acrimony created by repeated complaint about point (3-4).
22 Fruit provided by mother, entirely? (6).
25 Smooth-talking leader of government party (4).

This puzzle was solved within 30 minutes by 12 per cent of the competitors at the 1993 London A regional final of The Times Knockando Crossword Championship.

Concise Crossword, page 48

Solution to Puzzle No 19,341

		P	A	S	S	E	P	A	R	T	O	U	T	
S	O	E	X		S		R		N					
P	A	R	S	N	I	P		P	I	A	N	I	S	M
I		T		A	E		I		L		F		O	
C	H	A	O	T	I	C		C	O	L	L	I	E	R
K		G		O	T			E		E		E		
A	M	E	E	R		A	M	B	E	R	G	R	I	S
N				N		A				T				
D	I	A	L	E	C	T	I	C		S	L	O	T	H
S		P		M			C		O		R		E	
P	R	O	S	P	E	R		H	I	L	L	T	O	P
A		L		E		U		A		I		O		I
N	E	U	T	R	O	N		N	E	C	K	L	E	T
		N		O		U		A		I		A		Y
		M	E	T	R	O	P	O	L	I	T	A	N	

TIMES WEATHERCALL

For the latest region by region forecast, 24 hours a day, dial 0891 500 followed by the appropriate code.

Greater London	701
Kent,Surrey,Sussex	702
Dorset,Hants & IOW	703
Devon & Cornwall	704
Wilts, Glouc,Avon,Soms	705
Berks,Bucks,Oxon	706
Beds,Herts & Essex	707
Norfolk, Suffolk, Cambs	708
West Mid & Sth Glam & Gwent	709
Shrops,Herefds & Worcs	710
Central Midlands	711
East Midlands	712
Lincs & Humberside	713
Dyfed & Powys	714
Gwynedd & Clwyd	715
N W England	716
W & S Yorks & Dales	717
N E England	718
Cumbria & Lake District	719
S W Scotland	720
W Central Scotland	721
Edin S Fife/Lothian & Borders	722
E Central Scotland	723
Grampian & E Highlands	724
N W Scotland	725
Caithness,Orkney & Shetland	726
N Ireland	727

Weathercall is charged at 36p per minute (cheap rate) and 48p per minute at all other times.

AA ROADWATCH

For the latest AA traffic and roadworks information, 24 hours a day, dial 0336 401 followed by the appropriate code.

London & SE traffic, roadworks

C. London (within N & S Circs.)	731
M-ways/roads M4-M1	732
M-ways/roads M1-Dartford T	733
M-ways/roads Dartford T-M23	734
M-ways/roads M23-M4	735
M25 London Orbital only	736

National traffic and roadworks

National motorways	737
West Country	738
Wales	739
Midlands	740
East Anglia	741
North-west England	742
North-east England	743
Scotland	744
Northern Ireland	745

AA Roadwatch is charged at 36p per minute (cheap rate) and 48p per minute at all other times.

WEATHER

Scotland and Northern Ireland will have a good deal of cloud with a few light showers. Much of England and Wales will have a mixture of sunshine and showers. The showers will be heavier and more frequent in the west and might merge to give longer spells of rain but should become lighter and more scattered over northwestern parts of England and Wales later. Outlook: remaining unsettled with rain crossing the country from the west.

ABROAD

MIDDAY: !=thunder; d=drizzle; fg=fog; s=sun; sl=sleet; sn=snow; f=fair; c=cloud; r=rain

	C	F			C	F	
Ajaccio	27	81	s	Madrid	32	72	f
Akrotiri	29	84	s	Majorca	28	82	f
Alex'dria	28	82	f	Malaga	28	73	s
Algiers	29	84	s	Malta	28	82	f
Amst'dm	18	64	f	Melb'rne	13	55	c
Athens	24	75	f	Miami*	31	88	c
Bahrain	36	97	s	Milan	25	77	s
Bangkok	30	86	c	Montreal*	13	55	s
Barbados*	29	84	r	Moscow	10	50	s
Barcelona	24	75	s	Munich	26	79	s
Beirut	28	82	s	Nairobi	25	77	f
Belgrade	21	70	s	Naples	30	86	s
Berlin	22	72	s	N Delhi	33	91	f
Bermuda*	30	86	s	N York*	16	61	s
Biarritz	17	63	r	Nice	26	82	s
Borde'x	19	66	c	Oslo	9	48	r
Brussels	20	68	f	Paris	20	68	f
Budapst	19	66	s	Peking	21	70	c
B Aires*	13	55	f	Perth	20	68	s
Cairo	31	88	s	Prague	19	66	s
Cape Tn	15	59	f	Reykjavik	11	52	s
Chicago*	17	63	c	Rhodes	27	81	s
Ch'church	12	54	f	Rio de J	28	79	f
Cologne	21	70	f	Riyadh	39	102	s
C'phagn	14	57	f	Rome	29	84	s
Corfu	27	81	s	Salzburg	26	79	s
Dublin	17	63	f	S P'loco*	20	68	s
Dubrovnik	28	82	s	Santiago*	15	59	s
Faro	26	79	s	Seoul	27	81	s
Florence	32	90	s	Sing'por	29	84	f
Frankfurt	23	73	f	St'kholm	15	59	f
Funchal	21	70	f	Strasb'rg	25	77	s
Geneva	21	70	f	Sydney	18	64	s
Gibraltar	21	70	s	Tangier	28	84	s
Helsinki	12	54	c	Tel Aviv	30	86	s
Hong K	31	88	s	Tenerife	25	77	s
Innsbruck	25	77	s	Tokyo	21	70	f
Istanbul	19	66	f	Toronto*	12	54	f
Jeddah	38	100	s	Tunis	29	84	s
Jo'burg*	27	81	s	Valencia	28	79	s
L Palmas	25	77	f	Vanc'ver*	13	55	c
Le Touet	18	64	f	Venice	23	73	s
Lisbon	21	70	s	Vienna	21	70	s
Locarno	23	73	s	Warsaw	15	59	s
L Angels*	19	66	c	Wash'ton*	18	64	c
Luxembg	19	66	c	Wel'ngton	11	52	f
Luxor	38	100	s	Zurich	23	73	s

* denotes figures are latest available

LONDON

Yesterday: Temp: max 6am to 6pm, 19C (66F); min 6pm to 6am, 14C (57F). Humidity: 6pm, 57 per cent. Rain: 24hr to 6pm, 0.04in. Sun: 24hr to 6pm, 7.1hr. Bar: mean sea level, 6pm, 1,014.4 millibars, rising. 1,000 millibars=29.53in.

HIGHEST & LOWEST

Yesterday: Highest day temp: Coningsby, Lincolnshire, 20C (68F); lowest day max: Spadeadam, Cumbria, 13C (55F); highest rainfall: Stornoway, Outer Hebrides, 0.47in; highest sunshine: Aberdeen, and Torquay, Devon, 9.5hr.

MANCHESTER

Yesterday: Temp: max 6am to 6pm, 18C (64F); min 6pm to 6am, 09C (48F). Rain: 24hr to 6pm, 0.07in. Sun: 24hr to 6pm, 3.1hr.

GLASGOW

Yesterday: Temp: max 6am to 6pm, 17C (63F); min 6pm to 6am, 12C (54F). Rain: 24hr to 6pm, 0.01in. Sun: 24hr to 6pm, 5.9hr.

	Sun hrs	Rain in	Max C	Max F	
Aberdeen	9.5	-	18	64	sunny
Anglesey	7.3	0.33	16	61	shower
Aviemore	9.2	-	17	63	sunny
Belfast	2.8	0.24	15	59	shower
Birmingham	5.2	0.13	17	63	shower
Bognor Regis	7.9	0.04	19	64	shower
Bournemouth	5.1	0.05	15	59	sunny
Bristol	5.3	0.04	17	63	shower
Buxton	3.2	0.10	15	59	shower
Cardiff	4.9	0.34	17	63	shower
Clacton	6.7	0.08	19	66	rain
Colwyn Bay	4.3	0.30	17	63	shower
Edinburgh	6.5	0.01	18	64	shower
Eskdalemuir	1.5	0.44	14	57	cloudy
Exmouth	7.7	0.02	17	63	shower
Falmouth	7.5	0.02	17	63	sunny
Folkestone	8.4	0.17	17	63	sunny
Glasgow	5.9	0.01	17	63	shower
Guernsey	6.5	0.13	19	66	rain
Hastings	6.4	0.01	18	64	sunny
Hunstanton	8.1	0.20	19	66	sunny
Isle of Man	4.9	-	16	61	bright
Jersey	7.3	0.82	19	66	sunny
Kinloss	6.6	-	19	66	bright
Leeds	6.2	0.02	17	63	shower
Lerwick	4.8	-	15	59	sunny
Littlehampton	8.4	0.05	18	64	sunny
Liverpool	2.2	0.08	17	63	shower
London	7.1	0.04	19	66	bright
Lowestoft	5.8	0.01	19	66	sunny
Manchester	3.1	0.07	18	64	thunder
Margate	7.9	0.02	19	66	sunny
Morecambe	3.9	0.17	17	63	rain
Newcastle	5.2	-	18	61	shower
Newquay	5.3	0.06	16	61	bright
Nottingham	3.1	0.17	18	64	shower
Penzance	9.0	0.12	17	63	sunny
Poole	6.2	-	19	66	bright
Scarborough	6.1	0.07	16	61	bright
Scilly Isles	9.4	0.07	17	63	shower
Shanklin	8.2	0.37	17	63	rain
Southsea	5.4	0.16	18	64	shower
Stornoway	3.3	0.46	16	61	shower
Swanage	7.6	0.04	17	63	sunny
Teignmouth	9.0	0.02	18	64	sunny
Tenby	8.4	0.24	17	63	sunny
Tiree	4.0	0.20	15	59	shower
Torquay	9.5	0.02	17	63	shower
Weymouth	8.0	0.11	18	64	sunny
Wick	5.3	-	16	64	shower

	Bank Buys	Bank Sells
Australia $	2.43	2.35
Austria Sch	18.40	18.90
Belgium Fr	55.88	57.48
Canada $	2.145	1.895
Cyprus Cypf	0.780	0.730
Denmark Kr	10.69	9.99
Finland Mk	9.48	8.88
France Fr	9.00	8.60
Germany Dm	2.61	2.40
Greece Dr	360.00	344.00
Hong Kong $	12.51	11.51
Ireland Pt	1.105	1.025
Italy Lire	2487.00	2322.00
Japan Yen	179.00	169.00
Malta	0.612	0.557
Netherlands Gld	2.982	2.702
Norway Kr	11.34	10.54
Portugal Esc	268.00	244.50
South Africa Rd	5.50	5.00
Spain Pta	204.00	180.00
Sweden Kr	12.52	12.12
Switzerland Fr	2.28	2.10
Turkey Lira	18800.00	17800.00
USA $	1.530	1.500

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques. Rates as at close of trading yesterday.



London 7.29 pm to 6.17 am
Bristol 7.39 pm to 6.28 am
Edinburgh 7.42 pm to 6.28 am
Manchester 7.38 pm to 6.25 am
Penzance 7.50 pm to 6.38 am

Sun rises: 6.47 am
Sun sets: 6.59 pm
Moon sets: 11.01 pm
Moon rises: 2.40 pm
First quarter 6.32pm

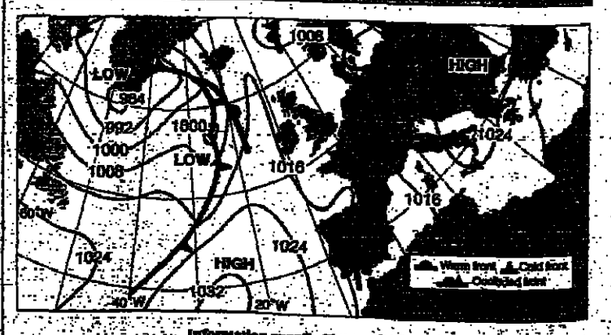
Road Vehicles Lighting Regulations 1989: The hours of darkness are defined in these Regulations as the period between half an hour after sunset and half an hour before sunrise.



Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

	C	F			C	F	
Belfast	15	59	f	Guernsey	17	63	s
B'mingham	13	55	r	Inverness	17	63	f
Blackpool	14	57	f	Jersey	18	64	s
Bristol	17	63	c	London	17	63	f
Cardiff	15	59	c	M'nchster	15	59	f
Edinburgh	16	61	f	Newcastle	15	59	r
Glasgow	16	61	f	R'nldsway	15	59	s

TODAY	AM	HT	PM	HT	TODAY	AM	HT	PM	HT
London Bridge	6.46	6.6	7.11	6.7	Liverpool	4.03	8.8	4.28	8.4
Aberdeen	6.32	3.9	6.54	3.8	Lowestoft	2.16	2.3	2.50	2.4
Avonmouth	—	—	12.15	11.5	Margate	4.52	4.4	5.16	4.5
Belfast	4.10	3.3	4.35	3.1	Milford Haven	11.20	6.1	11.48	5.7
Cardiff	—	—	noon	10.7	Newquay	10.16	5.1	10.45	5.8
Devonport	10.58	4.9	11.20	4.6	Oban	10.40	3.3	10.58	2.0
Dover	3.50	6.1	4.17	6.1	Penzance	10.08	4.9	10.44	4.6
Falmouth	10.28	4.7	11.00	4.4	Portland	11.40	1.7	midnt	1.5
Glasgow	5.35	4.8	6.03	4.8	Portsmouth	4.20	4.4	4.42	4.2
Harwich	4.41	3.8	5.04	3.8	Shoreham	3.59	5.7	4.19	5.8
Holyhead	8.15	5.1	8.42	4.9	Southampton	3.53	4.2	4.19	4.1
Hull	11.24	6.7	11.49	6.6	Swansea	11.21	8.5	11.54	8.0
Ilfracombe	11.00	8.0	11.27	7.8	Tees	8.54	4.9	9.18	4.7
King's Lynn	11.36	6.0	11.58	5.6	W'ton-on-Nde	4.36	3.9	5.03	4.0
Leith	8.02	5.2	8.23	4.9					



Information supplied by Met Office

©TIMES NEWSPAPERS LIMITED, 1993. Published and printed by Times Newspapers Ltd at 1 Virginia Street, London E1 9XN. Telephone 071-782 5000 and at Knowsley Park Industrial Estate, Kirkby Road, Prescot, Merseyside, L34 9HY. Telephone 051-546 2000. Wednesday, September 22, 1993. Registered as a newspaper at the Post Office.



ARTS 35-37

Harrison Birtwistle: personifying the Classical Divide



CUSTOMERS 38-40

Checking that the public gets the best service



SPORT 43-48

Langer passes Ryder Cup fitness test

VACANCIES IN ARTS AND SOCIAL SCIENCES
Page 34

THE TIMES

2

WEDNESDAY SEPTEMBER 22 1993

BUSINESS EDITOR
Robert Ballantyne

BUSINESS TODAY

MORE REFORM



President Clinton tonight presents his wife's much leaked American healthcare reforms
Page 29

MORE CASH

Tarmac is raising £215 million from shareholders and is appointing Sir John Banham as chairman
Page 27, Tempus 29

MORE GLOOM

TESCO

Tesco added to the tide of gloom among food retailers by predicting heavy competition and further price pressure
Page 27, Tempus 29

THE POUND

US $	1.5295 (-0.0030)
German mark	2.4694 (-0.0033)
Exchange index	81.0 (+0.2)
Bank of England official close (4pm)	

STOCK MARKET

FT-SE 100	3001.6 (-2.9)
Dow Jones	3551.21 (-24.59)*
Nikkei Avge	20466.65 (+200.62)

INTEREST RATES

London Bank Base	6%
3-month Interbank	5 15/16-13/16%
US Federal Funds	3 1/8%*
3-month Treas Bills	2.94-2.93%*
Long Bond	6.09%*

CURRENCIES

New York:		London:	
£:$	1.5231*	£:$	1.5205
$:DM	1.6200*	£:DM	2.4587
$:SWfr.	1.4175*	£:SWfr	2.1591
$:Ffr	5.6518*	£:Ffr	8.5880
$:Yen	106.35*	£:Yen	161.54
£:SDR	1.0752	£:ECU	1.2914

London Forex market close

GOLD

London Fixing ($):
AM 354.30 PM 354.75
Close 353.80-354.30
New York:
Comex 352.75-353.25*

RETAIL PRICES

RPI 141.3 August (1.7%)

* Denotes midday trading price

Coal reserves may be sold at privatisation

BY ROSS TIEMAN
INDUSTRIAL CORRESPONDENT

THE government may sell some of Britain's coal reserves to companies bidding for parts of British Coal at privatisation. The sale of reserves, or of exclusive licences to exploit them, is intended to maximise returns for the Treasury. Ministers are believed to envisage a bidding process akin to the licensing rounds used to award areas for North Sea oil exploration. Tim Eggar, the energy minister, said: "I think it is a very strong possibility that it will happen."

However, critics say this would open the door to the creation of regional coal monopolies, with rivals shut out of local power station markets by the immense cost of opening new reserves.

Details of the government sale tactics emerged as Mr Justice Popplewell yesterday delivered a legal setback for the government's coal privatisation plans. Sitting in chambers, the judge gave lawyers for Nacods, the pit deputies union, leave to seek judicial review of changes in underground safety supervision that were to have taken effect on October 1.

But the Union of Democratic Mineworkers supported privatisation, announcing that it had secured the backing of Kleinwort Benson, the merchant bank, to bid for the Nottinghamshire pits, and possibly other areas. The bid is likely to be launched in tandem with a leading American longwall face operator.

At a briefing on the future structure of British Coal, Mr Eggar yesterday confirmed that the industry is to be offered for sale in five regional segments, as detailed in *The Times* on September 1.

Private sector companies will be invited to bid in competition with British Coal employees to take over packages of deep mines and opencast workings in Scotland, Wales, the North East and the Central coalfield, which will be divided into two.

The decision was taken despite stiff opposition from British Coal directors, who argued that a single strong company is needed to counter the bargaining power of National Power and PowerGen, the generators, and to ensure sufficient investment cash is available to maintain development of reserves. However, Mr Eggar insisted the government will only decide whether British Coal should be broken up once bids have been received. There were "strong arguments" for both a unitary sale and a split sale.

Ministers will decide between any rival bids "in a way which achieves the largest economically viable coal mining industry in the longer term, while ensuring that the taxpayer gets value for money from the sale," Mr Eggar said.

Legislation to pave the way for coal privatisation is expected to be outlined in the Queen's Speech at the re-opening of Parliament in mid-November. Under the terms of the bill, the government is expected to assume historic liabilities, including the obligation to make good property affected by subsidence in mining areas. The cost could run in into billions of pounds.

The size of the coal industry up for sale, and its likely value, remain unclear. Mr Eggar acknowledged that the "market testing" process, under which 12 pits earmarked for closure were reprieved, has thus far failed to yield extra coal sales despite the offer of subsidies to match the price of imports. "The market testing is still continuing," Mr Eggar said. "I think it is fair to say that the news is not particularly good." One of the 12 pits, Markham colliery in Derbyshire, has already closed.

Neil Clarke, British Coal's chairman, yesterday put a brave face on the announcement, supporting the government's aim of securing the largest viable coal industry. However, he cautioned that the fall in contracted coal sales to the generators from 40 million tonnes a year to 30 million tonnes with effect from next March would lead to further closures. And he urged the government to ensure the corporation's "core" pits were not disadvantaged by subsidies to the private sector to operate surplus mines.

The value of the five regional mining groups offered for privatisation will hinge on the terms of their access to coal reserves, the production costs of their pits and, perhaps most important, the allocation of the existing coal supply contracts between them. Talks will now start in ernest between British Coal and the two generators to decide how to divide up contracts to supply power stations with coal before privatisation takes effect at the beginning of 1995.

Upturn under way across 'broad front'

BY PHILIP BASSETT
INDUSTRIAL EDITOR

■ Growth is coming from consumer and government spending — not from increased exports or investment, and taxable wages have fallen for the first time in 25 years

BRITAIN'S fragile economic recovery was boosted yesterday by growth and trade figures that were better than forecasts from both the City and the government.

The better than expected performance of both the economy overall and the UK's balance of payments, coupled with figures showing a further fall in unit wage costs and continuing improvements in productivity, led the Treasury to claim that recovery was now under way "across a broad front".

However, economists were worried that growth appears to be coming from consumer and government spending rather than from increased exports or investment. They were concerned by the overall improvement in Britain's economic performance masking more disturbing indicators, including the first fall in people's pre-tax income for more than a quarter of a century and the largest fall in personal savings as a proportion of people's disposable income since 1986.

While City economists said there was nothing in the better figures to warrant any easing of monetary policy, the improvement is likely to lead to most economists revising up their forecasts for economic growth this year.

Final second-quarter figures for gross domestic product (GDP) confirmed that economic recovery in Britain seems steady rather than spectacular. At 1990 constant factor cost, GDP rose 0.6 per cent in the three months to June to reach a level 2 per cent higher than a year earlier. These figures mean that, on the CSO's revised basis, GDP has been growing for four successive quarters after seven quarters of falling output.

The Treasury said: "The latest figures confirm that recovery is under way across a broad front. GDP growth is slightly stronger than previously estimated," though independent economists said that once the effects of oil and gas production were stripped out, the economy grew by only 0.5 per cent in the quarter, and by 1.7 per cent on a year ago. Economic analysts stressed that the growth figures only showed what was happening three months ago and gave no indication of the present.

Consumer and government spending rose in the quarter, by 1 and 1.2 per cent respectively, while the value of exports fell 2.2 per cent, spending on capital equipment was down 1.3 per cent and destocking continued.

In addition, personal income before tax fell back by 0.4 per cent on the quarter, which the CSO said was the first decline since the second quarter of 1966. Coupled with the increase in consumer spending, this pushed the savings ratio down from 11.8 to 10.1 per cent — the biggest drop since the first three months of 1986.

Separate CSO figures showed the trade gap in the second quarter was slightly better than expected at £2.679 billion, compared with forecasts of around £2.8 billion. The balance of payments deficit, which includes trade in goods and services plus banking, insurance, tourism and oil, fell back from the £2.988 billion deficit recorded in the first three months of this year.

While the latest figure is still higher than the £2.447 billion trade gap in the last three months of 1992, the deficit on trade in goods and services has contracted sharply from £4.3 billion in the last quarter of 1992 to £3.3 billion in the second quarter of this year. But the surplus on banking, insurance and tourism — so-called "invisible trade" — has also shrunk from £1.959 billion to just £621 million.

The UK has also gone into a deficit on trade in oil. At the end of last year Britain had a surplus on oil trade of £395 million, which has turned into a deficit of £200 million in the second quarter.

The trade figures also showed the highest-ever quarterly level of investment in the UK from overseas at £13.8 billion, pushed up by a high take-up of government stocks and company securities, both bonds and rights issues.

Productivity across the whole economy continued to rise in the second quarter by 4.5 per cent while wages and salaries per unit of output were 0.9 per cent below the corresponding period a year earlier.

Japan rate cut, page 26

JULIAN HERBERT



Rebecca Jenkins, left, a former lorry driver from Bristol, and Fiona Price, a financial adviser from London, were yesterday declared joint winners of the annual Working Women Mean Business Awards. Mrs Jenkins, 32, managing director of the Bristol-based Lane Group, a distribution and logistics company, won in the category for women who work within an organisation. Miss Price, 33, managing director of Fiona Price & Partners, a firm of independent financial advisers based in Covent Garden, won in the class for women who run their own business. The awards were co-sponsored by *Options* magazine and Hutchison Telecom.

Dow dives on move by Yeltsin

BY GEORGE SIVELL

THE decision by Boris Yeltsin, the Russian president, to dissolve parliament yesterday sent the dollar and gold soaring, but immediately activated trading limits on American share dealings designed to prevent market mayhem.

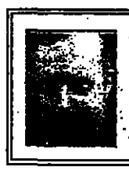
Gold rose $6 to $361.50 an ounce and the dollar, also helped by the earlier cut in the Japanese discount rate, rose to 107.30 yen.

In mid-afternoon trading, the Dow Jones industrial average had fallen 45 points to 3,530 continuing the declines of preceding days. At 2.20pm, the fall of 50.02 points had triggered computerised trading limits.

President Yeltsin's moves and the resulting political upheaval also unsettled business for Chicago Board of Trade grain traders, but in late trading the news appeared to only put minor pressure on grain and soybean futures. One trader said: "It jeopardises all dealings with Russia." The former Soviet Union is a big buyer of grain.

Market reports, page 28

A big idea that taxpayers cannot afford



GRAHAM SEARJEANT

When Kenneth Clarke draws up his Budget, he will doubtless agonise over such grand strategies as imposing VAT on domestic fuel and power, politically unpopular but destined to bring in nearly £1 billion extra revenue in 1994-5 and £2.3 billion the year after. A man must do what a man must do. Perhaps, amid these important decisions, he will spare a thought for minor and less contentious fiscal items. One of them, so little researched that I have to put forward my own back-of-the-envelope guesstimate, could cost taxpayers £5 billion a year if it is allowed to continue.

Profit related pay, first introduced back in 1987, is definitely a good thing, which is why it is not subjected to much scrutiny. The idea was that inflationary pressures could be eased if employees could be persuaded to change the ritual annual pay rise into something more akin to a bonus, so that competitiveness was not threatened by rising overheads and employees had a greater stake in their firm's performance. By the same token, if some existing wages and salaries could be made conditional on the employer's ability to pay, more firms would be saved from insolvency and more jobs preserved. Few would quarrel with these aims. The question was how to make them come about and the simplest answer was tax concessions. Unfortunately, the concessions did not work. Take-up was poor. So ministers progressively increased the incentives to make sure their great idea was embraced by recalcitrant employers and employees. By 1991, they were desparate. Full tax relief was granted on the lesser of 20 per cent of pay or £4,000 a year. The Inland Revenue, which had always been suspicious and drew up tight rules for qualifying schemes, was told, in effect to stop making a fuss and let anything go.

The results have been dramatic. Employees covered by the scheme multiplied from 350,000 to 1.2 million in two years and look on their way to two million. The Inland Revenue has already raised its estimate of the 1992-3 tax cost to £200 million with £300 million forecast for this year. But that is still only a small fraction of the potential and much more of that potential is likely to be realised. As any competent minister ought to have known, once anything is tax free, legions of professional tax advisers will devise ways of using it to shelter anything they can. It is their business to do so. Likewise, any finance director worth his salt should tell his board the possibilities. The recent example of Business Expansion Schemes was there for all to see what was likely to happen.

The PRP scheme has been seized on, more as a welcoming open door than a loophole, as a way for employers to give increases in take-home pay at zero cost. This is achieved by converting existing pay to PRP, for a possible maximum pay increase of £1,600, entirely funded by taxpayers. That is, admittedly, profit-related. But experts have devised what they call "low risk" schemes. One involves creating a service company that sells the services of employees covered to the real trading company on a cost plus basis. The risk is indeed low. Other advisers, disliking such artificial schemes, are even now lobbying the Chancellor to ease PRP rules, as one puts it: "To ensure PRP becomes more closely linked with remuneration policies that are commercially advantageous to employers and thus to UK industry as a whole."

Maybe. For taxpayers, however, this would be lunacy, as the contrast with the ineligible public sector makes clear. The Chancellor has imposed a "freeze" on public sector pay because the public finances are in so dire a state that taxpayers cannot afford to meet the cost of pay increases. How then can the Exchequer afford to meet the entire cost of private sector pay rises?

Sadly, the government is so taken with its big idea of matching private sector pay to ability to pay that ministers still announce with pride the rapidly rising take-up and ignore the cost. Mr Clarke cannot afford to do that any longer. Adapting the words of the late Iain Macleod, he should not reform the PRP scheme, he should abolish the PRP scheme and leave the healthy development of more flexible, profit-linked pay rises to unsubsidised market forces.

RETIRING AT 60?
YOU COULD HAVE TO SUPPORT YOURSELF FOR OVER 20 YEARS

Increasingly, people are living longer. Which means your finances have to be planned carefully to ensure that they also last longer.

If you have put most of your money in a building society, your standard of living will drop as interest rates drop. Inflation, too, is continually eroding your capital. So, you need a balance of deposits and investments. Experience shows that the kind of investments which can deliver this may include those which can fall as well as rise over time.

And that is where Knight Williams come in. We are Britain's largest retirement income specialists. With over £400 million of clients' funds already under our management, we have the experience to be able to give you the necessary advice to suit your particular requirements.

For more information, either send off the coupon below – you don't even need a stamp – or call free on 0500 100 242. And really begin to make the most of your retirement.

A Member of FIMBRA

To Knight Williams & Company Ltd
Freepost 15 London W1E 6YZ
or call free on 0500 100 242
Please send me details of your services to private clients

Name
Address
Postcode
I am retired/plan to retire in months
T/22.9/SUPP

KNIGHT WILLIAMS

FOR A MORE REWARDING RETIREMENT

هكذا من الأصل

British Steel acts on complaints over new pension scheme


Goode: reporting soon

BY SARA MCCONNELL
PERSONAL FINANCE CORRESPONDENT

BRITISH Steel is to review the pension arrangements of its 230,000 employees and pensioners after allegations by pensioners that it had acted unlawfully by setting up a new company pension scheme three years ago.

The terms of the new scheme have allowed British Steel to use part of a £600 million actuarial surplus to benefit the company and present employees at the expense of pensioners, the National Association of British Steel Pensioners (NABSP) claimed yesterday. British Steel could now face legal action from the association, which represents local action groups of British Steel pensioners across the country. NABSP says it has been advised by counsel that the company's actions represent "a cynical raid on pension fund surpluses".

The escalation of the long running row between British Steel and its pensioners, which has been smouldering for several years, is the latest in a series of public battles between employers and pension scheme members about who owns pension surpluses, who should benefit from them, and who should be consulted on scheme rules. Some of these issues could be resolved when the Pension Law Review Committee, set up last July in the wake of the Maxwell affair, publishes the results of its investigation into pension law. Professor Roy Goode, who chairs the committee, is expected to give his report to Peter Lilley, social security secretary next week.

Martin Jenkins of Dickinson Dees, the Newcastle solicitor acting for the NABSP, said he believed British Steel trustees had been in breach of duty when they allowed the company to wind up its old scheme in 1990 and transfer its £4.5 billion worth of assets into a new scheme. British Steel used some of the surplus in the scheme to reduce contributions made by employees from 6 per cent of salary to 5 per cent of salary. British Steel's own contributions on behalf of its employees were reduced from 12 per cent to 5 per cent. Widows' benefits were increased by 10 per cent in 1990 but have not been increased since. British Steel also has the power to take some of the scheme surplus for its own use but there are no suggestions that it has done so.

Mr Jenkins said: "The surplus has been used to benefit the company and 41,000 employees and not the 115,000 pensioners and 75,000 deferred pensioners. The fear for the future is that this will diminish the security of pensioners' benefits. It is morally wrong. It means there are no long-term guarantees that pensioners will receive index-linked pensions as before or even that their pensions will be increased at all."

British Steel said in a statement: "We are aware that British Steel pensioners are taking counsel's opinion but there can be no doubt as to the propriety of the actions of British Steel in 1990, including improved benefits following exhaustive consultations with the unions and the trustees."

It went on: "In view of the allegations we will be undertaking a review of the arrangements with our professional advisers."

Pensions had been fully indexed since 1975, British Steel said. By the time the new scheme was introduced in 1990, the levels of benefits had increased fivefold. There was "no intention" of stopping index linking, it said, adding that, although people had had the option to stay in the old scheme, almost everyone had chosen to transfer to the new one. The surplus in 1990 had been an actuarial calculation only and it had enhanced benefits to avoid having a surplus, which would be taxed. "There is no money sloshing around."

The NABSP is planning to enlist the support of pensioners with a series of rallies and public meetings across the country. It also wants to get "some sort of co-operation" from the trustees of the British Steel pension scheme, who are meeting in October. If it does not get this, said Mr Jenkins, it will take British Steel to court in an attempt to get the new scheme declared void.

Merloni targets UK for growth

FROM COLIN NARBOROUGH IN COMUNANZA, ITALY

MERLONI, the Italian white goods group that has expanded its production facilities while staying in profit throughout the recession, plans to increase its UK market share from 8 to 10 per cent by the mid-Nineties.

The devaluation of the lire by more than 20 per cent in September of last year has helped Italian exporters in general and made Italy's white goods industry more competitive against some of its European rivals.

The company, better known in Britain for its Ariston and Indesit brands of washing machine and domestic appliances, last year increased capacity at its largely robot-controlled plant in this small mountain town on the eastern side of the Appenine chain. Having upped output at the plant to 605,000 units per year, it hopes to produce 800,000 per year from August next year.

About half of the Merloni group washing machines exported to Britain come from the Comunanza works, from which they are usually transported by rail.

Vittorio Merloni, the group president, whose family owns 75 per cent of the company, has financed expansion from profits and regional development aid offered to this central region of Italy northeast of Rome.

Comunanza was primarily an agricultural town until Merloni arrived in 1973. The workforce, recruited from surrounding hills, has been almost entirely trained by the company in the special skills required in the state of the art domestic appliance industry.

Company officials told visiting reporters yesterday that Comunanza wage costs were the same as in the richer northern part of Italy, as pay settlements were governed by national agreements.

But they said overall costs were about 10 per cent lower than in Milan due to other factors. Regional aid for Comunanza dried up in 1990.

Britain is Merloni's second-biggest market after Italy and therefore plays an important part in its sales strategy. It claims to have added 1.5 percentage points to its UK market share over the last two years. In Britain, it lies in third place behind GEC's Hotpoint and Electrolux of Sweden in the white goods market.

In Europe, it has about 9 per cent of the market, including its Scholes brand it acquired in France in 1989. Merloni ranks fourth behind Electrolux, Whirlpool of America and Bosch of Germany. The company's headquarters are at Fabriano, also in the Italian Marches region.

It gained entry to the British market in 1997 through acquisition of Colston, the British washing machine manufacturer that was closed down in the late 1980s.

Half-time results, due out on Monday, are expected to show Merloni in profit and improving. The group employs about 8,000 people.

Businessmen on Major's tour endorse caution over UK rates

FROM NICHOLAS WOOD IN KUALA LUMPUR

ANOTHER cut in interest rates could spark renewed inflation, senior British businessmen accompanying the Prime Minister said last night as they flew into Kuala Lumpur on the second leg of their Far East trade mission.

Speculation about a possible UK move was triggered by the Bank of Japan decision to reduce its discount rate by 0.75 per cent to 1.75 per cent — an all time low.

But after spending four days in Japan seeking to boost British exports, leading figures among the business delegation gave warning against following Japan's lead. Their warning cut across ministers' claims that Britain was living in an inflation-free world.

The indication last night was that Kenneth Clarke, the Chancellor, and Mr Major would have to try to pacify disgruntled activists at the Tory party conference early next month without the sweetener of a base rate cut. But after his mauling by dissident Tory MPs and signs of plots against his leadership, Mr Major enjoyed what was probably only a temporary reprieve from his domestic difficulties.

Downing Street officials welcomed Japan's move as the "icing on the cake" of the Prime Minister's efforts to open up Japan's market to British goods and narrow the £5.2 billion deficit between the two countries.

The official said that cheaper money in Tokyo would boost the country's flagging economy and raise demand for British goods. But they would give no hint of the outlook for UK rates, insisting that they would continue to be set at a level consistent with long-inflationary sustainable growth.

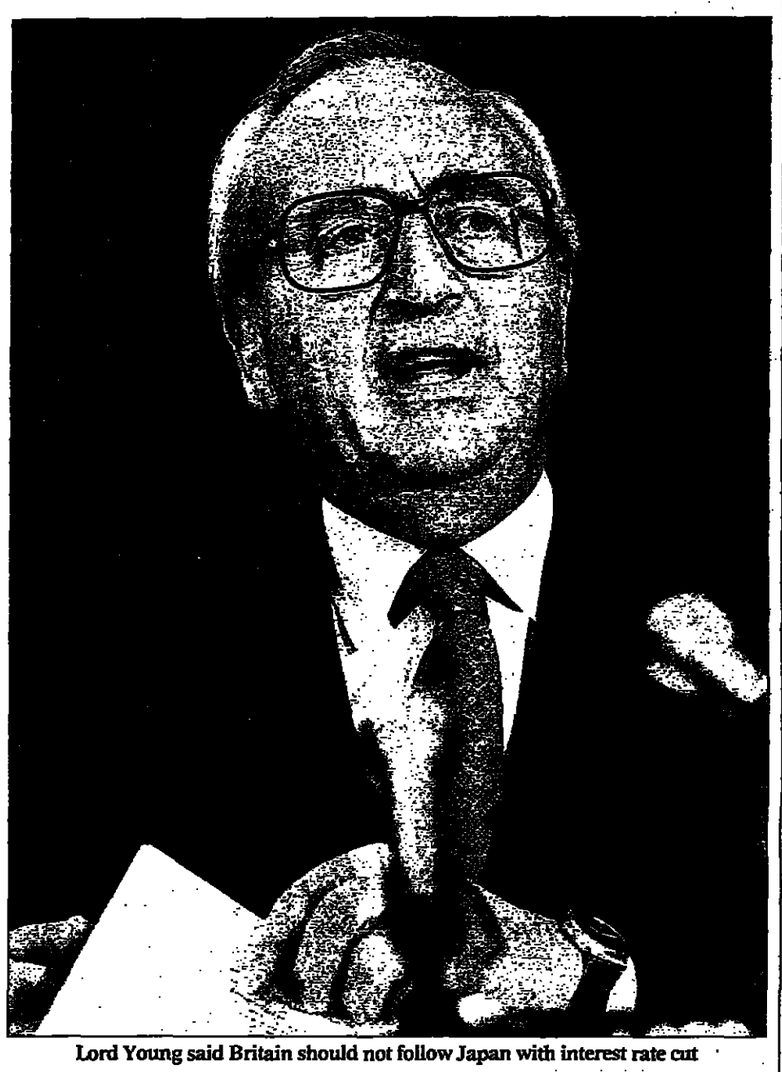
Lord Young of Graffham, the former Cabinet minister and chairman of Cable and Wireless, said Japan had been forced to take crisis action because of the slowdown in its economy. It was in a "poor way" after a 0.5 per cent fall in its quarterly GNP.

He said: "In Japan the recession is getting steeper, whereas the UK is coming out of recession and, if anything, there is a danger of inflation coming back. We want sustainable growth over a period of time. The way to do that is to be careful." There was no need for a 1 per cent cut, because the rise in inflation to 1.7 per cent in August was "very worrying".

Lord Young said: With retail sales up and the risk of a renewed "inflationary spiral", Mr Clarke should be cautious.

Lord Young was backed by Sir Ralph Robins, chairman of Rolls-Royce, who welcomed the Japanese move for its expansionary impact on a depressed world economy, while warning that the same medicine in the UK could drive up inflation. Others among the 13 businessmen accompanying Mr Major privately endorsed a cautious approach.

But there was a dissenting voice. Robert Evans, chairman of British Gas, said: "A reduction in interest rates would stimulate recovery and bring down the cost of borrowing. It would stimulate demand. Consumer spending would be up, and that would be a good thing."


Lord Young said Britain should not follow Japan with interest rate cut

Guarded response to Japanese rate cut

FROM JOANNA PITMAN IN TOKYO

JAPAN'S central bank yesterday cut its official discount rate (ODR) by 75 basis points to an all-time low of 1.75 per cent in a move seen in Tokyo as the government's latest attempt to pull Japan out of recession and to take the steam out of the rising yen.

The Bank of Japan signalled that the cut, bigger than the 50 basis points expected in the markets, is the final accompaniment to the latest economic stimulus package, worth Y6.15 trillion (£40.6 billion), announced on Thursday. Yasushi Mieno, the bank governor, declared his latest cut to be "the maximum effort" possible to shore up business, struggling from effects of a soaring yen and a recession entering its third year. The stimulus package, combined with yesterday's rate cut, should, he said, put the economy "back on track for sustainable non-inflationary growth".

Economists in Tokyo consider the new fiscal spending package insufficient to stabilise the economy this fiscal year, but say that it could support a recovery in fiscal 1994. Robert Feldman, of Salomon Brothers Asia, said: "Much of the stimulative effect of the package is unlikely to be felt until next year, because the public investment portion, worth roughly one third of the total, requires passage through parliament, perhaps in late November."

Yesterday's was the seventh cut since August 1990, when the ODR was 6 per cent.

The bank is sticking to its forecast of "moderate recovery" in the second half of this fiscal year, but Mr Mieno conceded yesterday that, in spite of three big government economic stimulus packages worth a total of Y30.05 trillion in the past 13 months, the economy remains stagnant with "no signs yet of economic recovery ... amid continued lacklustre capital investment and personal consumption".

Although Mr Mieno ruled out any foreign pressure behind yesterday's rate cut, the central bank has had one eye on expected calls from foreign trading partners for Tokyo to take further steps to boost domestic demand and reduce its big trade surpluses.

Morihiro Hosokawa, the prime minister, is next week-end to go to America for a summit meeting with President Clinton. The Japanese finance and foreign ministers are to meet their counterparts from the Group of Seven industrial nations at the same time in Washington and expect scepticism, in Washington circles at least, over the efficacy of the latest package.

Tempus, page 29

VW credit rating under threat

BY OUR CITY STAFF

PROBLEMS intensified for Volkswagen yesterday after the German car company said it expected group operating losses for the whole of 1993. Standard & Poor's, the credit rating agency, said it was looking at lowering Volkswagen's rating, and the German Federal Motor Office said German car registrations fell 8.8 per cent year on year during August.

Standard & Poor's said its review was brought on by a slower than expected improvement in Volkswagen's financial performance because of difficult conditions in the European automotive market, the company's uncompetitive cost structure, and recently disclosed problems at Seat, the Spanish subsidiary.

The creditwatch agency said it placed its AA minus senior long-term ratings on Volkswagen AG, Volkswagen International Finance and VW Credit on creditwatch with negative implications. S&P also placed on creditwatch with negative implications its A-1 plus short-term ratings on Volkswagen AG, Volkswagen International Finance and Volkswagen of America. Some $577 million in rated debt is affected, all of which is either issued, or guaranteed, by Volkswagen.

A profit of about DM200 million at the parent company level is expected for the third quarter of 1993, but VW said that at the group level, an operating loss was expected for the whole of the year.

ICD rejects Porter's board ambitions

BY OUR CITY STAFF

JOHN Porter, the son of Dame Shirley Porter, still appears intent on attempting to gain management control, via the back door, of a publicly quoted company.

Jonathan Self, deputy chairman of PSB, a private enterprise in which Mr Porter holds a 5 per cent stake, said yesterday that David Cicurel, chairman of International Communication & Data (ICD), the USM-quoted data base enterprise, had rejected his proposal that Mr Porter and himself should be appointed to the board.

According to PSB, Mr Cicurel confirmed, during talks on Monday, that the advertising agency that might have undertaken a reverse takeover of ICD had "withdrawn from discussions". Mr Cicurel, however, said: "I never confirmed any such thing. The talks are not off."


Flemming: "grave challenges" to capitalism in east

EBRD sees crime imperil capitalism

BY GEORGE SIVELL, ASSISTANT BUSINESS EDITOR

CORRUPTION in Eastern Europe poses a grave threat to the re-establishment of capitalism in the former communist economies, the European Bank for Reconstruction and Development says.

John Flemming, its chief economist, said: "Despite the rapid spread of private ownership in several countries, there are grave challenges to any well-functioning kind of capitalism in many countries of the region.

"These include the destructive effect of bribe seekers and protection racketeers, and the paralysing effect of insiders able to thwart any restructuring efforts by the new owners of privatised enterprises."

The EBRD was dubbed the glistening bank earlier this year after criticism that it had spent more on itself than it had on financing the reconstruction of Eastern Europe. The criticism resulted in the departure of Jacques Attali as EBRD president.

The bank's Annual Economic Outlook, published yesterday, says: "The complex task of returning property expropriated during communist rule to former owners has continued despite the problems created by competing claims and which have, in general, tended to impede economic efficiency or deter investment, or both."

The bank says: "Privatisation of state industry has not progressed as quickly as had been anticipated despite the fact that necessary legislation has been enacted in almost every country throughout the region. Commercial and bankruptcy legislation crucial for the creation of new, and expansion of existing, enterprises is in place throughout the region, yet it has not been implemented in many of these jurisdictions."

The EBRD notes: "The ability of central and Eastern European industry to export to western markets has been hindered by anti-dumping measures and other restrictions. These measures, along with a shortage of trade finance and capital inflows, could account for the falls in exports from Central and Eastern Europe, hindering economic growth."

On the Eastern Europe economy, the EBRD says that the consensus forecast points to a resumption of growth in 1994, with the fastest growth expected in countries whose output has fallen most.

BUSINESS ROUNDUP

August unit trust sales reach a record £981m

NET sales of unit trusts totalled £981 million last month, the highest level of August sales on record and the third-highest level of monthly sales ever, the Association of Unit Trusts and Investment Funds (Autif) said yesterday. The total compares with net sales of £948 million in July and just £59 million in August 1992. Total funds under management rose to a record £84 billion at the end of August, compared with £78.8 billion at the end of July. This is the tenth month in the row that funds under management have reached record highs, partly due to inflows of funds from private investors disillusioned with the poor returns being offered on deposit accounts.

United Kingdom balanced funds proved the most popular with private investors, boosting total net sales to these private investors to £555 million, up 22 per cent on July and compared with £14.6 million in August 1992. Autif said: "United Kingdom balanced funds, especially when held in a personal equity plan are particularly attractive to building society savers whose income has been falling over the past three years."

Marshall redundancies

THE Marshall Group, the biggest employer in Cambridge with 1,200 workers, is to make about 180 of them redundant. The job cuts will be spread evenly between the firm's aerospace and specialist vehicles companies. The first will go next week and some compulsory redundancies are likely. The aerospace side of the firm has been experiencing short layoffs since the spring and there has been a lack of orders for the Bedford four-wheel drive truck range launched in March.

Jobs go at Valentines

VALENTINES, the Dundee-based greetings card firm, is to run down its manufacturing and distribution operation in the city at a cost of nearly 200 jobs. Manufacture will be switched to the Hallmark factory in Rathfarnham, near Dublin, and distribution transferred to Bradford. Valentines was acquired by Hallmark, the big US card publisher, in 1980. Valentines is to move to a new headquarters in Dundee next year, employing 166 people.

European steel output

THE European Community produced 9.6 million tonnes of crude steel in August, up 0.4 per cent from a year earlier, the International Iron and Steel Institute (IISI) said. But total EC output during the first eight months of 1993 was down 3.4 per cent to 88 million tonnes compared with the same period last year. Total world output in the 67 reporting countries was 471.6 million tonnes in the first eight months of 1993, down 1.1 per cent from a year ago.

Barings appointment

BARINGS, the merchant bank, has announced that Sir William Ryrie is to become an executive director early next year on his retirement as chief executive of the World Bank's International Finance Corporation, which is based in Washington. Barings said in a statement that Sir William would help in the development of international business for the group, particularly in the area of emerging markets.

Gold price jumps

THE price of gold futures jumped on Comex last night in reaction to the latest political upheaval in Russia. December gold advanced $6.50 to $362 an ounce. Comex traders believed that the gains may merely represent a knee-jerk reaction to the immediate news. However, they noted that trading was heavy. The advance in the December gold price to its highest level in two weeks saw other precious metals move higher in sympathy.

Scottish electric charges

SCOTTISH consumers are set to benefit from a continued fall in real terms in transmission charges levied by the two Scottish electricity companies following new price control proposals, published by Offer, the industry's watchdog. Scottish Hydro-Electric and Scottish Power have until October 20 to respond to the controls that come into effect on April 1 and run for five years. Transmission charges account for about 4 per cent of the final cost of electricity to customers.

VAT fears at Southern

SOUTHERN Newspapers, whose titles include the *Dorset Evening Echo*, said the imposition of VAT on newspapers would compound an already depressed market for paper sales and advertising revenue. The group raised full-year pre-tax profits 7 per cent to £7.5 million in the 53 weeks to July 3 and the total dividend is boosted to 11.8p (11.25p) via an 8.8p final. Earnings per share rose to 22.73p against 17.75p last time.

Allen to raise £5m

ALLEN, the USM housebuilding-to-contracting group of Wigan, Greater Manchester, is to raise £5 million via a placing and open offer of 4.4 million new ordinary shares, and is to seek a full listing. Allen wants to buy more land and expand its hire and contracting arms. The offer is one-for-five at the 119p placing price. Allen says pre-tax profit in the six months to end-September will be at least £1.2 million (£855,000), and it will hold the interim dividend at 1.65p.

Brake Brothers flat

A LACKLUSTRE market held back interim profits at Brake Brothers, Britain's largest supplier of frozen foods to the catering industry. Pre-tax profits were flat at £7.1 million for the six months to June 30, although turnover rose 12 per cent to £139.5 million (£124.4 million). Profits were depressed by investment in its new chilled foods business, reorganisation in France, and the depreciation on freehold buildings. The interim dividend is up from 1.85p to 2p.

Tesco chief predicts more price pressure

BY SUSAN GILCHRIST

SIR Ian MacLaurin, chairman of Tesco, added his voice to the growing tide of gloom merchants in the food retailing industry yesterday by predicting intense competition and further pressure on prices in the coming years.

He admitted the rise of discounters had "lowered the price platform" across the whole industry, and predicted that price would remain a key weapon, given the "dramatic and fundamental change" in consumer attitudes. With the grocery market "virtually static," Sir Ian expected one or more players to "drop out" in the coming decade.

However, he stopped short of the bleak picture painted by Archie Norman, chief executive of Asda, in recent months, claiming that supermarket saturation only existed in "a small number of areas".

In a marked turnround, Sir Ian acknowledged growing criticism over the past 18 months that Tesco had been slow to respond to this changed environment. However, he insists the group has learnt its lesson and is well armed for the competitive battle ahead. "I feel better about our business now than I have done for many months."

Tesco's interim results showed a comfortable improvement, pre-tax profit up 3.4 per cent to £261.5 million for the 24 weeks to August 14.



Sir Ian: competition

Turnover rose 9.5 per cent, bolstered by store openings that introduced 400,000 new customers. The new stores achieved sales of £16.50 per sq ft, ahead of the corporate average of £16.10.

Significantly, like-for-like sales in existing stores were up 2.1 per cent, the first real growth seen by the group since 1991. The trend has improved still further since the year end, with like-for-like sales currently running 3 per cent ahead. Tesco's share of the grocery market has risen from 9.6 per cent to 9.9 per cent since June last year.

Sir Ian attributes the turnround to the group's investment in lower prices combined with enhanced customer service. The increased price competitiveness hit gross margins, which slipped by 0.2 per cent against last year. However, productivity gains held operating margins steady at 6.9 per cent. Despite the introduction of price promotions and the launch of Tesco's new Value Lines, Sir Ian dismissed suggestions that the group had gone downmarket and insisted it remained committed to the quality end.

Six stores were opened, with a further 20 due to come on stream in the second half. Capital expenditure on store openings and refits is expected to be about £725 million for the full year. Sir Ian said the group is working hard to lower the cost of building new outlets and expects average store costs to come down from £22 million to £17 million over the next two years.

Seven stores were added to Catteau, the French chain acquired this year, in the first half and a further three are planned in the rest of the year. Catteau pushed sales ahead by 7 per cent.

The interim dividend is lifted from 2.25p to 2.45p, a rise of 9 per cent. The shares fell 4p to 211p at the close.

Tempus, page 29

ADRIAN BROOKS



Richard Marton, managing director of BSG International, with a happy user of the company's products. BSG unveiled flat first-half profits in tough trading, but was upbeat on UK prospects though other parts of Europe remain tough. The automotive components, vehicle distribution and aircraft equipment group has felt the effects of the severe recession gripping the European automotive industry. Mr Marton said a 15 per cent fall in European car production took its toll on the group's British and French sunroof and mirror operations, with margins under "considerable" pressure. BSG has 9 per cent of the world exterior mirrors market. Pre-tax profits fell to £8.53 million in the half year to end-June (£8.57 million), on turnover marginally ahead at £292 million (£287 million). The interim dividend is held at 0.7p, despite a slip in earnings, due to a higher tax charge, to 2.07p (2.53p) a share.

Brixton builds in the South East

BY OUR CITY STAFF

BRIXTON Estate, the property company that raised £100 million from its shareholders in May, has invested £17 million of the rights issue proceeds on industrial property in the South East.

Rental income was up 14 per cent to £28.4 million in the six months to June 30 after successful reviews on 900,000 sq ft of space. Pre-tax profits were up 3 per cent at £12.9 million, though the company is not forecasting renewed growth in rental values.

Douglas Gardner, the chairman, said: "Reversionary expectations on rent reviews have paled over the last few years." Letting of vacant space in the portfolio remains difficult, he said, but enquiries for industrial space have shown a healthy increase. Overall, the void rate is just under 7.5 per cent. Brixton will continue to invest in the South East. Steven Owen, the finance director, expects the rest of the £100 million to be spent over the next 12 to 18 months. The new investments, with a total rental yield of 11 per cent, comprise a 211,000 sq ft industrial estate in New Southgate N11, a warehouse in Park Royal, north London, and industrial units near Tower Bridge in Southwark, London.

Overseas, Brixton expects an increase in rental income from property in Dusseldorf. In Brussels, where Brixton has completed a business park development, the letting market has been badly hit by recession. Brixton is increasing the interim dividend from 2.76p to 2.825p.

Tempus, page 29

Assets still falling at property groups

BY CARL MORTISHED

FURTHER falls in asset values at Frogmore Estates and A&J Mucklow Group indicate that bullish sentiment among property investors has yet to affect the results of property companies.

Pre-tax profits at Frogmore, which raised £42 million in a rights issue in August, grew from £9.7 million to £10.7 million in the year to June 30 but net assets have fallen by £10 million to £154 million due to the continuing fall in property values.

Philip Davies, managing director, said the recovery was confined to well-let, secure investments on long leases as well as non-food retail properties for which investment yields had fallen by one percentage point. Other properties had not fared so well.

He added: "Anything with less than ten or 15 years on the lease is being downgraded."

Asset values also fell at A&J Mucklow, the industrial investment company at which pre-tax profits dropped from £10.9 million to £9.7 million in the year to June 30, the first profits setback in 24 years.

Mucklow has a high rate of vacant space in its portfolio. Voids rose by about 150,000 sq ft to 1.3 million sq ft, about 18 per cent of the portfolio. Derek Bromley, director, said that demand for larger units was resuming but the group had been hit by small business failures. He said: "There have been a number of false dawns. The share market is more optimistic than we are."

Both groups are raising their full-year payouts. Mucklow by 3 per cent to 6.1p, Frogmore by 1p to 16p.

More bids expected in battle for studio

FROM PHILIP ROBINSON IN NEW YORK

WALL Street was last night forecasting more counter bidders for the Hollywood studio Paramount Communications, which could take the final price to $10 billion, making it the third-largest hostile US takeover for five years and the fifth-biggest American takeover on record.

Paramount shares soared $4.875 to $74.625 yesterday, up almost 80 per cent from their year's low, after the $9.5 billion counter bid launched on Monday night by QVC Network Inc, the home shopping concern headed by Barry Diller and backed by two of America's largest cable television companies.

The offer tops by more than $1.67 billion an initial bid from Viacom, the cable television company that owns the pop music station MTV.

Viacom is expected to sweeten its offer. It said yesterday that its merger with Paramount offered shareholders the best deal. However, analysts say that money will talk. Unlike the all-cash bid by Warner Communications for Time Inc, those that are mixtures of cash and shares require shareholder approval.

QVC's terms are 0.893 of one of its own shares plus $30 cash, which, with its shares at $56.75 yesterday, valued Paramount at $80.67 per share, or $9.54 billion. Viacom shares fell yesterday to $57.50. It is offering one of its shares plus $9.10, valuing Paramount at $66.6, or $7.87 billion.

Wall Street bankers were salivating last night at fees to be earned from the deal, redolent of the 1980s and which could involve raising up to $4 billion in cash. Recent takeovers have either been agreed, or have been made with a large part, or all, of the price in shares.

According to Securities Data, which tracks bid values, if QVC wins at this price it would rank under the $30 billion bid for RJR Nabisco and Philip Morris's $13.4 billion acquisition of the food group Kraft as the third-largest hostile bid and would knock the $7.9 billion merger of SmithKline Beecham from being the fifth-biggest deal ever.

Cadbury moves into Argentina

BY COLIN CAMPBELL

CADBURY Schweppes, the sweets and soft drinks group, is moving into the South American confectionery market with the acquisition of an 80 per cent stake in the privately owned Productos Stani group of Argentina.

Cadbury is likely to have paid at least $80 million for the 80 per cent stake, which brings it control of a group with sales in the year ended last September of $83 million (£55 million) and with net tangible assets at that date of $25 million.

Cadbury has the right, after four years, to acquire the outstanding 20 per cent balance.

Argentina is the second-largest confectionery market in South America with an estimated size of 130,000 tonnes, of which Stani has, by value, a 29 per cent share.

Stani employs 900 people, and has asked that the purchase price is not disclosed. Group products include bubble and chewing gum and hard and soft sweets.

The firm was founded in 1912. In addition to its home market, about 8 per cent of Stani's total business is exported. John Sunderland, Cadbury's confectionery stream managing director, says the deal is an important step in the development of the group's global business.

Tarmac launches £215m call in recovery strategy

BY NEIL BENNETT

TARMAC is raising £215 million in a rights issue hailed by the group as the next stage in its recovery. The group also announced that Sir John Banham, former director-general of the Confederation of British Industry, has been appointed chairman.

Tarmac also revealed that it returned to the black in the first half, with a pre-tax profit of £2.5 million, compared with last time's £15.1 million loss.

The turnround was driven by the housing division, which more than doubled profits to £15.3 million, but there were losses from the American division and the industrial products businesses that Tarmac is trying to sell. The half-year dividend is held at 3p, and the group forecast that it would hold its final payout at 2.5p.

Tarmac is issuing one share for every four held at 120p each. A third of the money will be used to buy land to maintain the group's position in the housebuilding market. The rest will be used for capital investment and to reduce debts. Tarmac wants to redeem its $150 million American redeemable preferred share issue, but this will force spending of $30 million on cancelling attached interest rate swaps.



Sir John Banham becomes chairman of Tarmac

Before the rights issue, debts stood at more than £600 million despite the proceeds for an 18-month disposal programme which has raised £242 million. The group is negotiating further disposals, worth at least £60 million, including the Ruberoid roofing business. These and the rights issue should reduce debts to less than £400 million by the end of the year.

Neville Simms, Tarmac's chief executive, said: "Today's rights issue is the final piece of the jigsaw of our remedial strategy and the foundation stone of our strategy going forward." He said the group had wanted a rights issue because it saw a real recovery in the housing market and in prices for the stone, sand, and gravel from its quarries and for ready-mix concrete. Despite this, profits from quarrying fell £1.1 million in the firs half to £7.6 million. Profits from construction also fell 18 per cent to £7.6 million as the group's order book reduced by £100 million to £700 million.

Sir John will replace Sir Eric Pountain, the current chairman, early next year. Sir Eric has run Tarmac as chief executive and then chairman for almost 15 years and recommended Sir John to the board as the new chairman.

Tempus, page 29

Kleen-e-ze deal extends its range

BY PHILIP PANGALOS

KLEEN-E-ZE Holdings took another step in its transformation from selling brushes and brooms door-to-door towards the mail order world after purchasing Xtend, the recently liquidated mail order business started by George Davies, for a snip.

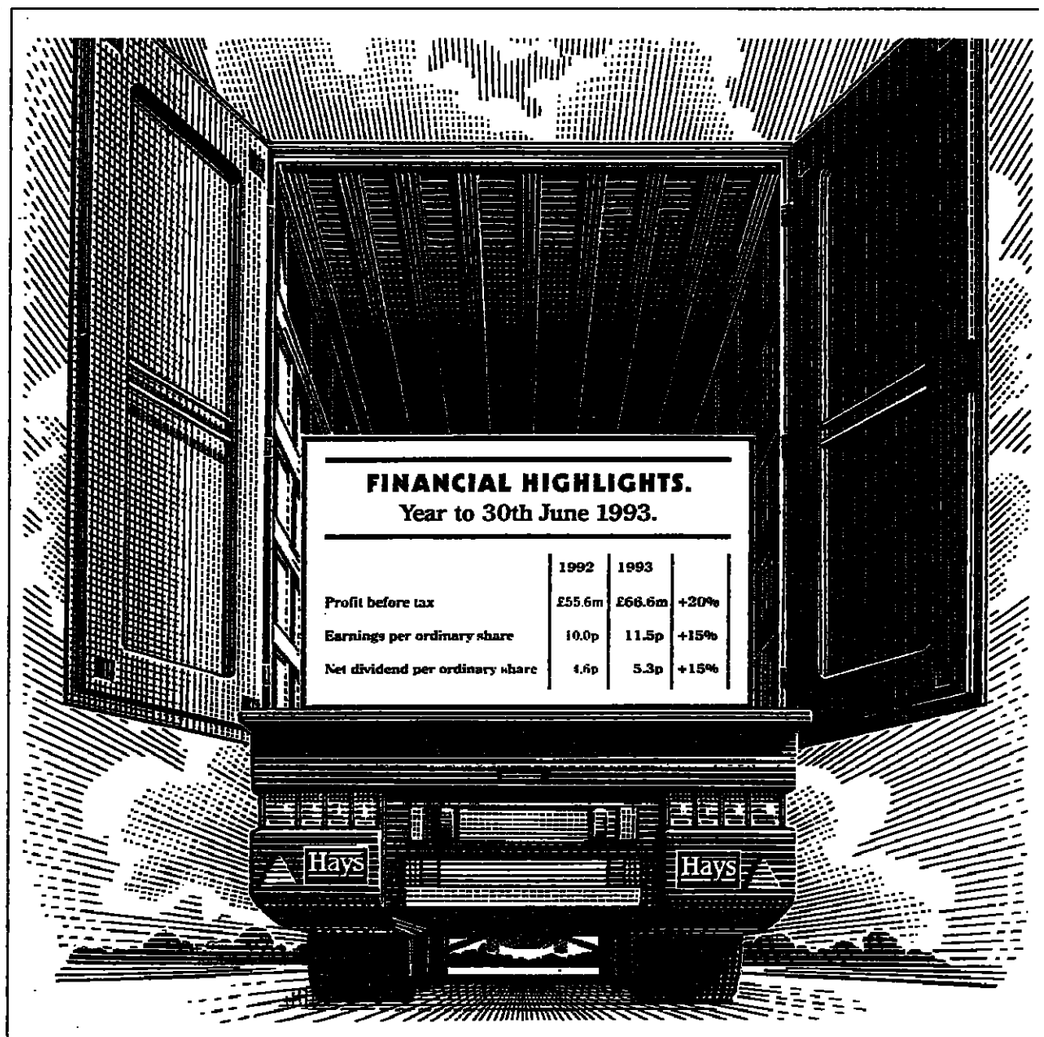
Mr Davies, the flamboyant former chairman of the Next fashion empire, launched the monthly Xtend business in a fanfare of publicity 18 months ago. It had a magalogue format, which was meant to be a cross between a magazine and a catalogue, offering classless clothes to the stylish younger market, and was aimed at both sexes between the ages of 16 and 40. However, the business struggled to build up customers in the depth of the recession and finally went into liquidation in July after the anticipated level of demand failed to materialise.

Some nifty footwork has allowed Kleen-e-ze's associate to pick up the Xtend assets from the liquidator for a mere £316,000, including stock, computers, telephone equipment and customer list. Trade estimates suggest that more than £5 million was pumped into the Xtend operation in order to gear up, while some suggestions say the real figure could be nearer £10 million.

The Xtend assets will be used by the group's Hawkshead sportswear operation, which is jointly owned with Hollas, and Innovations, Kleen-e-ze's mail order subsidiary, whose own growth requires expansion of data processing facilities. Robin Klein, Kleen-e-ze's chief executive, said: "We are very excited by the purchase; it just fits in so nicely with Hawkshead. They [Xtend] had very big expectations for response; it takes time. The infrastructure they invested in was for an operation many times larger. We will be targeting their merchandising proposals to a much wider audience than Xtend were able to reach.

"This operation just dovetails neatly into our fulfilment and order processing; the whole of the mail order business is very volume-related," Mr Klein said.

The Xtend mailing list is expected to add some 300,000 younger customers to the group's existing Hawkshead customer base of 750,000, while Kleen-e-ze's total gross database boasts 3 million customers. Kleen-e-ze shares continued their advance, adding 1p at 200p, against this year's low of 75p.



ANOTHER OUTSTANDING DELIVERY.

Hays' strengthened management team is pleased to report further growth in trading figures this year.

European acquisitions make our Distribution core activity the new market leader with networks in Germany, France and the UK. Our Commercial activities continue to thrive with our business mail service, Britdoc, attracting ever more members. Cost savings within our Personnel operations are now paying off and as the economy improves signs of growth are unmistakable.

Hays

If you would be interested in a copy of the 1993 Annual Report please contact David Beckley, Hays plc, Hays House, Milmead, Guildford, Surrey GU2 5HJ. Telephone 0483 302203. This advertisement has been approved by Touche Ross & Co. who are authorised to carry on investment business by the Institute of Chartered Accountants in England and Wales.

هكذا من الأصل

Shares cut early losses and overcome Wall Street fallout

STOCK MARKET

THE London stock market continued to ignore the fall-out from Wall Street as it struggled unsuccessfully to try and establish a new trading range.

The FT-SE 100 index clawed back a fall of almost 15 points to end the session just 2.9 down at 3,001.6. This was in spite of a 37-point fall in the Dow Jones industrial average overnight in New York which was extended by a further 19 points when business resumed yesterday afternoon.

Dealers expressed satisfaction with London's performance but pointed out that trading conditions remain thin with market-makers clearly short of stock in some areas. This was underlined by the fact that only 538 million shares had changed hands by the close of business.

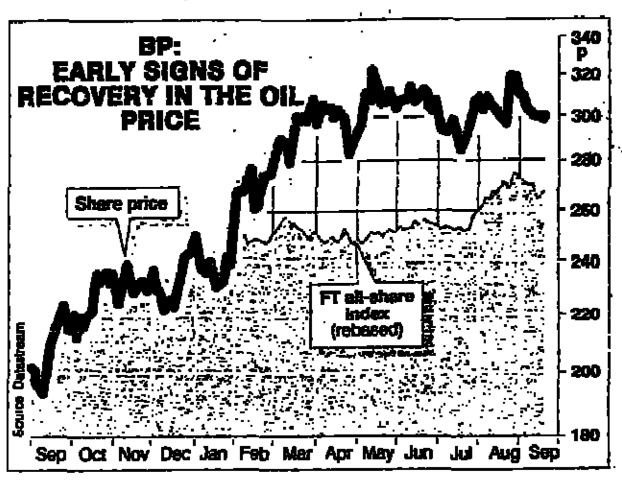
The drug sector was noticably nervous awaiting proposals later today of *President Clinton's* health package. **Glaxo**, fresh from its triumph in the US district court action against Novopharm over a patent infringement, fell 12p to 630p.

Talk persists of a takeover emerging in the financial sector although the speculators appear undecided about the identity of the target company. There are a number of names in the frame ranging from **Sun Alliance**, unchanged at 373p, **Royal Insurance**, 2p firmer at 307p, **TSB Group**, 3p better at 208p, **Royal Bank of Scotland**, 7p higher at 311p, and **CE Heath**, 2p easier at 398p.

Signs of revival in the oil price attracted welcome support for oil shares. **BP** led the way with a rise of 6p to 301p followed by **Hardy Oil**, 2p to 161p, **Lasmo** 4p to 137p, and **Shell** 1p to 639p. Crude prices have risen as much as $1½ a *barrel in the past couple of* days.

The electricity companies made headway after Offer, the industry's regulatory body, slapped a five-year limit on prices for the two Scottish power generators. The limits were not as bad as some observers within the industry had feared. **Scottish Power** reacted to the news with a rise of 3p to 373p, while **Scottish Hydro** firmed 1p to 376p.

There were also gains for **National Power**, up 2p to 388p, and **PowerGen**, 4p to 416p, while among the distributors **Eastern** jumped 14p to 567p, **East Midland**, 12p to 548p, **London**, 15p to 574p, **Manweb**, 6p to 606p, **Midland**, 10p to 587p, **Northern**, 5p to 613p, **Norweb**, 10p to 605p, **Seeboard**, 9p to 609p, **Southern**, 13p to 570p, **South Wales**, 4p to 616p, **South West**, 14p to 575p and **Yorkshire**, 11p to 589p.



Half-year figures from Tesco fell short of market expectations and the shares fell 6p to 209p. Pre-tax profits were up from £252.8 million to £261 million but analysts had been looking for about £267 million. Sales were up almost 10 per cent, boosted by new store openings but margins fell. The half-year figures from rival Asda are due out today. Chief executive Archie Norman has been outspoken about the industry in recent months warning about intense price competition and pressure on margins. Dealers have concluded from these comments that the group's profits performance is likely to fall short of expectations.

There was a clutch of rights issues for the market to contend with. The biggest was from **Tarmac**, which is asking shareholders for an extra £215 million by way of a one-for-four at 120p. The news came on the day the group reported a return to the black and the departure of Sir Eric Pountain *who is stepping down* after 15 years as chairman. He will be replaced by Sir John Banham, deputy chairman, and a former director general of the CBI. Tarmac wants the extra money to buy land and strengthen the balance sheet and finance expansion. The shares firmed 2p to 149p.

Yule Catto fell 18p to 259p after announcing plans to raise almost £30 million by way of a heavily discounted one-for-six rights issue at 215p. The money will be used to buy 50 per cent of Synthomer Chemie, a German manufacturer of synthetic compounds. Yule Catto saw first-half pre-tax profits fall from £10.2 million to £9.3 million.

JIB is also raising £20 million by way of a one-for-eight cash call at 150p. It wants the money to buy Nicolls Pointing, the insurance and re-insurance broker, *for almost £19 million. JIB* will pay £15.5 million up front with the balance dependent on the level of 1993 profits. Its share price slipped 7p to 169p.

Shares of **Philip Harris** plunged 50p to 154p after a profits warning. The group fears it will be unable to match last year's profit performance in the current year and this will be particularly reflected in the first-half results.

☐ **Gilt-edged** spent a quiet session anxiously awaiting details of the next gilt auction. The Bank of England is issuing £3.25 billion of Treasury 6¾ per cent 2004. Prices drifted for much of the session but later rallied to close at overnight levels. The December series of the Long Gilt finished £⅛ better at £112⅛ as 40,000 contracts were completed. But in the cash market **Treasury 9 per cent 2012** was *unchanged at £116½ as was* **Treasury 9½ per cent 1999** at £112⁹/₃₂ in shorts.

MICHAEL CLARK

More jobs are lost at Swan

The Swan Hunter shipyard clung to a ray of hope yesterday as receivers made another 80 workers redundant. The men to go were all production workers and there were none of the feared job losses among technical and design staff.

Eddie Darke, a union convener, said: "Swan's is still managing to maintain its excellent design force, which is the life force of the company."

If design experts had been made redundant, the yard would have been in a near-impossible situation when seeking contracts.

Mr Darke will today meet Paddy Ashdown, the Liberal Democrat leader, who backs union pleas for ministers to give the yard more defence work. Receivers have made 700 of the 2,200 workers redundant since May.

Bodycote up

Pre-tax profits of Bodycote International rose to £6.5 million in the half year to end-June, against £6.4 million, in spite of "unpredictable" trading. The core metal technology division increased profits by 12 per cent to £5.1 million (£4.3 million). The interim dividend is 2p (1.875p), after earnings per share up 5.6 per cent to 7.68p.

Intereurope fall

Intereurope Technology Services, the technical publishing and support group, had pre-tax profit of £1.16 million in the year to end-June, against £1.22 million, with progress in publications and electronics countered by tight margins for *technical support services*. The dip in profit reflected lower interest income. There is a total dividend of 7.80p (7.4p) via a 5.80p final. Earnings per share fell to 13.61p (15.03p) after a higher tax charge.

CrestaCare loss

CrestaCare, the nursing home group, made a pre-tax loss of £1.39 million in the half year to June, against £60,000 profit, after compensation to John McAllister, former chief executive, and £1.2 million provis*ions against losses on property* sales. The interim dividend rises to 0.25p (0.1p). The homes' operating profit was £2.51 million (£1.8 million).

Hays beats the recession with 20% jump in profits to £66m

BY SARAH BAGNALL

HAYS, the business services group, continued to defy the recession with a 20 per cent leap in pre-tax profits to £66.6 million, at the top end of market expectations.

The shares advanced 5p to 255p on the back of the improved results for the year to end-June. The final dividend increased from 3.1p to 3.6p, taking the total for the year to 5.3p, up 15 per cent. Dividends have been lifted by *15 per cent every year since the* group floated four years ago.

Ronnie Frost, chairman, said: "The group has increased its earnings at a time when the economic climate has remained difficult throughout Europe. All three *core activities have increased* their profits significantly."

The distribution division lifted operating profits by 13 per cent to £38 million, in spite of continued tough market conditions in the chemical distribution business. Hays Chemical Distribution maintained profits but margins fell due to continued pressure on caustic soda prices, which are at a seven-year low.

Offsetting the problems in the chemicals business were improved returns from the specialist and packaged distribution businesses. Hays won a new contract with Shell to distribute packaged solvents, which will provide annual revenue of between £5 million and £8 million.

The group also won new shop fitting contracts with Marks and Spencer in France, Do-It-All and Burtons. The French distribution business lifted profits on the back of contracts with companies such as BSN, the food and drinks group, Yoplait and Stella.

Operating profits from the commercial division, providing office support services, rose 16 per cent to £24.2 million. The best performer was Britdoc, the private postal system, which won new contracts with five banks.

The personnel division, which provides accountancy staff, increased operating profits by 40 per cent to £6.7 million.

Mr Frost said steps to strengthen management had been completed. "We can now grow the business to fit the management. We are looking to expand this year, both through organic growth as we come out recession and through acquisitions in Europe," he said.

Since the year-end, Hays completed the acquisition of 75 per cent of Mordhorst, a German specialist distribution company, for £32 million and the purchase of Feed Flavors, the US animal feed flavours manufacturer, for £5.3 million.

ALAN WELLER



Ronnie Frost, chairman of Hays, who said profits at all three core activities had advanced significantly

Tempus, page 29

New taipan for Noble House

FROM LULU YU IN HONG KONG

JARDINE Matheson Holdings yesterday announced Alasdair Morrison will succeed Nigel Rich as taipan of the Noble House.

Mr Rich, managing director since 1989, said he would retire *in March and return to the* UK to pursue other interests. The announcement came as a surprise because Mr Rich, who has been with Jardines for 19 years, is seen as a solid, smart executive who can handle China's political interference in the group's affairs with tact and delicacy.

He succeeded Brian Powers, who lasted only six months. *Mr Rich has placed the group* firmly in the position of growth and acquisition. "Five years is about the right amount of time. Ten years will be a very long time for a demanding job," he said.

Mr Rich said he chose five years as a cut-off point because he did not want to quit too close to 1997, leaving his successor with little time to *adjust to the Chinese takeover.*

Mr Morrison, 45, has been managing director of Hongkong Land, Jardine's property associate, since 1988.

Yule Catto makes £29.7m cash call

BY PHILIP PANGALOS

YULE Catto, the Essex industrial chemicals and building products group, has accompanied a small drop in first-*half profits with a £29.7* million cash call and a move to increase its European operations.

The company is expanding in Germany with the acquisition of a 50 per cent stake in Synthomer Chemies, a synthetic rubber latex maker which is a subsidiary of Dynamit Nobel, for DM45 million.

The group, which owns the other 50 per cent of Synthomer is Reichold Chemicals, with whom Yule already operates a long-standing joint venture in the UK called Doverstrand.

The deal is being funded by a one-for-six rights issue at 215p, to raise £29.7 million, to finance the acquisition, cut group borrowings and fund ongoing development.

Kuala Lumpur Kepong, the Malaysian group, which is a big shareholder with a 29.5 per cent stake in Yule, has agreed to take up its share of the rights. The balance of the *issue has been underwritten* by Morgan Grenfell. SG Warburg are brokers to the issue.

Yule said the acquisition, which is conditional on regulatory approval, should mean a significant increase in profits in the short to medium term. Synthomer made pre-tax profits of £3.8 million in the year to end-September 1992, on sales of £58.9 million and net assets of £7.1 million.

Yule also unveiled pre-tax profits in the six months to end-June down slightly to £9.26 million (£10.2 million), but the company expects an improved second half performance. Turnover advanced to £140.6 million (£126 million).

The interim dividend is raised to 2.6p (2.5p), while earnings slipped to 6.5p (7.5p) a share.

Yule shares fell 18p to 259p.

COMPANY NEWS IN BRIEF

CI (Int) Pre-tax: £905,000 EPS: 0.69p (0.69p) Div: 0.4p (0.825p)	End of financial year at earliest before benefits of recovery seen. Int profit £860,000 last time. Sales held at expense of margins.
MAYBORN (Int) Pre-tax: £1.9m (£1.7m) EPS: 6.4p (5.8p) Div: 1.8p (1.6p)	Profits helped by lower interest charges on debt cut to £800,000. Excellent progress in fabric dyes division.
COMAC (Int) Pre-tax: £59,950 EPS: 0.65p (0.44p) Div: Nil (nil)	Previous interim profit £43,727. Exceptional costs of £120,063 from directors' termination costs and German payroll taxes.
MTL INSTRUMENTS (Int) Pre-tax: £2.1m (£3.3m) EPS: 7.4p (11.6p) Div: 1.7p (1.6p)	Sales rose 15pc to £10.7m and orders increased 20pc, reflecting strong recovery in US and continued growth in Europe.
WOLSTENHOLME RINK Pre-tax: £2m (£1.7m) EPS: 16.8p (14p) Div: 6.8p (6.5p)	Interim. Recovery at Charles Openshaw after reorganisation and cost cutting, but profit lost by closure of part of aluminium plant.
JOHN LUSTY (Int) Pre-tax: £152,000 loss EPS: 0.48p loss Div: Nil (nil)	Previous pre-tax loss £847,000 and loss per share 7.29p. Chairman says group is starting to benefit from restructuring.

WALL STREET

Dow narrowly ahead in mixed early trading

New York — Shares were narrowly mixed in mid-morning and traders said that the stock market was taking its lead from bonds and embarking on a correction. The Dow Jones industrial average was up two points at 3,577, while *shares losing ground led those* advancing in price by about eight to six. US treasuries were mixed, with the long bond down ⁷/₃₂ to yield 6.11 per cent.

☐ **Tokyo** — The Bank of Japan's decision to cut the *official discount rate by 0.75* percentage points to a record low of 1.75 per cent led shares to close higher in fairly active trading, brokers said. The Nikkei average rose 200.62 points or 0.99 per cent to 20,466.65, with about 350 million shares traded.

☐ **Hong Kong** — The market closed sharply higher, buoyed by high liquidity chasing defensive *issues*, brokers *said*. The blue-chip Hang Seng index ended the day 104.71 points higher at 7,495.31.

☐ **Singapore** — Share prices closed little changed with pockets of activity focused on laggard Singapore property *companies. The Straits Times* industrial index eased 2.63 points to 1,995.74.

(Reuter)

	Sep 21 midday	Sep 20 close
AMP Inc	65¾	65½
AMR Corp	63¾	63¾
Abbott Labs	26¼	25¾
Aetna Life	58	58¾
Ahmanson (HF)	19¼	19⅞
Air Prod & Chem	39¾	39¾
Albertson's	30¾	30¾
Alcan Alumnm	18¼	18⅞
Alco Standard	45¼	45¼
Allied Signal	73¾	74
Alum Co of Am	67	68¼
Amax	22¾	23¼
Amerada Hess	50¼	50¾
Amer Brands	32¾	32¾
Amer Cyanamid	55	54¾
Amer El Power	39¾	39¾
Amer Express	34	34¾
Amer Genl Corp	33¾	33¾
Amer Home Pr	61¾	61¾
Amer Intl	96¾	97¾
Amer Stores	43¾	44
Amer T & T	58¾	59
Ameritech	87¾	88
Amoco	55	55¾
Anheuser-Busch	46¼	46¾
Apple Computer	24¾	24¾
Archer Daniels	23¾	23¾
Arkla	8¼	8½
Armco	6¾	6¾
Armstrng Wrld	39¾	39¾
Asarco	18¼	17¾
Ashland Oil	32¾	33
Atl Richfield	112¾	111
Auto Data Pro	49¾	49¾
Avery Dennison	26¼	26¾
Avon Products	50¾	50¾
Baker Hughes	22	21¾
Baltim Gas & El	26¼	26¼
Banc One	39¼	39¾
BankAmerica	46¾	47¾
Bank of NY	53¾	53¾
Bankers Tr NY	78¾	78¾
Barnett Banks	44¾	44¾
Bausch & Lomb	47	46¾
Baxter Intl	20¾	20¾
Becton Dicknsn	35¾	36
Bell Atlantic	63¾	63¾
BellSouth	61¾	61¾
Black & Decker	21¼	21½
Block (H&R)	39¼	39¾
Boeing	39¾	40
Boise Cascade	21¾	21½
Borden Inc	19¼	18¾
Bristol Myrs Sq	58¾	57¾
Browning Ferris	22¾	23
Burlington Nthn	53¾	53¾
CBS	262¾	265¾
CNA Financial	87¾	86¾
CPC Intl	44¾	45¾
CSX	77	77¾
Campbell Soup	37¾	37¾
Can Pacific	15¾	15½
Cptl Cities ABC	541	542
Cptl Holdings	43¾	43¾
Carolina Pwr	34¾	34¾
Caterpillar	76¾	79
Central & SW	33¾	33¾
Champion Intl	30¾	31¼
Chase Manhat	36¾	36¾
Chemical Bk	43¾	43¾
Chevron Corp	91¼	91¼
Chrysler	45¾	45¾
Chubb Corp	86¾	86¾
Cigna Corp	64¾	64¾
Citicorp	36	35¾
Clorox	53¾	53¾
Coastal Corp	25¾	26¾
Coca Cola	42¾	42¾
Colgate-Palmolive	52¾	53
Columbia Gas	26¾	26¾
Commonw Ed	31¼	31¼
Compaq Comp	56¾	55¾
Comp Ass Intl	30¾	30¾
Conagra	24¾	25¾
Cons Edison	37¾	37¾
Cons Nat Gas	51¼	51¼
Cons Rail	53¾	53¾
Cooper Inds	50	50
Corning Inc	33¾	34¾
Crown Cork	34¾	35
Dana Corp	54¾	54¾
Dayton Hudson	65¾	65¾
Deere	66¾	66¾
Delta Air Lines	51¾	52¾
Deluxe Corp	35¾	36
Detroit Edison	34¾	34¾
Digital Equip	37¾	38¾
Dillard Dept St	33¾	33¾
Disney (Walt)	39¾	38¾
Dominion Res	48¾	48¾
Donnelley (RR)	28¾	29¾
Dover Corp	55¾	56¾
Dow Chemicals	57¾	58¾
Dow Jones	37¾	32¾
Dresser	20¾	20¾
Duke Power	44¾	44¾
Dun & Brdstreet	62	62
Du Pont	47¾	47¾
Eastman Kodak	59¾	59¾
Eaton Corp	51¼	51
Emerson Elec	58¾	58¾
Engelhard Corp	39¾	39¾
Enron Corp	33¾	33¾
Entergy Corp	38¾	39¾
Ethyl Corp	18¾	18¾
Exxon	65¾	64¾
FMC Corp	49¾	49¾
FPL Group	40¾	40¾
Federal Express	59¾	59¾
Fed Nat Mtge	75¾	75¾
First Chicago	46¾	46¾
First Interstate	62¾	63¾
First Union Rlty	11	10¾
Fleet Finl Grp	34¾	32¾
Fluor Corp	42¾	43
Ford Motor	54¾	55
GTE Corp	37¾	37
Gannett	48	48¾
Gap Inc Del	37	38¾
Gen Dynamics	100¼	100¾
Gen Electric	96¾	97¾
Gen Mills	61¾	62¾
Gen Motors	45¾	45¾
Gen Reinsurance	128	129¾
Gen Signal	32¾	32¾
Genuine Parts	37¾	37¾
Georgia Pac	61¾	62¾
Gillette	56	56¾
Glaxo ADR	19¾	19¾
Goodrich (BF)	45¾	45¾
Goodyear Tire	44¾	45¾
Grace (W&R)	35¾	35¾
Grt Atl Pac Tea	27¾	28¾
Great Wstn Fin	19¾	19¾
Halliburton	34¾	34¾
Harcourt General	43¾	44¾
Heinz (HJ)	36¾	36¾
Hercules	85¾	86
Hershey Foods	50¾	50¾
Hewlett Packard	69¾	68
Hilton Hotels	46¾	46¾
Home Depot	36¾	36¾
Homestake Mng	16¾	16¾
Honeywell	35¾	35¾
Household Intl	78¾	78¾
Houston Inds	46¾	46¾
Humana	12¾	12¾
ITT Corp	90¾	90¾
Illinois Tool	39	39¾
INCO	17¾	18¾
Ingersoll Rand	36¾	37¾
Inland Steel	26¾	26¾
Intel Corp	65¾	65¾
IBM	42¾	42¾
Intl Flav & Fr	113¾	114¾
Intl Paper	60¾	61¾
James River Va	22¾	22
Jhnsn & Jhnsn	38¾	37¾
K Mart	22¾	22¾
Kellogg	53¾	52¾
Kerr-McGee	51¾	51¾
Kimberly-Clark	49¾	50
Knight-Ridder	51¾	52¾
Lilly (Eli)	48¾	48¾
Limited Inc	21¾	20¾
LIN Brdcstng	113¾	114
Lincoln Nat	47	47¾
Litton	60¾	60¾
Liz Claiborne	20	20
Lockheed Corp	63¾	62¾
Louisiana Pac	33	32¾
MCI Commun	28¾	28¾
Marriott	28¾	28¾
Marsh & McLnn	90	90
Masco Corp	31¾	31¾
May Dept St	43¾	44
Maytag Corp	16	15¾
McCaw Cellular	52¾	53¾
McDonalds	52¾	53
McDonnell D	87¾	88¾
McGraw Hill	67	66¾
Mead Corp	43¾	45¾
Medtronic	61¾	60¾
Mellon Bk	54¾	54¾
Melville Corp	43¾	43¾
Merck Inc	30¾	30¾
Merrill Lynch	97	98¾
Minnesota Mine	105¾	106
Mobil Corp	79¾	75¾
Monsanto	63¾	64¾
Morgan (JP)	74¾	75
Motorola Inc	93	95¾
Natl Medical	7¾	7¾
Natl Semi	20¾	20¾
Natl Service Ind	24¾	25
Navistar Intl	19¾	20¾
NBD Bancorp	32	32¾
NY Times A	24	24
Newmont Mng	46¾	46¾
Niag Mohawk	24¾	24¾
Nike B	44¾	46
NL Industries	5¾	5¾
Nordstrom	30	30¾
Norfolk Sthrn	65¾	66¾
Nthn State Pwr	47¾	47¾
Norwest Corp	26¾	26¾
Nynex Corp	47¾	48¾
Occidental Pet	20¾	20¾
Ohio Edison	25¾	25¾
Oracle Systems	54¾	54¾
Oryx Energy Co	21¾	21¾
Owens Corning	44¾	44¾
PNC Financial	29¾	29¾
PPG Industries	69¾	66¾
Paccar Inc	63¾	63¾
Pacificorp	19¾	19¾
Pac Enterprises	26	25¾
Pac Gas & Elect	36	36¾
Pac Telesis	53¾	54
Pall Corp	18¾	19
Panhandle East	24¾	24¾
Paramnt Comm	74¾	69¾
Parker Hannifin	32¾	33¾
Penney (JC)	43¾	42¾
Pennzoil	61¾	61¾
Pepsico	39¾	39¾
Pfizer	59¾	59
Phelps Dodge	39¾	40¾
Philadel Elec	33¾	33¾
Philip Morris	46¾	46¾
Phillips Pet	31¾	31¾
Pitney Bowes	39	38¾
Polaroid	35¾	35¾
Price Co	35¾	35¾
Primerica	46	47¾
Procter & Gmbl	46¾	47¾
Pub Serv E & G	35¾	35¾
Quaker Oats	68¾	69¾
Ralston Purina	37¾	37¾
Raychem Corp	42	42
Raytheon	61¾	62
Reebok Intl	33¾	34
Reynolds Metals	42¾	44¾
Roadway Srvs	60¾	60
Rockwell Intl	35¾	35¾
Rohm & Haas	52¾	53¾
Royal Dutch	98¾	97¾
Rubbermaid	33¾	33¾
Safeco Corp	62¾	62¾
St Paul's Cos	91¾	91¾
Salomon Inc	49¾	50¾
Santa Fe Pac	18	18¾
Sara Lee Corp	23¾	23¾
Scecorp	24¾	25¾
Schering Plough	62¾	61¾
Schlumberger	61¾	61¾
Scott Paper	33¾	32¾
Seagram	25¾	25¾
Sears Roebuck	56¾	57
Shell Trans	60¾	60¾
Sherwin Wlms	34¾	35
Skyline Corp	17	17¾
Snap-On-Tools	40¾	40¾
Southern Co	45¾	45¾
Sthwestern Bell	42¾	43¾
Sprint Corp	36¾	36¾
Stanley Works	41¾	41¾
Sun Company	27¾	27¾
Suntrust	42¾	42¾
Supervalu	33¾	34
Syntex Corp	17¾	17¾
Sysco Corp	27¾	27¾
TRW Inc	65¾	65
Tandem Comp	10¾	10¾
Tandy Corp	36¾	36¾
Telecom Corp	3¾	3¾
Teledyne	25¾	25¾
Temple Inland	42¾	43
Tenneco	50¾	49¾
Texaco	64¾	64¾
Texas Inst	75¾	76
Texas Utilities	47¾	47¾
Textron	57¾	56¾
Time Warner	41¾	41¾
Times-Mirror	29¾	30
Timken	32	31¾
Torchmark	58¾	58¾
Toys R Us	35	34¾
Transamerica	60¾	60¾
Travelers Corp	35¾	35¾
Tribune	51¾	51¾
Tyco Labs	42¾	42¾
UAL Corp	140¾	141¾
UST Inc	27	27¾
USX Marathon	18¾	18¾
Unilever NV	110¾	109¾
Union Camp	42	43¾
Union Carbide	18¾	18¾
Union Pacific	60¾	61¾
Unisys Corp	11¾	11¾
USAIR Group	13	13¾
USF&G Corp	17¾	17¾
US Life	41¾	42
US West	48	48¾
United Tech	56¾	57
Unocal Corp	26¾	26¾
Upjohn	28¾	28¾
VF Corp	43¾	44¾
WMX Tech	30¾	30¾
Wal-Mart Stores	23¾	23¾
Warner-Lambert	66	65¾
Wells Fargo	119¾	121
Westinghouse El	13	13¾
Weyerhaeuser	39¾	39¾
Whirlpool	58¾	59¾
Whitman	14¾	14¾
Winn Dixie	58¾	58¾
Woolworth	24¾	24¾
Wrigley (Wm) Jr	43	43
Xerox	70¾	71¾

NEW ISSUES

Anglian Water Wrts	108	-1
Bakyrchik (120)	130	+2
Beta Viet Nam Uts	£36½	+ ½
Crockfords (90)	95	...
Explaura A	3½	...
For & Col Special Inc	68½	- ½
For & Col Spl Cap	42	...
For & Col Spl Units	111	...
Ivory & Sime Ent Cap	79	...
Ivory & Sime Ent Cap Wts	14	...
Nouvelle A	5½	...
Select Industries	10	- ½
VHE Holdings (115)	120	+1

RIGHTS ISSUES

Albrighton n/p (17)	1	...
Arlen n/p (21)	19	...
CRH n/p (Ir260)	27	...
Cadbury Schw n/p (400)	57½	-1
Quarto n/p (225)	59	+1
Rolls Royce n/p (130)	11	- ½
Usborne n/p (19)	½	...

MAJOR CHANGES

RISES:	
Cable & Wireless	855p (+17p)
Intereurope	180p (+13p)
BAA	845p (+9p)
Eurotunnel Units	502p (+9p)
THORN EMI	988p (+9p)
Rank Org	791p (+9p)
Jacques Vert	135p (+9p)
FALLS:	
Sage Group	441p (-17p)
Euro Disney	663p (-10p)
Yule Catto	259p (-18p)
Mitel	513p (-17p)
Philip Harris	154p (-50p)
Wolstenholme Rink	520p (-10p)
Bespak	515p (-20p)
VSEL	855p (-11p)
Vodafone	492p (-11p)
Sappi	321p (-21p)
ADT	650p (-15p)
Glaxo	630p (-12p)
Low & Bonar	350p (-11p)

Closing Prices Page 31

LEGAL & PUBLIC NOTICES 071-782 7344

LEGAL NOTICES

JOYCE GUINESS RECRUITMENT OF KNIGHTSBRIDGE LIMITED

Notice is hereby given, pursuant to Section 98 of the Insolvency Act 1986, that a Meeting of the Creditors of the above-named Company will be held at 19A Cavendish Square, London W1M 9AB on Monday, the 27th day of September 1993 at 2.00 o'clock in the afternoon, for the purpose of having a full statement of the position of the Company's affairs, together with a List of the Creditors of the Company and the estimated amount of their claims, laid before them, and for the purpose, if thought fit, of nominating a Liquidator and of appointing a Liquidation Committee.

Giles H. Whitcome of 19A Cavendish Square, London W1M 9AB is a person qualified to act as an Insolvency Practitioner in relation to the Company who will, during the period before the day of the Meeting, furnish Creditors free of charge with such information concerning the Company's affairs as they may reasonably require. OR on the two business days falling next before the day on which the Meeting is to be held a list of the names and addresses of the Company's creditors will be available for inspection free of charge at 19A Cavendish Square, London W1M 9AB, being a place in the relevant locality.

Notice is also given that, for the purpose of voting, Secured Creditors must (unless they surrender their security), lodge at the Registered Office of the Company at 19A Cavendish Square, London W1M 9AB before the Meeting a Statement giving particulars of their Security, the date when it was given, and the value at which it is assessed.

Dated this 15th day of September 1993.
By Order of the Board of Directors.
J. GUINESS, Director.

The Insolvency Act 1986
Croydon County Court
No 359 of 1993
Graham Paul Nicholls (Deceased)(in Bankruptcy)

In accordance with Rule 6.124 of the Insolvency Rules 1986, I, J A G Alexander of Pannell Kerr Forster, New Garden House, 78 Hatton Garden, London EC1N 8JA, give notice that I was appointed Trustee of the above on 8 September 1993.
14 September 1993
J A G Alexander, Trustee

MR. S J BARTHOLOMEW OTHERWISE KNOWN AS MR A BALMORAL TRADING AS A BALMORAL ASSOCIATES MALWEST SERVICES MALWEST PROPERTY SERVICES, BROMLEY KENT

On 16th July 1993 Stuart James Bartholomew was sentenced at Snaresbrook Crown Court to three years in prison after admitting two charges of false accounting contrary to the Theft Act 1968 Section 17, in connection with fraudulent mortgage applications.

Mr. Bartholomew has claimed to be a qualified structural engineer. Further and in addition Mr. Bartholomew *using his alias* has claimed to be a member of the Institution of Structural Engineers.

The Institution of Structural Engineers hereby states that at no time has Mr. Bartholomew, in his own name or his alias Mr A Balmoral been a member of this Institution nor is he or has he been in any way associated with it. Mr Bartholomew is not entitled to use any designatory letters after his name suggesting that he is a qualified structural engineer.

Re: BELLYFILLERS LIMITED AND THE INSOLVENCY ACT 1986

NOTICE IS HEREBY GIVEN, pursuant to Section 98 of the Insolvency Act 1986, that a Meeting of the Creditors of the above named Company will be held at A Segal & Co., Treviot House, 186-192 High Rd, Ilford, Essex, IG1 1JQ, on Monday the 4th October 1993, at 10.00 o'clock in the forenoon, for the purposes mentioned in Sections 99, 100 and 101 of the said Act.

A list of the names and addresses of the Company's Creditors will be available for inspection free of charge at the offices of A Segal & Co, Treviot House, 186-192 High Road, Ilford, Essex, IG1 1JQ, between 10.00 am and 4.00 pm as from Thursday 30th September 1993.

Dated this 14th day of September 1993.
V CASTLE, DIRECTOR.

No: 1993 - A- 30570
IN THE HIGH COURT OF JUSTICE CHANCERY DIVISION
IN THE MATTER OF ATREUS PLC
AND IN THE MATTER OF THE COMPANIES ACT 1985

NOTICE IS HEREBY GIVEN that a Petition was on the 14th September 1993 presented to Her Majesty's High Court of Justice, Chancery Division, Birmingham for the confirmation that the sum of £6,033,592.93 standing to the credit of the share premium account of the above named Company be cancelled.

AND NOTICE IS FURTHER *GIVEN that the said Petition is* directed to be heard before the Right Honourable Sir Donald Nicholls sitting as a High Court Judge in the Chancery Division at The Courthouse, 4 Newton Street, Birmingham on 12th October 1993.

ANY Creditor or Shareholder of the said Company desiring to oppose the making of an Order for the confirmation of the said cancellation of the share premium account should appear at the time of the hearing in person or by Counsel for that purpose.

A copy of the said Petition shall be furnished to any such person requiring the same by the undermentioned solicitors on payment of the regulated charge for the same.

DATED this Seventeenth *day* of September 1993
Evershed Wells & Hind
10 Newhall Street
Birmingham B3 3LX
Solicitors
for the above-named Company
Ref: DNB/SE/28
Tel:021 233 2001

THE INSOLVENCY RULES 1986
Notice of appointment of Administrative Receiver
Dale Group plc

Registered number: 01152614. Trade classification: 07. Date of appointment of administrative receivers: 3 September 1993. Name of person appointing the administrative receivers: Yorkshire Bank plc. Joint Administrative Receivers: Richard James Rees and Ian Clifford Powell (office holder nos 4620 and 7852). Address: Victoria House 76 Milton Street Nottingham NG1 3QY.

No. 007863 of 1993
IN THE HIGH COURT OF JUSTICE CHANCERY DIVISION
IN THE MATTER OF BRITTON GROUP PLC
- and -
IN THE MATTER OF THE COMPANIES ACT 1985

NOTICE IS HEREBY GIVEN that a Petition was on the 6th day of September 1993 presented to Her Majesty's High Court of Justice for the confirmation of the cancellation of the share premium account of the above-named Company.

AND NOTICE IS FURTHER GIVEN that the said Petition is to *be heard before Mr. Registrar* Buckley at the Royal Courts of Justice, Strand, London WC2A 2LL on the 13th day of October 1993.

ANY creditor or shareholder of the said Company desiring to oppose the making of the Order for the confirmation of the said cancellation of the share premium account should appear at the time of Hearing in person or by Counsel for that purpose.

A copy of the said Petition will be furnished to any such person requiring the same by the undermentioned Solicitors on payment of the regulated charge for the same.

Dated the 17th day of September 1993
Travers Smith Braithwaite
10 Snow Hill,
London EC1A 2AL
for the above-mentioned Company

NOTICE OF APPOINTMENT OF LIQUIDATOR
Hampshire & City Estates Limited
No: 1029676

Business: Dormant, formerly property company
Registered Office: 11 Devonshire Square, London EC2M 4YR
Liquidator: Maurice G J Glover 127 Middlesex St, London E1 7JF
By whom appointed: Members.

NOTICE TO CREDITORS

The creditors of the above named company are requested on or before 15th October 1993 to send their names, addresses and particulars of their claims to the undersigned, the liquidator of the company at 127 Middlesex St, London E1 7JF.

Date: 16th September 1993
Maurice G J Glover, Liquidator
Note: This notice is purely formal all known creditors have been, or will be, paid in full.

PUBLIC NOTICES

CHARITY COMMISSION
Charity - Huntley and Palmers Benevolent Fund

The Charity Commissioners *have made a Scheme for this* charity. A copy can be obtained by sending a stamped addressed envelope to St Albans House, 57/60 Haymarket, London, SW1Y 4QX, quoting reference number DO-228610A/1-CD(Ldn3).

CHARITY COMMISSION
Charity - Sarah Isabella Estidge Plummer

The Charity Commissioners have made a Scheme for this charity. A copy can be obtained by sending a stamped addressed envelope to St Alban's House, 57/60 Haymarket, London, SW1Y 4QX, quoting reference number MR-228160A/1 CD(Ldn4).

COMPANY NOTICES

CANADIAN PACIFIC LIMITED

At a meeting of the Board of Directors held today, a quarterly dividend of eight cents (8¢) Canadian per share on the outstanding Ordinary Shares was declared, payable on October 28, 1993, to holders of record at the close of business on September 27, 1993.

BY ORDER OF THE BOARD,
D.J. DEEGAN
VICE PRESIDENT AND SECRETARY
CALGARY, ALTA.,
SEPTEMBER 13, 1993

MAXIM'S LIMITED
NOTICE IS HEREBY GIVEN that the 82nd ANNUAL GENERAL MEETING will take place at 12 noon on Friday 8 October 1993 at Espace Pierre Cardin, 1 Avenue Gabriel, Paris 8(e), France. All proxies received at the Company's Head Office at 3 Rue Royal, Paris 8(e), France, or the Registered Office at Barry House, 20-22 Worple Road, London SW19 4DH, not later than 24 hours before the time of the meeting will be accepted.

DATE: 22nd September 1993
BY ORDER OF THE BOARD
J.Y.R. Strover FCA
Secretary
Barry House 20-22 Worple Road, Wimbledon, London SW19 4DH.

Clinton healthcare reforms still leave a price to pay

Big business is a principal winner of the changes to America's singular health system, says Wolfgang Münchau



Hillary Clinton's team has produced a 246-page document

In a speech to Congress tonight, President Clinton will finally introduce his healthcare reform plan, the issue that played a crucial part in his election campaign and that has some of his supporters indulging in bombastic fantasies, such as comparisons with Franklin Roosevelt's New Deal reforms of the 1930s.

One can safely predict that Mr Clinton will not go down as a social and economic reformer of the stature of President Roosevelt. This does not imply a criticism of tonight's much-leaked proposals — despite its many flaws — but merely a comment on its significance. Reforming America's healthcare system is right and probably long overdue, but not because we are dealing with the replacement of a thoroughly rotten system, as many people in Europe have come to think, but because the proposed reform addresses some specific but important shortcomings of the present regime.

The issue under discussion is coverage and cost. Much less pronounced is the ideological private-versus-public sector debate that has dominated health economics for so long. The economists' general notion that health is a public good and thus deserving of a publicly financed and administered system, is shared here only up to a point: for example, in respect of transmittable diseases and public hygiene. The main criticism of the current system relates to the economic and social costs of leaving a large number of Americans, about 37 million, without adequate health insurance. In addition, the present system links the loss of a job to the loss of health coverage, an absurd double blow to the unemployed. Another focus of criticism is the private insurance sector's reluctance to take on people with pre-existing medical conditions.

Despite these fair criticisms, there remain a great many misconceptions about American healthcare, most notably in Europe. Americans will not turn away in droves from the libertarian notion of healthcare as something that should be firmly based in the private sector; nor is America moving in the direction of a national health service; most significantly, there is no criticism of the quality of healthcare, which Americans still think of as the best in the world.

The country's deep distrust of a national health system was highlighted recently in a much-publicised British case of a smoker who died because his doctor refused vital heart surgery as a waste of available resources. The story made headlines on most of the network evening television news programmes with the implication that the same could happen in America. American health chauvinism is also reflected in popular culture, a recent example being a television cartoon series in which a dentist tried to convince a young boy of the need to clean his teeth regularly by showing him a picture book of rotten teeth. It was entitled *The Book of British Smiles*. If faced with the alternative of a European system, Americans would most likely stick with their own, however imperfect, health service. A good test of how strongly Americans feel about the issue would be to monitor the reaction of an American resident in London who was suddenly faced with a serious illness. My own bet would be that he would waste no time setting out on the road to Heathrow.

The majority of Americans have insurance and receive medical care of a quality significantly higher than that common anywhere in Europe. It is also true that Americans pay a higher price — healthcare in 1991 accounted for 13.2 per cent of gross domestic product in America, against only 5.4 per cent in Britain — but this much-quoted percentage figure proves nothing but the obvious: wealthier nations tend to spend a higher proportion of their income on health than poorer countries. In choosing a reform of the American healthcare sector, the president's team, led by his wife Hillary, and by Ira Magaziner, the administration's chief healthcare expert, also had to take into account several other aspects, such as still allowing Americans the freedom to choose their doctors and specialists. Even the basic healthcare package has to include provisions for preventative medicine, which many NHS doctors consider to be an inefficient use of resources (for which, incidentally, a solid economic case can be made, but one that is more credible from the mouth of an accountant than from that of a doctor).

With all these often conflicting demands and constraints in mind, the president's healthcare reform plan thus turned into a 246-page document of enormous complexity. In economic terms, the system is neither totally free-market nor nationalised but answers to the name of "managed competition". This involves the establishment of regional health alliances: giant co-operatives that can extract the best possible prices from insurance companies, doctors and hospitals. The industry is to be regulated by a National Health Board, which, in an extreme case, can rule against "overcharging", a sensitive subject, especially in the pharmaceutical industry, although direct price controls appear to have been dropped from the agenda. The main macroeconomic aim of managed competition is to prevent the explosion of healthcare costs, which could scupper any budget-deficit plan, because at present the federal government picks up the medical bill through Medicaid for the poor and through Medicare for the elderly.

There is already growing criticism from healthcare experts that the president's health plan will not cut costs by as much as had been claimed because over-optimistic underlying assumptions were made in original calculations. Long-term cost forecasts are notoriously prone to errors, especially in sectors such as healthcare, where cost inflation is historically higher than average.

This particular system will be financed through a combination of "sin" (tobacco) and payroll taxes, as well as direct contributions from employees. They will be able to choose between a variety of systems, ranging from an upscale comprehensive system, which allows almost universal free choice, down to the cheap Health Maintenance Organisations (HMOs), fixed-priced units that offer comprehensive healthcare, but with some rationing and no choice of doctors.

The second problem with this reform, as with any reform, is that it creates winners and losers, and has therefore a redistributive effect. The distribution of winners and losers, however, follows a curiously consistent pattern, and one that has been noticeable since the arrival of the new administration. Big business, a strong supporter of Mr Clinton's campaign, will gain, an example being General Motors, which currently spends about 19 per cent of its payroll on health, and which can look forward to a significant cut in its health charges to 7.9 per cent, the proposed maximum payroll tax. By contrast, many small companies that are not providing their employees with any health insurance are bound to lose despite various cappings and exemptions. The working poor will gain because they will receive insurance coverage that their small-company employers often do not provide. The destitute on Medicaid may lose, at least initially, because of significant budgetary cuts in this scheme.

The reform has the right objectives, although one can challenge the wisdom of placing the financial burden mainly on the corporate sector, as opposed to opting for what is known as the "single-payer" system, where medical bills are paid out of tax revenue directly from the state. But in the end, someone has to pay, and it is better to have a system that defines these issues from the outset than the current muddle, which is a prime cause of the rising budget deficit.

There is no question that Mr Clinton's health reform takes greater account of the notion of health as a public good than has been the case hitherto. It may be a decent package, but it is also one that is as much as America can endure. A revolution, alas, it is not.

TEMPUS

Sticky Tarmac

NEVILLE Simms, Tarmac's chief executive, assured anyone who asked earlier this year that his company did not need a rights issue, but one look at the balance sheet suggested otherwise. Despite making disposals worth more than £240 million in the past 14 months, Tarmac is stuck with debts of more than £600 million. Worse, it is running out of things it can sell while the profitability of most of the group is still touch and go. Faced with such an unenviable squeeze, Mr Simms has duly turned to shareholders for cash.

Tarmac is being less than direct with its shareholders by saying that a third of the rights money will be invested in housing land. The reason the housing business needs the investment is that it has been bled of cash to cut group debts. The land bank shrank by 2,600 plots in the first half of the year to 11,600, scarcely 18 months building supply. Until recently, this did not worry Tarmac, which thought it would shrink the business to match. Now it is talking of expansion again and the suspicion is that it has turned to housing as the only area that profits may recover strongly while contracting and building materials industries remain depressed.

Talk of growth and investment does not disguise a rights issue designed to patch a strained balance sheet. Much of the cash will go to redeem $150 million of Auction Market Preferred Stocks, while costly related swaps will soak up another $30 million. Tarmac's commitment to its loss-making American aggregates business is questionable.

Tarmac can now rebuild profits but the process will be slow, particularly since it will have to finance the dividend on 918 million shares. Even a profit of £90 million next year will barely cover an unchanged 5.5p. The 4.7 per cent yield has attractions, but investors are unlikely to see more for at least two years.

Tesco

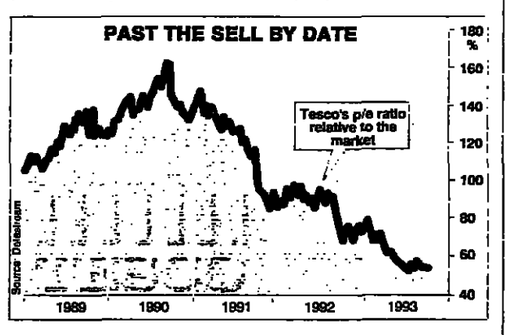
AFTER a dismal 18 months, Tesco is at last moving in the right direction. Like-for-like sales growth in real terms is on a positive trend for the first time in almost two years.

That should restore some confidence but before investors get carried away, they should bear in mind that this upturn in sales, although welcome, only brings Tesco in line with the industry average. It could yet be outdone by rivals Sainsbury, Argyll and Asda, whose results are yet to come.

Tesco has admitted its past mistakes and is trying to rectify them. It clearly lost touch with its customers, allowing its image on price and quality to slip. Recognising this, it has spent 12 months engrossed in market research; the benefits are already showing. By being slower to come round to the ways of the new food retailing world, however, Tesco has given its rivals an unnecessary head start.

In a competitive and overcrowded market, this was unwise. Sir Ian MacLaurin's vision of the grocery market of the nineties, with increased competition and downward pressure on prices, is almost certainly right. The trouble is he was among the last to realise it — or at least publicly admit it.

That cannot hearten shareholders. On a prospective p/e ratio of 10, however, the shares discount a lot of bad news. Any further improvement in Tesco's fortunes and its vision of the future could bring rapid returns.



Paramount

THE feeding frenzy has begun in earnest between the potential buyers for Paramount. As in all the best American takeover soaps, questions about the media group's fundamental value seem to faded into the background in the struggle. Viacom's original $8.1 billion offer looked mildly dilutive even though Paramount's powerful film production business and Viacom's cable television interests look a natural fit. By that reckoning, it could take years for QVS to digest Paramount if its $9.5 billion bid succeeds.

Wall Street is treating the latest developments with circumspection and has only marked Paramount's shares up to $75, $5 below QVS's offer. The bids may well get higher. Matsushita bought MCA on a multiple of 13 times earnings before interest, tax, depreciation and amortisation. Salomon Brothers has calculated this implies a final price of $90 a share for Paramount. Not bad for a stock trading at only $39 less than a year ago. We are supposed to live in more prudent times but when a media business is up for sale, the mystic phrase "intellectual copyright" overcomes innate caution. One day shareholders in Thorn EMI may be so lucky.

Hays

SPECIALIST distribution companies in Britain pride themselves on being world leaders but many have run into trouble making the logistics work overseas. Hays may have chosen a safer route in buying Mordhorst, a market leader in Germany and the focus for Hays expansion on the Continent. Recession is not necessarily bad for dedicated distribution. As the downturn affects volumes, specialists pick up contracts from companies that want to close their own distribution to cut costs.

In Britain, Hays is set to gain the benefits of a 25-year agreement with Waitrose to handle its northern distribution. The Hays personnel businesses are geared to recovery and temping is reviving as companies seek short-term staffing solutions. Further benefits from a shift to higher margin permanent recruitment, continued recovery at home and £5 million from Mordhorst should put Hays on course for profits of £85 million this year.

Property

PROPERTY shares have outperformed the market by more than 70 per cent over the past year, despite falling rents, weak demand from tenants and heavy cash calls from property companies like Brixton Estate. Investors who paid up must be waiting anxiously for a recovery in asset values. Two companies, Frogmore and Mucklow, yesterday confirmed that valuers were still marking down asset values in June and demand has yet to pick up for more speculative investments with short leases. The pressure of new money should begin to boost asset values for property companies with September and December year ends but real evidence of rising rents, the long-term source of growth, could lag for another year. Quick-footed investors should look for a temporary property share price correction before the year is out.

THE TIMES CITY DIARY

Filling a gap at the FT

THE gaping hole left by the hurried departure, in April, of David Palmer, as chief executive of the *Financial Times* is to be filled at last. The Pearson-owned *FT* has appointed John Makinson, 38, as managing director to work alongside David Bell, who had been due to take up the post of MD but stepped up the ladder after Palmer's exit. Makinson, who joins next spring, worked at the *FT* from 1979-86, and edited the Lex Column — a ticket, it seems, for those who want to get on in the world. Martin Taylor, newly-appointed chief executive of Barclays, wrote for Lex, as did James Joll, Pearson's finance director. After leaving the *FT*, Makinson went to New York as vice-chairman of Saatchi & Saatchi's US holding company and, in 1989, co-founded Makinson Cowell, an independent consultancy.

Timely help

A WEST Country auctioneer has taken the lead over the London salerooms in helping Lloyd's names. Lawrence Fine Art, of Crewkerne, Somerset, has announced it will waive the vendors commission for them, normally ten per cent, on lots over £5,000. The timely first pieces will go under the hammer on September 23 — part of a clock collection which includes bracket, mantle and wall clocks. Harvey Kitto, of Lawrence, who recently secured a world record for a Sophie Anderson painting at £31,900, has also undercut the buyer's premium by charging ten per cent compared with the 15 per cent imposed by the major London houses.

EDDIE George, Bank of England governor, picked a good day on which to rap the knuckles of the Big Four banks over their attitude to small businesses. Yesterday was the Feast of St Matthew, patron saint of bankers ... and accountants, book-keepers, customs officers, inland revenue workers and tax collectors.

Barbie talk

SO MUCH for a quiet rehearsal. Stephen Robertson, marketing director of Mattel Toys, recently merged with Fisher Price, was in London recently to give a presentation at the Marriot Hotel. Looking for a quiet place to run through his lines, he unwittingly found himself at Speakers' Corner, rapidly attracting a crowd of 40 people as he waxed lyrical about Barbie dolls and other delights. "It was a real surprise," says Robertson. A man preaching from the Bible nearby attracted a crowd of three.

Together again

TIM Hoare, former head of Laing & Cruickshank's mining team, is doing a good job getting the old crew back together. T. Hoare & Co, the specialist resource broker, has signed Bob Dighton, 40, from Smith New Court as sales director — bringing to nine the former Laing people now on board. Colleagues include Andrew Stormonth-Darling, formerly of WI Carr, Roger Chaplin, number two Extel rated on mining, metals and gold, and Rhona O'Connell, former mining analyst at Williams de Broë.

Anita calling

ANITA Roddick is resorting to new tactics in her drive to keep Body Shop one step ahead of the rest — advertising in West Sussex newspapers for consultants to run a new home buying service in the Chichester area. To qualify, you must be "enthusiastic, confident ... and possess an empathy with Body Shop values". On a less green note, hopefuls must have a car and telephone. "It's a pilot-scheme," says a spokesman. "The idea is to get half-a-dozen friends together and introduce them to Body Shop products." Move over, Avon Lady.

JON ASHWORTH



"I think I've put on more than Tesco"

BUSINESS LETTERS

Competition in gas can benefit domestic consumers

From Mr Peter Bryant

Sir, The statement from Ofgas that consumers need not fear higher prices as a result of competition in the gas tariff market is something that independent gas companies should welcome. The concept of the Public Gas Supplier discussed by Ofgas is one that UtiliCorp and other independents in the industry have lobbied for consistently throughout the review of British Gas's monopoly.

Independent gas companies are clear in their commitment to take on the obligations stated in existing legislation on public gas suppliers and the voluntary codes of practice that are already in position. But that is only the starting point. Improvements to all aspects of customer service and lower prices will occur if competition enters the market. This is the consumer win/win position rightly identified by Ofgas.

Ofgas also made the distinction between the introduction of competition and the divestment of British Gas Trading away from the parent company. This is a very welcome contribution to the debate. Competition has already resulted in savings of £100 million in the industrial and commercial market for gas customers, both large and small. How long do we have to wait before domestic consumers see their benefits?

Yours faithfully,
PETER BRYANT
(Deputy chairman,
Utilicorp UK),
21 Tothill Street,
SW1.

Price competition and those who cry foul

From L. K. McElroy

Sir, In one week, we read headlines of a "damaging price war" when Mercury offers free calls, the leading supermarkets gang up on Costco, and *The Times* is referred to the Office of Fair Trading for dropping its price. All this suggests that "free enterprise" in Britain is still something of an alien concept, at least as far as it involves competition on price. An hotelier friend reckons that because he's had such a rotten year, it's time to put up the tariffs again.

Maybe it's the Eastern Bloc countries who should be sending us a trade delegation or two to tell how it's done.

Yours faithfully,
L. K. McELROY,
2 New House,
Castle Frome,
Ledbury,
Herefordshire.

Letters to the Business and Finance section of *The Times* can be sent by fax to 071-782 5112.

What would bring full employment to Britain?

From Emeritus Professor David Bell

Sir, Graham Searjeant wrote (September 9) that "Growth will not bring full employment", but what is full employment? Only a few fanatics believe that zero unemployment is possible. Sir William Beveridge suggested in his 1944 book, *Full Employment in a Free Society*, that the lowest practicable unemployment rate was 3%, consisting of 2% as a reservoir to prevent scarcity from forcing up wages and 1% to allow for some to be unemployable. Taking into account that employers no longer want 'hands' but people with skills and that social security benefits are better than Beveridge envisaged, I would now increase that to 4% at least, say one million out of a 25 million workforce.

But there is also the question of structural change due to the advance of technology; and at one time I estimated that about 7½ million of the jobs listed by the 1971 Census could disappear within 30 years. This does not mean 7½ million unemployed, since new but *different* jobs would have been created, and this has an important bearing on training schemes. When the 'Economic Activity' Tables from the 1991 Census are available (probably late 1993) we shall be able to check progress. Another factor is the belief of politicians that fear of unemployment is an effective way of preventing inflation arising from excessive wage claims. (Lord Healey, while an opposition MP, said that any fool could get inflation down by creating unemployment; and Norman Lamont, when Chancellor, said that unemployment was a price worth paying to get inflation down). The National Economic Development Council might have acted as a forum for achieving a consensus on a national wages policy, but it did not. In the search for a means other than fear of unemployment to limit inflation should we now call in the psychologists, or Norwegian diplomats?

Yours faithfully,
DAVID BELL,
87 East End,
Walkington, Beverley.

Printing is no non-producer

From the Director General, British Printing Industries Federation.

Sir, Mr Stephen Alexander (Business Letters, September 17) describes property, pineapples and printing as large conglomerate non-producing areas. I cannot speak for property or pineapples, but about printing, he is wrong.

General printing consists, for the most part, not of conglomerates but businesses of fewer than 50 employees, and 85 per cent of our membership is of this size. The industry has consistently achieved a trade surplus. This has several roots. Firstly, UK printing was, until the recession, the highest investing industry in Europe. Secondly, it has grown productivity at twice the level of UK manufacturing as a whole and, thirdly, it leads Europe in quality assurance.

Would that the rest of UK manufacturing had such a "non-producing" record!

Yours faithfully,
COLIN STANLEY,
BPIF, 11 Bedford Row, WC1R

THE TIMES
ACCOUNTANCY AND FINANCE
APPEARS IN THE BUSINESS NEWS PAGES EVERY THURSDAY TO ADVERTISE PHONE
DAVID GERMAN 071-481 1066
or FAX
071-782 7828 071-481 9313

THE TIMES WORLD CHESS
KEEP UP WITH THE BATTLE AS IT'S FOUGHT
see SCREEN MAGAZINE ON REUTERS PAGE CODE L071
for the current state of affairs
AND YOU COULD WIN 2 tickets to follow the next action live, preceeded by a peaceful lunch at Simpson's just next door.

هكذا من الأصل

THE TIMES UNIT TRUST INFORMATION SERVICE

Fund	Bid	Offer	+/-	Yld %
ABBEY UNIT TRUST MANAGERS 80 Holdenhurst Rd, Bournemouth BH8 8AL 0345 717373				
Masterfund	125.00	133.60	-0.40	1.28
International	95.79	101.90	-0.40	.30
Dividend Gth	60.23	64.07	-0.17	4.29
Global Gth Sec	67.47	67.52	-0.04	2.44
Ethical Growth	69.09	77.50	-0.09	2.42
High Inc Equity	161.50	171.80	...	4.58
Worldwide Bond	239.40	255.50*	-0.80	3.68
Gilts Fixed Int	134.40	143.00*	-0.10	5.59
ABTRUST MANAGEMENT LTD 10 Queens Terrace, Aberdeen AB9 1QJ 0224 633070 Dealing: 0800 833580 30 Finsbury Circus, London EC2M 7QQ 071 374 6601				
Amer Inc Gth	43.55	46.25	-0.46	0.67
European	90.29	95.69	-0.29	...
European Inc	86.91	92.37	+0.36	1.83
Exempt	923.60	974.40	+0.50	3.92
Extra Inc	48.25	52.40	-0.10	4.99
F East Emerg Ec	91.42	98.50	-0.23	0.66
ALLIED DUNBAR UNIT TRUSTS Allied Dunbar Centre, Swindon, SN1 1EL 0793 514514 Dealing: 0793 610366				
High Inc	399.20	426.70*	-0.70	3.86
Equity Inc	225.10	240.70	-0.60	3.79
High Yield	253.10	270.50	-0.70	3.79
Balanced	668.50	714.60	-2.10	2.46
American Inc	50.03	53.48*	-0.13	3.09
Wld Asset Val	42.84	45.79*	-0.02	0.96
Japan	213.70	227.60	-4.20	0.01
Secs of Am	410.60	436.40	-1.30	0.59
AXA EQUITY & LAW St George's Hse, Corporation St, Coventry CV1 1QD 0203 553231				
UK Growth Acc	331.20	352.40	-0.70	2.56
-do- Inc	234.80	249.80	-0.50	2.56
Higher Inc Acc	624.00	663.90	-1.30	3.55
-do- Inc	379.10	403.30	-0.80	3.55
Gilt/Fxd Int Acc	195.80	196.20*	-0.30	5.97
-do- Inc	95.01	100.30	-0.10	5.97
Nth America	243.90	259.40	-3.60	...
Far East	319.20	339.60	-2.20	0.14
Europe	247.60	263.50*	-1.80	0.90
General Inc	443.90	472.30*	-1.40	2.38
-do- Acc	492.30	523.80*	-1.60	2.38
Brit Excell	67.06	71.34	-0.25	2.62
Brit Fndmtls Inc	72.17	76.78*	-0.43	4.50
Brit Fndmtls Acc	94.34	100.40*	-0.50	4.50
Global Opps	76.72	81.62	-0.34	...
BANK OF IRELAND FUND MANAGERS 36 Queen St, London, EC4R 1BN 071 489 8673				
Brit O'seas	257.10	270.60	+1.30	1.28
Capital Gwth	108.00	113.70	-0.20	2.49
Worldwide Opps	162.90	171.50	+1.40	0.54
BARCLAYS UNICORN LTD Gredley Hse, 1-11 Broadway, London E15 081 534 5544				
Capital	110.40	119.10	+0.20	2.55
Euro Gth Inc	124.20	132.00*	-1.20	0.64
Extra Inc	114.80	122.70	-0.10	4.25
General	253.70	271.40*	+1.00	2.53
Gilt Fxd Inc	61.12	67.19*	-0.12	5
Income	516.50	552.40	-1.00	4.10
BARING FUND MANAGERS PO Box 156, Beckenham, Kent BR3 4XQ 081 658 9002				
American Gth	91.55	97.11	-0.66	0.10
Amer Smllr Cos	123.10	131.50	...	
Convertibles	56.77	60.71*	-0.16	7.00
Eastern	199.90	215.30	...	1.60
Equity Income	89.70	94.30	-0.36	6.20
European Gth	255.00	271.20	-2.20	1.50
Europe	167.50	179.70	-1.20	1.50
Exempt	86.64	89.02	...	7.57
German Growth	68.93	73.34	-0.41	0.70
Global Growth	112.00	119.70	-0.10	...
Japan Growth	204.00	214.40	-3.70	...
Japan Smllr Co	191.60	193.20	-3.20	...
Portfolio	124.50	132.90*	-0.30	3.20
-do- Acc	223.50	239.10	-0.50	3.20
UK Growth	89.62	94.27	-0.01	2.30
UK Smaller Cos	91.10	97.43	...	1.90
Select Manager	65.20	72.93	-0.04	2.00
BRITANNIA LIFE UNIT MANAGERS LTD 180 West George St, Glasgow G2 2PA 041 332 3132				
Balan Gth Acc	110.45	119.15	...	1.54
-do- Inc	100.41	107.29	...	1.54
Global Bond	30.64	32.50	...	5.00
High Yield Acc	58.42	62.45	...	2.96
-do- Inc	41.94	44.86	...	2.96
Smlr Cos Acc	102.79	109.92	...	1.25
-do- Inc	94.47	101.04	...	1.25
Amer Gth Acc	61.57	65.95	...	
-do- Inc	60.42	64.67	...	
Euro Gth Acc	112.81	120.65	...	0.51
-do- Inc	110.50	118.18	...	0.51
Mngd P folio	38.12	40.77	...	1.39
Pacific Growth	109.07	116.65	...	0.02
Intl Spec Opps	97.49	104.81	...	1.06
BROWN SHIPLEY 9-17 Perrymount Rd, Haywards Heath 0444 458144				
Financial	139.10	148.10*	-0.30	2.45
Smaller Cos Acc	320.60	352.70	-1.00	...
Smaller Cos Inc	190.00	205.20	-0.50	1.08
High Inc	76.65	82.05*	-0.13	6.39
Income	136.60	146.20	-0.10	3.76
Mngd P folio Inc	97.85	104.20	-0.10	1.91
-do- Acc	166.20	176.30	-0.20	...
North American	105.90	112.50	-0.70	0.19
Orient	134.50	144.90	-1.20	...
Recovery	45.36	47.77	-0.02	2.29
German	46.52	49.56	-0.75	0.08
Intl Growth	36.12	34.47	-0.24	0.20
European Inc	23.76	25.55*	-0.17	0.44
BURRAGE UNIT TRUST MANAGEMENT LTD 117 Fenchurch St, London EC3M 5AL 071-480 7210				
Sht Gilt Fxd Int	68.02	68.94	-0.03	5.06
CIS UNIT MANAGERS LTD PO Box 105, Manchester M60 0AH 061 837 5060				
Environ	142.90	152.00	+0.10	1.61
UK Growth	153.80	163.70*	...	2.14
UK Income	131.70	140.20	...	4.01
CANNON LINCOLN FUND MANAGERS 1 Olympic Way, Wembley, Middx HA9 0NB 081 902 8876				
SE Asia	93.77	100.30	-0.40	0.31
Growth	46.25	49.47	-0.12	2.83
Income	57.64	61.68	-0.10	3.84
Far East	50.79	54.31	-0.49	...
North American	90.25	97.04	-0.63	...
Global	91.04	97.37	-0.49	0.47
European	77.28	82.55	-0.51	0.63
Japan	117.50	125.70	-1.60	0.01
Intl Currency Bd	61.06	64.71	-0.40	5.88
UK Cap Gwth	84.51	90.39*	-0.03	1.86
CAPEL-CURE MYERS UNIT TRUST MANAGERS LTD 36 Fountain Street, Manchester M2 2AF Enquiries: 061 236 5685 Dealing: 061 236 5362				
Capability Trusts				
American Gen	133.50	142.10*	-1.50	0.10
-do- Acc	141.90	151.00	-1.60	0.10
European	70.69	74.91*	+0.16	0.63
-do- Acc	73.74	78.14	+0.16	0.63
Far East Gen	67.41	71.72	-0.98	..
-do- Acc	67.41	71.72	-0.98	...
Smaller Cos	71.19	75.74*	-0.07	1.72
-do- Acc	80.37	85.51	-0.09	1.72
Growth	397.10	424.80*	-0.30	2.20
-do- Acc	688.60	736.50	-0.50	2.20
Income Growth	395.70	421.00	-3.20	3.57
-do- Acc	537.60	572.00	-4.40	3.57
Master Portfolio	10008.0	10396.0	-18.00	2.14
-do- Acc	11658.0	12099.0	-21.00	2.14
Special Sits	92.01	97.89	-0.10	2.10
-do- Acc	108.76	115.71	-0.12	2.10
Exempt Fund				
High Yield	1292.0	1332.0	-2.00	4.04
-do- Acc	1534.0	1572.0	-2.00	4.04
CAPEL (JAMES) UNIT TRUST MANAGEMENT LTD 7 Devonshire Square, London EC2M 4HU 071 955 5050. Dealing: 071 955 5055				
American Index	190.60	203.10	-2.50	1.63
Capital	564.80	602.80	+0.30	2.22
Eurotrack 100	142.20	151.50	-1.00	1.36
Euro Gth	90.45	96.46	+0.58	0.87
Far East Growth	98.01	104.60	-0.50	...
Global Bond	23.68	24.96	-0.25	5.99
Hong Kong	85.96	91.74	-0.82	0.66
Income	543.70	580.30	-0.30	3.77
Intl Growth	75.92	81.02	-0.70	0.17
Japan Growth	288.40	307.80	-1.90	...
Japan Smllr Cos	37.15	39.65	-0.76	...
Japan Index	82.76	88.32	-1.08	0.24
Nth American	438.00	467.50	-1.10	0.17
S pore Mly Gth	63.03	67.27	-0.26	..
The Footsie Fd	111.80	118.10	-0.20	2.61
Tiger Index	155.50	166.00*	-0.60	0.59
Triple Index	111.40	118.90*	-0.30	2.12
UK Index	129.20	137.90	-0.20	2.68
CAZENOVE UNIT TRUST MANAGEMENT LTD 3 Copthall Avenue, London EC2R 7BH 071 606 0708				
American P folio	85.96	91.84	-0.48	1.05
European P folio	79.98	85.12	-0.16	0.99
Japanese P folio	69.95	74.37	-0.59	..
Pacific P folio	111.95	120.38	-0.02	0.98
Cazenove P folio	76.30	81.61	+0.02	2.63
UK Income Gth	69.74	74.75	+0.02	4.56
Utility & Bond	55.84	56.64	-0.14	7.00
CENTRAL BOARD OF FINANCE OF CHURCH OF ENGLAND 2 Fore Street, London EC2Y 5AQ 071 588 1815				
Investment Fd	654.95	655.15	...	4.53
Fixed Int	165.45	165.80	...	8.75
Deposit	5.60	...	5.72	...
CHARITIES OFFICIAL INVESTMENT FUND 2 Fore Street, London EC2Y 5AQ 071 588 1815				
Income	647.05	654.98	...	4.57
-do- Acc	2595.0	2627.0	...	...
Deposit	5.60	...	5.72	...
Fxd Int Inc	134.35	134.69	...	8.61
-do- Acc	164.65	165.12	...	...
CITY FINANCIAL UNIT TRUST MANAGERS LTD 1 White Hart Yard, London Bridge, SE1 071 407 5966				
City Fin Assets	66.66	70.17	..	2.15
Beckman Intl	89.73	94.78	..	2.80
Friars Hse Inc	199.99	206.59	..	5.70
Friars Hse Cap	259.43	274.96	..	2.61
COMMERCIAL UNION TRUST MANAGERS Exchange Court, 3 Bedford Park, Croydon CR0 2AQ Enquiries: 081 681 2222 Dealing: 081 686 9818				
PRESTIGE PORTFOLIO (PPT FUNDS)				
Income Funds				
Equity Income	151.78	161.47	-0.10	3.39
Equity Incom Acc	502.51	534.50	-0.31	3.39
Fixed & Convert	44.68	47.53	-0.04	5.56
Fixed & Conv Acc	119.61	127.24	-0.13	5.58
Monthly Income	51.57	54.86	+0.01	7.39
Preference	51.03	54.29	+0.02	7.13
Preference Acc	267.10	284.15	+0.15	7.13
Balanced Funds				
High Yield	125.91	133.95	-0.11	5.52
High Yield Acc	484.12	515.02	-0.43	5.52
Managed Fund	65.26	69.43	-0.21	2.82
Managed Fd Acc	79.72	84.81	-0.25	2.82
UK Growth Funds				
Smaller Cos	40.50	43.08	-0.04	1.90
Smaller Cos Acc	45.96	48.89	-0.05	1.90
UK & General	71.95	76.54	-0.23	2.99
UK & General Acc	87.32	92.89	-0.27	2.99
UK Growth	123.53	131.41	-0.23	1.69
International Growth Funds				
Europe Growth	167.13	177.90	+1.00	..
Far East Growth	114.61	121.93	-0.44	0.34
Global Bond	86.77	92.19	-1.05	5.59
Gold & Comm	53.68	57.11	-0.06	..
Japan Growth	124.72	132.68	-1.14	..
North America	150.09	159.67	-2.30	..
Oriental Growth	60.77	64.65	-0.17	...
W wide Growth	60.54	64.75	-0.39	0.36
-do- Acc	63.16	67.35	-0.41	0.36
OTHER CU TRUSTS (NON PPT FUNDS)				
Deposit Fund	93.32	93.32	+0.01	5.09
Deposit Fund Acc	93.32	93.32	+0.01	5.09
Quilter Fund	127.51	135.65*	-0.22	2.57
Quilter Fund Acc	143.06	152.19	-0.30	2.57
CREDIT SUISSE INVESTMENT FUNDS (UK) LTD Beaufort House, 15 St Botolph Street, London EC3A 7JJ. 071 247 4542. Dealing: 071 247 7474				
Fellowship Tst	64.41	68.52*	...	1.91
-do- Acc	73.09	77.75	...	1.91
Income Fund 5	225.40	239.80	...	3.92
-do- Acc	524.40	557.90	...	3.92
Inv Portfolio	69.66	72.19	...	2.09
-do- Acc	79.38	82.26	...	2.09
Smaller Cos	137.00	145.80	...	1.30
-do- Acc	165.80	176.40	...	1.30
High Inc P folio	64.29	66.63	...	4.29
EAGLE STAR UNIT MANAGERS Bath Road, Cheltenham GL53 7LQ 0242 577 555				
Oriental Op Acc	90.80	96.60	+0.35	0.52
Japanese Acc	65.47	69.65*	-0.99	...
UK Balnced Inc	132.30	140.70	..	2.45
-do- Acc	156.00	166.00	...	2.45
UK Growth Acc	213.30	226.90	-0.20	1.97
UK High Inc	142.90	152.00	-0.20	5.83
-do- Acc	173.00	184.00	-0.30	5.83
N America Acc	112.20	119.40	-1.20	0.23
European Acc	171.40	182.30*	-1.40	0.53
UK Pref F/I Inc	62.26	66.04	-0.13	6.67
-do- Acc	102.50	108.70	-0.20	6.67
Intl Sp Sits Acc	49.63	52.80*	-0.26	0.21
Environmntl Opp	74.91	79.69	...	1.54
EDINBURGH UNIT TRUST MANAGERS Donaldson House, 97 Haymarket Terrace, Edinburgh EH12 5HD. 031 313 1000				
American	112.80	119.80	-1.50	0.42
UK Smlr Cos	220.30	234.10	-0.20	1.07
Eurofund	40.85	43.36	+0.20	0.92
Mngd Exempt	175.40	182.80	-0.08	2.87
Growth Inc	224.00	239.00*	-0.40	3.15
High Dist	153.80	163.40	-0.20	4.59
International	338.80	360.00	-1.70	0.90
Intl Income	85.43	91.20	-0.53	2.85
Pacific	62.25	66.14	-0.03	0.45
Smllr Jap Cos	77.31	82.14	-1.68	...
Tokyo	215.10	228.50*	-3.20	...
Japan Exempt	124.70	128.10	-2.00	0.39
Sm Jap Exempt	629.50	646.80	+8.90	0.08
Equity Income	127.80	135.80*	-0.30	3.68
Formerly Target				
Euro Spec Sits	152.10	161.20	-0.60	0.46
Financial	44.88	47.69*	-0.17	2.51
Global Opps Inc	92.27	98.04	-0.25	1.02
-do- Acc	95.64	101.60	-0.30	1.02
Gold Gen Inc	47.25	50.20	+0.29	0.60
-do- Acc	90.89	96.56	+0.55	0.60
Japan General	167.30	177.90	-2.00	..
Preference	24.01	25.51	..	7.13
Worldwide Cap	207.30	220.30	-1.00	1.62
World Income	90.52	96.18	-0.07	3.09
ENDURANCE FUND MANAGEMENT 41 Harrington Gardens, London SW7 4JU 071 373 7264				
Endurance	185.00	196.80	...	0.91
EQUITABLE UNIT TRUST MANAGERS LTD Walton St, Aylesbury, Bucks. HP21 7QW 0296 431480				
Pelican	110.90	116.74	-0.10	3.29
High Income	130.18	137.03	-0.05	4.56
Tst of Inv Tsts	164.40	173.05*	-0.05	2.16
Special Sits	86.44	90.99*	-0.42	2.10
North American	104.77	110.28*	-0.75	0.09
Far Eastern	262.61	276.43	-0.22	1.52
Intl Growth	99.41	104.64	...	1.31
European	69.66	73.33	-0.06	1.87
Smaller Cos	73.42	77.28	-0.12	1.82
FAMILY INVESTMENT MANAGEMENT LTD 16 West Street, Brighton, BN1 2RE 0273 220 707				
United Charities	239.30	254.50	..	3.84
FIDELITY INVESTMENT SERVICES LTD Oakhill House, 130 Tonbridge Rd, Tonbridge TN11 9DZ. 0800 414161				
Cash Unit Tst	100.00	100.00	...	5.40
European Tst	142.50	151.60	-0.30	..
High Income	27.22	28.94*	-0.08	5.74
FOREIGN & COLONIAL 8th Floor, Exchange Hse, Primrose St, London EC2A 2NY. 071 628 8000				
European	101.40	107.20*	+0.40	0.52
Far Eastern	144.00	154.50	-0.90	...
High Income	23.73	25.26*	-0.02	10.00
Oseas Income	92.81	99.43	-0.35	3.05
UK Growth	100.20	107.20*	...	0.79
UK Income	107.10	114.50	-0.60	5.24
US Smaller Cos	274.00	293.10	-1.60	...
FRAMLINGTON UNIT MANAGEMENT 155 Bishopsgate, London EC2M 3FT 071 374 4100				
Amer Gth	49.71	52.82	-0.32	...
-do- Acc	49.71	52.82	-0.32	..
Am Smllr Co	444.60	475.40	-4.20	..
-do- Acc	454.20	485.70	-4.30	..
Capital	300.40	319.50	-0.10	1.57
-do- Acc	422.30	449.20	-0.30	1.57
Contl Smllr Cos	50.64	54.43	+0.14	0.88
-do- Acc	52.94	56.90	+0.15	0.88
Convertible	127.20	135.30	-0.40	5.39
-do- Acc	241.50	256.80	-0.70	5.39
Emg Mark	59.17	63.21	-0.13	...
-do- Acc	59.17	63.21	-0.13	...
European	104.20	111.30	-0.50	0.62
-do- Acc	108.60	116.00	+0.40	0.62
Extra Income	315.70	335.80	-0.10	3.67
-do- Acc	452.00	480.70	-0.30	3.67
Financial	116.20	124.40	-0.50	0.17
-do- Acc	121.70	130.20	-0.60	0.17
Gilt Gth Tst	67.87	69.98	-0.26	5.78
-do- Acc	87.70	90.43	-0.33	5.78
Health Fund Inc	118.60	126.70	-1.60	...
-do- Acc	118.60	126.70	-1.60	...
Income Tst	191.50	203.70	-0.10	3.51
-do- Acc	271.40	288.60	-0.10	3.51
Intl Growth	334.90	357.50	-3.00	...
-do- Acc	371.80	397.00	-3.30	...
Japan Gen	191.90	205.20	-2.30	..
-do- Acc	193.80	207.20	-2.30	..
Mngd P folio Inc	96.72	101.80	-0.20	0.81
-do- Acc	101.80	107.10	-0.20	0.81
Monthly Income	163.40	173.80	-0.10	3.64
Only Inc	52.97	56.34	+0.03	5.38
-do- Acc	53.72	57.14	+0.03	5.38
Recovery	312.10	333.70	-1.30	0.33
-do- Acc	366.70	392.10	-1.40	0.33
UK Growth	48.77	52.16	+0.03	2.43
-do- Acc	48.77	52.16	+0.03	2.43
FRIENDS PROVIDENT MANAGERS Castle Street, Salisbury, Wilts. SP1 3SH Dealing: 0722 411411 Administration: 0722 411622				
Equity Dist	365.61	388.95	+0.48	2.67
-do- Acc	746.58	794.23	+0.97	2.67
Euro Gth Dist	116.94	124.30*	+0.45	0.68
-do- Acc	121.34	129.09*	+0.46	0.68
Fixed Int Dist	137.54	145.49*	-0.51	5.87
-do- Acc	235.37	248.96*	-1.03	5.87
Intl Gth Dist	81.49	86.69	-0.42	0.61
-do- Acc	84.60	90.00	-0.43	0.61
Nth Amer Dist	171.91	182.11	-2.12	0.75
-do- Acc	157.37	198.48	-2.31	0.75
Pac Basin Dist	260.61	277.24	-1.95	0.01
-do- Acc	265.58	282.53	-1.88	0.01
Stewardship Dist	318.75	339.10	-0.20	1.82
-do- Acc	380.08	404.34	-0.23	1.82
Stwd Inc Dis	69.01	72.41*	...	3.06
-do- Acc	85.95	91.44*	...	3.06
N Am Stwd Dist	97.93	104.18	-0.45	...
-do- Acc	103.59	110.20	-0.48	...
GT UNIT MANAGERS Alban Gate, 14th Flr, 125 London Wall, Lond EC2Y 5AS. 071 710 4567 Dealing: 071 628 9431				
Am Sp Sits	136.40	145.90	-0.60	...
European	450.40	478.80	-1.70	0.88
Far East General	244.60	261.60	-2.90	0.27
Germany	112.40	119.00	+1.40	0.39
Global Assets In	75.60	80.59	+0.24	2.00
Global Assets Ac	79.94	85.22	+0.26	2.00
Income Inc	136.70	146.20*	+0.30	6.03
International	303.40	323.80	-0.30	0.86
Intl Income	81.55	86.54	-0.19	4.60
Japan General	399.20	424.80	-6.10	...
Smllr Cos Div	49.75	53.21	+0.01	6.08
UK Capital Inc	176.50	188.80*	+0.30	3.98
-do- Acc	304.50	325.70	+0.50	3.98
UK Spec Sits	83.02	88.79	-0.09	1.43
US General	123.10	131.10	-0.10	0.10
W wide Spec Sits	137.60	146.80	-1.60	0.09
GARTMORE FUND MANAGERS Gartmore House, 16/18 Monument Street, London EC3R 8AJ. 071 623 1212 Dealing: 0277 264421. Services: 0800 289 336				
UK Growth Funds				
British Growth	46.50	49.73	+0.12	1.31
Cash Trust*	130.39	130.39*	+0.02	5.04
Fracl Inv Inc	107.59	115.70*	-0.01	3.97
-do- Acc	237.76	254.97*	-0.02	3.97
UK Smaller Cos	111.71	119.80	-0.59	0.77
Income Funds				
Preference Share	27.83	29.77	-0.03	7.86
High Inc	34.30	36.68*	+0.24	4.47
UK Equity Inc	135.80	145.24	-0.49	3.74
Global Bond	29.86	30.94*	-0.23	5.79
International Funds				
Gold Intl	85.64	91.84	+0.74	0.46
Frontier Markets	46.77	50.16	-0.20	0.12
Global Inc Gth	124.33	132.51	-0.58	1.81
UK Intl	125.43	134.15	-0.22	0.34
Overseas Funds				
American	129.74	138.57	-1.74	0.45
European	88.91	94.36	+0.26	0.91
Euro Sel Opps	107.76	114.72*	+0.48	0.64
American Emerg	88.58	94.99	-0.77	...
Hong Kong	118.72	127.31	+0.45	1.96
Japan	240.58	255.34	-1.69	...
Pacific Growth	169.30	181.45	-0.05	0.36
GOVETT (JOHN) UNIT MANAGEMENT Shackleton House, 4 Battle Bridge Lane, London SE1 2HR. 071 378 7979 Dealing: 071 588 0526				
Intl Growth	133.01	142.26	-0.74	0.32
American Gth	132.40	141.60	-0.73	...
European Gth	72.56	77.60	+0.16	0.61
Japan Gth	83.61	89.40	-1.11	..
Greater China	145.38	155.49	-0.84	2.85
Pacific Strategy	134.84	144.21	-0.79	0.30
UK Prog Inc	81.40	85.64*	+0.84	4.69
British Growth	51.18	54.05	+0.22	2.47
UK Small Cos	47.07	50.35	-0.01	1.81
GRE UNIT MANAGERS 36 Harbour Exchange Square London E14 9GE 071 538 9668				
Cash	132.50	132.50	...	4.54
Gilt Fixed	129.70	137.70*	-0.50	5.05
Growth Equity	306.60	327.50	+1.40	1.94
Guardhill	448.60	479.40*	+1.40	2.02
Income Trust	116.60	124.50	+0.40	3.29
International	165.80	177.10*	-0.90	0.01
Japan Trust	130.20	139.10	-1.50	...
Nth American	260.70	278.50	-2.10	0.36
Pacific	114.20	142.50	-0.50	...
European	388.70	415.20	+2.30	0.16
HALIFAX STANDARD TRUST MANAGEMENT LTD PO Box 600, Edinburgh EH15 1EW 0800 838968				
Global Adv Inc	36.72	38.93*	...	1.55
-do- Acc	38.70	41.03	...	1.55
Inc Adv Inc	30.99	32.85*	+0.10	3.71
-do- Acc	32.80	34.77	+0.10	3.71
HAMBROS UNIT TRUST MANAGERS 5 Rayleigh Rd, Hutton, Brentwood, Essex Enquiries: 0277 227300 Dealing: 0277 690390				
Canadian	77.72	83.26	-0.95	0.68
Equity Income	120.20	127.90*	-0.10	3.14
European	142.40	150.70	-1.40	0.90
Intl Situation	78.69	83.71	-0.01	...
Japanese	146.40	155.30	-2.60	...
North American	93.57	99.28	-1.32	0.02
Scandinavian	124.60	132.60*	-1.70	...
Smaller Cos	32.85	34.95	+0.66	1.72
HENDERSON PO Box 2157, Kings House, 101-135 Kings Road, Brentwood, Essex CM14 4RT Enq: 0277 263298 Dealing: 0277 234772				
Amer Smaller	94.63	101.15	-0.43	...
Asian Enterprise	139.62	149.30	+0.26	0.34
European	412.38	436.15	+0.78	0.88
European Inc	75.59	79.80*	+0.20	2.72
Euro Sml Co	128.68	136.85	+0.49	0.50
Extra Income	274.15	291.86*	-0.55	4.60
Family of Funds	75.23	80.22	-0.20	0.61
Global Bond	58.40	62.11*	-0.13	6.63
High Inc	310.97	332.41	-0.15	3.72
Income Gth	253.27	269.73	-0.20	3.34
-do- Acc	655.12	697.70	-0.51	3.34
International	240.20	256.50	-0.49	0.60
Japan Spc Sit	254.23	270.60*	-3.30	...
Japan	220.55	234.93	-1.76	...
N Amer	219.75	234.05	-1.12	0.03
Pacific Smllr Cos	206.16	219.30*	-0.45	0.15
Pref Gilt	49.19	52.87	-0.10	7.82
Special Sits	274.92	294.16*	-0.99	1.64
-do- Acc	426.24	456.07	-1.53	1.64
Best of British	58.70	62.78	-0.09	2.26
Henderson TR				
Euro Spec Sits	50.96	54.34	+0.08	0.50
-do- Acc	53.95	57.53	+0.07	0.50
Global Tech	136.51	146.06	-0.74	...
Special Opps	116.38	125.14*	+0.01	1.16
HILL SAMUEL UT MANAGERS NLA Tower Addiscombe Road, Croydon 081 686 4355				
British	91.07	97.40	-0.03	2.14
Capital	159.50	170.50	-0.30	1.83
Dollar	312.20	333.90	-4.90	0.01
European	211.40	226.00	-0.50	0.56
Far East	254.80	272.50	-1.00	0.24
Financial	764.90	818.00*	-0.70	1.83
Gilt Fxd Int Inc	27.40	28.46	-0.04	7.27
High Yield	109.20	116.70	-0.20	4.20
Income	143.00	152.90	-0.50	3.12
Intl	220.80	236.10	-1.80	0.18
Japan Tech	74.03	79.17	-1.17	...
Nat Resources	58.48	62.54	-0.35	0.46
Security	306.70	328.00*	-0.50	1.87
Smaller Cos	119.50	127.80	-0.40	1.12
Special Sits	143.20	153.10*	...	1.54
US Smaller Cos	73.59	78.70	-0.63	...
INVESCO FUND MANAGERS LTD 11 Devonshire Square, London EC2M 4YR 071 626 3434. Dealing: 0800 010733				
UK Specialist Trusts				
Smaller Cos	27.10	28.97*	-0.06	1.13
Special Features	29.42	31.25*	+0.03	1.68
-do- Acc	35.01	37.19*	+0.03	1.67
General Funds				
UK Growth	56.21	60.04	-0.13	1.78
Assets Earnings	73.49	78.08	-0.28	1.87
do Acc	87.70	93.18	-0.35	1.86
Managed Invest	92.18	98.36	-0.67	1.12
Rupert Children	78.32	83.49	-0.13	2.06
High Income Funds				
Cashbox	50.24	50.24*	+0.01	4.50
Extra Inc	85.42	91.28	-0.07	5.02
Gilt	29.16	30.71	-0.09	6.22
Income Gth	40.86	43.56	-0.07	3.50
MIMstar	80.50	82.28	-0.08	7.58
Preference	18.90	20.08*	+0.05	6.48
UK Income	321.80	343.70*	-0.40	3.22
Sector Specialist Funds				
Fincl Sec	63.76	67.74	-0.31	1.18
Property Shares	71.34	76.84*	-0.27	1.63
Exempt Funds				
Exempt	152.60	160.00	-0.40	4.29
European Acc	124.70	132.10*	+0.60	1.46
European Dist	117.50	124.50*	+0.50	1.46
Overseas Growth Funds				
American Gth	48.00	51.03*	-0.79	1.09
European Perf	126.00	133.60*	+0.20	0.50
-do- Acc	130.30	138.20*	+0.30	0.50
Euro Small Cos	23.69	25.16	-0.02	0.48
French Growth	72.26	76.77	+0.04	0.34
-do- Acc	77.19	82.01	+0.04	0.34
Hong K/China	72.53	77.06	+0.27	1.66
Intl Growth	53.98	57.35	-0.40	0.59
-do- Acc	53.98	57.35	-0.40	0.59
Japan Perf	34.93	37.12	-0.59	...
Accum Units	34.93	37.12	-0.59	...
Japan Smllr Cos	40.22	42.72*	-0.69	...
Singapore Asean	92.59	98.37	-0.38	0.19
-do- Acc	93.25	99.07	-0.38	0.19
South East Asia	253.30	269.10	+1.00	0.56
US Smllr Cos	105.60	112.20	-1.70	...
-do- Acc	106.70	113.30	-1.70	...
Overseas Income Funds				
Global Inc	88.44	94.33	-0.42	2.47
Intl Bond	58.08	58.88*	-0.48	6.01
KLEINWORT BENSON UNIT TRUST LTD 10 Fenchurch Street, London EC3 071 956 6600. Dealing: 071 956 7354				
Income Trusts				
Extra Income	95.05	98.96*	+0.38	6.62
Gilt Yield	122.50	129.20*	-0.30	6.98
Global Income	211.70	225.20*	-0.63	3.80
High Yield	143.40	152.60	+1.64	5.46
Smllr Cos Div	53.62	57.04*	+1.97	3.44
Capital Growth Trusts				
Amer Smllr Cos	90.22	96.03	-0.65	...
North American	75.08	79.87	-0.82	0.42
European	140.20	149.10	+0.60	1.50
Euro Special	83.47	88.80	+0.32	1.41
General	271.30	288.40	-0.50	3.09
Japan	452.00	480.90	-7.60	..
Japanese Special	258.20	274.70	-4.80	...
Master Acc	227.00	242.40	-3.40	1.27
Pacific	288.60	307.00	-1.60	0.52
Smaller Cos	109.40	116.40	+3.21	1.45
UK Equity Gth	39.40	41.92*	-0.02	1.67
LAS UNIT TRUST MANAGERS 113 Dundas St, Edinburgh EH3 5EB 031 550 5151				
European	79.50	84.57	+0.36	0.89
Extra Income	25.08	26.66*	+0.11	3.57
Far East	29.09	30.95*	-0.21	0.26
Income Gwth	74.77	79.54*	+0.21	2.88
Intl Growth	53.62	57.04*	-0.29	0.60
Japan	68.74	73.13	-0.83	...
Maximum Dist*	100.30	102.20	...	6.81
N Amer Equity	38.22	40.66	-0.36	0.35
UK Equity	90.77	96.56	+0.23	2.66
LAURENCE KEEN UNIT TRUST MANAGEMENT 1 White Hart Yard, London SE1. 071 407 5966				
Income Gth Inc	53.80	57.24	-0.26	4.37
LEGAL & GENERAL UT MANAGERS 5 Rayleigh Road, Hutton, Brentwood Essex Enq: 0277 227300. Dealing: 0277 690595				
Equity Dist	440.00	468.10*	-0.80	2.64
Equity Acc	848.30	902.40*	-1.60	2.64
Equity Income	98.14	104.40	-0.20	4.29
European	103.20	109.80*	-0.50	1.66
Far Eastern	196.50	209.00*	-1.00	...
Fixed Interest	55.39	58.84*	-0.05	5.93
Gilt	96.79	102.60	-0.30	5.91
Global Growth	70.83	75.35	-0.41	0.45
Intl Bond	56.79	60.33*	-0.45	4.71
Japanese	74.86	79.64	-1.32	...
Overseas Equity	103.90	110.50	-0.10	0.05
Pacific Gth	92.22	98.11*	+0.38	0.47
LLOYDS BANK UNIT TRUST MANAGERS LTD Mountbatten Hse, Chatham, Kent ME4 4JF 0634 834313				
Balanced	328.10	349.10	+1.10	2.70
-do- Acc	720.60	766.70	+2.50	2.70
Contl Euro Gth	55.20	58.11	-0.08	1.14
-do- Acc	58.38	61.46	-0.08	1.14
Extra Inc	251.30	267.40	-3.00	3.59
-do- Acc	621.10	660.80	-7.90	3.59
German Gth	114.70	120.80	+1.20	0.02
-do- Acc	120.20	126.60	+1.70	0.02
Growth Port	507.20	539.60*	+0.60	0.53
-do- Acc	510.80	543.50	+0.70	0.53
Income	472.80	503.00	-5.30	3.50
-do- Acc	1214.0	1292.0	-12.00	3.50
Income Port	510.30	542.90	+0.60	4.10
-do- Acc	517.80	550.90	+0.50	4.10
Japan Growth	105.90	112.70	-1.70	0.01
-do- Acc	106.30	113.10	-1.70	0.01
Master Trust	54.27	57.74	+0.05	1.21
-do- Acc	59.74	63.56	+0.05	1.21
N American Gen	183.80	195.60	-0.40	0.01
-do- Acc	212.30	225.90	-0.50	0.01
NAm Sm Co Rec	138.00	146.90	-1.10	0.01
-do- Acc	140.90	149.90	-1.20	0.01
Pacific Basin	217.90	231.90	+0.80	0.72
-do- Acc	230.30	245.00	+0.70	0.72
Small Cos Rec	325.70	342.90	-10.50	2.27
-do- Acc	424.20	446.60	-13.60	2.27
UK Growth	80.51	85.65	-1.01	2.27
-do- Acc	94.85	101.00	-1.10	2.27
Worldwide Gth	291.40	310.00	-4.80	0.29
-do- Acc	429.60	457.10	-6.30	0.29
LONDON & MANCHESTER Winslade Park, Exeter EX5 1DS 0392 282673				
General	81.54	87.49	+0.08	2.70
Income	64.49	69.20*	+0.02	5.00
International	58.96	63.26	-0.31	0.70
American	58.89	63.19	-0.72	0.30
Japan	56.93	61.08*	-0.85	...
Tst of Inv Trusts	62.44	67.00	+0.05	1.70
M & G SECURITIES LTD Victoria Rd, Chelmsford CM1 1FB Customer Services/Unit Dealing: 0245 390390				
American Gen	375.90	397.50	-4.10	0.92
-do- Acc	464.40	491.10	-5.10	0.92
American Rec	416.00	439.90	-1.50	0.13
-do- Acc	476.70	504.00	-1.70	0.13
Am Sm Co Acc	126.10	133.40	-0.50	..
Australia Acc	166.10	175.70	+2.20	1.17
Capital	719.40	760.80*	+1.90	2.21
-do- Acc	803.50	849.80	+2.20	2.21
Commodity Acc	426.50	451.20	-2.90	0.97
Compnd Gth	877.50	922.90	+2.20	2.56
Dividend	38.20	40.40	...	4.02
-do- Acc	151.30	160.30	+0.30	4.02
Equity Inc	324.40	343.00*	+0.90	4.38
European Div	64.70	68.40	+0.40	3.67
-do- Acc	74.90	79.10	+0.30	3.67
European Gen	435.70	460.70	+4.50	0.82
-do- Acc	547.30	578.80	+5.70	0.82
Extra Yield	402.40	425.50*	+1.70	4.08
-do- Acc	1202.2	1271.5	+5.20	4.08
Far Eastern	321.20	339.70*	+0.80	0.43
-do- Acc	423.70	448.20	+1.10	0.43
Fund of Inv	555.10	587.00	+0.10	2.03
-do- Acc	1012.6	1070.7	+0.20	2.03
General	57.30	60.60	+0.20	3.45
-do- Acc	153.20	162.10	+0.50	3.45
Gilt Fxd Int	65.80	65.88*	-0.29	7.13
do Acc	167.74	167.96	-0.72	7.13
Gold	52.30	55.30	+0.10	0.96
-do- Acc	61.40	65.00	+0.20	0.96
High Inc	27.00	28.60	...	4.16
-do- Acc	102.30	108.60	+0.30	4.16
Intl Growth	70.90	75.00	-0.20	0.69
-do- Acc	122.80	129.80	-0.40	0.69
Intl Inc	98.30	103.90	-0.20	4.37
Japan Gen Acc	53.40	56.60	-0.70	...
Japan Smllr Cos	160.40	169.70	-3.00	...
Midland	60.00	63.40	...	2.87
-do- Acc	192.00	203.20	+0.10	2.87
Recovery	38.80	41.00	+0.10	2.44
-do- Acc	61.80	65.30	+0.10	2.44
Second Gen	66.90	70.70	-0.20	3.21
-do- Acc	165.70	175.30	-0.40	3.21
Smaller Cos	65.20	69.00*	...	2.81
-do- Acc	125.20	132.50	+0.10	2.81
Trustee	42.20	44.60	...	3.52
Charifund 3	1117.36	...	...	9.16
Charifund 2	683.30	690.20	+1.70	5.20
Pension ex 1	896.20	918.70	+1.70	4.12
NAACIF Inc 3	148.60	...	...	6.87
-do- Acc 3	1119.3	...	-2.70	6.87
MARKS & SPENCER UNIT TRUST MANAGEMENT LTD PO Box 418, Chester X, CH99 9QG 0244 680066				
Inv Port Inc	142.90	152.80	-0.26	1.92
-do- Acc	160.10	171.20	-0.26	1.92
UK Income	120.10	128.40	...	2.34
-do- Acc	135.70	145.20	...	2.34
MARTIN CURRIE UNIT TRUSTS LTD Saltire Court, 20 Castle Terrace, Edinburgh EH1 2ES. 031 229 5252				
Emerg Mkts	88.61	94.77	+0.03	0.42
Far East	142.70	151.90	-1.00	0.16
Income Growth	74.69	79.29*	-0.62	2.99
European	74.93	79.54	+0.62	1.08
Nth American	56.80	60.30	-0.28	0.44
UK Growth	81.83	86.87	-0.14	1.69
Intl Growth	100.20	106.40	-0.10	0.33
Charities	114.80	121.90*	+0.40	3.88
Intl Income	71.08	75.44*	+0.28	4.10
Japan	58.26	61.85	-0.16	...
MERCURY FUND MANAGERS LTD 33 King William St, EC4R 9AS. 071 280 2860				
American	195.10	196.50	-2.10	...
-do- Acc	197.80	210.10	-2.20	...
Cash	100.80	100.80	...	5.55
-do- Acc	131.00	131.00	...	5.55
Emrg Mkts Acc	98.79	103.00	-0.20	...
European Gth	210.30	223.10*	+1.60	0.71
-do- Acc	226.40	240.10*	+1.60	0.71
General	482.30	513.40	+1.30	2.35
-do- Acc	924.80	986.40	+2.40	2.35
Global Dist	129.40	136.10	-0.70	5.36
-do- Acc	148.80	156.50	-0.70	5.36
Income	146.20	155.80*	+0.10	4.37
-do- Acc	217.20	231.40*	+0.10	4.37
International	409.00	435.10	-1.70	0.64
-do- Acc	542.50	578.60	-2.30	0.64
Japan Acc	201.70	214.00	-3.50	...
New Europe	152.60	162.80	+0.80	1.59
-do- Acc	155.20	165.50	+0.70	1.59
Recovery	306.00	326.40	+0.70	2.75
-do- Acc	386.70	412.50	+1.00	2.75
European Inc	78.06	82.72	+0.27	2.95
-do- Acc	101.10	107.20	+0.50	2.95
Brit Blue Chip	75.47	80.34	+0.08	3.14
-do- Acc	89.01	94.76	+0.11	3.14
Portfolio	76.80	81.72	+0.16	2.77
-do- Acc	88.14	93.78	+0.18	2.77
Gold General	123.70	133.00	...	0.70
-do- Acc	126.40	135.90	...	0.70
Pacific	99.28	105.90	+0.30	0.79
-do- Acc	105.50	112.50	+0.30	0.79
UK Smaller Cos	56.47	60.23*	-0.13	1.81
-do- Acc	63.46	67.69*	-0.15	1.81
MIDLAND UNIT TRUSTS LTD 192 Eyre Street, Sheffield, S1 3RD Dealing: 0742 529 280 Enquiries: 0742 528 876				
Balanced Dist	59.23	63.38	-0.13	2.57
-do- Acc	60.14	64.32	-0.14	2.57
British Dist	79.63	85.17	-0.03	2.03
-do- Acc	90.34	96.41	-0.04	2.03
European Gth	186.50	199.50	+1.00	0.02
-do- Acc	234.20	250.90	+1.20	0.02
Extra High Inc	73.06	78.14	-0.01	5.45
-do- Acc	130.70	139.80	...	5.45
FT-SE 100 Index	49.86	53.33	-0.12	2.62
-do- Acc	50.61	54.13	-0.12	2.62
Gilt Fixed Int	57.83	60.21	-0.18	6.56
-do- Acc	156.50	162.50	-0.50	6.56
High Yield	233.80	250.00	-0.10	4.39
-do- Acc	548.80	587.00	-0.30	4.39
Income	291.30	311.60	-0.80	3.11
-do- Acc	616.00	658.80	-1.70	3.11
Japan Gth	360.50	385.60	-4.10	...
-do- Acc	380.50	407.00	-4.30	...
Mandarin Acc	105.10	112.40	+0.10	0.79
North American	162.20	173.50	-2.40	0.53
-do- Acc	204.60	218.80	-3.10	0.53
MORGAN GRENFELL INVESTMENT FUNDS LTD 20 Finsbury Circus, London EC2M 1UT Dealing: 071 826 0826 Enq: 071 826 0123				
American Gth	281.20	298.90	-0.70	...
Deposit Inc	100.01	100.01*	+0.01	5.59
Deposit Acc	123.86	123.86*	+0.01	5.59
Euro Gth Acc	313.90	335.40	+0.20	...
Europa	137.20	147.90*	+0.90	...
Intl Gth	175.80	187.80	-0.60	...
Japan Tracker	79.74	84.48	-1.14	...
UK Equity Inc	163.60	175.90	-0.20	3.76
-do- Acc	200.60	215.70	-0.30	3.76
UK Ind Tracker	147.90	158.20*	+0.10	3.04
US Eq Ind Trkr	188.40	199.80*	-2.60	1.48
-do- Acc	203.40	212.60*	-2.70	1.48
Asian Trader	174.80	189.40	-0.10	0.42
MURRAY JOHNSTONE UNIT TRUST MANAGEMENT 7 West Nile St, Glasgow G2 2PX. 0345 090 933				
American Inc	168.20	169.20*	-2.00	1.78
European	66.31	67.55*	+0.42	1.63
Olympiad	59.17	60.70*	-0.07	0.20
Global Bond	48.78	49.33*	-0.12	6.27
Smaller Cos	70.90	74.28	-0.04	1.20
Equity Income	95.04	97.67*	+0.03	5.06
UK Growth	86.28	89.04	+0.01	1.77
NM UNIT TRUST MANAGERS LTD The Billet Centre, North Harbour, Portsmouth. Enquiries: 0705 372222 Dealing: 0705 387730				
American Acc	46.45	49.54	-0.59	1.21
Australian Acc	311	333.60	-0.40	..
Conscience	64.55	68.89	-1.45	1.22
-do- Acc	69.68	74.36	-1.57	1.22
European	179.80	191.20	+0.70	0.80
-do- Acc	193.50	205.80	-1.00	0.90
Extra Income	75.05	80.09*	-0.06	5.54
-do- Acc	116.30	124.10	...	5.54
Far East Gth	175.20	187.20	-0.60	0.03
Gilt Fxd Inc	60.24	63.57*	-0.15	6.23
Gold	43.21	46.46	+0.23	...
-do- Acc	46.53	50.03	+0.24	...
Income	54.68	58.32	-0.09	4.74
-do- Acc	167.40	178.50	-0.20	4.74
International	30.67	32.89	-0.11	0.61
-do- Acc	44.05	47.26	-0.16	0.64
Jap Sm Cos Acc	368	392.50	-4.90	...
S pore Mly Acc	217.40	233.10	-0.20	...
Smllr Cos Acc	26.63	28.63	-0.00	0.65
Special Sits	33.83	36.37	-0.04	1.73
-do- Acc	38.96	41.89	-0.05	1.73
Tokyo	88.73	94.64	-0.69	...
-do- Acc	89.63	95.60	-0.70	...
N&P UNIT TRUST MANAGEMENT LTD 35 Fountain St, Manchester M2 2AF 061 237 5322				
N&P UK Growth	69.57	74.02	+0.08	2.63
N&P Glt Fxd Int	78.14	82.69*	-0.04	5.57
N&P Higher Inc	213.00	226.60	-0.10	4.53
N&P UK Income	107.00	113.90	-0.10	3.49
N&P Intl	91.20	97.03	-0.19	1.78
N&P Smaller Cos	76.59	81.48*	-2.98	1.57
NEWTON FUND MANAGERS 71 Queen Victoria St, London EC4V 4DR 071 332 9000				
General	173.42	184.49	-0.12	2.02
Global	306.78	326.37*	-0.85	3.06
Growth	114.20	121.49	-0.16	1.93
Income	214.00	227.66	-0.14	3.70
Intl Bond	135.55	143.94	-0.70	6.76
Intrepid Fd	97.03	101.08	...	1.70
PEARL UNIT TRUST LTD PO Box 580, Peterborough PE2 6BR 0733 470470. Dealing: 0800 626577				
Growth	143.00	151.50	...	2.45
-do- Acc	255.00	268.40	...	2.45
Income	232.00	246.70	+0.10	3.27
Intl Equity	230.50	245.20*	-0.80	0.72
-do- Acc	254.00	270.10	-0.90	0.72
Equity	226.00	240.40	+0.20	2.32
-do- Acc	463.40	492.90	+0.40	2.32
UK Intl 25 Acc	72.83	77.47	-0.02	1.80
UK Income	63.45	67.50	+0.04	2.83
UK Smllr Co Acc	81.96	87.18	-0.15	1.38
New Europe Acc	65.52	69.69	-0.39	0.94
PERPETUAL UNIT TRUST 48 Hart Street, Henley on Thames 0491 417000				
Asian Smllr Mkt	101.77	108.85	+0.24	0.22
PEP Growth	106.87	114.30	-0.35	1.32
Intl Gth	514.48	550.25	-2.51	0.48
Income	329.20	352.09	-0.37	3.06
W wide Recov	329.98	352.93	-0.66	0.39
American Gth	210.79	225.45	-1.51	0.01
Intl Emerg Cos	201.78	215.81	-0.83	0.16
Far East Gth	236.02	252.43	+0.27	0.26
European Gth	125.15	133.86	+0.13	1.20
UK Growth	82.38	88.11	-0.13	2.78
High Income	89.60	95.68	-0.11	4.27
Japanese Gth	224.95	240.25	-3.57	0.01
PROLIFIC UNIT TRUST MANAGERS Walbrook Hse, 23 Walbrook, London EC4N 8LD. Dealing: 0800 262463				
International	185.30	197.10	-0.90	0.65
High Income	114.10	121.40	-0.20	3.48
Conv Gilt	116.50	124.00	-0.50	5.57
Far East	328.70	349.70	-0.40	0.06
Global Inc Acc	32.96	35.07	-0.11	4.89
PROSPERITY UNIT TRUST MANAGEMENT 1 Seniors Hse Sq, Maidstone, Kent ME14 1XX. 0622 674751				
American	50.48	53.70	-0.80	0.20
Emerging Mkts	71.16	75.70	+0.02	0.50
General	49.22	52.36	-0.18	3.07
International	87.44	93.02	-0.07	1.29
Gilt Units	27.27	28.11*	-0.04	7.09
Global PEP	36.66	39.02	-0.19	1.97
Income Gth	70.68	75.19*	-0.24	4.44
European	46.73	49.71	-0.20	0.61
Gilt/Fixed Inl	27.03	28.76*	-0.04	5.43
PRUDENTIAL UNIT TRUSTS LTD 51/69 Ilford Hill, Ilford, Essex IG1 2DL 081 478 3377. Enquiries: 071 911 4490 Intermediary Dealing: 071 911 4314 Pricebank: 0426 925091				
Pru Mngd Tst	32.73	35.00	-0.13	1.52
Pru Csh Hvn Inc	101.26	101.75*	+0.01	4.77
-do- Acc	106.44	106.96*	+0.01	4.77
Pru Equity	686.51	734.23	-1.56	2.46
Pru Equity Inc	82.80	88.55*	-0.13	4.37
Pru European	187.64	200.68	+1.04	0.83
Pru Global Gth	82.07	87.77*	-0.31	1.22
Pru High Inc	89.85	96.09*	+0.21	4.48
Pru Intl	165.33	176.82	-0.88	1.06
Pru Intl Sm Co	71.85	76.84	-0.30	0.64
Pru Japanese	206.51	220.86	-2.59	...
Pru Nth Amer	147.67	157.93	-2.16	0.79
Pru Pacific Mkt	81.81	87.49*	-0.25	1.06
Pru Prestr Inc	51.45	53.58*	-0.09	5.05
Pru Smllr Cos	85.91	91.88	-0.16	2.14
Pru Spec Sits	101.53	108.58	-0.20	2.31
Pru UK Growth	112.40	120.21*	-0.18	2.40
ROTHSCHILD FUND MANAGEMENT St Swithin's Lane, London EC4N 8NR Dealing: 071 634 2981/4				
FA Income	163.20	174.31	+0.01	3.91
FA Japan	287.22	305.61	-4.34	...
FA Maj UK Cos	95.86	101.46	+0.31	2.42
FA America Inc	506.30	539.43*	-3.22	0.94
-do- Acc	589.99	628.59	-3.75	0.94
FA Smllr UK Cos	281.62	304.83*	+0.51	1.43
FA European	271.18	287.72	+0.93	1.26
SAVE & PROSPER GROUP 16-22 Western Rd, Romford RM1 3LB 0708 766966 or 0800 929020 (IFAs only)				
Amer Inc Gth	73.00	77.66	-0.21	3.59
Capital Units	149.70	159.30	+0.60	1.08
Commodity	101.80	108.30*	+0.40	1.13
European Gth	170.50	181.40	+1.70	1.08
Financial Sec	184.20	196.00	+0.80	1.30
High Return	218.60	232.60	+0.40	3.74
High Yield	216.50	230.30*	+0.70	3.65
Income Units	114.80	122.10*	+0.40	4.50
Investment	189.60	201.70	-0.20	1.04
Japan Gth	171.60	182.50*	+2.80	...
Japan Smaller	202.10	215.00	+2.60	...
Masterfund	49.53	52.69	+0.22	0.86
Scotbits	281.70	299.70	+8.50	0.85
Scotshares	267.00	284.00	+0.20	2.41
Scotyields	231.30	246.10*	+0.70	3.84
Select Intl	132.40	141.40	...	0.56
Smaller Cos	238.70	253.90*	-0.80	3.03
Special Situation	112.70	119.90	...	0.65
UK Equity	232.00	246.80	+0.50	2.67
US Growth	139.50	148.40	-0.70	0.26
SCHRODER UNIT TRUSTS LTD Senator House, 85 Queen Victoria St, London, EC4V 4EL. Client line: 0800 526 535 Broker line: 0800 526 540				
American	236.50	251.47	-1.57	0.57
-do- Acc	256.24	272.46	-1.70	0.57
Australian	131.50	140.28*	+0.17	0.32
-do- Acc	155.38	165.74	+0.20	0.32
UK Enterprise	227.50	242.66	+0.26	2.16
-do- Acc	265.85	283.57	+0.31	2.16
European Gth	65.69	69.87	+0.47	1.20
-do- Acc	68.23	72.57	+0.48	1.20
Euro Smllr Cos	61.21	65.22	+0.25	0.59
-do- Acc	61.62	65.67	+0.25	0.59
Far Eastern Gth	76.96	82.09*	-0.20	...
-do- Acc	78.21	83.41	-0.21	...
Fixed Interest	54.71	57.66*	-0.10	5.85
-do- Acc	68.76	72.46	-0.13	5.85
Gilt Income	106.70	112.46*	-0.21	7.14
-do- Acc	153.13	161.41*	-0.30	7.14
Income	333.71	355.95*	-1.25	3.93
-do- Acc	1002.8	1069.7	-3.77	3.93
Japan Enterprise	69.87	74.52	-0.94	...
-do- Acc	69.87	74.52	-0.94	...
Japan Smllr Cos	506.18	539.92	-9.11	...
-do- Acc	507.19	541.00	-9.13	...
Pacific Gth	101.53	108.29*	-0.46	0.09
-do- Acc	104.54	111.50	-0.47	0.09
Smaller Cos	203.16	216.70	+0.24	0.83
-do- Acc	234.97	250.64	+0.29	0.83
Tokyo	115.66	123.37*	-1.71	...
-do- Acc	116.83	124.61	-1.73	...
UK Equity	222.44	237.26	-0.38	2.53
-do- Acc	417.60	445.43	-0.71	2.53
US Smllr Cos	140.85	150.24	+0.28	...
-do- Acc	140.85	150.24	+0.28	...
World Fd	73.81	78.73*	-0.18	1.70
-do- Acc	78.46	83.69	-0.19	1.70
SCOTTISH AMICABLE UNIT TRUST MANAGERS LTD 150 St Vincent St, Glasgow G2 5NQ 041-204 2200				
Equity Income	50.02	53.27	+0.16	3.22
Equity Strategy	66.36	70.67	+0.11	1.04
European Opps	77.84	82.90	+0.72	3.22
Maximum Inc	98.30	102.84	+0.01	5.38
UK Smaller Cos	58.19	61.97	...	1.33
SCOTTISH LIFE INVESTMENTS 19 St Andrew Sq, Edinburgh. 031 225 2211				
UK Equity	357.00	381.10	-0.70	2.76
American	247.90	263.30	-3.40	0.75
Pacific	352.90	377.40	-1.20	0.55
European	483.50	517.10	+1.40	1.07
Worldwide	84.98	90.89	-0.53	1.09
SCOTTISH MUTUAL INVESTMENT MANAGEMENT 109 St Vincent St, Glasgow G2 5HN 041 248 6100				
UK Equity	311.70	331.70	+0.21	2.03
UK Sm Cos Eqty	221.00	235.20	+0.04	1.43
European	354.50	377.20	-0.60	1.56
North American	258.30	274.70	-0.70	0.59
Income Plus Inc	69.15	73.57*	+0.32	3.78
UK Spec Sits	...		...	...
SCOTTISH PROVIDENT INVESTMENT MANAGEMENT LTD 6 St Andrew Sq, Edinburgh EH2 2YA 031 558 2341/2/3				
Equity Gth Acc	26.95	28.54	+0.04	2.74
Intl Growth Acc	30.59	32.74	-0.04	1.02
Market Ldrs Acc	26.81	28.69	-0.03	2.95
FOR SOTR TRUSTS SEE HENDERSON				
SINGER & FRIEDLANDER INVESTMENT FUNDS LTD 21 New Street, Bishopsgate, London EC2M 2HR 071 626 6226				
European	£107.90	...	-0.20	7.14
Global Bond	£105.30	...	-1.59	
Japan Samurai	£98.41	...		
UK Growth	£101.40		-0.10	3.90
STANDARD LIFE TRUST MANAGEMENT LTD 3 George St, Edinburgh EH2 2XZ 0800 393777				
Managed	46.45	49.36	+0.10	1.46
Equity Gth Acc	63.98	67.88	...	1.08
UK Eq General	43.70	46.44	+0.20	2.13
-do- Acc	57.72	61.33	+0.20	2.13
European Acc	44.50	47.29	-0.30	0.74
Far East Acc	59.14	62.84	-0.30	0.30
Gilt Fxd Int Inc	33.13	35.04	-0.10	5.79
N American Acc	43.22	45.93	-0.20	0.64
O/S Lgr Cos Acc	291.40	316.20*	-0.80	1.29
UK Eq High Inc	38.03	40.41	+0.10	3.39
-do- Acc	45.16	47.99	+0.10	3.39
UK Lgr Cos Inc	303.50	329.30	+0.70	3.64
UK Lgr Cos Acc	395.20	428.80	-1.00	3.64
STATE STREET UNIT TRUST MANAGEMENT LTD Birchin Court, 20 Birchin Lane, London EC3V 9AQ. 071 626 1977				
Global A	N253.77	N284.01	...	1.33
US Eq	$2.197	$2.334	...	1.14
Far East Eq	Y255.6	Y271.5	...	
Japan Eq	Y250.4	Y256.5	...	
FT Europe	118.60	125.90	...	2.07
FT North Am	$1.752	$1.857	...	1.29
FT Japan	Y249.9	Y265.5	...	
FT Asia Ex Jap	$2.022	$2.147	...	1.42
STEWART IVORY UNIT TRUST MANAGERS 45 Charlotte Sq, Edinburgh 031 226 3271				
American	342.70	365.70	-0.90	0.33
British	986.90	1044.1*	-1.40	3.43
European	428.40	456.30	-2.50	1.28
Japan	158.40	168.10	-1.90	..
New Pacific	315.90	336.40	+0.20	0.97
Mngd Cash	96.17	96.17	+0.01	5.07
Majority Stlg	100.37	101.38	+0.01	4.78
Inv Tst	200.60	212.60*	+0.20	1.69
Saints PPP	408.20	429.70	...	...
SUN ALLIANCE Admin, 5 Rayleigh Rd, Hutton, Essex 0277 227300 Dealing: 0277 690389				
Equity Acc	759.50	812.30	-1.40	2.76
N America Acc	118.30	126.50	-1.40	0.21
Far East Acc	132.70	141.90	-0.60	0.21
W wide Bond	62.96	66.84	-0.21	5.28
European	90.34	96.62	+0.72	0.65
Equity Income	88.54	94.69	-0.24	3.67
SUN LIFE OF CANADA Basingview, Basingstoke, Hants RG21 2DZ Dealing: 0256 841414				
American Gth	33.16	35.47*	-0.46	0.50
Managed Assets	123.85	132.46	-0.27	2.65
UK Income	38.70	41.40	-0.08	2.97
UK Growth	38.16	40.82	-0.03	2.22
Worldwide Gth	32.40	34.66*	-0.26	0.55
TSB UNIT TRUSTS LTD Charlton Place, Andover, Hants. SP10 1RE 0264 346794				
American	210.78	224.23*	-3.01	..
-do- Acc	232.16	246.98*	-3.31	..
British Gth	87.60	93.54*	-0.25	1.99
-do- Acc	104.16	110.81*	-0.51	1.99
European	100.63	107.05*	-0.17	0.69
-do- Acc	106.95	113.77*	-0.18	0.69
Extra Inc	191.41	203.65*	-2.08	4.03
-do- Acc	312.53	332.48*	-3.41	4.03
General Unit	271.22	288.55	-1.15	2.45
-do- Acc	541.77	576.35	-2.30	2.45
Income	341.09	362.86	-0.77	3.50
-do- Acc	708.78	754.02	-1.61	3.50
International	499.77	531.67	-2.17	0.25
-do- Acc	654.25	696.01	-2.84	0.25
Pacific	360.88	383.91	-0.30	...
-do- Acc	379.20	403.40	-0.31	...
Premier Income	54.07	56.32	-0.10	6.23
-do- Acc	114.32	119.08	-0.22	6.23
Nat Resources	124.13	132.06	-0.07	...
-do- Acc	136.23	144.93	-0.07	...
Selected Opps	99.46	105.81*	-1.29	1.16
-do- Acc	125.95	133.46*	-1.63	1.16
THORNTON UNIT MANAGERS LTD Swan House, 33 Queen St, London EC4R 1AX 071 246 3000 Dealing: 071 246 3001				
Amer Sml Cos	68.96	73.55	-0.75	...
-do- Acc	71.12	75.86	-0.79	...
European Opps	65.60	69.64	+0.89	0.42
-do- Acc	66.27	70.36	+0.90	0.42
Japan	93.61	99.85	-1.21	...
-do- Acc	93.61	99.85	-1.21	...
Little Dragons	82.36	87.85	-0.34	0.57
-do- Acc	84.76	90.43	-0.25	0.57
Oriental Income	43.93	46.85	-0.30	3.40
-do- Acc	57.82	61.67	-0.40	3.40
Tiger	225.45	240.48	-0.49	1.10
-do- Acc	236.85	252.64	-0.51	1.10
UK Small Cos	89.26	95.46	+0.25	1.66
-do- Acc	104.14	111.37	+0.28	1.66
WAVERLEY UNIT TRUST MANAGEMENT LTD 13 Charlotte Sq, Edinburgh EH2 4DJ 031 225 1551				
Australasian Gold	17	18.08	+0.30	0.50
Pacific Basin	35.43	37.69	+0.38	0.60
Canadian Gth	35.10	37.34	-0.88	...
Global Bond	$0.980	$1.021	-0.004	6.96
Penny Share	26.27	27.94	+0.48	1.50
WHITTINGDALE UNIT TRUST MANAGERS 2 Honey Lane, London EC2V 8BT 071 606 3132				
City Reserve	53.34	53.34	...	4.88
Gilt Growth	72.42	75.36	-0.42	...
Gilt Income	53.71	55.88*	-0.24	7.00
Short Dtd Gilt	111.00	112.50	-0.10	...
US Govmnt Bd	$0.720	$0.729	-0.000	...
Challenger	98.18	100.50	-0.60	...
WOOLWICH UNIT TRUST MANAGERS LTD 2 White Oak Square, Swanley BR8 7AG 081 298 4000				
Stockmarket Fd	71.46	76.04	+0.02	1.89

Source: Finstat

* Yield expressed as CAR (Compound Annual Return); † Ex dividend; ‡ Middle price; ... No significant data.

FT-SE VOLUMES

ASDA Gp	12,000	Cadbury	1,700	MEPC	1,100	Scot & New	693
Abbey Natl	2,900	Carlton Cms	1,200	Marks Spr	2,600	Scot Power	4,100
Alld-Lyons	761	Coats Vyla	1,900	NFC	183	Sears	4,200
Anglian W	117	Cm Union	559	NatWst Bk	1,900	Svrn Trent	1,100
Argyll Gp	13,000	Courtaulds	704	Nat Power	1,900	Shell Trans	2,600
Arjo Wiggn	2,500	Enterpr Oil	903	Nth Wst W	553	Siebe	511
AB Foods	215	Forte	1,700	Nthrn Fds	1,800	SmKl Bch	2,100
BAA	1,100	GRE	1,800	P & O	838	Smith Nph	5,400
BAT Inds	2,400	GUS A	507	Pearson	1,100	Std Chartd	646
BOC	1,800	Gen Acc	245	PowerGen	1,300	Sun Allnce	516
BP	6,500	Gen Elec	1,900	Prudential	3,200	TI Gp	1,400
BT	7,400	Glaxo	7,200	RMC	890	TSB	2,200
BTR	7,500	Granada	1,000	RTZ	2,600	Tesco	14,000
Bk of Scot	1,400	Grand Met	2,200	Rank Org	1,300	Thames W	936
Barclays	2,400	Guinness	2,400	Recktt Col	1,100	Thrn EMI	1,000
Bass	1,200	HSBC	3,900	Redland	583	Tomkins	5,700
Blue Circle	990	Hanson	9,400	Reed Intl	1,000	Unilever	1,200
Boots	2,400	ICI	1,900	Rentokil	578	Utd Bisc	321
Bowater	3,800	Inchcape	783	Reuters	510	Vodafone	1,900
Brit Aero	1,500	Kingfisher	2,200	Rolls Royce	7,400	Warburg (SG)	391
Brit Airwys	7,400	Ladbroke	3,500	Rothmans	1,500	Wellcome	1,100
Brit Gas	5,800	Land Secs	979	Ryl Ins	1,300	Whitbd 'A'	2,700
Brit Steel	14,000	Legal & Gn	514	Ryl Bk Scot	3,500	Wlms Hld	1,000
Burmah Cast	123	Lloyds Bk	1,700	Sainsbury	4,100	Wolseley	395
Cable Wire	1,900	MB Cardn	504	Schroders	n/a	Zeneca	1,700

MAJOR INDICES

New York (midday):
Dow Jones 3551.21 (-24.59)
S&P Composite 454.30 (-0.75)

Tokyo:
Nikkei Av'ge 20466.65 (+200.62)

Hong Kong:
Hang Seng 7495.31 (+104.71)

Amsterdam:
CBS Tendency 124.5 (-0.9)

Sydney: AO 1925.2 (+1.1)

Frankfurt:
DAX 1925.85 (+13.01)

FT 30 share: 2324.9 (-3.4)

Brussels:
General 6580.87 (-37.33)

Paris: CAC 579.42 (-2.86)

Zurich: SKA Gen 569.30 (+5.40)

London:
FT A All-Share 1492.99 (-0.73)
FT 500 1609.55 (-1.41)
FT Gold Mines 174.9 (+0.6)
FT Fixed Interest 122.96 (-0.05)
FT Govt Secs 101.38 (-0.19)
Bargains 26172
SEAQ Volume 538.4m
USM (Datastrm) 145.21 (+0.16)

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
September 13	September 24	December 9	December 20

Call options were taken out on 21/9/93: Anglo Pacific, BM Group, Clarkson, Enterprise Comp, Medeva, Pacer Systems.

Puts & Calls: BM Group, Burton, Monument Oil & Gas, Tullow Oil.

LONDON FINANCIAL FUTURES

	Period	Open	High	Low	Close	Volume
FT-SE 100 *Previous open interest: 50101*	Dec 93	3016.0	3036.0	3009.0	3023.0	8952
	Mar 94				3040.5	0
Three Month Sterling *Previous open interest: 342236*	Dec 93	94.29	94.32	94.27	94.30	18621
	Mar 94	94.42	94.44	94.40	94.44	6472
	Jun 94	94.34	94.39	94.34	94.38	2378
Three Mth Eurodollar *Previous open interest: 8672*	Dec 93	96.50	96.50	96.49	96.51	292
	Mar 94	96.41	96.41	96.41	96.43	14
Three Mth Euro DM *Previous open interest: 580849*	Dec 93	93.97	94.00	93.90	93.92	47459
	Mar 94	94.48	94.50	94.40	94.44	16151
Long Gilt *Previous open interest: 84926*	Sep 93	112-03	112-05	112-01	112-14	77
	Dec 93	112-00	112-06	111-16	112-04	49452
Japanese Govmt Bond	Dec 93	112.23	112.31	112.18	112.30	2262
	Mar 94				111.45	0
German Gov Bd Bund *Previous open interest: 161581*	Dec 93	98.91	99.24	98.88	99.19	84201
	Mar 94	98.95	99.12	98.95	99.24	270
German Gov Bd Bobl *Previous open interest: 13877*	Dec 93	101.44	101.53	101.40	101.50	3550
	Mar 94					0
Three month ECU *Previous open interest: 26904*	Dec 93	93.14	93.20	93.07	93.12	3995
	Mar 94	93.98	94.01	93.90	93.96	754
Euro Swiss Franc *Previous open interest: 43274*	Dec 93	95.66	95.67	95.62	95.64	4372
	Mar 94	95.95	95.95	95.92	95.98	418
Italian Govmt Bond *Previous open interest: 65047*	Dec 93	113.05	113.32	112.61	113.03	36188
	Mar 94				112.83	0

MONEY MARKETS

Exchange index compared with 1985 was same at 80.8 (day's range 80.7-81.0).

STERLING SPOT AND FORWARD RATES

Mkt Rates for Sep 21	Range	Close	1 month	3 month
Amsterdam	2.7565-2.7785	2.7565-2.7599	par-1/4ds	1/8-3/8ds
Brussels	52.13-53.02	52.13-52.33	11-20ds	31-49ds
Copenhagen	10.0240-10.1360	10.0240-10.0470	3 7/8-4 7/8ds	8 3/4-10 1/4ds
Dublin	1.0472-1.0500	1.0475-1.0497	8-12ds	22-29ds
Frankfurt	2.4570-2.4734	2.4570-2.4603	1/8-1/4ds	3/8-1/2ds
Lisbon	249.28-255.35	249.28-249.91	81-130ds	281-363ds
Madrid	194.40-198.33	194.40-194.85	70-81ds	192-212ds
Milan	2371.90-2400.90	2371.90-2375.90	6-8ds	17-20ds
Montreal	2.0098-2.0380	2.0098-2.0128	0.29-0.22pr	0.50-0.38pr
New York	1.5200-1.5410	1.5200-1.5210	0.39-0.37pr	1.06-1.03pr
Oslo	10.7060-10.7950	10.7060-10.7290	1/2-7/8ds	1 1/2-1 1/2ds
Paris	8.5570-8.6490	8.5570-8.5790	7/8-1 1/8ds	2 1/2-2 7/8ds
Stockholm	12.3400-12.4570	12.3400-12.3650	1 3/8-3 1/8ds	4 3/8-6 1/4ds
Tokyo	161.40-162.88	161.40-161.68	1/2-3/8pr	1 1/2-1 1/4pr
Vienna	17.17-17.43	17.17-17.21	1/8-1 7/8ds	1 3/8-4 3/8ds
Zurich	2.1450-2.1606	2.1576-2.1606	1/4-1/8pr	3/4-1/2pr

Source: Extel

Premium - pr. Discount - ds.

OTHER STERLING

Argentina peso*	1.5339-1.5365
Australia dollar	2.3359-2.3385
Bahrain dinar	0.572-0.584
Brazil cruzeiro*	174.63-175.98
Cyprus pound	0.7465-0.7565
Finland marka	8.822-8.938
Greece drachma	350.75-357.75
Hong Kong dollar	11.8196-11.8250
India rupee	47.71-48.67
Kuwait dinar KD	0.454-0.464
Malaysia ringgit	3.8915-3.8956
Mexico peso	4.68-4.78
New Zealand dollar	2.7561-2.7614
Saudi Arabia riyal	5.687-5.813
Singapore dollar	2.4350-2.4381
S Africa rand (fin)	7.1024-7.1378
S Africa rand (com)	5.2248-5.2313
U A E dirham	5.568-5.692

Barclays Bank GTS • Lloyds Bank

DOLLAR SPOT RATES

Australia	1.5283-1.5295
Austria	11.32-11.33
Belgium (Com)	34.501-34.504
Canada	1.3225-1.3230
Denmark	6.5815-6.5890
France	5.6425-5.6450
Germany	1.616-1.617
Hong Kong	7.7332-7.7342
Ireland	1.4400-1.4415
Italy	1563.15-1563.57
Japan	106.25-106.35
Malaysia	2.5468-2.5478
Netherlands	1.8153-1.8163
Norway	7.0385-7.0435
Portugal	164.94-165.04
Singapore	1.5936-1.5946
Spain	127.9-128.1
Sweden	8.1325-8.1425
Switzerland	1.414-1.415

MONEY RATES (%)

Base Rates: Clearing Banks 6 Finance Hse 6

Discount Market Loans: O/night high: 5 3/4 Low 3 1/2 Week fixed: 5 13/16

Treasury Bills (Dis): Buy: 2 mth 5 9/16; 3 mth 5 1/2. Sell: 2 mth 5 1/2; 3 mth 5 7/16.

	1 mth	2 mth	3 mth	6 mth	12 mth
Prime Bank Bills (Dis)	5 7/32-5 3/16	5 5/32-5 1/8	5 5/32-5 1/8	5 1/8-5 3/32	
Sterling Money Rates	5 7/32-5 3/32	5 3/16-5 1/8	5 7/32-5 5/32	5 3/16-5 1/8	5 1/4-5 1/8
Interbank	5 7/32-5 3/32	5 3/16-5 1/8	5 3/16-5 1/8	5 3/16-5 1/8	5 1/4-5 1/8

Overnight: open 6, close 3 1/2.

	1 mth	2 mth	3 mth	6 mth	12 mth
Local Authority Deps	5 1/8	n/a	5 1/8	5 3/16	5 3/16
Sterling CDs	5 1/8-5 1/16	5 1/8-5 3/32	5 7/32-5 1/8	5 1/8-5 1/16	5 1/16-5
Dollar CDs	3.08-3.05	n/a	3.11-3.08	3.26-3.23	3.50-3.47
Building Society CDs	5 3/16-5 1/8	5 3/16-5 1/8	5 7/32-5 5/32	5 3/16-5 1/8	5 1/8-5 1/16

ECGD: Fixed Rate Sterling Export Finance. Make-up day: August 31, 1993 Agreed rates Sept 26, 1993 to Oct 25, 1993 Scheme III: 7.15 %. Reference rate July 31, 1993 to August 31, 1993 Scheme IV & V: 5.896 %.

EUROPEAN MONEY DEPOSITS (%)

Currency	7 day	1 mth	3 mth	6 mth	Call
Dollar:	3 1/16-2 15/16	3 1/16-2 15/16	3 3/16-2 15/16	3 1/4-3 1/8	3 1/4-2 3/4
Deutschemark:	6 13/16-6 11/16	6 5/8-6 1/2	6 3/8-6 1/4	6 1/4-6 1/8	7-6
French Franc:	7 1/2-7 1/4	7 3/8-7 1/8	7 1/8-7	6 15/16-6 11/16	8-7
Swiss Franc:	4 13/16-4 11/16	4 13/16-4 11/16	4 11/16-4 9/16	4 1/2-4 3/8	5-4
Yen:	2 1/2-2 3/8	2 1/2-2 3/8	2 1/2-2 3/8	2 1/2-2 3/8	3-2

GOLD AND PRECIOUS METALS (Baird & Co)

Bullion: Open $353.80-354.20 Close: $353.80-354.30 High: $354.50-355.00 Low: $352.90-353.40 Krugerrand: $352.00-355.00 (£230.00-232.00)

Sovereigns: Old $81.00-84.00 (£53.00-55.00) New $81.00-84.00 (£53.00-55.00)

Platinum: $360.25 (£234.10) Silver: $4.09 (£2.665) Palladium: $124.50 (£80.90)

LIFFE OPTIONS

	Series	Calls Oct	Calls Jan	Calls Apr	Puts Oct	Puts Jan	Puts Apr
Alld Lyon	550	39	49	59	5	15 1/2	21
(*580)	600	11	22	33	25 1/2	41	46 1/2
Argyll	300	14	23 1/2	31	8	17	20 1/2
(*304 1/2)	330	3 1/2	11 1/2	18	29 1/2	36	38 1/2
ASDA	57	6 1/2	—	—	1 1/2	—	—
(*62)	67	2	—	—	7	—	—
Boots	460	33 1/2	42	52	5	13	19 1/2
(*486)	500	8 1/2	19 1/2	30 1/2	22	32 1/2	38
Br Airways	316	35	42 1/2	—	3 1/2	11 1/2	—
(*344 1/2)	345	14 1/2	25 1/2	—	12 1/2	23	—
BP	300	9	18 1/2	23 1/2	7	14 1/2	18
(*301)	330	1 1/2	7	12	30 1/2	34	36 1/2
Br Steel	110	7 1/2	14	17 1/2	4 1/2	9	10 1/2
(*113)	120	3 1/2	6 1/2	12	11	15	17
C & W	850	26	47 1/2	65 1/2	19	35	43
(*852 1/2)	900	7	25	42 1/2	55	65	71
CU	580	34	—	—	5	—	—
(*605 1/2)	620	7 1/2	—	—	30	—	—
ICI	681	35	54 1/2	—	10 1/2	22 1/2	—
(*700 1/2)	730	4	21	30	54	61 1/2	76
Kingfishr	650	22 1/2	43 1/2	57 1/2	15	26	34
(*655)	700	4 1/2	19 1/2	33 1/2	49 1/2	56	62 1/2
Land Sec	650	31	44	57	7	19	23
(*669 1/2)	700	6 1/2	19 1/2	32	35 1/2	47 1/2	49 1/2
M & S	360	26 1/2	34 1/2	41 1/2	4	9	12 1/2
(*381 1/2)	390	8	17 1/2	24 1/2	15	22	25 1/2
Nat West	460	45 1/2	57 1/2	62	2	7 1/2	15 1/2
(*499)	500	15 1/2	31	36 1/2	13 1/2	23	32 1/2
Sainsbury	420	36	46 1/2	54 1/2	3 1/2	13	17 1/2
(*449)	460	10 1/2	24 1/2	31	19	29	33
Shell	600	45	59	64	2	7	16
(*639)	650	9 1/2	28	33	18	27	39 1/2
Smkl Bch	390	29 1/2	41	50 1/2	8 1/2	20 1/2	24
(*406 1/2)	420	13 1/2	28	36 1/2	24	35 1/2	38
Storehse	220	8 1/2	15 1/2	20 1/2	7 1/2	14	17
(*220)	240	2 1/2	7 1/2	12	22 1/2	26 1/2	29 1/2
Trafalgar	92	10 1/2	—	—	2 1/2	—	—
(*98 1/2)	101	5 1/2	—	—	6 1/2	—	—
Unilever	1050	35 1/2	61	75	15 1/2	35	45 1/2
(*1065 1/2)	1100	12	36	49 1/2	44	61	71 1/2
Zeneca	700	30 1/2	53 1/2	63	13 1/2	27	43 1/2
(*713)	750	8 1/2	29 1/2	38 1/2	44 1/2	55	72

	Series	Calls Oct	Calls Feb	Calls May	Puts Oct	Puts Feb	Puts May
Grnd Met	420	14 1/2	26 1/2	32 1/2	12	26	26
(*432 1/2)	460	2 1/2	11 1/2	17	42 1/2	57	55 1/2
Ladbroke	180	8 1/2	17 1/2	19 1/2	7 1/2	13 1/2	19 1/2
(*185 1/2)	200	2 1/2	9 1/2	12	23	26 1/2	32 1/2
Utd Bisc	330	27 1/2	36 1/2	40 1/2	5 1/2	14	19 1/2
(*351 1/2)	360	9	21 1/2	25	21	29	38 1/2

	Series	Calls Nov	Calls Jan	Calls Apr	Puts Nov	Puts Jan	Puts Apr
BAA	800	62 1/2	69	85 1/2	9	17	23
(*844 1/2)	850	29	39	55 1/2	27	37 1/2	44 1/2
Thames W	550	21	28 1/2	38	17 1/2	24	28 1/2
(*554)	600	4	10 1/2	17 1/2	54 1/2	57 1/2	61

	Series	Calls Nov	Calls Feb	Calls May	Puts Nov	Puts Feb	Puts May
BAT Ind	450	20 1/2	39	—	10 1/2	16 1/2	—
(*462)	475	13 1/2	25 1/2	—	23	29	—
BTR	360	18	26	28 1/2	8	14	18
(*366)	390	5 1/2	12 1/2	16	27 1/2	31 1/2	35 1/2
Br Aero	390	44	62	70	15	29	36
(*414 1/2)	420	28 1/2	47	55 1/2	29	44	52
Br Telecm	420	18 1/2	25 1/2	32 1/2	9	18	21
(*425 1/2)	460	3 1/2	9	14 1/2	37 1/2	44	46
Cadbury	453	21	33	36	12	19 1/2	28 1/2
(*456 1/2)	493	5 1/2	15 1/2	19	40 1/2	44	53
Guinness	460	21	33 1/2	38 1/2	18	25 1/2	30
(*460)	500	6 1/2	16 1/2	22	47 1/2	51 1/2	58
GEC	330	23	28 1/2	35	5	11	12
(*344)	360	6 1/2	14	19 1/2	21	26 1/2	27
Hanson	240	22	25 1/2	27 1/2	3	7	9
(*256 1/2)	260	8 1/2	14	16 1/2	10	15 1/2	18 1/2
LASMO	130	15 1/2	21	24	6	9	12
(*137)	140	10	16 1/2	20	10 1/2	14 1/2	17
Lucas	140	15	19 1/2	23	5	9	12
(*150 1/2)	160	4 1/2	9 1/2	13	16	21	23 1/2
Pilkingtn	140	18 1/2	22 1/2	25	3 1/2	8	10 1/2
(*153)	160	7 1/2	12	15	12 1/2	18 1/2	21 1/2
Prudential	330	14	23 1/2	26 1/2	11 1/2	15 1/2	22 1/2
(*330)	360	4	10 1/2	13 1/2	32 1/2	35	41
Redland	500	39	51	59 1/2	14	21 1/2	35 1/2
(*530)	550	13	27 1/2	35 1/2	41	47 1/2	63
Royal Ins	288	27 1/2	35 1/2	—	5	9 1/2	—
(*306 1/2)	317	10	18 1/2	—	18	23	—
Tesco	200	17	23 1/2	27 1/2	5 1/2	9 1/2	14 1/2
(*211)	220	7	13 1/2	17 1/2	16 1/2	21	25 1/2
Vodafone	460	45	56	69 1/2	8	17 1/2	22 1/2
(*491)	500	20 1/2	33	44	25	35 1/2	41
Williams	300	24 1/2	38	41	4 1/2	9	14 1/2
(*322 1/2)	330	11 1/2	20 1/2	24 1/2	17 1/2	22 1/2	29

FT-SE INDEX (*3003)

	2900	2950	3000	3050	3100	3150
Calls						
Oct	120	77	44	20	9	3
Nov	140	103	73	48	29	17
Dec	159	123	92	67	46	30
Jan	173	140	110	85	63	47
Jun	238	—	176	—	128	—
Puts						
Oct	11	20	40	70	111	155
Nov	28	40	59	84	117	157
Dec	38	51	70	96	126	163
Jan	46	64	83	109	138	174
Jun	93	—	132	—	183	—

	Series	Calls Dec	Calls Mar	Calls Jun	Puts Dec	Puts Mar	Puts Jun
Abby Nat	390	33	41	44 1/2	8 1/2	16	19
(*408)	420	16	24 1/2	28 1/2	22 1/2	31	34
Amstrad	40	5	7	8	4	5	6
(*41)	45	3	5	6	7	8	9 1/2
Barclays	500	31	43 1/2	48	15	26 1/2	29 1/2
(*509)	550	9 1/2	19 1/2	25 1/2	47	55	57 1/2
Blue Circ	260	24	32 1/2	35	9	15	22 1/2
(*270 1/2)	280	13 1/2	22	25 1/2	19 1/2	25 1/2	33
Br Gas	300	29 1/2	34	37	5 1/2	8 1/2	13 1/2
(*325 1/2)	330	9	17 1/2	20 1/2	18 1/2	22	28 1/2
Dixons	240	29 1/2	36	41 1/2	9	15	18
(*256 1/2)	260	18	25	31 1/2	18 1/2	24	27 1/2
Forte	220	16 1/2	23	26	10 1/2	17 1/2	23 1/2
(*225 1/2)	240	7 1/2	14	17 1/2	24	29 1/2	35
Hillsdwn	160	10 1/2	14 1/2	15 1/2	10	15 1/2	22
(*160 1/2)	180	3 1/2	7	8 1/2	27 1/2	29 1/2	35 1/2
Lonrho	120	11	15 1/2	17 1/2	8 1/2	13	15
(*120)	130	7	11	13 1/2	15	19	21
Sears	120	10	12 1/2	14	4 1/2	6	8
(*115)	120	4 1/2	7 1/2	9 1/2	10 1/2	11 1/2	13 1/2
Thm EMI	950	68 1/2	82	99	17 1/2	30 1/2	36 1/2
(*986)	1000	37 1/2	53 1/2	70 1/2	39	54	60
Tomkins	220	23	27	32	7	11	13 1/2
(*232 1/2)	240	11 1/2	16 1/2	22	16 1/2	21 1/2	23 1/2
TSB	200	18	22 1/2	25 1/2	6 1/2	12 1/2	14 1/2
(*208)	220	8 1/2	13	16 1/2	17 1/2	23	25
Wellcome	700	50 1/2	66 1/2	80 1/2	39 1/2	52 1/2	61 1/2
(*707 1/2)	750	28 1/2	45	58 1/2	71	82 1/2	91

	Series	Calls Dec	Calls Apr		Puts Dec	Puts Apr	
Glaxo	600	65	87	—	27	46 1/2	—
(*629 1/2)	650	38	62 1/2	—	52	71	—
HSBC	650	59 1/2	78 1/2	—	19	38	—
(*680)	700	31	52	—	43	63 1/2	—
Reuter	1500	87 1/2	120 1/2	—	49	83	—
(*1516 1/2)	1550	60 1/2	97	—	73 1/2	107 1/2	—

	Series	Calls Dec	Calls Feb	Calls May	Puts Dec	Puts Feb	Puts May
R-Royce	137	14	17	—	8	10	—
(*143)	150	6	9 1/2	—	20	22	—

	Series	Calls Oct	Calls Dec	Calls Mar	Puts Oct	Puts Dec	Puts Mar
Fisons	160	12 1/2	16	22	4 1/2	9 1/2	14
(*166 1/2)	180	3	7	13 1/2	16 1/2	22 1/2	26

	Series	Calls Nov	Calls Feb	Calls May	Puts Nov	Puts Feb	Puts May
Eastrn Elc	550	32	41 1/2	50	9 1/2	19	22
(*566 1/2)	600	8	17 1/2	25 1/2	38 1/2	46 1/2	49

	Series	Calls Dec	Calls Mar	Calls Jun	Puts Dec	Puts Mar	Puts Jun
Natl Pwr	360	35 1/2	43	49 1/2	5	9	14 1/2
(*388)	390	16 1/2	25	32	17	22	27 1/2
Scot Pwr	350	33	—	—	4 1/2	—	—
(*373)	390	9	15 1/2	21 1/2	22 1/2	27 1/2	29 1/2

September 21, 1993 Tot: 22990 Calls: 13406 Puts: 9584 FT-SE Calls: 3226 Puts: 5425

*Underlying security price.

COMMODITIES

GNI REPORT: London cocoa held above the critical £900 support level after a New York influenced sell off. The slide has been attributed more to nervous long liquidation than any change to the bullish outlook. Yeltsin's decision to suspend parliament was made public after the London markets had shut, and unlike many of the financial markets the London *softs will have the luxury of time to consider the implications.*

LONDON COMMODITY EXCHANGE

COCOA

Sep	880-866	Dec	960 SLR
Dec	903-902	Mar	970 SLR
Mar	930-929	May	980 SLR
May	940-939	Jul	990-988
Jul	947 SLR		
Sep	955 SLR		Volume: 8557

ROBUSTA COFFEE ($)

Sep	1333-1327	May	1255-1250
Nov	1273-1271	Jul	1250 SLR
Jan	1268-1266	Sep	1250 SLR
Mar	1258-1254		Volume: 2911

RAW SUGAR (FOB)

		Dec	unq
Spot: unq		Mar	—
May	unq	May	—
Aug	—	Aug	—
Oct	—		Volume: 0

WHITE SUGAR (FOB)

Reuters		Aug	283.8-81.9
Spot: 289.0		Oct	275.8-73.7
Dec	273.0-71.5	Dec	277.8-74.1
Mar	275.9-74.7	Mar	281.8-74.1
May	279.0-77.4		Volume: 245

MEAT & LIVESTOCK COMMISSION

Average fatstock prices at representative markets on September 21

(p/kg lw)	Pig	Sheep	Cattle
GB:	65.74	80.90	116.37
(+/-)	-1.84	+2.07	-4.46
Eng/Wales:	64.57	81.20	115.17
(+/-)	-2.36	+2.46	-4.52
(%)	-16.3	-36.9	-26.7
Scotland:	74.28	79.92	120.11
(+/-)	+4.37	+0.76	-3.78
(%)	-58.8	-23.4	-37.3

LONDON MEAT FUTURES

Live Pig (£/kg)

	Open	Close		Open	Close
Aug	unq	..	Mar	unq	..
Sep	unq	—			Volume: 0

GNI LONDON GRAIN FUTURES

WHEAT (close £/t)

Sep	102.00
Nov	102.40
Jan	104.40
Mar	106.30
May	108.55
	Volume: 116

BARLEY (close £/t)

Sep	101.00
Nov	102.40
Jan	104.40
Mar	106.60
May	107.70
	Volume: 20

HI-PRO SOYA (close £/t)

Aug	unq
Oct	—
Dec	—
Feb	—
Apr	—
	Volume: 0

POTATO

(£/t)	Open	Close
Nov	unq	74.5
Apr	88.1	87.0
May	unq	99.3
		Volume: 33

RUBBER

No 1 RSS Cif (p/k)

Oct 57.50-58.00

ICIS-LOR (London 6.00pm): Oil prices remained volatile ahead of the Opec meeting as players adjusted their positions.

CRUDE OILS ($/barrel FOB)

Brent Physical	16.20	+0.15
Brent 15 day (Oct)	16.30	+0.10
Brent 15 day (Nov)	16.60	+0.10
W Texas Intermediate (Oct)	17.85	+0.35
W Texas Intermediate (Nov)	17.85	+0.10

PRODUCTS ($/MT)

Spot CIF NW Europe (prompt delivery)

	Bid	Offer
Premium Gas .15	182 (n/c)	184 (n/c)
Gasoil EEC	166 (+1)	167 (+1)
Non EEC 1H Oct	168 (n/c)	169 (n/c)
Non EEC 1H Nov	170 (n/c)	171 (n/c)
3.5 Fuel Oil	60 (+1)	61 (n/c)
Naphtha	149 (-1)	151 (-1)

IPE FUTURES

GNI Ltd

GAS OIL

Oct	164.25-64.50	Jan	168.25-68.50
Nov	166.00-66.25	Feb	167.00 BID
Dec	167.25-67.50	Mar	166.75 BID
			Vol: 14618

BRENT (6.00pm)

Nov	16.49-16.50	Feb	16.97 BID
Dec	16.69-16.71	Mar	unq
Jan	16.86 BID		Vol: 26026

UNLEADED GASOLINE

Oct	171.00-72.00	Jan	unq
Nov	174.50 SLR	Feb	unq
Dec	163.50-69.50		Vol: 49

BIFFEX

GNI Ltd ($10/pt)

	High	Low	Close
Oct 93	1473	1465	1470
Nov 93	1470	1465	1467
Jan 94	1465	1460	1463
Apr 94	1473	1470	1470

Vol: 123 lots. Open int'st: 3084 Index 1427 -7

LONDON METAL EXCHANGE

(Official) (Volume prev day) Rudolf Wolff

	Cash	3mth	Vol
Copper Gde A ($/tonne)	1738.0-1738.5	1743.0-1744.0	2761500
Lead ($/tonne)	371.50-372.00	384.00-384.50	138750
Zinc Spec Hi Gde ($/tonne)	885.00-885.50	902.00-902.50	679075
Tin ($/tonne)	4332.0-4335.0	4384.0-4385.0	14600
Aluminium Hi Gde ($/tonne)	1099.0-1099.5	1117.5-1118.0	1015000
Nickel ($/tonne)	4140.0-4145.0	4210.0-4212.0	60174

Small losses on the day

ACCOUNT DAYS: Dealings began September 20. Dealings end October 1. §Contango day October 4. Settlement day October 11. §Forward bargains are permitted on two previous business days. Prices recorded are at market close. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Changes, yields and price/earnings ratios are based on middle prices.

BANKS, DISCOUNT, HP

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
425	345	Abbey Ntl	409	+5	11.5	3.5	15.6
284	179	Allied Irish	258	...	...	4.0	14.4
197½	130	Aus New Z	171	...	...	4.9	...
3806¼	2712½	Bankamerica	3075 ↑	-12½	...	...	...
255	177	Bk of Ireland	245	...	...	5.0	19.7
390	325	Bk Leumi UK	350	...	17.0	6.1	...
176	116½	Bank Scotland	169	+5	4.5	3.4	33.7
517	362	Barclays	509	+1	...	...	...
4½	2	Benchmark	3½	...	...	...	...
22	15½	Carlisle	22	...	...	...	...
570	395	Cater Allen	550	-4	27.0	6.1	...
153	86	Cattles	136	-5	...	3.0	18.3
2450	1787½	Chase Manh	2362½	+25	...	...	...
2387½	1343½	Citicorp	2343½	-47½	...	...	...
435	250	Close Bros	430	...	11.0	3.3	...
£130¼	9275	Commerzbk	£126¼	+362½	...	3.1	...
£139½	£250½	Deutsche Bk	£139½	+134¼	...	1.9	...
95	48	First Nat Fin	92	...	...	0.9	...
1651	870	Fuji Bank Y	1442	...	...	0.4	...
495	343	Gerrard Nat	485	-4	21.5	5.5	12.9
774	490	HSBC	680 ↑	+3	19.0	3.5	16.3
752	474	HSBC HK	669 ↑	+4	19.0	3.6	16.0
380	343	Hambros	361	-3	14.0	4.8	16.7
413	313	Joseph (L)	410	+2	16.6	5.1	...
156	9½	King Shaxson	143	...	9.0	7.9	...
508	312	Kleinwort Ben	470	-3	16.0	4.3	16.3
591	492	Lloyds	552	-5	18.4	4.2	15.8
118	63	Lon Scot Bk	100	-1	3.0	3.8	19.8
532	322	Nat Aust Bk	481	+6½	...	4.0	17.8
512	398	Nat West	500	+6	17.5	4.4	30.4
460	220	Provident	403	-2	11.4	3.6	17.3
54	30	Rea Bros	51	...	0.5	1.2	54.2
312	207	Ryl Bk Scot	311	+7	8.8	3.5	...
1335	467½	Schroders	1265 ↑	-55	...	1.1	25.2
984	576	Stand Chart	933	-1	20.0	2.7	...
218	145½	TSB	208	+3	6.4	3.8	...
190	78	Union Disc	167	...	...	...	...
815	529	Warburg SG	776	-6	...	3.1	19.6
7887½	4843½	Wells Fargo	7887½	+112½	...	1.3	...
187	121	Westpac	167	-1	...	4.3	...
285	188	Wintrust	283	...	9.3	4.1	25.3

BREWERIES

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
646	517	Allied-Lyons	580	+1	...	4.5	15.7
647	441	Bass	479	+6	18.9	4.9	10.4
299	189	Boddington	272 ↑	...	7.3	3.4	15.9
459	362	Bulmer (HP)	453	...	...	2.8	19.8
158	107	Burn Stewart	115	...	...	5.4	8.9
167	129	Burtonwd Brw	162	...	4.7	3.7	13.5
130	75	Eldridge P 'A'▲	128	...	...	3.2	33.9
68½	50	Fosters Brewing	56	+1	...	4.6	...
427	338	Fullr Sm 'A'▲	427	...	7.4	2.2	18.3
480	383	Grand Met	421	-4	12.3	3.7	13.9
422	347	Greenalls Grp	378	+3	11.7	3.9	12.5
572	505	Greene King	562	-1	...	2.7	15.9
521	437	Guinness	460	-6	...	3.2	16.4
281	230	Hardy Hansn	262	...	7.9	3.8	14.6
125	105	Heavitree▲	120	...	3.0	3.2	28.6
353	255	Highland Distl	336	...	6.0	2.2	22.3
3138	2538	Holt J	2988	...	41.0	1.7	19.5
80	33	Hoskins Brew	76	-2	...	...	-34.7
323	250	Invrgordn Dis	284	...	...	3.1	16.2
186	136	Macallan-Glen	136	-7	0.9	0.8	30.5
465	375	Marstn Mrtn 'A'	385	...	...	2.9	18.4
221	164	Mansfield	216	...	...	2.2	15.5
299	231	Marston Thmp	279	...	...	2.4	16.9
468	328½	Matthew Clark	466	...	...	4.5	13.7
300	253	Mrydwn W	273	-2	7.0	3.2	21.6
565	455	Morland	538	...	8.4	2.0	21.4
12	6½	Paramount▲	10	...	...	2.1	17.7
187	145	Regent Inns	177	-2	...	3.2	17.7
975	753	SA Breweries	874	-4	...	3.0	15.3
487	408	Scot & New	474	+4	...	4.4	14.7
225	181	Taunton Cider	208	-1	6.0	3.6	17.0
256	213	Vaux Group	242	-1	9.3	4.8	16.7
326	225	Wetherspoon JD	325	...	...	1.8	26.3
550	435	Whitbread 'A'	538	-4	...	4.1	14.5
1413	850	-do- 'B'	1413	...	...	1.6	35.5
613	473	Wolvrhmptn D	475	+1	11.4	3.0	13.3
515	475	Young 'A'	478	...	14.5	3.8	19.8

BUILDING, ROADS

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
120	73	Abbey	120	...	...	1.0	45.0
25½	12½	Albrighton▲	18 ↑	...	...	...	...
133	87	Allen▲	130	-2	...	4.8	20.5
107	65	Amec	106	-1	3.0	...	19.3
12	4	Anglia Sec	8½	...	...	...	...
304	155	Ashtead▲	303	...	4.5	1.9	48.7
132	101	Atwoods	128	-4	5.0	4.8	18.5
262	180	BPB Ind	261	+3	...	3.6	44.9
89	57	Baggeridge Brk	87	...	3.1	4.5	29.2
31	18	Bailey (Ben) Con	29	...	0.5	2.4	...
108	74	Barcon	106	...	1.2	1.5	19.2
56½	32½	Barlon	44 ↑	...	2.0	5.7	21.7
172	94	Barratt Devs	172	+5	2.0	1.5	19.2
451	305	Bellway	447	...	...	3.4	25.9
43	15	Bellwinch	41	...	...	...	...
446	295½	Berkeley Gp	421	-2	...	1.8	26.4
116	45	Bett Bros	108	...	...	0.6	4.4
63	36	Blockleys	55	...	1.0	2.3	60.8
288	189	Blue Circle	271 ↑	-1	...	5.2	...
285	230	Boot (Henry)	274	...	5.9	2.7	15.3
106	78	Breedon PLC	89	+1	4.6	6.5	21.5
126	82	Br Dredging	117	...	5.2	5.7	25.4
86	45	Brit Fittings	83	+3	1.5	2.3	...
151	99	Bryant	145	-2	4.8	4.2	∞
98	53	CALA	97	...	2.3	3.0	...
296	200	CRH	285 ↑	+3	...	3.8	20.1
43	18	Cakebread Rby	40	...	...	...	...
46	23	Costain	34½	-½	...	...	...
143	86½	Countryside	139	...	...	3.7	38.7
91	38	Crest Nicholson	91	...	0.0	...	...
112	27	Cussins	103	-2	...	1.2	...
3½	1½	Dunton▲	3	...	...	...	...
25	15	Edmund Hldgs	18½	...	0.5	...	...
275	178	Epwin	273	...	6.8	3.3	23.1
58	32	Erith	54	...	0.3	0.8	...
473	252	Eve Group▲	473	...	...	2.6	17.1
6½	3½	Explaurus▲	4	-½	...	...	...
140	97	Freeman Gp▲	130	...	...	4.8	20.7
50	38	Galliford	46	-1	4.3	...	18.5
78	52	Gibbs & Dandy	72	...	...	1.7	...
920	665	Gleeson (MJ)	920	+5	12.7	1.2	14.9
144	90	Hewden-Stuart	138	-1	...	2.9	31.4
51	28	Hewetson	46	...	...	3.4	34.0
355	186	Heywd Wlm	332 ↑	-5	12.5	4.7	...
119	37	Higgs & Hill	106	-2	2.5	2.9	...
38	26	How Gp	37	...	...	5.1	...
21	15	Howard Hldgs	21	...	0.5	3.0	...
78	39	Ibstock Johnsen	76	...	1.0	1.6	...
19½	12½	Jarvis	19	...	...	...	...
316	196	Laing (J)	304 ↑	-1½	9.0	3.7	12.2
127½	103	-do- 6.4% Cv Pf	124½	...	...	6.4	...
95	55	Ln Clydeside▲	95	...	4.5	5.9	35.8
23	10½	Lovell (YJ)	16½	...	...	...	7.5
350	240	Manders	329 ↑	...	9.0	3.4	20.3
168	93	Marley	154	+1	4.2	3.4	45.2
117	61	Marshalls	105	-1	...	4.8	72.3
180	132	Maunders (J)	178	...	4.9	3.5	16.3
215	96	McAlpine (A)	214	...	6.5	3.8	37.0
40½	23	McCarthy & S	38	...	0.5	...	...
417	272	Meyer Int	394	...	...	3.2	39.5
129	62	Mowlem (J)	117	-1	4.0	4.3	...
135	51	NSM	130	...	...	...	...
53	48	Needler▲	48	...	...	3.7	23.3
171	106	Newman Tnks	139 ↑	-3	...	...	18.6
300	197	Persimmon	283 ↑	+2	8.6	3.8	28.9
31	12	Phoenix Timber	14	...	...	...	...
1625	1237½	Pochins	1525	...	29.0	2.4	9.3
163	80	Prowting	161	...	3.4	2.6	...
6½	1½	Quiligotti▲	2	...	...	...	...
823	555	RMC Gp	794	-7	...	3.2	29.6
117	75½	Raine Ind	87	...	6.0	8.6	14.5
36	18	Ramus▲	20	...	...	...	...
573	402	Redland	530	...	25.0	5.9	30.8
80	64	Roskel	77	...	4.3	7.7	10.3
296	207	Rugby Group	262 ↑	-1	6.4	3.1	20.1
50	23	Svrlld-Irea▲	50 ↑	...	...	0.6	...
131	68	Sharpe & Fisher	131	+3	...	3.9	22.5
230	86½	Sheffield Insl	230 ↑	+3	...	2.9	56.4
163	82	Sheriff Hldgs▲	163	...	...	1.5	24.3
95	66	Shorco▲	81	+½	...	8.0	18.4
240	196	Smart (J)	225	...	8.5	4.7	10.2
6½	2½	Starmin	3½	...	...	3.6	...
161	103	Tarmac	145½	-1½	5.5	4.9	...
194	137	Tay Homes	175	...	5.8	4.2	11.2
139	63	Taylor Woodrw	113 ↑	+1	1.0	1.1	...
628	433	Tilbury Dougls	595	-1	33.0	6.9	19.4
39	19	Torex Hirea	37	...	...	1.4	...
247	168	Travis Perkins	243	...	8.0	4.1	42.8
40	28	Try Group	28 ↑	-1	1.0	4.5	7.9
28	26	Tudor▲	26	...	...	1.2	...
88½	41	Vibroplant	83	...	2.5	3.8	29.8
65	20	Ward Hldgs	47	-1	...	...	...
36	25	Waterhouse	33	...	...	...	...
475	360	Watts Blake	425	...	...	3.5	18.3
26	8	Wescol▲	23	...	...	...	...
164	90	Westbury	161	...	5.0	3.9	25.1
12	4½	West Scaffold▲	7½	...	...	...	...
12	5	Wiggins	9 #	...	...	...	...
462	371	Wilson Bowdn	459 ↑	-1	8.7	2.4	31.5
205	147	Wilson (C)	189 ↑	...	3.9	2.6	32.7
194	104	Wimpey G	169 ↑	-2	...	3.9	...
47	25	YRM	32	...	0.5	2.0	...

BUSINESS SERVICES

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
675	463	ADT	650	-15	...	...	...
228	198	Adam & Harvey	228	...	12.0	6.6	4.2
92	56	Air London▲	75	...	...	5.8	9.3
56	37	African Lakes	47	...	2.0	5.3	...
178	125	Auto Sec	142	...	...	4.5	26.3
138	84	BET Ord	125½	+1	...	3.2	5.1
101	41	BNB Res	100	...	4.9	6.1	...
318	258	BPP	311	...	8.0	3.2	17.2
285	195	Barbour Index	219	...	8.0	4.6	14.9
24	15	Boustead	23	...	0.7	...	...
265	194	Brit Data Mgt	240	...	4.7	2.5	∞
26	11	Broadcastle▲	26	...	...	1.2	20.7
73	54	Brooke Service	65	...	...	...	...
109	86	CRT Gp	105 ↑	-2	...	3.3	18.6
193	139½	Capita Group	190	-1	...	1.4	29.7
45	31	Casket Plc	43	...	...	2.3	16.5
55	18½	Chiltern Capital	21	...	...	...	...
51	26	Christie	48	...	...	...	...
370	228	Chubb Sec	336	-9	...	1.8	20.9
100	18	Comaco▲	97	+2	...	1.9	24.3
34	6½	Corp Services	33	...	...	...	...
52	20	Coutts Cnsltg	49	...	...	...	...
110	50	Dart	108	-1	3.3	3.8	14.7
256	198	Davis Service	224 ↑	-4	...	4.5	16.9
104	85	EW Fact▲	95	...	4.3	5.7	10.9
32	11	Gardiner	31	...	0.6	...	21.5
257	215	Hays	255	+5	5.3	2.6	∞
248	174	Hogg Robinsn	225	-3	...	3.7	16.4
70	35	Holmes Protectn	36	...	...	...	2.2
208	127	Hutch Whamp	193	...	...	2.4	16.4
2062½	975	ISS B DKr	1900	-84½	...	5.6	2.5
637	519	Inchcape	533	+5	...	3.3	17.2
863	669	Johnson Clean	848	...	25.7	3.8	18.5
12	2½	Lep	10	...	...	...	...
298	173	Miele Gp	285	...	3.5	1.5	22.2
1187	945	Manpower	987	...	1.8	3.7	29.9
62	40½	Michael Page	61 ↑	...	...	7.5	6.3
279	167	Pennas▲	167	...	...	...	...
4½	2	Prime People▲	2½	...	...	...	4.4
142	74	Proudfoot Alex	82	-1	...	...	...
423	337	RCO	387	...	12.8	4.5	13.3
118	97	REA	97	-1	4.0	5.2	...
106	43	Reed Executive	104	...	...	...	...
156	110	Reliance Sec▲	113	...	...	5.0	24.5
238	178	Rentokil	204 ↑	-2	2.3	1.4	25.4
283	230	Rolfe & Nolan	250	...	...	3.6	14.1
399	334	Salvesen (C)	365	...	...	2.7	20.0
39	26	Scott Pickford▲	38	...	...	2.6	12.1
6½	5	Select Appts	6	...	...	...	...
1148	695	Serco Gp	1148	...	14.0	1.5	31.8
352	124	Sherwd Cmps▲	148 ↑	...	...	5.9	4.3
130	90	Sketchley	100	...	...	3.8	22.9
355	310	Warner Howrd	345	...	6.5	2.4	18.0
45	27	Welpac	32	...	...	...	...
26½	14	Wills Gp	25½	...	0.4	2.0	∞

CHEMICALS, PLASTICS

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
248	210	Allied Colloids	241	+3	...	2.2	21.2
861	613	Amersham	814	-1	...	2.1	28.2
7	1½	Anglo Utd	2	...	...	...	...
£104½	8325	BASF DM	£104½	+187½	...	3.1	...
297	199	BTP	271	-3	...	4.3	18.7
£123½	£101½	Bayer DM50	£123½	+46½	...	4.3	...
178	134	Blagden	173	...	9.5	...	17.9
165	93	Brent Chems	117	...	...	8.0	10.6
530	345	Br Bio-Tech	376	...	...	...	...
29	12	Caird Gp	13	...	...	...	...
153	12½	Canning (W)	144	...	7.2	6.5	16.2
608	504	Courtaulds	516	+1	...	3.4	13.7
335	228	Croda	328 ↑	...	...	3.0	18.8
149	121	Doeflex	136	...	4.6	4.2	10.4
225	175	Ellis & Everard	219	...	...	4.0	20.8
36½	15½	Euro Colour	36½	...	0.8	2.7	22.3
328	259	Halstead (J)	327	...	...	2.3	16.4
241	167	Hickson	182 ↑	...	...	3.5	16.0
£114½	6850	Hoechst	£111½	+125	...	3.1	...
225	195	Hoffmsy Chem	225	+3	...	2.1	20.7
740½	608	ICI	701	-5	...	4.9	...
688	576	Laporte	650 ↑	+2	19.5	3.8	17.9
220	181	Leigh	214	...	...	4.6	20.6
97½	35	MTM	84	...	...	...	...
1900	1462½	Norsk Hydro	1750	-9½	...	1.6	26.9
464	370	Paterson Zoch	461	...	11.4	3.1	19.9
420	360	-do- 'A'	410	...	11.4	3.4	18.1
290	221	Plysu	237	...	...	3.7	15.5
236	173	Porvair	205 ↑	...	3.8	1.7	28.3
70	35	Sutcliffe Speak	60	...	...	...	...
485	412	Wardle Storeys	473	-1	16.0	4.2	19.0
535	395	Wolstnhlme R	520	-10	17.0	4.1	17.6
401	330	Yorks Chem	394	-1	...	2.6	20.0
306	238	Yule Catto	259	-18	5.9	2.9	15.7
765	593	Zeneca	715 ↑	-3	...	4.8	42.1

DRAPERY, STORES

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
102	53	Alexon	66 ↑	...	...	3.7	...
87	42	Amber Day	72	...	3.1	5.4	19.7
352	257	Argos Plc	341	-7	...	2.6	28.9
35	12	Ashley Group	15	...	...	...	...
118	69	Ashley (Laura)	109	...	0.1	0.1	...
317	278	Asprey	317	...	5.1	2.0	22.0
134	94	Austin Reed	131	...	...	2.4	...
155	125	Beattie (J) 'A'	150 ↑	...	...	5.0	15.1
122	64	Benalls	97 ↑	...	1.9	2.4	...
278	208	Betterware	227	-3	...	1.1	27.2
41	22	Blacks Leis	41	...	2.2	...	0.9
227	133	Body Shop	182	...	...	1.2	21.8
16½	11½	Brown & Jackson	13½	...	...	0.7	6.7
401	315	Brown (N)	392	...	...	2.2	25.0
37½	4½	Burton	27½	+2	...	3.4	...
153	126	Cantors	154	...	4.0	3.3	∞
360	295	Church	345	...	12.5	4.5	30.7
193	99	Clinton Cards	156	...	4.2	3.4	18.8
262	212	Coats Viyella	254 ↑	-½	...	3.6	35.1
112	78	Colourvision▲	103	...	5.6	6.8	18.5
700	374	Courts Furnish	695	...	5.5	1.0	8.7
155	115	Crown Eyes	135	...	...	8.5	9.2
129	89	Dairy Farm Intl	118 ↑	+1	...	3.1	17.6
87	51½	Dewhirst (IJ)	84 ↑	-½	1.0	1.5	22.0
284	189	Dixons Grp	257	...	...	...	...
413	320	Dunhill	392	...	8.1	2.7	14.5
21	12½	EBA Gp	14	...	...	...	...
530	400	Elys (Wimbldn)	530	...	16.0	3.8	18.2
106	71	Essex Furn	165	...	...	2.1	28.0
273	202	Etam	260	...	6.0	3.2	24.7
608	499	Fine Art Dev	584	+3	12.7	2.7	19.1
50	26	Firth Bath Tiles	45	...	...	...	...
558	498	Forminster	556	...	14.0	3.2	10.1
180	24	French Connect	150	-1	...	...	...
74	43	Gent SR	62	+1	2.1	4.3	∞
75	23	Goldsmiths Gp	75	+6	0.3	0.5	...
3825	2400	GUS	3800	...	...	1.5	29.6
2165	1563	-do- 'A'	2153	+30	...	2.6	16.7
40	31	Hampden Grp▲	31	...	...	4.0	15.4
277	30	Hartstone	63	...	...	5.6	...
26½	20	Helene Plc	26½	+1	2.0	9.5	12.5
22	29	Heritage▲	60	...	...	...	...
71	35	Honeysuckle▲	70	...	...	1.8	9.9
135	63	Jacques Vert	135	+9	...	2.8	10.3
691	496	Kingfisher	655 ↑	-3	...	2.6	21.5
74	62½	Leslie Wise Gp	68	...	4.0	7.4	14.0
685	495	Liberty	580	...	7.2	1.6	68.1
320	241	Lloyds Chem	265	-7	5.5	2.6	10.4
152	120	MFI	149	...	...	3.2	31.1
383½	311	Marks Spencer	382	+½	...	2.7	21.0
565	445	Menzies (John)	556 ↑	-2	...	2.4	15.8
230	135	Moss Bros	220	...	3.5	3.0	26.9
210½	139½	Next	204	+1	2.5	1.5	26.4
41	15	Oliver (G)	38	...	...	...	...
303	197	Oriflame Intl	298	...	...	4.0	14.6
63	38½	Pentos	43	+1	1.5	4.4	9.0
313	185	QS Hldgs	205	...	5.1	3.2	14.6
43	20½	Rhino Grp▲	41	...	...	...	...
181	135	Sherwood Gp	161	...	...	3.0	14.5
177	93	Sears	115	+2	...	3.8	...
41½	11	Signet Group	30½	-½	...	...	...
498	400	Smith WH 'A'	437	...	...	4.1	14.5
20	4½	Specialeyes▲	20	+2	...	...	...
220	178	Storehouse	220	...	...	2.8	28.4
191	148	T & S Stores	166	...	5.9	4.4	12.4
160	71	Tie Rack	155	...	1.0	0.8	25.4
231	160	Time Products	220	...	7.5	4.3	19.0
128	63	Usher (Frank)▲	126	-4	...	5.0	9.8
45	27	Vivat	36	...	1.0	3.5	11.1
40	34	Wearwell▲	34	...	...	6.7	...
119	76	Wickes	103	+1	...	0.2	46.7
78	45	Wid of Leather▲	67	...	...	...	...
198	148	Wyevale▲	187 ↑	...	...	2.7	24.7
4	2½	Xtra-vision▲	3½	...	...	...	...

ELECTRICALS

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
187	134	ACT Group	176	...	...	3.6	17.7
240	223	Acal▲	240	...	...	3.3	16.7
162½	38	Acorn Comp▲	113	-7	...	...	57.3
480	385	Admiral	465	...	5.4	1.5	19.7
170	104	Alba	168 ↑	...	...	3.6	21.1
50	19½	Alphameric	45	...	...	...	...
43½	22	Amstrad	40½	-3	0.4	...	...
128	61	App Holo▲	75	...	...	...	...
47	9½	Arlen	40	...	...	...	...
86	35½	Aster	78	+½	...	0.4	1.2
398	343	Beales Hunter	344	...	...	4.8	15.1
9	3½	Bennett & Fount	4	...	...	...	...
446	319	BICC	412	-4	19.2	5.9	...
575	435	Bick	480	...	9.2	2.4	18.7
1700	950	Burland▲	950	...	...	...	...
371	274	Bowthorpe	355	...	6.3	2.3	23.1
465½	376	BT	429½	...	...	4.6	20.1
188½	150	BT P/P	181½	+1	...	4.4	20.8
12	5½	Bulgin (AF) 'A'	12	...	...	0.1	1.0
160	109	Burnfield	109 ↑	-4	5.7	6.6	17.2
875	669	Cable Wireless	855	+17	...	2.2	22.3
24½	11½	Chloride	24	-1½	...	...	...
273	229	CML Micro	271	...	...	2.2	19.7
115	74	Comptr People	100	...	0.6	0.8	...
164	108½	Cray Elect	141	...	...	1.3	14.5
434	263	Critchley	434	...	...	1.8	∞
554	414	Delta	510 ↑	...	...	3.4	21.0
360	205	Denmans Ele	359	...	...	2.1	15.3
620	395	Domino	469	...	7.2	1.9	16.0
65	48	Dowding Mills	60 ↑	...	2.5	5.2	∞
1105	865	Druck	1105	...	10.0	1.1	23.6
469	358	Electrocomps	444	...	...	2.2	18.1
580	470	El Data Plc	560	...	5.1	1.1	15.4
133	43	Electron House	129 ↑	-1	2.0	2.5	28.1
30½	10½	Eness	23	+½	0.1	0.5	...
602	442	Eurotherm	597	+3	8.0	1.7	27.2
155	108	FKI	146	...	...	2.6	21.4
485	340	Farnell Elect	456	+6	...	1.7	24.1
91	33	Feedback▲	88	...	...	2.1	11.5
18	7½	Ferranti	10½	...	...	...	...
259	101	First Tech	257	...	1.0	0.5	∞
270	81	Forward Gp▲	260	...	...	1.6	23.5
22½	16	Forward Tech	20	...	...	...	...
363	261	GEC	345	+2	10.3	3.7	17.3
199	132	Graseby	186	...	...	7.3	39.1
14½	7½	Graystone	12	...	...	...	...
39	36	Hitclare▲	39	...	...	1.7	11.7
152	83	INSTEM▲	152	-2	...	2.6	10.8
388	320	Jones Stroud	378	...	...	2.9	15.2
19	8	Kembrey	14	...	...	0.1	14
343	260	Kenwood App	333	...	...	2.9	18.7
260	47	Kewill Sys▲	235	+2	...	...	...
200	100	Kode	185	...	5.5	3.7	21.9
42	16	Laser-Scan▲	38	-2	...	...	...
365	122	LBMS▲	271	...	...	0.3	38.2
300	240	Lec Refrig	253	...	9.0	4.4	...
179	134	Life Sciences	142	...	3.5	3.1	15.4
269	164	Logica	251 ↑	+2	4.0	2.0	...
59	14	LPA Ind▲	55	...	...	8.0	15.5
239	162	MR Data Mngmt	218	-8	4.3	2.5	20.8
683	523	Macro 4	683 ↑	+5	17.7	3.4	∞
877	527	Mercury-Sw	877	...	...	2.0	20.0
3013	1735	Micro Focus	1758	+13	...	...	18.2
237	147	Microgen	167	-2	7.2	5.4	11.4
34½	23½	Microvitec▲	32	...	...	...	...
529	357	Misys	500	...	...	1.8	18.3
515	98	Mitel	513	-17	...	...	...
138	108	MMT Comp▲	128	...	...	3.4	16.3
80½	16	Molynx	48½	...	...	...	...
272	202	MTL Inst▲	254	+10	...	1.8	19.0
165	105	Muirhead Elect	117	+1	3.5	3.7	∞
221	116	Murray Electr	203	-1	1.8	1.1	...
3209½	2612½	NYNEX	3125 ‡	-62½	...	...	...
188	135	Neotronics	135	...	2.6	2.4	17.4
65	42	Newmark (L)	61	...	...	...	...
237	58	Norbain▲	237 ↑	+3	...	0.8	18.2
75	20	Northamber	57	...	0.6	1.3	...
15½	9	Oceonics	12½	...	...	...	...
285	195	Oxford Inst	277	...	4.5	2.0	19.1
83	48	P-E Internatl	70	...	...	...	...
81½	29	P & P	71	...	1.4	2.5	37.2
80	55	Pack	71	...	3.4	6.1	18.3
222	115	Pegasus▲	210 ↑	...	...	3.8	33.9
9500	9000	Philips Fn 4%	9500	...	...	...	...
1312½	725	-do- Lmp NV	1275	...	...	6.1	...
254	211	Phonelink▲	251	...	...	...	...
580	343	Pifco	575	...	...	1.8	25.8
560	303	-do- 'A' Voting	555	...	...	1.9	24.9
96	63	Plasmec▲	64 ↑	...	...	...	5.4
120	76	Pressac	114	-1	2.4	2.6	23.0
135	81	Psion▲	120	...	...	2.6	31.9
261	160	Racal Elect	228	-4	4.2	2.3	13.6
70	45	Radamec	66	...	...	2.8	14.1
20	31	Radius▲	34	...	2.7	...	11.7
92	61	Real Time▲	70	-2	...	5.4	14.4
35	18	Riva▲	23	...	...	...	29.2
629	367	Sage Gp	441	-17	9.0	2.6	14.1
348	222	Sanderson Elec	348	...	9.0	3.2	14.8
84	49	Scanmonic	80	...	3.1	4.9	20.2
181	117	Scholes Grp	180 ↑	...	5.0	3.5	∞
375	220	Sema Gp	333 ↑	-5	2.8	1.1	27.0
42	26	Silvermines	40	...	...	...	...
50	37	Soundtracks▲	47	...	...	5.9	15.9
2875	1737½	TDK	2362½	+9½	...	1.4	26.3
27	4½	TDS Circuits▲	12½	...	...	...	...
188	80	Telemetrix	182	...	0.8	0.5	30.0
1017	809	THORN EMI	988	+9	...	4.0	20.2
111	96	Thorpe FW	110	...	2.5	2.8	11.3
103	58	Total Systems▲	58	...	3.0	6.5	10.3
509	372	Tunstall	502	+2	6.0	1.5	20.1
294	164	Unitech	287	...	...	2.7	60.0
11½	6	Verity	7	...	...	...	...
35	24	Vinsco	29½	...	...	1.6	16.9
585	367	Vodafone	492	-11	...	1.8	22.3
473	368	Volex	459	-5	17.8	4.0	18.8
26	11	Western Selecm	23	...	...	...	...
290	223	Wholesale Ftgs	290	...	11.7	5.0	30.8

ELECTRICITY

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
549	389	East Midlands	549	+12	...	4.4	10.3
569	399	Eastern Elect	567	+14	...	4.2	11.3
384	304	Hydro-Elect	376	+1	...	3.8	13.6
578	404	London Elect	574	+15	...	4.2	12.7
608	436	Manweb	600	+6	...	4.3	8.8
589	424½	Midlands Elec	587	+10	...	4.3	10.5
380½	273	National Power	380	+2	...	3.4	11.5
616	440	Northern Elec	613	+5	...	4.4	8.8
182	100	Nthn Ireland	182	+6	...	4.1	10.1
607	439	Norweb	605	+10	20.0	4.1	9.4
416	273	PowerGen	416 ↑	+4	...	3.2	11.0
376	285	Scottish Power	373	+3	...	3.7	13.8
626	436	Seeboard	624	+11	...	4.0	10.1
618	469	Sth Wales	616	+4	...	4.5	10.2
575	426	Sth Western	575	+14	...	4.3	9.1
570	406	Southern Elec	570	+13	...	4.3	10.5
599	435	Yorkshire Elec	599	+11	...	4.3	11.1

FINANCE, LAND

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
60½	50	Aitken Hume	55½	...	1.0	2.3	11.8
125	47	BWD▲	118	-1	...	3.4	18.4
93	26	Baltic Plc	93	...	...	1.3	...
580	413	Caledonia	543	...	...	3.5	20.3
1525	1075	Camellia	1525	...	...	2.4	5.7
313	243	Candover	299	...	10.2	4.3	21.2
150	71	Ficorech▲	146	+1	...	0.6	...
335	155	Goves	313	-1	...	4.8	9.8
188	125	Ivory Sime	173	...	...	4.3	16.3
6½	3	LIT	4½	...	...	...	...
12	11	Lightstie	12 #	...	...	...	...
240	154	Lon Forfaitng▲	224 ↑	...	8.4	4.7	16.3
67	47	Manakin	62	...	5.0	10.1	∞
12½	3½	Nat Home Loan	9½	...	...	...	...
52	40	Newmarket	51	...	...	...	...
341	246	Rathbone Bro	328	...	6.0	2.3	19.9
26	17	Rutland Tst	25½	...	...	3.9	15.1
330	253	S & U	322	...	10.0	3.9	12.0
83	48	Shiper & Fried	79 ↑	-½	...	4.7	...
775	713	Sotheby's	775	...	...	4.4	...
155	83	S/P Capital	145	-1	3.0	2.6	59.8

FINANCIAL TRUSTS

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
2556¼	1487½	Amer Express	2250½	+37½	...	...	...
1100	835	Henderson Ad	1015	-3	...	5.2	23.4
208	92	Invesco	158 ↑	-2	...	2.4	...
244	164	Jardine Strat	226	-3	...	3.4	10.4
236	154	MAI	222	...	6.9	4.0	∞
692	389	MAM	688	-2	15.0	2.8	16.4
970	633	M & G	942	-2	...	2.9	25.1
342	189	Smith New Crt	319	-6	...	2.4	4.8
81	55	Trio Hldgs	75	...	...	5.0	...

FOODS

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
536½	456	AB Food	487	-5	14.0	3.6	11.2
77½	53	ASDA Group	61½	-½	1.6	3.2	14.8
305	170	Acatos & Hutch	274	...	6.5	3.0	15.8
76	55	Albert Fisher	74	...	3.7	6.3	12.3
407	287	Argyll	305	+2½	...	4.5	11.3
174	117	Assoc Fisheries	159	...	...	6.3	3.3
228	160	Banks (S C)	235	...	9.0	5.0	10.0
402	320	Barr (AG)	335	...	6.5	2.4	16.9
95	57	Bensons Crsps▲	66	...	...	5.4	14.8
143	112½	Berisford Intl	129	...	...	...	...
458	287	Booker	410	-2	...	6.8	34.9
52	35	Borthwick	47	...	...	3.2	58.4
505	430	Brake Bros	495	-6	6.2	1.6	20.4
51	38	Budgen	47	...	...	2.7	14.3
503	402	Cadbury Schw	457 ↑	-2	...	3.6	46.1
120	78	Carrs Milling	119	...	3.9	4.1	23.8
196	136	Cranswick	193	+2	...	5.2	14.4
22	8½	Cullens	15	...	0.5	4.2	43.1
384	150	Dalepak	191	...	6.0	3.9	15.0
521	424	Dalgety	485	-2	...	5.4	13.4
54	22	Daniels S	50	...	...	0.6	...
262	191	Devro	248	...	...	2.9	22.8
134	99	Everest	113	...	3.7	4.2	∞
371	269	Fenepak	371	+2	5.7	1.9	22.8
10	5	Farringford	8½	...	...	...	...
94	64	Finlay (James)	76	...	...	7.0	24.6
125	78	Fyffes	98	...	...	1.5	17.8
483	328	Geest	390	-1	8.1	2.7	16.7
16	7	Global▲	15	...	...	4.2	23.4
45	43	Grand Central	45	...	1.2	3.5	∞
203	147	Hazlewood Fds	183	+3	...	4.4	10.3
175	131	Hillsdown	161	-3	8.8	6.9	12.5
220	205	Iceland Group	212 ↑	-4	...	2.0	13.4
131	103	JLI Group	119	...	...	4.9	13.2
853	655	Kwik Save	705	+1	16.0	2.8	13.5
262	174	Low (Wm)	183	...	8.4	5.7	8.9
79	41	Matthews (B)	74 ↑	-2	2.2	3.8	48.5
19½	12½	Merchant Retail	17½	...	1.1	7.9	35.8
174	124	Morrison (W)	124	-3	...	0.8	16.1
568	443	Nichols (JN)	543	...	13.6	3.1	15.7
291	242	Nina Foods	266	...	...	3.9	13.2
20½	9½	Nrthmbrn Fre▲	12	...	...	...	...
229	172	Nurdin Peack	193 ↑	...	...	4.0	10.7
250	205	Park Foods	234	+7	...	3.2	18.0
115	78	Perkins Food	92 ↑	...	...	2.4	10.6
106	47	PizzaExpress	106	+3	...	0.6	60.9
9	1½	Regina Hlth▲	5½	-½	...	...	...
594	426	Sainsbury J	449	-7	...	2.8	15.7
86	33	Sentry Farm▲	78	...	...	2.4	14.0
225	94	Sims Food	117	...	...	8.0	22.5
439	355½	Tate & Lyle	372	+8	12.0	4.0	11.7
273	195	Tesco	211	-4	...	4.3	9.7
179	123	Thorntons	163	...	3.6	2.8	15.2
183	101	Trend▲	165	...	...	2.7	18.8
410	300	Unigate	397	...	...	5.1	13.0
437	340	Utd Biscuits	352	-1	...	5.5	21.4
24½	18½	Usborne	19½	...	...	5.1	∞
337	248	Watson & Phil	298	...	13.3	5.6	15.5

HOTELS, CATERERS

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
22	12	Abrdn Stk H▲	22	...	...	...	...
90½	27	City Centre Rest	90½	+1½	1.5	2.2	21.8
250	170	Forte	226	-2	...	4.1	17.7
220	155	Friendly Hotels	166 ↑	...	...	4.4	31.6
11½	5	Harmony Leis▲	10	+½	...	...	...
135½	87	Jarvis Hotel	122½	...	...	5.2	16.8
222½	154	Ladbroke	186	-3	11.1	7.7	15.5
73	59	Mandarin Orntl	64	-2	...	5.3	15.9
50	44	Queens Moat	47½	...	2.8	7.6	6.3
99	83	-do- 7¼% cvpr	85 #	...	7.5	11.0	...
2½		Regal Hotels▲	1½	...	...	...	...
55	28	Resort Hotels	45 #	...	3.4	9.6	8.8
24	11½	Ryan Hotels E	19	...	...	5.6	...
855	700	Savoy Hotel 'A'	828	...	7.0	1.1	...
66	34½	Stakis	62	...	...	0.0	...

INDUSTRIALS

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
218	47	AAF Inds	56	...	...	19.6	3.4
616	455	AAH	549	-2	...	3.9	17.6
177	140	AIM	172	...	7.5	5.5	10.4
132	88	APV	95½	+1½	...	7.1	...
238	81	ASW	196 ↑	+1	...	3.8	...
198	124	Adwest	194	...	7.0	4.3	27.6
29	10	Aerospace Eng	21	+3½	...	4.5	27.6
279	249	Airsprung	278	...	...	2.0	17.8
156	113	Alexdra W	155	...	3.8	3.1	42.8
13½	6½	Allied Radio	10½	...	...	...	...
570	415	Alumasc	570	...	11.0	2.4	17.4
48	17	Alvis	42	...	1.0	3.0	8.6
525	345	Amber Ind	525	...	...	4.4	12.0
45	18	Amberley Gp▲	38	...	...	3.3	...
107	78	Anagen	84	-3	...	...	...
145	82	Andrews Sykes	105	...	...	5.2	...
945	703	Antofagasta	850	-5	...	2.4	15.7
54½	37	Armour	54	...	1.6	3.9	∞
170	143	Ash & Lacy	155	...	6.4	5.2	15.9
4	2½	Ass Br Eng	3½	...	...	1.8	...
541½	434	Avon Rubber	523	...	...	3.9	20.9
250	168	Assoc Nursg▲	248	-2	...	0.5	15.2
687½	544½	Atlas Equip	680	+2	...	4.0	17.1
68	35	Ayrshire Metal	60	...	...	...	...
182	147	BBA	174	+2	...	5.4	14.8
65	28	BLP Group▲	50	...	...	...	...
27	13	BM Gp	22½	-½	5.0	...	1.0
770	627	BOC	642	-1	23.2	4.5	14.1
79½	62	BSG	72	...	...	5.6	24.8
487	353	BSS Group	463	...	...	4.7	27.7
409½	318	BTR	366 ↑	-5	...	3.7	20.5
221	155	BWI	175	-1	6.7	4.8	16.8
58	29	Babcock	36½	+1	...	7.1	21.9
9	4½	Bailey (CH)	8½	...	...	...	...
289	240	Baird (Wm)	279	...	8.9	4.0	19.1
1062½	550	Barlow Rand	587½	...	...	5.6	3.5
65	48	Baynes (Charles)	62 ↑	...	...	2.9	25.4
15	5	Beauford	7	...	...	...	...
10	6	Beckenham▲	6	...	...	...	...
34	15	Bedford (W)▲	27	...	...	...	...
27½	15	Benson Group	17	...	...	...	...
707	461	Bespak	515	-20	10.0	2.4	16.1
133	73	Bibby (J)	88	...	9.7	...	5.2
312	139	Billam (J)	262 ↑	...	5.0	2.4	13.2
41	21½	Bilston Battersea	32	...	...	...	...
11½	3½	Bimec Ind	6	+½	...	...	...
201	118½	Birkby	201	...	3.5	2.2	19.0
45	32	Black Arrow	38	...	2.6	8.6	∞
1½	½	Black & Edgtn▲	1½	...	...	...	...
228	136	Black (Peter)	228 ↑	...	3.7	2.1	∞
303	129	Bluebird Toys▲	303	+7	...	1.1	31.4
322	287	Bodycote	304	-5	...	2.1	19.3
40	23	Bogod 'A'	28	...	0.7	3.1	10.4
563	416	Bonas	486	-5	...	3.4	18.0
81	62	Boodi Inds	50	...	0.7	1.8	...
523	435½	Bowater	455	-3	...	3.2	19.0
1662	1207	Bowater Inc	1227 ↑	+2	...	...	...
274	199	Brammer Inds▲	272	...	...	1.7	20.4
19	12½	Brasway	14	...	0.5	4.6	∞
303	204	Brammer	285 ↑	-1½	13.0	5.7	21.2
27	12	Bridgend Gp	24	...	0.4	2.1	...
125	64	Bridon	119	...	...	4.2	...
88	53	Bridport-Gndry	81	...	4.1	6.3	15.2
48	31	Brierley Inv	44	...	...	7.5	∞
308	245	Br Bldg & Eng	245	...	...	1.3	...
62	42	Br Bloodstock▲	60	...	...	...	...
528	417	Br Polythene	485	-5	...	2.6	17.3
118	54	Br Steel	112½	+1	...	1.1	...
180	100	Br Syphon	100	...	...	3.8	28.0
18½	11½	Br Thornton	16½	...	...	1.9	18.0
268	215	Br Vita	231 ↑	-7	7.1	3.9	14.2
19½	5½	Briston Grp	15	-½	...	1.5	...
730	555	Broken Hill	690	+6	...	2.6	39.5
112	78	Bromsgrve Ind	108	-1	...	5.1	14.1
10½	6½	Brooke Tool	9	...	...	...	...
73	44	Brown & Tawse	71	...	...	...	...
132	91	Bullough	130	...	6.0	5.8	22.3
23	11½	Business Tech▲	17	...	...	...	...
28	17	CI Group	23	...	1.0	...	21.7
25	11	Campbll & Arm	17	-1	...	...	...
39	6½	Cannon St	35	-½	...	...	...
258	205	Cape	256	...	...	5.1	17.3
246	178	Cardo Eng	246	...	8.6	4.4	17.5
2888	2138	Carnaud Mel	2300	...	...	2.6	∞
78	68	Cassidy Bros▲	66	...	...	4.4	11.1
210	158	Castings	210	...	4.3	2.6	14.8
65	62	Cathay Intl	65	+3	...	...	...
195	113	Chamberlin Hill	195	...	6.2	4.0	12.2
730	605	Charter	719	...	...	3.8	16.9
345	220	Chemring	345	...	...	3.0	20.8
92	45	Chieftain Gp▲	51	...	5.1	...	10.9
41	17	Chillington	38	-1	0.2	0.8	...
204	144	Christies Int	183 ↑	...	...	1.0	45.4
69	34	Claybithe	63	...	...	5.0	...
95	70	Clayton Son	85	...	...	...	...
7	3	Co Designers▲	7 #	...	0.2	...	...
400	295	Cohen (A)	303	...	6.8	2.8	∞
223	179	Cammunity H	210	+4	6.9	4.2	∞
246	186½	Concentric	228	...	...	3.2	18.5
230	120	Cook (Wm)	229	+1	5.0	2.7	13.9
233	182	Cookson	204	-2	...	3.7	27.0
76	39	Copymore▲	71	...	...	1.8	21.7
238	130	Cromwll Pkr 'A'	156	...	5.7	4.6	13.3
178	92	Cosalt	123	-3	10.7	...	18.7
224	150	Creighton Nt▲	186	...	...	4.9	13.3
48	27	CrestaCare	37	-5	0.5	1.7	31.8
3737½	2803½	Dana	3562½	-15½	...	...	...
236	78½	Danka Bs Sys	230	+5	...	0.6	21.9
243	193	David Brown	229	...	...	3.3	16.2
22	5	Davies (DY)▲	22	...	...	...	...
712	632	De La Rue	671	-3	...	3.2	17.6
27	16	Doulite Flexi	25	-1	3.9	4.8	19.5
553	391	Diploma	551	-1	5.2	2.2	24.7
79	50	Dobson Park	78	...	...	5.7	14.6
116	92	Dyson (JJ)	112	...	5.0	5.6	20.6
80	57	-do- 'A'	74	...	5.0	6.4	13.6
16½	8	ERG	12½	...	...	...	...
440	362	EIS	409	-1	...	3.9	16.1
28	10	Elbief	23	...	...	...	...
43	39	Eleco	35	...	3.5	...	14.7
2350	1750	Electrolux 'B'	1987½	-62½	...	2.7	...
73	45	Ellion (B)	73	...	...	...	...
475	394	Eng China Cl	415	-3	...	8.1	22.4
132	111	Environmnt	128	...	...	...	55.0
3387½	1550	Ericsson 'B'	3325	+25½	...	0.6	...
62	35	Eurocopy	62	+2	1.6	...	24.1
87	47	Expamet	78	...	...	...	1.8
717	499	Fairey Group	692	...	10.2	1.9	22.2
95	53	Fenner	89	-1	4.2	...	16.5
66	32	Ferraris Group	56	...	...	2.3	12.9
1½	¼	Ferromet▲	1½	...	...	...	...
29	19	Ferrum	19	...	...	16.4	15.2
60	28	Fife Indmar	56	...	0.5	1.1	...
251	147	Fisons	167	...	...	6.6	15.2
53	29	Fitzwilton	46	-2	...	10.1	...
288	215	Flogas	288	...	...	3.5	∞
43	37	Follas Group nv	37 ↑	...	1.5	5.1	21.0
86	56	French (Thomas)	83	...	3.6	5.5	41.6
240	186½	Frost Group	214 ↑	+1	...	2.4	20.2
88	71	GEI Int	85	-1	...	7.3	...
513	434	GKN	495	+5	...	5.2	33.0
51	42	GR Hldgs	44	...	...	8.7	...
98	79	Gaston Eng	93	...	4.0	5.3	...
161	103	Gestetner	149	+4	6.2	6.9	6.5
42	23	Gieves	37	+1	...	...	26.5
801	599	Glaxo	630 ↑	-12	...	4.4	16.3
38	16	Glenchewton	30	...	...	...	...
318	245	Glynwed	300	+1	11.6	4.9	27.9
126	66	Goode Durrant	121	...	...	5.6	...
145	102	Grampian Hd	142	...	8.5	4.8	24.7
456	341	Granada	447	-6	7.2	2.2	23.8
410	301	Great Strns▲	402 ↑	...	...	3.4	16.7
105	78	Green (Ernst)▲	103	+1	...	8.5	14.2
15½	8½	Greencrest▲	14	...	...	2.5	13.9
17	8	Guardian Grp▲	10½	...	...	...	...
61½	30½	Haden MacLn	56 ↑	...	...	4.5	21.2
83	44	Hadleigh Inds	79	+3	...	0.8	...
290	115	Hall Eng	279 ↑	...	8.6	3.9	23.5
229	161	Halma	176	-5	...	1.3	26.3
49	30	Hampson Ind	40	-1	1.6	5.0	13.2
265½	222	Hanson	256½	+½	...	5.6	13.1
221	153	Harris (Phillip)	154	-50	...	5.6	9.3
198	147	Harrison Crsfd	187	+1	10.0	6.1	25.5
68	38	Havelock Euro	68	...	...	...	...
51	30	Hay (Norman)	45	+1	...	...	...
28	17	Headway	26 ↑	...	0.7	3.4	∞
13½	5	Healthcare	5	...	...	20.0	1.4
395	301	Hepworth	365	-2	14.8	5.1	15.7
228	160	Hewitt (J)	194 ↑	...	3.0	1.9	15.2
38	15	High-Point	38	...	1.3	...	...
162	112½	Hill & Smith	161	...	...	4.4	22.4
18	6½	Holstone▲	17	-½	...	...	...
162	97	Holders Tech▲	162	...	...	4.6	21.1
52	30	Hopkinsons	51	...	1.3	3.2	21.1
167	133	Hornby▲	161	...	...	7.0	15.2
88	54½	Howden	78	...	...	3.5	14.4
260	173	Hunting	239	...	...	5.2	22.2
503	269½	Huntleigh Tech▲	495	...	...	2.5	12.6
312	247	IMI	284 ↑	+2	...	4.4	25.2
119	90	ISA Intl	117	-1	1.5	1.6	18.7
305	144	Interpare Gp▲	146	...	...	2.2	15.4
286	235	Isoton	280 ↑	...	4.3	1.9	∞
547	380	Jardine Math	521	+6	...	2.4	18.8
537	425	Johnson Matth	456	...	...	2.8	20.0
64	39½	Johnson & FB	46	...	3.0	8.2	14.2
177	104	Johnston	157	...	3.2	2.6	...
32	19	Jones Shipman	24	...	...	...	...
35	18	Jourdan (T)	31	...	0.7	3.1	...
79½	25	Kalamazoo	75	...	2.1	3.5	17.4
178	73	Kalon	162	...	...	2.5	22.5
297	253	Kelsey Ind	265	...	13.0	...	...
545	465	Kershaw (A)	538	...	22.0	6.3	27.4
235	75	Kleeneze	200	-1	...	...	...
151	61	LGW▲	145	...	3.0	2.6	12.0
351	266	Laird	337 ↑	...	...	4.0	16.1
157½	103	Lilleshall	140	...	...	3.8	18.4
200	97	Lincat▲	193	+7	...	3.3	16.7
21½	4½	Lincoln Hse▲	21½	...	...	...	17.7
128	76	Linread	119	-2	3.7	3.9	18.4
280	170	Linton Park	250 ↑	...	...	7.0	9.0
15½	10½	Lionheart	12 ↑	...	0.2	2.1	...
22½	15	Locker (T) A	20	...	1.0	6.2	29.1
274	140	Lon Intl	154	...	9.4	7.7	11.8
135	70	Lonrho	120	-1	...	4.2	...
388	269	Low & Bonar	350	-11	...	3.2	49.0
344	265	MB-Caradon	329	...	...	3.4	25.5
171½	135	-do- pf	169½	-1	7.2	5.3	...
40	14½	ML Hdgs	39	...	...	...	...
43	27	MS Intl	42	...	...	7.4	13.3
50	39	MY Holdings	45	...	...	2.8	13.7
216	168	Macfarlane	210	-1	...	1.9	23.8
460	379	McKechnie	430	-3	14.7	4.3	21.3
106	85	McLeod Russel	103	-1	6.0	7.5	12.6
10½	3½	Maddox	3½	...	...	...	19.1
106	63	Magnolia	105	...	0.1	0.1	16.9
106	71	Mang Bronze	102	-2	1.0	1.2	...
26½	19½	Marling	22½	...	...	3.6	...
192	124	Mayborn▲	191	+8	...	3.3	15.7
62	29	Mayflower	58	...	...	2.7	48.1
236	85	Medeva	112	-2	...	2.5	9.1
118	88	Meggitt	100	...	...	4.8	16.6
125	98	Metair	118	-2	...	3.9	19.1
150	12½	Metrotect	146	...	...	2.8	20.3
95	70	Metsec▲	95	+2	...	...	...
89	29	Midstates	85	...	...	1.1	11.4
25	14	Mining & Ald	22½	...	0.5	2.8	...
510	368	Molins	500	-3	...	3.5	12.9
345	262	Morgan Crble	326	+3	...	4.9	17.1
184	134	Morris Ashby▲	176	+1	...	3.8	13.4
33	18	Neepsend	28	...	0.7	3.3	37.6
73	34	Nestor-BNA	62 ↑	...	3.1	6.4	14.6
191	122	Nobo Gp	191	...	4.8	3.1	18.9
170	122½	Norcros	170	+2	...	5.1	24.8
51	35	Novo Group	41	-3	...	4.0	13.2
413	310	Nu-Swift	323	...	...	...	∞
73	36	Office Elec Mac	73	...	0.1	0.2	...
39½	21	OMI Intl	32	+½	...	6.8	...
140	123	PCT▲	132 ↑	...	...	6.9	15.0
61	36	Pacer Systems▲	60	...	...	0.3	...
138	91	Pentland	92 ↑	-2	...	3.4	12.5
395	310	Photo-Me	332 ↑	...	4.6	1.7	∞
165	97½	Pilkington	153	+1	...	3.3	...
86	68	Plantsbrook	85 ↑	...	3.0	4.4	13.4
154	125	Polypipe	149	-1	2.1	1.8	∞
42	19	Porter Chadburn	24	+1	...	6.5	11.0
11½	5½	Portls Gp▲	9	...	...	...	...
376	306	Powerscreen	367	...	...	2.2	19.1
20	16½	Prospect Inds	17	...	0.7	5.5	8.5
59	33½	RPS Group▲	56	...	2.2	4.9	12.4
95	73	Radiant Metal	90	+5	...	...	...
185	77	Ranco Oil▲	126	...	...	1.0	42.2
808	636	Rank Org	791	+9	31.0	4.9	21.6
33	16	Ransomes	16	...	...	...	...
657	532	Reckitt Colm	616	+2	...	3.3	14.0
77	50	Record	71	...	3.6	6.4	14.4
7½	2½	Reece	5½	...	...	...	...
345	131	Relyon	240	...	4.9	2.6	28.8
303	208	Renishaw	266	...	6.5	3.0	20.5
95	55	Renold	95	...	...	1.3	...
1582	1240	Reuters	1519	-80	21.2	1.7	25.1
57	24½	Rexmore	55	+3	1.7	4.0	...
159	91	Ricardo Group	159	+2	5.7	4.5	44.7
76	58	Richard (Leics)	76	...	4.4	7.2	...
98	63	Richardson West	84	-1	3.0	4.5	21.5
142	109	Ropner	138 ↑	...	8.2	7.5	19.6
136	97	-do- 'A'	132 ↑	...	8.2	7.8	18.7
39	24	Ross Gp	29	...	0.6	2.8	11.9
184	131½	Rotork	172 ↑	-3	...	2.7	20.1
162	89	Rubicon	162	...	...	3.3	22.7
66	43	Russell (A)	65	...	...	...	...
29	15	SEP Indl	27	...	...	3.5	24.7
1012½	625	SKF 'B'	862½	-12½	...	...	...
53	39	Saville Grdn (J)	52	-1	2.2	5.3	∞
248	205	Seapa	215	+1	...	3.7	16.4
238	192	Scholl	300 ↑	...	...	3.9	14.6
6½	4	Scot Heritable	5	-½	...	...	...
1083	917	Securicor	1079	...	2.6	0.3	41.0
765	562	-do- 'A'	729	...	2.6	0.4	27.7
660	465	Security Serv	627	+1	5.0	1.0	31.0
121½	77	Senior Eng	118	...	...	3.4	19.5
361	285	Seton Health	285	...	...	2.5	16.8
68	42	Sheldon Jones▲	62	...	...	...	...
133	89	[illegible]	132	...	2.9	2.8	14.0
364	[illegible]	[illegible]	345	...	...	4.0	20.1
561	427	Siebe	509	-2	...	2.5	18.8
377	220	Silentnight	374	...	...	2.7	22.0
131	102	Sime Darby	127	...	...	4.2	∞
142	52	Simon Eng	66	...	...	...	...
254	194	Sinclair (Wm)	213	...	7.0	4.1	17.7
47	35	Six Hundred	38	...	...	5.6	...
174	137½	Smith & Neph	160	-½	...	4.0	16.0
515	369	SmithKline	402	...	8.6	2.6	14.7
450	345	SmithKline Un	364	-1	...	3.6	13.1
394	322	Smiths Ind	372	+4	11.2	3.8	15.2
146	58	Solr Bus	69	...	3.3	6.1	6.5
446	255	Spandex▲	440	...	...	1.9	19.5
550	301	Spear (JW)	525	...	4.9	3.4	3.9
376	314	Spirax-Sarco	372	...	...	3.1	25.6
145	44	Spring Ram	60½	-½	...	0.7	16.6
270	222	Staveley	252	-2	...	4.2	14.2
194	132	Sterling Ind	162	-2	...	4.3	24.8
197	97	Suter	159 ↑	-3	8.8	6.5	17.7
361	244	Swire Pacific 'A'	356	+7	...	2.6	∞
7	3	Sycamore▲	3½	...	...	...	...
76	57	Sykes-Pick	63	...	...	7.9	12.1
169	125	Syltone	148 ↑	...	...	4.0	19.7
374	275	TI	336	+3	...	4.0	23.0
32	12	TLS Range▲	28	...	...	1.1	...
290	212	TT Group	280	...	...	2.9	17.2
269	220	Tace	246	...	1.8	0.9	21.4
868	618	Takeda Chem	819	-8	...	0.5	21.7
66	26	Tex Hldgs	62	...	...	...	...
139	70	Tinsley (Eliza)▲	94	...	...	7.2	14.5
240	150	[illegible]	243	...	...	1.9	20.9
[illegible]	212	Tomkins	232	...	...	3.4	17.1
112	67	Trafalgar H	96½	...	...	4.1	7.2
579	346	Transfer Tech	491	+1	16.0	4.1	12.2
140	158½	Triplex Lloyd	169	...	...	5.2	20.3
253	214	UniChem	241	+1	5.6	2.3	15.8
375	275	Unicare	355	...	...	5.4	11.9
78	31½	Unigroup	34	...	...	...	...
1249	972	Unilever	1066	-3	2.3	2.5	14.5
£112½	6362	Unilever (NV)	7175	+21½	...	2.8	12.0
915	517	VSEL	822	-11	...	4.2	9.2
9½	6½	Verson	6½	...	...	...	...
164	45½	Vickers	154	...	...	1.2	...
327	243	Victaulic	292	...	...	3.5	14.4
444	283	Vinten	436	-1	...	2.0	20.2
679	427	Vosper Thorny	673	...	...	2.9	16.3
46	41	WSP Hldgs	42 ↑	...	...	...	10.9
466	366	Wagon Ind	450	-1	...	5.0	19.3
96	7½	Walker Greenbk	97	-1	3.1	4.9	24.7
258	[illegible]	Wassall	249 ↑	-1½	2.5	1.3	25.1
43	[illegible]	Watford Wdynd	39	...	...	...	...
394	251	Weir	304	...	...	2.4	17.1
497	510	Wellcome	712	+2	17.0	2.3	19.7
23½	19	Wellman	19½	...	0.9	5.9	31.8
343	260	West Hlthcare	340	+2	...	1.4	∞
510	406	Whatman	456	...	9.5	2.4	16.4
357	257	Whessoe	272	...	...	3.7	10.6
65	27	Whitecroft	63	...	...	...	...
8½	4	Widney	8½	...	...	...	...
130	44	Wilkes (James)	125 ↑	...	3.5	...	30.6
365	292½	Williams Hldg	323 ↑	-1	12.5	4.8	16.9
75½	17	Wilshaw	34	...	...	1.8	21.4
661	532	Wolseley	629	-2	12.5	2.5	21.8
150	125	Wood (Arthur)	125	...	1.5	1.5	45.5
46	35	Wyko	40	...	...	3.1	...
96	26	Young (H)	55	...	3.0	6.6	20.2

INSURANCE

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
1957½	1500	Alex & Alex	1500	-47½	...	4.5	...
2406½	1787	Am Gen	2162½	-37½	...	3.4	...
51	30	Archer (AJ)	51	...	4.4	...	24.6
163	133	Berry Bch Nble	166	...	...	4.0	12.9
148	118	Bradstock	135	-1	5.1	4.7	16.7
498	399½	Britannic	470	...	...	3.0	...
667	556	Com Union	606	+1	...	5.0	...
1700	1225	Den & Gen	1635	...	...	1.7	∞
39	18	FAI	33	...	...	...	...
695	546	Gen Accident	685	-1	26.7	5.0	...
225	160	GRE	214	+2	7.0	4.1	17.5
412	295	Heath C E	398	-2	...	5.0	...
223	168	Hogg Gp	213	-2	8.1	4.8	19.3
218	164	JIB Group	169 ↑	-7	...	5.6	17.1
513	408½	Legal & Gen	470 ↑	-5	...	5.1	28.6
1092	768	Liberty Life	899	-9	...	3.2	15.6
465	403	Lloyds Abbey	430	-1	17.3	5.0	15.5
338	253	Lloyd Thomp	301	-3	5.6	2.3	22.2
368	274	London & Man	350	-2	14.2	5.1	25.8
443	321	Lowndes Lmb	418	...	13.5	4.0	15.0
6743½	5600	Marsh McLn	5875	-6½	...	3.1	...
115	76	Oriel	111	...	...	5.7	...
72	50½	PWS	66	...	4.0	2.6	9.6
349	282½	Prudential	330 ↑	-1	...	4.5	21.9
1138	600	Refuge	1035	...	31.5	3.8	28.4
347	248	Royal	307	+2	...	2.6	...
204	150	Sedgwick	167	...	...	4.0	23.0
261	155	Steel Burrill	155 ↑	...	...	...	9.2
69	48	Sturge Hldgs	86	...	8.2	...	8.7
399	307	Sun Alliance	373	...	14.2	4.8	...
61	50	Trade Indemnty	51	...	...	...	...
332	239	Transatlantic	328	...	12.0	4.6	30.4
773	499	Utd Friendly	633 ↑	...	14.5	2.9	27.6
242	171	Willis Corroon	227½	-1½	...	3.6	48.9
20	13½	Windsor	20	...	...	...	15.7

IF WE WERE PROPERTY DEVELOPERS WE'D ONLY BE INTERESTED IN HIGH RISES

Unusual?

If you took a calculator and spent two week crunching the numbers on this page, you'd see a lot of shares going up. But how do you tell the low-risers from the real high performers? You look for someone with a superb track record.

Malcolm Craig is that man. Already this year his tips are up 35.3% from December. Which beats the rise in the FTSE 100 index of 1.9% by 19 times. You can read him every two weeks in Stockmarket Confidential.

Call today for details and your FREE copy of the latest issue.

FIMBRA ☎ 0800 20 25 30 STOCKMARKET CONFIDENTIAL

Fleet Street Publications Limited, 36-38 Willesden Lane, London NW6 7ST.

(35.3% is the average gain in the Stockmarket Confidential portfolio of recommended shares from 31.12.92 to 30.6.93, excluding dividend payments and dealing costs.)

INVESTMENT TRUSTS

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
1820	1548	Alliance	1718	-5	45.0	3.3	37.6
264	226½	Amer Trust	255	-2	4.9	2.4	52.9
404	304	Ang & O'seas	387	-2	6.8	2.2	49.1
146½	134	BZW Conv	141 ↑	...	7.8	6.9	∞
186	133½	Bankers	178	-1	3.4	2.4	48.7
317	264	Baring Tribune	310	...	6.4	2.6	49.0
189	131	Berry Starq	169	...	2.2	1.5	61.4
110	96½	Br Assets	102	...	...	5.2	25.0
82	57½	Br Empire Sec	79	-½	0.8	1.4	...
29	14	-do- Wnts	27½	...	...	...	...
198	156	Br Inv	166	...	4.5	3.0	41.9
191	130	Contl Asset	186	-1	2.4	1.6	61.9
195	143	Derby Inc	149	...	...	12.0	9.0
290	195	-do- Cap	236	...	...	...	...
79	62	Drayton Blue	76	...	8.4	13.8	8.4
85	35	-do- Eng Intl	84	...	1.2	1.8	...
133	84	-do- Far East	119	...	0.6	0.7	...
122	95	-do- Korea	107	...	0.5	0.6	...
665	576	Dunedin Inc G	643	-1	25.4	4.9	29.6
100	94	-do- Japan	95	...	...	...	...
55	38	-do- Warrants	50	...	...	...	...
690	513	-do- Wwde	662	-2	9.5	1.8	66.2
292	222	Dundee & Lon	285	...	...	3.9	26.3
304	250½	Edinburgh	292	...	8.4	3.6	31.9
287	183	Electra Inv	274	-1	6.7	3.1	37.4
190	141	Electric Gen	179	...	3.1	2.2	55.6
113	85	English Scot	109	...	...	...	...
300	205	European Asset	292	...	...	2.4	37.9
126	77	Finsbury 'A'	125	...	3.0	3.0	40.2
291	248	Fleming Amer	251	-1	0.7	0.3	...
219	190½	-do- Claver	203 ↑	...	...	3.3	40.0
316	212	Do Cond	302	...	2.7	1.1	...
202	147	-do- Emrp	194	...	...	3.0	39.3
334	213	-do- F East	303	+3	1.1	0.5	...
336	246	-do- Fledg	323	-1	3.0	1.2	...
118	95	-do- Hi Inc	97	-1	...	5.7	16.6
250	136	-do- Japan	227	+2	0.3	0.2	...
289	250	-do- Merc	276	...	6.7	3.0	59.1
292	212	-do- O'seas	280 ↑	-1	4.2	1.9	∞
258	203	Foreign & Col	241½	...	...	1.8	65.8
214	164	-do- Eurtst	208	...	1.2	0.7	...
125	87	-do- German	121	...	0.5	0.5	...
319	171	-do- Pacific	253	+2	1.9	0.9	...
167	116	-do- Smaller	162	...	1.8	1.4	...
272	145	GT Japan	230	+4	...	0.6	...
150	65	Genl Cons Cap	139	...	...	...	...
123½	96½	-do- Inc	109	+1	...	9.7	11.3
145	115	Govett Atl Smlr	148	...	...	...	...
316	184	-do- Oriental	309	+3	0.9	0.4	...
285	207	-do- Strategy	267	-1	...	3.2	30.0
400	340	Greenfriar	399	...	...	2.0	59.9
19	5	Gresham House	19	...	...	...	...
143	126	Inv Cap	137	...	5.1	4.7	27.5
97	77	IIS Uk Smlr	95	...	2.8	3.7	26.5
209	156½	Kleinwort Chn	196	-1	5.0	3.2	38.1
239	176	-do- O'seas	225	-1	3.3	1.8	63.9
130	109	-do- Smlr	128 ↑	...	...	3.4	31.0
680	540	Law Debenture	654	...	18.2	3.5	32.7
197	164	Majedie	195	-1	...	3.0	37.7
372	321	Merchants	365	...	...	5.2	34.4
6525	5700	Merrill Lynch	6443½	-56½	...	...	...
490	393	Monks Inv Tst	478	-1	...	1.8	60.5
135	105	More Gren Inc	127	...	...	4.5	25.2
49	23	Do Warrants	48	+1	...	...	...
56	39	Murray Euro	52	+½	0.1	0.4	...
27	4½	Do Wts	15	...	...	...	...
344	252	Murray Income	335	-1	13.9	4.1	∞
540	[illegible]	-do- Intl	522	-2	11.6	4.5	39.2
362	292	-do- Small	360	-1	...	1.4	...
105	92	-do- S-C Inc	92	...	...	14.4	4.0
135	73	-do- S-C Cap	121	-1	...	...	...
3050	2750	-do- S-C Uts	2900	...	...	4.6	...
155½	142½	-do- S-C DF	155	-1	...	...	...
315	255	-do- Vent	296	-2	...	4.4	25.2
100	56½	New Frontier	99½	...	0.2	0.3	...
86	68	Northrpg Inc	88	-2	6.7	9.6	16.5
350	269	O'seas Inv Tst	310	-3	2.6	1.1	...
411	235	Pacific Assets	379	...	1.1	0.4	...
314	167	Do Warrants	282	+1	...	...	...
8300	7690	Personal Assets	8250	...	...	2.4	49.3
159	150	RIT Cap Ptnr	145	...	1.1	1.0	...
126	108	River & Merc	119	...	9.2	9.7	11.9
425	350	Robeco	425	...	...	2.6	...
423	346	Rolinco	399	...	...	2.5	...
279	214	St Andrew Inv	274	...	7.5	3.4	36.8
156½	131	Scot American	149½	-1½	...	3.9	31.7
225	136	Scot Asian	217	...	...	...	...
506	225	-do- Warrants	498	...	...	...	...
81½	63½	-do- Eastern	78	...	1.5	2.4	51.2
222	195	Scottish	215	+1	4.6	2.7	44.6
225	178	-do- Mtge	210	+2	4.0	2.4	54.6
96½	71	-do- Value	96	...	...	2.5	68.4
1592	1390	Second Allnce	1520 ↑	...	39.0	3.2	∞
91	74½	Secr Tst of Scot	85	+½	3.2	4.8	28.1
157	109½	Selective Asset	154	...	1.2	1.0	55.4
35	14	Sphere Inv	33	...	3.1	12.0	10.6
164	112	TR Far East	152	+1	4.5	3.7	33.4
154	126	TR City Of Lon	146½	+½	4.8	4.1	∞
166	110	TR Pacific	155	+½	0.3	0.5	...
32	17	TR Property	30	+½	0.9	3.6	31.5
101	47	TR Tech Inv	95	+1	1.7	2.3	35.2
198	146	TR Smlr Cos	181	...	...	2.6	41.9
348	263	Temple Bar	322	-1	13.2	5.1	24.7
97	69	Thrgtn Asian E	93	...	0.5	0.7	...
78½	54	Throgmorton	74	...	2.3	3.9	30.2
550	363	Throg Dual Cp	508	...	...	...	...
251	179	USDC Invest	225 ↑	-1	4.5	2.6	41.4
112	76½	Value Inv Tst	109	...	3.6	4.1	27.4
716	542	Whitbread Inv	704	...	16.5	2.9	42.7
216	181	Witan	208	-1	5.6	3.4	36.4

LEISURE

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
616	259	Airtours	390	...	7.2	2.3	13.9
64	42	Ald Leis	57	...	4.7	...	16.3
361	164	Anglia TV	361	-4	...	3.2	16.7
103	63	Baldwin	94	...	3.0	4.5	11.4
249	192	Barr & W 'A'	234	-2	10.0	5.6	14.5
1245	930	Boosey Hwks	1245	...	22.0	2.2	16.7
153	90	Border TV	136	...	...	3.0	12.4
16½	4½	Brent Walker	6	...	...	...	...
56	48	Bristol Scotts	53	...	...	...	...
4	2½	Buckingham Int	3½	...	...	...	...
292	110	Campari	144	...	...	10.4	...
230	171	Capital Radio	213	...	5.2	3.1	24.6
818	718	Carlton Comm	729	-7	17.0	2.9	21.5
200	158	Castle Comm▲	186	...	...	5.7	17.2
2090	1615	Central TV	2065	+5	38.0	2.3	22.5
124	61	Chrysalis	106	...	...	...	...
590	470	Compass Gp	565	...	...	2.9	16.9
380	175	Eurocamp	214	...	9.7	5.7	8.8
1180	610	Euro Disney	663	-10	...	1.7	...
8	3½	Euro Leisure	4½	...	...	...	...
36½	16	Ex-Lands	36	-½	...	...	...
390	245	Fairline Boats	288	+1	10.5	4.6	...
378	278½	First Leisure	279	...	6.1	2.8	19.3
530	238	GWR Gp▲	528	...	...	1.7	27.1
245	149	Grampian	245	...	6.1	3.1	17.0
20	4½	Greenwich Comm▲	20	...	...	...	...
74	19	HTV Group	73	...	...	...	32.4
76	30	Hi-Tec Sports	52	+2	...	4.8	...
12½	9½	Kunick	11	...	...	...	...
492	405	LWT Hldgs	492	+6	...	1.3	22.8
519	327	Man Utd	513	...	18.0	4.4	17.6
148	59	Owners Abrd	89 ↑	+1	3.5	4.9	7.1
74	33	The Pelican Gp	67	...	...	2.1	15.7
160	55	Prism Leisure▲	131	-2	...	3.1	12.2
51	16	Quadrant Grp	29	...	...	...	...
327	224	Radio Clyde▲	324	-1	...	3.3	25.4
208	132	Ramsdens (H)	199	...	...	2.8	26.4
553	431	Scot TV	493	-3	9.9	2.5	24.3
65	37	Southern Radio	58	-1	0.7	1.7	24.2
260	168	Stanley Leisure	232	...	4.3	2.3	18.3
10	5½	Sunleigh▲	8½	...	...	...	...
145	118	Sunset & Vine	123	...	3.5	3.6	14.4
420	345½	Tanjong	345½	...	...	0.5	∞
2½	1	Ticketing▲	2½	...	...	...	...
117	64	Tottenham Hot	96	...	...	...	3.1
78	44	Trans World▲	56 ↑	-1	...	1.8	20.4
499	274	Ulster TV	495 ↑	...	10.0	2.5	15.2
101	62	Vardon	94 ↑	-1	0.7	1.0	22.2
22	11	Wembley	18	...	0.2	1.4	...
48	7½	Whitegate	41	...	...	...	...
253	110	Yorkshire TV	231	-1	12.0	6.5	7.0
120	83	Zeuers Gp	115	...	8.0	8.7	13.0

MINING

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
5700	1800	Am Gold	4150	-21½	...	4.8	21.0
1625	1018½	Ang Am Coal	1368½	...	...	6.4	7.2
2300	1125	Ang Am	1825	-34½	...	3.7	15.8
32	8½	Anglo Pac Res▲	32	+2	...	...	...
133	33	Blyvoors	103	-4	...	5.0	5.7
46	18	Bracken	34	...	...	...	2.0
871	233	Buffels	545	-1	...	11.5	∞
2½	1	Butte	1½	...	...	...	...
730	546	CRA	635	...	...	3.1	21.8
43½	11	Chiif Res	27½	...	...	...	...
1312½	762½	De Beers	1100	-6½	...	4.3	15.0
165	37½	Deelkraal	111	-3	...	1.7	12.8
96	7	Doornfontein	39	+3	...	...	...
913	368	Driefontein	688	-9	...	4.1	13.6
709	130	Durban	415	-1	...	...	...
201	47	E Rand Gold	115	-1	...	9.7	3.3
240	54	E Rand Prop	195	-1	...	...	...
604	112	Elandsrand	342	...	...	3.4	8.4
804	282	FS Cons	692	-1	...	7.0	8.7
80	8	FS Dev	42	...	...	...	...
1675	725	GFSA	1175	-6	...	3.3	∞
180	125	Gencor	147	-1	...	6.4	12.1
64½	35½	GM Kalgoorli	44	...	...	2.9	11.5
22½	5	Greenwich R 'A'	17½	...	...	...	...
187	49	Grootvlei	111	...	...	8.9	6.9
360	76	Harmony	244	...	...	...	...
425	87	Hartbees	283	-1	...	6.6	11.1
16	8½	Inocoa	15	...	...	...	...
1010	491	Impala Plat	650	-18	...	4.2	22.3
13½	6	Kenmare Res▲	9½	...	...	...	...
1080	332	Kinross	705	-1	...	6.3	8.8
913	319	Kloof	631	-5	...	3.3	8.9
137	25	Leslie	96	...	...	4.1	10.1
219	13	Loraine	150	...	...	...	...
840	620	Lydenburg	725	...	...	3.8	...
116½	30½	MIM	81	+½	...	2.7	39.2
1265	830	Minorco	1104	-5	...	3.6	12.3
141	91	Nth Brkn Hill	116½	-1	...	4.0	19.2
2287½	612½	Orange Free	1650	-21½	...	7.6	12.2
746	607	RTZ	684	...	...	3.9	18.6
637½	425	Rand Mines	550	-18½	...	10.1	2.6
671	130	Randfontein	480	-1	...	5.9	∞
192	115	Renison	135	+3	...	3.7	14.0
1200	850	Rustnbrg	925	-9½	...	3.4	∞
595	191	St Helena	456	...	...	5.1	9.6
2168	475	Southvaal	1359	+14	...	4.0	24.7
119	18	Stilfontein	75	...	...	8.1	13.6
201	58	Unisel	113	...	...	2.6	11.5
6075	1800	Vaal Reefs	4425	-12½	...	4.7	8.0
582	154	Welkom	427	-1	...	7.5	13.3
351	26	Western Areas	286	+9	...	2.4	∞
2512½	587½	Western Deep	1806½	-12½	...	3.3	8.7
283	176	Warm Mining	205	-2	...	2.1	∞
1029	323	Winkels	781	+47	...	1.2	6.7
84	56	Zambia Copper	74	+3	...	...	...
68	18	Zandpan	44	...	...	6.6	14.8

MOTORS, AIRCRAFT

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
93	58	ABI Leis	93	...	3.7	5.1	16.3
258	233	Abbey Panels	233	...	...	...	...
135	95	Airflow Stream	135	...	3.0	2.8	13.0
160	82	Appleyard	150	-1	5.2	4.3	...
335	203	Blechley Mtr	320 ↑	-3	...	3.4	16.3
167	120	Bostrom	166	...	6.0	4.6	28.9
468	165	Br Aerospace	415 ↑	-1	7.0	2.1	...
52	19½	Burndene	47	...	...	3.1	12.5
388	303	Collyns	378	...	11.5	3.8	76.5
15	4½	Caverdale	13½	...	...	...	...
143	98	Central Mtr▲	135	...	...	3.7	34.3
29	18	Cook (DC)▲	26	...	...	2.9	∞
267	156	Cowie (T)	246	-2	6.2	3.2	18.7
140	86	Dag Motors	137	...	5.7	5.2	24.8
155	102½	Davnpt Vern	155	...	...	3.3	19.6
300	155	ERF	299	...	2.0	0.8	...
145	92	European Mtr	138	-1	...	3.2	19.4
402	208	Evans Halshaw	400	...	11.8	3.5	61.6
290	236	FR Group	258	...	...	3.5	12.0
3650	2943½	Ford Motor	3587½	-12½	...	...	...
3312½	2142½	General Mtr	2993½	+6½	...	1.2	...
75	38	Gowrings	60 ↑	...	2.0	4.2	...
247	85	Henlys	241	...	3.0	1.6	...
982	650	Honda Motor	906	+1	...	0.6	...
30	15	Jacks (Wm)	26	...	...	...	...
108	66	Jessups	99	...	4.5	5.7	...
173	97	Kwik-Fit	167 ↑	-1	...	2.5	29.8
420	281	Lex Service	406	-5	...	3.3	22.2
164	85	Lookers	161	...	6.2	4.8	...
164	126	Lucas	151	...	7.0	5.8	...
27	21	Malaya Grp	24	...	...	...	...
284	224½	Pendragon	220 ↑	...	...	3.1	22.2
196	106	Perry Gp	193	-2	7.0	4.9	...
190	108	Quicks Group	176	-6	...	3.2	22.5
160	96½	Rolls-Royce	144	...	...	4.3	...
220	164	T & N	190 ↑	+2	...	7.1	27.1
215	163	Trinity Hldgs	214	...	...	3.2	∞
175	125	Vardy (Reg)	173	...	...	3.0	34.2
257	121	Westland	236	...	4.2	2.3	20.9

NEWS, PUBLISHERS

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
193	103	Adscene	191 ↑	...	5.0	3.3	19.6
360	315	Black (A&C)	360	...	13.5	4.7	14.8
608	290	Blenheim Gp	298	+5	...	3.8	11.0
370	275	Bristol	345	...	...	4.3	31.1
£102	7775	Daily Mail	9800	...	13.0	1.7	22.1
£101½	7700	Daily Mail 'A'	9750	...	13.0	1.7	22.0
305	251	Dorling Kind	295	-1	...	1.3	26.2
377	322	EMAP	354	...	...	2.8	21.8
1113	873	Euromoney Pb	1088	...	29.5	3.4	24.5
364	170	Harrington K	236	+3	4.5	2.4	19.3
468	253	Haynes Pub	463 ↑	...	8.0	2.2	∞
363	343	Hodder H'line	360	...	5.0	1.6	30.6
140	90	Home Counts	132 ↑	-4	0.0	...	...
147	30	Intl Bus Comm	142	-1	...	...	20.5
14	6½	Ind Cm & Daily▲	13	-½	...	...	...
395	240	Independent	380	...	...	3.1	16.6
580	395	Johnstne Press	577	...	6.2	1.4	24.9
318	243	Metal Bulletin	318	...	8.0	3.1	22.5
166	86	Mirror Gp	176	-5	...	...	...
447	297	News Corp	440	+2	...	0.3	20.0
274	169	News Intl	260 ↑	...	...	0.7	16.0
535	354	Pearson	516 ↑	-4	...	2.9	26.0
675	510	Portsmth Sund	618	...	...	1.9	17.0
730	618	Reed Int	700	...	...	3.0	30.5
150	96	Southnews	149	...	...	1.5	27.6
171	90	Sterling Pub▲	170	...	...	2.2	18.7
423	328	Telegraph	385	...	...	3.6	16.2
825	715	Thomson Corp	725	...	...	2.1	30.2
395	313	Trinity Intl	391 ↑	...	8.7	2.8	23.4
39	27	Unit Group▲	34	...	...	...	...
595½	440½	Utd Nwspprs	551	+1	...	4.0	16.3

OILS, GAS

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
37	17	Aran Energy	34	...	...	...	33.1
61	37	Arcon Intl▲	40	...	...	...	...
71	41½	Ass Oil & Gas	59	-1½	...	...	...
83	26	Aviva Pet	65	+1	...	...	...
16	9	Beverley	11½	...	...	...	...
206	145	Br Borneo	200 ↑	...	7.1	4.4	6.1
339½	276	British Gas	325½	-1	14.2	5.6	15.4
326	225	Br Petroleum	301	+5	8.4	3.5	23.0
1½	1	Bula Resources	1½	...	...	...	...
821	675	Burmah Castrl	768	...	...	4.1	17.9
65	32	Cairn Energy	60	-1	...	...	...
287	223	Calor Gp	265	-1	...	5.8	21.6
60½	32½	Clyde Pet	49	...	...	...	...
44	27	Coplex Res	36	+1	...	...	...
23½	10½	Edn Oil & Gs▲	17½	...	...	...	...
521	307	Enterprise	426 ↑	-2	16.0	4.7	23.6
88	32	Exp Co Louis	35	...	...	...	...
34½	18½	Fairhaven Intl	24 ↑	...	...	2.4	8.6
67	45	Goal Pet	59	...	1.4	3.0	11.3
48	18	Gt Western Res	47	-1	...	...	...
175	104½	Hardy O & G	161	+2	...	0.8	15.0
46	18½	Kelt Energy	41	-1	...	...	...
195	128	LASMO	137 ↑	+3½	3.3	...	27.8
76	63	-do- Units	79	...	9.4	16.1	...
21	8½	Mid Scot Res▲	9	-1	...	...	...
56	34	Monument	51½	+½	...	...	...
9½	4	New London	5½	...	...	...	...
33	21	Nth Sea Assets	27	...	1.0	4.6	9.2
36	27	Oil Search	30	...	...	...	...
17	11½	Petroz	15	-1	...	...	...
144	90	Pict Pet	136	-1	...	...	...
29½	18	Premier	22½	...	...	...	8.3
115	50	Presidio	113	-2	...	5.4	...
393	290	Ranger	345	...	...	4.6	...
6712½	5150	Royal Dtch Pl	6362½	-62½	...	4.7	15.9
4500	3600	Schlumberger	4012½	...	...	2.0	...
67	47	Seafield	54	...	...	...	...
687	515	Shell	639 ↑	+1	21.9	4.3	19.7
305	175	Sunrise Eng Sv	173	...	...	...	...
41	21	Triton Europe	24	...	...	...	...
14½	6	Villers Grp	14	...	...	...	...
172	135	Woodside	145	+1	...	2.1	...

PAPER, PRINT, ADVTG

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
144	120	AG Holdings	144	...	...	4.6	13.6
331	240	API	330	+2	7.5	2.4	28.7
210	144	Arjo Wiggins	207 ↑	...	...	3.9	13.4
543	406	Abbott Mead	535	...	9.3	2.2	27.4
40	12	Aegis Gp	36	-1	...	...	...
212	116	Aspen Comm▲	150 ↑	...	...	4.7	11.6
13	7	BBB Designs	13	...	...	...	...
409	294½	Bemrose	407	...	...	3.6	17.6
33	12	Bradale	14	...	0.2	1.8	11.9
146	116	Bunzl	145	...	4.0	3.5	21.6
309	257	CIA Gp	309	...	...	1.8	19.5
230	93	Capital Inds	224	-1	...	1.8	21.4
79	44	City of Lon▲	78	...	...	4.2	14.4
244	169	Cropper (James)	243	...	3.1	1.6	23.5
6		Crown Corp▲	6 #	...	...	...	...
92	51	Delyn Pckaging	87	...	1.6	2.4	11.7
117	96	Dolphin Pack	106	...	4.5	5.3	26.2
45	42	Dudley Jenkins▲	44	...	...	4.6	14.1
15½	11½	Elswick	11½	...	...	3.3	14.6
72	41	Fairway Group▲	69	...	3.1	5.7	20.3
340	271	Ferguson Intl	330	-1	...	4.6	15.2
106	92	Ferry Pick	105	...	...	6.7	29.3
152	74	Filofax▲	147 ↑	...	...	1.1	14.0
20	14	Fitch	15	-1	...	...	...
122	69	Gibbon Lyons▲	121	...	...	5.2	13.7
295	247	Gold Greenless	275 ↑	...	8.3	3.8	∞
61	20	Goodhead	32	...	0.5	2.0	...
88	35	Hunterprint	46	+1	...	...	...
185	136	Intereurope	180	-13	7.8	5.6	∞
264	191	Jarvis Porter	259	...	...	2.3	24.2
32	15½	Lopex	28	...	...	...	...
309	175	More O'Ferrall	308	+2	13.2	5.4	30.9
130	48	NMC Group	109 ↑	...	2.0	2.3	16.2
172	66	Osborne & Little	170	...	...	3.4	17.1
525	455	Portals	488	-3	...	3.8	16.7
2	½	Premier Hlth	1½	...	...	...	...
286	159	Quarto	286 ↑	...	...	2.3	17.6
347	287	St Ives Gp	310	...	5.2	2.1	21.1
189½	142½	Saatchi	161	-1	...	...	...
474	292	Sappi	321	-21	...	11.6	4.1
32	11½	Serif▲	30½	...	...	...	...
32½	14	Shandwick	21	-1½	...	...	...
397	294	Smith David	360	...	...	3.5	16.9
295	214	Smurfit (Jeff)	234	-2	...	3.1	15.9
68	45	Somic	61	...	1.5	3.1	35.0
246	183	Star-Plus	230 ↑	...	8.0	4.3	27.5
27½	16½	Taylor Nelson	27	...	0.3	1.4	22.6
60	38	VTR▲	68	...	...	6.2	19.4
106	40	WPP	104	...	...	1.2	3.9
176	62	Wace	174	-1	...	...	...
265	203	Waddington (J)	250	-7	...	3.9	16.7
750	540	Watmough	747 ↑	...	11.5	1.9	29.3
7	4½	Westport▲	5½	...	...	...	...
34	12	Whitney Mck▲	22	...	...	...	...
87	55	Wood (SW)	76	...	...	2.1	16.3

PROPERTY

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
104	41	Allied Lon	104	...	3.5	4.2	...
63	58	Arcadian	62	...	...	...	...
16½	4½	Accor Hldgs	6½	...	...	...	...
105	52	Asda	105	+1	...	2.5	11.0
150	89	Avonside	148 ↑	+1	4.0	3.4	20.7
2637½	2062½	BCE▲	2150	-37½	...	...	...
652	396	Bilton	648	...	18.9	3.6	23.4
110	22	Bourne End	40	...	1.0	1.4	...
224	150	Bradford	219	...	5.4	3.1	22.2
23	5	Bredero	16	...	...	...	...
405	166½	Br Land	376	-2	...	2.3	34.3
260	140½	Brixton	227	-2	...	4.7	17.8
79	42	Burford	76	...	...	1.9	...
176	99	Cap & Regnl▲	175	...	...	0.8	...
215	120	Cardiff Prop	215	...	2.4	1.4	...
495	196	Chesterfield	493	...	11.0	2.8	35.3
43	12	City Site Ests	40	...	1.4	...	...
23	12	Clarke Nickolls	19	...	...	...	...
53	34	Conrad Rhlar GS	47	...	...	...	...
1275	818	Daejan	1272	...	...	2.7	15.7
3½	1½	Dares Estates	2½	...	...	...	...
100	55	Debenhm Twsn	100	...	...	3.8	19.5
12	4	De Morgan	8	...	...	...	...
151	76	Dencora	152	...	3.0	2.5	...
563	263	Derwent Hldgs	558	+2	8.6	1.9	69.5
45	10	Development Sec	42	...	...	...	...
55	25	Dwyer	53	...	...	...	...
300	170	Estates Agency	285	...	3.0	...	26.1
27	7½	Estates Gen	21	...	...	...	...
214	132	Evans Of Leeds	206	...	...	2.8	18.2
33½	11	Five Oaks	33½	...	...	...	...
63	30	Fletcher King	62	...	1.0	2.0	41.1
474	276½	Frogmore	462	-9	16.0	4.4	∞
200	97	Grainger	193	...	5.2	3.4	43.1
222	116½	Gr Portland	203	-7	...	4.9	19.4
27½	7½	Greycoat	25	...	...	...	...
151	101	HK Land	146½	+1½	...	4.5	19.8
84	35	Hambro Cntyw	78	...	0.5	0.8	...
403	257½	Hammerson	395	-2	10.0	3.2	40.0
663	245	-do- 'A'	359	-4	10.0	3.5	36.3
253	127	Helical Bar	251	...	...	2.4	9.0
35	19	Hemingway	32	...	...	...	...
132	56	Herring Baker	68	-1	3.7	...	17.0
153	133	Jermyn	138	...	...	...	...
682	436	Land Sec	670	...	22.8	4.3	30.2
111	73	Lon Merch Sec	99	-5	4.0	5.1	15.4
4½	1½	Lon & Metro	3½	...	...	...	...
504	315½	MEPC	496	-5	...	5.1	21.2
9	5	McInerney A	8	...	...	...	...
139	90	McKay Secs	134	...	3.5	3.3	18.4
7½	3	Markheath	6	...	0.5	...	...
49	12	Merivale Mre	38	-1	1.0	...	...
5	5	Merlin Intl	5 #	...	...	...	...
46	29	Moorfield Est	43	...	...	...	...
1250	775	Mountview	1200	...	20.0	2.1	11.9
169	112	Mucklow (A&J)	165	-2	6.1	4.7	∞
46	30	Olives Prop	36	...	1.5	5.2	...
10½	3½	Ossory Est	5	+½	0.1	...	1.5
153	88	PSIT	153	...	4.1	3.4	30.3
316	138	Peel	316	+4	4.0	1.6	...
16	7	Power Corp	8	...	...	...	0.9
46	22	Property Trust	36	-1	...	...	∞
72	42	Raglan	51	...	...	...	...
28	11	Regalian	20½	...	...	...	...
135	110	Rowlinson Secs	135	...	1.5	1.4	35.9
47	16	St Modwen Prp	42	-½	0.6	1.8	32.0
70	39	Savills	65	...	...	1.9	25.7
100	34	Scot Met	100	...	1.5	...	...
105	39	Shaftesbury	102	...	...	...	...
15½	5	Shield	11½	...	...	...	6.0
245	139½	Slough Estates	238	-2	...	4.3	16.6
82	56	Southend Prop	81	+1	...	3.7	...
35	16	Stanhope Prps▲	32	...	...	...	...
194	114	Tops Ests	194	...	2.1	1.4	69.2
125	79	Town Centre	125	...	3.1	3.1	23.3
83	43	Trafford Park	82	+1	2.8	4.4	∞
56	17	UK Land	40	...	...	...	...
9½	4	Union Square	7	...	...	...	...
258	180	Warner	252	...	10.5	5.2	23.0
218	166	Warnford	218	...	7.5	4.3	16.0
8	2	Waterglade	2½	...	...	...	...
92	35	Wates	68	...	0.7	...	...
76	40	Wood John D▲	73	...	...	...	...

SHOES, LEATHER

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
18	11	Automagic▲	15	...	...	...	...
182	84	Headlam	182 ↑	-4	...	1.8	41.1
500	315	Lambert	328 ↑	...	13.0	5.0	8.0
100	51	Pittards	60	...	2.0	4.2	17.1
30	20	Strong & Fisher	26	...	1.0	4.8	7.2
187	89	Stylo	184	...	...	2.0	70.4
66	53	UK Safety	65	...	...	23.6	2.1

TEXTILES

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
508	408	Allied Text	489	+1	12.6	3.2	15.7
69	54	Beckman (A)	61	...	4.7	...	12.1
35	21	Bolton Gp	29	...	...	...	14.8
170	141	Br Mohair	162 ↑	...	8.5	6.6	15.2
53	15	Charnwell▲	41	...	...	...	...
364	296	Claremont Ga	333 ↑	-2	7.2	2.7	20.8
601	522	Courtauld Text	540	-2	13.6	3.1	14.6
53½	24½	Cupid▲	30	...	...	...	...
348½	205	Dawson	308	...	...	5.4	15.9
38	22	Drummond	38	...	...	...	...
82	65	Faupel▲	82	+1	...	7.5	12.7
34	15	Foster (John)	20	...	...	...	...
133	82	Gaskell	123 ↑	...	4.2	4.3	...
223	156	Hicking Pntcst	223	...	...	2.2	17.3
76	43	Jerome (S)	75	...	...	...	...
365	249	Lamont	363	-2	12.0	4.1	24.0
515	353½	Leeds	515	...	...	1.8	24.9
63½	15	Lister	62	...	0.1	0.2	...
122	78	Lyles (S)	83	...	4.9	7.4	9.4
194	89	Mapeley	194	-1	1.4	0.9	...
171	69	Parkland 'A'	166	-2	2.0	1.5	...
102½	82	Readicut	101	...	...	4.3	19.0
58	35	SEET	48	...	...	...	...
129	72	Sirdar	129	...	5.3	5.3	∞
72	44	Stirling Gp	69	...	1.8	3.4	16.9
51	37	Stoddard	49	...	...	3.5	45.6
312	250	Tomkinsons	299	...	11.5	4.8	25.6
62½	32½	West Trust	34½	...	2.5	9.1	∞
208½	126	Yorklyde	181	...	...	3.6	11.9

TOBACCOS

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
507	407	BAT	464	-5	...	5.0	13.9
743	584½	Rothmans 'B'	658	+3	11.5	2.2	13.0

TRANSPORT

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
469	349	Assoc Br Ports	445 ↑	+2	...	3.4	...
945	707	BAA	945	+9	...	2.4	21.0
367	249	Br Airways	346	-3	...	1.8	19.0
106	56	Clarkson (H)	101	...	1.5	1.9	...
23	22	Davies Newman	23 #	...	...	...	...
515	332	Eurotunnel Uts	502	+6	...	...	...
82	44	Fisher (James)	82	...	1.0	1.5	22.0
211	147	IoM Steam	208	...	...	4.8	10.9
34	24	Jacobs (JI)	32	...	0.5	2.0	...
96	41	Lon O'Seas Frts	89	...	...	1.4	17.4
2975	1262½	Manchstr Sh	2950	+25	4.5	0.2	16.1
384	280	Mersey Docks	375 ↑	...	7.5	2.5	24.0
271	181	Natl Express	252 ↑	-1	...	3.5	18.1
284	230	NFC	266	+2	6.5	3.1	20.1
339	344	Ocean Group	333 ↑	-2	...	5.5	...
73	40	Ocean Wilson	66	...	4.0	7.6	12.0
676	504	P & O Dfd	580	...	...	6.6	31.5
169	127	P & O 5 1/2%	168	...	...	4.1	...
563	448	Powell Duffryn	549	...	...	5.1	21.3
185	117	Seacon▲	185	+12	...	3.4	11.6
151	112	Stagecoach	150	+1	...	3.2	∞
60½	31½	TNT	50½	+1½	...	...	...
772	634	Tibbet & Britn	730	...	11.8	2.0	26.0
382	173	Tiphook	254	...	...	9.5	...
298	227	TDG	257 ↑	-1	...	4.6	8.5

WATER

1993 High	Low	Company	Price (p)	+/-	Net div	Yld %	P/E
553	455	Anglian Water	545	-1	...	4.8	11.1
661	547	Northumbrian	648	-2	...	4.3	6.7
537½	431½	North West	530	+2	...	5.0	9.5
564	439	Severn Trent	554	+1	...	4.8	6.9
583	454	Sthrn Water	566	-2	...	4.7	9.4
1605	1225	Sth Staffs	1595	...	47.0	3.7	11.3
586	465	South West	584	+8	...	5.1	9.6
563	454	Thames Water	555	...	...	4.7	10.9
639	506	Welsh Water	615	-4	...	4.8	6.2
661	536	Wessex Water	650	-3	...	4.1	9.8
593	473½	Yorkshire W	587	...	...	4.8	9.5

BRITISH FUNDS

SHORTS (under 5 years)

1993 High	Low	Stock	Price £	+/-	Int yld %	Grs red yld
106½	101½	Treas 13¼% 1993	101½	-⅛	13.58	5.72
102⅝	100⅞	Treas 8¾% 1994	102⅞	-⅛	8.42	5.65
109¼	103½	Treas 14½% 1994	103⅝	...	13.90	5.61
109⅝	104⅝	Exch 13½% 1994	104⅝ ↑	...	12.91	5.67
105⅞	102⅞	Treas 10% 1994	103⅞	-⅛	9.71	5.66
110⅛	106⅛	Exch 12½% 1994	106⅛	-⅛	11.70	5.60
105⅛	100⅞	Treas 9% 1994	103⅝	-⅛	8.68	5.64
111⅞	108	Treas 12% 1995	108	...	11.11	5.70
97⅜	94	Gas 3% 1990-95	97⅛	...	3.08	4.67
109½	107⅛	Exch 10¼% 1995	107⅝	...	9.82	5.78
116½	113½	Treas 12¾% 1995	113⅜	-⅛	11.23	5.84
120½	117⅝	Treas 14% 1996	117½	-⅛	11.96	6.02
125½	121½	Treas 15¼% 1996	121½	...	12.54	6.14
120⅛	116½	Exch 13¼% 1996	117	...	11.32	6.17
111½	108⅝	Conv 10% 1996	110⅛	...	9.05	6.26
122⅛	118⅜	Treas 13¼% 1997	120⅛	-⅛	11.02	6.40
113½	110⅞	Exch 10½% 1997	112⅛	...	9.34	6.38
109	105½	Treas 8¾% 1997	108⅛	...	8.09	6.36
132⅛	127⅛	Exch 15% 1997	129⅛ ↑	...	11.57	6.62
113⅞	109⅛	Exch 9¾% 1998	111⅜	...	8.71	6.52
103½	99⅝	Treas 7¼% 1998	103⅛ ↑	-⅛	7.02	6.41
101½	97⅜	Treas 6¾% 1995-98	100⅛	-⅛	6.70	6.19
129½	125⅜	Treas 14% 1998-01	127½	-⅛	10.95	6.80

MEDIUMS (5 to 15 years)

1993 High	Low	Stock	Price £	+/-	Int yld %	Grs red yld
138⅞	133⅞	Treas 15½% 1998	136⅜ ↑	-⅛	11.34	6.75
125⅞	118⅜	Exch 12% 1998	121⅝	-⅛	9.84	6.85
115⅜	108⅝	Treas 9½% 1999	112⅜	-⅛	8.46	6.69
125⅜	120⅞	Exch 12¼% 1999	124⅜ ↑	-⅛	9.87	6.91
118⅛	112⅞	Treas 10½% 1999	117⅛	-⅛	8.96	6.78
118⅞	112⅞	Conv 10¼% 1999	117⅞	-⅛	8.76	6.79
113	106	Conv 9% 2000	111⅛	-⅛	8.07	6.74
133⅞	125⅛	Treas 13% 2000	131⅞	-⅛	9.89	7.08
118⅛	109⅞	Treas 10% 2001	117⅛	-⅛	8.54	6.99
119⅞	108⅛	Treas 9¾% 2002	117⅛	-⅛	8.33	7.13
108⅞	97⅞	Treas 8% 2003	106⅞	-⅛	7.50	7.03
122⅞	109⅛	Treas 10% 2003	119⅛	-⅛	8.36	7.19
125⅞	116⅛	Treas 11½% 2001-04	124⅞ ↑	-⅛	9.27	7.29
81⅛	67⅞	Fund 3½% 1999-04	79	+⅛	4.43	6.17
119⅞	105⅛	Conv 9½% 2004	116⅞	-⅛	8.14	7.26
119⅞	105⅛	Conv 9½% 2005	117⅛ ↑	-⅛	8.12	7.27
137½	124⅛	Treas 12½% 2003-05	134⅞	-⅛	9.28	7.53
107	94⅛	Treas 8% 2002-06	104⅞ ↑	-⅛	7.66	7.29
130½	118⅞	Treas 11¾% 2003-07	128	-⅛	9.18	7.50
112⅞	97⅛	Treas 8½% 2007	110⅞	-⅛	7.73	7.30
145⅞	131⅛	Treas 13½% 2004-08	142⅞ ↑	-⅛	9.46	7.53

LONGS (over 15 years)

1993 High	Low	Stock	Price £	+/-	Int yld %	Grs red yld
117½	101½	Treas 9% 2008	114⅞ ↑	-⅛	7.83	7.32
108⅛	92⅛	Treas 8% 2009	105⅛ ↑	-⅛	7.56	7.35
118½	100½	Conv 9% 2011	115⅛	-⅛	7.76	7.36
118⅞	100⅞	Treas 9% 2012	116½	-⅛	7.73	7.35
86½	78½	Treas 5½% 2008-12	84⅛	-⅛	6.47	6.92
106⅛	89½	Treas 7¾% 2012-15	104⅛	-⅛	7.41	7.31
108⅞	93⅞	Treas 8% 2013	106⅛	-⅛	7.51	7.36
148⅞	125⅞	Exch 12% 2013-17	145⅞	-⅛	8.24	7.53
117½	97⅛	Treas 8¾% 2017	115⅛	-⅛	7.59	7.35

UNDATED

1993 High	Low	Stock	Price £	+/-	Int yld %	Grs red yld
48⅛	38½	War Ln 3½%	47½	-⅛	7.41	...
34½	27⅛	Treas 2½%	32⅞ ↑	-⅛	7.59	...

INDEX-LINKED

1993 High	Low	Stock	Price £	+/-	Int yld %	Grs red yld
135⅛	131½	Treas IL 2% 1994	135⅛	...	...	0.15
199⅛	194⅛	Treas IL 2% 1996	199½	...	1.53	2.45
110½	105⅞	Treas IL 4⅝% 1998	109⅛ ↑	-⅛	1.97	2.64
169⅛	159	Treas IL 2½% 2001	168⅛ ↑	-⅛	2.70	3.08
166½	155	Treas IL 2½% 2003	164⅞	-⅛	2.85	3.16
113⅞	105½	Treas IL 4⅛% 2004	112⅛ ↑	-⅛	2.91	3.21
176½	159½	Treas IL 2% 2006	174⅞	-⅛	2.99	3.13
160½	144	Treas IL 2½% 2009	158⅞	-⅛	3.01	3.23
167½	148⅞	Treas IL 2½% 2011	165½	-⅛	3.03	3.22
139½	122⅞	Treas IL 2½% 2013	137½	-⅛	3.06	3.24
149½	130⅞	Treas IL 2½% 2016	148½	-⅛	3.07	3.24
145⅞	124⅞	Treas IL 2½% 2020	143⅞ ↑	-⅛	3.11	3.25
122½	102½	Treas IL 2½% 2024	120⅞	-⅛	3.10	3.23
122½	103½	Treas IL 4⅛% 2030	120½	-⅛	3.12	3.25

Source: Finstat

▲ USM; # Price at suspension; ↑ Ex dividend; ‡ Ex scrip; ↑ Ex rights issue; ‡ Ex all; • Ex capital distribution; ∞ Figures or report awaited; .. No significant data.

هكذا من الأصل

FACILITIES

MANAGEMENT

IN BRIEF

Oxfam looks to outsource

OXFAM, one of Britain's leading charities, has turned to First Move Facilities Management for an efficiency assessment in order to decide whether to outsource.

First Move, part of BAT's Allied Dunbar subsidiary, decided the in-house design team was competitive on price, so should be retained. Placing contracts for mail processing with outside organisations offered marginal cost benefits, but service advantages were significant because of an erratic work flow.

Outsourcing of print and production promised significant cost benefits without loss of standards.

Tunnel vision

DRAKE and Scull Technical Services is to design and install a computerised security management system at the English end of the Channel Tunnel at Folkestone. It will protect buildings, the perimeter fence and walls.

Well surveyed

FACILITIES management as a recognised function in Europe is most established in Germany and the UK. In France only half of top executives are convinced facilities management is a good thing, while only 43 per cent of Spanish executives support the concept.

This emerges from studies for Steelcase, the US office furniture maker. It has produced an office environment index which gives worldwide comparisons, including assessment of worker attitudes.

The positive view of facilities management, it is often argued, is that it is all about asset management rather than being just a direct cost operational system.Only 40 per cent of German managers see it as dynamic asset management.

The biggest computer users among white collar workers and top executives in Europe are Britons, according to the survey which was conducted by Louis Harris and Associates. There was an 84 per cent usage of computers reported from the United Kingdom, followed by France at 82 per cent.

Of hazards, workers are most worried about eyestrain, while 39 per cent were worried about air quality. One-third were anxious about video screen radiation.

Derek Harris meets the woman who leads the organisation for facilities managers

Getting to the interior of design problems



Marilyn Standley is at the helm for the profession's new course

Marilyn Standley, who chairs the new AFM and IFM facilities management professional body, remembers an office building of stunning interior design which had suspended lighting cascading from the apex of a soaring atrium. When the lighting's top-most bulb failed, and not for the first time, the building manager sighed and asked: "Do I have to get out all the scaffolding to change one bulb? Can't we wait for half a dozen to go?"

This is the sort of practical problem some building designers do not foresee. There have been instances of building exteriors which have such awkward angles that to clean glazed areas means some cleaning companies need to employ personnel with the skills of mountaineers and abseilers. Both examples serve to highlight Ms Standley's priorities in her new job.

She plans to emphasis the message that practical problems in buildings and their systems will arise if there is insufficient input at the design stage by those such as facilities managers who have an eye for such things. "Facilities managers must be more closely involved in the building procurement process," she says.

Ms Standley, who has a degree in psychology and who specialised first in human resource management and then facilities management, is with the Longman publishing group. A skilled project manager, she is the director of Longman's new building project, its headquarters at Harlow, Essex. This has been several years in preparation and construction is due to start shortly.

The development should be one of the most environmentally-friendly buildings in Britain, having no air-conditioning and relying on several techniques to keep it cool including high ceilings and shadeable windows.

Ms Standley, as head of the facilities management profession, is also keen to bring more women into this young and developing sector, although the immediate priority has been presiding over the birth of the new body. AFM and IFM, a temporary title, came into being at the beginning of this month from a merger of the Association of Facilities Managers and the Institute of Facilities Management. The association was the older body but was still launched comparatively recently, in 1986. The institute was constituted in 1990.

The merged body has a membership approaching 2,250, with newcomers joining at a rate of about 50 a month. John Crawshaw, who was the association's director and has the same role in the new body, believes there is probably a potential membership of about 12,000. "Because it is a new sector, some people are only just waking up to the fact that they are facilities managers," he says. "It may be, too, that until now the existence of two professional bodies possibly caused some confusion leading some people to postpone a decision whether to join a professional body. Now we stand to gain people like that as members."

About 12 per cent of members are women, but Ms Standley is convinced the proportion of women involved in facilities management is higher. A common experience is to become involved through being personal assistant to a director for whom managing facilities is one responsibility. Another frequent route is through dealing with personnel. But other professional women become involved through specialities like being in architectural or surveying practice.

According to Ms Standley: "It is possible women have been slower than men to realise, whatever their job title may be, that they really are facilities managers. Some women may, wrongly, undervalue themselves. And women tend not to use professional networking as much as they could and should."

One of the strengths of the new merged body is expected to be its regional structure, which generates regular local meetings, enabling members to network."Being a facilities manager leaves you very much in the middle, with top management and its preoccupations such as cost on one side and the people for whom you are trying to provide the most productive environment on the other," Ms Standley says. "So being a facilities manager can be a lonely job. And you have to be brave in pushing for well thought-through solutions to problems."

Take the heat out of energy saving

"Green" businesses have increased pressure on managers to cut fuel costs

Just as the soaring cost of oil in the early 1970s forced companies to look for ways to save cash on heating and lighting, now the corporate desire to appear "green" is prompting managers to look again at energy conservation.

"Some companies are very conscious of the benefits of careful management and the savings they can achieve in energy use, although there are many who see energy as only a small part of operating costs," says Steve Irving, a director at Oscar Faber, a St Albans-based building services group.

Building services managers are trying to turn the increase in energy-saving awareness into cash. Savings vary from building to building according to their age and method of construction: from company to company, depending on how energy conscious they have been in the past; and from year to year, according to the weather.

> 'A building is no longer an unavoidable overhead but a valuable asset'

George S. Hall, based in Staffordshire, guarantees that when it takes over the energy management of a company, it will cut consumption by at least 10 per cent. It splits the cost of fuel into four equal quarterly instalments, to reduce the burden of administration and to smooth the cash flow between summer and winter.

"Today, energy and facilities management is much more than building maintenance," Derek Holding, a national consultant for George S. Hall, says. "A building or facility is no longer an unavoidable overhead but a valuable asset that can be managed and improved."

He says the savings are achieved by increasing the efficiency of the plant by regular, scheduled maintenance and constant monitoring, and also by bulk buying of fuel. But the 10 per cent promise can be challenging. One of Hall's clients is the Dulwich Picture Gallery in south London, where precise temperature and humidity conditions must be maintained to protect the collection.

Mr Holding says: "Over the past ten years we have found with all our clients that we have saved between 10 and 15 per cent en bloc. Remember, 99 per cent of those who run buildings are accountants or property managers. They are not engineers."

Considerable savings can be achieved even by seemingly insignificant measures such as switching off lights. "Staff need to be trained to understand the impact of what they do. Electricity is used at peak rates throughout the day."

Global warming seems to be having an effect on buildings. Energy use for heating is falling while the cost of keeping buildings cool is soaring. "We are now looking at ways to keep buildings cool without mechanical air conditioning," Mr Irving says. "We are trying to take advantage of a building's thermal mass, its ability to absorb heat. If the walls can absorb heat during the day and be cooled at night, then there is a considerable saving on air conditioning."

Increasingly, companies are installing their own power generators to cut costs. A combined heat and power generator can be 80 per cent efficient, while a power station that dissipates the heat produced in generating electricity can lose two-thirds of its energy.

RODNEY HOBSON

TO ADVERTISE CALL: 071 782 7185

FACILITIES MANAGEMENT

FAX: 071 481 9313 071 782 7828

TOTAL FACILITIES MANAGEMENT

Serving your entire technical and business support needs

A customer-focused, technically-based business support service providing flexible, innovative solutions. Drake & Scull Technical Services has a proven track record of cost-effective service contracts and partnership packages.

Please call Gilly Carter on 0703 641641

Drake & Scull

A JMP Company

Drake & Scull Technical Services Premier House Tollgate Eastleigh Hampshire SO5 3YD

CAXTON FACILITIES MANAGEMENT

An efficient and comprehensive system of management covering every service within commercial premises in order to maximise the performance of sub-contractors and in-house labour.

An independent company - the first to be accredited with a BS5750 Certificate for the "Management of Facility Services to Commercial and Industrial Premises" - selecting cost effective and suitable companies and matching them to client needs.

A comprehensive quality control system offering a Single Integrated Contract.

Caxton Property Services Ltd
Offices throughout the U.K. - Contact:
Clive Thomas - 0222 578843

Who should you be talking to?

MJN FACILITIES MANAGEMENT

The Total Management Solution

- We offer an unrivalled nationwide service with branches throughout the U.K.
- With MJN managing your facilities and supporting your basic business you and your company are free to focus on issues that matter.
- MJN Facilities Management is a separate operating division within MJN Maintenance.

Contact Gareth Hollyman on 081-688-6555
MJN Facilities Management
145 London Road Croydon CR0 2RG
A subsidiary of Staveley Industries plc

HADEN FACILITIES MANAGEMENT LTD.

Haden Facilities Management provides a professional and experienced total facilities management capability for all non-core support services.

Haden

For further information on how we might help you please contact John Flitt
Haden Facilities Management Ltd, Summit House, Glebe Way, West Wickham, Kent BR4 0RJ
Tel: 081 776 2322 Fax: 081 776 2321

BICC

Facilitating building management — cost-effectively.

For a copy of our brochure and further information on our services, call 071-921 4385.

BM SOUTH EAST

BM South East, St Christopher House, FREEPOST, London SE1 0BR. Building Management South East is a division of BSA

SELECT FACILITIES MANAGEMENT LTD

TOTAL FACILITIES MANAGEMENT

Part Of OCS GROUP LTD.

44 SOUTHSIDE, CLAPHAM COMMON LONDON SW4 9BU
TEL: 071-738 8444 / FAX: 071-498 8671

Effective solutions to workplace problems

- Health & safety assessments
- Hot desking implementation
- Filing system improvements
- Facility utilisation audits
- Operating cost savings
- Process simplification

Workplace Solutions

Workplace Solutions The Victoria St Pancras Chichester West Sussex PO19 4LT
Contact: Ashley Fawcett on (0243) 266212 Fax: (0243) 267018

Terence Lee Partnership

Consulting Engineers for Building Services

For professional, independent and impartial facility management advice on all aspects of M&E engineering services in buildings. All with cost effective solutions.

- Survey, Audit and Design
- Specification Preparation
- Contractor Selection
- Work Supervision
- Financial Control
- Energy Management

Please call Elaine Evans on 071 833 3495, or Fax 071 837 3360

THE TIMES FACILITIES MANAGEMENT

Will appear in 1993/94 on the following dates:

Wednesday 20th October 1993
Wednesday 17th November 1993
Wednesday 15th December 1993
Wednesday 19th January 1994
Wednesday 16th February 1994
Wednesday 9th March 1994

For further information on this section please call:

JAMES ALEXANDER
TEL 071 782 7185
FAX 071 481 9313

WATER COOLERS

WATER SPLASH

Natural Spring Water Dispensers

We DELIVER Watercoolers and Natural Spring Water

- 24 hour deliveries guaranteed
- No bottle deposits required
- Free sanitising service
- Free machine maintenance
- Free 28 day trial - includes free water and cups

WATERSPLASH PLC, WATERSPLASH HOUSE, LOWTHER ROAD, STANMORE, MIDDLESEX, HA7 1QJ
TEL: 081-204 4060 FAX: 081-204 3339

PML

Premises Management Ltd

Specialists in all support services to free your management to manage.

For further information and details of our FREE consultancy service, contact Mike Dzenis on 0708 736505

THE TOTAL FACILITIES MANAGEMENT SERVICE.

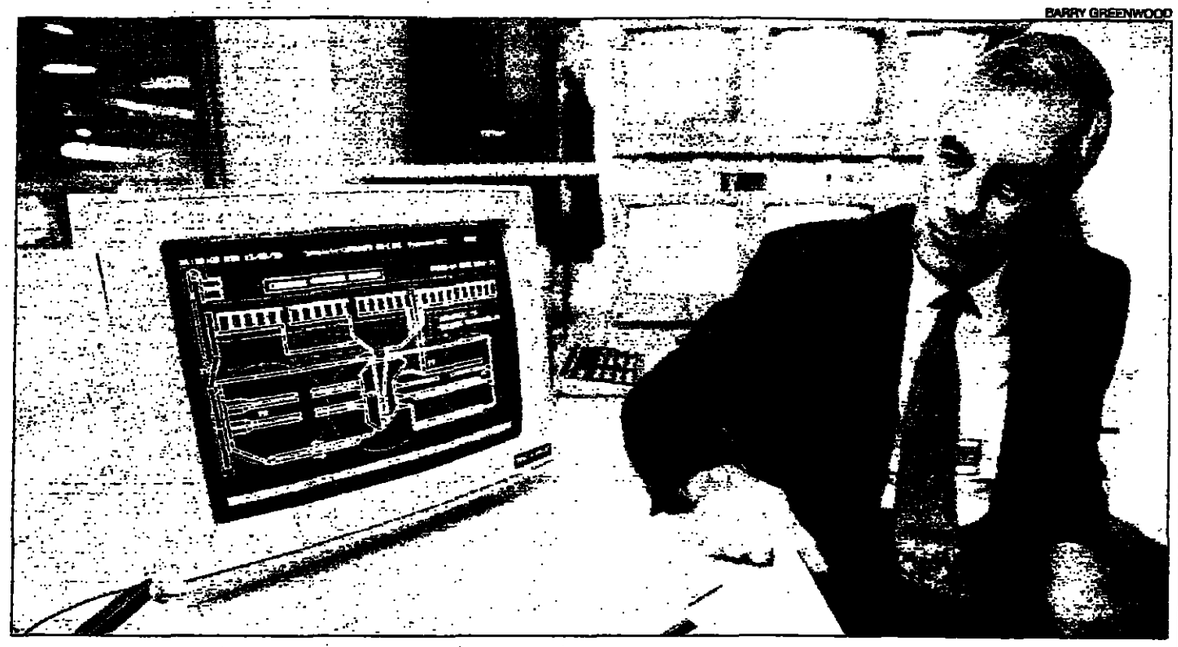
psa BUILDING MANAGEMENT MANCHESTER

For a brochure or further details call 061-954 6644

ASHBURNER HOUSE, SEYMOUR GROVE, OLD TRAFFORD, MANCHESTER M16 0JL

Let the cable take the strain

Structured wiring with an eye to the future can save time and money. Derek Harris reports


BARRY GREENWOOD

Brian Horner, Manchester airport's head of information technology, in the new baggage handling control room of Terminal 2

Manchester Airport's £265 million Terminal 2 building development, opened last March, includes a series of systems underpinned by telecommunications that are among the most sophisticated and extensive of their kind.

Brian Horner, head of information technology at the airport, says: "In airport terms this is state of art." There are 125 miles of telecommunications wiring and many key functions rely on the system, which is extensively computerised and uses optic fibre as well as copper cable wiring. It is typical of the latest concept of structured wiring, and the bill for the telecommunications system as a whole was £2.5 million.

There is a central database of all flight movements with input from air traffic control on aircraft landing and leaving. The database drives systems like the arrivals and departure boards in the terminal lounges and the baggage handling hall indicators, showing where to pick up baggage. Security control access systems for various airport areas and closed circuit television security monitoring also have an interface.

The airport has an automatic baggage handling system in which bar-coded tags on luggage are read by laser and routed accordingly.

Telecommunications will be used at least as extensively in the second phase of the terminal's development whose construction will depend on the rate of passenger traffic build-up. The total cost of a fully developed Terminal 2 will be £570 million.

The airport is looking at the possibilities of using electronic mail systems at the airport, says Mr Horner. In the future the systems installed at the airport might also be used for picture as well as data transmission, enabling documents or moving video to be sent over a wire.

The airport's Terminal 1 has been subject to updating so that the latest structured wiring system is now used largely throughout the airport.

The Manchester Airport development is one example of how burgeoning information technology needs are making voice and data transmission into and within buildings one of the most rapidly changing as well as vital aspects of facilities management. Structured cabling systems especially slash costs, notably when personnel moves dictate changes in the services to a work area.

Most business organisations will see between 30 per cent and 50 per cent of personnel making some move within an office every year, says Stephen Hill, managing director of the telecommunications arm of the Oscar Faber facilities management consultancy. There are also from time to time changes of computer hardware in many organisations and this can mean changes to wiring.

With older cabling systems this often means rewiring at a cost of about £400 for each move. Mr Hill estimates. He added: "You can also find that so much additional wiring is stuffed into conduits that you run out of space."

A structured cable system of the type that has been used for some five years is built to cope with a multiple of foreseeable demands and usually cuts the cost of a change down to about £10.

When MEPC, the property developer, moved its headquarters from London's Park Lane to St James's Square two years ago it meant refurbishing an older building with newly built sections at the rear. Kevin Monaghan, technical director of MEPC Investments which is part of the group, says: "It means paying a premium to put in structured cabling but it is cheaper in the long run. For most businesses the market places are so much more dynamic now that teams and departments are continually being restructured to cope with change. This is where the flexibility of structured cabling is enormously valuable. You don't face a major expense to make changes and with everybody able to carry their number with them you can make the necessary changes via a central computer in a matter of minutes."

> 'The flexibility of structured cabling is enormously valuable'

The other dimension to the use of telecommunications by businesses is new systems like voice mail, now being taken up by an increasing number of companies. Mr Hill says: "For some users voice mail can bring a dramatic reduction in costs because of sharply increased efficiency."

The system, which is essentially a computerised answerphone, can take and give messages. One intruder alarm company uses voice mail to receive service calls from customers that can then be accessed by engineers out on the road looking to their next call. A computer can also give an analysis of what is wrong from simply formatted information entered into the system by a customer so engineers know what they will need in spares.

Such information can usually be entered either by punching in numbers, each relating to a different fault symptom, or by a voice recognition system.

Sheffield Arena is an entertainment complex that can hold 12,000 people and is used for pop music and sporting events. It has been equipped with a voice mail system to tell the public what events are on and how to get there. "We have found voice mail is highly acceptable to clients," says Mr Hill.

Another popular telecommunications system for people such as security officers or warehouse operators who are on the move within buildings is a radio-based switchboard which works rather like a mini cellular telephone network. Pocket-sized telephone handsets can be carried around and used anywhere within a plant.

With a company's telephone system it is becoming "reasonably sensible" to take an outsourcing route, according to Mr Hill. BT and Cable and Wireless's Mercury can provide various services. BT's Featurenet being described as a "virtual private network". Either a single company switchboard is run by BT from the local exchange or with a large business a network of switchboards can be outsourced.

Economies of scale give the public telephone operators a cost edge. "They can offer the same service but cheaper," says Paull Robathan, chairman of INFACT, an information technology consultancy. "BT and Mercury also offer the customer retention of the same level of control."

Contracting out doubt

Are public services bound by the same employment rules as businesses?

The contracting-out of public authority operations has been thrown into further confusion by an Employment Appeal Tribunal ruling. Pressure is growing on the government to clarify the rules regarding the rehiring or firing of existing staff.

The argument centres on regulations known as Tupe, which govern whether staff must be transferred on the same pay and conditions. Although the regulations were designed specifically to prevent staff from being treated unfairly after a successful takeover bid, there is confusion over how far they also apply to public services.

The appeal tribunal has ruled that the Transfer of Undertakings Regulations, Tupe's full name, did not apply when a cleaning contract at Orsett hospital in Essex changed hands between two contractors.

No capital assets were passed on, there was no goodwill and no specialist expertise was involved. Tupe was not intended to apply if work transfered was "not in the nature of a commercial venture."


Mr Justice Wood: job losses forecast

However, a case involving dustmen at Eastbourne, who were fired when the service was contracted out, went in favour of the workers. That decision was announced in August. Mr Justice Wood, who heard the Orsett case, admitted that there was considerable doubt which way a court would decide any particular set of facts. He said: "This lack of certainty, which arises largely from the decisions of the European Court of Justice, is detrimental to sound industrial relations. It is detrimental to sound employment planning. It is likely to cause increased loss of jobs."

The government has contended that Tupe does not apply to contracting-out from the public sector. Decisions in the European Court have cast doubt on that interpretation.

Many tenders for public contracts are based on the assumption that costs can be cut by rehiring staff on lower wages or by sweeping away restrictive practices. If staff must be employed on the same terms, contractors will need to amend their bids accordingly.

Mr John Hall, director general of the Business Services Association, says: "It is now clear that many contracts, in particular simple cleaning contracts, will fall outside the scope of the regulations. Nevertheless, great uncertainty remains as to the exact line between cases where the regulations do not apply and those where they do.

"This situation cannot be allowed to continue. It is impossible for companies to make a judgment in every case as to whether the regulations might apply."

Mr Hall called on the government to press at European level for contracting-out to be excluded from the EC directive that led to Tupe being introduced. Before he took up his present job at the beginning of this month he was director-general of the Cleaning and Support Services Association. In that role he submitted proposed reforms to various government departments in April.

Oliver Jones, managing director of Symonds Facilities Management, makes the point that unskilled people are generally more highly paid when they work for the public sector.

He says: "The external bidder can achieve required returns only through better management, increased motivation and more effective organisation of the workforce leading to higher productivity. For this to happen, changes in working practices will frequently be necessary."

The present uncertainty could tip the scales in favour of in-house bids to run services, since Tupe would definitely not apply.

Mr Jones suggests that outside contractors may be forced to link up with small in-house teams who could then fire their colleagues without breaching Tupe.

RODNEY HOBSON

TO ADVERTISE CALL: 071 782 7185

FACILITIES MANAGEMENT

FAX: 071 481 9313 071 782 7828

CHARTERED BUILDERS

CHARTERED BUILDING COMPANIES

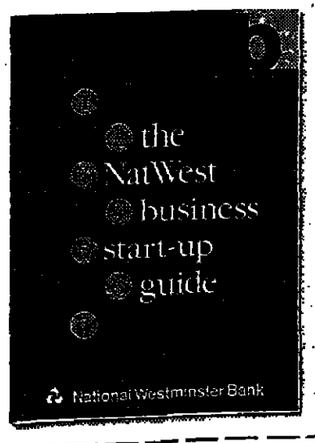
The Facilities Management Section will be expanding to incorporate a section entirely devoted to 'CHARTERED BUILDERS'.

For further information please call James Alexander

071 782 7185

If you're thinking of starting a business.

▼ Start here.



NatWest's comprehensive Business Start-Up Guide covers many aspects you need to consider when setting up in business.
Planning, cashflow, bookkeeping and legal considerations; you'll find our guide invaluable.
For your free copy, call us free on 0800 777 888 or return the coupon below. Better still, why not see your local NatWest Small Business Adviser?
If you want to start a business, you'll find you're better off going by the book.

Phone FREE
0800 777 888
Monday to Friday 8am to 8pm. Saturday 9am to 6pm.

Please send me my free NatWest Business Start-Up Guide.
Fill in this coupon and return to: NatWest Small Business Services, FREEPOST, Hounslow TW4 5BR.

Mr/Mrs/Ms/Miss _____ Initials _____

Address _____

Town/City _____ Postcode _____

Data Protection Act – 1984. The information requested on this form will enable NatWest to prepare the items necessary for you to enjoy a beneficial relationship with the Bank. The information may also be used to offer you other NatWest products and services as part of the Mail Information Programme. This is designed to keep you well informed of all the services we offer and anything new we introduce. Tick this box only if you wish to opt out of the NatWest Customer Mail Information Programme. ☐

Ref No. 8054Z

National Westminster Bank
We're here to make life easier

National Westminster Bank Plc, 41 Lothbury, London EC2P 2BP. Member of IMRO. Member of NatWest Life and NatWest Unit Trust Marketing Group.

APPOINTMENTS

Lecturer in Facilities Management

£11,600 – £20,700

Nescot is a large College of Further and Higher Education situated at the edge of the Epsom Downs in Surrey. Following the successful validation of a number of new courses including an MSc, a BSc and an HND in Facilities Management and BSc in Environment Engineering, we wish to enhance our lecturing team with the appointment of a specialist in this field.
You will contribute to the teaching of both new and existing courses in Facilities Management and Environmental Engineering and you will play an active role in the development of future course provision. You will be given the opportunity to undertake research and consultancy in line with future course development and your areas of expertise.
You will have a relevant first degree and/or professional qualifications which will be augmented by your professional experience in this area of work.
For further details and an application form telephone 081-394 3014 (out of hours answerphone). Completed applications should be returned to the Personnel Services Unit, Nescot, Reigate Road, Ewell, Surrey KT17 3DS.
Closing date: 6th October 1993.

nescot

INFORMATION TECHNONLOGY

MICa facilities
classic versatility
Software solutions delivering Cost Control & Quality Assurance as well as management information
Business Planning and Consultancy
Fretwell-Downing
Brindley House, Rockingham Road, Sheffield S10 1JW
Telephone 0742 686000 Facsimile 0742 686001

ENERGY MANAGEMENT

ANGI

Independent Suppliers of Natural Gas to Industry also offers a gas and financial management facility to users of its gas.

So in addition to reducing your energy costs you can benefit from this additional service.

For more information please contact:

ANGI Limited on
0865 202545,
Fax 0865 202543
King Charles House - Park End Street, Oxford - Oxfordshire - OX1 1JD.

MR-Data Management Group plc

Information Handling & Data Management

However you store your data, we can take it & convert it into a cost effective, efficient, archival & retrievable format.

- *MR-Datacom* Computer Output Microfilm
- *MR-Datagen* Document Filming
- *MR-Scanmedia* Scanning and Digitising

Contact David Jahn - Group Sales and Marketing Manager

Tel: 071-250 3377 or Fax: 071-490 2332

BUSINESS CONSULTANTS

Managed Business Consultancy Service

HOW TO ACHIEVE PROFITABLE GROWTH

Get objective professional advice from a proven Consultancy Service at The Chartered Institute of Marketing

MBCS

- Quality assured
- Independent project management
- All markets/sectors
- Cost effective

FOR FURTHER DETAILS: TEL NO: 0628 852206
OR FAX/RETURN THE COUPON BELOW FAX NO: 0628 819195

PLEASE SEND ME AN MBCS INFORMATION PACK

NAME _____
POSITION _____
COMPANY _____
ADDRESS _____
TELEPHONE _____

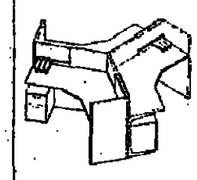
MBCS, The Chartered Institute of Marketing Moor Hall, Cookham, Berkshire SL6 9QH

NOTICE TO READERS

WHILST EVERY PRECAUTION IS TAKEN READERS ARE ADVISED TO TAKE PROFESSIONAL ADVICE BEFORE PAYING A DEPOSIT OR ENTERING INTO ANY FINANCIAL COMMITMENT.

OFFICE FURNITURE

herman miller *Action Office "AsNew"*



If you are a user of Herman Miller Action Office and are thinking of moving or upgrading your office, we are interested in repurchasing your existing furniture for refurbishment.

With our ISO9000 accredited quality procedures, the result of refurbishment is furniture that is quite literally 'As New': we will either return the refurbished product to you with changes of colours or finishes as desired, or sell on to other value-conscious purchasers of high-quality furniture systems.

Contact Karen Teague on 0225 428471, Fax 0225 315524 (quoting reference TFM1) for more information.

هكذا من الأصل

THE TIMES DEGREE VACANCIES SERVICE: ARTS AND SOCIAL SCIENCES

How the Vacancies Service works

Today is the last occasion on which *The Times* Degree Vacancies Service will be featuring arts and social science courses. Yet, although clearing finishes on Friday, new entries appear in both the Ucca and Pcas lists. Many others seem certain to remain unfilled as the new term begins.

Among the subjects in which there are new vacancies in the traditional universities' are American studies, drama, history, music, Russian, theatre studies, theology and business studies. Kent is one university to have reintroduced courses at this late stage.

The new universities have had more courses in clearing throughout, and are showing less movement. As the process draws to a close, higher education is becoming a buyer's market. Candidates have nothing to lose and everything to gain from a late application and testing the limits of stated entry requirements.

All the courses listed on this page still had vacancies yesterday. The codes following each university or college name are those appearing in the UCCA or PCAS handbook for 1993 entry. Where a figure appears in brackets, it gives the institution's estimate of the number of A-level points required for entry.

Points are calculated on the normal UCCA scale, using a maximum of three A-levels. An A grade is worth ten points, B eight, C six, D four and E two. An A grade at AS-level counts as five points, B four, C three, D two and E one point.

● The *Times* listings are compiled from universities' own returns. Not all institutions are included because some provide information to the admissions bodies and official agencies only. Tomorrow we will feature science courses for the last time.

UCCA

ACCOUNTANCY
Buckingham: NN43 (12), N4N3 (12), N4L1 (12)
Newcastle: N400 (18)
Salford: TN94 (16)

AFRICAN AND CARIBBEAN STUDIES
Kent: T920 (16)

AMERICAN STUDIES
Kent: Q400 (18), Q401, Q326 (20)
Salford: G4NC (24), F102 (18)

ARCHAEOLOGY
Glasgow: V602 (16)

BUSINESS STUDIES
Buckingham: N120 (12), C8N1 (12)
Exeter: L112
London, Queen Mary & West: R2N1 (18)
Ulster: F9N1 (14)

CELTIC
St Mary's Coll: CQ15, FQ15

CLASSICS
Kent: Q820 (14)
St Mary's Coll: CQ18, FQ88, QQ58, GQ18

COMMUNICATION STUDIES
Edge Hill Coll: P434, LP33, MP93, PQ33
Kent: Y400 (20)
Ulster: Y460 (14)
Wales, Cardiff: PW45 (22)

COMMUNITY STUDIES
Bradford & Ilkley Community Coll: L521, L510, N753
Edge Hill Coll: LM3X, MTX5, M910, LM8X, MVX1

CREATIVE ARTS
Wales, Cardiff: PW45 (22)

DANCE
Bretton Hall: W4W9, W460, W4P4, W4WJ

DRAMA
Kent: W421 (18), WWK5 (18)
London, Queen Mary & West: R8W4 (20), R8WK (20), WR48 (20)
St Mary's Coll: WFL1, GW14, QW59, QW54

DUTCH
London, UC: T222 (12), TR22 (14)

ECONOMICS
Buckingham: L100/L102 (12)
Hull: L100 (18)
London, Queen Mary and West: LG14 (20)
London, UC: LG14
Salford: FL11 (10), L100 (16), L112 (18)
Strathclyde: G1L1 (CDD)

EDUCATION (PRIMARY)
Edge Hill Coll: E2V8, E2EX, E4G1, E4V8, E2EX, E2G1
St Mary's Coll: E4F1

EDUCATION (SECONDARY)
Coll of St Mark & St John, Plymouth: E7W2
St Mary's Coll: E747, E757, E758, E750, E752, E711, E722, E753, E725

ENGLISH
Buckingham: Q3V1 (8), Q300 (8), QV31 (8), V1Q3 (8)
Edge Hill Coll: R1Q3, LQ33, LQ83, PQ33, QV31, QT32, MQ93
Kent: Q326 (20)
St Mary's Coll: QF31, QC31

ETHNIC STUDIES
Edge Hill Coll: LT35, MTX5, RT15, LT85, TV51

EUROPEAN STUDIES
Edge Hill Coll: LT32, QT32, LT82, MTY2
London, Queen Mary & West: WR48 (20), RT2G (18)
London, SSEES: T118 (18)
Salford: T2T9 (20), F101 (14), F103 (14), F3R2/F3RF (8), H3T2, H2T2, T9T2 (20)
Strathclyde: K1T2 (BBB), H2T2 (CCC), H1N1 (CCC)
Buckingham: N140, Y220, L1T2 (10), M351 (8)

FINANCE
Ulster: N300 (16)

FRENCH
Edge Hill Coll: R1Q3, LR31, RT15, LR81, RV11
Hull: F1R1 (12), G1R1 (12), R100
Kent: R101 (168)
London, Goldsmiths: R100 (12), RR12 (10)
London, SSEES: RR18 (20)
Salford: G5R1 (14)
UMIST: QR11 (14), GR51 (14), R110 (14)

GEOGRAPHY
Edge Hill Coll: LV81, L800, LL38, LQ83, LT85, LM8X, LR81
Glasgow: F800 (16), FF68 (16)
St Mary's Coll: FC81, FF81, GF18, FQ85

GERMAN
Bath: NR12 (24)
Hull: G1R2 (12), R200
Kent: R200 (16)
London, Goldsmiths: R200 (8), RR12 (8)
London, Queen Mary & Westfield: WR42 (20), R202 (18), TTGY (18), TTYG (18), R2N1 (18), RT2G (18)
London, SSEES: RR28 (20)
London, UC: R200 (20), RR27 (14), TR22 (14)
Salford: G5R2 (14)
UMIST: GR52 (14), R202 (14)

HEBREW
London, UC: Q960 (18)

HISTORY
Buckingham: V130 (8), QV31 (8), Q3V1 (8), V1Q3 (8)
Edge Hill Coll: V100, LV31, QV31, TV51, MVX1, TV21, MVY1, MV91
Kent: Y100 (18)
Hull: V126
London, SSEES: V100 (20), VV18 (20), RV81 (20)
London, UC: V500 (20), V149 (18)
St Mary's Coll: VF11, QV51, GV11, E722

HISTORY OF ART
Buckingham: V430 (8)

HOME ECONOMICS
Wales, Cardiff: N750 (16)

HOTEL AND CATERING
Buckingham: N120/N127 (12)
Wales, Cardiff: N700

IRISH STUDIES
St Mary's Coll: FQ15, QW54, FQ85, QV58, QW54, QV51, LQ35, QQ58

ITALIAN
Hull: R300
London, Queen Mary and West: R300 (14)
London, SSEES: RT31 (20)
London, UC: R300 (14)
UMIST: RR83 (12), RR8H (12)

JAPANESE STUDIES
Salford: F3TK/F3T4 (8), G5T4 (14)
Ulster: N1T4 (14)

JEWISH STUDIES
London, UC: V149 (18)

LAND MANAGEMENT
Cranfield, Silsoe: N802

LAW
Buckingham: M300 (12), MC39 (12)

LINGUISTICS
UMIST: GQ51 (14), Q112, QR11, QR12

MANAGEMENT STUDIES
Bath: NR12 (24)
Edge Hill Coll: N126
Exeter: L143, L144
Hull: NN12 (18)
Ulster: N740 (14)

MARKETING
Cranfield, Silsoe: D450

MODERN LANGUAGES
Leicester: T900 (20)
London, SSEES: T120 (18), T140 (18), T130 (18), T150 (18), T160 (18), T170 (18), T180 (18), RT31 (20), RT81 (18)
Salford: TN94 (16), T9T2 (20), T2T9, RT16 (18), RR12 (18), RRC4 (18), RR13 (18), RR14 (18), RT26 (18), RRF4 (18), RR23 (18), RR24 (18), RT36 (18), RRH4, RR34, RT46 (18)
Sheffield: TE97 (18)
Strathclyde: G5T9 (CCC), G1T9 (CDD)

MUSIC
Newcastle: W300 (12)
Ulster: W302 (14)
Wales, Cardiff: W302 (18), W300 (18)

PHILOSOPHY
Kent: V700 (16)

POLITICS
Buckingham: ML11 (8), MV11 (8), Y618 (8), Y651 (8), MM13 (12)

RELIGIOUS STUDIES
Cambridge Rel Studs Centre: V800 (17)

RUSSIAN
London, Queen Mary & West: R8W4, R8WK, WR48 (20), RT8F (16), RW84 (20), RT82 (16)
London, SSEES: R800 (20), R810 (18), RR18 (20), RR28 (20), RT81 (18), RV81 (20)
Salford: F3R8/F3RV (8)

SCANDINAVIAN STUDIES
Hull: R700 (16)
London, UC: R700 (12), RR27 (14)

SOCIAL SCIENCE/STUDIES
Edge Hill Coll: L300, LT35, LP33, LM3X, LQ33, LR31, LL28, LV31, LT32, LM3Y, LM39

SOCIOLOGY
Salford: L3Y6 (18), L300 (18)
St Mary's Coll: CL13, FL83, LQ35, GL13

SPANISH
Hull: G1R4 (12), R401

THEATRE STUDIES
Kent: W421 (18)
Ulster: W420 (16)

THEOLOGY
Edge Hill Coll: E2V8, E4V8
Kent: V816 (16)
St Mary's Coll: VF18, VC18, QV58, GV18, VC81, E725

URBAN STUDIES
Edge Hill Coll: M900, LM3Y, LM8Y

WELSH STUDIES
Wales, Cardiff: Q520 (16)

WOMEN'S STUDIES
Edge Hill Coll: LM39, MP93, M910, MQ93, MV91, M915

PCAS

ACCOUNTANCY
Brighton: N420 (14), NT42 (14)
De Montfort: NN14
Dundee, Inst of Tech: N400 (4)
E London: N420
Glamorgan: N420
Glasgow, Caledonian: N400
Gwent: NN34 (10), AFC2 (4), NN14 (10), MN34 (10)
Hertfordshire: GN54
Humberside: N420
Lancashire: N400
Leeds Metro: N420 (14)
London, Guildhall: N400
Luton: N420
Northumbria: N400
Nottingham Trent: N420
N London: N400
Portsmouth: N400
Sheffield, Hallam: N400
South Bank: N420, GN14
Southampton Inst: N400, NM43
Sunderland: NG41, G560, N1N4, N400
Swansea Inst: N400 (6)
Teesside: N420
Thames Valley: N400, NT42, NM43
Univ of C England: L1N4
Wolverhampton: N420

AMERICAN STUDIES
Lancashire: Q400

APPLIED LANGUAGE
Brighton: T900

ARABIC
Westminster: QT36, RT86, TQ61, RT16, RT26, RT36, RT46

ARCHITECTURE
De Montfort: K100 (14)
E London: K100
Greenwich: K300
Kent Inst: K100
Kingston: K300 (10)
Robert Gordon: London, Guildhall: N120

BEHAVIOURAL SCIENCE
Dundee Inst: L730 (4)
E London: L602

BUSINESS ADMINISTRATION
Buckinghamshire Coll: N122, F910
De Montfort: N122 (12)
Greenwich: N423
Gwent Coll: N150 (10)
Humberside: N170
Luton: N122
Southampton Inst: N122
Staffordshire: NF19
Teesside: N131, N153
Thames Valley: N122
Wolverhampton: N141

BUSINESS LAW
London, Guildhall: M340

BUSINESS STUDIES
Buckinghamshire: N1R1, N1R2, N1R3, N1R4, N122
Cheltenham & Gloucester: N1T9, NN13, N3N1
Coventry: N1R1, N120
Colchester Inst: N720
De Montfort: N120 (18)
Dundee, Inst of Tech: N120 (4), N130 (4), N140, N550, F1N1
E London: N120
Glasgow, Caledonian: N120
Greenwich: G4N1
Gwent: NN14 (10), MN31 (10)
Humberside: N170, NR17, N1T9, LN11, H120, D450, F199, M340
Leeds Metro: T810, F1N1
London, Guildhall: N120
Luton: N121
NE Wales Inst: N167
N London: G532, N124, N120, Y100
Nene Coll: N120
North Cheshire Coll: NP14, W4N1, YN51
Northumbria: N1T9, N120
Nottingham Trent: G562, N199
Queen Margaret's Coll: N550
Robert Gordon: N131
Sheffield Hallam: N121
Southampton Inst: G562, G568, N120, NM13
South Bank: N1T9
Staffordshire: N100, N111, N120, N110 N122, N123, N140, N199
Sunderland: N120, N140, N400
Swansea Inst: N120 (10)
Teesside: N153, N125
Thames Valley: NL11, N120, H1N1
Univ of C England: Y400, M390, N122, N120
Univ of W England: NY11
Wolverhampton: N140, L1N1

CARIBBEAN STUDIES
N London: Y400

CHINESE
Westminster: T3Q3, T3R1, T3R2, T3R3, T3R4, T3R8, TQ31

CLASSICAL CIVILISATION
N London: Y400

COMBINED STUDIES (ARTS)
Bath Coll: Y100
De Montfort: Y400
Gwent: Y400 (4)
Lancashire: Y400
London, Guildhall Y400
NE Wales Coll: QV31 (6)
N London: Y400
Plymouth: Y404
Swansea Inst: Y300 (8)
Sheffield, Hallam: Y400

COMBINED STUDIES (SOCIAL SCIENCES)
Glamorgan: Y300
Luton: Y400, M300
N Cheshire Coll: Y400
Swansea Inst: Y300

COMMUNICATION STUDIES
Falmouth Art/Design: P438, V480
Glamorgan: P300
Greenwich: NN15, H621
Humberside: P300, P400
North Cheshire Coll: Y400
Queen Margaret Coll Edinburgh: Y400
Robert Gordon: P379
Southampton Inst: P300, P308
West Surrey Art/Design: P400 (12)

COMMUNITY STUDIES
Bradford & Ilkley Comm Coll: L521, L510, N753
Luton: L521

CONSUMER STUDIES
N London: N700
South Bank: N980, N988

CONTEMPORARY STUDIES
Humberside: Y302

CREATIVE ARTS
Sunderland: W432

COUNTRYSIDE MANAGEMENT
Cheltenham & Gloucester: D955, D9F9, F9D9
Middlesex: W299, FN9X
South Bank: K201

CULTURAL STUDIES
Cheltenham & Gloucester: V8L6, P4L6, V1L6, W4L6
Gwent: W299
Portsmouth: L610
Univ of W England: Y301

DESIGN
Bournemouth: W250
De Montfort: WN21 (12)
E London: V400
Humberside: W235
Lancashire: O333
London, Guildhall: W204
Middlesex: W299, W240
Plymouth: W250
Salford UC: W200 (8)
Sunderland: W432
Teesside: V480
West Surrey Art/Design: W230 (12)

ECONOMICS
Coventry: L100 (14)
De Montfort: L100 (12)
E London: L100, L110
Hertfordshire: L100
Humberside: LN11
Kingston: FL81 (12), FL31 (8), FL61 (10), GL11 (8), L100 (14)
Lancashire: L100
Leeds Metro: L100
London, Guildhall: L100, L190, M3L1, Y400
Middlesex: L1R1, GLM1
Plymouth: L100
Portsmouth: L100, LL18
Sheffield Hallam: N800
Thames Valley: LR11, LR12, LR14, L100
Univ of C England: L1N4, L1T2, L1M1, L1M3, L1N1, L1N5
Univ of W England: L100, L3G5
Wolverhampton: L1N1, L100

EDUCATION (NOT TEACHER TRAINING)
Cheltenham & Gloucester: V8X3, M9X3

EDUCATION (PRIMARY)
Bretton Hall: EW29, EW59, EW53, W420
Brighton: E400
Cheltenham & Gloucester: E3W3, E3V8, E3W2, E3F8
Sheffield Hallam: EY51, EW72
South Bank: E200, E501
Wolverhampton: E500

EDUCATION (SECONDARY)
Bath: E500 (4)
Brighton: E7X7, E7X2
Cardiff Inst: E7Q5, E7W3
Cheltenham & Gloucester: E4W4, E4V8, E4W2, E4F8
Greenwich: EW54, EW72
NE Wales IHE: E7N1 (4)
Sheffield, Hallam: EY71, EF73, EF71

EDUCATION (TEACHER TRAINING)
Cardiff Inst: E5V8, E5Q3, E5W3
Northumbria: EG71, EF73, ER71, ER72, EJ79
Oxford Brookes: CE15

ENGLISH
Cheltenham & Gloucester: QV31, LQ83
Kingston: Q300 (12)
Luton: Q300
NE Wales Inst: QV31
N London: Q300, Y400
South Bank: Q3L3, Q3L7
Univ of C England: Q300
Westminster: QR38, QT36, TQ3Q, QR34

ESTATE MANAGEMENT
NE Wales Inst: N800 (4)
South Bank: N800, N808
Univ of C England: N800
Westminster: N800

EUROPEAN BUSINESS
Buckinghamshire: N1R1, N1R2, N1R3, N1R4
Cardiff Inst: N140
Coventry: N1R1 (10)
Dundee, Inst of Tech: N140
Hertfordshire: Y100
Lancashire: N140
Leeds Metro: N422, T810
Middlesex: L1R1,
Nene Coll: N1R1, N1R2, N1R3, N1R4
Northumbria: M3R1
Nottingham Trent: N1R4, N1R2
Oxford Brookes: N140
Portsmouth: N140
Sheffield, Hallam: N1R2, N1R4, N1R5, N1R3, N1R1
Sunderland: N140
Teesside: N1T9
Thames Valley: NJ99
Wolverhampton: N141, N140, NT19

EUROPEAN MARKETING
Humberside: NR1C, NR1F, NR14, NR11, NR12

EUROPEAN STUDIES
Coventry: N120 (16), T200 (12)
E London: JT92, T200
Glamorgan: N140
Lancashire: T200
Middlesex: V199
N London: T200
Northumbria: T200
Nottingham Trent: T200
Plymouth: T200
Portsmouth: T200
South Bank: T200
Southampton Inst: T200
Thames Valley: T200
Univ of C England: L1T2
Westminster: K4R1, K4R2
Wolverhampton: T200

FASHION
Southampton Inst: W225

FILM STUDIES
E London: V400
Southampton Inst: W510

FINANCE
Brighton: N420 (14), NT42
E London: N420
Gwent: NN34
Humberside: N420
Leeds Metro: N422, N420
London, Guildhall: N120, N399
N London: N400
Nottingham Trent: N420
South Bank: N420
Teesside: N420
Univ of C England: N420

FINANCIAL SERVICES
Cheltenham & Gloucester: N3N1, NN13
Glasgow, Caledonian: N124
Humberside: N399
Lancs: N399
London, Guildhall: N399, Y400
Nottingham Trent: N399
Portsmouth: N300
Wolverhampton: N399

FINE ARTS
Southampton Inst: W100, W108, N812, N813

FRENCH/FRENCH STUDIES
Brighton: N799
Buckinghamshire: N1R1
Coventry: RR12, RR14, RF13, RF23
Kingston: FR81 (12), CR11 (10), FR11 (8), FR31 (6), FR61 (12), GR11 (8), R100, RR12, RR14
London, Guildhall: T299, M3L1, L800, Y400
Middlesex: N1RC
N London: R100, Y400
Northumbria: RR12, RR18
Portsmouth: RR12, RR14, F8R1, F6R1, G1R1, F3R1, R110
Staffordshire: G5R1, G5R0, GRM1, M350
Thames Valley: RRC2, RRC4, QR31, RR12, RR18, RR14, RR16, LR11, MR31
Westminster: K4R1, RR18, N830, RR14

FURNITURE/ART RESTORATION
Bournemouth: W223
Buckinghamshire Coll: J450
London, Guildhall: J570, J499

GEOGRAPHY
Cheltenham & Gloucester: FL88, LV81, FL9V, FL98, V8L8, F9LW, LQ83
Greenwich: L800
Kingston: FF81 (10), FF86 (8), FG81 (12), FG85 (12), FL38 (8), FL81 (12), FR81 (12), FR82 (10), FG85 (12), CF18 (12), L800
Lancashire: Y400
Luton: Y400
N London: L800, F899
Portsmouth: F800, FG85, FG81, FG84, F8R1, F8R2
South Bank: F8F9
Staffordshire: LL18, L800
Univ of W England: Y301
W London: FL68

GERMAN/GERMAN STUDIES
Buckinghamshire: N1R2
Coventry: RR12, RR24
De Montfort: M3R2 (22)
Greenwich: NR5Z
Kingston: CR12 (6), FR12 (8), FR32 (6), FR82 (10), RR12
London, Guildhall: T299, Y400
N London: Y400
Northumbria: M3R1, RR12, RR24, RR28
Portsmouth: RR12, F8R2, F6R2, G1R2, E3R2
Sheffield, Hallam: N1R2
Staffordshire: G5RF, G5RG, GRM2,
Thames Valley: RRC2, QR32, RR12, LR12, MR32, RR28, RR24, RR26
Westminster: K4R2, RR28, N8R2, RQ21, RR24

GRAPHIC DESIGN
Southampton Inst: W211

HEALTH & SOCIAL CARE
Gwent: B999 (4)

HEALTH STUDIES
Derby: B995
E London: B990, B991, B992, B9N1
Middlesex: BG94

HISTORY
Cheltenham & Gloucester: LV81, V1L6, V1V8, V1M9, V8M9, QVR1
Kingston: V100 (12)
Lancashire: V100
London, Guildhall: M142, Y400
London IHE: W299
Luton: V199
Middlesex: V199
N London: V100, Y400
Portsmouth: V100
Sheffield, Hallam: V100
Staffordshire: MV94, RV44, V460, VK42, VR42, WV14
Teesside: V100
Univ of W England: Y301

HISTORY OF ART AND DESIGN
De Montfort: V480 (14)
London Inst: W299
Sheffield, Hallam: V400
Staffordshire: WR14, WV14, MV94, RV44, LV14
Teesside: V480

HOME ECONOMICS
Sheffield, Hallam: N750
South Bank: N750, N781, N788

HOTEL, CATERING AND INSTITUTIONAL MANAGEMENT
City Coll, Norwich: N720
Lancashire: N720
Leeds Metro: N720
N London: N720
Queen Margaret's Coll Edinburgh: N7N7
South Bank: N720
Thames Valley: N721
Univ of C England: N720

HOUSING
Cardiff Inst: K472
Sheffield, Hallam: K472

HUMAN RESOURCE MANAGEMENT
Southampton Inst: N620
Teesside: N620

HUMANITIES/MODERN STUDIES
E London: L602
Glamorgan: Y301, YG31
Greenwich: Y400
Humberside: Y301
Luton: QV31

INFORMATION SYSTEMS
E London: G561
Glasgow: N1G5
Greenwich: G561
N London: G560, G5N1
Portsmouth: GL53, G599, G561
Staffordshire: G5R1, G5R2, G5R4, MG95, RG45, RK22, RK42, *G561, LG1M*
Sunderland: H108
Univ of W England: L3G5
Wolverhampton: G561, GN51

INSURANCE
London, Guildhall: N120, N330

INTERNATIONAL BUSINESS
Greenwich: N140
Lancashire: NT19
Northumbria: N1T9
Sheffield, Hallam: N1R2, N1R4, N1R5, N1R1, N1R3, N2T4
Thames Valley: NJ99
Westminster: N1T9

INTERNATIONAL MARKETING
Greenwich: NR52, NR54

INTERNATIONAL RELATIONS/STUDIES
Portsmouth: TN25
Staffordshire: M148

IRISH STUDIES
N London: Y400

ITALIAN
Buckinghamshire: N1R3
Portsmouth: RR34
Westminster: T3R3; RR38, RR34

LAND MANAGEMENT
De Montfort: N800 (10)
E London: N800, K399
Greenwich: N800
Middlesex: W299
Portsmouth: N800
Sheffield Hallam: N800
Westminster: N830, N8R2

LANDSCAPE ARCHITECTURE
Kingston: K300 (10)
Leeds Metro: K300

LANDSCAPE MANAGEMENT
E London: N800, K399
Middlesex: W299

LANGUAGES FOR BUSINESS
Leeds Metro: T810
South Bank: N1T9, T810, T899
Wolverhampton: NT19

LATIN AMERICAN STUDIES
Portsmouth: R600, R620, RR46
Thames Valley: RR16, RR26, RR86

LAW
Coventry: M340 (20), MT32 (18)
De Montfort: M3R2 (22)
Dundee Inst: M310 (4), M390 (4)
E London: JM93
Glamorgan: M300
Glasgow, Caledonian: M3N1
Humberside: M340
London, Guildhall: M340, M3L1
Nene Coll: MN34
Northumbria: M3R1
Sheffield, Hallam: M301
South Bank: M300
Southampton Inst: M300, NM43, NM13
Staffordshire: M350
Swansea Inst: M300 (14)
Thames Valley: NM43, M310, M330, MR34, MR32, MR31
Univ of C England: L1M3, N300

LEGAL STUDIES
Dundee Inst: M390 (4)
Gwent: MN31 (10)

LEISURE STUDIES
Coventry: Y502 (14)
Luton: Y502
N Cheshire Coll: YN51
Southampton Inst: Y502, N718
Thames Valley: Y502

LIBRARY STUDIES
Leeds Metro: PP12
Univ of C England: PP12

LINGUISTICS
Portsmouth: TN25
Westminster: RQ81, TQ31, TQ61, RQ21, RQ41

LITERARY STUDIES
Middlesex: Y302
Univ of W England: Y301

MANAGEMENT
Brighton: N799 (12)
De Montfort: WN21 (12)
E London: CN11
Glasgow, Caledonian: NIG5, M3N1
Hertfordshire: GN42
Humberside: D952, D234, N170
London, Guildhall: L499, M148
London Institute: I530
Middlesex: FNYJ, FN9X
N Cheshire Coll: NP14, JW51, W4N1
Sheffield, Hallam: N400
South Bank: HN71
Univ of C England: L1N1

MANUFACTURING SYSTEMS MANAGEMENT
Cardiff Inst: H7N1

MARKETING
Humberside: NR1C, NR1F, NR14
London, Guildhall: N120
Southampton Inst: N500
Teesside: N500
Univ of C England: L1N5

MEDIA PRODUCTION & STUDIES
Cheltenham & Gloucester: P4M9, P4W4, P4L6
Glamorgan: WP44
Humberside: P40A
Lancashire: P600
Luton: P400
N Cheshire Coll: NP14
Salford UC: H998
Sheffield, Hallam: P400
Southampton: P400
South Bank: P500
Univ of W England: Y110, Y301

MODERN LANGUAGES
Bournemouth: T810
Brighton: T900
Cheltenham & Gloucester: N1T9
Northumbria: RR12
Robert Gordon: P379,
South Bank: T810, T899
Staffordshire: RR12, RR18, RR24, RR28, RR48
Westminster: QR38, QT36, RM13, RM43, RQ81, RR18, RR28, RR38, RR48, RT86, T3Q3
Wolverhampton: T900

MODULAR SCHEMES
Gwent Coll: Y400
Lancashire: Y400
N Cheshire Coll: YN51, Y400
Wolverhampton: Y600, AS, SI, DT, DY, DS, EU, MU, RS, SS

MUSIC
Bath Coll: W300
Colchester Inst: W300
Salford UC: W304
Thames Valley: W303, W301

PERFORMANCE/ MOVEMENT STUDIES
Cheltenham & Gloucester: P4W4
De Montfort: W901 (10)
N Cheshire Coll: W4N1

PHILOSOPHY
N London: V700, Y400

POLITICAL ECONOMY
E London: M100
Staffordshire: LF19, LV14, LL18, LG1M

POLITICS/ GOVERNMENT
Coventry: M902
Lancashire: M138
London, Guildhall: M142, Y400
N London: L510, M100
Plymouth: M100
Portsmouth: M100
South Bank: M100, M108
Teesside: M100
Univ of C England: L1M1
Univ of W England: M100, L3G5

PORTUGUESE
Portsmouth: RR45

PSYCHOLOGY
Humberside: C800
London, Guildhall: G599
South Bank: Q3L7

PUBLIC/SOCIAL ADMINISTRATION
Glamorgan: M148, M140
Leeds Metro: L100
Luton: *M140*
Sheffield Hallam: M140, M143
Teesside: M140

PUBLIC RELATIONS
Southampton Inst: M148

RETAILING
Dundee Inst: N550, N130

RUSSIAN/RUSSIAN STUDIES
Northumbria: RR18, RR28, RR48
Portsmouth: R810
Thames Valley: QR38, RR18, RR28, RR84, RR86
Westminster: RQ81, RR28, RR38, RR48, RT86, QR38

SOCIAL POLICY
Brighton: L400
E London: L310
London, Guildhall: L499
Middlesex: FN9X
N London: L402
Plymouth: L404
Portsmouth: L402
South Bank: L402
Southampton Inst: M148, T200
Staffordshire: M148

SOCIAL SCIENCE/STUDIES
Coventry: LS10
E London: L310
Glasgow, Caledonian: LS10
Greenwich: L300
Hertfordshire: L322
Humberside: *L322*
Kingston: L510 (12), L300 (12)
N London: LS10
Plymouth: L400
Portsmouth: L300
South Bank: Q3L3, B9L3
Southampton Inst: L322
Thames Valley: L322
Univ of W England: L300, L322, L3G5

SOCIETY AND TECHNOLOGY
Greenwich: Y400

SOUTH ASIAN STUDIES
N London: Y400

SPANISH/SPANISH STUDIES
Buckinghamshire: N1R4
Coventry: RR14, RR24
Kingston: RR14
London, Guildhall: Y400
Northumbria: RR48, RR24
Portsmouth: RR46, RR45, R410
Staffordshire: G5R4, G5RT, GRM3, RL42
Thames Valley: QR34, RR14, RR16, RR24, RR26, RR84, RR86, LR14, MR34
Westminster: RR48, T3R4, QR34, RQ41, RR14, RR24, RR34, RT46

THEOLOGY
Cheltenham & Gloucester: V8L6, V8M9, V1V8, V8L8

TOURISM AND TRAVEL
Humberside: N740
Luton: N741
Queen Margaret's Coll Edinburgh: N7N7
South Bank: Y502

TRANSPORT AND DISTRIBUTION
London, Guildhall: N120

URBAN STUDIES
Coventry: LK84 (12) K420, KY45
E London: K460
Leeds Metro: K464
N London: K460
Sheffield, Hallam: K460
South Bank: K440, K448

VISUAL ARTS/STUDIES
Derby: V400
Falmouth: V480
Nene Coll: W100
Staffordshire: MW91, WV14
Westminster: K460

WOMEN'S STUDIES
Cheltenham & Gloucester: P4M9, V1M9, V8M9
Coventry: ML93 (12)
E London: M903
Glamorgan: M903
Lancashire: M903
Sheffield, Hallam: M903
Staffordshire: MG95, ML91, M494, MW91
Univ of W England: Y301

COURSES OUTSIDE PCAS
Gwent Coll: BSc (Hons): Business and Accounting (10), Accounting and Legal Studies (10), Accounting and Finance (10), Accountancy Foundation Course (10), Business and legal studies

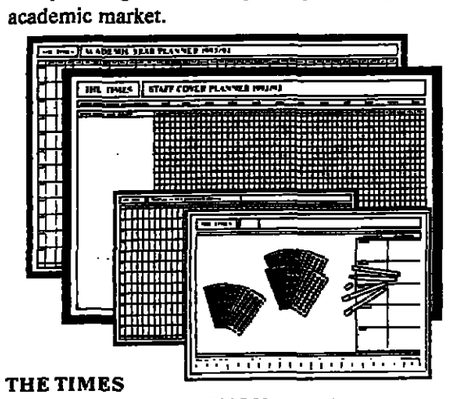
Napier: BA (Hons): Accounting, Business Studies, Commerce, Export Studies and Languages, Financial Services, Hospitality (Hotel and Catering Management), BEng (Hons): Electronics with Business Studies, Engineering with *Management*, BA: Business Information, Estate Management.

Thames Valley: ACCA (full time).

Compiled by: Richard Brown, Matthew Bryant and Charles Young

THE TIMES
1993/94
Academic Planner
Collection £32.00 (+VAT)
AN ORGANISED START FOR 1993

This new and co-ordinated collection of visual planning aids is designed specifically for the academic market.



THE TIMES ACADEMIC COLLECTION comprises:

- ACADEMIC YEAR PLANNER. *Size: 605 x 920mm*
- STAFF COVER PLANNER. *Size: 605 x 920mm*
- MAINTENANCE PLANNER. *Size: 490 x 580mm*
- DESK PAD. *Size: 420 x 600mm, 40 sheets*
- PLANNER SYMBOL AND PEN KIT.

HOW TO ORDER

By Post Send a cheque for £37.60 per kit, made payable to: Datamaps Limited, The Times Academic Planner Collection, Dept 1715, Snowdon Drive, Winterhill, Milton Keynes MK6 1HQ.

By Telephone Simply dial 0908 249174 giving your name, address and credit card details.

By Fax Send your order complete with school name and order number by fax on 0908 249100.

Please allow up to 28 days for delivery.
VAT Receipt will be enclosed with each order.

THE TIMES
LAW REPORTS
Subscription Service
Published in monthly parts
1993 annual subscription — £105
Bound volumes:
1990 — £60; 1991 — £70; 1992 — £80
T&T Clark Ltd 59 George Street Edinburgh EH2 2LQ
Tel: 031 225 4703 Fax: 031 220 4260



THEATRE page 36
Tony Rohr plays a blind Dublin poet in the first production at the enlarged Gate Theatre

ARTS

MUSIC page 37
Sir Harrison Birtwistle: composer-in-residence for the LPO. But where will that be next year?



Positive message in a bottle

A spectacular sculpture commissioned for Middlesbrough sets a new standard for public art in Britain. Richard Cork reports

With admirable enterprise and aplomb, Middlesbrough is about to bestow on its town centre ne of the finest public sculptures ver erected in Britain. Soaring early 35 feet into the northern sky, nd leaning at the same tipsy angle s the Tower of Pisa, this eight-ton 'ottle of Notes monument in tempered steel will be presented to the own on Friday by Lord Palumbo, hairman of the Arts Council. It mounts to a spectacular coup, for laes Oldenburg and Coosje van ruggen have never ade a sculpture in ritain before.

Their large-scale orks occupy prominent sites in major ties across the orld, from Chicago Barcelona. And at e height of his earnotoriety as a pop tist in the 1960s, ldenburg made veral provocative oposals for outsize ulptures in the centre of London: a uster of jumbo lipsticks replacing ros in Piccadilly Circus, and a oveable gearstick instead of Nelon's Column as a tribute to all the rs negotiating their way round afalgar Square. But, until now, body in this country has been dacious enough to commission a ulpture from Oldenburg and van uggen, who have worked together an inventive range of powerful d often wittily subversive outdoor ojects since their marriage in 1977.

The Middlesbrough venture began long ago as 1985, when Northern rts invited them to make a big work r the region. Peter Davies, then sual arts officer at Northern Arts, ghtly decided that public sculpture Britain needed to become more nbitious and less parochial. So ldenburg visited Middlesbrough, a wn he had never seen before, and ecame fascinated not with its industrial history, but with Captain Cook, local hero. Cook is celebrated there n an elaborate Birthplace Museum evoted to his pioneering voyages.

The whole notion of maritime xploration fired Oldenburg's imagiation at once. Both he and van ruggen realised that it chimed with eir long-standing interest in *Gulliver's Travels*, where Swift delights in aking the sizes of objects and people ndergo astounding transformaons. In their Manhattan studio, hich Oldenburg likens to a ship at ea, the sculptors aim at a similar orm of eye-opening revelation when lanning their large-scale ventures. ometimes, the projects never reach ompletion — perhaps because, as Oldenburg admits, "we strayed too far from the reality principle; but we would rather risk rejection than put restraints on our imaginations".

Captain Cook must have been equally bold. Any explorer has to deal with hazards, and several of Oldenburg's earliest drawings for the Middlesbrough sculpture took the form of a shipwreck. In one study, the vessel has become ominously skeletal, with a shrunken sail and timbers so twisted that they scarcely seem able to withstand the waves. Nemesis arrives on another sheet, where the ship has already keeled over and come to a melancholy rest on rocks or a beach. But then attention shifts from the over-elaborate notion of a galleon, inscribed on one drawing with the title "Britiship", to the far simpler image of a bottle lying on its side.

> 'We would rather risk rejection than restrain our imaginations'

Arising not only from Oldenburg's obsessive involvement with ordinary objects, but also from the convention of a ship in a bottle, the image has further links with van Bruggen's interest in Edgar Allan Poe's *Tales of Mystery and Imagination*. For Poe's macabre 1831 story, "Ms Found in a Bottle", is written by a sailor who, having been swept by a terrifying storm on board a passing vessel of titanic size, discovers that its eerily aged crew are incapable of registering his existence.

He decides to write an account of this nightmarish voyage and, if necessary, cast it into the sea. Before long, the vessel is surrounded by ramparts of ice and caught in a terminal vortex. The hapless sailor's manuscript ends with a feverish description of how "we are whirling dizzily, in immense concentric circles, round and round the borders of a gigantic amphitheatre, the summit of whose walls is lost in the darkness and the distance."

Although Oldenburg and van Bruggen avoided the melodrama and morbidity of Poe's gothic tale, they incorporated the form of the vortex in their own sculpture. And they ensured that writing played a powerful role, too. But rather than follow the example of Poe's sailor, and use ink on paper, they decided to let the words take over. While the cork remained paradoxically intact, the rest of the bottle would be made solely of the writing it contained.

But why does the sculpture contain two sets of "notes", with one sentence wrapped like a lattice around the bottle's circumference while the other spirals crazily inside? The most visible of the quotations, from a distance at least, was found in Cook's journals. He describes, with evident satisfaction, how "we had every advantage we could desire in observing the whole of the passage of the Planet Venus over the Sun's disc." The sentence comes from an official log recording a man's professional fascination with studying an eclipse. And this awesome phenomenon lies at the heart of the sculpture.

ASADOUR GUZELIAN



Bottle of Notes by Claes Oldenburg and Coosje van Bruggen: a provocative, multi-layered monument

At first, Cook's words — masculine, matter-of-fact, public prose starting with the pronoun "we" — appear to obliterate the text on the interior. But if viewers peer through them to the other side, his sentence is itself eclipsed by the Venus-like presence of the writing within. Taken from a poem by van Bruggen, the words are lyrical and celebrate a private memory rather than a collective experience in the present: "I like to remember sea-gulls in full flight gliding over the ring of canals." Based on recollections of her childhood in Amsterdam, where the canals testify to Holland's seafaring prowess during the century before Cook's exploits, van Bruggen's sentence takes a quiet delight in the soaring freedom and resilience of the gulls observed from another coast of the sea bordering Middlesbrough.

On a personal level, the two texts surely shed light on the relationship between Oldenburg and van Bruggen themselves. Taking turns to "eclipse" each other, the male and female passages are nourished by their intertwining. But while celebrating the unusual intimacy which binds them in love and work, the two sets of writing still remain separate.

Although the effect is exuberant rather than akin to the terror of Poe's story, the sculpture's tilt conveys a sense of precariousness as well. It suggests that *Bottle of Notes* might have been washed ashore and beached there by a receding wave. The proximity of a newly created lake and rocky cascade reinforces this idea, and reminds us that the sea is not far from the centre of town.

In the end, though, vulnerability plays second fiddle to energy and resilience. The daring open structure of *Bottle of Notes*, which cocks a snook at the whole notion of sculptural solidity, pays homage to Middlesbrough's renowned Transporter Bridge. Its tensile strength encouraged Oldenburg and van Bruggen to think in terms of an object defined essentially by line. Drawn in space with flamboyant and rigorously refined assurance, the completed sculpture also testifies to the traditional fabrication skills of the region. Middlesbrough can be proud of the fact that such a distinguished work was made locally, and that the town has set a challenging new standard to the rest of Britain in its determination to place this provocative, multi-layered and yet crisply accessible monument at the very heart of urban life.

● *The presentation ceremony will commence at 11.30am on Friday, and at 7pm Oldenburg and van Bruggen will give a lecture at Middlesbrough Town Hall*

Party night for Pav and Placido

OPERA: Jamie James looks forward to the remarkable tribute, at the New York Met next Monday, to the two great tenors

Opening night at the Metropolitan Opera is the American music scene's equivalent of the Superbowl, Oscar night and the ticker-tape parade. It is also more often notable for the *glitter of bejewelled heiresses* and film stars than for brilliant musical values. The question every year is, how will they better themselves?

This season, moreover, the company has real occasion to celebrate: the silver anniversary of the debuts of Placido Domingo and Luciano Pavarotti. In their honour, the Met is planning a gala worthy of P.T. Barnum himself.

On September 28, 1968 Placido Domingo made his debut with the house as Maurizio in *Adriana Lecouvreur*; *two months later* Pavarotti first appeared, in his calling-card role, Rodolfo in *La Bohème*. Both men got good reviews, but neither attracted a great deal of notice; after all, the tenor roster at the Met that year comprised, among others, Carlo Bergonzi, Franco Corelli, Nicolai Gedda, James McCracken, Richard Tucker and Jon Vickers.

In the intervening quarter century, Domingo has sung at the house in 402 performances and Pavarotti in 287, along the way establishing themselves as opera's last superstars. Given the paucity of exciting young tenors on the scene today, it is possible that next Monday's celebration of the "Domingarotti" anniversary will be an opening night that will not be topped for years.

With Met artistic director James Levine conducting, both tenors will sing roles they have never before performed at the Met. Domingo will do the first act of *Die Walküre*, a role he has never sung in America, and Pavarotti will do *the first act of Otello*, a role he has never sung in costume and is unlikely to do again.

When he sang the opera in a series of American concert performances with the Chicago Symphony conducted by Sir Georg Solti in 1991, he vowed that he would never do the role on the stage. The notion of Pavarotti performing the last act, crawling across the stage, is improbable.

The evening's finale will be the third act of *Il Trovatore*. The Met has announced a cast that includes Kallen Esperian, Dolora Zajick, Vladimir Chernov, and Paul Plishka, but the tenor is that perennial favourite, "To Be Arranged". The Manhattan rumour-mill has it that Domingo will begin *the act, singing the lyrical aria* "Ah si, ben mio", then Pavarotti will step in for the final cabaletta, "Di quella pira", with its famous, inauthentic high C. The critics are sure to scream blue murder — and the audience is equally sure to love it. Later in the autumn, the Met will give each tenor a new Verdi production: *Stiffelio* for Domingo and *I Lombardi* for Pavarotti.



Pavarotti: "Of course Domingo's a great tenor"

As much as Domingo and Pavarotti dominate the opera world, they seem able to share the stage easily, a fact most famously demonstrated by the 1990 "Three Tenors" concert with Jose Carreras, and again two years ago, when they appeared together at — where else? — Met Opening Night.

"I have the greatest respect for Pavarotti," commented Domingo. When asked about *his 25 years at the Met, he said* "There have been some great evenings there for me, beginning with my debut, of course, the opening night of *Otello*, my first *Lohengrin*, and *Manon Lescaut* with Scotto."

Pavarotti chose as his high points "*La Fille*, because it made me a star, the *Lucias* with Scotto, and all those *Bohèmes* with Mirella". When asked about Domingo, the Italian shot back: "Of course, he's a very great tenor. What do you expect me to say?"

Bold steps demand a firmer footing

In the scramble for public funding, contemporary dance must not be short-changed, says John Percival

We have heard it all before. When the Arts Council announced, after two days at Woodstock in May spent discussing policy, that "contemporary dance in its broadest form" was one of three categories chosen to receive more support, how many of its members recalled the council's declaration a full ten years earlier: "Now is the turn of dance".

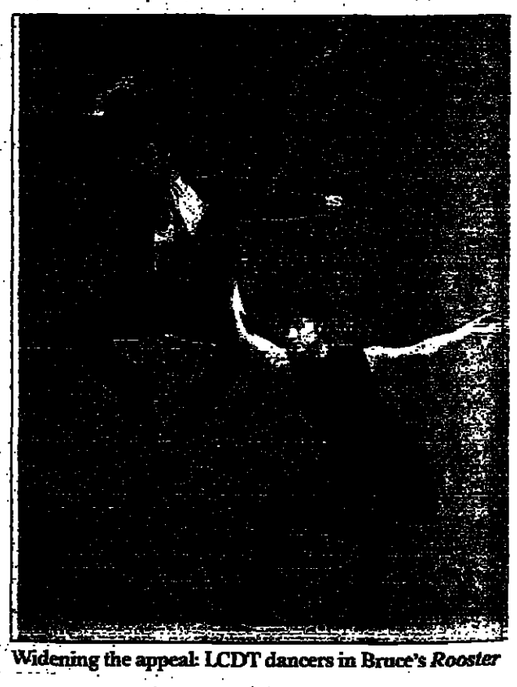
The chairman in 1983 who spoke those words was Sir William (now Lord) Rees-Mogg: at least he warned it would take time to rectify serious underfunding and implement "major projects". Too true: the biggest of them, the dance house for London, is as far away as ever.

Today the Arts Council meets again to consider the implications of its policy decisions, with understandable worries about their effects, especially on regional theatres and London orchestras. Will its courage hold for actions as big as its words in 1983 were?

Even now, dance does not stand to gain much. Reliable figures will not be known for months yet, because of uncertainty about the government's total allocation; insiders suggest that the Arts Council is preparing three variant lists on bases which might be described as bad, worse and impossible. Even assuming the very best likely outcome, the 3.2 per cent notional increase allocated after Woodstock would amount, because present funding is so low, to only £664,000. The other beneficiaries of the new priorities are visual arts (in effect contemporary painting and sculpture) and education; they will get even less.

But giving any art form a rise, however small, at a time of universal shortage invites a backlash. This is made worse by a widespread belief that all contemporary dance is weird and esoteric. Some of it is — just like some music, drama and visual art.

There is also a belief that contemporary dance appeals only to tiny audiences and even they are losing interest. Fact: audiences did decline but are rising again. Even at their lowest, Arts Council figures show them amounting to 1.4 million people. That is not bad compared with 2.7 million for opera, 2.8 million for ballet.



Widening the appeal: LCDT dancers in Bruce's *Rooster*

The small experimental dance groups are not going to suffer much, however tight the squeeze, because cutting support for them would save so little. The real cause for concern lies in the prospects for Britain's two middle-scale companies specialising in new work: Rambert Dance Company and London Contemporary Dance Theatre. Both have recently undergone thorough reassessments.

Rambert's solution is well-known: completely restructuring the company under a new artistic director, Christopher Bruce, whose policies are expected to embrace leading international choreographers. Bruce, besides mounting his own work, also plans more careful development of young British talent than we have seen before. Rambert would need about £200,000 more than its present grant of nearly £1 million but is budgeting to bring in bigger audiences and progressively increase box office earnings, besides touring more abroad.

So where does that leave London Contemporary Dance Theatre? It offered the Arts Council an equally ambitious development plan, but was told it could not be afforded. Even without that, however, a more balanced and adventurous repertoire has already begun pulling in audiences which were 26 per cent up during the latest tour. Appointing Richard Alston as artist in residence at their headquarters, The Place, attracting Angelin Preljocaj from France and Amanda Miller from Germany to make new works are good signs for next season.

How to afford the small experimental groups and the larger contemporary repertory companies? Slowing the rush towards a scheme for so-called national (actually local) dance houses all over the country would not hurt. These are based on somewhat woolly-minded theories about a new ecology for dance, and divert funds to administration and amateur activities. The latest assessment of progress showed up some serious problems that ought to be faced before expansion.

Much peripheral activity might be looked at critically, including why outreach and education work is not doing more to build audiences. Support costs could be shaved within some companies, as well as within the Arts Council and regional arts boards. And the rule about quality being the paramount criterion could be more rigorously applied, especially when newcomers have been given a chance and not lived up to it.

Given a reasonably generous total grant, this might be enough. Without that the only way to make bigger savings would be to chip away at the more expensive ballet companies. Does the Arts Council dare tackle their boards of establishment figures?

But the real solution lies with a government which found millions of pounds to buy the Coliseum in the run-up to a general election. If the same politicians now decided to deprive us of circuses as well as bread, that is not exactly going to help their popularity.

LEARN FRENCH FROM THE FRENCH

GENERAL COURSES
Beginners, intermediate, advanced. 16 weeks, 2-4 hours/week.

CRASH COURSES
4 weeks, 15 hours/week

BUSINESS FRENCH
Advanced specialist courses. 4 hours/week, 16 weeks.

IN COMPANY TUITION
All levels, conversational and business French

Full prospectus from: Alliance Française de Londres
Dept TMG, 1 Dorset Square, London NW1 6PU
071-723 7471
Alliance Française
Sponsored by the French Government

هكذا من الأصل

TODAY'S CHOICE

A daily guide to arts and entertainment compiled by Mark Hargie

LONDON

MARVIN'S ROOM: Following its Hampstead sell-out, Alison Steadman and Carmel McSharry star in Scott McPherson's sturdy, touching comedy about a Florida family at a time of crisis. **Comedy,** Panton Street, SW1 (071-867 1045). 8pm. 140mins

L'ITALIANA IN ALGERI: Marilyn Horne, Bruce Ford, Alessandro Corbelli and Ruggero Raimondi are among the impressive cast for this revival of Jean-Pierre Ponnelle's sparkling production of Rossini's delightful comedy. Carlo Rizzi conducts
Royal Opera House, Covent Garden, London WC2 (071-240 1066/1911), 7.30pm.

ROYAL PHILHARMONIC ORCHESTRA: The RPO takes a musical trip to central America, under the baton of Enrique Diemecke, artistic director of the Mexican Symphony Orchestra. Works by two modern Mexican composers make up the colourful programme with orchestral pieces by Silvestre Revueltas framing a performance of the Cello Concerto by Carlos Chávez (soloist, Carlos Prieto). **Barbican,** Silk Street, EC2 (071-638 8891), 7.30pm

NASH ENSEMBLE: To celebrate the 250th anniversary of the founding of the Leipzig Gewandhaus the renowned chamber music group launches a series of music presented at the Gewandhaus between 1838 and 1895. On the opening programme is music by Mozart, Weber, Spohr, Rossini and Mendelssohn. Performing with the Ensemble are the sopranos Lillian Watson and Lynne Dawson
Wigmore Hall, Wigmore Street W1 (071-935 2141), 7.30pm

SUZY BOGGUSS: The award-winning American country singer known in this country from her appearances on radio and television, makes her London debut concert
Queen Elizabeth Hall, South Bank, SE1 (071-928 8800), 7.30pm.

ELSEWHERE

LEEDS: Love of Three Oranges, Richard Jones's highly entertaining scratch n'sniff production of Prokofiev's exuberant fantasy, stunningly designed by the Brothers Quay, returns once more to Opera North. The cast includes Mana Mol, Andrew Shore, Jonathan Best and Richard Angas. Wyn Davies conducts
Grand Theatre, 46 New Briggate, (0532 459351/440971), 7.15pm

TAUNTON: The Magnificent Theatre Company, *specialists in 18th-century revivals,* have discovered Henry Fielding's banned satire of 1731, **The Grub Street Opera,** exposing the *rackety life of George II and his* supposedly impotent heir. A 25-venue tour begins here, Tunbridge Wells, Cambridge, Redhill come next.
Brewhouse, Coal Orchard (0823 283244). Tonight and tomorrow, 7.45pm

CARDIFF: Lucia di Lamermoor, Donizetti's masterpiece of bel canto tragedy continues the season at Welsh National Opera. Janice Watson sings the role of Scott's doomed heroine; Martin Thompson is Edgardo. Julian Smith conducts. The director is Rennie Wright
New Theatre, Park Place (0222 394844), 7.15pm.

GLASGOW: Scottish Opera's acclaimed production of **Tosca,** Puccini's passionate and lyrical melodrama, returns to the repertoire this season. In the title role is Eva Zseller, with Jonathan Welch as Cavaradossi and Henk Smit as Scarpia. Scottish Opera's conductor laureate, Sir Alexander Gibson conducts. The production's notable sets depicting Fascist Rome are by Peter Rice.
Theatre Royal, Hope Street (041-332 9000), 7.15pm.

THEATRE GUIDE

Jeremy Kingston's assessment of theatre showing in London

■ **House full, returns only**
◪ **Some seats available**
□ **Seats at all prices**

□ **ARCADIA:** Tom Stoppard in sparkling form brings together love, chaos theory and much else. With Felicity Kendal and Emma Fielding.
National *(Lyttelton), South Bank,* SE1 (071-928 2252). Tonight, 7.30pm tomorrow 2.15pm and 7.30pm 180mins

◪ **CAROUSEL:** Tuneful Rodgers and Hammerstein musical has the familiar mixture of the perceptive and the maudlin. The sets are clever.
Shaftesbury, *Shaftesbury Avenue,* WC2 (071-379 5399). Mon-Sat, 7.30pm, mats Wed, Sat, 2.30pm. 165mins

◪ **CITY OF ANGELS:** Top quality Larry Gelbart/Cy Coleman musical, packed with wit, set in LA and the world of the private eye movie.
Prince of Wales, Coventry Street, W1 *(071-839 5972). Mon-Sat, 7.30pm, mats* Wed, Sat 2.30pm. 160mins.

◪ **CRAZY FOR YOU:** Thrillingly staged new version of the Gershwin musical *Girl Crazy.*
Prince Edward, Old Compton Street, W1 (071-734 8951). Tue-Sat, 7.45pm, mat Thurs, Sat, 3pm. 150mins

□ **A GOING CONCERN:** Stephen Jeffreys' likeable suspense comedy tells of the struggle between three generations in a family firm making billiard-tables
Hampstead, Swiss Cottage Centre, NW3 (071-722 9301). Mon-Sat, 8pm, mat Sat, 4pm

□ **HAIR:** The Age of Aquarius dawns again. A pleasantish stroll down memory lane. Michael Bogdanov directs.
Old Vic, Waterloo Road, SE1 (071-928 7616). Mon-Sat, 7.45pm, mats Fri, Sat, 4pm. 180mins

□ **AN INSPECTOR CALLS:** Stephen Daldry's marvellously re-imagined version of Priestley's social thriller.
Aldwych, Aldwych, WC2 (071-836 6404). Mon-Fri, 7.45pm, Sat, 5pm and 8.15pm, mat Wed, 2.30pm

□ **IN THE SUMMER HOUSE:** Belated British production of Jane Bowles' oddball, yet rewarding play about a mother-daughter relationship
Lyric, King Street, Hammersmith, W6 (081-741 2311). Mon-Sat, 7.45, mats Wed, 2.30pm and Sat, 4pm

◪ **LYSISTRATA:** Geraldine James inspires the women of Athens to deny their men the joys of sex.
Wyndham's, Charing Cross Road, WC2 (071-867 1116). Mon-Sat, 8pm, mats Thurs, 3pm and Sat, 5pm

□ **THE MOUNTAIN GIANTS:** Sian Thomas, *Desmond Barrit in Pirandello's* last play, completed by Charles Wood. Puzzling but a must for fans.
National (Cottesloe), South Bank, SE1 (071-928 2252). Tonight, 7.30pm, tomorrow, 2.30pm and 7.30pm

■ **THE ODYSSEY:** Ron Cook plays the traveller in Derek Walcott's mighty *version of the old epic*
The Pit, Barbican Centre, EC2 (071-638 8891). Tonight-Sat, 7.15pm, mats tomorrow and Sat, 2pm. 180mins.

◪ **OLEANNA:** Power, politics and punishment at an American university. Great performances by David Suchet and Lia Williams in Harold Pinter's *production of David Mamet's play*
Duke of York's, St Martin's Lane, WC2 (071-836 5122). Mon-Sat, 7.30pm, mats Thurs, 3pm and Sat, 4pm

□ **THE SEAGULL:** Paul Shelley's attractive production of Chekov in a translation by Michael Frayn
Orange Tree, Clarence Street, *Richmond* (081-940 3633). Mon-Sat, 7.45pm, mats Thurs, 2.30pm and Sat 4pm. 180mins

◪ **SEPARATE TABLES:** Peter Bowles and Patricia Hodge tap heartfelt emotions in Peter Hall's welcome revival of Rattigan.
Albery, St Martin's Lane, WC2 (071-867 1115). Tue-Sat, 8pm, mats Thurs, 3pm and Sat, 4pm. 150mins

□ **A SLICE OF SATURDAY NIGHT:** A *wretched look at the clubbing habits of 1960s yoof.* Starring Dennis Waterman.
Strand Theatre, Strand, WC2 (071-930 8800). Mon-Sat, 8pm, mats Fri, Sat, 4pm. 150mins

□ **THERESE RAQUIN:** Julia Bardsley begins the new regime here with her own version of Zola's sexual thriller. Water drips *everywhere as the sign of guilt and grim revenge*
Young Vic, 66 The Cut, SE1 (071-928 6363). Mon-Sat, 7.30pm, mats Sat, *2.30pm and some Weds*

□ **TIME OF MY LIFE:** One of Ayckbourn's best family plays starring Anton Rodgers and Gwen Taylor
Vaudeville, Strand, WC2 (071-836 9987). Mon-Fri, 7.45pm, Sat, 8pm, mats Weds 2.30pm, Sats 4pm

LONG RUNNERS: □ **Blood Brothers:** Phoenix (071-867 1044) ◪ **Buddy:** Victoria Palace (071-834 1317) ◪ **Cats:** New London (071-405 0072) □ **Don't Dress for Dinner:** Duchess (071-494 5070) **Guys Named Moe:** Lyric (071-494 5045) ◪ **Joseph and the Amazing Technicolor Dreamcoat:** Palladium (071-494 5037) ◪ **Les Misérables:** Palace (071-434 0909) ◪ **Miss Saigon:** Theatre Royal, Drury Lane (071-494 5400) □ **The Mousetrap:** St Martin's (071-836 1443) □ **On The Piste:** Garrick (071-494 5085) ■ **The Phantom of the Opera:** Her Majesty's (071-494 5400) ◪ **Starlight Express:** Apollo Victoria (071-828 8665) □ **Travels With My Aunt:** Whitehall (071-867 1119) □ **The Woman in Black:** Fortune (071-836 2238)

Ticket information supplied by Society of West End Theatre

CINEMA GUIDE

Geoff Brown's assessment of films in London and (where indicated with the symbol ◆) on release across the country

NEW RELEASES

ACCION MUTANTE (18): Disabled terrorists kidnap bread tycoon heiress. Largely lamentable Spanish spoof, directed by Alex de la Iglesia.
Metro (071-437 0757) **MGM Chelsea** (071-352 5096) **MGM Haymarket** (071-839 1527) **MGM Tottenham Court Road** (071-636 6148)

THE BABY OF MACON (18): Seventeenth-century actors perform a play about a miraculous birth. Oppressive, infuriating Peter Greenaway *extravaganza*
Gate (071-727 4043) **Lumière** (071-836 0691) **MGM Fulham Road** (071-370 2636)

THE CRUSH (15): Psychopathic Lolita ensnares naive reporter. Good-looking but redundant potboiler, with Cary Elwes, Alicia Silverstone.
MGM Oxford Street (071-636 0310) **Odeon Kensington** (0426 914666) **Odeon West End** (0426 915574) **UCI Whiteleys** (071-792 3332)

DAUGHTERS OF THE DUST: Widely visual exploration of an African-American island community. Striking first feature for Julie Dash
ICA (071-930 3647)

WHAT'S LOVE GOT TO DO WITH IT (18): Tina Turner's life story. Powerful *acting from Angela Bassett and* Laurence Fishburne redeem the cliches
Odeon Kensington (0426 914666) **Odeon West End** (0426 915574) **Screen on the Green** (071-226 3520) **UCI Whiteleys** (071-792 3332)

CURRENT

APRES L'AMOUR (15): French love tangles, carefully unravelled by director Diane Kurys and an excellent cast: Isabelle Huppert, Hypolite Girardot, Bernard Giraudeau
Barbican (071-638 8891) **Curzon Mayfair** (071-465 8865)

ERASERHEAD (18): David Lynch's first film, completed in 1978: an extraordinary dream fantasy about love and sexuality. Revived with an improved soundtrack
MGM Piccadilly (071-437 3561)

◆ **THE FIRM** (15): Tom Cruise *discovers his law firm fronts for the* Mafia. Star power galore, but little meat. With Gene Hackman and Ed Harris.
Barbican (071-638 8891) **Empire** (071-497 9999) **MGM Baker Street** (071-935 9772) **MGM Fulham Road** (071-370 2636) **MGM Trocadero** (071-434 0031) **UCI Whiteleys** (071-792 3332)

◆ **IN THE LINE OF FIRE** (15): Secret Service agent Clint Eastwood fights John Malkovich's psychopath and his own *guilt. Sturdy thriller*
MGM Chelsea (071-352 5096) **Notting Hill Coronet** (071-727 6705) **Odeons: Kensington** (0426 914666) **Leicester Square** (0426-915 683) **Marble Arch** (0426 914501) **Swiss Cottage** (071-586 3057) **Screen on Baker Street** (071-935 2772) **UCI Whiteleys** (071-792 3332)

THE LIE (15): Refreshing, straightforward French drama about facing up to Aids. Francois Margolin directs Nathalie Baye and Didier Sandre.
MGM Swiss Centre (071-439 4470) **MGM Trocadero** (071-434 0031)

EL MARIACHI (15): Musician and hitman get confused in a Mexican border town. Enjoyable no-budget action romp from a promising new talent, Robert Rodriguez.
Odeon Kensington (0426-914 666) *MGM Tottenham Court Road (071-636 6148)*

◆ **MUCH ADO ABOUT NOTHING** (PG): Fast-food Shakespeare from Kenneth Branagh, with rollicking actors, clearly-spoken verse, but little film finesse. Emma Thompson, Denzel Washington, Michael Keaton.
Chelsea (071-351 3742/3743) **Empire** (071-437 1234/497 9999) **MGM Fulham Road** (071-370 2636) **MGM Shaftesbury Avenue** (071-836 6279) **MGM Tottenham Court Road** (071-636 6148) **Odeon Swiss Cottage** (0426 914098)/**Plaza** (071-497 9999) **Screen on Baker Street** (071-935 2772) **Screen on the Hill** (071-435 3366) **UCI Whiteleys** (071-792 3332)

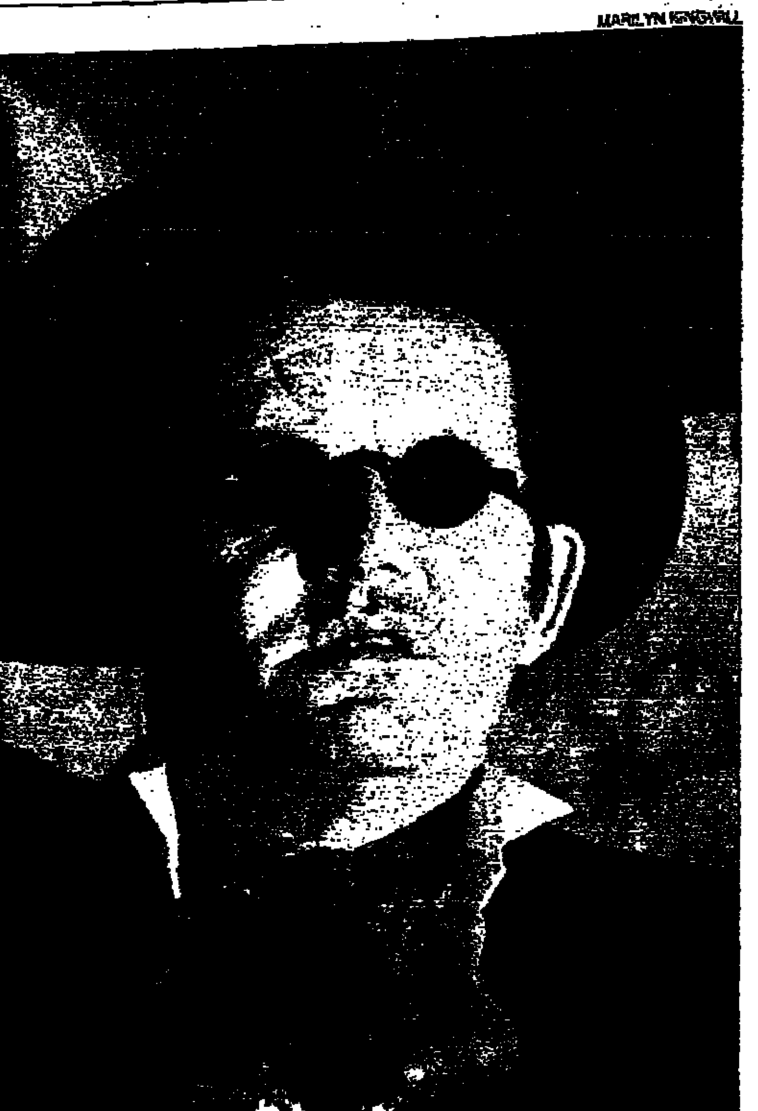
◆ **THE NIGHT WE NEVER MET** (15): Romantic mix-ups in a time-shared New York apartment. Endearing comedy with Matthew Broderick, Annabella Sciorra, Kevin Anderson.
Odeon Haymarket (0426-915 353)

◆ **PASSION FISH** (15): Crippled soap star and her secretive nurse undergo rehabilitation. Enjoyable, loving, leisurely film from John Sayles. With Mary McDonnell, Alfre Woodard.
Curzon West End (071-439 4805) **MGM Chelsea** (071-352 5096) **MGM** *Trocadero* (071-434 0031) **Odeons: Kensington** (0426-914 666) **Swiss Cottage** (071-586 3057)

THEATRE: The (slightly) enlarged and refurbished Gate reopens in vigorous style

Right play but wrong country

MARILYN KINGWILL



Tony Rohr as Maximus Starr, a blind Dublin poet sunk in despair

Bohemian Lights
Gate

THE Gate is still to be found in the attic of a Notting Hill pub, but the attic has been enlarged and the route to it is now more contemporary chic than *Dickensian shabby. The rebuilding* that began in June means that the raked auditorium holds 130, which is *more than twice the old spectator-*count. The stage, however, seems larger only in the sense that a box *containing size-eight shoes* is larger than one containing six-and-a-halfs. It still poses a formidable challenge to director and designer, not to mention actors nervous of getting their toes stepped on.

But it was under those conditions that Stephen Daldry's Gate produced such triumphs as Marieluise Fleisser's *Pioneers in Ingolstadt*, Horvath's *Figaro Gets Divorced*, and Tirso de Molina's *Damned for Despair*, all of which (incidentally) are to be recreated on Radio 3 in the coming weeks. And under Laurence Boswell's regime, the theatre is not getting less venturesome. Vargas Llosa's *Madman of the Balconies* and the first British production of Strindberg's *Great Highway* follow the autumn's opening offering, which is another overdue premiere, this time of Valle-Inclán's *Luces de Bohemia*.

It is a bold choice, an "esperpento" or "grotesque" play written in the turbulent Spanish 1920s, and it is boldly enough handled. The original cast numbered 53, plus "crowds, policemen, dogs, cats and a parrot"; yet *Boswell's 18-person company not only* elbows its way en masse onto the tiny stage, but gives us pretty well every character, the parrot maybe excepted. But somewhere an unwonted timidity has set in. Was it really necessary for *the adapter, David Johnston, to shift* the action from Madrid circa 1917 to Dublin 1915?

The sprawling story involves Max Estrella, now Maximus Starr, a blind poet who wanders the city like Homer *roaming through disintegrating Troy.* He insults a military blimp and is thrown into jail, where he meets a *doomed trades unionist from Barcelo*na, now Belfast. Released after fellow poets put pressure on an establishment *newspaper,* and the newspaper leans on the establishment, he dines with a snooty Yeats at the Shelbourne, has a brush with a girl prostitute, hears sounds of riot, encounters a woman holding a shot child, and himself freezes to death, still unclear about the play's central concern, the function of the artist in a corrupt society.

True, we are more likely to have heard of Connolly, Pearse and John Redmond, all of whom are mentioned here, than of Garcia Prieto or even Antonio Maura. But Boswell and Johnston might have risked a little puzzlement on our part, for the original text gives the feel of a chaotic Madrid as the era of Primo de Rivera and Franco approached far better than of a Dublin edging painfully towards democracy.

The intense internal schisms of Spanish politics — anti-clerical anarchists versus nationalists and so forth — would seem to have little in common *with Ireland's patriotic struggle* against Britain. Can we believe that leftists were regularly shot for "trying *to escape from arrest"? In Spain* 1917, certainly. In Dublin before the Easter Rising, surely not.

Yet, thanks to the efforts of the cast led by Tony Rohr, a Max sunk deep in cynicism and growling despair, the play acquires a crazed intensity which leaves even sensible objections looking *nitpicking. Moreover,* Boswell adds to the theatre's scenic traditions by making even more than usual of even less. On a stage shrunk to a thin, askew passageway, tables may fall from above to make a restaurant, holes open in the floor to become bits of office, or gaps yawn in the panels for faces to peer through; and often there is also room for a black-coated, black-hatted chorus of balefully watching Dubliners. Whatever the caveats, the new Gate is clearly in good hands.

BENEDICT NIGHTINGALE

Brothers in lore

Our Brutus/Booth
Cochrane

DAVID Beeler *has written* a trilogy about the Booths, a family which spawned a notorious assassin and a famous thespian in a single generation. In *Our Brutus*, John Wilkes Booth, who shot President Lincoln, appears to be something of a hero, crusading for independence for the South. The bypassing of the issue of slavery seems surprising, particularly at the Cochrane, home of the black theatre company, Talawa.

The dialogue sometimes sounds like an old Hollywood movie, sometimes like a history lesson. However, when they work, Beeler's script and Nicholas Farr's direction are snappy and inventive. Scenes are cross-cut with filmic speed. In between, civil war songs create beautiful moments of sadness or strength. Members of the cast chip into dialogue with CVs of the characters speaking. Lincoln, standing on stilts in humungous boots, is a president of absurdly epic proportions.

Booth, the second play (the third, *The Sanity of Madness*, receives a play reading on Saturday) is a monologue set nine months later. Edwin Booth, the celebrated tragedian, has not acted since his brother's crime. Nervously pouring tea and powdering his grease-paint in his dressing-room, he expects a hostile audience. He works himself up to perform *Hamlet* by running through his life history for us, slotting in several done-to-death Shakespearean soliloquies (from Richard III and Romeo to "Alas, poor Yorick").

This skeletal structuring and the parallels between life and art are too obvious. There are sentimental patches too: Booth's bewailed late wife sounds like an unbearable paragon of virtue.

All the same, Beeler's performance is assured, playing with naturalism and 19th-century stylisation as, indeed, did Booth. The piece is biographically illuminating. It tells how Edwin started his career standing in for his alcoholic father as Richard III; how he himself fought against drink; and how he participated in a "three brothers" production of *Julius Caesar* with his two brothers, John Wilkes and Junius Brutus Junior. There is also, incidentally, a thrill for theatre historians. Booth's Hamlet is resurrected in the flesh, in Kabuki-like makeup, a velvety skirt and leather ballet shoes with laces right up to the thighs.

KATE BASSETT

CONCERT: **Barry Millington** on a tribute to a composer who is still prolific at the age of 90

Back in the spotlight

Goldschmidt at 90
Purcell Room

BERTHOLD Goldschmidt played the celesta in the first performance of *Wozzeck* in 1925. When forced to leave Nazi Germany, he chose England as his adopted country partly because it had had the courage to put on Berg's opera (a concert performance under Boult in 1934).

But Goldschmidt's music was not what the reading panels of the Sixties and Seventies wanted to hear, and the composer fell silent. Now he is all the rage again, and in an entertaining chat with Robert Saxton during the course of his ninetieth birthday concert, he showed no malice for his previous eclipse, attributing it to inevitable changes of taste and fashion.

Still very alert mentally — he is fastidious about dates, for example — he is composing as prolifically as ever. The birthday tribute concentrated on chamber works of recent years: reasonably enough, as many of his earlier pieces can be heard elsewhere in the coming months. Several of them were receiving their first British performance, and one, *Dialogue with Cordelia* (a duo for cello and clarinet), its world premiere.

Goldschmidt's music seems to get ever leaner and more concentrated, and it is difficult to imagine these late works, admirably crafted as they are, being enthusiastically taken up, in the way that it is hoped, say, the operas *Beatrice Cenci* and *Der gewaltige Hahnrei* might be.

Nevertheless, a work such as the Trio for piano, violin and cello — skilfully played by Steven Neugarten, Kerstin Linder-Dewan (the musical director) and Susanne Bär — generates a formidable vigour from the elaboration of its sinewy contrapuntal lines.

The Fantasy for oboe, cello and harp varies its textures more, with eerie harmonics on the cello and occasional moments of concordant repose. These are all the more welcome for their unexpectedness in this context.

The Clarinet Quartet, the most genial of the works heard, astonishes with the fertility of its invention (Tom Watmough was both eloquent and agile in the lead role), while the *Dialogue with Cordelia* maintains a fragile pathos.

The ensemble was completed by the violist Katharine Leek, the oboist Alun Darbyshire and the harpist Manon Morus. All in all, a worthy tribute to a creative artist of real distinction and integrity.

ENTERTAINMENTS

ART GALLERIES

SPINK, King Street, St.James's SW1. **OPENS TODAY** until 15 October AUTUMN CATALOGUE OF ENGLISH WATERCOLOURS & DRAWINGS UNDER £4,000. Mon-Fri. 9-5.30 Tues until 7.30.

CIRCUSES

BILLY SMARTS after 21 years re-opens under the modern design Big Top at **Richmond Deer Park.** October 15th. 2 performances daily. Tel 081 332 2323

EVENTS

WEMBLEY ARENA 081 900 1234 CC 344 4444 (24hrs 7 days) + bkg fee Oct 15 - 28 ONLY! **Walt Disney's World on Ice presents**
BEAUTY AND THE BEAST
Tkts £12.50, £9.50 (Ltd VIP Seating avail).

ART GALLERIES

THE 20th CENTURY BRITISH ART FAIR
Royal College of Art
Kensington Gore, London W8
22 – 26 September
11am - 8pm, 7pm last two days
Information: 071 371 1703

OPERA & BALLET

COLISEUM 071 836 3161 CC (24hr) 071 240 7200
ENGLISH NATIONAL OPERA
Ton't 7.30 **SIMON BOCCANEGRA**
Tomor 7.30 **STREET SCENE**

ROYAL OPERA HOUSE 071 240 1066/1911. Tickets avail on the day. Standby info 836 6903
THE ROYAL OPERA
Ton't 7.30 **L'Italiana in Algeri.**
Tomor 7.30 **Madama Butterfly.**

SADLER'S WELLS 071 278 8916 First Call 24hrs 7 days 240 7200
GLYNDEBOURNE TOURING OPERA Fri **Don Giovanni** Eves 7.30

THEATRES

ADELPHI
"**A genuine triumph**" D. Mail
"**Andrew Lloyd Webber's most persuasive Score**" New Yorker
SUNSET BOULEVARD
"**Oh what a glorious Sunset**" D.Exp
"**It out - Oklahomas 'Oklahoma!'**" Wall St Journal
24HR CREDIT CARD BOOKINGS CALL 071 344 0055 (bkg fee)
GROUP BKG 071 413 3302 (bkg fee)
NO BKG FEE FOR PERSONAL **CALLERS AT THE ADELPHI BOX OFFICE**
Recorded Information 071 379 8884
Mon-Sat 8.00 Mats Thu & Sat 3.00
NOW BOOKING TO APRIL 94
QUEUE DAILY FOR RETURNS

ALBERY BO/CC 071 867 1115/ 071 344 4444 Groups 930 6123
THE PETER HALL COMPANY
PETER BOWLES **PATRICIA HODGE**
"Superb" D Tel "Hypnotic" M.o.S
ROSEMARY LEACH
"**Magnificent**" D. Mail
in **TERENCE RATTIGAN'S**
SEPARATE TABLES
"**Peter Hall's scrupulous revival ... a minor classic**" Gdn.
Mon-Sat 8 Mats Thur 3 & Sat 4

ALDWYCH 071 836 6404/497 9977 Group Sales 071 930 6123
"**THE HOTTEST TICKET IN THE WEST END**" S. Times Mag.
"**NOBODY SHOULD MISS IT**" T Out
The Royal National Theatre's multi award-winning production of J.B. Priestley's
AN INSPECTOR CALLS
"**As concentrated a piece of theatrical perfection as you will find anywhere**" Today
"**I URGE YOU TO SEE IT**" D.Mail
Mon-Fri 7.45, Sat 5 & 8.15 Wed mat 2.30

AMBASSADORS 071 836 6111/ 1171 cc 497 9977/344 4444 (No b/fee)
EILEEN ATKINS PENELOPE WILTON
VITA AND VIRGINIA
by **EILEEN ATKINS**
The remarkable relationship between Virginia Woolf and Vita Sackville-West
REDUCED PRICE PREVIEWS FROM 1 OCT. OPENS 10 OCT
Tues-Sat 8.00 Wed Mats 2.30
Sat & Sun Mats 3.30

APOLLO 071 494 5070/ 071 344 4444/497 9977 (All 24hrs/No bkg fee) Groups 494 5454/413 3321
THE US HIT MUSICAL
FOREVER PLAID
Now Previewing. Mon-Thu eves 8pm, *Fri & Sat 6pm & 8.30pm*
ALL SEATS £10.00 & £5.00

APOLLO VICTORIA SS cc 630 6262 Groups 828 6188 cc 24hr 071 344 4444/497 9977
071 379 9901 Groups 930 6123
"**Andrew Lloyd Webber's New production of**
STARLIGHT EXPRESS
"**A REBORN THEATRICAL DELIGHT**" Daily Mail
White knuckle runs 19.45 daily Tue & Sat 15.00
Tickets from £9.00 - £30.00

BLOOMSBURY THEATRE Gordon St. WC1 071-387 9629 NYT
Sponsored by Hanson PLC present
JULIUS CAESAR Until Sat,
Eves 7.30, Mats Thurs 2.30pm
Sponsored by National Power.

CAMBRIDGE WC2 BO/CC 071 494 5080/071 344 4444/497 9977
THE HIT 70'S MUSICAL
* HOT STUFF *
"**This is the show which knows how to strut its funky stuff**" D Tel
"**Truly roaring across the West End stage... a frenzy of excitement. Hot Stuff? too true**" Today
HOT 1/2 PRICE SEATS FRI 5.30
Mon-Thu 8 Fri & Sat 5.30 & 8.30

COMEDY Now Booking
" **A gem waiting to be discovered**" D. Mail
ALISON STEADMAN
CARMEL McSHARRY **PHYLLIS LOGAN**
MARVIN'S ROOM
B O 071 867 1045 cc 071 867 1111 Mon - Sat eves 8pm, Mats Thurs 2.30pm & Sat 4.30pm

CRITERION 839 4488 cc 344 4444
LOOKING THROUGH A
GLASS ONION
JOHN LENNON IN WORD & MUSIC
Prevs 11 Oct, Opens 18 Oct

To place your ENTERTAINMENT advert in
THE TIMES
TRADE 071-481 1920
FAX 071-481 9313
TELEX 925088
PRIVATE 071-481 4000

DOMINION CC HOTLINE 071 413 1411 (24hr) Info 580 8845 /8562 Groups 413 3321/636 0975
GREASE
Starring **CRAIG McLACHLAN** and **DEBBIE GIBSON**
"**A monster hit**" Daily Mirror
Eves 7.30pm Mats Wed & Sat 3pm

DRURY LANE THEATRE ROYAL cc (Bkg fee) 24hr 7 days 071 494 5001/344 4444/240 7200/379 9901 Grps 831 8625/494 5454
MISS SAIGON
"**THE CLASSIC LOVE STORY OF OUR TIME**"
NOW IN ITS
5TH FABULOUS YEAR!
Eves 7.45 Mats Wed & Sat 3pm
Good seats avail for Wed Mat & some perfs apply B.O. FOR TELEPHONE POSTAL BOOKINGS/PERSONAL CALLERS
071 494 5060 BKG FEE

DUCHESS cc 071 494 5070 cc 344 4444 (no bkg fee)/836 2428 (bkg fee) Groups 071-413 3321
Eves 8pm, Wed mat 3pm, Sat 5pm & 8.30
NOW IN ITS 3RD YEAR
"**A SAUCY COMEDY**" E. Std
DON'T DRESS FOR DINNER
"**Gloriously Outrageous**" T.Out

DUKE OF YORK'S THEATRE 071 836 5122 cc 836 9837 24hrs/7 days 836 3464, 344 4444 Tkts at HMV Stores (Gir London) & Tower Records also 071 730 1745
DAVID SUCHET **LIA WILLIAMS**
OLEANNA
by **David Mamet**
Directed by **Harold Pinter**
"**Riveting new play**" D. Tel
Eves 7.30, Thur Mat 3, Sat Mat 4
No latecomers admitted

FORTUNE BO & CC 836 2238 CC 344 4444 (24hrs/no bkg fee)/497 9977 (bkg fee) Grps 930 6123
EDWARD PETHERBRIDGE
JOSEPH FIENNES
Susan Hill's
THE WOMAN IN BLACK
Adapted by Stephen Mallatratt
" **A REAL THRILL OF HORROR**" S.Times
Eves 8pm Mats Tue 3pm Sat 4pm
5TH SPINE CHILLING YEAR!
Air Conditioned
Now booking until 22 Jan 1994

GARRICK BO/CC 494 5085/497 9977 (no fee) 071 344 4444
"The outstanding comedy hit of the season" S. Exp
JOHN GODBER'S
"**Hysterically Funny**" Today
"**An avalanche of jokes**" M.on S
ON THE PISTE
Mon-Sat 8 mats Thu 3 Sat 4
LAST WEEK

GLOBE BO/CC 071 494 5067/071 344 4444/497 9977 Grps 930 6123
TOM CONTI
GABRIELLE DRAKE **JUDY LOE**
& JENNY SEAGROVE
in **NOEL COWARD'S**
PRESENT LAUGHTER
" I was **CAPTIVATED** and **DAZZLED** by it's charm and fizz... **A TRIUMPH**" D Mail
Mon-Sat 7.45 Mats Thur & Sat 3

CALL 071-481 1920
To place your entertainment advert in THE TIMES

HAYMARKET THEATRE ROYAL BO / CC 071 930 8800 / CC (24 hrs no bkg Fee) 071 344 4444 / 497 9977 Groups 071 413 3321
"**The funniest West End musical around**" Gdn
Denis Lawson
in
** LUST **
Directed by Bob Carlton
A comedy musical by the Heather Bros. Mon-Fri 8, Wed 3, Sat 4.30 & 8.30
'**A Triumph**'FT'**Lust is a Must**'D.Mi
NOW BOOKING TO JAN 94

HER MAJESTY'S 24hr 494 5400 (bkg fee) CC 344 4444/497 9977 (bkg fee) Group Sales 930 6123
ANDREW LLOYD WEBBER'S AWARD WINNING MUSICAL
THE PHANTOM OF THE OPERA
Directed by **HAROLD PRINCE**
Eves 7.45 Mats Wed & Sat 3
NOW BOOKING TO MARCH 1994
APPLY DAILY FOR RETURNS

LON. PALLADIUM 24hr BO/CC 071 494 5020 (£1 per Tkt Serv Chge) 071 344 4444/497 9977 Serv Chge Mon-Thu/bkg fee Fri-Sat) Groups 494 5456 (£1 per Tkt Serv Chge)
Andrew Lloyd Webber's
"**exuberant new production**" Std
of "Tim Rice & Andrew Lloyd Webber's Palladium Blockbuster" Gdn
JOSEPH & THE AMAZING TECHNICOLOR DREAMCOAT
Dir by **STEVEN PIMLOTT**
Starring PHILLIP SCHOFIELD
Eves 7.30 Mats Wed & Sat 2.30
QUEUE DAILY FOR RETURNS

LYRIC, Shafts Ave Bo & cc 071 494 5045 cc 071 344 4444 All tel lines 24hr/7 days (bkg fee), cc 497 9977 Grps 071 930 6123
The Joint Never Stops Jumpin
FIVE GUYS NAMED MOE
THE OLIVIER AWARD WINNING MUSICAL
3RD GREAT YEAR
Mon-Thu 8 Fri & Sat at 6 & 8.45

LYRIC HAMMERSMITH 081 741 2311 cc (24hrs/no bkg fee) 071 836 3464 *IN THE SUMMER HOUSE* by Jane Bowles. " DEREK GOLDBY'S FINE, HANDSOME REVIVAL." "WONDERFUL PERFORMANCES *FROM ROSEMARY HARRIS & DANA IVEY* " Mail Eves 7.45 Mats Wed 2.30, Sat 4.00. **STUDIO** 081 741 8701 Red Shirt **DEATH IN VENICE** Eve 8.00, Sat mat 4.30

NATIONAL THEATRE BO 071 928 2252 Grps 071 620 0741; 24hr cc bkg fee 071 497 9977
OLIVIER
Tomor 7.15 (PREVIEW)
THE ABSENCE OF WAR
David Hare
LYTTELTON
Ton't 7.30, Tomor 2.15 & 7.30
ARCADIA
Tom Stoppard
COTTESLOE
Ton't 7.30, Tomor 2.30 & 7.30 **THE MOUNTAIN GIANTS** Luigi Pirandello in a version by Charles Wood.

NEW LONDON Drury Lane BO 071 405 0072 CC 071 404 4079 24hr 344 4444. Groups 930 6123 Tkts from: Tower Records Ldn.
THE ANDREW LLOYD WEBBER /T.S. ELIOT INTERNATIONAL AWARD-WINNING MUSICAL
CATS
Eves 7.45 Mats Tue & Sat 3.00
Special signed perf 28 Dec at 3
LATECOMERS NOT ADMITTED WHILE AUDITORIUM IS IN MOTION, PLEASE BE PROMPT.
Bars open at 6.45
LIMITED NO. OF SEATS AVAIL DAILY FROM BOX OFFICE

OLD VIC BO/CC 071 928 7616 cc 071 497 9977/ 071 344 4444 Groups 071 413 3321
"**The Capital's biggest & happiest musical**" Channel 4
HAIR
Aquarius, Let the Sun Shine In, Good Morning Starshine.
"**The most wonderful singing & melodic score**" Obs
"**Pure entertainment**" Classic FM
Book & Lyrics
GEROME RAGNI and JAMES RADO
Music by GALT MACDERMOT
Mon-Sat 7.45 Mats Fri & Sat 4

PALACE THEATRE 071-434 0909 cc 24hrs (bkg fee) 071-344 4444/497 9977/071 793 1000 Group Sales 071 930 6123 Groups 071 494 1671
THE WORLD'S MOST POPULAR MUSICAL
LES MISERABLES
Eves 7.30 Mats Thu & Sat 2.30
Special signed perf 30 Oct 2.30
Latecomers not admitted until the interval
LIMITED NO. OF SEATS AVAIL DAILY FROM BOX OFFICE

PHOENIX BO/CC 867 1044 867 1111/344 4444 (fee) 497 9977
BEST MUSICAL
ALL 4 MAJOR AWARDS
STEPHANIE LAWRENCE in **WILLY RUSSELL'S**
BLOOD BROTHERS
with **CARL WAYNE**
"**ASTONISHING**" S Express
"**...Brings the audience to its feet, and roaring its approval**" D Mail
Eves 7.45 Mats Thurs 3 Sat 4

PLAYHOUSE 071 839 4401 cc no fee: 497 9977 24hrs 7 days
FOR A STRICTLY LTD SEASON
IT RUNS IN THE FAMILY
Written & Directed by **RAY COONEY**
"**My glasses steamed up with laughter**" D. Exp
Tickets £5.50 - £16.50
MON-FRI 8, SAT 5.30 & 8.30
Red. Price Mat **THUR 3PM £5 & £10**
Easy Parking. In-House Cafe Bar

PRINCE EDWARD 071 734 8951 cc (24hr no bkg fee) 836 3464 / 071 344 4444 Groups 930 6123.
BEST MUSICAL
Laurence Olivier Awards 93
THE NEW GERSHWIN MUSICAL COMEDY
CRAZY FOR YOU
" *PUTS THE BRIGHT LIGHTS BACK IN THE WEST END IN DAZZLING STYLE* " M. on Sun
Eves 7.45 Mats Thu & Sat 3.00
APPLY DAILY FOR RETURNS **& CANCELLATIONS**

PRINCE OF WALES 071 839 5972 cc (24hr/no bkg fee) 071 836 3464/071 344 4444 Groups 071 930 6123
It's MORE than a musical...
" **SHEER BRILLIANT FUN**" FT
"**A MUSICAL COMEDY MADE IN HEAVEN**" The Times
" **THIS ONE YOU HAVE TO SEE** " S.Exp
CITY OF ANGELS
THE HOLLYWOOD MUSICAL
Mon-Sat 7.30 Mats Wed & Sat 2.30
AIR CONDITIONED
NOW BOOKING THRU XMAS

QUEENS BO/CC 071 494 5041 (no bkg fee)CC 071 497 9977(Bkg fee)
MARK RYLANCE **JANET McTEER**
MUCH ADO ABOUT NOTHING
" **Shakespeare... with a sense of magic**" Guardian
Mon-Sat 7.30pm, Mats Sat 2.30
MUST CLOSE 16 OCT

ROYAL COURT 071-730 1745/2554 cc 836 2428(24hrs) 836 5122
HYSTERIA by Terry Johnson
Eves 8, Sat Mat 4
Extended till 6 November

ROYAL SHAKESPEARE COMPANY LONDON (071 638 8891 cc Mon - Sun 9am-8pm)
BARBICAN THEATRE
THE TWO GENTLEMEN OF VERONA
Thu, Fri 7.15, Sat 2.00 & 7.15
THE PIT: **THE ODYSSEY** Ton't, Fri 7.15, Thu, Sat 2.00 & 7.15
STRATFORD-UPON-AVON (0789 295623 cc Mon-Sat 9am-8pm)
ROYAL SHAKESPEARE THEATRE
KING LEAR
Ton't 7.30, Tomor, Sat 1.30
SWAN THEATRE: **MURDER IN THE CATHEDRAL** Ton't 7.30, Tomor, Sat 1.30
THE OTHER PLACE:
JULIUS CAESAR Ton't, Fri 7.30, Tomor, Sat 1.30 & 7.30
Meal/Ticket/Hotel package 0789 414999.

SADLERS WELLS Inc cc 071 278 8916 cc (bkg fee) 071 497 9977
13 October - 20 November
HARRY SECOMBE
PICKWICK
THE MUSICAL
"**The audience stood on their feet and cheered for more**" Jack Tinker. Daily Mail.

SHAFTESBURY BO & CC 071 379 5399 CC 071 344 4444 24hr/bkg fee Grps 413 3321
" **RODGERS & HAMMERSTEIN'S MASTERPIECE** " *S. Times*
CAROUSEL
"A joyous, brilliant & breath-taking production" Int Her Trib
Mon-Sat 7.30 Mats Wed & Sat 2.30
PLEASE NOTE latecomers will not be admitted for 40 minutes
Special signed perf 26 Oct 7.30
A Few Good Seats Avail Now

ST MARTIN'S 071-836 1443. Special CC No. 344 4444. Evgs 8.0 Tues 2.45, Sat 5.0 and 8.0
41st Year of Agatha Christie's
THE MOUSETRAP

STRAND BO/CC 071 930 8800 24hr cc 344 4444 (no bkg fee) Groups 071 413 3321
DENNIS WATERMAN
SONIA **DANNY McCALL**
A SLICE OF SATURDAY NIGHT
"**The Fabulous hit musical**"
" **infectiously happy...fab!** " D.Mi
Mon-Sat 8.00 Mats Fri & Sat 4.00
Fri 4pm TWO for ONE (Top 2 Prices)

VAUDEVILLE B/O & CC 836 9987. CC 24hr (No Fee) 497 9977
Evgs 7.45, Mat Wed 2.30 Sat 4 & 8
ANTON RODGERS **GWEN TAYLOR**
"**Alan Ayckbourn** in blazing form"ST
TIME OF MY LIFE

VICTORIA PALACE Box Off & cc (No bkg fee) 071 834 1317 CC (bkg fee)071-344 4444/240 7200 Groups 071 930 6123
* BUDDY *
The Buddy Holly Story
"**BRILLIANT**" Sun
* BUDDY *
"**WONDERFUL STUFF**" Sun Tel
* BUDDY *
Mon-Thur 8.00 Fri 5.30 & 8.30 Sat 5.00 & 8.30.
ALL SEATS ½ PRICE FRIDAY 5.30 PERF
4th SENSATIONAL YEAR OVER 1500 PERFORMANCES BOOKING TO END MARCH '94

WHITEHALL BO/CC 867 1119 /1111 071 344 4444/497 9977
BEST ENTERTAINMENT 1993 OLIVIER AWARDS
William Gaunt
Jeffery Holland **Ian Lindsay**
TRAVELS WITH MY AUNT
"**GILES HAVERGALS brilliant adaptation of GRAHAM GREENE'S funniest novel**" Obs.
Mon-Fri 8 Wed 3 Sat 5 & 8.15

WYNDHAMS BO/CC 071 867 1116
THE PETER HALL COMPANY
LYSISTRATA
"PETER HALL'S superb production" Obs. " Ranjit Bolts wonderfully rude translation" D Tel. "Hilarious"Gdn
Mon-Sat 8 Mats Thurs 3.00 Sat 5.00

YOUNG VIC 071 928 6363 cc 497 9977 **THERESE RAQUIN** by EMILE ZOLA. *SENSUAL, BREATHTAKING, BRILLIANT* Gdn. Until 6 November £5 and £10 Nightly 7.30 Sat Mat 2.30

TO PLACE YOUR ENTERTAINMENT ADVERTISEMENT IN
THE TIMES
TRADE ADVERTISERS
TEL: 071-481 1920.
ADVERTISING FAX NO. 071-481 9313.
TELEX 925088
PRIVATE ADVERTISERS
TEL: 071-481 4000
MAJOR CREDIT CARDS ACCEPTED



Sir Harry rides into the fray

MUSIC: Two of the four London orchestras are about to lose public funding. **Richard Morrison** meets Sir Harrison Birtwistle, whose appointment as composer-in-residence to the LPO has raised the stakes in the battle of the bands

Is it too cynical to believe that anything a London orchestra does at present is motivated purely by the need for survival? The Arts Council seems determined to chop the London Philharmonic, Philharmonia and Royal Philharmonic down to just one subsidised orchestra. After much huffing and puffing, all three orchestras have nevertheless decided to compete for the prize. And no wonder: the subsidy for the winner could be as much as £2 million a year. That is five times what the RPO currently receives.

The orchestras have until mid-October to present their finer points to Sir Leonard Hoffmann — a South African-born High Court judge, musical expertise unknown. Hoffmann will don his black cap and pass the death sentence on the two unsuccessful orchestras in mid-December. What a cheery Christmas it will be for 150 of the country's finest musicians.

Some say that the decision is already in the bag for the London Philharmonic, despite its recent, tortuous management upheavals and the failure of its young music director, Franz Welser-Möst, to enrapture audiences or players. According to this thesis, the Hoffmann exercise has been devised solely to give the South Bank's resident orchestra a much increased subsidy and to remove its Festival Hall competitors.

I do not subscribe to this theory, for it would imply a monstrous waste of time and money. And although the South Bank Centre has never published any accounts to show how it spends the £13.4 million of taxpayers' money that it receives each year, it would surely not be mixed up in anything so dubious.

Nevertheless, for an orchestra that could be extinct in three months' time, the London Philharmonic displays remarkable confidence in making its latest high-profile appointments. First, Roger Norrington is announced as "associate principal guest conductor". It is a fabulous title, even if nobody has the foggiest notion what it means.

The other appointment is even more intriguing. Sir Harrison Birtwistle, it was announced yesterday, will be the London Philharmonic's composer-in-residence for the next five years. How often he will be in residence is not clear, since he lives in France, has an opera to complete for Glyndebourne next year (*The Second Mrs Kong*: basically, King Kong meets Orpheus in the Underworld), and a big commission to complete for the Chicago Symphony Orchestra after that.

But the London Philharmonic will have noted that its two main rivals both have composers-in-residence. The young, much-discussed Scottish composer James MacMillan is at the Philharmonia; Sir Peter Maxwell Davies at the Royal Philharmonic. And it will have calculated that adding Birtwistle's weighty name to its masthead will do it no harm in the battle for Judge Hoffmann's favour.

Of course, if Birtwistle were really to involve himself closely in the programming and education work of the Festival Hall's resident orchestra, the sparks would fly in a most entertaining fashion. For the 59-year-old composer surely personifies the Great Divide in the classical-music world.

> 'British music is in crisis. Its currency is being devalued by things like Classic FM'

He is genuinely revered by many performers, administrators and critics, who relish the rigorous intellectual challenge and highly original textures of such monumental pieces as the operas *Punch and Judy*, *The Mask of Orpheus* and *Gawain*, and the orchestral pieces *The Triumph of Time* and *Earth Dances*. Yet his crunchingly discordant music is abhorred with equal passion by disciples of the New Simplicity: those who believe that modern music has gone too far down the cul-de-sac of hyper-complexity, and should now step back and reach out to the bewildered millions.

Talking to Birtwistle this week, I was struck by how well this mild-mannered Lancastrian articulates the uncompromising ideals of the (aging) avant-garde. It is not easy to see how he will fit into the pragmatic and necessarily prudent world of the London orchestras.

For example, Birtwistle believes that British music is suffering a crisis of misplaced populism. "Its currency is being devalued by things like Classic FM," he says.

The argument that Classic FM has enticed a lot more people into listening to classical music cuts little ice with him. "I don't think they do *listen*. They have the radio on. That's not why I spend so many hours a day composing, and I don't think it's why Beethoven did, either. We write complex structures that have beginnings, middles and ends. It's not like aural wallpaper."

Not surprisingly, Birtwistle hates the minimalist music that has won such a large cult following: he categorises it variously as "designer music", "music not to be listened to" and "sentimental extremism". Most contemporary music of today is, he says, "simply recycled music of the past".

And he appears totally unconcerned that his music appeals to such a comparatively narrow band of music-lovers. "It's always appealed to a narrow band," he says cheerfully. "And the way that the world is going, the bands are getting narrower."

So he does not seem like the obvious composer to be associated with an orchestra that must, as a high priority, start to reverse the decline in Festival Hall audiences. Asked to define his task as composer-in-residence, he replies unpromisingly: "I suppose it's to do with the creative life of the orchestra. Don't ask me to say precisely how you do it: I'm not that kind of person."

The London Philharmonic also hopes that, besides being the focus of the orchestra's educational programme (schools workshops will be based on his *Ritual Fragment* this autumn), Birtwistle will also "play a central role in repertoire planning, advising on programmes of music from the 18th and 19th centuries in addition to contemporary work".

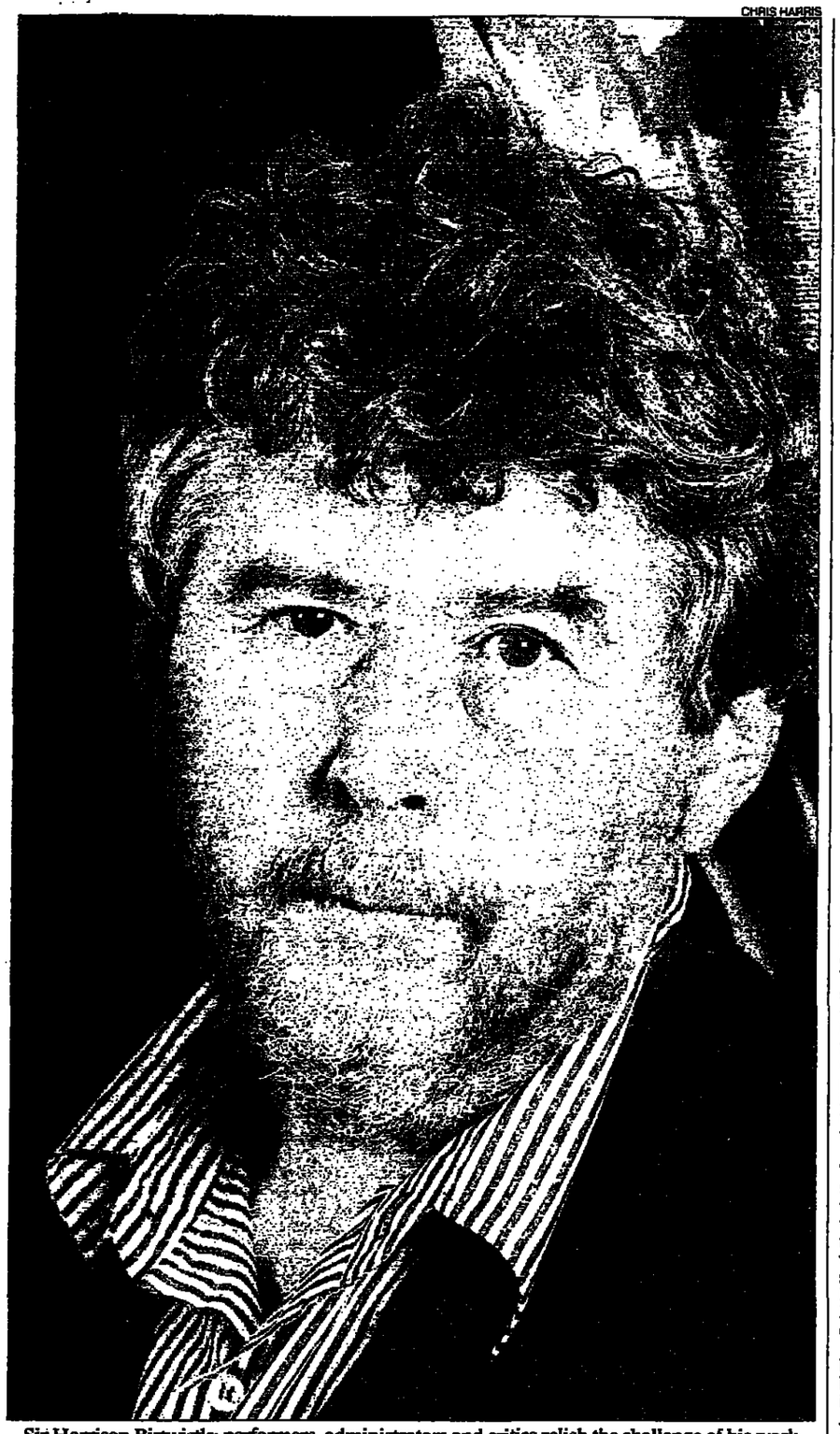
This is optimistic stuff. I asked Birtwistle how he intends to contribute to repertoire planning. After all, although he has now acquired a CD player, he says that he only possesses recordings of medieval motets — not a great deal of use to the London Philharmonic.

"I do know the orchestral repertoire very well," he counters. "I hope to bring about some coherence. What orchestras actually play seems to be the last thing they think about. There's a wealth of classical music that is not played, and a wealth of popular music too."

Popular music? Like rock? "No, no," says Birtwistle. "I mean the things that used to happen at Boston Pops concerts. I was looking at the Hochhauser concerts; they really only include things like *1812* and *The Four Seasons*. I was brought up with the old midday concerts in Manchester, and it's a repertoire I really know. It would be interesting to work out a real strategy for popular music." The spectacle of Messrs Hochhauser and Gubbay taking lessons in popular programming from Harrison Birtwistle does have rich comic possibilities.

Birtwistle is a magnificently serious-minded composer; no doubt of that. He is also an idealist. British musical life must always find a place for both, however awkward their views may be. Coming at this particular time, however, his appointment smacks of opportunism on the London Philharmonic's part. "Birtwistle's appointment will lead up to a major Birtwistle retrospective in 1996, in which the London Philharmonic will play a major part," says the orchestra's statement, as if there is no doubt about it. I hope Judge Hoffmann likes Birtwistle's music.

CHRIS HARRIS



Sir Harrison Birtwistle: performers, administrators and critics relish the challenge of his work

ROCK

Not so silly a Billy

Casually alluding to his decade spent in Los Angeles, **Billy Idol** barked: "It's cool to be back here from America. Sir William of Idol in exile." Sir William, it should be explained, had been the transparent *nom de punk* that Idol had chosen for this "secret" gig.

He took the small stage at London's Astoria accompanied by two female keyboard players decked out in indecently abbreviated stretchy frocks, and four burly male members of the heavy rock persuasion. The first surprise was that Idol had part-exchanged his peroxide spikes for short blond dreadlocks, which bestowed a certain sheep-like quality upon the former punk rocker.

The second shock was the realisation that, despite his ludicrous posturing — all clenched fist, leather glove and perma-sneer — Idol has been responsible for a clutch of eminently hummable, albeit cliché-ridden songs: "White Wedding" bordered on the exhilarating; "Eyes Without a Face" shifted moodily in a mid-Eighties way; and "Rebel Yell" remains a fine cartoon rock anthem.

Although Idol's decision to stick with stadium-sized stage gestures, even though he was playing a club not much larger than the average McDonalds, lent the show a vague air of pantomime, there was no doubting his boisterous sincerity. The crowd's patience was stretched, however, when he insisted on performing tracks from his latest collection, *Cyberpunk*. A pointless ten-minute Acid House revision of the Velvet Underground's "Heroin" did little to improve matters, and underscored the fact that Idol has never operated within the realm of subtlety.

Following a heftily testosteroned "Mony, Mony", Idol announced that he would be back in 15 minutes with Generation X, the band with whom he made his name during the late Seventies. Ill-advisedly warming up the audience with some pre-recorded songs by the Sex Pistols, Idol soon reappeared with his old — in some cases *very* old — colleagues.

This brief reformation could have been a minor event had it not been for Idol's regular cry that "this is ridiculous" and bassist Tony James's fixed expression of embarrassment. But "King Rocker" romped along convincingly, "Your Generation", the group's first single, was mildly nostalgic, and their lead-booted ballad, "Kiss Me Deadly", was as dreadful as it always had been. The most telling moment of the evening came when former Clash guitarist, Mick Jones, showed up in the audience, took one look at his one-time sworn enemies, and laughed his head off.

ADRIAN DEEVOY



The Imaginary Invalid: Sheila McCarthy as Toinette and William Hutt as Argan

THEATRE IN CANADA: **Holly Hill** on the festivals of Shakespeare and Shaw in Ontario

Twin peaks of rural theatrical excellence

Canada's Stratford and Shaw Festivals can stand proudly on their own, but jointly they offer theatre-lovers a rare boon. A two-hour drive through green countryside apart, the Ontario festivals thrive in towns as yet unspoilt by mini-malls and kitsch. Stratford's river Avon is still a prettily landscaped, serene spot; Niagara-on-the-Lake is a jewel-like small town surrounded by fruit orchards and vineyards that yield wines for Shaw Festival visitors. And seeing 12 productions in three days at each demonstrates that good theatre abounds.

Sometimes it is in stellar performances: William Hutt, in his 30th Stratford season, plays the title role in Molière's *The Imaginary Invalid* with the woebegone manner of a basset hound. Having first acted Argan in a 1974 production, Hutt has perfected every understated gesture into a comic masterpiece. The company also boasts some outstanding young actors: in *The Importance of Being Earnest*, Colm Feore as Jack and Lorne Kennedy as Algy have all the quick wit and style one could wish in Wilde; Feore metamorphoses into a hypnotic, feral Dionysus in *The Bacchae* and Kennedy matures twenty years and burns with nobility as the French ambassador in *King John*.

Goldie Semple is a glamour-girl Cleopatra, and while at first glance Leon Pownall appears too old and thick around the middle for Antony, he builds the character into the most credible world leader losing empire to uncontrollable passion I have seen.

Direction and design are consistently good in the three theatres at Stratford and particularly inventive on the elongated three-quarter arena stage at the Tom Patterson Theatre. There Robin Phillips sets *King John* around the time of the first world war, elegantly evoking the English court with nine cream-coloured chairs, four pillars, a filmy drape and a silver tea service. David William stages a fully masked *Bacchae* in which the Chorus masks look partly inspired by Canadian Indian designs.

From Kenneth Cavander's vital new translation to the sinuous choreography and voices clearly projected through masks, *The Bacchae* was the peak event at Stratford, giving a triumphant exit to artistic director David William. He will be succeeded by the *Antony and Cleopatra* director William Monette, who has virtually grown up at the Festival over 21 seasons, playing some forty roles and staging 12 productions. After four seasons, David William leaves behind a considerably reduced deficit and such distinctions as having introduced to the Festival several Canadian playwrights, as well as Racine, Pirandello, Dostoevsky, and, this season, Euripides and Corneille (in Ranjit Bolt's version of *The Illusion*).

Founded in 1962, the Shaw Festival has been fortunate in having two artistic directors serve long terms: Paxton Whitehead for ten seasons and Christopher Newton since 1979. Not only is Newton a world-class director of plays with huge casts and multiple sets, as shown in *The Silver King*, but also an able actor with the richest voice in his company, as he shows in this season's *The Marrying of Ann Leete*.

Henry Arthur Jones's *Silver King* unfolds excitingly on the Shaw's large proscenium stage, with an industrial factory replete with turning machinery as a background and plush Victorian interiors and country house gardens whizzing on and off like magic. In Harley Granville Barker's *Ann Leete*, where Newton plays Ann's failed politician father, Neil Munro stages the mixed-class reception after Ann's marriage to the family gardener as if Hogarth were meeting Breughel and both were repulsed.

Newton's production of *Candida* has an irresistibly engaging Morrell from Shaw regular Jim Mezon, which mostly makes up for a weak Marchbanks. Munro has a good earthly *Saint Joan* in Mary Haney. Munro has set everything but the medieval Epilogue in his *Saint Joan* roughly between the first world war and the present.

Characters debate feudal religious and secular issues under an airplane wing with shells whizzing overhead, and in the trial scene Joan sits with her back to the audience, her reactions captured in closeup on four video screens at each side of the stage. The time change forcefully underlines Shaw's point that Joan would have been burnt whenever she appeared. If her trial were televised today, there might be an international outcry, but who would send in the army to save her from the stake?

These and other questions lingered after most productions. Adding to their artistic strengths, the Stratford and Shaw Festivals succeed in shaping their productions to urge audiences to recognise how the issues dramatised affect us now. The Shaw season continues through October; Stratford gives its last performance on November 14.

We're famous for entertaining

KINGS, QUEENS & BISHOPS

The recently restored Savoy Theatre, in association with The Savoy and The Times is delighted to be the venue for The Times World Chess Championship. To celebrate this important event, we are offering a limited number of inclusive programmes for chess enthusiasts. These corporate and individual programmes combine tickets for the Championship with accommodation, or dinner and drinks at the legendary Savoy. The famous Simpson's-in-the-Strand restaurant adjacent to The Savoy Theatre is offering special luncheon and dinner programmes. For further information and reservations, call The Savoy Group Priority Line on 071 872 8080.

You will be making a winning move....

SAVOY LONDON

SIMPSON'S IN-THE-STRAND

THE TIMES WORLD CHESS

هكذا من الأصل

CUSTOMER CARE

The triumph of the chartering class

Whatever critics may say, the biggest initiative in years to improve service by public bodies has been the citizen's charter. David Young reports on its goals and achievements

John Major is widely regarded as the "father" of the citizen's charter, a title he happily accepts, although the gestation period for the initiative has been rather longer than Mr Major's term at Number 10.

The idea of a citizen's charter was being discussed by Mr Major and a number of like-minded colleagues for some time and a team of civil servants working in the Cabinet Office has, since the mid 1980s, been assembling the guidelines to which every public service must work.

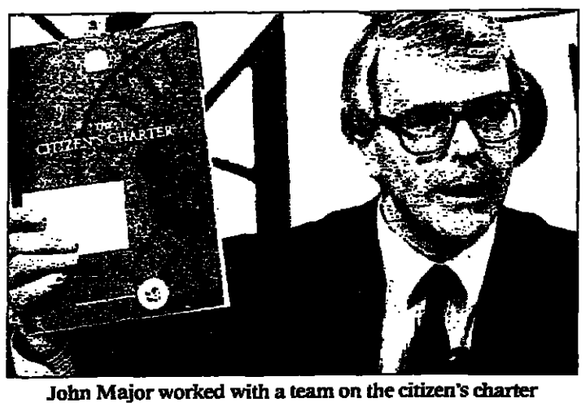
One of the team recalls that there was a realisation that people had the right to demand the best service possible, from the public sector. "The days of 'we know what's best for you' had long gone," he adds.

The starting point is that the government believes the citizen is entitled to excellent public services. Ambitious targets have been set and the evidence is that they are largely being met.

In courts, clerks are now more sympathetic in arranging for friends and relatives to be seated close to those linked to particular cases. Witnesses in long-running cases are now asked to attend court only when needed, and victims called as witnesses can attend courts before they are due to appear so they can familiarise themselves with the courtroom. People summoned for jury duty can now see a video film explaining the procedure at more than 80 court locations and work is being done so that those seriously inconvenienced can be more sympathetically treated. Small things like this demonstrate the depth of so many of the commitments made in charters.

The publishing of examination league tables has been controversial among some sectors of the educational establishment, but its popularity with parents has been enormous.

Even on the motorways the effects of the charter are being felt as the system of lane rentals is extended to more than half of all big road works. This system, which will eventually be extended to more than two-thirds of all contracts, speeds up work by giving contractors a strong financial discouragement for delaying work, and reduces congestion.



John Major worked with a team on the citizen's charter

Few motorists realise that the maximum length of a carriageway that can now be cordoned off by cones at any one time is limited to 2½ miles under the charter rules.

Changes that have been made to the system for inspecting schools and for inspecting the work of the police forces, the possibility of booking a driving test by phone and paying for it by credit card have all been inspired by charter initiatives.

William Waldegrave, the Chancellor of the Duchy of Lancaster — the Cabinet minister responsible for implementing the charter — said: "The citizen's charter is a major programme of improvement to our public services.

"The aim is a comprehensive and durable change to the way that the services are managed and delivered so that the citizen always comes first. The initial commitments were set out in the original White Paper in July 1991. The bulk of these, and much more, have already been delivered."

Already, 36 organisations have been awarded the charter mark, which gives them the right to use the prized logo for a three-year period and shows they are achieving the targets set by the charter.

Mr Waldegrave said: "The award winners have all met the principles set out in the citizen's charter. They consult their customers: provide clear information about their services, publish and monitor their standards of performance and much else besides. But to win a charter mark, each organisation has had to do more.

"It has also had to demonstrate that it has significantly increased the quality of its services over the last two years and it must have plans to introduce or have in hand at least one innovative cost-effective improvement in the years ahead.

"I want the charter mark to be recognised right across the country as a sign that public services of the highest standard are being provided as efficiently and effectively as possible. It will recognise excellence and reward the talent, dedication and enthusiasm of those providing the service.

"The charter mark is important, but it is only one part of the citizen's charter programme. Charters have set new standards of service and given people rights of redress if things go wrong because in the real world it is impossible to get it right all the time.

"Other charters will follow. We will also be looking to see how the existing charters can be extended and improved. I want to see standards rise steadily. The process will take time. We all know that there are no miracle cures or overnight transformations.

"We are spending much more than ever before on services such as education and health. I want to ensure that we get the best value, and the best services for our money. We all know that however good it is, and whatever level of its spending, any organisation can always do better, by eliminating waste and using money to better effect, by getting things right first time, every time, and avoiding expensive mistakes and by recognising that the interests of you, the user, must always come first.

"In addition, many local charters have been published by organisations such as government agencies, health authorities, police forces and local authorities. All of these documents recognise the differing needs of local communities and the great variety of services provided by the public sector."

Charter mark: prized

JULIAN HERBERT



Another road is blocked by cones. But there are financial encouragements not to delay road work

Once the butt of jokes, telephones are more than ever a part of modern life

On the right lines at last

Years ago, people used to complain about the phone service. Now, however, a new chapter in consumer care has been started by the phone service and the development of telecommunications equipment and facilities by BT.

Tales of woe about the phone service have long since ceased to be the stuff of urban folklore; customers now take it for granted that if they have something to complain about, whether it be the service provided by their local refuse collectors, or a faulty washing machine, help is only seconds away.

All the leading utilities companies now have "hot lines", where, for the price of a local call, or in many cases no charge, their customers are connected with a trained member of staff who can answer queries about their accounts and arrange for staff to service their appliances.

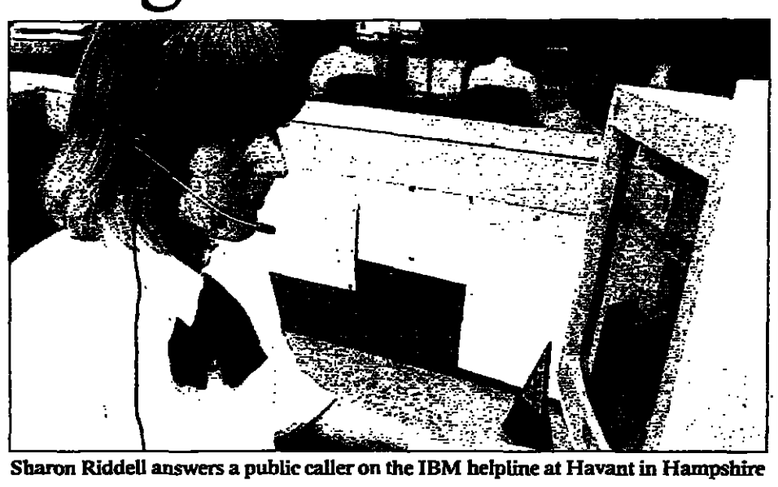
Local authorities, too, provide help lines so that housing or any other problems can be quickly dealt with. Sorting out a complex income tax problem can now be dealt with quickly and sympathetically by phone rather than with a series of frustrating forms. Arranging car and home insurance by a simple call to a freephone number is now becoming the norm.

The ultimate manifestation of consumer care by phone is now available in the East Midlands, where callers to a central number can be put through to a trained operator, who can put them in touch with the right person to deal quickly with their complaint, whether in a government department or agency, a local authority, or in their gas, water, or electricity service.

Behind the scheme is technology developed by IBM, initially for its own use.

The IBM National Call Management Centre was established to help the company deal with its own customers in March last year, and, naturally enough, uses IBM computer equipment to deal with callers. The centre, which can be phoned by customers of IBM and its own service engineers from anywhere in the UK, 24 hours a day, 365 days a year, can handle 850 calls an hour. Usually, it deals with about 24,000 calls a week.

It is staffed by 100 trained operators, provided under contract to IBM by Manpower after induction training, technical instruction, coaching in customer care and telephone skills.



Sharon Riddell answers a public caller on the IBM helpline at Havant in Hampshire



Nicholas Temple: "success"

At present, there are no national vocational qualifications for customer care staff, but the issue is being considered by the leading companies and utilities that have set up such phone services, and formal qualifications may soon be introduced.

At IBM, incoming calls are automatically routed to an individual operator, 98 per cent of them within ten seconds. The system is set up so that each operator gives their attention to one call at a time.

Using the call management centre software, the operator summons the customer details from the high-capacity computer database, and can then assign any request for help to the appropriate IBM customer service engineer, who will receive a direct radio pager call within 20 seconds.

The IBM centre has won the contract from the government citizen's charter unit to provide its charterline service. Staff have been specially trained to meet the needs of callers to the service. Nicholas Temple, the chief executive of IBM UK, said: "The centre is a successful, efficient enterprise. It was established with the intention of becoming a best-of-breed centre, and its customer-satisfaction figures and overall success rate show that it has achieved this.

"I am delighted with the charter unit's decision to award the contract to IBM."

The charterline service is based on the latest model of the IBM RS/600 machine.

Each operator is provided with a windows system, which logs incoming calls and provides information requested about the organisation. The windows approach allows the operator to select the best way to identify quickly the information the callers want.

Number with the answers

If a consumer has a problem with a public body, the charterline should be able to help put it to rights

As Britain's consumers increasingly demand their rights, the question arises of whether they now have more to complain about or are merely better at complaining. And the citizen's charter has armed the consumer with new rights to seek better service.

However, there are still many people who are still vague about how they can benefit from the charter in dealing with their local authority, local utilities, or government department. The charter unit in Whitehall is holding a pilot test of its charterline service, which could ultimately cover the whole country, perhaps next year.

Charterline is a telephone helpline system that gives callers information about the charter, what they have a right to demand and to whom they can complain. On the other hand, charterline could be seen as a clear demonstration of how serious the government is that the citizen's charter initiative should be pursued and the pressure maintained on all sorts of organisations to see that they deliver the best possible, best value service to customers.

Charterline is now being tested in Leicestershire, Derbyshire and Nottinghamshire, where people can phone a central number for the cost of a local call and be connected to a trained operator. Technology means that the operator can be based anywhere, and in fact charterline is being run by IBM in Havant, Hampshire.

The operator can then tell callers any information they need about the charter, and how it applies to their special circumstances or any individual charter, and whom they should contact if they want to find out more about public services, or if they wish to make a complaint about them.

The charterline service will also be able to advise callers on how they can take their complaints further if they think they have not already received satisfaction. The sophisticated computer system will also be constantly updated so that if any trend about complaints about an organisation is seen to be emerging, the information will be quickly available.

The charterline operators will tell callers how they can complain, but they will not be able to intervene.

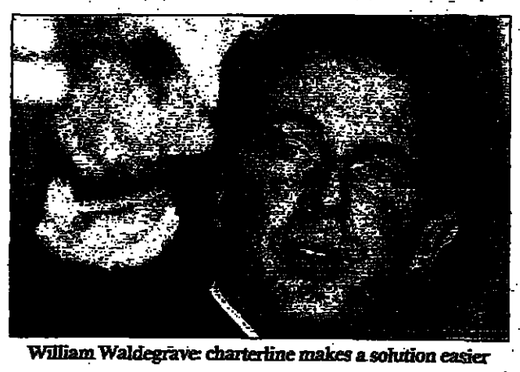
Government research revealed a strong need for a service such as charterline. Management consultants talked to small groups of people about their views of public service. At this stage, people commented on the difficulty they had in making complaints, and getting public service information. Several spontaneously came up with the idea of a telephone information service to make things simpler.

After the group's discussions, the management consultants held a large-scale interview programme among a representative national sample of almost 1,000 adults. This survey confirmed the need for help — almost half of them who took part said that they had needed some kind of information in the past year — and a positive reaction, over 90 per cent, for the idea of a phone help line.

It was decided to conduct a pilot scheme in the East Midlands area, which will allow lessons learnt to be incorporated in the national scheme. The pilot scheme will find out to what extent people find charterline useful, what types of queries are coming in so that the information held is as relevant as possible, the level of useage so that the national scheme can be designed to meet the expected demand, and to test the use of different forms of publicity so that consumers are made fully aware of the service. The pilot scheme will also allow the charter unit to identify types of problems so that organisations covered by charters can provide the right information.

The test area was chosen after work by Price Waterhouse, the management consultants, to find a trial region that would have a population similar to the national profile in terms of age, ethnic mix, types of employment, and unemployment levels. The area was also chosen because of its range of public service organisations covered by the citizen's charter, and because it had more than one representative of each of the utility companies.

The area also has several NHS trusts, telephone ownership at the national average and a wide range of local media which could be used to tell the public about the charterline service.



William Waldegrave: charterline makes a solution easier

William Waldegrave, the minister responsible for the charter, said: "With around 200 public services in the area, finding out what they offer and whom to contact when you have a query or complaint can be daunting. Charterline makes it easier for people to get what they want from their public services, from their local authority's housing department to their regional electricity board.

"Charterline's highly trained operators will provide fast, reliable information and advice. And while they cannot resolve all your queries themselves, they will be able to tell you who can help.

"By giving people information on the citizen's charter, I am sure that we will give them the confidence to demand standards of service to which they are entitled.

"We expect to learn a lot from this pilot scheme about the information and advice people need, and how we can best meet their wishes. We will be listening closely to the views of service providers and users, taking them into account as we refine the system and decide whether to roll it out nation-wide."

A new way to keep the clients happy

The only time that many large organisations come face-to-face with their customers is when they have a complaint, so the chance to convert a dissatisfied customer into a happy one once again should never be missed. That remark, made recently by the chairman of one such big company, shows that customer care, as well as being the consumer's right, can be used to a company's advantage.

Among the many companies that have large numbers of customers but seldom meet them face to face are the utilities, the companies that have moved from the public to the commercial sector. How quickly they have adapted is reflected in the large number that have won the chartermark award that shows their consumer care meets the criteria laid down by the government citizen's charter unit.

The awards, which remain valid for three years, have already been made to 36 organisations and the second series of awards is now being awaited by organisations that in only a year have come to realise that winning a chartermark is as important in the world of customer relations as a Queen's Award is in export and technology.

One holder is Anglia Water Services, whose managing director, John Simpson, said: "Winning the award was a significant event for us. It showed not only that what we as a company are doing in terms of customer care is recognised, but that the efforts of our staff are appreciated."

Before it drew up its customer care policy, Anglia Water Services had to find out exactly what its customers wanted from it. That in itself is a big change for many of the companies that emerged from the public sector and historically worked under a system of adopting the view that "we know what is best for you".

This has meant that Anglia has been developing contact with the customer. Every year, it makes contact with about 250,000 customers directly, through open days and stands at local shows and talks to local schools.

There is also a programme of research, which uses consultation and diagnostic methods to find out what has to be done to improve customer satisfaction. Customers are therefore at the centre of service initiatives.

What is provided is what they want, not what an engineering or marketing team have decided is best. A system of call-backs is used to ensure customers are happy with the service they have received.

In such businesses, queries about bills outstrip any other and a telephone inquiry system has been set up. It can handle up to 72 calls a time, and a helpline system has been introduced, which has resulted in 16,000 customers being helped during times of financial difficulty.

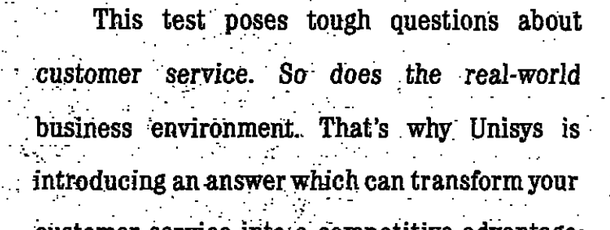
Another initiative is the introduction of a Watercare service for elderly and disabled customers. Customers registered with Watercare are notified personally if there is to be any disruption in their service and details of their bills can be read to them over the phone.

Already, more than 300 have registered with Watercare and it is an initiative that many other utilities are considering copying.

If you can't make it to the end of the test, your company may not make it to the end of the decade.

This test poses tough questions about *customer service. So does the real-world* business environment. That's why Unisys is introducing an answer which can transform your customer service into a competitive advantage: CUSTOMERIZE.

When you CUSTOMERIZE, you put the customer at the heart of your world, rather than the periphery. By embedding customer service objectives within your information strategy, Unisys will help you extend the full capabilities of your enterprise to the points of customer contact – the points where business is won or lost. We'll help enhance your ability to receive information from your customers, and communicate information to them, creating an information flow which leads to bottom-line results. As customer service rises to a



higher level, so will your ability to make new customers, build your relationships with them, and generate revenue.

How to begin? The perfect starting place is our CUSTOMERIZE[SM] assessment. Experienced Unisys business consultants will team with you to evaluate the information flow between you and your customers, identify any barriers to communication, and design technology solutions tied to achievable business goals. We'll commit to adopting a vendor-independent approach to the assignment. And we'll apply our industry-leading expertise at ensuring that an information strategy pays off, not merely shows off.

For more information, call Gavin Dimmock or Simon Upton on (021) 733 2222. Ask for our CUSTOMERIZE[SM] assessment and discover how we can help your organisation earn high marks in an increasingly customer-driven era.

ARE YOU CUSTOMERIZED?

1. Do you have as many customers as you want?
☐ Yes ☐ No

Can a bottom line be too healthy? Of course not. And neither can a growth-oriented company have too many customers. They're the engine that generates revenue.

2. Are your customers as loyal as you want?
☐ Yes ☐ No

It's one thing to gain customers. It's another to keep them. The strength of your business depends largely upon your ability to sustain a relationship with customers.

3. Do you generate as much business from each customer as you want?
☐ Yes ☐ No

A critical component of business growth is increased sales content. To maximize each business opportunity, you need a way to leverage your entire organisation – to bring it totally to bear at the point of customer contact.

4. Do you really know what your customers want?
☐ Yes ☐ No

Are you alert to *every* product your customers could use? *Every* service that might interest them? *Every* transaction they're prepared to make? *Every* sale they'd allow you to follow through? Are you thoroughly plugged into your market?

5. Does your entire organisation know what your customers want?
☐ Yes ☐ No

A customer orientation has limited value unless it's embedded in the very heart of an enterprise – at all levels, and at every place that directly or indirectly involves the customer.

6. Is your information strategy focused on helping you hear what customers and markets are trying to tell you?
☐ Yes ☐ No

The next best thing to reading your customers' minds is listening to what they're saying. But unless you're constantly tuned in to customers' signals, you're missing messages that could guide you to greater results for your business.

7. Can your organisation respond quickly to what customers and markets are telling you?
☐ Yes ☐ No

When the flow lines of your information system are not within your customers' reach, you won't always sense when opportunity knocks. But even if you do, getting the message is not enough. If you can't reply rapidly to market signals with information, products and services, revenue opportunities are lost.

8. Does your information strategy enable the proactive delivery of information to your customers?
☐ Yes ☐ No

Many business plans underestimate the power of information to build customer relationships. But imagine the advantage of an information technology strategy that transforms information into customer-generating, revenue-generating fuel.

9. Are the full capabilities of your organisation accessible to your customers at all your field locations?
☐ Yes ☐ No

An office. A branch. A retail site. To a customer, that's your company. One small part of the whole. Which is why you need to leverage your entire organisation by extending its capabilities to each point of customer contact.

10. Does your information strategy reflect the bottom-line importance of customer service?
☐ Yes ☐ No

Business is built on customers. Without them, there is no bottom line. Government is also built on customers, the public. And whether you're in the business of commerce or the business of government, no objective of an information strategy is more fundamental than enhanced customer service.

The Bottom Line. *If you answered* No *to any of these questions, you're not yet customerized. But you might well agree that this simple test suggests the enormous advantages of becoming customerized. And as the leader at customerizing business and government, Unisys will work with you to provide the answers you need.*

UNISYS
We make it happen.

© 1993 Unisys Corporation.
CUSTOMERIZE is a service mark of Unisys Corporation.

هكذا من الأصل

Have a nice day shopping with us

Retailers are actively impressing on their staff that the customer really does count. Irene Farnsworth reports on service that now comes with a genuine, friendly smile

Service with a smile is paying off. Retailers who are motivating shop assistants to be courteous to customers are being rewarded with more compliments and fewer complaints.

Looking after the customer, which has become the focus of staff training, is recognised as crucial by traders looking for an edge in a competitive marketplace. The thinking is that people will be encouraged to shop more and spend more money where they are made to feel special.

To an extent, the emphasis on customer service is recession driven. However, several retailers can boast good track records in customer care going back some time: product information and healthy eating advice, for example, plus facilities for disabled customers and for babies.

A number of retailers are now getting specific feedback from shoppers on what it is they want in a shop. Out of this, the design of stores has been influenced, bringing about changes in the layout and display of goods and car parking arrangements.

Tesco invites potential shoppers to join "customer panels" to discuss their local store. Customer service managers have been appointed in all stores, and, in eight regions, customer freephones have been introduced so problems can be aired with someone away from the store at which the problem occurred. Its latest initiative is a "shopping card comment scheme".

"Eighteen months ago we redefined the customer role, not just giving them what we think they want, but finding out what they do want," says Philip Clarke, director of customer services. "The encouraging thing is that compliments have grown dramatically."

Tesco's six-year old "Customer First" programme has steeped staff in the importance of the customer. Assistants decide how to approach customers making their offers of help natural, rather than robotic.

In a survey, Tesco was hailed as having the best overall performance and the only chain offering the same friendliness and interest as the independent grocers.

Safeway, the fastest growing supermarket chain in Britain, holds "Customer Connections" evenings at which 200 or so people come face to face with directors. Ideas put forward at the meetings, or through the customers' suggestions scheme which is in every store, are taken up.

Checkouts are designed so that wheelchairs and buggies can get through. In response to customers' needs, Safeway now has up to eight designs of trolley. Bag packers are available on request.

Next month, a new flagship store at South Gyle, near the Edinburgh airport, opens. It is a 43,000 sq ft project — part of a multi-million pound shopping mall development with Marks & Spencer. It will have a crèche run by professionals where children can be left while their parents go shopping. This is a facility that a growing number of retailers are providing.



Companies are training their frontline workers to be more helpful and to take care of customers

People on the tills at Marks & Spencer stores have been given more powers. They are trained to think ahead and call for another till to open rather than waiting until there is a queue. Staff have been reminded that dealing with the customer is the most important part of the job. They have been encouraged to strike up a conversation with a customer, rather than asking questions that invite "yes" or "no" answers.

Effort has been put into making stores more user-friendly — having at least one automatic door, for instance. Research has shown that customers are happier in stores that are monitored. Closed circuit television is not just about detecting shoplifters. It improves safety because incidents can be spotted.

The Co-Operative movement, which has its roots in caring about people, adopted the logo "People who care" 12 years ago. The twin themes of healthy eating and environmental concern were ingrained from the start by the Rochdale Pioneers nearly 150 years ago. One of its slogans was "Purest Provisions Procurable" and, caring about what was served over the counter, no chalk was added to flour to make up weight!

Current concerns by the Co-operative Wholesale Society (CWS) are to give customers local produce and regional specialities, reflecting tastes in area stores. A new centralised buying group has been formed and small specialist producers of vegetables, meat, cheeses and other dairy products are being winkled out.

An annual "Caring Awards" scheme, sponsored by CWS and the Co-operative Press, was launched in 1981. It has strengthened ties with the community, a myriad of good causes having been supported by societies. In a venture believed to be the first of its kind, Chesterfield Co-operative Society, Derbyshire, the Co-operative Bank and North Derbyshire area health authority last week signed a "healthy alliance" charter to promote advice on food, travel, safe toys and other consumer matters.

In nearby Nottingham, Boots — "Who cares? We do" — has a single sheet "bible" for staff summing up its "Assured Shopping" ideals. With the internal document, but written as if for the customer, sales assistants have a blueprint for delivering the company's commitment, "A Better Buy at Boots — Satisfaction Guaranteed".

> Looking after the customer has become an important focus of staff training

Quality teams have been set up in every store. The team concept has found favour. An award-winning innovation came out of people putting their heads together. A "green" team was responsible for a 75 per cent saving on plastic — difficult to dispose of — by instituting a system for recycling plastic trays used to transport sandwich packages. This summer Boots was presented with an "Investor in People" award for its commitment to training staff.

Over the length and breadth of Britain, the John Lewis Partnership — "never knowingly undersold" — has been putting in a plethora of amenities to make shopping easier and more pleasurable. From Southampton to Aberdeen, John Lewis stores, trading under a variety of names, prides itself on meeting the needs of mothers (and fathers) needing to change babies nappies, warm up bottles or, in the case of mothers, breast feed.

Car parks for disabled people, wide ramps, wheelchairs, accessible fitting rooms and eating areas, are also available. As Britain's foremost example of an industrial democracy — those who work in the Partnership are effectively co-owners of the business — a special pride is taken in serving the customer.

If all this seems a million light years away from the picture of sales assistants from the past — talking about what they did last night rather than serving customers — then the born-again service can be embraced as the silver lining of the cloud of recession.

Our service is better than yesterday's, but not as good as tomorrow's.

You've got to keep up to stay up. Times change. People change. What's great today could be merely average tomorrow.

So, we are keeping up – with new ideas and practices to meet our customers' changing expectations.

Such as? More frequent meter readings to reduce the number of estimated bills; drastically reducing disconnections by setting up different and easier ways to pay; providing time-banded appointments, and keeping to time, so that customers don't wait around for us to turn up.

We give good service – and we have a Government Charter Mark award to prove it. But that was in 1992 – things have moved on since then. So, to keep up with the times, we are keeping up our efforts.

It's all part of the service.

LONDON ELECTRICITY

When goods are not the real thing

The trading standards officer makes sure that the public is not short-changed

Seven days a week, at all hours, trading standards officers are at work looking after the interests of consumers.. It may be in a pub at night, checking for short measures — or at a market at the crack of dawn, seizing faked goods, *writes Irene Farnsworth*.

Counterfeiting is booming and so sophisticated that even manufacturers of the genuine article can be taken in. So where's the harm in sporting an expensive designer label bought at a knock-down price?

"Trading standard officers have been accused of being killjoys," said Alan Street, chief executive of the Institute of Trading Standards Administration (ITSA), the professional body for 2,000 trading standards officers. "However, although from the outside fakes look authentic, inside they are nothing like the real thing."

In a recession, people can be forgiven for thinking that top brand watches offered at £150 might have come from a liquidisation sale, but they complain when they realise they have been duped, he said.

More sinister than copies of watches, perfume and fashions are badly made car parts sold under a brand name. They can be lethal.

Most counterfeits used to come from the Far East. No longer: the United Kingdom, where the counterfeit trade is worth an estimated £200 million a year, is increasingly becoming a major source. There is deep concern about the loss to the economy.

Legitimate manufacturers are hit by loss of sales, so jobs are lost. Customers lose because they can no longer rely on the assurance of quality and safety of the established brand name.

"There is no point in having trade marks if people can't rely on them," said Anthea Worsdall, secretary of the Anti-Counterfeiting group set up by manufacturers in 1981.

In Nottinghamshire counterfeit videos and cassettes have been seized in vast quantities. Illicit copies of *Jurassic Park* were on sale for £10 before the film was released. They were reproductions of a bad copy of the film taken with a camcorder by a cinema-goer in America.

"It is an absolutely appalling waste of a tenner," said Steve Riggott, who heads a special investigation team in Nottinghamshire county council's trading standards department. "We mounted an operation to track the counterfeit videos down specifically because of complaints from people who had been conned."



PETER TREVINOR

Counterfeit goods seized at Spitalfields market, east London

Last year his department seized 11,000 audio cassettes. This year 8,000 have been seized already, and the Christmas rush is yet to come.

Trading standards officers give priority to unsafe goods. Shell suits with up-market brand names were found to have been made out of highly flammable material, Riggott said.

Legitimate manufacturers work closely with trading standards departments to make sure that their products are legal before they reach the shops.

The legislation within which trading standards departments operate includes the Trade Descriptions Act 1968 (which accounts for 30 per cent of their work), the Trade Marks Act 1938 and the Copyright, Designs and Patents Act, 1988.

More controversial is the 1974 Consumer Credit Act, which is currently being reviewed as part of the government's deregulation initiative. The British Bankers Association and the Credit Card Research Group (CCRG) have both called for a change in the rule under Section 75 which makes banks equally liable with suppliers for losses affecting goods or services bought with credit cards.

CCRG was set up two years ago by the banks and building societies which are the main issuers of credit cards. Liz Phillips, its director, believes that the retailer or supplier should be first in line for liability, not the credit card company. "We wouldn't go as far as wanting credit card companies eliminated altogether but we feel we should be second in an orderly queue," she said.

Sir Bryan Carsberg, the director general of fair trading, is responsible for the review. At this year's annual conference of ITSA, he said he saw no case for changing the rule. He argued that the liability for credit card transactions depended on whether the banks had commercial arrangements with suppliers who accept their cards. As they did, and as wide acceptability of credit cards was an important selling point, he saw no justification for change.

An open debate on the 1974 Act review is planned to discuss changes in the way consumer credit is regulated. The Office of Fair Trading has arranged public hearings in London and Leeds next month at which interested parties can put forward arguments and ideas.



Sir Bryan Carsberg: review

TO ADVERTISE
CALL: 071 481 9994

LA CRÈME DE LA CRÈME

FAX:
071 782 7828

CJES RECRUITMENT CONSULTANTS GROUP
21 London Wall Buildings, London Wall, London EC2M 5PP
Tel: 071-588 3588 or 071-638 2575
Fax No. 071-256 0301

A demanding, fast moving environment

CJES

P.A./SECRETARY TO CHIEF EXECUTIVE

WEST END £19,000-22,000

CORPORATE FINANCE/STRATEGY ADVISORY BOUTIQUE

Our client is a small self-contained unit located within the offices of a leading group. Applications are invited from well educated candidates aged 30-45 with excellent shorthand, typing, w.p./p.c. skills and a minimum of 5 years working at director level within the financial sector. As well as providing full secretarial and administrative support to the Chief Executive, duties will include opening post, correspondence, complex travel bookings/itineraries, personal matters and considerable liaison with clients on the telephone. This is a demanding role and *applicants must enjoy working under pressure, to deadlines and have high standards.* Initial remuneration negotiable £19,000-£22,000 plus overtime, private health, L.V.'s, pension arrangements, 23 days holiday and season ticket loan. **Applications in strict confidence quoting reference PAS789/TT to the Managing Director, CJES.**

PA/Team Secretary

Chiswick / £ negotiable

PERSONA is a small specialist management consultancy that helps leading businesses in many sectors to maximise the potential and contribution of their people. We now need a proactive PA-cum-administrator with A-level/degree education to play a key support role within our fast-expanding consultancy. Initially, you will provide administrative back-up for a-team of young consultants. In the longer term, it is anticipated that you will provide full PA/secretarial support for our busy MD in all areas of her work. As well as using your initiative to the full, you will be expected to become closely involved with the business - so an understanding of HR issues and at least 2 years' experience in a progressive, blue-chip environment would be preferred. Proven WP (and ideally DTP) ability, assured communication skills and a flair for organisation are all essential. Please write with full cv to Angela Clark, PERSONA, 22 Chiswick High Road, London W4 1TE.

PERSONA

Rateable!

Professional temping to £10.00ph

Our very busy team is highly rated throughout central London for their skills and friendly, flexible approach. We pay you excellent rates for your skills and experience, and give you interesting, varied assignments where you are really appreciated. Our clients will also rate you positively- after all, you will be part of a successful, well-established team that's constantly in demand and never underrated!

Ring Sally Barton or Clare Sims now to join the team: 071-434 4512

Crone Corkill
RECRUITMENT — *Temps* — CONSULTANTS

CITY - FUND MANAGER'S ASSISTANT
£18,500 plus benefits

Leading Fund Managers in the City require a bright, switched-on secretary to provide a responsible, strongly administrative support for the UK Pensions Team. You must be numerate as you will be trained to assist in financial analysis and research projects in addition to providing a full secretarial support (80 wpm shorthand necessary). Report writing using Harvard Graphics, arranging broker presentations, travel arrangements, lunches - all form part of this varied and busy role. Age 25-35.

TRADING FLOOR
European Bank - £20,000 package

One of the leading European Merchant Banks in the City needs an unflappable secretary for their successful Head of Swaps. It is a pressurised department - the phones never stop ringing! You should be a self-starter and able to take on the responsibility of liaising with major international clients, keeping track of daily trade deals and arranging their settlements, organising meetings and travel. You will need good shorthand to keep up with your boss (90 wpm), however, 50% of the role is administrative as you are likely to get involved in new projects and research.

Please call Marianne Hope on
071-734 8484

PAN EUROPEAN RECRUITMENT

SENIOR SECRETARY - MARKETING
c £17,500 plus benefits

A smart, well spoken secretary is required by one of the Top Investment companies in the City. Your main priority will be to provide a high standard of secretarial support to the dynamic Marketing Director and two of his salesmen, who are out in the field. Diary juggling is an essential skill!

The successful candidate will be well educated with a professional and flexible attitude to their work. 80 wpm shorthand is useful for minute taking and City experience would be preferred.
IMMEDIATE START

Please call Caroline Allum on
071-734 8484

PAN EUROPEAN RECRUITMENT

PA to MD
£18,000-£20,000

Successful City-based Underwriters seek an experienced PA for their charming MD to co-ordinate his diary, handle a variety of correspondence and be fully involved in all aspects of his busy life. An excellent telephone manner, flexible attitude and good shorthand are essential. Age 25-32. Please telephone Kate Hodson on 071-377 8827.

Crone Corkill
RECRUITMENT CONSULTANTS

PROPERTY MANAGEMENT
£17,000 + Bonus

Director of long-established management co in SW1 is looking for careful, tactful, intelligent, confident PA with a property background. Fast audio. Age 25-40.

PLEASE CALL 071 373 7779
JIGSAW RECRUITMENT

SECRETARY

Based in smart offices, we require a Secretary to work for busy sales/buying teams. Previous sec exp essential. Good shorthand (90-100) & WordPerfect 5.1 expertise. Must be enthusiastic and willing to work hard. Non-smoker. Salary £12,500.

Please reply with CV to: Wendy Lloyd, Rinsertos (Confectionery) Co Ltd, 46 Marylebone High St, London W1M 3AB. No Agencies.

Executive Reception
£15,000

Innovative and much admired Barristerschambers require a receptionist whose dedication to high standards and quality reflect their own. Working from 9am to 6pm you will greet clients, make travel arrangements, manage the reception area, undertake basic over flow typing, your attention to detail reinforcing the professional standing of the chambers. Age: 25-45. Keyboard knowledge Experience of small/medium size organisations preferred.

Please call Karen Levine on 071-377 8827 for an immediate interview.

Crone Corkill
RECRUITMENT CONSULTANTS

EXECUTIVE PUBLISHING PA
To £20,000 + Benefits

This challenging role, supporting a Senior Executive of a publishing concern in Kent, would suit a highly professional financial PA with supreme secretarial skills. Definitely a pro-active position, you'll be given plenty of project work - preparing presentation material, documentation and budgets - as well as lots of organising, so excellent office management skills & the ability to liaise well at all levels will rank high on your list of attributes. If you are dedicated, committed & aspire to personal progression, this role is definatly for you.

Call Marion or kim, 081 464 5225.

Office Angels Recruitment Consultants

GET UP AND GO!
£20,000 +++

Vivacious, energetic young secretary urgently sought by charismatic banking team. Duties include organising Intl. business trips and dealing with clients, so you will need to be well-spoken and polished. If you are high on intelligence, ambition and skills you'll love the pace at this top Investment Bank. Salary package approx £20,000 - possibly a great deal more with lots of paid overtime. Please call us now for more details on: 071-377 5500 or Fax: 071-377 5599.

CROSS SELECTION RECRUITMENT CONSULTANTS

SIMPLY THE BEST
£15,000 + Exceptional Perks

Top American Co. seek (19-22yr) secs to assist dynamic young consultants! Lively social atmosphere in stunning new W1 offices. Excellent career opportunities. Perks include free breakfast/lunch, gym, paid o/time, induction training. Min 55wpm typing/5 'O' levels.

VAL WADE RECRUITMENT
Telephone 071 437 3793



JOHN D WOOD & CO.

SECRETARY

Smart, hard-working, humourous person, good communicator with excellent Word Perfect and administrative skills, sort for our busy office in Mayfair.

Please send C.V. to Julian Standing, 26 Curzon Street, W1Y 7AE.
071-408 0055

EXCEPTIONAL TEMPS

Join my temp team and enjoy top rates and interest. work. Min 60 wpm Audio/Copy Typing (Shorthand useful). If you have: Wordperfect 5.1, (Advanced) (Windows) Unipaks, Unisys, Multimate, Apple/Mac - Microsoft Word, MacWrite/ MacDraw, DW4, AmiPro

Val Wade Recruitment
071 437 3793

MERIDIAN HIGH FLYER
£17,500 + bank bens

Work hard/play hard! A vivacious, articulate secretary is required to act as the right-hand to an investment banker who has a constantly demanding schedule. Call Alex Butterworth for an immediate interview.

Rec Cons
071 255 1555

DMB&B
BI-LINGUAL SECRETARY IN ADVERTISING

We are a leading advertising agency situated in St. James's Square. SW1. As a result of an in-house promotion, we have a vacancy for.

BI-LINGUAL SECRETARY: you will be working on one of our leading international accounts primarily as Secretary/PA to the European Account Director and occasionally the Worldwide Director. You will need to be fluent French speaking (mid 20s) and have excellent secretarial skills - typing with audio min. 55/60 wpm, WordPerfect with Windows preferred. Salary £13,500 ote. You must be well organised to deal a variety of tasks from organising meetings, diaries, travel, faxes, and day-to-day correspondence, to the preparation of presentation documents. Project work will call for initiative and imagination. This is a splendid opportunity for someone with lots of patience and commitment. You will need to be tough spirited and cheerful - don't apply if your sense of humour is not well developed?

If you can offer all of these skills and if you would like to work in the busy, friendly environment of advertising come and join the team. We offer four weeks hols, STL, private health care, sub. food and wine bar.

Applications with CV and daytime telephone should be addressed to Mrs. Jean Wileman, DMB&B, 2 St. James's Square, London SW1Y 4JN. No telephone calls.

(No Agencies)

GROSVENOR

PA/ADMINISTRATOR
£20,000

PA with excellent administrative skills is needed by this busy MD of a West End firm of consultant surveyors and valuers. Applicants must be commercially minded, capable of prioritizing and handling numerous projects. Secretarial skills required - 90 + wpm shorthand, 55wpm typing + WP5.1. Previous property experience preferred.

PR
£13,000

PR company is looking for a secretary to join one of their account handling teams. Good typing (50+wpm) and at least 6 months work experience essential. Fun, dynamic environment which would suit a secretary with drive, organising skills and a good sense of humour!

GROSVENOR BUREAU — RECRUITMENT CONSULTANTS
TEL: 071 499 6566

GROSVENOR

INTERNATIONAL CONSULTANTS
£16,000

Highly professional firm of consultants is looking for a bright, versatile, secretary with good administrative skills to work at Director level in a hectic but friendly office in SW1. 55wpm typing and WP5.1. Preferred age: mid twenties.

INNOVATIVE COMPANY
£15,000

Charming Director of a small company in Holland Park needs a flexible PA to help this 'green' company flourish. Fun, team orientated environment which would suit a dynamic secretary who likes to muck-in! 55+wpm and WP5.1. Preferred age: 23-30.

GROSVENOR BUREAU — RECRUITMENT CONSULTANTS
TEL: 071 499 6566

Urgent!!

Bookings are flooding in and we urgently need well-presented, professional temps to work in a variety of interesting assignments in central London. In return for your flexible attitude and excellent skills, we guarantee the following **minimum** rates:

Senior PAs
£9.00 ph
Team Secretaries
£8.00 ph
Receptionists
£6.50 ph

Please call now!
Liz and Natalie,
West End 071-437 6032
or Tina and Victoria,
City 071-377 9919

HOBSTONES
RECRUITMENT CONSULTANTS

ADMISSIONS AND MARKETING ASSISTANT

SOAS School of Oriental and African Studies University of London

(Ref IF/1)
£13½k - £15k

We need a highly organised team member to administer student admissions and to provide marketing assistance to the Director of International Foundation courses for Overseas Students. You will have good word processing skills (minimum 50 wpm), the ability to set up and use a database and a high level of organisational skills.

SECRETARIAL ASSISTANT

(Ref IF/2)
£11½k - £13½k

We are looking for someone to provide secretarial assistance to the Director of International Foundations courses for Overseas Students. You will have good word-processing skills (minimum 50 wpm) and the ability to work with and input into a database.

Application form and job description are available from the Personnel Office, School of Oriental and African Studies, Thornhaugh Street, Russell Square, London WC1H 2XG. Tel: 071 323 6189 10.30am to 2pm. Please state reference number.

Closing date: **Wednesday 6 October 1993.**

SOAS is an equal opportunities employer.

SECRETARY IN CENTRE OF SOUTH EAST ASIAN STUDIES

SOAS School of Oriental and African Studies University of London

28 hours per week, 5 days.
£12K - £14K pa inclusive

We are seeking an excellent organiser to provide secretarial and administrative support for the British-Malaysian Society, the Thai-British Business Association and the Vietnam-British Business Association.

You will need accurate typing/word-processing skills (Apple Macintosh), book-keeping experience and an ability to use spreadsheets. You must be prepared to work without close supervision and have the confidence to deal with government ministers and prominent business men and women.

Initially this is a one year fixed-term appointment.

Application form and job description may be obtained from the Personnel Office, School of Oriental and African Studies, Thornhaugh Street, Russell Square, London WC1H 0XG. Tel: 071 323 6189 10.30am to 2pm.

Closing date: **Wednesday 6 October 1993.**

SOAS is an equal opportunities employer.

Head Hunting?
£19,500 - W1

Dynamic Partner of this blue chip firm needs a top level secretary to assist him in all aspects of his varied and fascinating work. Speed and accuracy are essential as you juggle ever changing priorities. This is a front line role for someone with sound City experience, a calming manner and a good sense of humour. Expert knowledge of Wordperfect 5.1 vital and fast audio skills. Shorthand an advantage.

Please call Elizabeth Wood on 071-434 4512.

Crone Corkill
RECRUITMENT CONSULTANTS

Seeing is Believing
£15,000-£25,000 packages

Join the new generation of career secretaries and sample life in the City fast lane. It's not all figure typing and bowler hats - you'll find superb, modern offices, up-to-the minute technology, outstanding training and career opportunities with salary packages to match. High basic salaries are topped off with paid overtime, subsidised mortgages and large bonuses, not to mention Health Clubs and free travel in some cases. You need a minimum of a year's secretarial experience, fast typing (shorthand useful), good WP knowledge and a positive and energetic approach. Age 20-35.

Telephone Caroline Smith or Karen Levine on 071-377 8827 for more information and an early interview.

Crone Corkill
RECRUITMENT CONSULTANTS

EXECUTIVE PA / SECRETARY
£17,000 + benefits

Take on this highly responsible role supporting 3 busy Executives & utilise your brilliant organisational & liason skills to the full. You'll assist with PR, Marketing & Sales presentations in addition to providing efficient secretarial back-up, so 50 + wpm WP & 80+ wpm shorthand/ speedwriting skills are pre-requisite for this senior position.

CALL DAHLIA MORRIS, 071 434 9545.

Office Angels Recruitment Consultants

Sports Marketing

Reception – £14,000

Brilliant opening for outgoing young enthusiast in this dynamic international company. Their business is big-name sport and so as well as having an interest you'll need to look the part too! This position arises after promotion so there are definite opportunities. Some typing skills (40wpm) essential. Reception experience requested Please call today on 071-409 1232.

THE WORK SHOP
Recruitment Consultants to the Communications Industry

Maine - Tucker
Recruitment Consultants

3 month TEMP BOOKING.....

Microsoft Word & Advanced Persuasion (on Apple)
£8-8.50 per hour + Sub Rest + Gym

Excellent opportunity to work with this High Street Kensington client. This is a traditional PA role which also sees you creating sparkling presentations (you need to be excellent with Graphics). With 60 wpm and the above skills this is a chance to get that once in a life time temp booking.

18-21 Jermyn Street, London SW1Y 6HP
Telephone 071 734 7341

IMP
SECRETARIES IN MARKETING

We are the largest promotional marketing company in the United Kingdom and we have a reputation for providing our clients with marketing and communication services which are acknowledged for their strategic superiority and imagination.

Due to the expansion of our business, we shall be looking for secretaries who would like to work with our dedicated teams of professionals. We would hope you are adaptable and cheerful with at least two years secretarial experience, good WP skills, 55-60 wpm, AmiPro/Windows preferred, good at organising a busy workload of diaries, meetings, correspondence and presentation documents - and the telephone is ringing (hope you are calm under pressure!) *Overtime is paid and yo will earn in the region of £14,000.*

Applications, enclosing CV, should be forwarded for the attention of Mrs. Jean Wileman, International Marketing & Promotions, 197 Knightsbridge, London SW7 1RP. No telephone calls please.

(No Agencies).

HIGH FLYER
£25,000 - £30,000 neg

The entrepreneurial chairman of a successful stockbroking firm needs a resilient and resourceful PA to schedule his life as he regularly crosses 3 time zones. A sophisticated database tracking system allows an IT literate person to contribute intelligently to client development work.

Age 23-35. Speeds 80/60. Graduate or 'A' level. Languages helpful.

071 726 8491

Angela Mortimer
SECRETARIAL RECRUITMENT CONSULTANCY

BI-LINGUAL SECRETARY
£17,200 + brilliant benefits

Say "Ciao" to this responsible role & put your fluent Italian & top-notch secretarial & supervisory skills to the test. If you're an expert on WP5.1, Freelance & DrawPerfect, this prestigious West London-based company will afford you some Absolutly Fabulous benefits.

CORPORATE AFFAIRS SECRETARY
£16,000 + excellent benefits

Premier US Company based in W6 needs a true professional with good written & verbal French or Italian skills, excellent presentation & plenty of motivation. If this sounds like you & you have thorough WordPerfect, Lotus 123 & Harverd Graphics know-how, you'll qualify for simply the best benefits in town!

Call NICOLA WALKER, 081 741 8080.

Office Angels Recruitment Consultants

ST MARY'S NHS TRUST

P.A. TO DEPUTY DIRECTOR OF OPERATIONS/HUMAN RESOURCES

£14,101 - £16,731 INC LW.

We are looking for someone who combines excellent secretarial skills (minimum 60 wpm), with strong organisational ability. As PA to the Deputy Director of Operations your work would be varied and require contact with senior staff across the whole hospital. You would also attend Trust Board meetings therefore the ability to take accurate minutes is essential.

Previous hospital experience is desirable though not essential.

For informal discussion phone Mr. A. Evans, Deputy Director of Operations on 071 725 6508.

For an application form and job description please contact the Human Resources Department, Aarow Building, St. Mary's Hospital, Praed Street, London W2 1NY or telephone 071 725 1954 quoting reference number AC/2625.

CLOSING DATE 6TH OCTOBER 1993

"WORKING TOWARDS EQUAL OPPORTUNITIES"

PA/SEC TO DIRECTORS
E. Berks
Up to £25,000

Our client is a medium sized specialist publisher, established over 40 years and growing strongly. MD/Chairman require an efficient PA/Sec with a high energy level for confidential work, real responsibility and decision making including office management. Aged over 30, you should have good A's or Degree and perfect shorthand/typing. Our client offers a secure future in a superb environment.

CV in strictest confidence to:-
JK Consultancy, 94 Yeldham Road, London W6 8JG

هكذا من الأصل

LA CRÈME DE LA CRÈME

Perfect Match to £18,000

Head of entrepreneurial and expanding firm in EC3 needs a perfect PA to make a real contribution to their success. Your dedication, professionalism and superb secretarial skills will be rewarded with the opportunity to develop your role as the company continues to grow. In addition to high standards you must be flexible, able to use your initiative and have excellent knowledge of WordPerfect 5.1. Skills: 60 wpm typing, shorthand useful. Age 25-35. Please call Sally Johnson on 071-377 9919.

HOBSTONES
RECRUITMENT CONSULTANTS

PA to Chairman

Public Relations – £19K

In this company it is people who create success – people with drive, confidence and supreme communicating ability. Together, they have created one of the fastest growing agencies in the UK. They now seek a strong, dynamic and highly capable PA to Chairman. Previous experience at Chairman/MD-level is a must. So too A-level education along with excellent skills (100/70) and presentation. Age guide 25-35 years. Please call 071-493 5787.

GORDON·YATES
Recruitment Consultants

TEMP - TATION

Join the Tate Temp Team and enjoy regular work, good rates and a fast professional service. If you are an experienced secretary with 60wpm typing & good WP skills including MS Word For Windows please call Sophia Kelsick at Tate Appointments on 071 408 0424.

Tate

PARTNER'S SECRETARY

(Based near Warren Street tube)

This medium sized firm of Chartered Accountants requires a partner's personal secretary with 80 wpm shorthand and fast accurate W.P/audio skills. There is occasional detailed report typing so an eye for detail, flexible attitude and first class English grammar are essential. Experience of Microsoft Word for Windows is preferred but will cross-train.

Please send C.V. detailing your salary expectations to:

Mrs Julia Sinclair
Partnership Administrator
H W Fisher & Co
11-15 William Road
London NW1 3ER

(no agencies)

BOARD LEVEL PA - FRENCH

£18,000 - Age 21-28

Unique career appointment supporting the Chief Exec. within a highly respected City broking house. This Dynamic high profile area, where the emphasis is on camaraderie requires professional control of all personal & business affairs, i.e. complex travel plus, corporate events, Ascot, Henley, extensive client entertainment. A professional, socially confident PA with formal secretarial training, fluent French & 100 wpm shorthand would qualify.

May & Stephens City Recruitment.
071 488 9922 Fax no. 071 702 3331.

DATABASE/INFORMATION ASSISTANT

City £10,500

We urgently need a bright, well organised assistant, 18-22, with common sense, initiative and some typing to code, update and search for information on our computer and help with a variety of other tasks. If you take pride in doing a job thoroughly and would like to join a busy team of executive search consultants near Cannon Street, then contact:

Anne Howard on 071 236 7307
(No Agencies)

MARKET ACCESS INTERNATIONAL LTD
Leading political consultancy seeks:

SECRETARY

To support consultants, general secretarial skills, wordperfect 5.1. Must have initiative and flexibility. Aged 20+.

Please send cv to Mrs Jane Wright, 7 The Sanctuary, Parliament Square, London SW1P 3JS.

No Agencies.

PA SECRETARY TO DIRECTOR

of specialised international firm of consulting engineers & market analysis. Bright, outgoing personality required with good secretarial skills (WP5.1) plus ability to organise and administer small HQ office and liaise with clients and consultants. Good remuneration. Preferred aged 25+.

Please send CV to
Mandarstam Consulting Services,
2-10 Harbour Yard, Chelsea Harbour, London SW10 0XD

PERSONNEL ADMINISTRATOR

£17-£20,000 + BUPA (Neg)

International Finance Co with 25 branches London & Southern Counties seeks competent Administrator with extensive Personnel experience, to deal with Staff Recruitment, Training, Counselling, Etc. IPM or Part Qualified an advantage.

MRS PROSSER
071 259 6999
BEAUCHAMP BUREAU

SECRETARY/OFFICE ADMINISTRATOR PA TO SENIOR PARTNER

A confident well educated PA is required by Senior Partner of a firm of Chartered Accountants who has other Commercial Involvements incuding Directorships of quoted Company's.

The usual Secretarial skills including highly competent shorthand and keyboard skills are demanded. The ability to work flexible hours on occasions will be necessary. This is a demanding position with rewards to match.

Reply with CV to PO Box 150, Slough, SL1 5AT.

SECRETARY TODAY, ACCOUNT HANDLER TOMORROW?

Rare opportunity with
Advertising Agency in Battersea.

Managing Director of small Advertising Agency in Battersea needs a top class secretary who is looking for a way into Account Handling. Secretarial duties must be second nature. Eye for detail crucial.

Please write with full C.V. to

Peter Stovold, LCR Advertising,
21&22 Ransome's Dock, 35/37
Parkgate Road, London, SW11 4NP.

ADVERTISING MANIA

Top ten advertising agency requires two secretaries. One for major brand name accounts and the other for International media buying. Skills required: Fast typing, Word for Windows and the ability to work under immense pressure whilst having fun at the same time. Salary c.£15,000.

Call Angela on 071-638 9205 or Joe on 071-486 6951 for immediate interviews.

ZARAK

PA WITH FRENCH/GERMAN MIDDX - c.20K.

Are you used to working for top executives in industry but in need of a more demanding role? Here is a real challenge for a born organiser and self-starter, who enjoys office management, at European HQ of US multinational. Good secretarial skills plus fluent French/German are required.

PA/SECRETARY/ADMINISTRATOR PERSONNEL/MIS - HAYES.

Lots of variety for secretary/administrator with experience in personnel and/or computer-related fields and fluency in at least one European language. To £15.5K.

Multilingual services
071 836 3794

AT THE HELM - £20,000

Working with this entrepreneur, whose interests cover property, hotels and yacht chartering, promises great variety with never a dull moment. You will sail single-handed throughout the day, running the entire office and be at the helm of all the activity. Age 25-35. Speeds 100/70.

DIRECTORS' SECRETARIES
071 629 9323

Secretary/Office Administrator

required
for prominent Putney Estate Agent

The ideal candidate will have excellent secretarial and organisational abilities and audio/word processing skills. Previous experience of agency work an advantage.

In return we offer a friendly working environment and attractive salary.

Send CV to: Miss Emma MacLeod, Kinleigh Limited, 81-83 Lower Richmond Road, Putney, London SW15 1EU.
Telephone: 081-780 2221

SECRETARY REQUIRED FOR CHARTERED SURVEYORS

We are looking for an enthusiastic flexible and confident secretary to work at Director/Head of Department in our City Agency Dept. Fast, accurate typing (60 wpm), audio and WP skills essential plus the ability to work under pressure. Age 25+

Please apply in writing to:-

Miss Julie Gillies, Personnel & Administration Manager, Herring Baker Harris, 26/28 Sackville Street, London W1X 2QL

Secretary to Group Chief Executive

Exciting opportunity for a mature, well presented secretary to join this well-known media organisation. Having already worked at senior level, you will enjoy using your first-class secretarial skills to support a charismatic and high profile boss. As well as dealing with the day-to-day running of his office, you will be heavily involved in co-ordinating his varied work schedule and ensuring that all arrangements go as smoothly as possible. Might suit an experienced senior secretary wishing to return to work.
Salary £15,000. Skills 80/60

The Recruitment Company 071-831 1220

PA TO PROPERTY DIRECTOR.

Required by Knightsbridge based Property Management Company. This busy role involves full support to both the Property Director and Building Surveyor. Relevant background preferred. Excellent terms and conditions.

Written CVs to Pegasi Management Company Limited, 207 Sloane Street, London SW1X 9QX.
Fax 071 235 8018.

SECRETARY/PA £15,500

Required for top ten PR Consultancy. Essential qualities include an ability to work under pressure, good presentation and telephone manner and excellent organisational skills. Shorthand/Speedwriting preferred but not essential. *Fast accurate typing on Word Perfect 5.0.*

Please send CV to Erica Evans, Personnel Department, Edelman Public Relations Worldwide, Kingsgate House, 536 Kings Road, London SW10 0TE.

071 835 1222.

ENGINEERING PROJECT SECRETARY £12,000 - £16,000

Energetic, well-organised all-rounder for frantic and exciting offshore engineering design house. Job involves general project co-ordination and creating top quality documents using Apple Mac DTP/graphics packages. Must have fast accurate typing and and eye for detail. Send CV to ODE, Job ref: JO994, 6 Spring Gardens, Tisworth St, London SE11 5EH.

MARKETING ASST COURSES

c£14K + FARES PAID

Join Courses & Seminars Team of major City body - be involved in marketing and administrative activities. Setting up course venues, handling bookings, sending and following-up mailshots. Excellent communication skills to liaise with and sell to delegates and City companies. Strong admin background, sales/marketing exp. and an interest in the City. Age to 27.

Call Jane Morgan on 071 256 6668 or Fax CV on 071 256 7273.

LOVE+TATE

SECRETARY FOR DIRECTOR

of small company trading Internationally. Good organisational abilities, wordperfect /Microsoft Word for Windows skills essential.

Contact with cv to Box No 4136 or telephone 071 702 0828/9/30 or fax 071 702 0840.

SECRETARY

Small dynamic Property Company seeking bright sec for demanding job with excellent accurate audio and organisational skills. WP 5.1 (Window). 12-14K.

C.V./photo to TPS Estates, 3 Dean Trench Street, London, SW1P 3HB.

C£16,000

For mature sec for partner in small friendly Law Firm (legal exp. not ess) WP5.1.

Call: 071 377 6777.
Middleton Jeffers Rec Cons.

PART TIME VACANCIES

ADMIN ASSISTANT - Publishing co. seeks methodical team person for their Finance Dept. 26-30 hours p.w. by arrangement. 50 wpm typing. c£11,000 pro rata + good benefits. Age open. Please call 071 637 3212 Summers By Two Recruitment Consultants.

ART MAGAZINE London SW10 requires someone 6-10 hrs pr wk, mainly afternoons but flexible, must be able to type, telephone & be organised. Tel: 071-351 5981.

PA/Bookkeeper - To £12,000: SW10. Approx 20hrs pw, fixed by arrangement. You will be handling business/personal affairs of this private investor & family. Ideal candidates will be a selfstarter with exposure to asset management & good spoken/written French. Mrs Prosser 071 259 6999. Beauchamp Bur.

PART-TIME - Friday's only (poss longer). Ad-hoc duties: Reception, simple book-keeping, errands etc. £7-7.50 p.hr. Call King & Toben Rec Cons 071-629 9648.

RECEPTIONIST. Manpower, the world's largest employment services company seeks a top calibre receptionist to work in its executive offices in W1. Working 12.30-6.00pm Monday to Friday, you will be responsible for welcoming visitors and handling a high volume of calls on a Monarch switchboard. Already an accomplished receptionist, you will have previous experience in a similar environment. More importantly though, we look for a polished and professional approach, excellent communication skills and demonstrable commitment to providing a high quality service. Salary c. £8K. For more details and an immediate interview please call Cathy Ferguson, Manpower Plc. 239 Euston Road, NW1. Tel. 071 388 8686 (Emp Agy).

SOCIAL Secretary required by City Livery Company: part-time one or two days per week to arrange lunches and dinners and deal with historical enquiries. Must have wide knowledge of social etiquette, good handwriting, accurate typing and WP experience. Start October. Good hourly rate: pleasant working conditions. Written applications marked 'Private & Confidential' plus c.v. to: Miss Borron, Ironmongers' Hall, Barbican, London EC2Y 8AA.

BANKING & LEGAL LA CREME

BANKING c£20,000 pkg. Top US investment bank is looking for bright, enthusiastic young secretaries (age 24-30) to join their team. If you enjoy the rewards of hard work and have experience working in a hectic financial environment, this could be the place for you! Skills: Excellent WP, 60 typ/aud and/or SH. A'levels a huge advantage. Please call Chioma on 071-434 4512. Crone Corkill Recruitment Consultants.

DEALERS Secretary. Join high profile US Bank as Secretary to dynamic Dealers. Strong audio and typing skills, a confident personality and a professional appearance are key requirements. JRA (Rec Cons). 071 - 588 7287.

LEGAL Secretary. Small busy Westminster office. Litigation exp ess. Tel: 071-222 2299.

LITIGATION & Insolvency sec's, all levels, urgently req for expanding City Solicitors. Exc. sal & bens. Patricia Hart Recruitment 071 580 6008. Fax 071 631 3264.

SECRETARY to Treasury Department. c£16,000 - Due to a departmental restructure a vacancy has arisen within this Lloyd's Broker for a nicely spoken and well presented lady to work in the Treasury Department which is a quiet and relaxed team of 4 individuals. You must have an eye for detail and take pride in your work load which will be controlled daily. Your duties will include typing standard banking letters and general correspondence using Microsoft Word for Windows, inputting and extracting data using Spreadsheets, keeping a diary, arranging meetings and client visits and occassional travel to Europe and USA. If you are aged between 30-35, are computer literate and are available immediately, please contact MW Appointments (rec cons) on 071 265 1153 today.

COLLEGE TO CAREER

EXCELLENT Prospects for good college leaver or 2nd jobber to work for upmarket Estate Agents, SW3 in the Rentals dept. 45 WPM Typing/Admin. Must have exc speech & presentation. c.£10,000. Anderson Hoare 071-824 8821 Rec Cons.

COMMUNITY CREME

MEDICAL Secretary, preferably with nursing experience, required by a private general practitioner and a general surgeon in Knightsbridge. Computer experience and a good telephone manner essential. High salary paid to the right applicant. Telephone 071 235 6642.

FIRST CREME

COLLEGE Leaver opportunity £11,500 +. Join this fast moving and successful International Management Consultancy. As a Junior Secretary you will receive excellent training and support, generous benefits and the opportunity to use your initiative. Good typing skills and word processing ability required together with a formal secretarial course. Telephone 071 628 9629 - Elizabeth Hunt Recruitment Consultants.

EXEC PA's X 3 TO £20K.

Major City Lloyds Brokers require proper PA's with 80+ wpm S/H. To work at M.D. & Director Level. The positions are a minimum of 3rd Admin, you will also be trained on D.T.P. Bens inc. Bupa.

Tel: 071 929 1281.
Monument (Agy) or fax your CV 071 621 0985.

YOUNG CAREER SEC TO £14,000

Varied, interesting position using shorthand, typing and excellent organisational abilities to assist Company Secretary in lively, hectic insurance environment. Be at the centre of things arranging Board and Committee meetings, liaising with member companies and maintaining office systems. Skills 80 SH/60 typ. Age 19-26. Legal/financial exp ideal not ess.

Call Jane Morgan on 071 256 6668.

LOVE+TATE

ADVERTISING

PA to Director of top Agency. Work on famous name account, organise VIP entertainment & conferences & provide secretarial back up to team. S/H 80 wpm, fast typing & ability to work under pressure. £14,000.

Royds Raphael Rec
071 287 2850.

PRIVATE MEDICAL CENTRE

Parsons Green, S.W.6

Medical Secretary/Receptionist required to work as one of a team in our busy Practice. Salary £15,000.
Apply in writing + CV to the Practice Manager, 29 Basuto Road, SW6 4BJ.

MULTI-LINGUAL OPPORTUNITIES

PARISIAN POSSIBILITIES

6 MONTH ASSIGNMENT: English m/t Exec Sec with *fluent French and Word Perfect WP 60 wpm.* Aged 28-32, with smart appearance, must be a quick-thinking, team player. Excellent working conditions in this blue chip company. Sal: 16,500 FF/mth.

FRENCH/ENGLISH MOTHER-TONGUE SECS with very good second language required for Int'l offices in professional sector. Must have TT45wpm minimum and good telephone manner. French s/h desirable. Sal: from 10-17000FF/mth.

LONDON 071 584 6446 PARIS 44 63 02 57

Sheila Burgess
International Recruitment Consultants

JOIN US

as our secretary. With perfect English and at least one other European language (ideally Italian or Spanish) you can help us to ensure that our clients and our candidates achieve their aims. That will take energy, initiative, drive and ambition. You must have at least one year's secretarial experience and excellent typing/WP skills.

Please call Ian Archibald

Multilingual services
071 836 3794

A high profile PA to £17,000. Use your Fluent French when you assist the dynamic Chief Executive within this established City company. This position offers excellent prospects for a young, professional secretary who enjoys a challenge. An A'Level education together with a formal secretarial training and 110/65 skills needed. Age 21-25. Please telephone 071 628 9629 - Elizabeth Hunt Recruitment Consultants.

A LEVEL educated and speak good German? Excl.oppt Admin/customer role, age early 20's. c.£13K. Link Appts 071-408 2150.

ARABIC: Truly bilingual, experienced Secretary able to work equally well in Arabic and English (word processing in both) for super job in fascinating environment. Good salary. Multilingual Services Rec Cons 071 836 3794.

BASINGSTOKE: French-speaking PA/Secretary to work in Marketing. Exciting job with lots of scope for involvement. £12,500 + benefits. Pls call Joanna Denham on 071-434 4512. CRONE CORKILL MULTILINGUAL Rec Cons.

BEAUTY Products Sec/PA with French. £14,500. One of the most famous French cosmetic houses is looking for a lively, capable Sec/PA to their Marketing Director. Dealing with clients, researching products and promotional involvement are all part of this fabulous opportunity. Excellent benefits including free products. With fluent French and very competent shorthand, typing. Please telephone 071 499 8070 - Elizabeth Hunt Recruitment Consultants.

BILINGUAL Secretary to Chief Executive, £17,000 - A unique and high profile role has arisen to join the Chief Executive of a major Lloyd's Broker. Aged between 21-25, fluency in French, educated to 'A' level standard, formal secretarial training, speeds of 110/120 wpm shorthand, 65wpm typing, Wordperfect and computer literacy. These are essential qualities to work for a very demanding gentleman who works fast and furiously and is hoping for a Secretary who will grow into this role, coping with an unstructured working day, often meaning long hours. Arranging his short, frequent trips to Europe and USA, general typing, numerous telephone calls and messages, keeping a diary and arranging endless meetings and lunches - these are order of the day. The environment is young and lively with an emphasis on camaraderie and it is envisaged that the successful appointee will enhance all her excellent skills. Please contact MW Appointments (rec cons) on 071 265 1153, immediately.

BILINGUAL grad req to join sales team of expanding Intl agency as trainee consultant. Must enjoy a sales environ. and be able to communicate effectively. Suit career-minded, streetwise & enthusiastic self-starter. Min 1 Euro lang ess £12k aae. Language Matters Agy 071-930 1811.

BILINGUAL Spanish PA/Sec for Dir. of Int'l City Bank. Senior role with lots of involvement & responsibility. S/H ess. Age 24-45. £20K. 071-287-0424. Language Recruitment Services

CHARITY/Arts £16,000. This household name charity requires a sec with excellent English grammar and a good working knowledge of either a Middle Eastern or Asian language to assist in this fascinating field. 50 wpm typing ess. Wordperfect 5.1 pref. Please telephone 071 499 8070 - Elizabeth Hunt Recruitment Consultants.

£11,000 Chelsea - Excellent Opp. for 1st/2nd jobber with knowledge of German and accurate typing min 40wpm to join this fast expanding marketing co. As sec/rec you must be well presented and well spoken as well as having a confident and professional personality. Norma Skemp Rec: 071 222 8091.

COLLEGE leaver with good German needed to work for busy American company in EC4. Opportunity to use your translation and secretarial skills to the full, whilst learning all about the exciting world of international finance. The financial rewards are high too - you can earn up to £20,000 if you're prepared to work hard! Pls call Laura Nathan on 071-434 4512. CRONE CORKILL MULTILINGUAL Rec Cons.

EASTERN European langs, customer service role, exp in import/export useful. Link Appts 071-408 2150.

ESSEX/French and German. Unique opportunity to combine admin, marketing and secretarial experience as right hand to Marketing Executive with responsibility for targeting and developing new business opportunities in Europe. Salary to £20,000. Multilingual Services Rec Cons 071 836 3794.

FLUENT French or German (+ rusty French or German). £19,000 + 6 wks hols + Sub Rest - Excellent one yr's contract! This Essex based blue-chip company has 1,200 employees worldwide with 110 people in Essex. The European Chief Exec needs a PA/Marketing Ass (any Wordprocessor) to deal with some minimal Sec (45+ typing) but most importantly develop the European Mktg side (research, acquisitions, campaigns etc). If you have good exp in Mktg or a Grad with the above languages, then you must call Maine-Tucker asap on 071-734 7341.

FRENCH COSMETICS £14,500. World renowned cosmetics company seek an outgoing secretary with good shorthand/WP skills to assist the Marketing Director and a Product Manager. Fluent French is needed for frequent liaison with the Paris office. Age 21-25. Call HODGE RECRUITMENT 071-629 8868.

FRENCH: PA/Secretary for varied role in major international co. Administrative as well as secretarial responsibilities, calling for a background in legal, company secretarial or similar environment. Fluent French, fast English shorthand, very good salary. Multilingual Services Rec Cons 071 836 3794.

FRENCH with other Euro langs useful for MD of Intl co's in West and SW London. SH ess for one post. Snr level exp pref. Rec/typist post also avail. £12-16K aae. Language Matters Agy 071-930 1811.

FRENCH/Surrey: Bilingual Secretary, experienced and with good English Shorthand, for responsible, busy post. £14K plus, with benefits. Multilingual Services Rec Cons 071 836 3794.

FRENCH bil PA for Snr Mgr of Intl City bank. True PA role with involvement in varied projects. Sh+ s'sheets req.City exp pref. £17K+bb. Language Matters Agy 071-930 1811.

FRENCH Bilingual sec age 20-40 years with SH required for City Banks now. Imm. interviews. Contact 071-588 7287. JRA (Rec Cons)

FRENCH & German spkg PA/Office Mngr. v.involved role. age 35+. c.20K + bens. Link Appts 071-408 2150.

GERMAN sales admin post for young c/l with gd German. Eng MT ess. No grads Excl trainee /client liaison role 20+ £12K Keyboard skills ess. Language Matters Agy 071-930 1811

GERMAN Mother tounge. Legal secretary. Partner Company Commercial Many benefits. Exc Salary. Immediate Vacs. Power Placements 071 583 5355.

GERMAN/French: Fun job for young but expd sec working for team of architects in Docklands. To £14.5K. Multilingual Services Rec Cons 071 836 3794.

GRADUATES with fluent French and German can carve an exciting career for themselves with this dynamic American finance house. An excellent telephone manner is essential for international client liaison, customers services experience and a good level of numeracy ideal. Age 20's. Salary £16,000+ benefits. Please telephone 071 499 8070 - Elizabeth Hunt Recruitment Consultants.

HANTS/French: Interesting new role in Marketing Dept for experienced Bilingual Secretary with English shorthand. £12,500 + benefits.Multilingual Services Rec Cons 071 836 3794.

ITALIAN personnel sec/asst to help in all areas of recruitment and admin Full training offered. prev sec exp and fluent MT ess. Mid 20's £14k+bb. Language Matters Agy 071 930 1811

JAPANESE MT bil PA/Sec to Chairman of Intl co. High admin content. 30+ similar exp ess. From £18kaae. LM Agy 071-930 1811.

PARIS: Are you there or are you about to move over? 3 good jobs for truly bilingual Secretaries with at least 3 years experience. Ring for details (071 836 3794) or fax us your CV (071 836 4093). Multilingual Services Rec Cons.

SPANISH-speaking senior secretary needed for busy Director-level job in International bank, EC2. Fluency (written & spoken) essential for daily liaison with S. America. Ability to work without supervision also crucial. £18,000 + full banking benefits including mortgage subsidy. Pls call Laura Nathan on 071-434 4512. CRONE CORKILL MULTILINGUAL Rec Cons.

SPANISH speaking Receptionist/ Secretary - good telephone manner and some typing (40+ wpm) for a small, friendly, financial house in the City. English mother tongue preferred. Salary: £12,500. Grosvenor Bureau 071-499 6666.

SURREY: PA French and German for a truly European role. Additional languages would be more than useful as your senior secretarial experience will fully support the international business development programme for this major company. c£16,000. Multilingual Services Rec Cons 071 836 3794.

TEMPTING TIMES

TEMPTED?...

Tired of being tempted by high rates and false promises? Why not try a more personalised service which aims to look after you as an individual. We are currently very busy with a wide variety of interesting bookings requiring good secretarial skills.

Please call RUTH MILLS or ANN EVANS on 071-629 8863

HODGE
RECRUITMENT CONSULTANTS

ARABIC Speaking Sec for Current Affairs Body - Begin next Monday. Call Covent Garden Bureau 071 495 8822.

DIRECTOR'S SECRETARY. This is an excellent Temp to Perm opportunity for a high calibre secretary to work within a prestigious International Bank based in EC2. Shorthand and typing (100/60) and at least 5 years' senior secretarial experience essential. German &/or French, as well as Windows exp useful. Salary c.£19K. For an immediate start please call Claire Baker, Manpower Plc. 78-79 Fenchurch Street, EC3. Tel 071 488 2880 (Emp Agy).

EXPERIENCED Unitex WP Op to fill 5 month booking within leading W1 based Group. Excellent Rates. Please call now! 071-629 7232 Acme Appts.

TALENTED temps to £9.30ph urgently needed for large City companies. Mainstream (Agy) tel: 071 495 1830.

JOIN our expanding team and enjoy good rates for interesting assignments. If you have good secretarial skills and 2 or more WP packages, please call Ayla Ustay on 071 637 3212 Summers By Two Rec Cons.

TEMPS urgently req'd for bookings in Central London. Must be local and have min 60wpm typ. S/H always useful. Knowledge of MSW4W and/or WP5.1. Age 25-40yrs. Norma Skemp Rec 071 222 6064.

TEMPTING! We are handling some of the most interesting and well paid temp assignments in town - particularly for charismatic young secretaries. You will be a word processing wizard (preferably Word for Windows/Wordperfect) with a bright lively mind and excellent presentation. Shorthand would be the icing on the cake. We pay up to £9.50 ph and were very nice people to do business with! Can you resist the temptation to call Cross Selection on 071-377 8600 or Fax on 071-377 8599.

TEMP TO PERM W1 Oil Co. seek young secretary with WordPerfect (Shorthand an advantage) to work for dynamic legal exec. Immediate start. Excellent rate. Call Dawn 071-724 7657 Rec Cons.

WORD for Windows. Temps if you have good secretarial skills and Word for Windows experience please call Anthony Cook Bureau (Rec Cons) on 071-628 3385.

WORDPERFECT Temps. If you have good secretarial skills and are experienced on Wordperfect please call The Anthony Cook Bureau (Rec Cons) 071-628 3385.

THAMES VIEW

work from a beautifully converted Boathouse in Putney!! Young, professional US Market Research group needs a secretary with a difference. No dictation needed but 50+ wpm & Windows essential. Must live in SW for short commute.

Please send CV to
Alison Ingham, ISIS Research,
The Boathouse, The Embankment, London SW15 1HL
or Tel: 081-788 8819

SUPER SECRETAIRIES

£15,000 aae + Bonus - live near Fulham /Hammersmith? Are you a 1st class sec with S/H, audio and WP exp? If so we have a super job at Director level in an international and creative firm. You must be meticulous and flexible, lingo useful. Age 25 -36yrs. Norma Skemp Rec 071 222 8091.

ABSOLUTE LUXURY c£16,500. Busy well travelled Business Development Executive seeks smart professional secretary. A sense of humour and confident manner needed for this varied high profile role. Stunning offices. Age 35 max. 55 WP typing, shorthand useful only. Please call 071 637 3212 Summers By Two Rec Cons.

ADMINISTRATOR £16,000. This diverse role will include co-ordinating maintenance /security, ordering office and IT supplies as well as control of budgets. There will be occasional secretarial cover. Office re-location experience an advantage. Typing 55 wpm. Telephone 071 628 9629 - Elizabeth Hunt Recruitment Consultants.

ADMINISTRATOR/Secretary £16,000+ full Banking Benefits. You will assist a dynamic team of research economists and organise their busy diaries. A'level economics or politics preferred. Computer literacy. Typing 55 wpm. Telephone 071 628 9629 - Elizabeth Hunt Recruitment Consultants.

ADMINISTRATOR £12-£14k. Based in beautiful offices in Mayfair, co-ordinate sales team, assist with marketing & deal with clients enquiries. WP skills (40 wpm). Royds Raphael Rec 071 287 2050.

ADVERTISING Agency - WC1. C£19,000. Fully involved PA position working with Dynamic account handling Chairman. Requires min 2 years previous ad. agency experience & ability to take occasional minutes. Suit stylish team player with confidence and humour. Age 26-30. Call Ian on 071 636 1493. Barters LTD (Rec Cons).

AMBITIOUS Sec 50+. Thorough knowledge of Windows pref AmiPro essential. Good inter-personal skills, unflappable, educated to A'level. Real career opportunity in small growing company. £15,000. Phone Shaun Edwards 071-792 8447.

APPLE MACINTOSH & Windows secretaries/ administrators required immediately. Must have knowledge of at least two of the following: Excel, FileMaker Pro, MacDraw, PageMaker, Persuasion, PowerPoint, Word, WordPerfect. Call MacTemps on 071 839 1500.

A top-notch PA/Sec is needed to assist a Director with the setting of a new private clients dept. within a city based international bank. Audio/WP (sh an asset). £20,000++. Please call 071 726 4132, Fax: 071 796 4887 Mary Holland Rec Cons.

AUDIO/Admin sec required for small and friendly West End Co. Great scope for involvement, team player essential. Typing/WP 50+. Age 23-40. c.£15,000. Call Miranda on 071-287 2044 Middleton Jeffers Rec Ltd.

AUDIO £16,000 - Mayfair Property Co seeks skilled audio sec (65wpm+) Lovely offices. Excellent benefits inc free lunch,fares paid etc. Hours 9.30-5.30. Please call 071 409 1232 The Work Shop.

A Unique opportunity for a highly educated PA to join one of London's foremost investment houses. As you will be monitoring projects and working in the front line you must have spreadsheet exp, shorthand and a lot of initiative. Salary £20,000 + health and pension. Age 26-38. Call 071 439 7001 Secretaries Plus - rec cons.

BANKING Secretaries. £12,000-£18,000. Due to their continued success and expansion, our client, a major City Investment Bank currently requires several excellent secretaries. From second jobber to Directors PA if you have good skills, are proactive, polished and ambitious you can choose from a wide range of opportunities. If you are interested in Banking why not call us now for an appointment on 071-377 8600 or Fax on 071-377 8599 Cross Selection.

BANKING to £14,000. Established city stockbrokers seeks a calm, flexible WP operator/secretary with a sense of humour, to support UK Sales and Research. Whizz through daily correspondence and reports whilst liaising with analysts and answering their busy telephones. Skills 65 wpm/Audio. Microsoft Word for Windows experience useful. Please call Jacqueline Duncan on 071-377 9919. Hobstones Rec Cons.

BUSY Mayfair Estate Agency requires Secretary to work for three people including Director. Property experience essential. Please reply in the first instance to Christine Ashley. Tel: 071 493-6611 or fax CV on 071 408 0668. Salary Circa £13,500.

CHAIRMAN'S PA: run the office and get totally involved in every aspect of this private inv. co. He places immense confidence in his PA, so you should be capable, loyal and have basic S/H skills, WP5.1 and a solid background. £17,000. Leigh Recruitment 071 495 5820.

EVENTS Director in International Financial Publishing house requires a conscientious and extremely organised PA to assist him in a varied and pressurized senior role. In addition to co-ordinating his diary, meetings, travel and correspondence you will be involved in all aspects of his Board level responsibilities. If you enjoy a demanding 1:1 role, are educated to A'level + and have skills of 65/WP/Audio, please call Jessica Trench on Tel: (071) 377 9919. Hobstones Rec Cons. Salary to £16,000.

EXCL opp Int'l co. New sec role. gd SH ess. Sal neg. Link Appts 071-408 2150.

EXECUTIVE: Temporary wordprocessing secretaries, urgently required for City Assignments. Must have 5 years secretarial or PA experience. For further details contact Vicki, Trisha, Sarah on 071 437 9411 Agy.

FRENCH speaking PA for Mkt Director of top Cosmetic Co. 50/80 + WP skills. Salary £14,500. Changes Rec Cons. Tel: 071 491 1266.

FULHAM Estate Agents req secretary with WP skills starting £10,000 pa. 071-602 3537.

GOLD-PLATED W.1. Law firm seek "Pin-striped" Sec for senior role. Legal exp. pref., shnd useful. 1st class Audio skills and WP5.1 ess. Salary £18,500 neg. Legal People Rec Cons 081 348 9108 until 10pm.

GRADUATE PA/Sec (20-35) for Executive Director of Higher Education Scholarship Organisation, WC1. Min 80/60 SH/Typing for attendance of meetings, general admin & full PA duties in young office. Temp into Perm. Sal by arrangement. 071 259 6999 Beauchamp Bur.

GRAPHICS: If you enjoy using Harvard Graphics you will love this busy secretarial role within a top International bank. Supporting a friendly team of 4 you will thrive in this secure and stable environment which offers reasonable hours, excellent banking and a basic salary of £18,000. Age mid-late 20's. Please telephone 071 499 8070 - Elizabeth Hunt Recruitment Consultants.

IS there a secretary with 100 Shorthand, and A Level education, who is free now? For 1) an American Educational Trust, or 2) an Arts Magazine (with fluent French). Call Kate Madden on 071 493 8824 - Judy Farquharson, Rec. Con.

JUNIOR Secretary required to assist the Administration Manager of busy estate agent based in South Kensington. Good computer & administration skills. Plenty of common sense & a great sense of humour. Age 19-22. Salary £10,000-£13,000 pa. Tel: 071-370 5433 Ref RCW.

JUNIOR SECRETARY c.£13,500 age 20+. Bright 2nd jobber needed for small friendly team in a very successful company. 2 salary reviews a year and paid overtime. 55 wpm typing min., audio & WP. Please call 071 637 3212 Summers By Two Recruitment Consultants.

MARKETING PA. £16,000 + Mort Subs. If you have experience on Freelance together with 80/60 skills then join this dynamic financial institution. You'll assist their Marketing Director who needs a true PA to keep one step ahead. Four GCSE passes including Maths together with a stable background are essential. In return an excellent package and good prospects are offered. Age 20's. Telephone 071 628 9629 - Elizabeth Hunt - Recruitment Consultants.

MAYFAIR Property consultant seeks PA/Sec for 1:1 relationship. Previous property experience an advantage. 25+ £16,000 pa. CV's Please, reply to Box No 4141.

MD of Large Internat'l Co. seeks Secretary with min 2 yrs PA exp at Dir Level. Sh/h, Lotus/Excel & WP exp essen. To £20K + Bank pks. Age to 35 yrs. GEL Appts 071-734 1062.

MERCHANT Bank requires Senior Team (3 mgrs) sec. 60 SH. 5 years exp for involved, high profile position. £17,500 + M.S. + Bens. JRA 071 588 7287. (Rec Cons).

NO Shorthand £15,000 - £18,000 + Bank Bens. Are you very well presented, good under pressure and self motivated? Join this large American Bank in one of these 3 excellent positions. Exp of presentations and travel arrangements a must. 60 wpm typ. Word for Windows. Age 22-28. Bellancourt Delaney 071 917 9829 (rec cons).

NUMERATE? £18,000 Senior P.A/Administrator needed to help a husband & wife team run their highly successful Finance Company in W11. Book keeping, advanced spreadsheets/W.P.'s, high degrees of numeracy and meticulous admin skills essential. A flexible and mature approach needed to work in this friendly, informal environment. 60 wpm typing. Financial investment background preferred. Please call Kate Martin on 071-437 6032. Hobstones Rec Cons.

NW1 £18,000. Senior Consultant of successful Alternative Medicine practice needs a very special PA. Your role will involve running of the clinic including conference, organising client contact, complex travel arrangements and basic bookkeeping. The more responsibility you take on the better! The right personality is so important for this position - a calm, sensitive nature is essential. 90/60/Apple Mac. Experience in this medical field an advantage. Please call Jane Shepherd on 071-434 4512. Crone Corkill Recruitment Consultants.

£18,000 package. Superb opportunity to join an internationally established city investment company as secretary to one of their senior directors and associates. They need a bright, flexible and friendly assistant who wants to use their initiative and has excellent WordPerfect 5.1 to produce tiptop presentations and reports. Good skills 80/60/audio are essential, age 22-35. If you are looking to join a friendly and successful organisation, please call Esther Marsden on 071-377 9919. Hobstones Rec Cons.

PA/SEC £16,500 to Finance Manager. Retail Co. NW9. Lotus 123 + Copy. Age 24-32. 081-209 1868 Fales Agy.

PA to Director. £17,000 - A solid PA is sought by this City based Lloyd's Broker to work for a Managing Director and Director. The work is fast paced and continuous and involves keeping diaries, arranging meetings, lunches and client visits. A tremendous amount of client contact is envisaged, via telephone and face to face. With Directors' travelling extensively this professional secretary will demonstrate her abilities ensuring that the office runs smoothly in their absence. Excellent presentation skills, enthusiasm and flexibility are pre-requisite, long hours are probable. Minimum speeds audio/copy 65wpm and use of Word for Windows. Microsoft/Electromail. Spreadsheets and Advanced Freelance/DTP/Pagemaker again are essential. A challenging and rewarding position is on offer for the successful applicant. Please contact MW Appointments (rec cons) on 071 265 1153 immediately.

PA. To take on admin and get involved in PR activities for small IT sales team in the City. Shorthand ess. 28-30's. Call 071 439 7001. Secretaries Plus - Rec Cons.

PEOPLE Persons £16,000 + bens. If you have good communication and presentation skills, enjoy lots of client contact and involvement, then two of our very prestigious clients in super W1 offices, need you urgently to assist at Director level. Age imm but good WP skills please. Stop Press - Urgent - £16,000 + Bens - One top PA/Sec - Stock Brokers - City. Call Christine Watson Ltd Rec Cons 071 935 8235.

PUTNEY WP/Administrator for Computer Seminar Company. Please fax on Geri Laithwaite on 081 780 2462.

PROPERTY CO. W1 c.£15,000. Upmarket, friendly Property co. req professional and well presented partner team sec. 60 wpm. Min 2 yrs exp. Exc benefits. Imm Start. Anderson Hoare 071-824 8821 Rec Cons.

PERSONNEL Secretary £17K + Banking Benefits. Young secretary to work for director of Personnel and his small team within an exciting and fast moving Human resources department. Ideal candidate will have stable career background preferably in a similar environment and will want to utilise good administrative / secretarial skills to the full. Tel Vicki, Trisha, Sarah on 071 437 9411. Agy.

PERSONNEL Assistant. £17,500 + Banking Benefits. Join leading City Merchant Bank who are willing to sponsor your I.P.M. Excellent prospects - become Personnel Officer within two years. Would suit graduate or good 'A' level candidate, preferably with personnel experience. ROC Recruitment 071 499 8658.

PERSON Friday £10,000 to assist Financial Controller of West End Finance House based in luxury offices. 40-45 wpm typing and excellent speech and presentation for relief reception duties. O level English and Maths essential. Age 17-23. Tel: 071 606 2411 C&S Personnel.

PR Photographers, studio in Central London, dealing with blue chip companies require a super secretary - to help with everything 10K+. Good organiser & telephone manner essential. We're too busy during the day so call a director at home after 8.00 pm on 081 969 6305 or 081 691 7828 or Fax CV on 071 278 7288. No Agencies.

RECEPTIONIST £16,000. Join this leading International firm as part of their professional front desk team. Immaculate presentation and proven communication ability at all levels is essential. Ideal age 25-35. Telephone 071 628 9629 - Elizabeth Hunt Recruitment Consultants.

RECRUITMENT £13,000 - West-end consultancy specialising in executive placements require secretary to work alongside office manager, running their busy office. Duties are varied including sales support to consultants, client and candidate liaison, presentational and figure work and office mgmt. No 2 days are the same so if you feel you'd fit into a hectic but informal sales environment, have good Wordperfect 5.1, 12 month's exp and aged 20-25, please call Katy on 071-437 6032. Hobs Rec Cons.

RUISLIP Middlesex - organise lunch at Luigan's and dinner at Quaglino's for the young, dynamic pro-active Head of this legal firm. It's a young, enthusiastic team handling high profile cases. Good audio + admin skills + positive personality. Age 26-30's. £16,000 + neg + bonuses. Call 071 439 7001 Secretaries Plus - rec cons.

SECRETARY/PA £16,000 aae. West End Property and Finance Company seeks a conscientious and highly organised Secretary/PA to provide efficient secretarial and administrative support for this demanding Senior Director. Resilient and with good communication skills. Accurate typing: 70wpm. Audio. Word perfect 5.1. Educated to A level standard. Age 25-35. Please write with CV to: Raleigh Properties, 29 Albermarle Street, London, W1X 3FA. Strictly no Agencies.

SEC/Receptionist with audio (40+ wpm). Secretarial support for small W1 Property Consultants. Enthusiasm + flexibility required to handle busy small s/board and other reception duties. £13-14,000. King & Toben Rec Cons 071-629 9648.

SECRETARIES for architects. Perm/Temp. AMSA 071-734 0532 - Rec Cons.

SEC/TRAINEE. Media Buyer for Int. Media Co W1. Excel, W4W WP5.1 exp. Languages an advantage. £12K. Call 637 3673 or fax CV 637 3674.

£15,000 SW1. Property Sec with good English, Audio & 65 Typing. Team spirited/self motivated. Friendly office. Mrs Prosser 071 259 6999 Beauchamp Bur.

YOUNG, Efficient Personal Secretary required for Female Company Director working from home in W8. Flexible Holidays. Salary A.A.E. Please call: 071727 5449 between 10.00 am and 2.00pm or fax CV on 071 243 2210.

YOUNG SEC for fantastic design co based West London. Varied duties and lots to learn for young person with good typing/WP and interest in Personnel. c.£10,500. Call Miranda on 071-287 2044 Middleton Jeffers Rec Ltd.

RECEPTION SELECTION

RECEPTIONIST

c£14,500 plus bonus

Executive Search Consultants in prestigious SW1 offices wish to recruit a Receptionist. Candidates should have impeccable social skills, immaculate presentation and be comfortable dealing with executives at the highest level on the telephone and in person. As the job includes some secretarial work, a typing speed in excess of 30 wpm is essential as is previous relevant experience.

Please telephone Sue Doughty (Rec Con) on 081-342 9988 (fax 081-340 4733)

RECEPTIONISTS X 2

C£14,000

1) Commercial Co. 2) Charity - Both need a friendly, bright person with good communication skills. If you are 20+ with previous exp. we need to hear from you. Temp bookings readily available.

The Recruitment Alliance - 071 287 8090 (Agy).

AD AGENCY whose clients inc well-known household names seek upmarket, friendly frontline secretary with exc speech & presentation. Typing 50 wpm. 2nd jobber. Age 20-24. Imm start. Sal £12,000. Anderson Hoare 071-824 8821 Rec Cons.

ADVERTISING agency - 6 mth bkng for top city/westend receptionist with excellent grooming and confidence to handle busy reception area and sw'bd for the headquarters of internationally renowned advertising agency (interests in UK, USA and Europe). Sound reception/switchboard exp. essential as worldwide clients include famous intl. drinks cos. world renowned cosmetics cos and highly successful car cos (new model launched), also actors and actresses involved in auditioning for TV commercials. Excellent rate including bonus. An interest in advertising or marketing or the ability to handle TV stars - involved in voice overs or campaigns - is an advantage. Please contact me, Phoebe Payne, on 071 917 9906 - Reception Elite (Rec Cons).

AMERICAN Media Group need confident receptionist. £12,000 +. Covent Garden Bureau. 071 495 8822.

FRONTLINE - Receptionist £15,000 for prestigious International firm to meet and greet and ensure that clients/visitors are treated with the utmost care and professionalism. Age 25-30, with superb presentation and interpersonal skills. Career Design Limited 071-489 0889.

GROOMED, articulate receptionist req. for City Solicitors. Superb working environment. £14,500 + ext. perks. 35 max. Patricia Hart Recruitment 071 580 6008. Fax 071 631 3264.

ITALIAN/English Reception in Mayfair. Wonderful role for stylish, friendly receptionist to work in beautiful offices of Multinational Company. Use your excellent people skills and enjoy variety in typing, translation & admin. £10K + lots of benefits. Call Arcanda 071 589 8898.

MULTILINGUAL Receptionist for exciting new job with US multinational in West London. You will be on the front line and will need Reception/SWB experience, three really fluent, accentless European languages, some w.processing and excellent interpersonal skills and appearance. c. £14K. Multilingual Services Rec Cons 071 836 3794.

RECEPTION to £14,500. Professional, friendly, international software company requires an enthusiastic and articulate receptionist to man their front desk in attractive new offices in EC2. In addition to taking calls and greeting guests you will be responsible for the co-ordination of meeting rooms, booking couriers, ordering stationery and assisting with general office admin as and when required. Ideally you will have worked in a financial environment. Please call Jessica Trench on 071-377 9919. Hobstones Rec Cons.

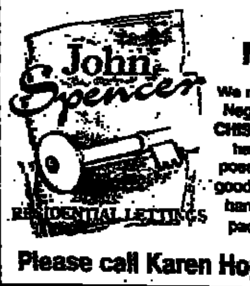
RECEP/Admin/Sec required by Kensington Estate Agents. Age 24+, enthusiastic and flexible, able to work under pressure, smart appearance, WP exp essential. (W for W) Tel 071 581 1741.

RECEPTIONIST London Bridge. £14,000. Production Co. Previous experience. Well spoken/presented. The Recruitment Alliance - 071 287 8090 (Agy)

RECEPTIONIST, well groomed with City exp for top intl bank. Temp to perm. c.£18,000 + bank bens. Mainstream (Agy) tel: 071 495 1830.

£15,000+ - This extremely smart WC2 Recruitment Consultancy needs an immaculate, well spoken Receptionist (mid-late 20's). As well as front of house duties there will be some secretarial (36 wpm on WP 5.1) to help out. The company is very young (oldest 36 yrs!) and very friendly (corporate days etc). Call our office now for a super receptionist job. Maine Tucker 071-734 7341

NON SECRETAIRIAL



RENTALS NEGOTIATOR

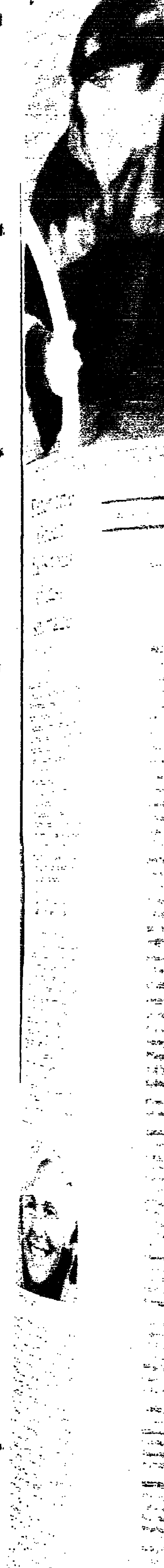
We require an experienced Rentals Negotiator for our extremely busy CHISWICK branch. Applicant should have some lettings experience, possess a full driving licence and a good sense of humour. Rewards for hard work are an excellent salary package (including commission).

Please call Karen Hope on 081-995 5439

TRAINEE Negotiators. Foxtons, one of Central London's most progressive firms of estate agents, wish to appoint two trainee negotiators to initially work as assistants to the Office Manager. No previous experience required but an abundance of enthusiasm and energy coupled with a sound educational background possibly to degree level, a positive outgoing personality and a natural ability to liaise with the public at all levels. This is an extremely diverse job and an excellent opportunity to learn the nuts and bolts of the property business in a fast moving environment. Salary £12,000-£14,000 pa. Tel: 071-370 5433. Ref JMH.

PROPERTY Manager/Account Administrator. Required for busy property management department of residential estate agency. Client liaison, basic book-keeping and secretarial skills, positive attitude and ability to work in a team are essential (Age 22-30). Please send hand written application with typed CV to Foxtons Management, 91-95 Notting Hill Gate, London W11 3JZ

Dalton pu



Dalton puts faith in honest endeavour



Dalton at the helm of New Zealand Endeavour in the Solent. Photograph: Mark Pepper

Barry Pickthall on the New Zealand skipper wary of the challenge posed by smaller rivals

Grant Dalton, the gritty skipper of New Zealand Endeavour, the favourite to win the Whitbread Round the World Yacht Race, which begins from Southampton on Saturday, is confident that the latest ocean racing yachts are capable of clipping at least three days off the 128-day record for the 33,000-mile circumnavigation.

He will not predict, however, whether the fastest will be his own 85ft monster ketch, or one of the smaller, more nimble Whitbread 60 entries designed specifically for the race.

Two of these yachts, the Spanish entry, Galicia 93 Pescanova, and Winston, skippered by Dennis Conner, have already caused an upset by beating the vastly more expensive maxis in last month's Fastnet race.

"The 60-footers have proved to be faster upwind in almost all conditions," Dalton said. "These boats also have an advantage over us in strong downwind conditions. If we face a greater percentage of headwinds and stronger weather than predicted, then the 60s will win."

The New Zealander's own detailed weather analysis suggests that on only 15 per cent of the course, which takes in stops at Uruguay, Australia, New Zealand and the United States, will the winds exceed 25 knots. Although everybody thinks of the strong winds in the Southern Ocean, this race will be won and lost in the light winds of the Atlantic.

The 36-year-old Aucklander has competed in the past three Whitbread races, his first as a sail maker aboard the victorious Dutch maxi, Flyer, skippered by Cornelis van Rietschoten. Now he is thirsting for victory again. As skipper of Fisher & Paykel four years ago, he was forced to eat the dirty wind of Steinlager 2, the rival New Zealand entry of Peter Blake.

He has no wish to finish in second place again. This time round, Dalton has surrounded himself with a 13-strong crew, many of them veterans of previous Blake campaigns, who count 17 previous Whitbread circumnavigations among them.

Talking during a day of sail testing in Hayling Bay, Dalton compared these latest maxis with yachts in the previous race as "chalk and cheese". He added: "The only similarity is that they have two masts. The new maxis are much faster downwind."

Of his five maxi class rivals, Dalton marks Fortuna, the Spanish entry skippered by Lawrie Smith, which performed so disappointingly during the Fastnet race, for special mention.

"No one should write him off yet," Dalton said. "His yacht had a 1.5-ft rating disadvantage to the rest of us and fell back into a different weather pattern.

"We don't think his yacht has anything like the sail-area advantage over us that they talk about, and they are six tons heavier, but he is one of the best sailors in the fleet and that will count for a lot."

The two have been sparring verbally for months. Smith has questioned the legality of the clipper bow profile of the Farr-designed maxis like New Zealand Endeavour, and Dalton has cast doubts on the use of an outrigger on the stern of Fortuna to sheet her massive mizzen sails.

The race organisers have since included a mutual consent clause within the rules to allow both innovations during the race, which Dalton and Smith have signed. "A significant part of winning this race is starting with the best equipment," Dalton said.

Underwood joins in journey to London

By David Hands, Rugby Correspondent

AFTER five years of service to the Northern Division, Tony Underwood has bowed to the inevitable: the England and British Isles wing trained with London at the weekend and will be available for their side to contest both the CIS Divisional Championship and the opening match of the New Zealand tour at Twickenham on October 23.

Underwood has been working in the City for a year and cannot meet the North's training requirements, on top of club demands; since he has no intention of leaving Leicester for a London club he has decided — like Rob Andrew, Will Carling and Peter Winterbottom before him — to sever reluctantly, his ties with the North.

Though Rory, his brother, remains put there is no prospect of a head-to-head between the two Underwoods since a family holiday will leave Rory unavailable for the North v London game at Newcastle on October 16. But the younger Underwood's place in London's scheme of things should be a formality, probably in company with Chris Oti.

His form in the first half of the Lions tour to New Zealand was sufficient to bring the best out of Ieuan Evans, the Welsh captain, for the right wing position. His start this season was delayed by an ankle injury, but he demonstrated in Leicester's league defeat by Northampton that he has lost none of his pace by scoring an 80-metre try.

Last season London played Steve Pilgrim (now serving a one-year suspension for playing in a rugby league trial) and Darren O'Leary on the wings. O'Leary is one of seven wings named in the national training squad this week despite being overtaken on the England under-21 tour to Australia in the summer by Austin Healey, of Waterloo. Healey is included in the North's preliminary squad.

However the North, who have also lost Matt Greenwood, the Wasps flanker, to London, have yet to confirm whether Kyran Bracken can be counted among their potential scrum halves: as a schoolboy at Stonyhurst, Bracken has strong regional affiliations but is living and playing in Bristol and it would make sense for him to play divisional rugby for the South and South West.

"As the North have Dewi Morris, we hope very much that Kyran will commit himself to us," John Lockyer, chairman of the South West selectors who met last night to confirm their championship squad, said.

Since Morris is the present England scrum half, the best Bracken could hope for in the North is a place as a replacement: at home he is vying with Richard Hill and, when Bristol played Bath earlier this month, had the better of the argument, even though Bristol lost.

Hill intends to continue playing for another two seasons but, at 32, concedes ten years to Bracken whose play for England A against Canada in the summer convinced the tour management that he could put pressure on Morris this season.

☐ Boroughmuir have cleared Peter Wright, their British Isles prop, after investigating allegations that he stamped on a Newcastle Gosforth player.

Peter the Great falls foul of cash shortage

By Barry Pickthall

LACK of funds forced the Russian entry, Peter the Great, to withdraw from the Whitbread Round the World race yesterday. With the Ukrainian entry, Odessa, still in mid-Atlantic, the start on Saturday will see a depleted fleet set out for Punta del Este, the first port in the 33,000-mile marathon.

Doubts have also been cast on whether US Women's Challenge, skippered by Nance Frank, will be allowed to compete. Solicitors acting for a group of American creditors from Frank's abortive race challenge four years ago have threatened to have the yacht arrested unless claims for more than $68,000 (about £45,000) are paid before the start.

John Britten, spokesman for the solicitors, Blake and Lapthorn, said yesterday: "Our clients do not want to stop this yacht from starting the race, but they do want their claims to be settled."

Robin Eves, one of the six named claimants, said to be owed $15,000, last night denied any part in the action. "They have absolutely no right to put my name to this action. I have supported the US Women's Challenge and will continue to do so," he said. Debbie Dempsey,



Frank: unpaid bills

another of the claimants, from Norfolk, Virginia, owed $10,000, and down to sail at least one leg of the race aboard Frank's yacht, confirmed that she was a party to these legal moves.

Barbara Span, a spokesman for the US Women's Challenge, a non-profit corporation registered in Maryland, said yesterday that no one had a legal right to have the yacht arrested. "These were all donations or loans to the Challenge and we have agreements to repay them in stages," she said.

Vladimir Bugrov, the project manager for the Russian entry, said that his syndicate needed another $1,120,000 to complete the race. Ted Allison, the veteran American Whitbread crewman who was to have co-skippered the yacht, said: "Part of the problem has been the fact that $2 million worth of roubles the syndicate had last year is worth only $67,000 now."

Contrary to a report in *The Times* yesterday, the New Zealand entry, Tokio, skippered by Chris Dickson has not been disqualified. Instead, the race organisers have banned the special gennaker Dickson's team has developed to improve the yacht's reaching performance.

PUBLIC NOTICES

REVIEW OF EUROPEAN PARLIAMENTARY CONSTITUENCIES IN ENGLAND

NOTICE is given today, 22 September 1993, that the European Parliamentary Constituency Committee for England have provisionally recommended new European Parliamentary Constituency (EPC) boundaries in England. The Council of European Communities agreed to increase the number of representatives for the United Kingdom in the European Parliament by six seats. The European Parliamentary Elections Bill, presently before Parliament, allocates five extra seats to England and one to Wales. The names, composition and electorates of EPCs, including maps, are available for **public inspection** at the addresses listed below. **Representations** for or against the Committee's recommendations may be made until **22 October 1993**. Copies of representations will be placed on deposit at the addresses below on **8 November 1993. Responses** to the representations may be made until **24 November 1993**. The Committee will then decide on their final recommendations and report accordingly to the Home Secretary as soon as practicable after the Bill receives Royal Assent. **All representations and responses are to be made to Mr D J Ridout, SECRETARY TO THE COMMITTEE, ST CATHERINES HOUSE, 10 KINGSWAY, LONDON WC2B 6JP.**

Places of Deposit (City or District Offices - unless otherwise stated)

GREATER LONDON
Civic Centre, **Dagenham**, Essex. Electoral Registration Office, Ravensfield House, The Burroughs, **Barnet**. Civic Offices, Broadway, Bexleyheath, **Bexley**. Town Hall, **Brent**. Civic Centre, **Bromley**. Instrument House, 207/215 Kings Cross Road, **Camden**. Council Offices, Park Lane, **Croydon**. Town Hall, **Ealing**. Public Offices, 1, Gentlemen's Row, **Enfield**. Woolwich Library, **Woolwich**. Town Hall, **Hackney**. Council Offices, 5-6 Nigel Playfair Avenue, **Hammersmith**. Civic Centre, **Wood Green**. Civic Centre, **Harrow**. Town Hall, **Romford**. Civic Centre, **Uxbridge**. Civic Centre, **Hounslow**. Town Hall, **Islington**. Town Hall, **Kensington**. Guildhall, **Kingston upon Thames**. Town Hall, **Lambeth**. Town Hall, **Lewisham**. Civic Centre, **Merton**. Town Hall, **East Ham**. Town Hall, **Ilford**. Civic Centre, **Twickenham**. Town Hall, **Peckham**. Civic Offices, **Sutton**. Mulberry Place, 5, Clove Crescent, **Tower Hamlets**. Town Hall, **Walthamstow**. Town Hall, **Wandsworth**. City Hall, **Westminster**. Town Clerk's Office, Guildhall, **City of London**.

GREATER MANCHESTER
Town Hall, **Bolton**. Town Hall, **Bury**. Town Hall, **Manchester**. Town Hall, **Stretford**. Civic Centre, **Oldham**. Town Hall, **Rochdale**. Civic Centre, **Swinton**. New Town Hall, **Wigan**. Council Offices, **Ashton-under-Lyne**. Town Hall, **Stockport**.

MERSEYSIDE
Municipal Buildings, **Huyton**, **Knowsley**. Council Offices, Crosshall Street, **Liverpool**. Town Hall, **St. Helens**. Town Hall, **Southport**. Town Hall, **Wallasey**.

SOUTH YORKSHIRE
Town Hall, **Barnsley**. Copley House, Waterdale, **Doncaster**. Civic Building, **Rotherham**. Town Hall, **Sheffield**.

TYNE AND WEAR
Civic Centre, **Newcastle upon Tyne**. Civic Centre, **Gateshead**. Council Offices, 14 Northumberland Square, **North Shields**. Town Hall, **South Shields**. Civic Centre, **Sunderland**.

WEST MIDLANDS
Council Offices, Queensway, **Birmingham**. Council House, **Coventry**. Council House, **Dudley**. The Sandwell Council House, Oldbury, **Warley**. Council House, **Solihull**. Council Offices, **Walsall**. Civic Centre, **Wolverhampton**.

WEST YORKSHIRE
City Hall, **Bradford**. Town Hall, **Halifax**. Council Offices, **Holmfirth**. Belgrave House, Belgrave Street, **Leeds**. County Hall, **Wakefield**.

AVON
Council Offices, **Thornbury**. Council Offices, The Hollies, **Midsomer Norton**. Town Hall, **Weston-Super-Mare**. Council Offices, Guildhall, **Bath**. Council House, College Green, **Bristol**. Civic Centre, **Kingswood**.

BEDFORDSHIRE
Council Offices, **Ampthill**. Town Hall, **Bedford**. Council Offices, **Dunstable**. Town Hall, **Luton**.

BERKSHIRE
Easthampstead House, **Bracknell**. Council Offices, **Newbury**. Civic Centre, **Reading**. Town Hall, **Maidenhead**. Civic Offices, **Wokingham**. Town Hall, **Slough**.

BUCKINGHAMSHIRE
Bearbrook House, **Aylesbury**. Council Offices, **Amersham**. Civic Offices, **Central Milton Keynes**. Council Offices, **High Wycombe**. Council Offices, **Slough**.

CAMBRIDGESHIRE
Pathfinder House, **Huntingdon**. Fenland Hall, **March**. South Cambridgeshire Hall, **Cambridge**. The Guildhall, **Cambridge**. Town Hall, **Peterborough**. The Grange, **Ely**.

CHESHIRE
Council Offices, **Chester**. Council Offices, Westfields, **Sandbach**. Municipal Buildings, **Crewe**. Wyvern House, **Winsford**. Council Offices, **Ellesmere Port**. Municipal Building, **Widnes**. Town Hall, **Macclesfield**. Town Hall, **Warrington**.

CLEVELAND
Civic Centre, **Hartlepool**. Municipal Buildings, **Middlesbrough**. Town Hall, Langbaurgh, **Middlesbrough**. Municipal Buildings, **Stockton-on-Tees**.

CORNWALL AND THE ISLES OF SCILLY
Council Offices, Dolcoath Avenue, **Camborne**. Council Offices, Higher Trenant Road, **Wadebridge**. Council Offices, St Clare, **Penzance**. Town Hall, St Mary's, **Isles of Scilly**. Council Offices, Luxstowe House, **Liskeard**. Carrick House, Pydar Street, **Truro**. Borough Offices, **St. Austell**.

CUMBRIA
Town Hall, Duke Street, **Barrow-in-Furness**. Council Offices, Catherine Street, **Whitehaven**. Town Hall, **Penrith**. Council Offices, Lowther Street, **Kendal**. Allerdale House, New Bridge Road, **Workington**. Civic Centre, **Carlisle**.

DERBYSHIRE
Town Hall, **Ripley**. Council Offices, Chesterfield Road South, **Mansfield**. Town Hall, **Ilkeston**. Council Offices, Hayfield Road, **Chapel-en-le-Frith**. Council House, Saltergate, **Chesterfield**. Civic Offices, **Swadlincote**. Town Hall, **Matlock**. Town Hall, Rose Hill, **Chesterfield**. The Council House, Corporation Street, **Derby**.

DEVON
Council Offices, Knowle, **Sidmouth**. Civic Centre, **Barnstaple**. Follaton House, Plymouth Road, **Totnes**. Forde House, **Newton Abbott**. The Great House, St Peter Street, **Tiverton**. Riverbank House, **Bideford**. Civic Centre, **Exeter**. Civic Centre, **Plymouth**. Town Hall, **Torquay**. Council Offices, **Tavistock**.

DORSET
Civic Offices, Bridge Street, **Christchurch**. Council Offices, Salisbury Road, **Blandford Forum**. Westport House, **Wareham**. Council Offices, High Street, **Dorchester**. Town Hall, **Bournemouth**. Civic Centre, **Poole**. Council Offices, Furzehill, **Wimborne**. Municipal Offices, North Quay, **Weymouth**.

DURHAM
Council Offices, 43 Galgate, **Barnard Castle**. Council Offices, Byland Lodge, **Hawthorn Terrace**. Council Offices, Seaside Lane, **Peterlee**. Civic Centre, **Chester-le-Street**. Civic Centre, **Crook**. Council Offices, **Spennymore**. Town Hall, **Darlington**. Civic Centre, **Consett**.

EAST SUSSEX
Town Hall, **Bexhill-on-Sea**. Town Hall, Queens Road, **Hastings**. Lewes House, High Street, **Lewes**. Council Offices, Pine Grove, **Crowborough**. Town Hall, **Brighton**. Town Hall, **Eastbourne**. Town Hall, **Hove**.

ESSEX
Causeway House, Bocking End, **Braintree**. Council Offices, Ingrave Road, **Brentwood**. Civic Centre, Duke Street, **Chelmsford**. Council Offices, High Street, Epping. Town Hall, **Harlow**. Westleigh House, Carnarvon Road, **Clacton-on-Sea**. Town Hall, High Street, **Colchester**. Council Offices, South Street, **Rochford**. Council Offices, London Road, **Saffron Waldon**. Council Offices, Princes Road, **Maldon**. Council Offices, Pagel Mead, **Basildon**. Council Offices, Kiln Road, **Thundersley**. Civic Centre, Victoria Avenue, **Southend**. Civic Offices, New Road, **Grays**.

GLOUCESTERSHIRE
Council Offices, Trinity Road, **Cirencester**. Council Offices, Westward Road, **Stroud**. Council Offices, High Street, **Coleford**. Municipal Offices, Promenade, **Cheltenham**. Council Offices, North Warehouse, The Docks, **Gloucester**. Council Offices, Gloucester Road, **Tewkesbury**.

HAMPSHIRE
Council Offices, Farnborough Road, **Farnborough**. Civic Offices, London Road, **Basingstoke**. Council Offices, Penns Place, **Petersfield**. Civic Offices, Harlington Way, **Fleet**. Civic Offices, **Fareham**. Council Offices, Appletree Court, **Lyndhurst**. Council Offices, Weyhill Road, **Andover**. Council Offices, Colebrook Street, **Winchester**. Civic Offices, **Eastleigh**. Town Hall, High Street, **Gosport**. Civic Offices, Civic Centre Road, **Havant**. Elections Office, Guildhall Square, **Portsmouth**. Council Offices, Upper Banister Street, **Southampton**.

HEREFORD AND WORCESTER
The Council House, Burcot Lane, **Bromsgrove**. Town Hall, **Hereford**. Council Offices, Grange House, **Leominster**. Town Hall, Alcester Street, **Redditch**. Civic Centre, Queen Elizabeth Drive, **Pershore**. Civic Centre, **Stourport-on-Severn**. Guildhall, **Worcester**. Litley Court, Hampton Park Road, **Hereford**. The Council House, Avenue Road, **Malvern**.

HERTFORDSHIRE
Council Offices, The Causeway, **Bishops Stortford**. Civic Offices, Elstree Way, **Borehamwood**. Council Offices, Gernon Road, **Letchworth**. Three Rivers House, Northway, **Rickmansworth**. Civic Centre, St Peters Street, **St Albans**. Daneshill House, Danestrete, **Stevenage**. Council Offices, **Welwyn Garden City**. Civic Centre, Marlowes, **Hemel Hempstead**. Borough Offices, Bishops College, **Churchgate**. Town Hall, **Watford**.

HUMBERSIDE
The Hall, Lairgate, **Beverley**. Council Offices, Church Street, **Goole**. Town Hall, **Bridlington**. Civic Offices, Knoll Street, **Cleethorpes**. Civic Centre, Ashby Road, **Scunthorpe**. Municipal Offices, Town Hall Square, **Great Grimsby**. Guildhall, Alfred Gelder Street, **Hull**. Council Offices, Skirlaugh, **Hull**. Council Offices, **Brigg**.

ISLE OF WIGHT
Town Hall, Grafton Street, **Sandown**. Council Offices, Fairlee Road, **Newport**.

KENT
Civic Centre, Tannery Lane, **Ashford**. Council Offices, Military Road, **Canterbury**. Civic Centre, **Dartford**. Council Offices, Whitecliffs Business Park, **Dover**. Swale House, East Street, **Sittingbourne**. Civic Centre, **Folkestone**. Civic Centre, Windmill Street, **Gravesend**. London House, London Road, **Maidstone**. Civic Centre, Strood, **Rochester**. Council Offices, Cecil Street, **Margate**. Council Offices, Argyle Road, **Sevenoaks**. Council Offices, Gibson Drive, **West Malling**. Town Hall, **Tunbridge Wells**. Municipal Buildings, Canterbury Street, **Gillingham**.

LANCASHIRE
Town Hall, Market Street, **Chorley**. Town Hall, **Lytham St Annes**. Town Hall, **Lancaster**. Council Offices, Church Walk, **Clitheroe**. Civic Centre, West Paddock, **Leyland**. Council Offices, Derby Street, **Ormskirk**. Civic Centre, Breck Road, **Poulton-le-Fylde**. Town Hall, **Blackburn**. Council Offices, **Blackpool**. Town Hall, **Burnley**. Council Offices, Eagle Street, **Accrington**. Town Hall, Market Street, **Nelson**. Town Hall, Lancaster Road, **Preston**. Town Hall, Rawtenstall, **Rossendale**.

LEICESTERSHIRE
Council Offices, **Narborough**. Council Offices, Argents Mead, **Hinckley**. Council Offices, Adam & Eve Street, Market **Harborough**. Council Offices, Southfields, **Loughborough**. Council Offices, **Coalville**. Council Offices, Nottingham Road, **Melton Mowbray**. Council Offices, New Walk Centre, **Welford Place**. Council Offices, **Wigston**. Council Offices, Oakham, **Rutland**.

LINCOLNSHIRE
Council Offices, Manby Park, **Louth**. The Guildhall, **Gainsborough**. Council Offices, Eastgate, **Sleaford**. Municipal Buildings, West Street, **Boston**. Council Offices, St Peters Hill, **Grantham**. City Hall, Beaumont Fee, **Lincoln**. Council Offices, Priory Road, **Spalding**.

NORFOLK
Town Hall, **Great Yarmouth**. Council Offices, Holt Road, **Cromer**. South Norfolk House, Swan Lane, **Long Stratton**. Council Offices, High Street, **Attleborough**. Thorpe Lodge, Yarmouth Road, **Norwich**. City Hall, **Norwich**. Council Offices, King's Court, **King's Lynn**.

NORTHAMPTONSHIRE
Civic Centre, **Corby**. Council Offices, Lodge Road, **Daventry**. Municipal Offices, Bowling Green Road, **Kettering**. Swanspool House, **Wellingborough**. The Guildhall, St. Giles Square, **Northampton**. Council Offices, Springfields, **Towcester**. Council Offices, Rushden Hall, **Rushden**.

NORTHUMBERLAND
Council Offices, Wallace Green, **Berwick-upon-Tweed**. Hexham House, **Hexham**. Town Hall, **Ashington**. Civic Centre, **Blyth**. Council Offices, The Kylins, **Morpeth**. Council Offices, Allerburn House, **Alnwick**.

NORTH YORKSHIRE
Council Offices, Crescent Gardens, **Harrogate**. Thornborough Hall, **Leyburn**. Ryedale House, **Malton**. Town Hall, **Scarborough**. Civic Centre, **Selby**. Council Offices, **Skipton**. Guildhall, **York**. Civic Centre, Stone Cross, **Northallerton**.

NOTTINGHAMSHIRE
Council Offices, **Kirkby-in-Ashfield**. Queens Buildings, Potter Street, **Worksop**. Town Hall, **Beeston**. Civic Centre, **Arnold**. Civic Centre, **Mansfield**. Kelham Hall, **Newark**. Civic Centre, **West Bridgford**. Guildhall, Burton Street, **Nottingham**.

OXFORDSHIRE
Bodicote House, **Banbury**. Council Offices, **Wallingford**. The Abbey House, **Abingdon**. Council Offices, Woodgreen, **Witney**. Council Offices, St. Aldate's Chambers, **Oxford**.

SHROPSHIRE
Council Offices, Westgate, **Bridgnorth**. Edinburgh House, New Street, **Wem**. Guildhall, Dogpole, **Shrewsbury**. Civic Offices, **Telford**. Council Offices, Stone House, Ludlow. Council Offices, **Oswestry**.

SOMERSET
Council Offices, **Bridgwater**. Council Offices, Cannards Grave Road, **Shepton Mallet**. Council Offices, Belvedere Road, **Taunton**. Council Offices, Brympton Way, **Yeovil**. Council Offices, Williton, **Taunton**.

STAFFORDSHIRE
Town Hall, **Burton-on-Trent**. Council Offices, Beecroft Road, **Cannock**. District Council House, Frog Lane, **Lichfield**. Municipal Offices, **Tamworth**. Council Offices, Codsall, **Wolverhampton**. Civic Offices, Riverside, **Stafford**. Moorlands House, **Leek**. Civic Offices, Merrial Street, **Newcastle**. Civic Centre, Glebe Street, **Stoke-on-Trent**.

SUFFOLK
Council Offices, College Heath Road, **Mildenhall**. Council Offices, High Street, **Needham Market**. Council Offices, Corks Lane, **Hadleigh**. Council Offices, Melton Hill, **Woodbridge**. Town Hall, High Street, **Lowestoft**. Civic Centre, Civic Drive, **Ipswich**. Borough Offices, **Bury St. Edmunds**.

SURREY
Council Offices, Station Road East, **Oxted**. Millmead House, **Millmead**. Council Offices, Pippbrook, **Dorking**. Surrey Heath House, Knoll Road, **Camberley**. Council Offices, The Burys, **Godalming**. Civic Offices, Gloucester Square, **Woking**. Town Hall, Epsom. Civic Centre, The High Street, **Esher**. Town Hall, **Reigate**. Council Offices, Knowle Green, **Staines**. Civic Offices, **Addlestone**.

WARWICKSHIRE
Council House, **Atherstone**. Town Hall, **Nuneaton**. Town Hall, **Rugby**. Council Offices, Church Street, **Stratford-on-Avon**. Town Hall, **Leamington Spa**.

WEST SUSSEX
Civic Centre, Maltravers Road, **Littlehampton**. East Pallant House, **Chichester**. Park House, North Street, **Horsham**. Council Offices, Oaklands Road, **Haywards Heath**. Civic Centre, Ham Road, **Shoreham-by-Sea**. Town Hall, **Crawley**. Town Hall, **Worthing**.

WILTSHIRE
Council Offices, Bath Road, **Devizes**. Council Offices, Monkton Park, **Chippenham**. Council House, Bourne Hill, **Salisbury**. Council Offices, Bradley Road, **Trowbridge**. Civic Offices, **Swindon**.

هكذا من الأصل

When the golf correspondent of *The Times* became judge and jury

The day that Hogan put rivals' irons in the fire

Derrick Collier recalls the Ryder Cup match of 1949, the year the United States captain challenged the legality of a set of British clubs



Scene of triumph at Ganton as Ben Hogan, the United States captain, receives the Ryder Cup from Lord Wardington, president of the PGA

When the United States came to Britain in 1949 for the first post-war Ryder Cup match on this side of the Atlantic it had been a dry summer.

The Open championship over the parched sandhills at Sandwich had been won by Bobby Locke after a play-off. But, six weeks later in August, the South African master of iron play and putting failed to adapt to the fiery conditions which confronted the field at Hollingbury Park, a municipal course on the downs overlooking Brighton which had been promoted out of its class to stage the *News Chronicle* tournament.

Locke, never a man to take kindly to a thrashing, was lost in the dust, 22 strokes behind the winner, Dick Burton, who had won the Open at St Andrews two months before the outbreak of war in 1939.

Burton, a tall, well-built Lancastrian attached to the Coombe Hill club at Kingston, Surrey, flattened the opposition at Hollingbury Park



Darwin: legal ruling

to win the the £350 prize with an astonishing battery of iron play and putting for a 72-hole aggregate of 266, a British tournament record, 12 shots ahead of the runner-up, Jimmy Adams, of Scotland.

The following day the Professional Golfers' Association announced its ten-man Ryder Cup team to meet the Americans at Ganton, Yorkshire, on September 16 and 17. Burton, a team selector, was named and at the age of 41 was the oldest man in the side.

The Americans, led by Ben Hogan, who was non-playing captain because of the after-effects of a severe car accident, arrived at Southampton on the Queen Elizabeth. This nine-man team did not travel light. Word in the United States at the time was that Britain had not recovered from the ravages of war and was short of the good things of life, especially food.

The US Ryder Cup men arrived with their own chuck wagon; nobody was going hungry on this trip. Offloaded onto the quay were 600 steaks, half-a-dozen hams, four boxes of bacon and 12 sides of beef, all of which travelled by road, via a stop in London, to the Grand Hotel in Scarborough, the match headquarters for both teams.

Over the Ganton course the British in preparation tried to find their best form and foursomes pairings while the opposition strolled almost casually through lax routines to familiarise players with the smaller British ball which they were being forced to use, and the lay-out of the territory.

During this run-up time it is possible that details of Burton's remarkable performance of holding the ball on the bone-hard Hollingbury Park greens were whispered to Hogan. Or, perhaps, he remembered that two years earlier at Portland, Oregon, Henry Cotton, Britain's Ryder Cup team captain on that occasion, called for an inspection of the American clubs and deemed several illegal.

Whatever the reason, Hogan dropped a bombshell on the eve of the Ganton match when he asked to be allowed to inspect the clubs to be used by the home team. Charles Whitcombe, the British captain, could not refuse.

Whitcombe, accompanied by Cdr Charles Roe, secretary of the PGA, and John Letters, a leading Scottish club manufacturer, along with US officials pressed themselves into the shop of Bill Branch, the local professional, to watch Hogan slowly examine every British iron one by one, bag by bag. It was a sombre, tense scene that grey September evening.

Hogan disclosed little as he ran his fingers lightly over the face of each club. He was searching for any traces of burring on the grooves and markings put into the clubface by the maker to help the player control the flight of the ball. These markings were defined in the Rules of Golf, which in 1949 stated that club faces should "not have any lines, dots or other markings with sharp or rough edges, made with the obvious purpose of putting an additional spin on the ball".

Quietly, Hogan queried three clubs, a rusty niblick belonging to Sam King and two clubs, an American pitching iron and an eight-iron, used by Arthur Lees. King's club was immediately smoothed with emery paper and those of Lees filed flat.

The big shock came when Hogan questioned and rejected Burton's entire set of irons, the clubs he had used to forge the record-breaking 72-hole aggregate at Hollingbury Park. Imagine the consternation of the British officials.

Finally, he agreed that the clubs should be examined by Bernard Darwin, chairman of the Royal and Ancient Rules of Golf committee and golf correspondent of *The Times*, and that he would accept Darwin's rulingon the legality of the clubs.

Burton's clubs arrived at the Grand Hotel, where Darwin and most of the British and American press were staying. A call was made to Darwin explaining the crisis and the need for his adjudication.

For the reporters, this was an eleventh-hour sensation. News editors in London and New York were demanding a story. Deadlines were close. The public address continually requested reporters to contact their offices. Bedlam!

Darwin took the call in his bedroom. He replied that he was about to take a bath and dress for dinner, and said that the matter would have to rest until his ablutions were complete.

After examining the clubs he made no reference to any nasty irregularities, just a genteel Darwin statement saying that, in his opinion, "there is nothing that a little filing will not put right". The eloquence of Darwin rolled away a brewing controversy to bring peace and reason back to the Ryder Cup contest.

In a PGA statement, Commander Roe confirmed Darwin's assessment of the situation, "with certain modifications, which will be made, the clubs will be satisfactory". With that, the press updated their stories.

Early next morning, the day of the opening foursomes, Burton took his clubs back to Ganton. The markings were filed down and the clubs submitted to Hogan for inspection. His fingers tested surfaces and over two of them he shook his head. More filing and then acceptance. Burton had his clubs. The match was on.

Burton partnered Lees in the foursome, defeated the strong US pairing of Lloyd Mangrum and Sam Snead to help Great Britain to take an unexpected 3-1 lead. On the Saturday, he lost in the singles to Clayton Heafner and the United States retained the trophy at the end of the day by seven matches to five.

A question, however, remains. How was Ben Hogan tipped off that Burton possessed a set of irons that would not pass a test of legality, although no one said publicly that they were illegal?

☐ *Derrick Collier, former production editor of the Sunday Times, was the golf correspondent of the Kemsley Group of newspapers at the time of the 1949 Ryder Cup.*



The British Ryder Cup team that took on the Americans in 1949. They are, left to right, back row: Alf Padgham (selector), Arthur Lees, Jimmy Adams, Max Faulkner, Fred Daly, Dick Burton, Laurie Ayton, Arthur Havers (selector); front row: Cdr Charles Roe (PGA secretary), Sam King, Charlie Ward, Charles Whitcombe (captain), Ken Bousfield, Dai Rees, Arthur Lacey (PGA chairman)

Hanley's days as Britain player at an end

By Christopher Irvine

ELLERY Hanley yesterday unexpectedly announced his retirement, after nine years, from international rugby league at the age of 32. As usual, there no words from Hanley to accompany the news. The sullen silence was, like his play, legendary.

Hanley was an anti-hero for his sheer lack of public utterances, but his extraordinary talent helped to lift the British game a decade ago.

A player's player, Hanley should have been the perfect role model for a sport burdened by popular misconceptions. From troubled teenage years in Leeds, he became the first black player to captain Great Britain, led the national side a record 19 times in 36 appearances, and was made an MBE in 1990.

Probings by the tabloid press into his past prompted him into his purdah. The authorities now admit that they should not have tolerated it, and when Hanley cocked a snook by appearing in a publicity stunt for the London Monarchs American football team, he was increasingly seen as an embarrassment.

Nonetheless, Hanley's force of will was allowed to prevail as captain of the 1992 tour to Australasia. His involvement lasted nine minutes because of injury. He then took his fading off-field credibility to Channel 9 television in Sydney, but was dropped after viewers complained that they could not understand him.

In doing his talking on the pitch, Hanley was spell-binding in his pomp. Eric Hawley, a scout, who recommended him to Bradford Northern in 1978, said: "At 16, I'd never seen a lad so strong, so powerful, who could read the game so well."

Few players have the same instinct for tries — his final international appearance, against France in Carcassonne last March, brought another two. His 20 for Britain puts him fifth in the all-time list. He appeared at wing, centre and stand-off half, but he was at his most dangerous at loose forward, none more so than in the 19-12 defeat of Australia at Wembley three years ago.

In spite of having his international career written off several times, Hanley bounced back for the World Cup final against Australia in 1992, and although dropped for the return game with France last season for leaving the team hotel, he had been selected for the forthcoming series with New Zealand.

Malcolm Reilly, the Britain coach, said he recognised Hanley's decision to leave at the top and concentrate on his club career at Leeds, "but I personally feel he is playing as well as ever".

☐ John Devereux, the Widnes centre, has been declared fit to play for Wales against New Zealand at Swansea on Sunday week after a successful operation to remove a piece of floating bone from his knee.



COMPANY GOLF DAY RESULTS

Sept 14 Societe Generale (Moor Park)
1, J Miles, 36; 2, B Tingle, 35; 3, R Golding, 31. Top guest: S Hayes, 37 Aggregate score: 139

Sept 15 Godwins North (Panmal)
1, M Hughesdon, 34; 2, R McLean, 32; 3, A Gribben, 24. Top guest: G Hope, 34 Aggregate score: 124

Sept 15 Sir Robert McAlpine Ltd (Sunningdale)
1, A McAlpine, 30; 2, J Dobinson, 30; 3, B Minter, 27. Top guest: R Kirkwood, 35 Aggregate score: 122

Sept 16 TSB Group plc (Whittington Barracks)
1, M Davies, 32; 2, K Young, 31; 3, K Spencer, 30. Top guest: A Blundell, 34 Aggregate score: 127

Sept 17 Derbyshire Building Society (Chevin)
1, R Sone, 35; 2, T Ball, 27; 3, P McCartney, 25. Top guest: P Ashworth, 37 Aggregate score: 124.

Sept 18 Stena Sphere (The Manor of Groves)
1, M Kline, 36; 2, T Hiller, 28; 3, P Peterson, 28. Top guest: C Burnett, 28 Aggregate score: 115

Sept 18 Skoda Automobile UK Ltd (Telford)
1, A Napier, 36; 2, D Saddler, 21; 3, R Woolcock, 18. Top guest: T Garland, 34 Aggregate score: 109

Details available on Reuters Screen Magazine, page code L071

IBERIA
CALL 071 436 3415

FOR THE RECORD

AMERICAN FOOTBALL

NATIONAL LEAGUE (NFL): Kansas City 15, Denver 7

BOWLS

BROADSTAIRS: Shephard Neame open tournament: Men's pairs: Second round: J Hurst and P James bt R Carr and T Beresford, 22-19; R Martin and V King bt A Briscoe and M Hopkins, 25-17; J O'Bray and K O'Brey bt B Medhurst and M Rogers, 21-20; E Epps and D Dewey bt M Hill and J Graham, 23-12.

A Morton and F George bt J Christie and H Smith, 22-15; F Dean and J Flood bt O Morgan and D Atkins, 22-13. K Lawrence and G Clubb bt J Johnson and W Campbell, 28-8. M Arnold and J McKechnie bt G Muckle and S Mason, 17-12. H Stevens and C Mackey bt R Newbold and C Kiddy, 19-17.

BASEBALL

NATIONAL LEAGUE: San Diego 11 Colorado 7, Los Angeles 5 Cincinnati 2; Philadelphia 7 Florida 1; Pittsburgh 6 New York 2, Chicago 6 St Louis 5, San Francisco 7 Houston 2.
AMERICAN LEAGUE: Cleveland 6 Baltimore 4; Detroit 6 Milwaukee 3, Chicago 10 California 2; Oakland 2 Kansas City 1; Texas 2 Seattle 1 (10 inns)

FOOTBALL

BRAZILIAN CHAMPIONSHIP: Group A: Botafogo 0, Corinthians 1, Internacional 1, Bragantino 1 Group B: Vasco da Gama 0, Guarani 0

Late results on Monday

FA CARLING PREMIERSHIP: Wimbledon 1, Manchester City 0
NEVILLE OVENDEN COMBINATION: First division: Bristol C 0, C Palace 1
PONTINS CENTRAL LEAGUE: First division: Sheffield Utd 1, Leicester 1. Second division: Mansfield 1, Oldham 1; Preston 4, Bradford City 1.
NORTHERN PREMIER LEAGUE: Premier division: Hyde 4, Gainsborough 0. First division: Ashton 4, Caernarfon 2; Guiseley 2, Spennymoor 1.
JEWSON LEAGUE: Premier division: Harwich and Parkeston 2, Stowmarket 1.
FA CUP: First qualifying round: Replay: Goole 1, Glossop 0. Second replays: Chelmsford 3, Newmarket 0, Wembley 0, Stevenage 1
FA TROPHY: First qualifying round, replays: Curzon Ashton 2, Buxton 4; Purfleet 3, Sudbury 0 (aet).

MOTOR RALLYING

RALLY OF AUSTRALIA: Final placings: 1, J Kankkunen (Fin), Toyota Celica, 9hr 19min 58sec; 2, A Vatanen (Fin), Subaru Legacy, 5:25.50; 3, F Delecour (Fr), Ford Escort, 5:43.42; 4, R Dunkerton (Aus), Mitsubishi Lancer, 5:46.16; 5, S Haider (Austria), Audi Revo, 5:48.48; 6, C McRae (GB), Subaru Legacy, 5:55.53.
DOUNE, Scotland: Gulf Oil RAC Hill Climb championship: 1, M Colton (Roman), 44mn 33sec; 2, K Allen (Rall), 44.53; 3, R Lane (Pitbeam), 44.91. Final positions: 1, D Grace, 96pts; 2, Lane, 95; 3, Colton 93.
TOUR OF NORFOLK RALLY: 1 C Wood (Fiesta Cosworth), 83min 04sec; 2, M Lones (Ford Escort), 89.38; 3, M Beaversock (Sierra Cosworth), 89.55
LEE HOLLAND STAGES (Anglesey): 1, M Oates (Subaru legacy), 54mn 51sec; 2, W Owen (Ford Escort), 55.32; 3, M Donovan (Ford Escort), 56.23

GOLF

MOUNTAIN LAKES, Caerphilly: Welsh professional championship: Leading first-round scores: 69: P Jones (Wenvoe Castle) 70: G Farr (Ludlow), P Price (Pontypridd) 71: M Benjamin (St Mary's) 72: L Bond (St Pierre), J Peters (Southampdown) 73: R Davies (Rhondda), M Hughes (Telford) 74: R Price (Ludlow), D Read (Stafford), A Barnett (Royal St David's)

RUGBY UNION

SCHOOLS MATCHES: Bancroft's 10, Perse 0; Bedford Modern 10, Gresham's 6; Brighton 3, Cranleigh 37, Bristol Cathedral 6, Wells Cathedral 7; Campion 7, Hampton 10; Canford 0, Sherborne 71; Chesterfield and Sedcup 29, Dartford 10; Christ's, Brecon 31, Blundell's 11; Christ's Hospital 6, Portsmouth GS 8, Christ's Hospital 43, Old Blues 12; Clayesmore 40, Ryde, IoW 0; Clifton 24, Monmouth 22; Colfe's 0, St Olave's 14, Colston's 20, Blowham 22, Denstone 12, Ellesmere 10; Dover 10, Bethany 13, Duke of York's 0, King's Canterbury 34; Durham 71, Giggleswick 0; Emsley Park 11, Churcher's 10; Falmouth 19, Penryn 7, Glenalmond 31, Glasgow 0; Gravesend 5, Kent 8; RGS Guildford 47, St George's, Weybridge 10, Haberdashers' Aske's 30, UCS 8, Haileybury 36, Mill Hill 0; Hurstpierpoint 3, St John's, Leatherhead 11; Hymer's 32, Scarples 5; John Fisher 3, Windsor 29; Judd 9, Tonbridge 17; King Edward's, Bath 16, Prior Park 8; King Edward's, Birmingham 16, Solihull 24; King Henry VIII, Coventry 6, King's, Worcester 46; Leeds GS 13, St Peter's, York 25, Loughborough 75, Bishop Vesey's 0, Magdalen 6, King Edward VI, Southampton 31; Marlborough 18, Eton 7; Newcastle-under-Lyme 10, King Edward's, Camp Hill 18; Oakham 0, Nottingham HS 18, Oratory 31, St Edmund's 0, Oundle 41, Felsted 9, Plymouth 3, Wellington 0; Queen Elizabeth Hospital 53, Wycliffe 0; Queen's, Taunton 0, Kelly 12; Reigate GS 17, Trinity, Croydon 6; RGS High Wycombe 13, St Edward's, Oxford 8; RGS Lancaster 18, King's, Macclesfield 12; RGS Worcester 19, Warwick 18; Rugby 15, Harrow 22, Rydal 18, O Rydalians 0; St Edward's, Liverpool 21, King Edward VI, Lytham 8; St Joseph's, Ipswich 58, Bishop's Stortford 3, St Paul's 3, Wellington (Berks) 20, Shiplake 0, Radley 6; Stowe 8, Abingdon 14, Tiffin 25, KCS Wimbledon 8, Trent 0, Bromsgrove 12; Uppingham 0, Rugby 7; Wellington 7, Langley Park 15, West Buckland 22, Taunton 25, Whitgift 48, St Dunstan's 5, Wimbledon 27, City of London Freeman's 11; Worth 9, Chichester HS 21.
CORRECTION: Wasps v Harlequins (Sep 18): Harlequins' try was scored by Colver, not as previously published.

SHOOTING

PIRBRIGHT: Women's inter-services smallbore rifle (long range): 1, WRAF, 2,631pts (S McGregor, 247); 2, WRNS, 2,627 (L Hanna, 257); 3, Army, 2,434 (A Treherne, 221).
JERSEY: Les Carrieres Trophy (300, 500 and 600 yards): 1, RAF, 1,161 161 (R Clark and A Gent, both 148.22); 2, Jersey, 1,148.128 (R Benest, 147.21).

SNOOKER

BLACKPOOL: Regal Welsh Open: Final qualifying round (England unless stated): K Doherty (Ire) bt B Sraddon (Scot), 5-0; J Birch bt M Johnston-Allen, 5-1; D Roe bt J Wych (Can) 5-0; G Greene bt D O'Kane (NZ), 5-4; R O'Sullivan bt N Foulds, 5-1; P McPhillips (Scot) bt D Reynolds, 5-3; S Davis bt K Burrows, 5-1; A Hamilton bt A Robidoux (Can), 5-1; J Wattana (Thai) bt L Dodd, 5-0; D Finbow bt D Mountjoy (Wales), 5-2; S James bt S Lee, 5-1; M Bennett (Wales) bt B Morgan, 5-3; M Flowerdew bt T Griffiths (Wales), 5-3; N Terry bt T Jones, 5-3; J White bt J Burnett (Scot), 5-3; J Ferguson bt J Prince (N Ire), 5-4; J Parrott bt N Gilbert, 5-1; F O'Brien (Ire) bt M Hallett, 5-2; P Ebdon bt S Murphy (Ire), 5-2, N Bond bt J Long (Ire), 5-1; A Hicks bt W Thorne, 5-2; D Harold bt J Johnson, 5-2; A McManus (Scot) bt L Richardson, 5-2; J Swail (N Ire) bt J Delaney (Ire), 5-1; D Morgan (Wales) bt P Dawson, 6-2; A Knowles bt T Chappel (Wales), 5-1; S Hendry (Scot) bt S Newbury (Wales), 5-2; A Drago (Malta) bt N Dyson, 5-3; M Clark bt S Storey, 5-4; D Henry (Scot) bt M Price, 5-4; G Wilkinson bt C Kelly, 5-3.

SPEEDWAY

BRITISH LEAGUE: Second division: Exeter 68, Edinburgh 40.

SQUASH

DUBAI: Men's tournament: First round: B Martin (Aus) bt A Barada (Egypt), 18-17, 15-5, 11-15, 15-7, 15-5; A Kirkland (Eng) bt D Harris (Eng), 15-11, 15-13, 15-13; P Whitlock (Eng) bt Zubair J Khan (Pak), 15-9, 12-15, 15-3, 15-13, Zarak J Khan (Pak) bt O Rucke (Ger), 15-7, 15-10, 15-11; A Hands (Eng) bt Mir Zaman Gul (Pak), 17-15, 12-15, 8-15, 17-15, 15-13; R Eyles (Aus) bt M Carlyon (Aus), 15-12, 15-10, 15-12; P Nicol (Scot) bt H Wiens (Ger), 8-15, 15-10, 15-8, 15-12; P Marshall (Eng) bt Ahmad Mohammed Hasher Al Maktoum (UAE), 17-14, 15-9, 15-13; S Meads (Eng) wo S Parke (England), scr.

TENNIS

SHEFFIELD: LTA autumn satellite tournament: Men: First round: M MacLagan (Scot) bt C Wall (Devon), 6-2, 6-1; B Cowan (Lancs) bt P Wright (Devon), 6-3, 6-1; G Mandl (Austria) bt T Spinks (Norfolk), 6-2, 1-6, 6-2; T Henman (Oxford) bt I Hazegeodt (Ger), 6-4, 6-0; B Geyatko (Can) bt J Fox (Lincs), 6-4, 6-4; J Delgado (Warwicks) bt J Baty (Hants), 6-3, 6-2; S Stewart (US) bt M Wyeth (Middx), 6-1, 4-6, 6-2; S Dell-Pria (Switz) bt G Henderson (Yorks), 7-6, 6-1; D Sapsford (Surrey) bt P Hand (Berks), 6-4, 6-4; M Zimmerman (US) bt N Bagin (Cheshire), 6-4, 6-4; J Hunter (Surrey) bt R Ruppenthal (Ger), 6-4 3-6, 6-1. Women: N Jerlen (Fr) bt K Kocsis (Hun), 6-1, 6-3, H Matthews (Berks) bt K Zelezova-(Cz) 3-6, 6-4, 7-5, L Bois (Fr) bt S A Siddall (Dorset), 6-4, 6-2; C Herbert (Herts) bt K Louthian (US) 4-6, 6-1, 6-0; C Hall (Dorset) bt E Bond (Gloucs), 6-1, 6-2; N Egorova (Russ) bt K Warne-Holland (Cheshire), 6-4, 6-4; E Roubanova (Russ) bt K Kurth (US), 7-6, 6-0; V Humphreys-Davies (Cambs) bt C Hunt (Dorset) 3-6, 6-2, 6-3; A Smith (Staffs) bt S Tse (Holl), 6-2, 6-1; K Nugent (Ire) bt S Kocsis (Hun), 6-1, 7-6.
TOKYO: Women's tournament: First round: L Davenport (US) bt M Endo (Japan), 6-4, 5-7, 7-5; A Sugiyama (Japan) bt L Harvey-Wild (US), 6-3, 2-6, 6-3; A Fusai (Fr) bt Y Kamio (Japan), 6-2, 6-2; A Frazier (US) bt K Maleeva (Bul), 6-1, 6-4; A Coetzer (SA) bt L Raymond (US), 6-2, 6-4; L Arraya (Peru) bt N van Lottum (Fr), 6-3, 6-1; N Sawamatsu (Japan) bt C Rubin (US), 3-6, 6-2, 6-0.
CROYDON: Nestlé 1993 junior international finals: Boys: A Cole (Wales) bt G Darlington (Scot), 6-3, 7-5. Girls: E Sloan (Ire) bt J Fitzgerald (Engl), 6-4, 6-1.

YACHTING

PERTH, Australia: World match racing championship: First day: 1, R Coutts (NZ), 5 wins, 0 losses; 2, E Baird (US), 4, 1; equal 3, E Warden-Owen (GB), R Davis (NZ), R Heiner (Holl), 3, 2; equal 6, B Pace (Fr), P Gilmour (Aus), 2, 3; equal 8, T Peponnet (Fr), C Law (GB), M Holmberg (Swe), 1, 4.

THE PRESS TIMES SPORTS SERVICE

RACING
Commentary
Call 0891 500 123
Results
Call 0891 100 123

FOOTBALL
Reports and scores from the Coca-Cola Cup
Call 0839 555 562

Calls cost 36p per min cheap rate, 45p per min at all other times

WORD-WATCHING

Answers from page 48

TETHERA

(b) Part of the old shepherds' numeration system for counting sheep, found in north Wales and north-west England, going *Yan, Tan, Tethera, Pethera... Yan-a-bumpit, Tan-a-bumpit*, etc. The dialect, as usual, varies from district to district but it is clearly cognate with the other Indo-European numbers.

WATCH THE WALL

(c) What collaborators should do as the smugglers ride by at night, from Kipling's *A Smuggler's Song*: "If you wake at midnight, and hear a horse's feet,/ Don't go drawing back the blind, or looking in the street./ Them that asks no questions isn't told a lie./ Watch the wall, my darling, while the gentlemen go by."

CHANKLY BORE

(c) Imaginary mountain range, from Edward Lear's *The Dong with the Luminous Nose*: "When awful darkness and silence reign/ Over the great Gromboolian plain./ Through the long, long wintry nights./ When the angry breakers roar/ As they beat on the rocky shore; —/ When storm-clouds brood on the towering heights/ Of the Hills of the Chankly Bore."

WHAUP

(a) The larger curlew, *Numenius arquata*, allied to OE *huilpe*, and echoic of the bird's mournful, wailing cry: "An' his dirges lang and dreary/ Pipes the grey whaup to the morn." "Not so much as a whaup came near me on that great, wide, dappled hill."

SOLUTION TO WINNING CHESS MOVE

Black can net a larger prize with 1 ... Ng4+ 2 Kg1 Ne5 winning rook for knight.

Roberts ousted as Dettori wins Gosden contract

By Our Racing Staff

FRANKIE Dettori was last night confirmed as stable jockey to Shaikh Mohammed's principal trainer, John Gosden, for next season.

The Shaikh's Darley Stud Management ended weeks of speculation by announcing the termination of its contract with retained jockey Michael Roberts.

A statement from Darley Stud, Newmarket, said: "A contract has been finalised today for Frankie Dettori to ride as stable jockey for the Darley Stud Management horses at Stanley House Stables, Newmarket, in 1994.

"As has been stated consistently, Michael Roberts will continue to ride for Darley Stud Management for the remainder of the 1993 season.

"His contract will not be renewed for 1994 as part of a policy decision not to retain one specific jockey for all of Darley Stud Management's horses and trainers.

"However, under the new arrangements, where riding plans will be agreed by consultation between the individual trainers concerned and this company's management, it is hoped that our successful association with Michael will continue for many seasons to come."

In the more immediate future, Dettori can look forward to partnering the dual Ascot Gold Cup winner, Drum Taps, in the Melbourne Cup on November 2. He was yesterday declared an intended runner by his trainer, Lord Huntingdon.

Drum Taps, who will be the first British-trained runner in the race, is expected to travel south on October 9 so that he can complete his spell in quarantine in good time.

"The race is six weeks away but the plan is to go," Huntingdon said. "Frankie Dettori will ride him if he is available. We won't need a local jockey as Flemington is not a tricky course to ride."

News of Drum Taps' participation increases the chances of Vintage Crop representing Ireland in the race, which has never attracted a horse from outside Australasia.

Vintage Crop's trainer, Dermot Weld, intended to send his Irish St Leger winner for last year's Melbourne Cup, in which the horse had been allocated a tempting 7st 10lb.

This time Vintage Crop has a stone more to shoulder, although he will receive weight from Drum Taps, who has to carry top weight for the showpiece event. Vintage Crop had Drum Taps back in fifth place in the Irish classic on Saturday.

Weld has been impressed with the more favourable quarantine regulations in Melbourne since he enquired into them 12 months ago.

He was more concerned with travelling costs this time, but Drum Taps' participation means connections of the two horses can share the bill.

The Mark Johnston-trained Quick Ransom is also under consideration for the big two-mile handicap.

An hour before Huntingdon saddled Coltrane to win the Hendon Selling Stakes at Kempton yesterday, the Queen's other trainer, Ian Balding, sent out Dynamic Deluxe to beat 21 mostly unraced maidens in the Heathrow Stakes for two-year-olds over a mile.

This was a race where soft ground put a premium on experience in which the thrice-raced Dynamic Deluxe was well versed. He needed to be too, as Stash The Cash rallied hard in the last 100 yards before succumbing by a neck.

Dynamic Deluxe is owned by the Swiss banker, Urs Schwarzenbach, who made quite a splash with his purchase last year of leading Grand National contender, Romany King.

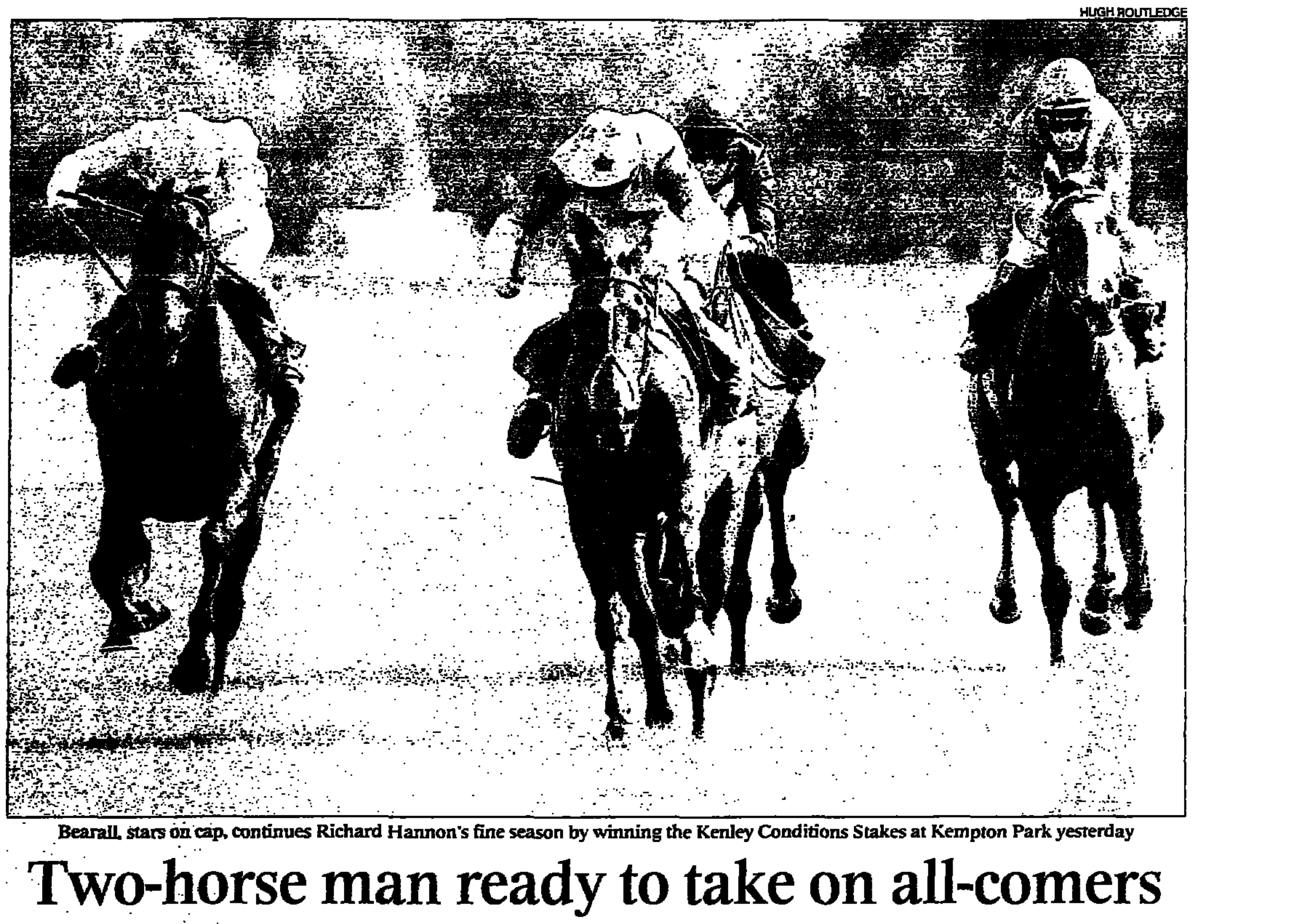
This was his second Flat winner from two horses in Britain; Balding said he could expect further pickings next year, when the colt will have opportunities to race over a longer trip.

Balding also revealed that plans to have his star sprinter, Lochsong, covered in the new year have been shelved in favour of another full season's racing. He said of the Prix de l'Abbaye-bound Lochsong: "It is only one year out of her breeding life, and naturally I am delighted."

RICHARD EVANS

Nap: SPECIAL DAWN
(3.00 Brighton)
Next best: Tutu Sixtysix
(2.30 Brighton)

HUGH ROUTLEDGE



Bearall, stars on cap, continues Richard Hannon's fine season by winning the Kenley Conditions Stakes at Kempton Park yesterday

Two-horse man ready to take on all-comers

ONE man floating happily on the sea of petro-dollars swamped on racing in Britain is the Cheshire-based owner-breeder Joseph Heler (Julian Muscat writes).

From just two home-breds, Heler's blue and white silks have registered eight victories from just 18 starts this season.

The latest instalment came yesterday at Kempton, when Lucky Parkes just lasted home by half-a-length from Inherent Magic in the West Malling Hurricane Stakes over five furlongs.

It was the filly's fifth victory this year and her tenth in all. Heler entered the breeding world four years ago, when, in is words "everybody else started to pull out."

He established the Parks Stud near his home, from where he contemplates the future racing careers of the progeny of his two mares. "I am very proud of what has happened since I started," he said.

"Lucky Parkes and her half-sister, Bella Parkes, have won 18 times between them and have only been out of the frame on three occasions."

Indeed, Lucky Parkes's only failure to reach a place came earlier this month, when she reared up in the stalls and consequently finished fifth to Tropical in a group three race at Leopardstown.

"Lucky Parkes prefers faster ground [it was soft at Kempton] so she has been a real star today. She is very fast and continues improving. We will try again with her next year," Heler said.

Ridden by John Carroll, who had earlier partnered Shaikh Mohammed's Elatis to victory in the Tangmere Maiden Stakes, Lucky Parkes achieved her victory under extremely disadvantageous conditions. In addition to the unfavourable ground, she had to concede 7lb to the year older Inherent Magic.

But her enthusiasm, like that of her owner, knows no bounds.

Earlier, Bearall helped trainer Richard Hannon maintain his defence of the trainers' championship as she won the Kenley Fillies' Stakes. A typical Hannon juvenile, Bearall has shown improvement throughout a busy season, her three-quarters of a length dismissal of Crazy For You was gained on her eighth start.

YESTERDAY'S RESULTS

Kempton Park

Going: soft

1.45 (1m 4f) 1, Elatis (J Carroll, 8-1); 2, Purple Splash (14-1); 3, Cuff Link (6-1). Spring Marathon 4-1 fav. 19 ran. 1½l, sh hd. J Gosden. Tote: £7.10; £2.10, £3.80, £1.70. DF: £128.80. CSF: £99.81. 2min 41.78sec.

2.15 (1m) 1, Bearall (B Rouse, 10-1); 2, Crazy For You (16-1); 3, Omnia (3-1). Loving Legacy 11-10 fav. 6 ran. ¾l, 2½l. R Hannon. Tote: £19.20; £3.80, £1.50. DF: £56.30. CSF: £87.50. 1min 45.50sec.

2.45 (5f) 1, Lucky Parkes (J Carroll, 11-8 fav); 2, Inherent Magic (14-1); 3, Trapezium (5-2). 5 ran. NR: Lyndon's Linnet. ½l, sh hd. J Berry. Tote: £2.00; £1.30, £2.30. DF: £14.20. CSF: £14.68. 1min 3.16sec.

3.15 (1m) 1, Dynamic Deluxe (S O'Gorman, 8-1); 2, Stash The Cash (11-2 fav); 3, Rehlat Farah (6-1). 22 ran. NR: Chocolat De Meguro, Varsavia. Nk, ¾l. I Balding. Tote: £12.40; £2.30, £1.60, £5.20. DF: £21.70. CSF: £59.38. 1min 43.41sec.

3.45 (5f) 1, My Gallery (D Wright, 10-1); 2, Billy Cruncheon (8-1); 3, Crafty Cricketer (50-1). Brave Edge 13-8 fav. 11 ran. NR: Anotherone To Note, Tinker Osmaston. 5l, 2½l. A Bailey. Tote: £16.00; £3.30, £2.90, £18.10. DF: £49.10. CSF: £79.55. Tricast: £3,418.50.

4.15 (1m 1f) 1, Coltrane (A Munro, 8-1); 2, Lyn's Return (14-1); 3, Don't Give Up (50-1). Primo Figlio 3-1 fav. 20 ran. 4l, 1½l. Lord Huntingdon. Tote: £7.50; £2.50, £2.40, £6.70. DF: £22.90. Trio: £997.60. CSF: £85.58. 1min 59.91sec. Winner bought in for 8,000gns.

4.45 (1m) 1, Embankment (Pat Eddery, 12-1); 2, Corals Dream (14-1); 3, Yeyeed (33-1); 4, Fox Sparrow (14-1). Duckey Fuzz 11-4 fav. 18 ran. Nk, nk. R Hannon. Tote: £12.00; £2.40, £3.60, £10.50, £5.50. DF: £137.70. Trio: £1,088.70. CSF: £167.19. Tricast: £4,847.90. 1min 43.83sec.

Jackpot: not won (pool of £29,298.70 carried forward to Ascot tomorrow).

Placepot: £7,170.60.

Nottingham

Going: heavy (soft first three races)

2.00 (1m 54yd) 1, Tony's Mist (K Darley, 100-30 fav); 2, Austral Jane (8-1); 3, MCA Below The Line (10-1). 13 ran. NR: Eiras Mood, Nichodoula, Nitouche. 2½l, 2½l. R Hannon. Tote: £2.50; £1.50, £3.20, £4.80. DF: £14.90. CSF: £31.83.

2.30 (1m 54yd) 1, Violet Crown (R Cochrane, 7-2); 2, Coigach (Evens fav); 3, Clyde Goddess (14-1). 9 ran. 6l, 2l. L Cumani. Tote: £5.10; £1.70, £1.10, £2.90. DF: £3.20. CSF: £7.28.

3.00 (1m 1f 213yd) 1, Stradishall (F Norton, 25-1); 2, Captain Starlight (9-1); 3, Memorable (12-1); 4, Winning Line (10-1). Robsera 6-1 fav. 20 ran. NR: Wicklow Boy. 1½l, nk. G Bravery. Tote: £40.90; £8.20, £1.70, £5.90, £2.60. DF: £129.70. Trio: £505.20. CSF: £234.04. Tricast: £2,619.73.

3.30 (6f 15yd) 1, Patsy Grimes (Mark Denaro, 14-1); 2, Lady Broker (20-1); 3, Apache Myth (14-1); 4, Petal's Jarred (7-1). Bernstein Bette 6-1 fav. 20 ran. NR: Navaresque, Whyalla Rain. 1½l, nk. M Muggeridge. Tote: £34.80; £3.90, £9.10, £4.80, £2.00. DF: £432.70. CSF: £262.36. Tricast: £3,625.59.

4.00 (6f 15yd) 1, Lime Street Blues (A McGlone, 10-1); 2, Tom Morgan (5-1); 3, Rapier Point (4-1). Paonic 7-4 fav. 8 ran. 2½l, ½l. R Hannon. Tote: £17.30; £3.90, £1.90, £1.10. DF: £51.20. CSF: £55.89.

4.30 (1m 54yd) 1, Arvola (L Dettori, 7-2: Thunderer's nap); 2, Keston Pond (6-4 fav); 3, Lady Sabina (12-1). 12 ran. NR: Pocket Piece. 4l, 1½l. J Gosden. Tote: £4.70; £2.20, £1.50, £5.00. DF: £3.10. CSF: £9.46.

5.00 (1m 54yd) 1, Devils Den (D Harrison, 20-1); 2, Ratiers (7-1); 3, Silver Maple (8-1). Prime Of Life 2-1 fav. 11 ran. NR: Pipers Pool. 3l, 4l. P Kelleway. Tote: £53.60; £7.40, £1.10, £3.50. DF: £70.30. CSF: £143.38.

Placepot: £572.00.

Belated start

THREE weeks after taking over the Lambourn yard vacated by Mark Usher, Menin Muggeridge gained his first winner of the season when Patsy Grimes won the Burton Joyce Fillies' Handicap at Nottingham yesterday.

RAPID RACELINE
FULL RESULTS SERVICE
0891-168-168
0891 168+ BEFORE THE OFF RESULTS COMMENTARY
BRIGHTON 101 201 301
PERTH 102 202 302
S'THWELL 103 203 303
LISTOWEL 120 220 320
[illegible]

BRIGHTON

THUNDERER
2.00 Ginza Lights. 2.30 Tutu Sixtysix. 3.00 Dancing Tralthee. 3.30 Blue Bomber. 4.00 NAVARESQUE (nap). 4.30 Fitzcarraldo. 5.00 Singers Image.

Our Newmarket Correspondent: 2.30 TUTU SIXTYSIX (nap). 4.30 Barik. 5.00 Kingchip Boy.

The Times Private Handicapper's top rating: 2.30 TUTU SIXTYSIX.

GOING: GOOD TO FIRM DRAW: 5F 213YD-7F 214YD, LOW NUMBERS BEST SIS

2.00 EBF KEMP TOWN MAIDEN STAKES
(2-Y-O: £4,306: 5f 213yd) (15 runners)

1 (10) 222 BAGSHOT 67 (F Salman) R Hannon 9-0 A Munro [illegible]
2 (7) COOL EDGE (H Chen) M Tompkins 9-0 P Robinson —
3 (13) 03 GADGE 8 (J R Leisure Ltd) J Sutcliffe 9-0 B Rouse 84
4 (12) GINZA LIGHTS (G Ward) Mrs J Cecil 9-0 Paul Eddery —
5 (15) HALLIARD (Mrs J Brookes) T Jones 9-0 R Perham —
6 (2) 20 KIYAS 52 (BF) (H Al-Maktoum) H Thomson Jones 9-0 R Hills 84
7 (3) 0 SAGASAN 77 (O Deer) W Muir 9-0 W Newnes 73
8 (5) SEGALA (Mrs M Eenewe) M Prescott 9-0 G Duffield —
9 (4) 3300 SHEPHERD MARKET 47 (H Hart) R Armstrong 9-0 R Price 85
10 (14) 00008 SPEEDY SNAPS IMAGE 13 (POWTC Ltd/Speedy Snaps) M Muggeridge 9-0 L Dettori 68
11 (1) 0 TONE CONTROL 63 (V Sujanani) S Woods 9-0 W Woods —
12 (11) 5503 BANDITA 13 (Mrs S Carpenter) Miss A Whitfield 8-9 R Painter (7) 82
13 (8) LADY VALENSINA (Food Brokers Ltd) D Elsworth 8-9 J Williams —
14 (6) STERRETJIE (T Painting) R Simpson 8-9 J Reid —
15 (9) 005 WIDE OUTSIDE 60 (K Higson) G Moore 8-9 A Morris 85

BETTING: 9-4 Bagshot, 4-1 Gadge, 5-1 Ginza Lights, 6-1 Bandita, Segala, 8-1 Shepherd Market, 10-1 Lady Valensina, 14-1 Kiyas, 16-1 Cool Edge, 20-1 others.

1992: FORTENSKY 9-0 L Dettori (5-1) L Cumani 14 ran

FORM FOCUS

BAGSHOT ¾l 2nd of 18 to Peter Rowley in a maiden auction at Kempton on penultimate start (6f, good), with SAGASAN 8¾l 8th. GADGE 5l 3rd of 8 to Domino Queen in a maiden auction at Sandown (5f, soft).
SHEPHERD MARKET's best recent effort came when 1l 2nd of 9 to Perisal in a maiden auction at Epsom (6f, good). SPEEDY SNAPS IMAGE 6½l 3rd of 11 to Elevator Shaft in a claimer at Folkestone (6f, good). BANDITA 3½l 3rd of 10 to Lightning Belle in a maiden at Folkestone (5f, good). WIDE OUTSIDE about 4l 5th of 8 to Stellioso in a maiden at Southwell (6f, good).
Selection: BAGSHOT (nap)

2.30 STEINE CLAIMING STAKES (2-Y-O: £3,261: 6f 209yd) (18 runners)

1 (1) 010 FERRYMAN 11 (G) (K Abdulla) G Harwood 9-7 Pat Eddery 82
2 (9) 025005 MAKE THE BREAK 15 (Mrs J Regler) R Hannon 9-3 D O'Neill (7) 77
3 (11) 036 CURTIS THE FIRST 27 (J Daniels) M Dixon 8-13 A Clark 67
4 (14) 002 MANDEVILLE GEORGE 13 (B Knibbs) R Hannon 8-11 J Reid 80
5 (10) 00- EASY D'OR 47 (Baron F C Oppenheim) M Bell 8-9 M Fenton (3) 71
6 (15) 213000 SPORTING HEIR 7 (G) (Sporting Partners) M Usher 8-6 M Wigham 80
7 (6) 110032 TUTU SIXTYSIX 19 (V,C,F,G) (Mrs A Sowe) R Boss 8-6 T Quinn [illegible]
8 (16) 50406 WADDLE 5 (J Bull) M Tompkins 8-5 S Mulvey (7) 78
9 (2) 412000 LITTLE HOOLIGAN 9 (V,G) (A Kinghorn) M Channon 8-3 C Rutter 88
10 (8) 305265 CANDI DAS 13 (G Pritchard-Gordon) G Pritchard-Gordon 8-2 D Harrison 87
11 (12) 0 HOLLY ST GERMAINE 23 (P McBride) P McBride 8-2 B Doyle (3) —
12 (4) 0 CLASSIC MELODY 13 (Mrs V Maunders) R Hoad 8-1 A McGlone —
13 (5) 402015 FOREVER BLUSHING 28 (D,F) (Miss M Bryant) P Butler 8-1 L Newton (5) 85
14 (17) 04 LEESON STREET LADY 135 (B) (D Moylan) B Palling 8-0 D Biggs 62
15 (7) 045 MAGIC MAGGIE 13 (Mrs M Hunt) M Channon 7-12 T Williams 77
16 (13) 00 MUSICAL SQUIRREL 23 (Miss M Dawson) B McMath 7-12 E Johnson —
17 (3) 00 MY SONG OF SONGS 92 (A Brown) R Hoad 7-12 J Quinn —
18 (18) 635400 ROSE OF GLENN 35 (Mrs M Palling) B Palling 7-10 N Adams 91

BETTING: 4-1 Mandeville George, 5-1 Ferryman, Tutu Sixtysix, 6-1 Candi Das, 8-1 Forever Blushing, Make The Break, 10-1 Curtis The First, 14-1 Leeson Street Lady, 16-1 Waddle, 20-1 others.

1992: NO CORRESPONDING RACE

FORM FOCUS

FERRYMAN beat Up The Mariners 1½l in a 9-runner claimer at Lingfield on penultimate start (6f, good). CURTIS THE FIRST 2l 3rd of 7 to Flair Lady in a seller at Folkestone on penultimate start (6f, good to firm). MANDEVILLE GEORGE 5l 2nd of 11 to Elevator Shaft in a claimer at Folkestone (6f, good), with SPORTING HEIR (6lb better off) 13l 5th. TUTU SIXTYSIX head 2nd of 16 to Top Show in a claimer at Haydock (6f, good to firm). CANDI DAS's best recent effort came when ¾l 2nd of 14 to Charisma Girl in a seller here (5f 59yd, good to firm). FOREVER BLUSHING beat Cornecrap a short head in a 12-runner seller at Folkestone on penultimate start (7f, good to firm), with ROSE OF GLENN (4lb better off) 5½l 10th.
Selection: TUTU SIXTYSIX

3.00 FRIEND-JAMES MEMORIAL STAKES
(£3,339: 1m 3f 196yd) (13 runners)

1 (11) 0-45030 BUSMAN 131 (C,F) (R Dalton) W Muir 4-9-5 W Newnes 83
2 (4) 006-000 HONEY DANCER 140 (F,S) (A Solomons) Miss A Whitfield 9-9-5 R Painter (7) 50
3 (2) 0-00005 BROADWAY RUCKUS 40 (G) (Hammonds Stud) D Laing 4-9-0 Stephen Davies (3) 68
4 (10) 580003 HIGHLAND SPIRIT 11 (F) (L Carver) M Pipe 5-8-8 D Harrison 88
5 (3) 052234 GREEN KILT 16 (BF) (The Queen) Lord Huntingdon 3-8-11 A Munro 98
6 (9) 0-00135 SPECIAL DAWN 14 (G) (Windflower Overseas Holdings) J Dunlop 3-8-11 W Carson 98
7 (8) 050-00P SUNBEAM CHARLIE 187 (Ballard (1834) Ltd) A Moore 3-8-11 B Russell (5) 56
8 (13) 444102 WARM SPELL 52 (G,S) (K Higson) R Simpson 3-8-11 B Rouse 93
9 (5) 020206 WELL SUITED 18 (B) (A Merritt) R Hannon 3-8-11 L Dettori 93
10 (7) 6001 DANCING TRALTHEE 13 (D,F) (Shaikh Al Maktoum) L Cumani 3-8-6 R Cochrane 97
11 (6) 220232 DIPLOMATIST 13 (Mrs S Page) W Jarvis 3-8-6 J Reid 96
12 (1) 0-0543 FUNNY HILARIOUS 19 (B Nielsen) J Fanshawe 3-8-6 T Quinn 98
13 (12) 3-31303 SCORCHED AIR 28 (F) (M Wauchope) J Hills 3-8-6 M Hills [illegible]

BETTING: 11-4 Dancing Tralthee, 7-2 Warm Spell, 5-1 Funny Hilarious, 11-2 Scorched Air, 6-1 Highland Spirit, 10-1 Diplomatist, 12-1 Green Kilt, Well Suited, 16-1 Special Dawn, 20-1 others.

1992: TEXAN TYCOON 4-9-6 T Ashley (7-2) R Akehurst 12 ran

FORM FOCUS

HIGHLAND SPIRIT ¾l 3rd of 14 to Wassl This Than in a handicap at Chepstow (1m 2f, good). GREEN KILT 3l 3rd of 13 to Kaliwaolu in a handicap at Epsom on penultimate start (1m 2f, good to firm). SPECIAL DAWN 1¾l 3rd of 9 to Daween in a handicap at Goodwood on penultimate start (1m 2f, good).
WARM SPELL ¾l 2nd of 6 to Moshaajir in a handicap at Lingfield (1m 3f 106yd, good). DANCING TRALTHEE beat El Volador 1½l in a 10-runner rated stakes at Folkestone (1m 4f, good to firm). DIPLOMATIST 2l 2nd of 13 to Majhola in a maiden at Folkestone (1m 1f 149yd, good). FUNNY HILARIOUS 1¾l 3rd of 20 to Rozard A Guess in a handicap at Haydock (1m 6f, good to firm). SCORCHED AIR 2l 3rd of 8 to Shirley Rose in a rated stakes at Redcar (1m 2f, good to firm).
Selection: FUNNY HILARIOUS

COURSE SPECIALISTS

TRAINERS	Wins	Runs	%	JOCKEYS	Winners	Rides	%
L Cumani	22	48	45.8	L Dettori	25	88	28.4
R Armstrong	3	7	42.9	W Carson	48	191	25.1
R Boss	10	31	32.3	R Hills	8	39	20.5
H Thomson Jones	5	16	31.3	G Duffield	23	118	19.5
M Pipe	4	13	30.8	P Robinson	4	21	19.0
G Harwood	18	63	28.6	A Munro	18	103	17.5

GUIDE TO OUR RACECARD

103 (12) 0-0432 GOOD TIMES 74 (CD,BF,F,G,S) (Mrs D Robinson) B Hall 9-10-0 B West (4) 88

Racecard number. Draw in brackets. Six-figure form (F — fell. P — pulled up. U — unseated rider. B — brought down. S — slipped up. R — refused. D — disqualified). Horse's name. Days since last outing; J if jumps, F if flat. (B — blinkers. V — visor. H — hood. E — Eyeshield. C — course winner. D — distance winner. CD — course and distance winner. BF — beaten favourite in latest race). Going on which horse has won (F — firm, good to firm, hard. G — good. S — soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

3.30 RACE HILL STAKES (2-Y-O: £3,348: 5f 213yd) (6 runners)

1 (6) 1 AL BATTAR 48 (CD,F) (Umm Qarn Racing) L Cumani 9-0 R Cochrane 82
2 (3) 5012 BLUE BOMBER 11 (D,BF,F) (Cheveley Park Stud) R Hannon 9-0 J Reid 97
3 (4) 513 MONIS 11 (C,F) (H Al-Maktoum) T Thomson Jones 9-0 W Carson 96
4 (5) 83133 BALLAH SHACK 23 (F) (A Al Kizabi) G Lewis 8-12 Paul Eddery 93
5 (1) 2 GO WITH BO 103 (N Goldman) J Sutcliffe 8-10 B Rouse 80
6 (2) 10583 DOUBLE DOWN 20 (BF,F) (J Smith) I Balding 8-9 L Dettori [illegible]

BETTING: 7-4 Al Battar, 9-4 Double Down, 5-1 Blue Bomber, Monis, 6-1 Ballah Shack, 8-1 Go With Bo.

1992: SURPRISE OFFER 9-3 L Dettori (1-8 fav) R Hannon 6 ran

FORM FOCUS

AL BATTAR beat Sedimentary 1l in a 5-runner maiden auction over course and distance (good to firm). BLUE BOMBER 2l 2nd of 5 to Piccolo in a conditions race at Doncaster (6f, good to soft), with MONIS a short head 3rd. MONIS beat Bashful Brave head in an 8-runner maiden here on penultimate start (5f 59yd, good to firm).
BALLAH SHOCK neck 3rd of 8 to Hello Ireland in a conditions race at Epsom (7f, good). GO WITH BO 3l 2nd of 5 to Balandra Bay in a maiden auction at Sandown (5f, good). DOUBLE DOWN 5l 3rd of 5 to Braari in a conditions race at York (6f, good to firm).
Selection: BLUE BOMBER

4.00 WIN WITH THE TOTE HANDICAP (£3,494: 6f 209yd) (18 runners)

1 (16) 120400 SURE LORD 27 (V,C,F) (The Sussex Stud Ltd) W Muir 4-10-0 W Carson 90
2 (11) 230100 THE LITTLE FERRET 18 (B,C,F) (K Higson) R Hannon 3-10-0 D Gibbs (7) 90
3 (10) 441200 CHARMED KNAVE 15 (CD,F,G) (Mrs M Olsson) D Laing 8-9-13 T Williams 98
4 (14) 34-5102 KNOBBLEENEEZE 16 (V,F,G) (A Andreou) M Channon 3-9-11 S Whitworth 94
5 (13) 006050 DIGPAST 25 (D,G) (Sir Eric Parker) R Akehurst 3-9-10 T Quinn 90
6 (6) 311133 PANCHELLITA 15 (D,F,G) (C Pennick) G Moore 4-9-9 B Rouse 94
7 (3) 005160 BEATLE SONG 15 (D,F,G) (C Hill) C Hill 5-9-4 P McCabe (7) 91
8 (5) 6-23 NYMPH ERRANT 88 (Bakewell Bloodstock Ltd) P Makin 3-9-3 A Munro 90
9 (7) 204050 PAIR OF JACKS 9 (G) (R Dalton) W Muir 3-9-2 W Woods [illegible]
10 (2) 650 KAPUCHKA 46 (D Bass) K Cunningham-Brown 3-9-1 Paul Eddery 87
11 (8) 166636 DESERT NOMAD 23 (CD,F) (Eurostall Ltd) S Dow 3-9-1 D Wright (5) 90
12 (17) 550000 MADAGANS GREY 30 (F,G,S) R Boss 5-8-12 G Duffield 90
13 (18) 402450 UNVEILED 11 (CD,F,G) (Mrs K Berge) R Hodges 5-8-11 S Drowne (5) 92
14 (9) 100500 FIVEOFIVE 26 (B,C,BF,F) (T Foreman) N Callaghan 3-8-10 L Dettori 95
15 (12) 060030 WALNUT BURL 22 (V,D,F) (G Steinberg) L Holt 3-8-7 J Reid 95
16 (15) 010640 KARUKERA 11 (G) (A Smith) B Millman 3-8-6 J Williams 93
17 (1) 006034 NAVARESQUE 11 (CD,F,G) (Exors of Mrs D Pickford) R Hodges 8-8-5 A McGlone 90
18 (4) 001000 SCOTS LAW 12 (B,C,D,F,G) (Mrs R Doorgachurn) R O'Sullivan 6-8-5 J Quinn 90

BETTING: 6-1 Knobbleeneeze, 7-1 Nymph Errant, Panchellita, 8-1 The Little Ferret, Navaresque, 10-1 Sure Lord, Walnut Burl, 14-1 Unveiled, 16-1 Charmed Knave, Digpast, 20-1 others.

1992: WAVERLEY STAR 7-8-7 Pat Eddery (10-1) K Cunningham-Brown 12 ran

FORM FOCUS

KNOBBLEENEEZE 2½l 2nd of 4 to Exhibit Air in a rated stakes at Nottingham (1m, firm). DIGPAST 7¼l 7th of 14 to Fuchu in a claimer at Newmarket (7f, good). PANCHELLITA 1½l 3rd of 15 to Cape Pigeon in a handicap at Lingfield (7f, good to firm), with CHARMED KNAVE (4lb better off) 5½l 9th. NYMPH ERRANT 3l 3rd of 11 to Rue Rembrandt in a maiden at Bath (1m, good to firm). DESERT NOMAD 5l 6th of 12 to Miss Fascination in a handicap at Epsom (1m 114yd, good). WALNUT BURL short-head and neck 3rd of 7 to Princely Favour in an apprentices' handicap at Salisbury on penultimate start (6f, good to firm), with UNVEILED (4lb worse off) 5½l 5th and SURE LORD (4lb worse off) 10l 7th.
Selection: WALNUT BURL

4.30 WATERHALL STAKES (£3,260: 7f 214yd) (9 runners)

1 (6) 320265 SHIKARI'S SON 8 (C,F,G) (A Spargo) J White 6-9-8 G Duffield 81
2 (8) 210320 SHAMAM 55 (D,G) (H Al-Maktoum) P Walwyn 3-9-4 W Carson 65
3 (1) 151031 SHINING JEWEL 20 (D,F,G) (D Rolt) Mrs L Piggott 6-9-2 L Piggott 70
4 (7) 315-0 AVENUE FOCH 8 (D,F) (P O'Donnell) J Pearce 4-9-1 M Wigham —
5 (3) 01-1000 BARIK 97 (D,G,S) (H Al-Maktoum) A Stewart 3-9-0 R Hills 70
6 (9) 302444 SPANISH STORM 4 (V,G) (The Storm Syndicate) S Woods 4-9-0 W Woods 90
7 (4) 0-30006 CARBON STEEL 33 (B,S) (H Kazkal) B Hills 3-8-11 L Dettori 83
8 (2) 433024 CARELAMAN 26 (G) (P Goulandris) J Dunlop 3-8-10 J Reid 91
9 (5) 444400 FITZCARRALDO 17 (B,F) (Shaikh Mohammed) L Cumani 3-8-10 R Cochrane [illegible]

BETTING: 7-4 Fitzcarraldo, 4-1 Spanish Storm, 9-2 Carelaman, 7-1 Shamam, 8-1 Carbon Steel, 10-1 others.

1992: NO CORRESPONDING RACE

FORM FOCUS

SHIKARI'S SON 4¼l 5th of 11 to Slades Hill in a handicap at Yarmouth (6f, good to soft). SHAMAM ¾l 2nd of 17 to Beauchamp Hero in a handicap at Newmarket on penultimate start (1m, good to firm). SHINING JEWEL beat Jokist 1½l in a 12-runner claimer at Yarmouth (7f, good).
SPANISH STORM's best recent effort came when 3½l 4th of 6 to Muhtarram in a conditions race at Sandown in August (1m, good to firm). CARBON STEEL 12l 6th of 9 to Palacegate Touch in a handicap at Chester (7f, good to soft). CARELAMAN 3¼l 4th of 15 to Fourforfun in a handicap at Goodwood (1m, good). FITZCARRALDO 6¼l 8th of 11 to Kingmambo in group I Prix du Moulin de Longchamp (1m, good).
Selection: FITZCARRALDO

5.00 ERIC SIMMS MEMORIAL HANDICAP
(£4,079: 7f 214yd) (15 runners)

1 (5) 4-000U1 MOUGINS 113 (B,D,F,G) (R Tooth) D Elsworth 4-10-0 T Quinn [illegible]
2 (10) 403022 TROOPING 34 (B,D,BF,F) (N Grandfield) G Harwood 4-9-11 R Cochrane 97
3 (13) 164005 AITCH N'BEE 42 (D,G,S) (Lady Herries) Lady Herries 10-9-8 L Dettori 98
4 (12) 130400 NAFUTH 33 (F) (H Al-Maktoum) P Walwyn 3-9-7 W Carson [illegible]
5 (6) 0-30410 LAKAB 20 (D,G) (H Al-Maktoum) H Thomson Jones 3-9-4 R Hills 98
6 (3) 004500 ASSIGNMENT 11 (C,F,G) (A Gorne) J Ffitch-Heyes 7-9-3 T Williams 94
7 (2) 621666 PRINCE RODNEY 15 (D,F,G,S) (G Backey) R Hannon 4-8-12 Mark Denaro (7) 96
8 (9) 661110 BELMOREDEAN 32 (CD,F,G) (F Hoorne) R O'Sullivan 8-8-12 D Biggs 90
9 (11) 050000 NORTH ESK 12 (D,F,G) (A Speyer) D Wilson 4-8-12 M Wigham 97
10 (4) 400104 COURT MINSTREL 15 (C,D,BF,F) (G Knight) L Holt 4-8-11 J Reid 97
11 (1) 202342 PRECIOUS AIR 25 (CD,F,G,S) (K Higson) A Moore 5-8-7 B Rouse 96
12 (8) 001405 SINGERS IMAGE 13J (V,D,F,G) (Miss B Swire) G Balding 4-8-5 J Williams 97
13 (14) 002235 KINGCHIP BOY 21 (V,CD,F,G) (Four Jays Racing) M Ryan 4-8-3 P McCabe (7) 97
14 (15) 025660 FOLLY VISION 9 (B) (B Meehan) B Meehan 3-8-0 B Doyle (3) 92
15 (7) 150003 YUNUS EMRE 15 (V,G) (Y Birol) M Bell 3-7-7 A Mackay 85

Long handicap: Yunus Emre 7-5

BETTING: 4-1 Trooping, 5-1 Belmoredean, Mougins, 6-1 Aitch N'Bee, 8-1 Lakab, Precious Air, 10-1 Court Minstrel, 12-1 Singers Image, 14-1 Kingchip Boy, 16-1 Nafuth, 20-1 others.

1992: PRECIOUS AIR 4-8-6 B Rouse (12-1) A Moore 11 ran

FORM FOCUS

MOUGINS beat Regalsett 2l in an 11-runner claimer at Sandown (1m, firm). TROOPING neck 2nd of 17 to Lord Alfie in a handicap at Salisbury (7f, good), with SINGERS IMAGE (5lb better off) 2¾l 5th and COURT MINSTREL (4lb better off) ½l 7th. LAKAB beat Princess Hayley 4l in a 7-runner rated maiden at Lingfield on penultimate start (7f 140yd, good). BELMOREDEAN beat Buddy's Friend ½l in a 17-runner handicap over course and distance on penultimate start (good), with PRECIOUS AIR (3lb worse off) 4½l 4th. COURT MINSTREL 1¼l 4th of 15 to Cape Pigeon in a handicap at Lingfield (7f, good to firm), with PRINCE RODNEY (3lb better off) 4l 6th. PRECIOUS AIR ¾l 2nd of 9 to Moon Spin in a handicap at Windsor (1m 67yd, good to firm). KINGCHIP BOY 4½l 5th of 12 to Enfant in a handicap at York (1m, good to firm). YUNUS EMRE 1¾l 3rd of 20 to Unificateur in a handicap at Leicester (7f, good to firm).
Selection: BELMOREDEAN

PERTH

THUNDERER
2.20 Swift Conveyance. 2.50 Book Of Runes. 3.20 Master Ofthe House. 3.50 Montpelier Lad. 4.20 Stingray City. 4.50 Algari. 5.20 Silver Fancy.

GOING: GOOD (CHASE COURSE) SIS
GOOD TO FIRM (HURDLES)

2.20 EBF NATIONAL HUNT NOVICES HURDLE
(£2,223: 2m 110yd) (7 runners)

1 03- ROYAL SURPRISE 394 P Cheesbrough 5-11-0 K Johnson
2 323- SHANNON KING 221 B Wilkinson 5-11-0 R Dunwoody
3 340- THE PATTERS MAGIC 333 M Hammond 6-11-0 C Grant
4 0PP- TWIST 'N' SCU 319 N Twiston-Davies 5-11-0 D Bridgwater
5 MAJOR TROOP N Mason 4-10-12 J Supple (7)
6 05-1 SWIFT CONVEYANCE 4 (D,F) W Kemp 4-10-12 S McDougall (7)
7 STANWICK FORT 6 Maclaggan 4-10-7 S Lyons (5)

5-2 Swift Conveyance, 7-2 Royal Surprise, 5-1 The Patters Magic, 6-1 Shannon King, Twist 'N' Scu, 20-1 Major Troop, Stanwick Fort.

2.50 GAYMERS OLDE ENGLISH CYDER NOVICES CHASE (£2,814: 2m 4f 110yd) (9)

1 U-14 DROMINA STAR 11 (F) Mrs S Bradburne 12-11-6 P Williams (5)
2 50- BENNAN MARCH 257 P Monteith 6-11-0 A Orkney
3 134- BOOK OF RUNES 130 (B,S) N Twiston-Davies 8-11-0 D Bridgwater
4 RU2- CAPITAL PUNISHMENT 158 M Hammond 7-11-0 C Grant
5 6- COUNT SURVEYOR 301 P Cheesbrough 6-11-0 K Johnson
6 5/2- EDEN SUNSET 116 R Collins 7-11-0 Mr Chris Wilson
7 43P- TARTAN TRADEWINDS 116 (G) G Richards 6-11-0 N Doughty
8 433- THE WALTZING MOUSE 114 (B) L Lungo 10-11-0 T Reed
9 200/ ZARBANO 496 B Mactaggart 7-11-0 A Merrigan

6-4 Book Of Runes, 11-4 Tartan Tradewinds, 7-2 Capital Punishment, 7-1 Eden Sunset, 8-1 Dromina Star, 10-1 The Waltzing Mouse, 12-1 Count Surveyor, 20-1 Bennan March, 33-1 Zarbano

3.20 TENNENTS HANDICAP HURDLE
(£2,892: 2m 110yd) (12)

1 214- PERSUASIVE 5F (CD,G,S) Miss L Perratt 6-12-0 Mr M Buckley (5)
2 2-11 BEAUCADEAU 23 (D,F) M Barnes 7-11-7 A Dobbin (3)
3 122- GOLDEN ISLE 88F (D,F,G) J Charlton 9-11-6 K Johnson
4 538- THE GREEN FOOL 137 (D,F,G,S) V Thompson 6-11-0 A Merrigan
5 1F6- FLOWING RIVER 114 (D,F,G) R Allan 7-10-9 B Storey
6 166/ SKOLERN 35F (V,D,F,G) A Harrison 9-10-5 J Callaghan
7 011/ MASTER OFTHE HOUSE 33F (CD,G) M Hammond 7-10-3 C Grant
8 02-1 MARTINI EXECUTIVE 33 (B,CD,F) B Wilkinson 5-10-0 R Dunwoody
9 00P4- EASBY MANDRINA 200 (CD,G,S) S Kettlewell 6-10-0 R Garritty
10 4/33 HEIR OF EXCITEMENT 14 (CD,G) A Stringer 8-10-0 A Larnach (3)
11 00P- KING OF NORMANDY 114 (S) S Chadwick 4-10-0 F Perratt (7)
12 /PP- SRADARA 203 T Dyer 5-10-0 A Linton (7)

7-2 Martini Executive, 4-1 Beaucadeau, 5-1 Master Ofthe House, 11-2 Flowing River, 6-1 Persuasive, 8-1 Golden Isle, Skolern, 10-1 others

3.50 AVEBE HANDICAP CHASE (£3,550: 3m) (8)

1 613/ BISHOPDALE 485 (CD,F,G,S) S Chadwick 12-12-0 C Grant
2 -345 KIRSTY'S BOY 11 (CD,F,G,S) Miss L Perratt 10-11-13 G McCourt
3 11-2 MONTPELIER LAD 11 (F,G,S) G Richards 6-11-5 N Doughty
4 PUP- OVER THE DEEL 151 (CD,F,G,S) J Johnson 7-11-0 B Storey
5 520- RU VALENTINO 147 (D,F,G) N Twiston-Davies 9-11-0 D Bridgwater
6 -214 OFF THE BRU 11 (V,D,BF,F,G) Mrs S Bradburne 8-10-13 Mr J Bradburne
7 223/ SPEECH 723 (D,F) Miss J Rae 10-10-8 T Reed
8 350- PORTAVOGIE 109 (B,D,F,G,S) C Parker 9-10-0 Mr D Parker (7)

11-8 Montpelier Lad, 7-2 Ru Valentino, 5-1 Off The Bru, 6-1 Kirsty's Boy, 8-1 Bishopdale, Over The Deel, 12-1 Speech, 20-1 Portavogie

4.20 TONY CHARLTON MEMORIAL NOVICES CLAIMING HURDLE (£2,169: 3m 110yd) (4)

1 511 STINGRAY CITY 8 (F,G) L Lungo 4-11-9 F Perratt (7)
2 42-F EXARCH 12 (B) N Twiston-Davies 4-11-6 D Bridgwater
3 65-R DEVIL'S SOUL 25 K Linton 5-10-11 R Dunwoody
4 00- TIPPERARY ROSE 167 J O'Neill 5-10-9 M Dwyer

4-11 Stingray City, 7-2 Exarch, 8-1 Tipperary Rose, 12-1 Devil's Soul

4.50 GIG HANDICAP CHASE (£3,081: 2m) (8)

1 6-11 CROSS CANNON 8 (F,G) J Hellens 7-12-3 (3ex) A Larnach (3)
2 25F- ANTINOUS 249 (D,F,G,S) J Johnson 9-11-8 B Storey
3 1U-2 SONSIE MO 32 (D,F,G) Mrs S Bradburne 8-11-2 P Williams (5)
4 1U1- ALGARI 114 (F,G) G Richards 6-10-12 M Moloney
5 144- POSITIVE ACTION 133 (D,F,S) M Barnes 7-10-6 A Dobbin (3)
6 220- STRONG FANCY 119 (G) S Kettlewell 10-10-0 R Garritty
7 6/2-5 PRESSURE GAME 32 (D,F) B Mactaggart 10-10-0 C Grant
8 0/PP- EBRO 235 V Thompson 7-10-0 A Merrigan

9-4 Cross Cannon, 11-4 Algari, 7-2 Sonsie Mo, 11-2 Antinous, 8-1 Positive Acclaim, Strong Fancy, 14-1 Pressure Game, 25-1 Ebro.

5.20 GRUNWICK STAKES NATIONAL HUNT FLAT RACE (£1,516: 1m 5f 110yd) (11)

1 LONDON HILL Mrs D Thomson 5-11-2 P Williams (5)
2 WEE WARRIOR Mrs D Thomson 5-11-2 D Bentley (5)
3 FUNNY WORRY P Monteith 4-11-0 A Dobbin (3)
4 ORD GALLERY T Dyer 4-11-0 A Linton (7)
5 SILVER FANCY L Lungo 4-11-0 F Perratt (7)
6 30- THREE STRONG 196 J Johnson 4-11-0 D J Moffatt (3)
7 TOPPING TOM N Twiston-Davies 4-11-0 V Slattery (3)
8 TOTAL UP T Caldwell 4-11-0 Mr D McCain (5)
9 WEY I MAN R Collins 4-11-0 A Larnach (3)
10 CUMBNESTOWN P Monteith 4-10-9 W Dwan (5)
11 RED RHAPSODY S Kettlewell 4-10-9 Mark Roberts (7)

Evens Topping Tom, 2-1 Three Strong, 6-1 Silver Fancy, 8-1 Funny Worry, 10-1 Cumbnestown, Total Up, 12-1 Ord Valley, 16-1 Red Rhapsody, 20-1 Wey I Man, 33-1 London Hill, Wee Warrior

COURSE SPECIALISTS

TRAINERS: N Twiston-Davies, 5 winners from 6 runners, 83.3%. L Lungo, 5 from 15, 33.3%. M Hammond, 15 from 51, 29.4%. S Kettlewell, 4 from 14, 28.6%. Miss L Perratt, 9 from 36, 25.0%. B Wilkinson, 3 from 14, 21.4%.

JOCKEYS: C Llewellyn, 4 winners from 4 rides, 100.0%. G McCourt, 15 from 62, 24.2%. N Doughty, 19 from 83, 22.9%. M Moloney, 6 from 33, 18.2%. C Grant, 16 from 90, 17.8%. K Johnson, 6 from 37, 16.2%.

SOUTHWELL

THUNDERER
2.10 Blazon Of Troy. 2.40 Burn Bridge. 3.10 Counterbid. 3.40 Keep Sharp. 4.10 Red Under The Bed. 4.40 Court Circular.

GOING: GOOD (CHASE COURSE) SIS
STANDARD (HURDLES)

2.10 PROVIDENT MUTUAL NOVICES HURDLE
(All-weather: £1,689: 2m) (10 runners)

1 4-14 FRANKUS 23 (F,BF) S Mellor 4-11-5 M Perrett
2 0P-4/ DAUPHIN BLEU 758 P Pritchard 7-11-0 Dr P Pritchard
3 10-5 EARLY DRINKER 25 (G) O Sherwood 5-11-0 J Osborne
4 P20- RUTLAND WATER 29F J Harris 6-11-0 J A Harris
5 BLAZON OF TROY 23F T Thomson Jones 4-10-12 S Smith Eccles
6 HIGHLAND FLAME 117F A Lee 4-10-12 V Smith
7 0 MURASIL 14 M Naughton 4-10-12 R Supple
8 433- TELMAR SYSTEMS 187 K Ivory 4-10-12 S McNeill
9 2F2 WELL APPOINTED 7F (BF) A Hambly 4-10-12 A Maguire
10 0- MY GIRL FRIDAY 74F D Chapman 4-10-7 L Wyer

7-4 Blazon Of Troy, 3-1 Rutland Water, 9-2 Well Appointed, 6-1 Early Drinker, 8-1 Frankus, 12-1 Telmar Systems, 20-1 Highland Flame, 25-1 My Girl Friday, 33-1 Dauphin Bleu

2.40 BRITISH COAL MIDLANDS SELLING HANDICAP HURDLE (All-weather: £1,660: 2m 2f) (10)

1 FP-3 HAVE A NIGHTCAP 23 (C,G) J Harris 4-12-0 J A Harris
2 0322- ARTHURS STONE 364 (G,S) C Beever 7-12-0 A Maguire
3 0-29 BURN BRIDGE 11 (V,F,S) T Caldwell 7-11-10 Peter Caldwell
4 1-32 MABTHUL 23 (F) A Reid 5-10-13 M Hourigan (3)
5 0-PR MANDALAY PRINCE 11 (F) C Beever 9-10-8 M A Fitzgerald
6 -503 STROKED AGAIN 18 (F) B Richmond 8-10-6 A Thornton (3)
7 0-35 GREEN'S SEAGO 30 J Harris 5-10-0 T Eley (5)
8 -02F CASTOLENA 14 (V) W Clay 7-10-0 Diane Clay
9 0-43 ALIZARI 4 (B) J Mooney 4-10-0 M Robinson
10 -P60 MASH THE TEA 8 (V) H Sawyer 4-10-0 V Smith

5-2 Burn Bridge, 4-1 Mabthul, 5-1 Have A Nightcap, 6-1 Arthurs Stone, 7-1 Alizari, 8-1 Stroked Again, 10-1 Castolena, 20-1 Green's Seago, 33-1 Mandalay Prince, Mash The Tea

3.10 HEPWORTH MINERALS AND CHEMICALS LTD HANDICAP CHASE (£2,432: 3m 110yd) (4)

1 1111 COUNTERBID 14 (V,F,G) J Edwards 6-11-10 A Maguire
2 U2F- SCOTTISH REFORM 109 (S) J O'Neill 6-11-3 L Wyer
3 432- ARD T'MATCH 142 (V,G,S) A Forbes 8-11-2 Gary Lyons
4 5-53 HEIGHT OF FUN 21 (B,CD,F,S) C Popham 9-10-12 M A Fitzgerald

10-11 Counterbid, 3-1 Ard T'Match, 100-30 Scottish Reform, 10-1 Height Of Fun

3.40 COCA COLA & SCHWEPPES NOVICES CHASE (£2,173: 2m) (8)

1 2-51 BARDESAN 12 (D,F,G) O Sherwood 7-11-7 J Osborne
2 /30-3 BROWN SAUCE 13 (F) D Wintle 7-11-0 W Marston (3)
3 0-52 DECIDING BID 42 (F,G) Mrs M Long 7-11-0 M A Fitzgerald
4 F-22 KEEP SHARP 23 Mrs S Smith 7-11-0 L Wyer
5 3506 KEY DEAR 7 (F) R Juckes 6-11-0 T Wall
6 264/P NO DAW 7 (F) F Sheridan 9-11-0 B Powell
7 ROCKY TYRONE D McCain 6-11-0 J Railton
8 43F3 WEEKDAY CROSS 12 (G) J Jenkins 5-10-12 A Maguire

2-1 Bardesan, 5-2 Keep Sharp, 9-2 Brown Sauce, 6-1 Weekday Cross, 7-1 Deciding Bid, 16-1 Key Dear, 25-1 No Daw, Rocky Tyrone

4.10 IGGESUND TIMBER CONDITIONAL JOCKEYS HANDICAP CHASE (£2,163: 2m 4f 110yd) (7)

1 1214 CLEVER FOLLY 14 (D,BF,F,G,S) G Richards 13-12-0 B Harding (5)
2 04-5 TIGERS PET 12 (CD,F,G) W Bissill 9-11-12 M Hourigan
3 2U4-1 RED UNDER THE BED 19 (F) Mrs S Bramall 6-11-7 J Burke (3)
4 P25- OLD ROAD 134 (S) D Wintle 7-11-5 R Davis
5 U1P- SECRET SUMMIT 123 (V,C,F,G,S) A Forbes 7-11-3 T Eley
6 004- ORCHIPEDZO 182 (D,F) F Lloyd 8-10-12 Judy Davies (3)
7 45-F CANTGETOUT 4 Mrs S Smith 7-10-8 A Thornton

7-4 Red Under The Bed, 5-2 Clever Folly, 9-2 Secret Summit, 11-2 Old Road, 13-2 Tigers Pet, 20-1 Orchipedzo, 33-1 Cantgetout

4.40 GARBO'S NIGHTCLUB HANDICAP HURDLE
(All-weather: £1,731: 2m 4f) (5)

1 -353 COURT CIRCULAR 25 (B,CD,F,G) W Clay 4-11-13 Diane Clay
2 420/ RED CARDINAL 545 T Thomson Jones 7-11-4 S Smith Eccles
3 51-6 JOLI'S GREAT 4 (G) M Ryan 5-11-3 J Ryan
4 2P6- ELLTEE-ESS 259 (CD,F,G) R Weaver 8-10-13 A Maguire
5 -221 SAKIL 9 (D,F) S Dow 5-10-9 (6ex) H Davies

6-4 Sakil, 5-2 Court Circular, 4-1 Elltee-Ess, 5-1 Joli's Great, 10-1 Red Cardinal.

COURSE SPECIALISTS

TRAINERS: A Hambly, 4 winners from 8 runners, 50.0%. O Sherwood, 5 from 14, 35.7%. G Richards, 5 from 19, 26.3%. J Edwards, 9 from 35, 25.7%. T Thomson Jones, 6 from 26, 23.1%. A Forbes, 5 from 25, 20.0%.

JOCKEYS: Diane Clay, 23 wins from 60 rides, 38.3%. J Osborne, 12 from 32, 37.5%. S Smith Eccles, 38 from 144, 26.4%. M Perrett, 4 from 18, 22.2%. V Smith, 4 from 18, 22.2%. R Supple, 30 from 152, 19.7%.

Blinkered first time

BRIGHTON: 2.30 Little Hooligan, Leeson Street Lady. 3.00 Well Suited. 4.00 The Little Ferret. 4.30 Carbon Steel, Fitzcarraldo. 5.00 Folly Vision.

Much at stake for rivals in Old Firm derby

BY RODDY FORSYTH

THERE are few novel things to say about an Old Firm derby but it is rare that the fixture can be described as a meeting of two mid-table sides, as is the case for tonight's Scottish League cup semi-final at Ibrox.

Neither team has displayed consistently good form since the season began. Rangers have failed to win any of their five previous league games and Celtic have played four *premier-division fixtures at home* without a victory.

Victory would be of considerable importance to Rangers, but nothing compared to the effect upon morale that a defeat for Celtic would have at Parkhead. Celtic supporters are heartily sick of being reminded that their team has not won a trophy for four years, but that lamentable record is precisely what puts the team under pressure to break through the cordon which Rangers have imposed around the domestic honours.

One explanation for Celtic's stuttering form at home may be that players and supporters contribute to a mutual anxiety whenever goals are not scored readily. Under such circumstances, patience evaporates *and it is probably significant that* Celtic do better when they visit grounds where their support is reduced and opposing teams are forced to play more openly than they would at Parkhead.

Accordingly, the prospect of playing at Ibrox *should not cause* Celtic undue apprehension, a point confirmed by the Celtic captain, Paul McStay, when he looked forward to the tie. "We have definitely reserved our best football for our away games and it is also true that we and Rangers have tended to do better at each other's grounds in recent years," McStay said.

If Celtic have one serious misgiving about this game, it is that they have not been prolific in front of goal. *With Payton ruled out because of the* hamstring injury sustained in Berne last week, and McAvennie and Nicholas troubled by weekend injuries, Celtic may be forced to rearrange their attack.

Still, Celtic's difficulties are manifestly fewer than those of Rangers, whose porous defence will probably be further weakened by the absence of Robertson, who has been carrying a knee injury for two weeks and who looked below par during the 2-0 defeat by Aberdeen at Pittodrie on Saturday. Rangers have been unable to find a settled forward partnership in the absence of McCoist and it may be that Hateley and Durrant will be paired again this evening.

Duncan Ferguson was allowed a *brief excursion from the bench at* Pittodrie and the inclusion of 17-year-old Miller from the start was a clear signal to Ferguson that he must earn his place at Ibrox, notwithstanding his summer valuation of £4 million. Ferguson seems unabashed by his *failure to score in eight games*, however, and he is the type of character who would regard the volatile atmosphere of this fixture as an invitation to contribute spectacularly to the proceedings.

There is little to choose between the teams at present but Celtic might be regarded as slight favourites if any reliance could be placed on recent form, a notoriously misleading commodity in a Glasgow derby.

Rangers can afford to lose, but would regard it as an affront, while Celtic have an almost obsessive need to eclipse their greatest rivals, all of which promises a tooth-and-nail contest which might require extra time or penalty kicks to separate the combatants.

Taylor can do little except hope for the best



Rob Hughes looks forward to an evening that will help to resolve important World Cup issues

GRAHAM Taylor, the manager of England, often laments that an international football manager faces so many circumstances beyond his control. Nothing better illustrates that, or the impotence of a national team coach, than the situation tonight.

Taylor will be in Bologna, watching San Marino attempt to stem the goals against Holland. He will have half an ear for the progress in Oslo where Norway play Poland. So four teams, four opponents in his World Cup qualifying group, are in action and the results can make or break his future. The Bologna stadium is familiar to Taylor. He was there, once again as an observer, commenting for *The Times*, when England's World Cup turned spectacularly in 1990 after Belgium had been denied by an England post, and, in the last minute of extra time, David Platt had scored with a stunning overhead kick.

That changed the course of the World Cup. But tonight the manager watches, waits, *and desperately hopes that* San Marino can shock the world. He clings to the remote prospect that the team of sports teachers, mechanics and postmen might actually hold Holland to a draw. More rationally, he prays that Pierluigi Benedettini, the 32-year-old family transport manager and occasional goalkeeper, can thwart the men in orange to such an extent that should goal difference decide the group, England and not Holland would benefit. Moreover, Taylor would then require England to visit Bologna, and there on November 17 pulverise San Marino and show them up for the amateurs they are.

It is the conundrum of World Cup qualifying. There is often a rabbit in the group, and in eight matches San Marino have scored once and conceded 32 goals. Given that on home soil Holland and England put six past Benedettini, the prospect is that the goals against could reach 50 two months from now.

Holland field a similar team to that which drew 2-2 against England at Wembley. That means no Ruud Gullit, despite his resurgent form in Italy, and no Marco van Basten, though the centre forward should not yet be ruled out of playing against England in Rotterdam next month.

However, Frank Rijkaard, so much more relaxed now that he has returned to Ajax from Milan, will be there to organise and prompt a forward line that contains not only Dennis Bergkamp and the flying wingers, Bryan Roy and Marc Overmars, but also John Bosman.

Bosman, the top scorer in the Belgian League with Anderlecht, says he is fed up with being van Basten's understudy, he is not prepared to be the yo-yo, but he is answering *the call now to establish* his place. That should spell goals but no matter how many come tonight, the key match is the one against England on October 13.

In Oslo tonight, Norway, undoubtedly the most accomplished team in the group, could virtually qualify for the 1994 finals in the United States by beating Poland, who would be effectively eliminated from contention. Norway welcome back Rune Bratseth, their influential sweeper, after a knee operation.

To show that the world, and even the World Cup, do not revolve around England, there are other crucial matches tonight. Italy visit Estonia, and Spain travel to Albania, both journeying in expectation but surprisingly neither federation having thought the opposition worthy of cancelling the previous weekend's league fixtures.

In Africa, Ivory Coast could qualify if they draw in Nigeria, Zimbabwe need to beat Guinea to put pressure in their group on the leaders, Cameroon, and Zambia meet Senegal, where they were bound in April when 18 of their national squad were killed in an air crash.

GROUP TWO

	P	W	D	L	F	A	Pts
Norway	7	5	2	0	20	3	12
England	8	4	3	1	19	6	11
Holland	7	3	3	1	17	8	9
Poland	6	3	2	1	8	6	8
Turkey	8	1	1	6	7	17	3
San Marino	8	0	1	7	1	32	1

REMAINING FIXTURES: Today: San Marino v Holland, Norway v Poland Oct 13: Holland v England, Poland v Norway. Oct 27: Turkey v Poland. Nov 10: Turkey v Norway Nov 16: San Marino v England. Nov 17: Poland v Holland.

HOWARD BOYLAN/ALLSPORT



Bergkamp will help Holland's pursuit of goals against San Marino tonight

Favourite agrees to follow new dress code

FROM COLIN MCQUILLAN IN JOHANNESBURG

MICHELLE Martin, of Australia, the top seed for the Standard Bank women's world open squash tournament, announced yesterday that she was here to win the world title, vacated by the retirement of Susan Devoy, and not to be drawn into another controversy about her mode of dress on court.

The Women's International Squash Players Association has rewritten its rules on dress and equipment to prevent Martin wearing the fluorescent body-suit that caused a furore in the Victoria Women's Classic in Melbourne last month.

The new wording of the rule insists that professional players comply with the clothing code of the country in which they are competing and specifically bans shorts, leggings, T-shirts and aerobic body-suits.

In her first match yesterday Martin defeated a local favourite, Thelma van Eck, by 9-3, 9-3, 9-3 but her interest was assuredly more concentrated on the flowing 14-minute performance given by Lisa Opie, of England, as she dismissed Desra Edwards, of South Africa, 9-0, 9-0, 9-0 in the opening match of the tournament.

"I have never won 27-0 in my life before," said Opie, who, at the age of 30 and after almost two years of injury problems, may be making her last serious bid for the world crown.

"I have been here since the start of the month and won a couple of warm-up tournaments," Opie said. "I like playing here and the warmth helps my back. I'm just enjoying being on court again." Her first real test is likely to come from a meeting with Suzanne Horner, the present England No 1.

The first English player to get a crack at Martin will be Fiona Geaves, of Gloucestershire, who defeated Natalie *Grainger, of South Africa*, by 9-3, 9-1, 9-6. She will meet the Australian in the second round.

Another first-round winner was Jane Martin, of Northumbria, who beat Nicol Beumer, of Holland.

RESULTS: First round: L Opie (Eng) bt D Edwards (SA), 9-0, 9-0, 9-0; F Geaves (Eng) bt N Grainger (SA), 9-0, 9-1, 9-6; J Martin (Eng) bt N Beumer (Hol), 9-3, 9-5, 6-9, 9-7; M Martin (Aus) bt T van Eck (SA), 9-3, 9-3, 9-3.

SPORT IN BRIEF

Olympic champion facing career ban

MIKE Stulce, of the United States, the Olympic shot champion, has been found positive for drugs for the second time and faces a life ban from athletics. If he does not convince a personal hearing of his innocence, he will become the second Olympic male athletics "winner" in history, following Ben Johnson, to be banned for life.

This is another blow to the credibility of the leading sport on the Olympic programme, but reflects the success of the drug-testing programme now employed. Stulce was found positive after giving a urine sample when he finished third at the world championships in Stuttgart last month. Both samples were analysed in Cologne, with the examination of the second sample being completed on September 16.

A spokeswoman for the International Amateur Athletic Federation declined yesterday to specify what the drug was, but confirmed that a life ban was pending. Stulce was suspended for two years in 1990 for taking a hormone drug.

Protest over referee

BOXING: Mickey Duff, Frank Bruno's matchmaker and promoter, has questioned the appointment of Mickey Vann, of Leeds, to referee the world heavyweight championship bout against Lennox Lewis at Cardiff on October 1 (Srikumar Sen writes). Vann was at the centre of controversy when Pernell Whitaker drew with Julio César Chávez at San Antonio recently. Vann was the only judge to take away an extra point from Whitaker. Duff said: "He is, in my opinion, not the best of choices." Gary Jacobs, of Glasgow, should keep his European welterweight title, by stopping Daniel Bicchieray, of France, tonight at Wembley Grand Hall.

FA seeks evidence

FOOTBALL: Alan Sugar, the Tottenham Hotspur chairman, was yesterday asked to give the Football Association any evidence his club may uncover regarding the role of agents in transfer dealings during the period in which Terry Venables was manager of the club. The FA is looking into the signings of Teddy Sheringham and Neil Ruddock and the sale of Paul Gascoigne. Sugar has asked his accountants to sift through all other club documents. "If they find any evidence and let us have it then we would add it to our investigation," Mike Wilmore, an FA spokesman, said.

Under-21s called up

HOCKEY: As part of the preparation for the World Cup in Sydney next year, England will play an international match against Ireland at Milton Keynes on October 2. The squad of 16 includes Matthew Sutton, Simon Nicklin and Rowan Davis, who played for the England Under-21 team that finished fifth in the Junior World Cup at Terrassa, Spain.

ENGLAND SQUAD: D Luckes (East Grinstead), S Rowlands (Havant), M Sutton (Bournville), J Hallis (Old Loughtonians), R Hill (Havant), J Potter (Hounslow, captain), J Laslett (Teddington), J Shaw (Southgate), S Nicklin (Teddington), R Thompson (Hounslow), C Mayer (Cannock), A Humphrey (Welton), R Davis (Harlesden Maguires), R Crutchley (Hounslow), P McGuire (Teddington), D Williams (Havant).

Team title for Toyota

MOTOR RALLYING: Juha Kankkunen, of Finland, won the Australian rally yesterday to strengthen his chances of taking this year's world championship. Kankkunen, driving a Toyota Celica, won 26 of the 34 special stages and finished nearly six minutes ahead of another Finn, Ari Vatanen, in a Subaru Legacy. Kankkunen's success, his fourth in the Australian event, delivered the manufacturers' championship to Toyota, the first time the title has gone to a Japanese company. Colin McRae, of Scotland, finished sixth, despite losing more than 30 minutes after his car slid off the road.

Wimbledon purchase

TENNIS: The All England Club has purchased the 71-acre golf course across the road from the home of the Wimbledon championships (Associated Press reports). Despite earlier objections from local residents, the club paid £5.2 million for the freehold of the Wimbledon Park Golf Course, put up for sale by the local council in the spring. John Curry, chairman of the All England Club, said that the golf course did not figure in Wimbledon's major expansion plans announced in March. "The golf club has a long lease from the council with some 48 years to run, so their position is fully protected."

FIXTURES

FOOTBALL

7.30 unless stated

Coca-Cola Cup
Second round, first leg
Bradford v Norwich
Burnley v Tottenham
Coventry v Wycombe (7.45)
Exeter v Derby (7.45)
Fulham v Liverpool (7.45, all ticket)
Hereford v Wimbledon
Man City v Reading (7.45)
Newcastle v Notts County (7.45)
Southampton v Shrewsbury
Stoke v Man Utd (7.45, all ticket)
Swindon v Wolves (7.45, all ticket)
West Brom v Chelsea (7.45)
West Ham v Chesterfield (7.45)

Drinkwise Cup
First round, second leg
Gateshead (3) v Altrincham (1)

Scottish League Cup
Semi-final
Rangers v Celtic (8.0, at Ibrox)

FA TROPHY: First qualifying round replays: Hoobrum v Consett

BEAZER HOMES LEAGUE: Southern division: Burnham v Baldock, Wealdstone v Fisher 93

NORTHERN PREMIER LEAGUE: Premier division: Boston United v Emley. First division: Alfreton v Harrogate Great Harwood v Farsley Celtic, Lancaster City v Radcliffe Borough; Warrington v Congleton

DIADORA LEAGUE: League Cup: First round: Bognor Regis v Hayes, Cove v Enfield, Epsom and Ewell v Chertsey, Harlow v Dorking, Molesey v Newbury

NEVILLE OVENDEN COMBINATION: First division: Oxford United v Bristol Rovers, Portsmouth v Charlton (7.0), Tottenham v Luton (2.0), Watford v Millwall, Wimbledon v Brighton. League Cup: Cardiff v Cheltenham, Swansea v Hereford, Torquay v Yeovil

FONTINS LEAGUE (7.0): First division: Bolton v Everton, Sunderland v Coventry. Second division: Hull v West Brom, Middlesbrough v Blackpool, Port Vale v Tranmere; Scunthorpe v Grimsby.

RUGBY UNION

Club matches
Bedford v Bedfordshire Police
Cambridge University v Cambridge City (7.15)
Nuneaton v Towcestrians (7.0)

OTHER SPORT

BOXING: European welterweight championship: Gary Jacobs (Glasgow) v Daniel Bicchieray (Fr) (Grand Hall, Wembley). British welterweight championship (vacant): Pat Barrett (Manchester) v Del Bryan (Nottingham) (York Hall, Bethnal Green).

SNOOKER: Regal Masters (Motherwell).

TENNIS: LTA autumn satellite tournament (Ashford)

Fashanu looking to new horizons

BY KEITH PIKE

THE two England caps that John Fashanu won in 1989 will probably not now be added to, but the Wimbledon striker's hopes of returning to a wider football stage are undimmed and, at 31, he believes he now has a better chance than ever.

Wimbledon's 1-0 victory over Manchester City on Monday lifted them into fifth place in the FA Carling Premiership and demonstrated that their prospects of a place in European competition next season are not merely fanciful.

Fashanu is one of four survivors from the 1988 Wimbledon team that beat Liverpool in the FA Cup final, a match which will be remembered only as a triumph of brawn over brain. This latest victory, though, owed more to subtlety and inventiveness than Wimbledon's more traditional attributes.

"We missed out on Europe in 1988 because of the ban on English clubs and I thought then that my chance had come and gone," Fashanu said. "But there is no reason why we cannot qualify via the league this season."

There are times when Wimbledon's renowned team spirit encourages individuals to overstep the mark that divides competitiveness from cynicism. And neither Scales nor Jones could really have complained had Keren Barratt sent them off on Monday. The dressing room party and high fives that greeted their victory were a more acceptable manifestation of that togetherness.

It is certainly hard to imagine the off-field wranglings that have afflicted City this season being tolerated at Wimbledon, a view shared by Terry Phelan, the defender who left them for Maine Road 12 months ago.

Phelan was unable to play on Monday because of injury, but his pre-match comments emphasised that the Wimbledon "Crazy Gang" spirit is alive and well. "None of the players here were at all happy at the way in which Peter Reid was sacked," Phelan said, "and I know for a fact that the way the whole situation was handled simply would not happen at Wimbledon.

"I think that Keith Curle [Phelan's Manchester City and former Wimbledon colleague] will agree with me that playing for Wimbledon has changed both of us in some ways as players and people. The team spirit there is unbelievable and I think we have both benefited in some way."

Liverpool turn to Fowler for attacking sharpness

BY KEITH PIKE

A TIE that Liverpool had been relishing has become a significant test of their resolve. Graeme Souness takes his side to Craven Cottage tonight knowing that defeat against Fulham in the first leg of their Coca-Cola Cup second-round match will give more ammunition to those demanding the end of his tenure as manager.

When the draw was made, Liverpool were riding high in the FA Carling Premiership and thought to have regained some of their majesty of old. Four defeats in their last five games, though, have demolished that myth, and Souness has lost patience.

As well as selling Mike Hooper, his reserve goalkeeper, to Newcastle United for £500,000 yesterday, Souness also named Robbie Fowler in a 15-man squad for tonight's match, and indicated he is likely to give the teenager his chance in a competition Liverpool won for four consecutive seasons in the early 1980s.

Fowler's selection will raise few eyebrows among those who saw him perform for the England side that won the European under-18 championship in the summer. An Ian Rush sound-alike, Fowler also displays the same awareness in the penalty area as his mentor, who has not scored for three games while Clough is without a goal in four, Fowler deserves his chance.

A former Liverpool favourite, Peter Beardsley, will make his home debut for Newcastle against Notts County. Beardsley missed their first seven games after suffering a depressed fracture of the cheekbone in a pre-season match. But he played against Swindon Town last Saturday and will "definitely play against County" Kevin Keegan, the Newcastle manager, said. "He showed at Swindon he is still a gem."

The most formidable defensive unit in the country will be broken up when Manchester United take on Stoke City at the Victoria Ground. The United goalkeeper, Schmeichel, and the back four — Parker, Bruce, Pallister and Irwin — have started 35 consecutive league matches and allowed only 23 goals. Their consistency was a crucial factor in United's championship success.

Tonight, though, Parker is out with a foot injury and Bruce doubtful because of a badly gashed head. It means a rare chance for Lee Martin, who has made just a handful of appearances since scoring the only goal of the 1990 FA Cup final replay against Crystal Palace.

Mark Stein, who has scored nine goals for Stoke this season, will be hoping to capitalise on any uncertainty.

In total, 12 Premiership sides take on Endsleigh League opposition tonight, and if the two-legged format considerably lessens the chances of an upset, there are enough sides like Stoke with in-form strikers to bolster ambitions.

Bradford, for whom McCarthy has scored 12 times this season, and Reading, with Quinn having scored ten, will be underestimated by Norwich City and Manchester City respectively at their peril.

Mark Bosnich, Aston Villa's goalkeeper, seems likely to play for Australia in the World Cup play-off matches with Argentina, in Sydney on October 31 and Buenos Aires on November 14.

Bosnich, having announced his retirement from international football, was suspended by Fifa from the opening match of the English season and has been unable to displace Nigel Spink from the Villa goal.

Eddie Thomson, the Australian coach, said he had had a "more than favourable" telephone talk with Bosnich. "There are no real sticking points at all. I think it is a matter of time healing the wounds."



Worse things happen ashore

Disaster at sea is something we all learn to live with. But worse things can happen ashore – when sailors grow old, become disabled, fall on hard times, leave widows to be cared for and children to be educated.

King George's Fund looks after Royal Navy and Royal Marines widows and orphans from two World Wars and the Falklands Campaign to the present day. It is also the vital safety net for the many organisations serving the Merchant and Fishing Fleets. In 1992 alone, over 80 maritime charities received more than £2·1m in help from KGFS.

All these charities rely heavily on us – as we need to rely on you. Your gift and your legacy will be their lifebelt in a very special sense. Please give us your support!

KING GEORGE'S FUND FOR SAILORS

The Safety Net for *all* Seafarers

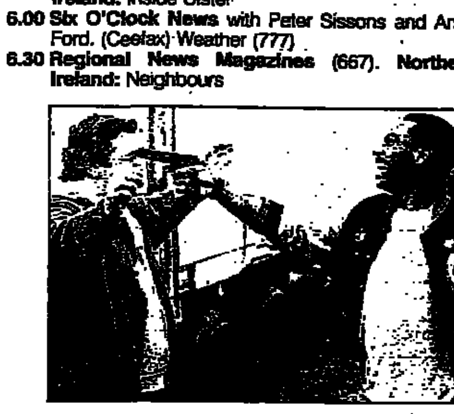
8 Hatherley Street, London SW1P 2YY.

Tel. 071-932 0000 Charity 226446

هكذا من الأصل

BBC1

6.00 Business Breakfast (59803)
7.00 BBC Breakfast News (33318735)
9.05 Best of British. Clips from classic British whodunits (1874803) **9.30 Three in the Wild.** Last in the wildlife series about three buzzard chicks (r) (43759)
10.00 News (Ceefax) and weather (1547938) **10.05 Playdays** (r) (s) (7244613) **10.30 Rupert** (r) (1720396) **10.35 The Flintstones** (r) (2151280)
11.00 News (Ceefax), regional news and weather (3501975) **11.05 The High Chaparral.** Vintage western adventures (3244209) **11.55 Top Gear – Take Two.** What to look out for when buying a second-hand Mercedes SL (r) (8207378)
12.00 News (Ceefax) and weather (8616803) **12.05 Sun Kosi: River of Gold.** A team of 22 canoeists try to navigate Nepal's 340k Sun Kosi river (1900629) **12.55 Regional News** and weather (29408648)
1.00 One O'Clock News with John Tusa. (Ceefax) Weather (93174)
1.30 Neighbours. (Ceefax) (s) (61948209) **1.50 Going For Gold** with the elegant and eloquent Henry Kelly (s) (61942025)
2.15 Hawaii Five-O. McGarrett discovers a plot to assassinate a high-level defector (r) (9132071) **3.05 Today's Gourmet.** Cookery series (2081464)
3.30 Cartoon Triple Bill (r) (8292919) **3.50 Radio Roo** (r) (s) (3738716) **4.05 Bananaman** (r) (9463025) **4.10 Pirates Of Dark Water.** The first of a new cartoon series. (Ceefax) (8235613) **4.35 Hartbeat.** Better picture-making series. (Ceefax) (s) (1196087)
5.00 Newsround (7442532) **5.05 Byker Grove.** Episode 18 (r). (Ceefax) (2868025)
5.35 Neighbours (r). (Ceefax) (s) (370025). **Northern Ireland:** Inside Ulster
6.00 Six O'Clock News with Peter Sissons and Anna Ford. (Ceefax) Weather (777)
6.30 Regional News Magazines (667). **Northern Ireland:** Neighbours



Police maverick Eddie Murphy (7.00pm)

7.00 Film: Beverly Hills Cop (1984) starring Eddie Murphy and Judge Reinhold. Comedy thriller about an unorthodox Detroit policeman who disobeys orders and goes to Beverly Hills to investigate the murder of a friend. A box office hit directed by Martin Brest. (Ceefax) (10587700)
8.45 Points of View presented by Anne Robinson. (Ceefax) (s) (135377)
9.00 Nine O'Clock News with Michael Buerk. (Ceefax) Regional news and weather (5367)
9.30 Inside Story: Hostage. (Ceefax) (s) See Choice (512795)
10.20 Sportsnight. Desmond Lynam and Barry Davies report from Monte Carlo on the eve of the vote on the venue for the 2000 Olympic Games; Football: highlights from games in England's World Cup group — Norway v Poland and Holland v San Marino; Boxing: Gary Jacobs makes the first defence of his European welterweight title against the Frenchman Daniel Bicchieray; Golf: a preview of the Ryder Cup which begins on Friday (6864667)
11.50 Film: She's Dressed To Kill (1979) starring Eleanor Parker and Jessica Walter. Thriller about fashion models being murdered when stranded by a power failure at an isolated mountain resort where they had been working. Directed by Gus Trikonis. (Ceefax) (349071) **1.25am Weather** (5406897)
2.15-3.45 BBC Select: Accountancy Television. Scrambled (291439) **3.15 Legal Network Television.** Scrambled (98526)

BBC2

6.45 Open University: The Church of Santa Maria dei Miracoli, Venice (9309862) **7.10** The Enlightenment Women and Nature (4083463) **7.35** Farming in Victorian England (3575025)
8.00 Breakfast News (7621385)
8.15 Reviving Antiques. John FitzMaurice-Mills with advice on taking care of canvas (3434445) **8.20 Six More English Towns.** Alec Clifton-Taylor in praise of Warwick (r). (Ceefax) (6132613) **9.00 The History Man** visits Dennington Church, Suffolk (r) (6196087)
9.05 Daytime on Two: The Science Collection (1872445) **9.30** Mathscope (3457174) **9.45** Storytime (3452629) **10.00** Thunderbirds in French (1538280) **10.05** Thinkabout Science (7755803) **10.20** Search Out Science (7767648) **10.40** Around Scotland (3132280) **11.00** Words and Pictures (4892261) **11.15** English Time (7722667) **11.35** Ghostwriter (3379822) **12.05** Quinze Minutes (1778193) **12.20** TV6 (3668385) **12.50** Teaching Today (2656261) **1.20** Forget-Me-Not Farm (77513803) **1.35** PC Pinkerton (52646716) **1.40** Zig Zag (61920803)
2.00 News (Ceefax) and weather followed by **Storytime** (r) (38997532)
2.20 Liberal Democrats Live. Coverage of the conference debates on crime prevention, economic policy and the United Nations. Presented by Vivian White, Sheena McDonald and Jon Sopel (s). Includes **News** (Ceefax) and weather at **3.00** and **3.59** (50823880)
5.30 Spain Means Business. Spain's banking industry (s) (716)
6.00 Star Trek. Classic science fiction adventures (r). (Ceefax) (722716)
6.50 Def II: The Ronson Mission. Jon Ronson takes a lighthearted look at the world of religious cults (s) (820731)
7.20 Def II: Teenage Diaries. Polly's story of how she developed a terror of attending her local comprehensive school (revised r) (762754)
8.00 The Huw Wheldon Lecture: the Craft of Television (s). See Choice (685667)
8.50 Lucinda Lambton's Hall Of Fame: A tribute to the Victorian engineer, Sir Joseph Bazalgette (revised r) (495261)



Rylance and Bourgine seek the truth (9.00pm)

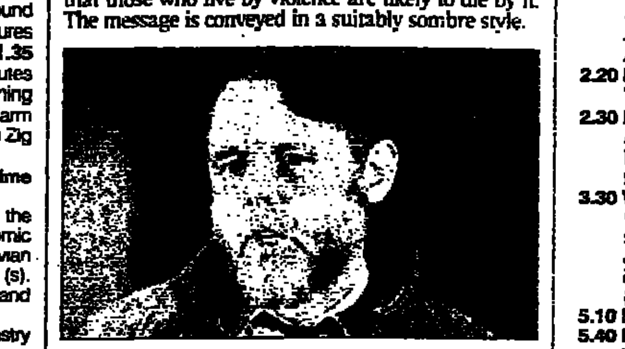
9.00 Screenplay: Love Lies Bleeding. (Ceefax) See Choice (9648)
10.30 Newsnight with Peter Snow. (Ceefax) (316713)
11.15 The Late Show. Peter Greenaway discusses his new film *The Baby of Macon* (s) (123919)
11.55 Weather (846648)
12.00 Strikes in the 30s. British and American archive film of industrial unrest in the 1930s (6232255)
12.25am Understanding Violence. The role of a prison psychologist (6202014). Ends at **12.55**

VideoPlus+ and the Video PlusCodes
The numbers next to each TV programme listing are Video PlusCode™ numbers, which allow you to programme your video recorder instantly with a VideoPlus+™ handset. VideoPlus+ can be used with most videos. Tap in the Video PlusCode for the programme you wish to record. For more details call VideoPlus on 0839 121204 (calls charged at 48p per minute peak, 36p off-peak) or write to VideoPlus+, Acornex Ltd, 5 Ivory House, Plantation Wharf, London SW11 3TN. Videoplus+ (™), Pluscode (™) and Video Programmer are trademarks of Gemstar Marketing Ltd.

CHOICE

ScreenPlay: Love Lies Bleeding
BBC2, 9.00pm

The first work for television by the Irish novelist, Ronan Bennett, follows a Republican prisoner's obsessive search for the killers of his former girlfriend. Conn Ellis (moodily played by Mark Rylance) is let out of Long Kesh on a 24-hour parole, still tormented by the memory of the dead girl. He finds a surprising ally in his quest in Sophie (Elizabeth Bourgine), a French-born professor at Belfast University. The Irish brogues are sometimes hard to penetrate (another case for subtitles) but essentially Bennett is using a detective story format to explore issues of deceit and betrayal. He is saying that there is no honour among terrorists and that those who live by violence are likely to die by it. The message is conveyed in a suitably sombre style.



Terry Waite on life in captivity (BBC1, 9.30pm)

Inside Story: Hostage
BBC1, 9.30pm

Terry Waite describes his capitivity in Beirut and reveals how, nearly two years after his release, he is still trying to make sense of it. At the same time the programme tries to make sense of Waite. Close questioning about the Oliver North link fails to change Waite's assertion that he knew nothing of the arms-for-hostages deal. But a curious conversation with former Archbishop Runcie seems to support reports of a rift between Waite and Lambeth Palace. Perhaps most revealing is Waite's obsession to return to Beirut, if necessary without telling his family. At the heart of the film is Waite's ability as a raconteur. His quiet, measured, almost emotionless account of his capture, deprivation and torture is compelling.

Crime Story: The Prince
ITV, 9.00pm

A new series of dramatised true crimes opens with Darius Guppy, who is currently detained at Her Majesty's pleasure for trying to perpetrate a £1.8 million insurance swindle. The question is why should he have turned to crime when he was the very cliché of the man who has everything: wealth, looks, double first from Oxford and friends on the edge of royalty. The film offers no plausible answer. It suggests he was not too hot with women, but that hardly makes someone fake a jewel robbery. But never mind the motives, the plot is the thing and it is unlikely enough to hold the attention. James Purefoy tries his best to suggest Guppy's arrogant charm but a limp script does not help him.

The Huw Wheldon Lecture: The Craft of Television
BBC2, 8.00pm

Douglas Hurd, the foreign secretary, recently criticised reporters from the BBC, *The Times* and other newspapers for being members of a "something must be done" school of journalists calling for military intervention in Bosnia. John Simpson, the BBC's foreign affairs editor, mounts a reply. No more than the politicians does Simpson have a solution to the Bosnian tragedy. But he defends the right of journalists to speak out about the horror, even if this undermines the foreign secretary's reluctance to get involved. Beyond the specific debate Simpson says cogent things about television in general, admitting that it has "huge muscles, distinctly poor eyesight and a disturbingly short attention span". **Peter Waymark**

ITV LONDON

6.00 GMTV Early morning news and entertainment (7808416)
9.25 Supermarket Sweep Game show set in a supermarket (s) (1870087) **9.55 London Today** (Teletext) and weather (7326261)
10.00 The Time . . . The Place . . . Topical discussion series chaired by John Stapleton (8580613)
10.35 This Morning Weekday family magazine presented by Judy Finnigan and Richard Madeley (21056777) **12.20 London Today** (Teletext) and weather (8612087)
12.30 ITN Lunchtime News with Dermot Murnaghan and Julia Somerville. (Teletext) Weather (2674667)
12.55 Coronation Street A repeat of Monday's episode. (Teletext) (2659358) **1.25 Home and Away.** Australian family drama. (Teletext) (66506193) **1.55 A Country Practice** Medical drama set in the Australian outback (s) (61936464)
2.20 ITN News headlines (60351280) **2.25 London Today** (Teletext) and weather (60350551)
2.30 Dilly Down Town Dilly Braimoh explores London's Asian communities (r) (754) **3.00 The Young Doctors.** Drama series set in an Australian city hospital (7445)
3.30 Wizadora (3752396) **3.40 Alphabet Castle** (s) (2099795) **3.50 Old Bear Stories.** The first of a new series (s) (3650984) **4.05 Avenger Penguins.** New animated series (4751396) **4.30 Cartoon** featuring Bugs Bunny (5041984) **4.40 Woof!** (r). (Teletext) (s) (1230087)
5.10 Home and Away (r) (Teletext) (2852464)
5.40 Early Evening News with John Suchet. (Teletext) Weather (891613)
6.00 London Tonight. (Teletext) (93272)
7.00 Lose A Million The first of a new game show series presented by Chris Tarrant (2754)
7.30 Coronation Street (Teletext) (919)
8.00 Freddie Starr. A showcase for the comedian. The guests include Karl Howman, Les Dennis, Stanley Unwin, Paul Shane and Gerry Marsden (s) (4087)



James Purefoy as Darius Guppy (9.00pm)

9.00 Crime Story: The Prince. (Teletext) (s) See Choice (7551)
10.00 News at Ten with Trevor McDonald. (Teletext) Weather (85006) **10.30 London Tonight** (Teletext) and weather (814629)
10.40 Carlton Sport introduced by Matthew Lorenzo. Includes highlights from Coca-Cola Cup second round, first leg, games; and the bout for the vacant British welterweight title between Pat Barrett and Del Bryan (3294006)
12.00 Film: More Than Murder (1984) starring Stacy Keach as Mickey Spillane's detective Mike Hammer, in this helping a policeman friend who has been framed when about to make a big drugs arrest. Directed by Gary Nelson (187304)
1.40am Hollywood Report. Showbusiness gossip (s) (2559694)
2.10 The Twilight Zone: The Once and Future King. A tale of the supernatural (8731526)
2.40 America's Top Ten (s) (8620694)
3.10 Entertainment UK. Weekly leisure guide (s) (2026120)
4.10 60 Minutes. American news magazine (7039694)
5.00 Riviera. French drama serial (16323)
5.30 ITN Morning News with Tim Neilson (12946). Ends at **6.00**

CHANNEL 4

6.30 Heathcliff Cat cartoon adventures (2619483) **6.45 Wowser** Canine capers (4168174)
7.00 The Big Breakfast (16025)
9.00 You Bet Your Life. American game show hosted by Bill Cosby (s) (95483)
9.30 Schools (470551)
12.00 Profiles of Nature Walter and Myrna Berlet film the life of an elk (82919)
12.30 Sesame Street. Entertaining early-learning series. The guest is tennis star Martina Navratilova (r) (10993) **1.30 The Herbs** (r) followed by **Foofur.** Animation (23754)
2.00 Film: The World Changes (1933, b/w) starring Paul Muni and Mary Astor. Family saga about a young Midwest pioneer who leaves his Dakota farm to become a successful businessman in Chicago. But the success does not bring happiness. Directed by Mervyn LeRoy (885006)
3.40 Daisy. Prize-winning animation from Bulgaria, directed by Todor Dinov (8594385)
3.45 The Blenheim International. Highlights from the top three-day event, introduced by John Francome and Lucinda Murray (3366087)
4.30 Countdown Richard Whiteley with another round of the words and numbers game. (Teletext) (s) (532)
5.00 The Oprah Winfrey Show A discussion on adults who prosecute their parents for alleged childhood abuse (Teletext) (s) (9937464)
5.50 Moanalogue. Candy Gueard's cartoon catalogue of personal problems (661377)
6.00 The Crystal Maze. Richard O'Brien leads another collection of contestants round the wonders of the maze (r) (s) (93254)
7.00 Channel 4 News with Jon Snow and Zeinab Badawi. (Teletext) Weather (399822)
7.50 Comment. William Rayner believes that British citizens should have the right to carry guns
8.00 Brookside Topical soap set in a suburban Merseyside close. (Teletext) (s)
8.30 Inspector Morse: Greeks Bearing Gifts. The erudite detective investigates a murder and the disappearance of a baby among Oxford's Greek community. Starring John Thaw and Kevin Whately (r) (Teletext) (90453280)
10.35 mr don and mr george. Off-beat comedy series starring Moray Hunter and Jack Docherty. (Teletext) (s) (215613)
11.05 LA Law. American courtroom drama series (Teletext) (951629)



David Hinds of Steel Pulse (12.05am)

12.05am Motorcity Music Years. UB40, Duran Duran, Steel Pulse and the Selecter talk about their regional roots and the way that Birmingham has influenced their musical lives (s) (7793439)
12.40 Film: Patey Khan (1962) starring Noor Jehan. A comedy drama, based on a Punjabi legend, about a woman who attracts a Romeo with a masochistic streak. With Zareef and Mussarat Nazir. In Urdu with English subtitles. Directed by M.A. Rashid (50699472). Ends at **3.20**

RADIO 1

FM Stereo and **MW. 4.00am** Bruno Brookes (FM only) **6.00** Mark Goodier. **9.00** Simon Bates **12.30pm** Newsbeat **12.45** Jakki Brambles **3.00** Steve Wright in the Afternoon **6.00** News '93 **6.30** Evening Session **8.30** The Steve Edwards Soul Show **10.00** Nicky Campbell Goes into the Night **12.00-4.00am** Bob Harris (FM only)

RADIO 2

FM Stereo **5.00am** Sarah Kennedy **6.15** Pause for Thought **7.05** Wake Up to Wogan **9.15** Pause for Thought **9.30** Ken Bruce **11.30** Jimmy Young **2.00pm** Gloria Hunniford **3.30** Ed Stewart **5.05** Chris Stuart **7.00** Jim Lloyd with Folk on 2 **8.00** Folk from Sidmouth **8.30** Squeezing Round the World **9.00** Lucie Skeaping's Early Music **9.30** Nigel Ogden. The Organist Entertains **10.30** The Jamesons **12.05am** Charles Nove with Night Ride **3.00-5.00** Alex Lester

RADIO 5

6.00am World Service **6.30** Danny Baker's Morning Edition **9.00** Schools: Infant Topics; **9.15** Dance Workshop; **9.35** Verse Universe; **9.45** Time and Tune. **10.05** Drama Workshop **10.25** Johnnie Walker with The AM Alternative **12.30pm** Rock Solid: Mull, Iona and Fingal's Cave **1.00** News Update **1.10** BFBS Worldwide **2.30** Sportsbeat **4.30** Five Aside **6.30** Planet Park **7.15** Pigeon Summer **7.30** Trevor Brooking's Football Night **10.10** Hit the North **12.00-12.10am** News; Sport

WORLD SERVICE

All times in BST. **4.30am** BBC English **4.45** News and Press Review in German **5.00** Morgenmagazin; Tips für Touristen **5.30** Off the Shelf: *Jean De Florette* **5.45** Country Style **6.00** News **6.30** Europe Today **7.00** News **7.10** News About Britain **7.15** The World Today **7.30** Meridian **8.00** Newsdesk **8.30** Development '93 **9.00** News **9.10** Words of Faith **9.15** Points of the Compass **9.30** The Litmus Test **10.00** News **10.05** World Business Report **10.15** Country Style **10.30** Poems by Post **10.45** Sport **11.00** News **11.01** Omnibus **11.30** BBC English **11.45** Mittagsmagazin **11.59** Business Update **Noon** Newsdesk **12.30pm** Meridian **1.00** News **1.10** Words of Faith **1.15** New Ideas **1.25** A World of its Own **1.45** Sport **2.00** News **3.05** Outlook **3.30** Off the Shelf: *Jean De Florette* **3.45** Good Books **4.00** News **4.15** BBC English **4.30** Heute Aktuell **5.00** News **5.10** News About Britain **5.15** BBC English **6.00** News **6.05** World Business Report **6.15** The World Today **6.30** Heute Aktuell **7.05** German Features **8.00** News **8.05** Outlook **8.30** Europe Today **9.00** News **9.10** Words of Faith **9.15** The World Today **9.30** As I Recall **10.00** News **11.10** News About Britain **11.15** Sport **11.45** Sports Roundup **Midnight** News **12.05am** World Business Report **12.15** From Our Own Correspondent **12.30** Multitrack 2 **1.00** Newsdesk **1.30** Just a Minute **2.00** News **2.05** Outlook **2.30** Waveguide **2.40** Book Choice **2.45** The Farming World **3.00** Newsdesk **3.30** Sports International **4.00** News **4.10** News About Britain **4.15** Sports Roundup

CLASSIC FM

6.00am Nick Bailey **9.00** Henry Kelly **12.00** Susannah Simons **2.00pm** Lunchtime Concerto: Neruda (Trumpet Concerto in E flat: John Wallace; Philharmonia Orchestra under Warren-Green) **3.00** Petroc Trelawny **6.00** Classic Reports **7.00** Book Browse: John Russell's guest is the Duchess of York **8.00** Evening Concert: Claudio Abbado conducts Rossini (Overture, The Thieving Magpie); Schumann (Piano Concerto in A minor), Brahms (Symphony No 1 in C minor) **10.00** Sarah Ward **1.00-6.00am** Robert Booth

VIRGIN 1215

6.00am Russ and Jono **10.00** Richard Skinner **1.00pm** Kevin Greening **4.00** Tommy Vance **7.00** Mitch Johnson **10.00** Nick Abbot **2.00am** Paul Coyte

VARIATIONS

ANGLIA
As London except: 2.30-3.00 Cooking At The Academy (754) **5.10-5.40** Blockbusters (2852464) **6.00** Home And Away (848984) **6.25-7.00** Anglia News (539613) **10.30** Anglia News (814629) **10.40** Anglia Sports Special (3294006) **12.00am** A Couple Of Beauties (7796526) **12.35** Film: The Hunters (7392385) **1.55** Cinema, Cinema, Cinema (9625385) **2.55** 60 Minutes (8489014) **3.25** Cue The Music (2495694) **4.20** Night Shift (96678410) **4.30** Riviera (45323) **5.00-5.30** Jobfinder (16323)

CENTRAL
As London except: 1.55-2.20 Shortland Street (61936464) **2.30** Gardening Time (754) **3.00-3.30** A Country Practice (7445) **5.10-5.40** Talkabout (2852464) **6.00** Home And Away (848984) **6.25-7.00** Central News (539613) **10.30** Central News (814629) **10.40** Central Sports Special (3294006) **12.00am** The Equalizer (6065965) **12.55** Entertainment U.K. (1355439) **1.55** Stage 1 (9625385) **2.55** BPM (6479410) **3.55** Central Jobfinder 93 (1640781) **5.20-5.30** Asian Eye

GRANADA
As London except: 2.30 The De Medici Kitchen (754) **3.00-3.30** Sons And Daughters (7445) **5.10-5.40** Blockbusters (2852464) **6.00** Home And Away (483) **6.30** Granada Tonight (919071) **6.55-7.00** Manchester Live (427280) **10.30** Granada News (191280) **10.35** Manchester Live (190551) **10.40** Granada Soccer Night (56941209) **12.35am** Film: The Hunters (7392385) **1.55** Cinema, Cinema, Cinema (9965930) **2.25** 60 Minutes (7130439) **3.25** Cue The Music (2495694) **4.20** Night Shift (96678410) **4.30-5.00** Riviera (45323)

HTV WEST
As London except: 2.30-3.00 Gardening Time (754) **6.00** HTV News (483) **6.30-7.00** The Munsters Today (735) **10.30** HTV News (814629) **10.40** Central Sports Special (192754) **11.40** Night Heat (684006) **12.35am** Film: The Hunters (7392385) **1.55** Cinema, Cinema, Cinema (9965930) **2.25** 60 Minutes (7130439) **3.25** Cue The Music (2495694) **4.20** Night Shift (96678410) **4.30** Riviera (45323) **5.00-5.30** Jobfinder (16323)

HTV WALES
As HTV WEST except: 6.00 Wales At Six (483) **6.30-7.00** The Gen (735) **10.30** HTV Wales News & Weather (814629) **10.40-11.40** Prisoner: Cell Block H (192754) **12.35am-1.55** Film: The Hunters (7392385)

MERIDIAN
As London except: 2.30 Loud And Clear (754) **3.00-3.30** Shortland Street (7445) **6.00** Meridian Tonight (483) **6.30-7.00** Serve You Right (735) **10.30** Meridian News & Weather (814629) **10.40** Midweek Sport (3294006) **12.00am-1.40** Film: The Black Torment (187304) **5.00-5.30** Freescreen (16323)

TYNE TEES
As London except: 2.30-3.00 Yan Can Cook (754) **5.55** Tyne Tees Today (372735) **6.30-7.00** Blockbusters (735) **10.30** Tyne Tees News (814629) **10.40** Tyne Tees Sports Special (192754) **11.40** Film: Final Eye (548735) **1.25am** Hollywood Report (3712217) **1.55** Videofashion (9965930) **2.25** Transworld Sport (7130439) **3.25** Music Box (2022304) **4.25-5.30** Jobfinder

ULSTER
As London except: 2.30 Crosswits (754) **3.05-3.30** The Young Doctors (2076532) **6.00-7.00** UTV Live At Six (93272) **10.30** UTV Live (814629) **10.40** Counterpoint (192754) **11.40** Nigel Mansell's Indycar 93 (969254) **12.10am** Music From The Bridge (7046120) **12.35** Film: The Hunters (7392385)

WESTCOUNTRY
As London except: 1.55-2.20 Take The High Road (61936464) **2.30** Westcountry Focus: Power Game (754) **3.00-3.30** A Country Practice (7445) **6.00-7.00** Westcountry Live (93272) **10.30** Westcountry Latest (814629) **10.40** The Westcountry Match (192754) **11.40** My Story (843561) **11.45** The Equalizer (194532) **12.35am** Film: The Hunters (7392385) **1.55** Cinema, Cinema, Cinema (9965930) **2.25** 60 Minutes (7130439) **3.25** Cue The Music (2495694) **4.20** Night Shift (96678410) **4.30** Riviera (45323) **5.00-5.30** Jobfinder (16323)

YORKSHIRE
As London except: 1.15-1.55 Home And Away (8501290) **2.30-3.00** Brush With Ashley (754) **4.30-4.40** Cartoon (5041984) **5.55** Calendar (372735) **6.30-7.00** Blockbusters (735) **10.30** Calendar News (814629) **10.40** Your Match (192754) **11.40** Film: Final Eye (548735) **1.25am** Hollywood Report (3712217) **1.55** Videofashion (9965930) **2.25** Transworld Sport (7130439)

S4C
Starts: 7.00am The Big Breakfast (16025) **9.00** You Bet Your Life (95483) **9.30** Schools (470551) **12.00pm** The Herbs (1764990) **12.15** Foofur (8560700) **12.30** Slot Meithrin (24483) **1.00** Sesame Street (29938) **2.00** Film: Good Morning Boys (2245445) **3.20** Exercise (5111532) **3.30** Secret Life Of Machines (613) **4.00** Slot 23 (7803) **5.00** Gamesmaster (2272) **5.30** Countdown (934) **6.00** Newyddion (579975) **6.20** Heno (625464) **7.00** Pobol Y Cwm (2416) **7.30** Credo (261) **8.00** Glan Hafren (6716) **8.30** Newyddion (8551) **9.00** D W Griffith (5193) **10.00** Brookside (236919) **10.20** Emyr Dda Ac Emyr Ddrwg (551358) **11.00** Film: I Want Him Back (762193)

RADIO 3

6.35am Open University: Running the Country European Regionalisation **6.55** Weather
7.00 On Air: Mozart (Concerto in G, K107 No 2); Schubert (Rondo Brillant, D895); Dvořák (The Wild Dove, Op 110); Vivaldi (Concerto in D, RV94); Parry (Concertstück in G minor); Liszt (Prelude and Fugue on Bach)
9.00 Composer of the Week: Puccini. Jonathan Miller introduces extracts from the opera *Tosca*
10.00 Midweek Choice: Bach (Concerto for Two Harpsichords in C minor, BWV 1062); Purcell (How Blest are Shepherds, King Arthur); Michael Nyman (Chasing sheep is best left to shepherds; A watery death, The Draughtsman's Contract); Purcell (What power art thou; See we assemble, King Arthur); Vaughan Williams (The Wasps); Benjamin Cooke (Epitaph on a Dormouse); Paganini (Caprices Nos 22 and 24); Liszt (Hexameron); Liszt (Concert Study in D flat, Sospiro); Tchaikovsky (Introduction; Danse Russe; Danse des Cosaques, Oxana's Caprices); Wieniawski (Polonaise de Concert)
12.00 The BBC Orchestras: BBC Symphony Orchestra under Lothar Zagrosek performs Dvořák (Symphonic Variations); Schumann (Symphony No 1 in B flat, Spring) (r) **1.00pm News**
1.05 Birmingham Lunchtime Concert: Janet Hilton, clarinet, Ronan O'Hora, piano, perform Weber (Variations on a Theme from Silvana); Berg (Four Pieces, Op 5); Busoni (Elegy); Brahms (Clarinet Sonata in E flat, Op 120 No 2)
2.00 Record Review (r)
3.30 Das Stundebuch: Carl Rütti, piano, plays Nach mittag and Am Abend from his *Book of the Hours*
4.00 Choral Evensong from Bristol Cathedral
5.00 In Tune with Stephen Johnson
7.30 The BBC Orchestras: Live from the Royal Northern College of Music, Manchester. BBC Philharmonic under Peter Maxwell Davies performs Sibelius (The Swan of Tuonela; Tapiola). **8.00** Michael Hall investigates the background to Maxwell Davies's Second Symphony. **8.20** Maxwell Davies (Symphony No 2)
9.20 Sleepless Nights: Dinner is Served. A diary of anxieties by mother-of-four Laurie Graham
9.45 Bath International Festival: The English Concert under Trevor Pinnock, harpsichord, Paul Goodwin, oboe, performs Telemann (Concerto in D); Handel (Oboe Concerto in G minor); Bach (Suite No 3 in D, BWV 1068); Handel (Concerto Grosso in B minor, Op 6 No 12); Bach (Suite No 4 in D, BWV 1069)
10.45 Nightwaves: See Choice
11.30 Chausson and Haydn: The first of three programmes contrasting Haydn's late trios and piano pieces with Chausson's chamber ensemble music. Joachim Piano Trio. Rebecca Hirsch, violin, Caroline Dearnley, cello, John Lenehan, piano performs Haydn (Piano Trio in C minor, H XV 27); Chausson (Piece for Cello and Piano; Piano Trio in G minor, Op 3)
12.30-12.35am News
1.00-2.25 Night School (except in Scotland: as Radio 5 at 9am)
2.25-3.00 Night School Extra: English Resources: The Poetry of Passion. Love Hurts

RADIO 4

5.55am Shipping Forecast **6.00** News Briefing; Weather **6.10** Farming Today **6.25** Prayer for the Day **6.30** Today, incl **6.30, 7.00, 7.30, 8.00, 8.30** News **7.45** Thought for the Day **8.43** Bed Housekeeping, by Sue Limb **8.58** Weather
9.00 News 9.05 Midweek, with Libby Purves and birthday guest, photographer Terence Donovan
10.00-10.30 Going Down Under (FM only): See Choice
10.00 News; Daily Service (LW only)
10.15 The Bible (LW only): Daniel. Alec McCowen reads the third of five parts
10.30 Woman's Hour discusses the late German green activist Petra Kelly; and talks to women pilots **11.00 News**
11.30 Gardeners' Question Time: Dr Stefan Buczacki chairs a postbag edition. With Sue Phillips, Daphne Ledward and Fred Downham (r)
12.00 You and Yours, with John Howard
12.25pm Men of Intelligence, by Peter Kerry. Edward and Michael are ordered to conduct a smear campaign on a certain pipe-smoking Yorkshire politician **12.55** Weather
1.00 The World at One
1.40 The Archers (r) **1.55** Shipping
2.00 News; The Return of Sherlock Holmes The Golden Pince-Nez. With Clive Merrison as Holmes and Michael Williams as Dr Watson
2.47 Golden Oldies: Les Woodland meets the fifties drummer Eric Delaney (r)
3.00 News; File on 4 Jolyon Jenkins reports
3.42 The Long Search for Mr Short: Vernon Scannell describes his search for the elusive poet John Short
4.00 News
4.05 Kaleidoscope reviews the cinema releases, *Sleepless in Seattle*, starring Meg Ryan and Tom Hanks, and *The Fugitive* with Harrison Ford; and news of this year's Booker Prize nominations
4.45 Short Story: Remembering Madame Butterfly, by Joanna Whiteley. Read by Tilly Vosburgh
5.00 PM 5.50 Shipping Forecast **5.55** Weather
6.00 Six O'Clock News
6.30 Round Britain Quiz: London v the Midlands (r)
7.00 News 7.05 The Archers
7.20 Face the Facts: John Waite investigates
7.45 All in the Mind, presented by Professor Anthony Clare (r)
8.15 Faith, Fact and Fiction: Rosemary Hartill examines why Charlotte Brontë rebelled against conventional Victorian religion
8.45 In Business: Peter Day explores the art of benchmarking, or how businesses are able to plunder the best ideas and practices legally
9.15 Kaleidoscope (r)
9.45 The Financial World Tonight, with Roger White **9.59** Weather
10.00 The World Tonight
10.45 A Book at Bedtime. Strange Loyalties, by William McIlvanney. Read by Tom Watson (3/10)
11.00 Dear Diary for September 17. With Simon Brett (r)
11.30 J. Kingston Platt: Platt Versus Rooney and Day. The third of five stories, written and read by Peter Jones
12.00-12.43am News, incl **12.27** Weather **12.33** Shipping Forecast **12.43** As World Service (LW only)

CHOICE

Nightwaves. *Radio 3, 10.45pm.*
Jeremy Treglown wears two hats in tonight's edition of the arts magazine. As a former Booker Prize judge, he will be commenting on the 1993 Booker short-list to be announced today (as will Maggie Gee, another former Booker judge). And, as editor of the letters of John Wilmot Rochester, he will be contributing to an item on the 17th-century poet and repentant libertine. Two new books about Rochester will soon be in the bookshops, and music from his period, played by Tirata, is heard tonight.

Going Down Under. *Radio 4 FM, 10.00am.*
Part two of Rosemary Greenham's tape-recorded impressions of a British emigrant family's experiences in western Australia confirms what episode one strongly hinted at – that this is soul-searching of a very intelligent order. There is no glibness, no playing to the microphone. Greenham is doing her best to put homesickness behind her, cope with the feeling that she is being judged and found inept, and face up to the mounting tension between her and her husband. Our emotions are constantly engaged. **Peter Davalle**

RADIO 1: 1053kHz/285m;1089kHz/275m; FM-97.6-99.8. RADIO 2: FM-88-90.2. RADIO 3: FM-90.2-92.4. RADIO 4: 198kHz/1515m; FM-92.4-94.6. RADIO 5: 693kHz/433m; 909kHz/330m. LBC: 1152kHz/261m; FM 97.3. CAPITAL: 1548kHz/194m; FM-95.8. GLR: 1458kHz/206m; FM 94.9; WORLD SERVICE: MW 648kHz/463m. CLASSIC FM: FM-100-102. VIRGIN: MW-1215, 1197, 1242 kHz.
COMPILED BY PETER DEAR AND GILLIAN MAXEY

SATELLITE

SKY ONE
6.00am The DJ Kat Show (78954006) **8.40** Lamb Chops Play-a-Long (2282551) **9.00** Cartoons (19087) **9.30** The Pyramid Game (46629) **10.00** Card Sharks (6907667) **10.25** Concentration (3829261) **10.50** Dynamo Duck (9096006) **11.00** Sally Jessy Raphael (31358) **12.00** E Street (22551) **12.30pm** Three's Company (40445) **1.00** Barnaby Jones (65700) **2.00** Roots. The Next Generation (80254) **3.00** Another World (9857716) **3.45** The DJ Kat Show (2942254) **5.00** Star Trek: The Next Generation (5629) **6.00** Games World (2071) **6.30** E Street (9551) **7.00** Rescue (8358) **7.30** Full House (5735) **8.00** Hunter (18547) **9.00** Picket Fences (84803) **10.00** Star Trek: The Next Generation (as 5pm) (87990) **11.00-12.00** The Streets of San Francisco

SKY NEWS
News on the hour.
6.00am Sunrise (2832754) **9.30** ABC Nightline (31551) **10.30** Fashion TV (99087) **11.30** Japan Business Today (37071) **12.30pm** News and Business Report (93803) **1.30** CBS This Morning (94532) **2.30** Fashion TV (42396) **3.30** ABC Nightline (28087) **4.30** News and Business Report (2648) **5.00** Live at Five (659006) **7.30** Fashion TV (3377) **9.30** Talkback (18629) **11.30** CBS Evening News (58101) **12.30am** ABC World News Tonight (67120) **1.30** Fashion TV (27385) **2.30** Those Were The Days (66323) **3.30** Talkback (78168) **4.30** Beyond 2000 (61217) **5.30-6.00** CBS Evening News (43830)

SKY MOVIES
6.00am Showcase (8825342)
10.00 Darling Lili (1970) Comedy starring Julie Andrews as a German spy who falls in love with American GI Rock Hudson (44261)
12.00 A Separate Peace (1972) Drama about pupils at a New England boarding school in 1942 (10377)
2.00pm A Twist of Sand (1968) A former submarine commander leads the search for a cache of diamonds. With Richard Johnson and Honor Blackman (57922)
4.00 Charlie Chan and the Curse of the Dragon Queen (1981): Comedy starring Peter Ustinov as the Oriental detective (3261)
6.00 Final Shot – The Hank Gathers Story (1992) The real-life story of the American basketball player. With Victor Love (96006)
8.00 Doing Time on Maple Drive (1991) A young man brings his fiancée home to meet the family. With James B Sikking (50803174)
9.35 Mob Rule A feature on Sky's current *Gangsters* season (914025)
10.00 Billy Bathgate (1991): A streetwise kid, Loren Dean, joins the underworld gang of Dutch Schultz. With Dustin Hoffman, Nicole Kidman and Bruce Willis (441938)
11.50 Passion's Flower (1990) Adult drama with Kristine Rose and Robert Labrosse (465938)
1.30am Dogfight (1992): River Phoenix vies with other marines on shore-leave in San Francisco to see who can date the ugliest woman. With Lili Taylor (94085149)
3.50 The Adventures of Ford Fairlane (1990) Stand-up comic Andrew Dice Clay plays a Los Angeles private eye (894156) Ends at **5.30**

SKY MOVIES GOLD
6.00pm Annie (1981) John Huston's lavish adaptation of the Broadway musical stars Aileen Quinn and Albert Finney (97268006)
8.10 Here We Go Round the Mulberry Bush (1967) A school leaver is determined to lose his virginity. With Barry Evans and Judy Geeson (51968193)
10.00 Heart Beat (1980) The relationship between Beat writers Jack Kerouac and Neal Cassady. With Nick Nolte, Sissy Spacek and John Heard (601358) Ends at **11.45**

THE MOVIE CHANNEL
6.00am The Glory Guys (1965) Cavalry western starring Tom Tryon and Harve Presnell (63716)
8.00 Beauty and the Beast (1963). A princess learns to love a cursed prince. With Joyce Taylor and Mark Damon (28396)
10.00 The Thousand Plane Raid (1969) Drama about the Allied bombing raid on a German munitions plant. With Christopher George and Laraine Stephens (42603)
12.00 Dracula (1931, b/w). Bela Lugosi stars as Bram Stoker's blood-thirsty count. With David Manners (18919)
2.00pm Who's Been Sleeping in My Bed? (1963) Bedroom farce starring Dean Martin, Elizabeth Montgomery, Carol Burnett and Jill St John (79144)
4.00 Beauty and the Beast (as 8am) (1803)
5.00 Sweet Revenge (1990) Carrie Fisher hires Rosanna Arquette to seduce and marry her former husband, John Sessions (96648)
8.00 My Girl (1991): A tomboy's mortician father falls in love with a new cosmetologist at the funeral parlour. With Anna Chlumsky, Dan Aykroyd and Jamie Lee Curtis (91193)
10.00 Deceived (1991). Widow Goldie Hawn discovers the true identity of her husband, John Heard (432280)
11.50 The Lookalike (1990). Melissa Gilbert-Brinkman spies a girl who resembles her dead daughter (532938)
1.25am Crucifer of Blood (1991) Charlton Heston stars as Sherlock Holmes. With Richard Johnson and Edward Fox (926781)
3.10 Seven Minutes (1991): Klaus Maria Brandauer attempts to assassinate Hitler in 1939 Munich. With Brian Dennehy (84422588). Ends at **4.55**

SKY SPORTS
7.00am Soccer News (2442241) **7.15** Prime Bodies (560280) **7.45** Windsurfing (569551) **8.15** Soccer News (9391613) **8.30** NHRA Drag Racing Today (85629) **9.00** Prime Bodies (94939) **9.30** Motorsport. RS2000 Rally (29551) **10.00** Prime Time Baseball (45087) **10.30** Major League Baseball (22938) **12.30pm** The Footballers' Football Show on the Road (358303) **1.30pm** The Boss (39938) **2.00** Regal Masters Snooker (701193) **5.00** Motor World (1822) **5.30** Tenpin Bowling (7358) **6.00** Soccer News (733613) **6.15** Sportsworld (977984) **7.00** World Cup Football: Norway v Poland Live; highlights of San Marino v Holland (444396) **10.00** Soccer News (691342) **10.15** Regal Masters Snooker (975938) **12.15-3.15am** World Cup Football (as 7pm) (55094526)

EUROSPORT
7.30am Step Aerobics (80648) **8.00** Mountainbike (50629) **9.00** Waterskiing (85700) **10.00** Volleyball (79532) **11.00** Eurogoals (99396) **12.00** Adventure Rally (31342) **1.00pm** American Football (51648) **3.00** Karting (75826) **4.00** Triathlon (17613) **5.00** Athletics from Japan (5025) **6.00** German Touring Car Championship (2887) **6.30** Eurosport News (3919) **7.00** Kick Boxing (31735) **8.00** Motors Magazine (40483) **9.00** Boxing: Jacobs v Bicchieray (47342) **11.00** Bowling (70261) **12.00-12.30am** Eurosport News (11255)

UK GOLD
7.00am GP (8344025) **7.30** Neighbours (8323532) **8.00** Sons and Daughters (1069464) **8.30** EastEnders (1068735) **9.00** The Bill (1059087) **9.30** Juliet Bravo (1379532) **10.30** Big Deal (2333532) **11.30** Rhoda (1413349) **12.00** Sons and Daughters (1062551) **12.30pm** Neighbours (2764551) **1.00** EastEnders (8343396) **1.30** The Bill (2763822) **2.00** It Ain't Half Hot, Mum (5998464) **2.30** Citizen Smith (8644938) **3.00** Dallas (7813385) **4.00** Dynasty (7617782) **5.00** Blankety Blank (5989716) **5.30** Give Us a Clue (8648754) **6.00** Neighbours (8645667) **6.30** EastEnders (8636919) **7.00** Juliet Bravo (3440358) **8.00** It Ain't Half Hot, Mum (5806700) **8.30** Citizen Smith (5997735) **9.00** Big Deal (3365342) **10.00** The Bill (1063280) **10.30** Cool It (1976700) **11.00** Top of the Pops (6267241) **11.30** Dr Who (1545445) **12.00** Film: The Affairs of Annabel (1938, b/w) starring Lucille Ball and Jack Oakie (16583217) **1.10-2.00** Video Bites (7117287)

THE CHILDREN'S CHANNEL
6.00am RatKan II (231919) **9.00** Jack in the Box (29648) **11.00** Stories Without Words (51025) **11.30** Say Ahhh! featuring Good Sports (52754) **12.00** Fame (51174) **1.00pm** Jack in the Box (23464) **3.00** The Adventures of Teddy Ruxpin (6919) **3.30** RatKan II (6629) **4.00** Stunt Dawgs (2844) **4.30-5.00** All for One (6548)

NICKELODEON
7.00am Dawn Patrol (74087) **7.30** Gus (66822) **8.00** Kid's Court (93700) **8.30** Wild Side Show (43241) **9.00** We All Have Tales (80551) **9.30** Fraggle Rock (27193) **10.00** Janosch's Dreamhour (43629) **10.30** The World of David the Gnome (96735) **11.00** Sharon, Lois and Bram's Elephant Show (25385) **11.30** Eureeka's Castle (66919) **12.30pm** We All Have Tales (38209) **1.00** The World of David the Gnome (73358) **1.30** Wisdom of the Gnomes (20280) **2.00** Janosch's Dreamhour (2984) **2.30** Special Delivery (1984) **3.00** Kablooey (4919) **3.30** Out of Control (6629) **4.00** Fraggle Rock (8464) **4.30** Hey Dude (4648) **5.00** Clarissa Explains It All (9464) **5.30** Welcome Freshmen (5700) **6.00** Guts (3613) **6.30-7.00** Get the Picture (9193)

DISCOVERY
4.00pm Coral Reef (8826532) **4.30** Wild Sanctuaries: Galapagos Islands (8622716) **5.00** High Five: Cape Town (5987358) **5.30** Exotic Races (8646396) **6.00** Beyond 2000 (2674984) **7.00** Birdscape: The Red Kite (5990822) **7.30** Wild South (8623445) **8.00** Those Who Dare (5803342) **8.30** Skybound (5995377) **9.00** Magic or Medicine? (3364984) **10.00** Man on the Rim (3367071) **11.00** The Amateur Naturalist (8067223) **11.30-12.00** Earthfile (1543087)

BRAVO
12.00 Film: The Big Tip Off (1955, b/w) A journalist becomes involved with a small-time gangster. With Bruce Bennett (77739667) **1.25pm** Film: Saraband for Dead Lovers (1948) Romantic drama starring Joan Greenwood (96433280) **3.00** Bonanza (9518713) **4.00** The "New" Honeymooners (8620358) **4.30** I Spy (1627822) **5.30** Honey West (8633822) **6.00** Mr Lucky (8630735) **6.30** The Bill Cosby Show (8821087) **7.00** The Big Valley (3468754) **8.00** Film: Pool of London (1951, b/w) Bonar Colleano stars in this police thriller (8783984) **9.30** Any Place But Here (2779483) **10.00** Film: The Lost Continent (1968) A steamer sails into uncharted seas. With Eric Porter (8092984) **11.30-12.00** Hopalong Cassidy (1467613)

UK LIVING
7.00am Jayne and Friends (8786990) **8.00** Fame, Fortune and Romance (1761342) **8.30** Living Daylights (1760613) **9.00** Divorce Court (1857193) **9.30** Hot Topics (7314342) **10.00** The Full Treatment (4819754) **10.30** Living Extra (1853377) **11.00** The Home Show (3565803) **11.30** Masterchef (3566532) **12.00** Practical Living (23038754) **12.15pm** Kilroy (9296919) **1.00** Crosswits (4434006) **1.30** Infatuation (7497629) **2.00** Days of Our Lives (4810483) **3.00** Agony Hour (3577648) **4.00** Crosswits (8220808) **4.30** Infatuation (6325272) **5.00** Jayne and Friends (7228087) **6.00** Health UK (1575975) **6.30** John Tovey's Entertaining on a Plate (7870367) **7.00** Agony Hour (6956193) **8.00** The Young and the Restless (6869613) **9.00** Film: Assault and Matrimony (1987) Marital comedy with real-life husband and wife, *LA Law*'s Jill Eikenberry and Michael Tucker (6862700) **11.00** Divorce Court (3484984) **11.30** On the Air, With Dr Ruth (4815938) **12.00-1.00am** Days of Our Lives (8600526)

FAMILY CHANNEL
5.00pm Danger Bay (1464) **5.30** Wonder Years (7700) **6.00** Big Brother Jake (4613) **6.30** Catchphrase (1193) **7.00** Trivial Pursuit (8700) **7.30** All Clued Up (7377) **8.00** Remington Steele (80071) **9.00** Neon Rider (73735) **10.00** WKRP in Cincinnati (22174) **10.30** The Mary Tyler Moore Show (31822) **11.00** The Bob Newhart Show (43006) **11.30** Newhart (31483) **12.00-1.00am** Lou Grant (27491)

MTV
6.00am Awake on the Wild Side (233377) **9.00** VJ Marijne (970396) **12.00** Greatest Hits With Paul King (53532) **1.00pm** VJ Simone (13551) **2.30** All-Star Football Challenge **3.00** The Build Up! (50938) **3.30** Coca-Cola Report With Kristiane Backer (2138735) **3.45** At the Movies With Pip Dann (2126990) **4.00** News (1863822) **4.15** 3 from 1 (1853445) **4.30** Dial MTV (8006) **5.00** The Soul of MTV With Richie Rich (3822) **5.30** Music Non-Stop (79358) **7.00** The Real World II (8218) **7.30** Most Wanted With Ray Cokes (72648) **9.00** Greatest Hits (75193) **10.00** Coca-Cola Report (854464) **10.15** At the Movies (859919) **10.30** News (650483) **10.45** 3 from 1 (655938) **11.00** Post Modern (92280) **1.00am** VJ Marijne (88236) **2.00-6.00** Night Videos (8891506)

TV ASIA
6.00am Asian Morning (3287764) **9.30** Naureena (19377) **10.30** Good Housekeeping (84193) **11.30** TVA and U (43280) **12.00** Hindi, Urdu and English News (45071) **12.30pm** Taalash (89193) **1.00** Pakistani Film (873919) **4.00** Kiddie Time (39803) **5.00** TVA Dedicated To You (7025) **6.00** Close **7.00** Sportsworld (6700) **7.30** "They Must Be Mad" New sports from around the world (5377) **8.00** English News (241377) **8.15** Inteha (125735) **9.00** Hindi Film: Baaz (347919) **12.05am** Five Past Midnight (6233304) **1.00** Hindi Film: Kasam Kali Ki (2890236) **4.00** Kainaat (13520) **5.00** Sona Chandi (69269) **5.30-6.00** Music (21656)

CNN
Twenty-four hour news programmes

CMT
Country music from midnight to 4pm

هكذا من الأصل

YACHTING 43
RUSSIAN ENTRY PULLS OUT OF WHITBREAD RACE

SPORT

RACING 45
ROBERTS OUSTED AS DETTORI WINS GOSDEN CONTRACT

China opens old wounds with renewed claim on Taiwan


Samaranch: peacemaker

David Miller reports from Monte Carlo on further manoeuvring over the decision on the 2000 Olympics

IF THE International Olympic Committee doubts the volatility of an election tomorrow of Peking as Olympic hosts for 2000, this should have been removed by the Peking committee's claim yesterday that "Taiwan is part of China". In Olympic circles, such a statement is potential dynamite.

Wu Zhongyuan, vice-president of the Chinese Olympic committee, said that because Taiwan belonged to mainland China, the IOC must accept China's right, if Peking was awarded the Games, to stage some events in 2000 in Taiwan, "according to charter regulations".

This is a contradiction of the China-Taiwan solution which the IOC struggled to find for 27 years. China withdrew from the IOC in 1952, refusing to return unless Taiwan, which laid claim to the original Chinese Olympic committee, in exile with Chaing Kai-Chek, was expelled. Avery Brundage, the American president of the IOC, inflamed the position and his successor, Lord Killanin, devised a solution only by 1979, which Juan Antonio Samaranch ultimately concluded. China accepted Taiwan under the title Chinese Taipei.

China's continuing political and emotional claim to Taiwan is nothing new, but the rearing of its sporting head again immediately before the voting on the host city is a warning to the IOC of unyielding communist attitudes, never mind that sporting relationships between the two countries, is now close to normality.

Wu's comment carries ominous undertones. The IOC's regulations under existing conditions do not permit staging events of a Peking Olympics in Taiwan, other than by special dispensation and with Taiwan's agreement. Dick Pound, of Canada, former IOC vice-president, played down Wu's comment as "a nice gesture" but I see it as requiring caution. The IOC will never have the control over a Games granted to the leviathan Chinese republic that it exercised in South Korea.

The same situation applies to Hong Kong, where the possibility of hosting yachting or equestrian events was mooted at a press conference yesterday.

Wishing to illustrate harmony among the 40 million "overseas" Chinese, the Peking committee invited Timothy Fok, vice-president of the Hong Kong Olympic Committee, to speak about his country's approval for a Peking Games.

Fok said that the 1997 reversion of Hong Kong to China was not the "end of an empire" but the beginning of a new century. "We in Hong Kong look forward to a new challenge," he said. Fok and his father run a billion-pound hotel construction and casino business which has huge investment in Canton and is believed to be the scheduled builder for a Peking Olympic stadium. Fok's involvement yesterday was a timely boost for Peking's campaign.

Less happy was the denial by Wu Jianmin, the foreign ministry diplomat who has been fronting Peking's conferences here, that cameras of foreign journalists had been smashed by security forces when they attempted to take pictures of a partially collapsed hotel in Peking. "The government will ensure freedom for all journalists," Wu Jianmin said enigmatically.

The notion that the weight of Samaranch's opinion favours Peking, widely reported in the Western press, is wholly unsubstantiated and a misleading gauge of the election prospects. One of Samaranch's closest associates within the IOC, an eminent European banker way beyond the reach of potential vote manipulators, said yesterday that at no time had Samaranch even suggested to him that a vote for Peking was desirable. Were Samaranch to be pushing Peking, as is widely alleged, this IOC member would be the first to be aware.

Speculation continued yesterday to vary hugely. Endlessly revolving media rumours are predominantly self-generated, lacking insider IOC input. A Canadian television journalist who had worked with the Toronto bid for 1996 and is close to Pound, the IOC's marketing guru who is believed strongly to support Peking, expressed the view, commonly still held, that Peking will sweep the field in spite of many errors.

One missing vote will be that of Ivan Slavkov, of Bulgaria, who has been refused an exit visa. For four years he has been awaiting charges that are pending on minor currency irregularities and a possession without licence of an antique firearm, likely if fired to injure only himself. This is a domestic vendetta, certain Bulgarians believing the IOC will lose patience with Slavkov's absence. Francois Carrard, the director-general, stated categorically yesterday that Slavkov, who is also the elected president of the Bulgarian Olympic Committee, was being domestically prevented from exercising his international duties, and there was not the remotest intention of suspending or replacing him. In Slavkov's absence, 45 votes are needed to win tomorrow.

Peking's tune, page 11
Peter Brookes, page 16

Langer on course to tackle America

BY JOHN HOPKINS, GOLF CORRESPONDENT

PETER Coleman's smile said it all. It was Coleman, the man who has caddied for Bernhard Langer for a dozen years, who gave the news that Langer appeared to have recovered from the injury that had made his appearance doubtful for this week's Ryder Cup match at The Belfry.

"Bernhard would have beaten anyone in the world the way he played today," Coleman said. "He played with Joakim Haeggman against Nick Faldo and Monty and beat them on his own, one up. Then on the back nine he teamed with Monty and they beat Peter Baker and Barry Lane 3 and 2."

The concern about Langer had centred on the neck injury he had suffered three months ago. Before arriving at the hotel on Monday, he had hardly hit a full shot for 18 days, limiting his time to chipping, putting and having treatment.

The Europeans practised their foursomes partnerships and it did not take long on a blustery, chilly morning to see that Langer, who was well wrapped up against the cold, was not sparing himself. He took the club back to the horizontal at every opportunity — and it was the last foot of his backswing and the first foot of his downswing that had been causing the pain.

Bernard Gallacher, the European team's captain, watched him closely for six holes and was more than happy with what he saw. "He didn't look like a guy who hadn't hit a ball for nearly three weeks to me," Gallacher said. "If he plays the way he did today then that'll do for me."

There were other signs of Langer's rehabilitation, too, both mental and physical. He had only the statutory 14 clubs in his bag, whereas when he is uncertain of his swing in practice he sometimes requires Coleman to carry three or four extra wedges and as many extra putters. Furthermore, Langer had one other advantage, as Coleman well knew. "Bernhard always plays his best when he is fresh," Coleman said. "He'll be all right."

Gallacher will talk to Langer this morning to see if there has been any reaction to the injury overnight. Assuming there has not and that Langer survives the fourballs that are projected for today, Gallacher will then telephone Ronan Rafferty, who would have been Langer's replacement, and formally stand him down. "If I feel the same tomorrow I should like to play," Langer said. "I want to be in the team."

Gallacher also watched Severiano Ballesteros and José Maria Olazábal to assess the form of the younger Spaniard. He found this was as encouraging for him as watching Langer. "Olly is not playing as badly as has been reported," Gallacher said. "I don't know what all the fuss has been about. I have asked some of the players and they said that a couple of bad holes have been destroying his game but he hits a lot of good shots and he makes a lot of birdies."

It was significant that the only pairing Gallacher did not alter after nine holes was the two Spaniards. As always in their foursomes matches Olazábal drove on the first hole, which would leave Ballesteros to play what might be the crucial tee shot on the 18th.

The Americans, meanwhile, were out later, making a leisurely start after their flight from Washington aboard Concorde had deposited them at Birmingham airport on Monday evening. Watson paired his experienced players with men making their debut in this competition — Davis Love with Lanny Wadkins, Lee Janzen with Ray Floyd, Jim Gallagher with Fred Couples and John Cook with Tom Kite.

That done, Watson set about fulfilling the captain's chores. He got a head band inserted into a hat, made sure another player had the correct trousers, approved menus. "It was a great day today," he said. "To be frank I'd much prefer to be on the course."

Watson spent some time on the 18th tee looking at what confronts the players and checking out the possibilities in a wind such as there was yesterday. Three Americans hit into the water from the tee on this hole in 1989.

Watson is nothing if not thorough. Before he left home he had spent an hour talking with the coach of the Kansas Jayhawks, the local university basketball team, the last of many occasions on which he has sought advice from this quarter.

"Roy Williams said he made game plans all the time, but five minutes into the game they go out of the window and he went by the seat of his pants," Watson said. He understood exactly what Williams had meant and he expected to do much the same thing.

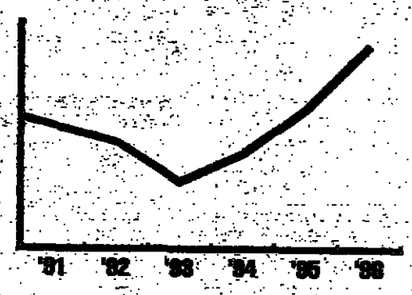
All tickets for all sessions of the 1993 Ryder Cup — practice and the match itself — have been sold. Competition begins at 8am on Friday at The Belfry, Sutton Coldfield, with four foursomes. Four fourballs will be played in the afternoon, that schedule duplicated on Saturday, then 12 singles on Sunday.

Diary, page 16
Hogan's heroes, page 44

PHOTOGRAPHS: IAN STEWART


Langer gets into the swing during a practice round at The Belfry yesterday. The German reported no ill-effects from his neck injury, and looks likely to be fit to play


Olazábal and Ballesteros discuss strategy



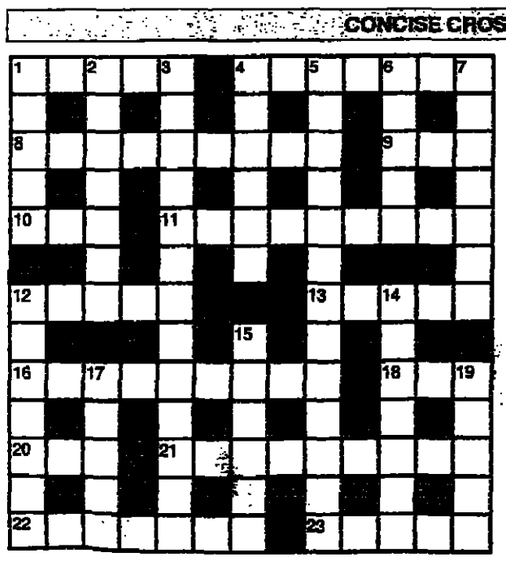
The day I didn't show up for work...

Was the day our business really took off. The IT Director and I went to a MorseData seminar. It featured Hewlett - Packard UNIX based client/server computer systems for medium or large companies. We also met the SAP people, showing their new R/3 modular business software, running on the Oracle database. It turned out to be an important date in our history!

MorseData
081-232 8000

Morse Data Systems, 950 Great West Road, Brentford.

CONCISE CROSSWORD NO 3206



ACROSS
1 Fetch (5)
4 Spirit glass (7)
8 Going on uninterrupted (9)
9 Marsh (3)
10 Not either (3)
11 13-trick bridge win (5,4)
12 Wireless (5)
13 Choose inclusion (3,2)
16 Self-styled (3,6)
18 Knitting line (3)
20 Unhit run score (3)
21 White Friar (9)
22 Loathes (7)
23 Vision (5)

DOWN
1 Pig meat (5)
2 Spurned (7)
3 Breaking up (5,2,6)
4 Big-billed bird (6)
5 Clumsiness (13)
6 Written defamation (5)
7 Medical system (7)
12 Young English flower (7)
14 Course bend (7)
15 "Bomber" air marshal (6)
17 In other words (2,3)
19 Flour grass (5)

SOLUTIONS TO NO 3205

ACROSS: 1 Static 5 Assume 8 Scow 9 Ordnance 10 Pebble 12 Mope 15 Fool's paradise 16 Iffy 17 Vicars 19 Evilness 21 Club 22 Stupor 23 Embody

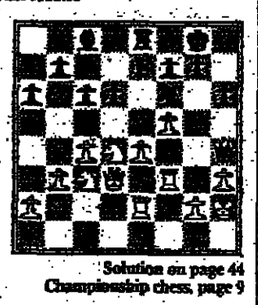
DOWN: 2 Ticked off 3 Tow 4 Close ups 5 Aide 6 Spasmodic 7 Mac 11 Belly flop 13 Pass round 14 Crevasse 18 Jeer 20 Vat 21 Cab

CROSSWORD ENTHUSIASTS: The Times Concise Crosswords — Books 1 & 2 £5.25 each, Books 3 & 4 £4.25 each. The Times Jumbo Crosswords — Book 1 £4.99, Book 2 £5.99, Concise Book 1 £5.99. The Times Crosswords — Books 1, 7, 14, 15 & 16 £4.25 each; Books 2 to 13 (excl. 7) £4.74 each. The Sunday Times Crosswords — Books 1 to 10 £4.74 each except Books 5, 9 and 11 £4.25 each. Concise Books 1 & 2 £4.25 each. Prices inc p&p (UK). Cheques to Alison Ltd, 51 Manor Lane, London SE13 5QW. Return delivery. Tel 081-852 4575 (24 hrs).

Chess

By Raymond Keene

This position is from the game Lasker - Capablanca, World Championship 1921. Black has an opportunity to capture the white e-pawn. Can he do any better?



Watch out for part three of the history of the world championship in next Saturday's magazine.

For tickets to the Kasparov-Short match at the Savoy Theatre ring First Call on 071 497 9977.

Solution on page 44
Championship chess, page 9

Word play

By Philip Howard

TETHERA
a. A shepherdess
b. Number three
c. A voluble virago

WATCH THE WALL
a. A children's game
b. Tree-creepers
c. A collaborator's job

CHANKLY BORE
a. A tidal surge
b. An artesian well in the IoW
c. Imaginary hills

WHAUP
a. A curlew
b. To slow a horse
c. A river bend

Answers on page 44